

## Come and Get These Quick

## You Won't Regret It

As stated heretofore, it seems a shame to cut down a business at this time to the extent that is necessary, but there is no other recourse. We must sell out quickly a large portion of these fine pianos and modern player pianos. We know that the biggest kind of a sacrifice is necessary to induce quick and extensive piano buying, and we are making that sacrifice.

To get the cash we will make most extraordinary 'concessions-less than cost-but we will also arrange the easiest of payments for but very little extra for anyone wishing to buy "on time." No house in this city has better pianos, grade for grade, than our Sohmer and Behning and other grands and uprights and player pianos. Nothing finer made in America. Call and see some of the very nicest brand new pianos to be had for only $\$ 143$ cash; or will sell the same on time for $\$ 155.00, \$ 15.00$ cash and $\$ 7.00$ per month.

Latest modern, brand new, warranted player pianos-take them for $\$ 230.00$. This is $\$ 20.00$ less than they actually cost at the factory; for $\$ 255.00$ we will sell them on payments of $\$ 35.00$ down and $\$ 11.00$ per month; take twenty months to pay for a player piano.

This is a most urgent help-us-quick offer. By helping us you help yourself.
Splendid used pianos, too, are here. Uprights for $\$ 80.00, \$ 135.00$ and $\$ 115.00$. The finest of baby grands at corresponding rate of reduction. No home should overlook this offer; all can buy now because we will sell on payments, within reach of all.

We will ship our pianos anywhere at these low sacrifice prices.
Come at once or telephone and let us send you catalogue. We have no agents. Our guarantee is sound; issued by the manufacturers, countersigned by us. Hundreds upon hundreds of satisfied customers will certify to our dependableness, and, even though we do not make a dollar profit in this emergency, we shall take care of the interests of every buyer, great or small, now, as we have in the past.

Store open day and night until sale closes. Portland's Player Piano House, Northwestern National Bank Bldg., 333 Morrison St., just below Broadway.


