John Barrett Avers Evolution Will Follow Trouble.

COAST ASKED TO AWAKEN

Panama-American Union Director Tells Progressive Business Men's Club of Great Chances Latin America Offers.

"There is an unusually bright lining to the cloud which now is cast over our sister republic, Mexico," said John Barrett, director-general of the Pan-American Union, before the Progressive Business Men's Club at the Multnoman Business Men's Club at the Multnomah Hotel, 'but the political phase of the Mexican problem is too delicate for me to discuss. When the clouds have cleared away, however, you young men will see one of the greatest evolutions in history and Portland and Oregon and all the United States should be prepared for the great development of that yast area to the south of us.

"Few of you men in Portland know little of me or my work, fewer still are aware of the vastness of the great territory combined in the 21 countries which comprise the great territory combined for the sole purpose of molding together in closer contact the whole Western hemisphere.

Trade Open to Count.

Trade Open to Coast. Trade Open to Coast.

"The United States has not been alive to the great opportunities in South and Central America. Heretofore you have looked on us, speaking, as a South American, as 'dagos,' and what little some knew of Chill is limited to chill-con-carine.

"I want to see Portland and the Pacific Coast play a great role in the development of the opportunities to the
south. Did it ever occur to you that
the Amazon could more than swallow
the Columbia River; that the big vessels which anchor in Portland harbor
can navigate the Amazon for thousands
of miles and have as good an anchoring
place as your own harbor bere in
Portland?

"Has it ever occurred to you that

Portland?
"Has it ever occurred to you that south America has the finest theater in the world outside of Vienna? Has it ever occurred to you that Buenos Ayres and Rio Janiero are two of the most progressive and most beautiful cities in the world? Gentlemen, these are things on which to think and act at once. Why, do you know that within lood miles of the Panama Canal today there are 11 countries whose millions of people are demanding what we have to sell and have their rough products ready to ship to the American manufacturer?

Better Spirit Needed.

Better Spirit Needed.

"It behooves the United States and her progressive business men to become active and take another, longer and better look at Latin America, which should not be looked on in the future in the patronizing manner of the past."

Before Mr. Barrett arrived to make the address of the day, the business of the club was transacted and nominations were made for the annual election, which will take place at the club's meeting place at the Multnomah Hotel next Thursday. J. H. Dundore will be the next president, as ho was the only man nominated for the office who would accept. R. W. Bisbet was named for first vice-president and chairman of the memberahip committee; Hamilton Johnstone, second vice-president and chairman of the programme committee; P. H. Kneeland, for treasurer, and Hareld P. Jones, for secretary. Five men will be elected as the club's trustees, for which honor 13 were nominated, the 14th being Commissioner Bigelow, who declined to run, saying he felt it was not right he should hold any office so long as he is a city official. The 12 nominated for trusteeship are: Owen Summers, Jacob Kanzler, Frank Barrenger, Alexander Adair. Frank Barrenger, Alexander Adair, Frank Barrenger, Alexander Adair, Harl Clark, Shirley B. Parker, R. G. E. Cornish, John J. Spitzel, G. F. Peake, Dr. J. C. Jones, S. C. Rassmussen, C. W. Ertz and Dr. W. O. Spencer, Mr. Barreit left for Puget Sound cities on the Shasta Limited yesterday

CROP SURVEY IS MADE

0.-W. R. & N. OFFICIALS LOOK FOR INCREASED GRAIN NEXT SEASON.

Farmers Advised to Do Extensive Seedtag in Spring and to Grow Corn on Large Scale,

Following a survey of the crop situation in the grain belt east of the Cascade Mountains tributary to its lines, the O.-W. R. & N. Company traffic department finds need for advising farmers as to how to proceed with planting. The unfavorable season, so far, for the surfavorable season, so far, for the surfavorable season, so far, the surfavorable season and to the surfavorable season. Fall-sown grain gives point to the sug-

Traffic Manager Miller and "Farmer" Smith have gone over the situation carefully and they believe that in view of the high price for cereals of all kinds and the probability of heavy de-mand the coming season, wheatgrow-ers will get best results if they follow

the course outlined.

"There are two situations confronting the farmer," says Mr. Miller. "One is the possible necessity for reseeding in the Spring and the other is the advisability of Spring seeding of land that otherwise would be in Summer fallow. All indications point to the fact that the year 1915 will see a demand for all forms of cereals in excess of that the year 1915 will see a demand for all forms of cereals in excess of the supply, and therefore it is prob-able we will have the largest acreage of Fall and Spring-sown grain in the history of the Northwest.

"Farmers who have retained enough seed for either reseeding in the Spring or Spring seeding in Summer fallow are fortunate considering the present price of wheat.

"The exceptionally high price for wheat will mean correspondingly high

"The exceptionally high price for wheat will mean correspondingly high prices for all classes of feed, and farmers chould grow as much corn as possible, as with proper selected seed and careful tillage of the ground corn will produce more stock feed than any other plant, and it has been demonstrated that with acclimated seed, corn can be grown successfully in all parts of the Pacific Northwest."

WEDDED BLISS IS SHORT Couple Past 60 Years Divorced in Nine Months.

1302D FRIDAY SURPRISE SALES

Hats at 2.50 \$5-12.50 Trimmed Models

100 smart Hats in the group. Sailor shapes trimmed with fancy ostrich effects and flowers and stylish close-fitting shapes with ribbon and fancy feather trimmings.

\$2.25 to \$4 Untrimmed Hat Shapes-

MEIER & FRANK'S 1302D FRIDAY SUR-PRISE SALES \$2 Gray Woolnap Blankets at

Full size. Good weight, with fancy borders. Popular for porch use.

1.45



1.50 Feather

Bed Pillows at 98c

Pillows filled with good clean feathers. Covered with good grade fancy art ticking. Out-of-Town Mail Orders Filled From This Ad

IF RECEIVED WITHIN THREE DAYS OF DATE OF THIS PAPER Ours is not exactly a mall order "sys-tem"—it is, rather, a systematized shop-ping service, which gives the personal attention of a trained shopper to every order.

Your order is studied and promptly filled with as much "intelligent interest" as if you were here yourself.

Should you come in person we will be glad upon request, to have one of our experienced shoppers assist and conduct you to any or all of the 75 different departments. There is no churse.

Today-1302d Friday Surprise Sales! Vast Stocks of Seasonable Goods Are Melting Away Under the Pressure of

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 1800 Pairs Imported

\$1 Kid Gloves, Pr. 50c Excellent quality imported lambskin in black, white, tan, mode, green and red. Overseam sewn, 2-clasp style.
Women's sizes 5½ to 7—but not every
size in each color. No telephone orders.
None C. O. D. None exchanged.
—First Floor, Sixth-St. Bidg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Women's Waists 98c French Flannel, Serge

Navy, red and gray shades. Shirt style and yoked style with tucked front. Attached and detachable collars. Long sleeves with turnback cuffs.
-Fifth Floor, Sixth-St. Bidg.

Women's High-Grade 1.25 to \$2 Neckwear 55c 2 Pieces \$1 Organdie, lace, net, crepe de chine and

MEIER & FRANK'S

Planen lace Neckwear in collars, sets, vestees and guimpes. Both foreign and domestic manufactured pieces.

—First Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Women's 50c to \$5 Handkerchiefs 1/2

No Telephone Orders-None Exchanged. Several hundred in the lot. All pure fine linen. Hand-embroidered in Madeira styles, real Duchess, Val., Armenian and imitation Venise trimmed Also handsome colored effects included. Hemstitched and checked patterns.

—First Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 3.50 Silk Umbrellas 2.39 Men's, Women's Styles Fast black, waterproofed material. Full sized, in men's and women's styles.

MEIER & FRANK'S 1202D FRIDAY SURPRISE SALES Women's \$5 Silk

Umbrellas 2.69 Fine grade of silk, waterproof and fast color. Shades of purple, red, brown and taupe. Steel rod and frame. All the newest style handles, in large as-

sortment. -First Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES

2.50 to 3.75 Kimonos Flannelette, Crepe, 98c Good grade materials in splendid pat-terns, light and dark colors. Medium and heavy-weight materials. Empire and loose flowing styles.

—Fifth Floor, Sixth-St. Bidg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Misses' and Children's \$1, 1.59 Princess Slips 49c Made of fine quality Seco silk. Finished at top with lace insertion, rib-bon-run beading and edge. Plain hemmed skirt. Come in white, canary, pink, blue and pea green. Sizes 16 and 18 years. Also pink and blue batiste slips, lace trimmed, sizes 6 to 16 years.

—Second Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D PRIDAY SURPRISE SALES Misses' and Children's \$1 Outing Gowns 63c Heavy quality pink and blue striped outing flannel, trimmed with white

braid ornaments. Round high neek and pocket at side. Sizes 2 to 14 years.

—Second Floor, Sixth-St. Bldg MEJER & FRANK'S 1302D FRIDAY SURPRISE SALES

Infants' 50c Hand-Knitted Hoods 33c Pretty Dutch style Hoods, with turnback trimmed in pink or blue. Ribbon ties to match trimming. All hand

-Second Floor, Sixth-St. Bldg. MEIER & FRANK'S 1202D FRIDAY SURPRISE SALES

Women's 1.59 Gowns of Flannelette 97c Best quality flannelette, in white and Trimmed with frogs, silk braid and silk bands. Splendidly made,

full width and length.
—Second Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 1.50 and \$2 Nainsook and Muslin Gowns at 89c

the January Clearance Sale!

Several weeks of wearing time yet, but the selling time of present stocks is rapidly passing—so we are not going to take any chances of carrying them over-therefore, prices are vigorously slashed to the limit; almost a miz-maze of counters filled with just the things one wants now, together with REMNANTS, odd lots and INCOMPLETE SIZES. We've rummaged every line of goods and the results are great for you. For us, cleared decks for future planning.

So Much for the "Clean-Up" Stocks-Now for This Great Array of Surprise Specials

They have been gotten together with the desire to meet the expectations of our appreciative customers. The goods are from our REGULAR ASSORTMENTS of all-the-year-round stocks, which experience has taught us to provide-kinds and qualities which we expect always to have on hand.

No Over Valuations at Meier & Frank's-Proven Facts Only Govern Here

Reductions are either what we have been able to secure from manufacturers and are willing to turn over to our customers, or what we are satisfied to actually lose of our fair and rightful low profits to SELL these goods or in order to make Friday an even livelier shopping day than this BIGGEST AND BEST OF BAR-GAIN DAYS is now.

Men's Initial Handkerchiefs 25c and 35c Handkerchiefs 50c and 75c 6 Handkerchiefs / Special

Here's bargain news that is intensely interesting indeed. And you can depend upon it that these Handkerchiefs will go like the proverbial "hot cakes," for the prices are actually less than the cost of the linen.

But we want to clear them out—sell them all in a day—so out they go at 10¢ and 25¢.

All are made of fine quality linen in a vast variety of initials, but not all initials in every style.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES

Misses' and Women's Coats 7.50 and 10.00 Grades 3 While 100 Last, Go at

We've got the sale price down to where it is simply irresistible, for such a low price never bought such Coats before; and as you would readily expect, there will be a great rush for them.

Short, medium and full-length models. Semi-loose and belted back effects; in plaids, fancy mixtures and plain colorings. Every one of them suitable for early Spring wear. No C. O. D.'s or Approvals.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Women's and Children's

Hosiery Surprises Women's 50c Silk Lisle Hose-Black and colors. Imported and do-35c mestic makes. 3 pairs \$1, pr. 35c

1000 Pairs Women's Hose-Lisle. silk lisle and fine cotton. Black, white and tans and large assortment of colors. Light, medium and heavy weights Hemmed tops, wide garter and ribbed tops. Sizes 8½ to 10. Today 35c

3 pairs \$1, the pair Children's 25c English Lisle Hose Black and tan shades. Fine IXI softribbed style, medium weight. Linenfinished heels and toes. Sizes 19c 5½ to 10. 5 pairs 90¢, pair -First Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES \$2 to \$6 Silk Chiffon Motor Veils Half Price Very fine quality chiffon Veils, bro-

ken assortments from our regular stocks. Hemstitched and fancy satin striped borders. Large size. Good assortment of colors. -First Floor, Sixth-St. Bldg

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 50c to \$1 Beaumou Finish Face Veiling, Yard 35c -First Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D PRIDAY SURPRISE SALES Women's 1.25 Knitted Night Gowns at 79c

Spring-needle knitted Gowns, in a good medium weight. Plain style or with fancy yokes. All sizes in the lot. Second Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES \$5 to \$6 Beautiful Costume Velvets, Yd. \$2 Immense assortment for selection.

Plain and two-tone colorings and brocaded velvets in black and most desirable colors. Widths range from 32 to 48 inches. For suits, coats and wraps. -Third Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Women's \$1 "Richelieu

Union Suits at 58c Good grade cotton, in a medium weight. High neck, long sleeves and knee length. Regular and outsizes included.

-Second Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Many Thousands of Ribbon Remnants 15c

All kinds, all colors and all styles of Ribbon included in this vast amount of remnants. Narrow and wide ribbons, lengths ranging from 34 to 3 yds. Nar-row ribbons in bunches. Sold by strip or bunch only. No Telephone Orders. No Remnants Exchanged; None C. O. D. -First Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 8c to 10c Outings and Flannelettes, Yard 5c -Third Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES Pillow Cases.

Sheets and Spreads 15c Muslin Pillow Cases-Very good quality material. Size 42x36 10c heavy grade material. Size 121/2c

65c Bed Sheets-Torn before hemming. Welded seam in center. 49c Size 76x90. Each \$5 Real Marseilles Bed Spreads-Fringed or scalloped edges, with cut corners for metal beds. Splendid se-lection of handsome patterns to choose

each...... 3.98 MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 20c to 35c Embroidered Flouncings, Yard 121/2c

Embroidered on Swiss, 18 inches wide. Eyelet and floral patterns. Also insertions 1½ to 3-inch widths. Suitable for undermusins and children's wear.

—First Floor, Sixth-St. Blds.

Fourth Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 10c to 20c Embroidered

Edges, Insertions, Yd. 5c Swiss and cambrie-some convent edges in lot. 3 to 9-inch edges, 1 to 21/4-inch insertions. All fast edges.

-First Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES 75c to 1.25 Allover

Embroideries, Yard 39c Come in large floral designs suitable for lingerie waists. 20 inches wide. Splendid value.

-First Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES

10c Crash Toweling Yard 61/4c Heavy quality crash for kitchen use

-Third Floor, Sixth-St. Bldg. MEIER & FRANK'S 1302D PRIDAY SURPRISE SALES 20c Nainsook Yard 121/2c

36 inches wide. Fine quality for making of undermuslins and children's -Third Floor, Sixth-St. Bldg.

MEIER & FRANK'S 1392D FRIDAY SURPRISE SALES 15c Ripplette, in Short Lengths, Yard 61/4c Splendid assortment in lavender, black, tan, green and blue striped effects. Various lengths in the lot.
—Third Floor, Sixth-St. Bldg.

1302D PRIDAY SURPRISE SALES Ends of Silk and Wool Poplins Half Price

Arranged on the remnant table Friday great assortment of lengths, ranging from 11/2 to 5 yards—suitable for waists, dresses and children's garments. Every desirable color in the -Third Floor, Sixth-St. Bldg.

* MEIER & FRANK'S 1202D FRIDAY SURPRISE SALES \$5 Hand-Embroidered Pillows, Now 98c

1302D FRIDAY SURPRISE SALES 50c to 1.50 Books 25c Slightly Soiled

Original editions—a good assortment of miscellaneous titles. Slightly soiled from display.sixth Floor, Sixth-St. Bldg.

MEIER & FRANK'S Women's Up to 4.50 Handbags at 1.98

Genuine seal, Saphian and goat seal Bags. Fittings of purse, mirror and other accessories. Good assortment of desirable new styles, with variety of handles. All up-to-date and favorite -First Floor, Sixth-St. Bldg.

MEJER & FRANK'S 1302D FRIDAY SURPRISE SALES 7.50 to \$10 Rubberized Raincoats for Men 4.85 Only 27 Coats in the lot. Sizes I to 42, inclusive. Made of plain and

brown mixed materials, plaid backed. Convertible collars.
-Temporary Annex, Second Floor

MEIER & FRANK'S 1302D PRIDAY SURPRISE SALES To 2.75 Service Trays 99c

Wood, rattan and wieker framed Trays in oblong or oval shape. Handsome underlays of tapestry and eretonne. Entire stocks formerly priced to \$2.75 included for Friday's selling

at this low price—99¢.
—Temporary Annex, Fourth Floo MEIER & FRANK'S 1302D FRIDAY SURPRISE SALES

\$1 Japanese Brown Bamboo Fruit Baskets 49c A limited quantity only to be dis-posed of Friday. Well woven, with

opular style heavy handles \$1.50 Japanese Brown Bamboo Fruit

MEIER & PRANK'S 1302D PRIDAY SURFRISE SALES \$12 to \$18 All-Wool

Steamer Rugs at \$10 These are Glencoe Scottish Rugs-exactly 11 in the lot, but every put tern different. Splendid weight, all wool and good size. Friday only-us long as any of the lot remain—the price will be \$10.

-Temporary Annex,-Fifth Floor MEIER & PRANK'S 1202D FRIDAY SURPRISE SALES

4 Tables Heaped High With Cretonne Surprises Table 1-20c and 25c Cretonne-Good assortment of colors and 12c patterns. Yard..... Table 2-30c, 35c and 40c Cretonne-New and effective color and 19c pattern styles. / Yard. 19c Table 3-45c, 50c, 60c and 75c Cre-

tonne—an especially good as 32c sortment of patterns, Yard, 32c Table 4—\$2.75, \$3 and \$4 English Prints and Shadow Warp 1.50 Prints—Reduced to, yard, 32c Temporary Annex, Ninth Floor MEIER & FRANK'S 1302D FRIDAY SERPRISE SALES To 15.75 Trunks \$10

Mendel Drucker Make Mendel Drucker make Steamer Trunks. Some full riveted construction, all with three-ply and lock-jointed basswood boxes. No. I capital trim-mings and Excelsior Yale locks. —Temporary Annex, Fifth Floor

MEIER & FRANK'S 1262D PRIDAY SURPRISE SALES **Grocery Surprises**

Jersey Butter, Roll 60c Very special price for Friday only. Cream of Wheat—Popular cereal. T package 15c
Fancy Lemons—Lyons. 360 size. The dozen
Ghirardelli's Chocolate—No. 3 cans. .25¢ make, Roll......63c Naptha Soap - Economy brand. bars for 19c Corn Flakes - Quaker brand. Four pounds, 69¢; pound.......25¢ Minced Clams—Warrenton. No. 1 enus. Dozen, \$1.10; can. 10 r Macaroni or Spaghetti—Oregon make. Gold Dust-The great cleanser. Lar. .19c

After having been married only nine married nine married nine married only nine married only nine married nild. She has says in her complaint, Anon Hubbard is says in her complaint. Anon flush married her bus discovered her has discovered her and she wants a discovered her and she wants a discovered her and she wants a discovered her and she

Today 9:30 A. M.

Men's 15 Hip Bubber Boots \$1.98

WRIGHT'S, 244 Washington No. None 200

Big Boy \$3.00 Heavy Rubber Boots.