

RAILROADS PLEAD FOR MORE REVENUE

Seven Per Cent Dividends and Margin for Surplus Declared Only Justice.

CREDIT IS NOW IMPAIRED

Increased Equipment, Higher Wages and Restrictive Legislation Among Reasons Urged for Higher Freight Rates.

CHICAGO, March 4.—Contending that the margin between their income and expenses was becoming so small as seriously to affect their credit, 41 Western railroads began before Commissioner Daniels here today their argument in their application to the Interstate Commerce Commission for an increase in freight rates, which it was said, would add \$10,000,000 to their annual revenue. The argument was of a general character.

Later the rates on commodities, such as grain, livestock, packing-house products, coal and fruits and vegetables, are to be considered in detail.

Roads' Contentions Outlined.

The chief contention of the roads as outlined by C. E. Schaff, president of the Missouri, Kansas & Texas road, S. M. Felton, president of the Chicago & Great Western, and C. C. Wright, counsel for the Chicago & North Western road, were:

That all the railroads should be permitted to charge enough to enable them to pay at least 7 per cent dividends, with a margin over that for surplus.

That at present many of the roads are not able to pay more than 5 per cent and some of them cannot pay anything.

That their small profits impair their credit and that they are compelled to pay high rates for new capital.

Beautiful Stations Add to Burden.

That public demand for elaborate passenger stations and freight terminals to enhance the beauty of cities, such as Kansas City and St. Paul, had placed burdens on the railroads without increasing their revenues.

That increased equipment, higher wages and restrictive legislation have increased greatly the expenses of the roads involved.

After opposing the demands of the roads on the ground that what they asked for would not amount to \$10,000,000, but to \$10,000,000 or \$100,000,000 a year, Clifford Thorne, who appeared as leading counsel for the shippers, asked Mr. Schaff if it were not merely an account of the European war that the roads were asking increases. Mr. Schaff said he could not recall any increased rates on account of the war.

"What has happened since the war began that has reduced your revenues?" asked Mr. Thorne.

"There has been a depression in business," replied Mr. Schaff.

Net Income 4.19 Per Cent.

In the last seven years the average net income on the 41 roads, he said, was 4.19 per cent. The roads were entitled to earn 7 per cent, there was in the period mentioned \$1,500,000,000 in capital on which no income was earned. The total capital in that period was \$4,570,000,000, said Mr. Schaff. Mr. Schaff also asserted that, while in previous years the roads were able to borrow money on a 3 1/2 to 5 per cent basis, many of them now had to pay 7 per cent and more.

Mr. Felton asserted that the need of the Western roads for more revenue and "a more liberal treatment by the public" was imperative. He said the roads should not only be permitted a fair allowance for maintenance and betterments, but they should be enabled to pay 7 per cent dividend to stockholders.

BANNER CROPPREDICTED

PROSPECTS FOR WHEAT IN EASTERN WASHINGTON EXCELLENT.

State Grain Inspector Says Damage by Frost Is Insignificant and Moisture Now Is Only Need.

TACOMA, Wash., March 4.—(Special.)—Eastern Washington prospects for a bumper wheat crop are more favorable than they were in January, announced State Grain Inspector Jarboe today.

Little winter wheat has been destroyed by frost, as was feared earlier in the season, he said. The crop also has been helped by recent rains.

"In Whitman County, which is the largest wheat-producing section in the United States, conditions now are good," said Mr. Jarboe. "The danger from a northeast wind is almost past."

"In other sections winter wheat has come through all right. If there is any re-seeding to be done I have not heard of it. While there is not the moisture in the ground there should be, there still is plenty of time for more rains."

"Snowfall has been lighter this year than at any time in the last 20 years, according to reports from all parts of the state. This led to the fear, in January, that the bulk of the winter wheat would be destroyed and many farmers bought seed wheat for spring planting."

"About one-tenth of the last wheat crop still remains in the state."

WESTERN JOBS ARE FILLED

President Names Men for Land Offices and Postoffices.

OREGONIAN NEWS BUREAU, Washington, March 4.—The President has nominated and the Senate confirmed the following for land officers in Washington:

Benjamin Spear, of Waterville, Register at Waterville; Claude E. Rusk, of Prosser, Receiver, North Yakima; William F. Page, of Republic, Receiver, Spokane; Sidney S. Beggs, of Colville, Receiver, Waterville.

The Senate also confirmed the following for postmasters:

Oregon—J. R. Green, Ontario, Washington; William R. Whitlock, Black Diamond; R. G. Williams, Concrete; William Palmer, Naches.

GOETHALS IS GENERAL NOW

Other Officers Connected With Canal Construction Also Promoted.

WASHINGTON, March 4.—Colonel George Goethals was nominated today to be a Major-General in recognition

of his services in building the Panama Canal.

Four other nominations for promotion of officers associated with Colonel Goethals were presented at the same time and all were immediately confirmed in an open session of the Senate, an unusual proceeding. The other nominations were: Brigadier-General William C. Gorgas, to be Major-General, medical department; Colonel H. F. Hodges and Lieutenant-Colonel William L. Sibert, to be Brigadier-Generals of the line; Commander H. H. Rousseau, U. S. N., to be Rear-Admiral. The bill providing for the promotions extends the thanks of Congress to the officers.

THIEVES SPREAD TERROR

Gang in Stolen Auto Rob Women and Men, Loot Grocery Store.

CHICAGO, March 4.—Four thieves stole a highpowered bright green automobile today.

PORTLAND ELKS ELECT NEW EXALTED RULER.

W. R. McDonald.



W. R. McDonald was elected exalted ruler of the Portland lodge of Elks at the annual meeting last night. Other officers elected were: Esteemed leading knight, Harry G. Allen; esteemed loyal knight, Paul Chamberlin; esteemed lecturing knight, Charles Ringler; secretary, M. R. Spalding; re-elected; treasurer, John B. Coffey; re-elected; Tyler, T. E. Dowling; re-elected; trustee, J. P. Finley; secretary, M. R. Spalding; grand lodge convention at Los Angeles, Dr. E. A. Marshall, retiring exalted ruler.

The trustee who hold over are George P. Henry and John E. Kelly.

The lodge decided last night to conduct a new membership campaign previous to the Los Angeles convention, and for that purpose probably will reduce the initiation fee to \$50.

SHAKESPEARE IS DEBATED

Professor Stevens' Theories Refuted by Baconian Advocate.

Professor J. D. Stevens rallied to the defense of William Shakespeare, to rescue the laurels of the Bard of Avon from the hands of Bacon, last night at the library, but ere the close of the evening found himself clashing bucklers with a stout Baconian who had arisen from his audience in the person of the Right Rev. St. Martin, bishop of Columbia for the United Christian Conference of the Church of Christ (according to the card he presented after the close of the argument).

Professor Stevens' argument was based largely upon the testimony of contemporaries of Shakespeare, such as Ben Jonson and Comed, or John Milton, whose appreciation appears in the preface of an edition of Shakespeare's plays published some few years after the death of the poet.

St. Martin pooh-poohed the entire argument of Professor Stevens and attributed to Bacon the ability not only to argue and philosophize but to write poetry and plays, too.

WOOL ON HAND INCREASED

Stock of Manufacturers 75 Per Cent Greater Than Last Year.

WASHINGTON, March 4.—Woolen manufacturers in the United States have nearly 75 per cent more wool on hand January 1, 1915, than on the same date the year previous, the Department of Agriculture announced today.

Reports from manufacturers show their stocks amounted to 53,925,000 pounds on January 1 last, which equaled 25 per cent of their purchases last year. Stocks on hand January 1, 1914, totaled 22,925,000 pounds.

KEISO SCHOOL ELECTION NEAR

KEISO, Wash., March 4.—(Special.)—The annual election of a school director for the Keiso district will be held Saturday afternoon. Only one

The New Stein-Blochs—the clothes of a gentleman

Arrived and on display! Soft, graceful fabrics in the glorious tints of Spring!

Stein-Bloch tailoring—which means the acme of style, thoroughness and good taste

These are some of the new things we are showing for men; your inspection is invited.

\$15 to \$35

BEN SELLING

Morrison at Fourth



ADMIRALS IN LINE

Fletcher, Howard and Cowies Likely to Be Promoted.

DEWEY IS NOT DISTURBED

Speculation Over Selections for Three Vice-Admirals Is Centered About Five Names—Rank Abroad Is Involved.

WASHINGTON, March 4.—The names of Rear-Admirals Fletcher, Howard and Cowies, commanding the Atlantic, Pacific and Asiatic fleets, were brought forward in naval circles tonight as President Wilson's probable selections for three new Admirals of the Navy, just authorized by Congress.

Speculation over the designations of the three Vice-Admirals who will be second in command of the fleets centered about the names of Rear-Admiral Caperton, next in rank in the Atlantic fleet; Rear-Admiral Winslow, now at the port war college; Rear-Admiral Knight, president of the war college; Rear-Admiral Mayo, commanding the first division of the Atlantic fleet; Rear-Admiral McLean, commander of the fourth division, and Rear-Admiral Fiske, aide for operations in the Navy Department.

Rank Only for Duty at Sea.

The law authorizing the creation of the new grades directed that the Admirals and Vice-Admirals would retain such rank and pay only when actually serving in command at sea. When detached for other duty they will return to their regular grades and salaries. For the Admirals annual pay of \$16,000 is provided and for Vice-Admirals \$9000.

The designation of the new officers will not affect the status of Admiral Dewey, who will retain the title of "Admiral of the Navy," a grade held in the past only by Admirals Farragut and Porter. The office of Vice-Admiral was created shortly after the Civil War, but it was allowed to lapse.

Embarrassment Saved Americans.

Authorization for creation of the new grades was the culmination of prolonged effort by the Navy Department, while retaining the leadership of Admiral Dewey in the largest naval problems.

Keiso School Election Near.

KEISO, Wash., March 4.—(Special.)—The annual election of a school director for the Keiso district will be held Saturday afternoon. Only one

BEAUTY DOCTOR KILLS

WOMAN'S EFFORT TO BE RID OF FRECKLES COSTS LIFE.

Hypodermic Injection of Morphine and Atropine, Given Before Operation, Causes Heart Failure.

SAN FRANCISCO, March 4.—(Special.)—Sensitive since girlhood about freckles, Mrs. Sophie Amberg Levy, a wealthy widow of Staten Island, N. Y., today sacrificed her life in an attempt to rid herself of the little facial blemishes.

A hypodermic injection of morphine and atropine, administered to her by a beauty doctor half an hour before she submitted to an operation to remove the freckles she abominated, was the indirect cause of her death today while the doctor was treating her face with a carbolic acid solution.

The physician was taken into custody. Mrs. Levy arrived in San Francisco six weeks ago to visit friends and view the exposition.

To the coroner the physician asserted he had performed many such operations as that submitted to by Mrs. Levy, and that he always had administered the same amount of morphine and atropine successfully. The coroner tonight said the autopsy showed Mrs. Levy died from heart failure.

The little town of Sabetha, in Kansas, possesses a citizen by the name of H. Rider Haggard. Nor is this all. Robert Louis Stevenson reported the other day in the Sabetha Herald as having paid a visit to his grandmother, Mrs. Fannie Brannigan.

\$1.00 BOTTLE HAIR TONIC FREE

to the first 100 names received from those whose hair is falling out. Address 643, Oregonian.

4-CENT BREAD PROFITABLE

Baker Testifies Production Cost Fraction More Than 2 Cents.

NEW YORK, March 4.—Herbert B. Lanyon, a baker, testified here today that, although flour cost him more than \$1 a barrel, it cost him only 2 cents and a fraction to bake a loaf of bread; that he sold it wholesale at 2 1/2 cents to one grocer, who sold it retail at 4 cents.

Lanyon appeared as one of 50 retail dealers summoned in a hearing instituted by the State Attorney-General to find out why the cost of bread went recently from 4 cents to 6 cents a loaf.

"SPEEDING UP" IS BARRED

Scientific Management Finally Prevented in Army Bill.

WASHINGTON, March 4.—Use of stop-watches and other "speeding-up" methods of so-called scientific management systems will be barred from arsenals, Navy-yards and other Army and Navy plants under provisions of the Army and Navy appropriation bills, signed today.

The Senate eliminated this provision from both bills as they passed the House, but conference reports reintroducing it finally were accepted.

PORTLAND'S GREATEST SHOE SALE

Over 2000 Pairs Shoes and Rubbers At Less Than Raw Material Cost

On sale beginning today at 9:30 A. M. at following prices, all on tables, so you can help yourself. Come early.

Ladies' High Grade \$4 Dress Shoes and Party Slippers, Now on Sale at \$1.98 Pair

Over 2000 pairs Finest Dress Shoes and Party Slippers, newest Fall styles to select from. Best Dress Shoes at the cost of the raw leather. Every new pattern is here in patents, dull, gunmetal, black, oxford, black cloth tops, also dull kid and violet tops; short vamps, medium vamps or long vamps; a style and size for every foot. Come prepared to buy several pairs, as nowhere at any other time have the Finest Shoes that are worth regularly \$2.00 to \$4.00, and most \$4 quality, ever been offered before. \$1.98 at this price, choice, per pair.

Men's and Women's, Boys' and Girls' Shoes, Now, Pair 98c

Wright's SAMPLE SHOE SHOP

Portland's Greatest Shoe Store. 244 WASHINGTON, NEAR SECOND.

We have grouped one great lot of Men's, Women's and Boys' shoes. Ours for a pair of slippers, from which you can take your choice at this price. All the different leathers are represented. Every man, woman and child in Portland, if they only realized the meaning of this stupendous offer, would be here when the doors open today. Take your choice at this price so low, the pair... 98c

California Hotels

NO RAISE IN RATES

Rates Guaranteed by the P. P. I. E. Hotel Bureau

KEY ROUTE INN

Oakland's Family Hotel
22nd and Broadway OAKLAND

Key Route electric trains arrive and depart at our door under cover, every 15 minutes for the Panama-Pacific Exposition. Passengers landed in front of Machinery Hall. All congestion avoided—making location of Key Route Inn best of any hotel in San Francisco or Oakland at which to stay while seeing Exposition.

American and European Plans
SENSIBLE RATES

Dr. PAUL C. YATES

TEN YEARS OF HONEST DENTISTRY IN PORTLAND.

P O R T L A N D A S T O R I A

I have cut prices on every dollar on the best dental work made by human hands and without pain. My offer is for you to go to any dental office and get prices, then come to me and I will show you how to save a dollar and I make a dollar on your dental work. My Price Will Surely Suit You. My Work Will Surely Please You. ALL WORK GUARANTEED. Paul C. Yates DENTIST Fifth and Morrison, Opposite Post-office.

Friday and Saturday Balmacaan Days ARE HERE

We are here for you with the most complete line of ADVANCE SPRING MODELS RIGHT

STYLES PRICE

RIGHT

To Stimulate Early Buying We Offer \$18 & \$20 Balmacaans

Made of soft rough materials, in all the popular shades—brown, green, tan, olive and grays, in over-plaids, tartan plaids, club checks and fancy mixtures. Modeled with raglan or set-in sleeves; patch or vertical pockets; flaring skirt; long, soft rolling lapels; at...

9.50

1/4 or 1/2 Silk or Satin Lined.

SPECIAL FOR THIS SALE

GOODYEAR

RAINCOAT COMPANY

343 Washington St. 343 ONE DOOR WEST OF BROADWAY

Open Saturday Evenings Until 10:30 P. M.

"You can do better for less on Third Street"

said Mrs. Rose Benton, of 1050 Division Street, Portland, and she won the prize offered for the best slogan to be used in advertising

"The Great Light Way"

Advertising is the art of making known to others the honest virtues of business. People search for the places they can buy to the best advantage.

That short sentence brings out that point just a little better and more forcefully than any of the other 7381 slogans submitted. It was awarded the prize for those reasons.

W. J. Hofmann, The Oregonian, T. S. Mullen, The Journal, Fred Johnston, The Telegram, W. C. Tunks, The News. Judges of Contest.