Manufacturers' Association Meeting Enthusiastic as Reports Are Made.

## ALL SPEAKERS OPTIMISTIC

Legislature to Be Asked to Pass Law Requiring Public Works to Use State's Own Material-Colonel

Dunne Is Thanked.

Four directors were elected at the business meeting that preceded a number
of addresses, an othe association went
on record as favoring a bill to be submitted to the Legislature that will give
the preference to Orego-made goods
in all public work.

President is Optimistic.

Colonel David M. Dannes president of

at the San Francisco exposition."

Real Estate Schemes Rapped.

Hy Ellers suggested that business
conditions might be improved in Oregon through cheaper money for the
farmers by devising a means whereby
postal savings could be devoted to
farm loans. He also took a slap at
speculative real estate bargaining,
calling it the "severest form of gambling."

Dunne, A. J. Kingsley, vice-president; A. J. Vail and H. Connor were elected directors to succeed A. M. Haradon, A. J. Kingsley, David M. Dunne and H. Connor. Nominations were made by a nominating committee composed of Oscar Heintz, Walter Bee'e, B. Feldman, T. S. Mann and Fritz Wolff. Officers of the association will be elected in

work of the association during

"The work of the association during the year has been handicapped by lack of funds," said Colonel Dunne in his annual report. "It is a matter of regret that we were not able to continue the publication of the Manufacturers' Journal. We were very much busied with the Manufacturers' and Land Products Show, which was one of the best exhibitions, aside from the Lewin and Clark Fair, ever seen in this city.

"Many things occurred during the year to annoy the manufacturers. There was a general business depression and the compensation act proved unsettling, although it probably is for the best interests of the greatest number. T wish to caution some of our too-scalous members not to build a fence around Oregon, for next year we will be opening the interstates bridge and we must be careful and not offend our beighbors. The association entertained many visiting delegations during the past year and we have appeared before various purchasing

iertained many visiting delegations during the past year and we have appeared before various purchasing boards and urged that they give the preference to Oregon-made goods.

"I want to commend to you the employes of the Portland Railway, Light & Power Campany, who have formed clubs for favoring all sorts of goods and merchandise made in this state. They not only boost them, but they buy them. I want to urge upon members that they follow this excellent example and insist upon Oregon products. ample and insist upon Oregon products for their own use.

## Portland Next to Grand Rapids.

"Portland now has the distinction of being the second furniture manufac-turing city in the entire United States, being outdone by Grand Rapids, Mich., being outdone by Grand Rapids, Mich., alone. What we need is cheap power for small manufacturing enterprises. If some of us are alive 35 years from now, I predict we will see here a city of 1,600,000 people and a great manufacturing center, for about Portland is one-third of the water-power of the entire United States. I believe we have here the grandest state in the Union." The report of A. E. Gantenbein, treasurer, showed disbursements during the past year to be \$5439 and coiing the past year to be \$5439 and col-lections amounted to \$5656, leaving a balance of receipts over expenditures.

## J. N. Teal Speaks,

Joseph N. Tenl, who was introduced to speak to the manufacturers, began by saying he has a reputation for being a tightwad. The gist of his remarks, however, was that the state should not economize on essentials, but should expend money where it will be put to

The tendency now is to limit expenditores in every possible way and it is the spirit of the present Legislature," said Mr. Teal. "This may be wise, but if this policy is to limit state development it will be a very serious What would be the effect upon the unemployed, if the Legislature is to curtail every possible expenditure? Who would be most benefited by this

b"It is not the people who have made fortunes that we should look out but those who are upbuilders and will develop the state. Tou can't sell your manufactured products to sagehens and jackrabbits. The state is rich only in resources. There are hundreds of acres of Eastern Oregon that produce no more than this table

## Washington Offer Reported.

"I received a telegram from Washing-ton Saturday saying that if this state will appropriate \$455,000, the Govern-ment will set aside a like amount for the irrigation of semi-arid lands in the interior of Oregon. I am not going to suggest what action you should take, but it is the attitude of the state on subjects such as this that has much to do with the development of this com-

the rivers and harbors bill appropria-tion, which was \$29,000,000 for the en-tire Nation of 100,000,000 people, and this is a state of 800,000 population. We made this showing because we have here a spirit of self-help and have

proved that we are in carnest in the development of Oregon.
"On next Monday there will be a meeting of the various civic organisations to consider these things. What I would like would be for this association to send a delegation to that meeting to consider the subject. I do not suggest that they announce their attitude on the matter, but I do want them to be there, so that this organizaion will be represented.

## Manufacturers' Ald Asked.

"The manufacturers should aid in making the decision whether this state is to mark time for two years longer or whether it will adopt a policy of mement and progress."
was suggested that Chairman
as name a committee to represent

Dunne name a committee to represent the association at the proposed meeting, and a motion to that effect was carried. The committee appointed is composed of George H. Mullen, T. S. Mann, J. R. Bowies, O. E. Heintz and George Lawrence, Jr.

Members of the association have framed a bill to be submitted to the burst into the submer and mother in this chief the commission will lister and which the retirement of the 478 wooden cars now in use in the subway can be begun.

May 1 was mentioned in the limitation should begin. As soon as from the framed a bill the stream to the framed a bill the framed a bil

that disburse public funds.

Oregon Plants Favored.

In all these cases the bill would provide the giving of contracts to manufacturers having plants in Oregon provided their bid on supplies and materials come within 5 per cent of that of outside competing firms. The proviso is made that this would apply only to Oregon-made goods, that is, those upon which at least 80 per cent of the cost of manufacture is expended in this state.

state.

Amendments of a minor nature which were proposed and carried affect articles 2 and 4 of the constitution of the association, relating to purposes of the organization and to membership. Chairman Dunne then called upon Fred Lockley for an impromptu address. Mr. Lockley responded by relating incidents concerning the earliest manufacturers in Oregon.

Wood Advantage Cited.

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Wool Advantage Cited.

"The reason there are six woolen milis in Oregon and none in California is that the factories have been better managed in this state," reported A. R. Jacobs, of the Oregon City Woolen Mills. "The fact that the raw material is plentiful here gives us a distinct advantage over the Eastern manufacturer on high-class goods, but the difference in labor conditions places us at a disadvantage in the manufacture of low-

Progress in manufacturing in this state during the past year was disclosed at the annual meeting and dinner of the Manufacturers Association Tuesday night at the Commercial Club, and plans were made for the future. Four directors were elected at the busties. In labor conditions places us at a disadvantage in the manufacture of low-grade goods. "More furniture is made in Portland now than on all the rest of the Pacific Coast combined," said A. J. Kingsley, of the Oregon Chair Company. "These Oregon-made goods are being shipped generally and I am glad to announce that we will have specimens on exhibit at the San Francisco exposition."

Real Existe Schemes Rapped.

Colonel David M. Dunne, president of the association, presided at last night's meeting and read his annual report.

Congress would soon pass some law that would make money less scarce for

which was full of optimism. Colonel the farming population.

P. Feldman, of the Mount Hood Soap Company, announced that about 30 per cent of the soap used here is home-

George Lawrence, Jr., T. S. Mann and George Lawrence, Jr., T. S. Mann and J. C. Gripper also spoke. Before adjournment a rousing vote of thanks was given Colonel Dunne for the yeoman service he rendered during the recent Manufacturers' and Land Products Show. Those present at last night's dinner were:

were:

E. J. Keller, W. J. Henderson, George Lawrence, Jr. A. S. Pattullo, T. J. Glover, W. B. Beebe, J. W. Harzrove, Harold S. Sentth, S. C. MacPherson, A. C. Black, W. S. James B. Peldman, J. R. Bowles, A. E. Gantenbeln, David M. Dunne, Joseph Teal, O. E. Helniz, T. S. Mann, W. H. McMonies, George H. Mullin, J. H. McDonaid, Walter Carnes, George C. Techenor, M. D. Jameson, J. H. McDormott, W. R. Donnidson, H. Hrschberger, J. C. Gripper, D. B. Young, A. M. Clark, F. C. Porter, T. F. Pierce, E. A. Hertsche, M. W. Parellus, R. O. Bachman, Thomas Autsen, John Knoll, I. Bell, Charles Coopey, F. T. McCarn, L. Layton, George Vath, Hugh M. Gion, Hy Ellers, Mat Malson, A. R. Jacobs, C. H. Fox, Fritz Wolff, A. J. Kingsley.

MUNICIPAL BOND BUYER DIES FROM HEART FAILURE.

Large Transactions Victim While Waiting for Car.

Walter F. White, a bond broker, who nas been in business in Portland for the last 30 years, dropped dead Tues-



Walter F. White, Portland Bro ker, Who Dropped Dead of Heart Failure Yesterday.

day from heart trouble. He was on his way home to luncheon and had stepped into the entrance of the J. G.

Mack store while waiting for his car, when he was stricken. He was beyond aid when Dr. J. C. Zan, who was summoned quickly, arrived, and the body was taken to his late residence at

669 Johnson street.

Mr. White came to Oregon more than a quarter of a century ago from Melbourne, Australia, his birthplace. He had been in Portland but a year when he married Miss Eva Hill, of this city. Before the Buil Run system was in-stalled by the city Mr. White was con-nected with gas and water companies in Portland. Shortly after the city sys-tem was established he resigned to en-ter the brokerage business as a dealer

in municipal securities. Since that time he has continued in this work, having offices in the Cham-ber of Commerce hullding. He has acted as a bond buyer for some of the leading banks of Portland, and was considered an authority on municipal

Mr. White was a member of the Ma

sons and a past regent of the Royal Arcanum. He was 58 years old, and had been married 28 years. He is survived by his widow and his daughter, Mrs. C. H. Reade, of this city. The funeral will be held from the residence. 500 Lohyan street. esidence, 660 Johnson street, tomorro at 2 o'clock. Dr. A. A. Morrison will officiate. Services at the Crematorium will be private.

## SON AIDS BILLY SUNDAY

'Hello, There, Pop," Says Young Man in Greeting Evangelist.

School Boards and, in fact, all bodies that disburse public funds.

Not One-Fourth, One-Third or Even One-Half Off But

# Cost and Away

The court orders receiver for Worrell's Sample Suit & Cloak House to dispose of \$22,000.00 stock of Women's Ready-to-Wear Clothing as quickly as possible. Owing to Worrell's bankruptcy the highest grade Suits, Cloaks, Skirts, Coats, Gowns, Waists, Furs, Petticoats, etc., must be sold at COST and away BELOW.

Sale Opens Today at 10 o'Clock

Look at the prices listed. Note the reductions. Then come and see for yourself. If you need nothing now anticipate your future wants by the enormous saving afforded you. Suits, coats, etc., highest standard makes-latest styles and the correct thing for Winter and Spring. COATS All the season's modish styles and popular cuts, as well as staple styles and cuts. Elegant finish and design. Long and

coats are divided into groups as follows:

3/4-length in fine tweeds, Persian lamb cloth, Ural lamb, zebe-

line, silver knot, broadcloth, astrakhan, plaid, plush, velour

pony, broadtail, etc. The greatest offering ever made. These

To \$80, now \$24.50 to \$32.50 To \$40.00, now ..... \$17.50

To \$60.00, now.....\$22.50 To \$35.00, now.....\$15.00

To \$47.50, now.....\$20.00 To \$25.00, now.....\$12.50

Also special assortment of 200 Coats of splendid worth. Sold

One of the finest assortments, as well as one of the largest in city. Finest styles and workmanship. In wool, fancy and staple broadcloth. Plain and diagonal serge, velvets, gaberdines, cheviots, worsteds, fancy worsteds, etc., including advance styles for Spring.

To \$75.00, now.....\$24.50 To \$40.00, now.....\$17.50 To \$60.00, now.....\$22.50 To \$30.00, now.....\$12.50 To \$50.00, now.....\$20.00 To \$25.00, now.....\$10.00 To \$20.00, now.....\$ 7.50

Also one lot extraordinary suit bargains. Sold to \$20, now \$5 This is positively the best Suit offering ever shown in the City of Portland.

Sale of Worrell's Bankrupt Stock Opens at 10 o'Clock This Morning by Receiver

Ssarfs, Muffs and Sets at greatly sacrificed prices.

ing Would-Be Sweetheart.

WOODEN CARS ARE TO GO

Commission Will Order Their Aboli-

tion in New York Subway.

NEW YORK, Jan. 8.—Another short circuit and block occurred on the sub-way this morning.

SKIRTS Lot sold up to \$15.00. Now \$3.98 to \$5.98. SKIRTS Lot sold to \$25.00. Now \$6.50 to \$9.00.

COVERT AND SILK JACKETS Sold \$10.00 and up, now

SILK PETTICOATS \$7.00, now ..... \$3.00 \$5.00, now .....**\$2.00** \$3.00, now ....\$1.00 Also splendid lot, 50¢

> CLOAKS AND CAPES One lot 50, sold \$15.00 to \$20.00, now \$2.50.

SHIRT WAISTS To \$ 5.00, now. \$1.00 To \$20.00, now. \$3.00 To \$ 1.50, now. 20¢ To \$ 2.50, now. 35¢ To \$ 1.75, now. 30¢

to \$35, now \$10 and \$7.50.

SHORT COATS and Capes. Good materials. Sold to \$35.00, now \$4.50.

## No Exchanges No Deliveries

LONG COATS 30 in lot. Sold to \$20.00, now \$2.50.

Keceiver Worrell's Sample Suit & Cloak House, 6th and Alder



**Experienced Salesladies Wanted. Apply** of Receiver, Side Door Early Today

ing, but greeted his father on his re-turn and made him lie down, while Jack Cardin, his trainer, gave him an Sunday was interviewed as Cardiff was rifbbing his legs and chest. He was asked about smoking.
"I haven't anything particular against a man smoking, except eigarettes. It seems as if a man cannot get a job with any of the big concerns any more if he smokes coffin nails. They are finding out that eigarettes have an effect on the brain that is detrimental to a man's work. I smoked two or threstimes in my life and got sick. I haven't touched the weed for years and never want it."

Appointments Not Meant to Be "Obnoxious" to Senators.

NEW JERSEY CASE IS UP

want it."

"Billy" was then asked when he intended to start calling for converts.

"Whenever I feel the moment is right," he said. "I can feel the pulse of an audience. I know when the time is ripe to call upon them to hit the sawdust trail. Sometimes I do it early in my campaigns, but often I have to wait. You can expect it any time."

Sunday talked of many things in connection with other revivals he has conducted and said that he expected to make his biggest strike in Philadelphis. He vigorously denounced those who

He vigorously denounced those who said he was in the game for the money. WASHINGTON, Jan. 13 .- Democratic embers of the Senate were hopeful tonight of an early settlement of dif-SPURNED MAN ASSAILANT ferences which have arisen between President Wilson and some of their Teacher Dies Soon After Identifynumber over Federal appointments. Evidence of this feeling was marked as a result of a conference today be-tween the President and Senators

man, a man who has admitted being desperately in love with her, entered between two policemen. He was brought near the cot, and as he stopped, Miss Lewis, pointing a finger at him, said: "That is the man who shot me," Coroner Flynn asked her to give Berchman's reasons for shooting her, and, looking him squarely in the face, she said: "He has threatened to shoot me several times before. He has been pestering me for months. We have known cach other several years, and he wanted to marry me. Three months ago I told him it could never be; that it was all off because my mother objected to him."

The statement finished, the girl sank back unconscious. Berchman was led from the room. It was then about 7:30 o'clock. An hour later Miss Lewis was 21 years old, and for the last year has been teaching in public school No. 28. Berchman is 22 and lived with his parents. He is a clerk.

WOODEN CARS ARE TO GO

and Senator Simmons, chairman of the finance committee, is expected to call a meeting of the full committee later this week to act on the nomination. Senator Hughes, of New Jersey, is in advance of the Sergeant and Pollocommunication.

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\$1000 DOG IS CHEWED UP Society Woman's Pets Clash and Weather Sergeant Rhodes driving work and business of the Sergeant Rhodes driving wor way this morning.

A short circuit, causing a six-minute blockade of local trains, occurred during the rush hour this morning, the fourth in two days. Although following closely on Wednesday's accident there was little aiarm.

The Public Service Commission has requested both President Shonts of the interborough and Clifton W. Wilder, its own electrical engineer, to advise it immediately as to the carliest date on which the retirement of the 478 wooden cars now in use in the subway can be begun.

# of the Maple home in Thomas avenue when Tillie wandered into the yard. There was an exchange of belligerent greetings and then Miss Maple, inside the house, heard a savage growl, fol-lowed by a sharp yelp. Running out, she found Tillie shaking and chewing the little Fomeranian, as if the latter were a rat

There was little left of the \$1000 prize-winner when the big Airedale got through with her job. The police wer, notified.

TOWN'S NAME NOT LIKED New Industry Objects to Made-in-

sweet," the people of this town are wondering if the same would apply to the name of their borough. The reason: The representative of one of the biggest industries of the town, a large fiber company, which came here from Delaware, appeared before the towns legislative body and proposed that the name be changed to anything but what it is. The objection made to the present name is because of its likeness to the big Connecticut city. In consequence of which mail, express and freight consigned to this town frequency goes to the other Bridgeport. The company is almost daily put to not end of trouble because of the mix-up, and intimated that unless the name was changed it would be compelled to list its location as Norristown, which is across the river.

Bridge City or anything else, even The representative of one of the big-

suggested a possible popular vote on the proposed change, but no definite action was taken.

Other manufacturing concerns of the town were heard and favored a change.

OFFICER'S HORSE STOLEN Man Who Dodged Paying for Oyster Stew Takes Benefactor's Rig.

ARDMORE, Pa., Jan. 10 .- Sergeant Rhodes, of the Lower Merion police force, was in an oyster house here when a large man disputed about paying for an oyster stew. He averred he had been invited into the place by a friend, who afterwards deserted him of the goodness of his heart Sergeant Rhodes paid for the man's meal. The

ONE KILLED AND OTHERS ARE INJURED IN NEW YORK.

Much Property Is Damaged; Part of Pennsylvania Is Under Deep Snow and Traffic Is Delayed.

NEW YORK, Jan. 13 .- At least one Connecticut Title of Piace.

ERIDGEPORT, Pa., Jan. 10.—While rose by any other name is just as rect," the people of this town are ondering if the same would apply to e name of their borough. The reason:

NEW YORK, Jan. 12.—At least one life was lost and considerable damage was done in New York and vicinity by a severe wind and rain storm which prevailed during the day and which was increasing in intensity at a late hour tonight. The wind caused the virtual wrecking of a big grain elevator in gived. Two laborers were blown off a lark leading ashore from a barge at BRIDGEPORT, Pa., Jan. 10 .- While jured. Two laborers were blown off a plank leading ashore from a barge at the Eric Basin and one was drowned. In Manhattan a heavy derrick fell on the roof of a moving picture theater on Third avenue, damaging the top of the structure and causing a panic among the audience, in-which women had their dresses and hats torn as the crowd rushed for the doors.

NEW YORK, Jan. 7.—Miss Susan Lewis, a young school teacher, lay on a cot in Fordham Hospital, a bullet wound it her right chest, the bullet having passed through the lung; a second bullet in her left arm and a third in her right arm, when Frank Berghtian and a third in her right arm, when Frank Berghtian and selection and the provided that the had no into the right arm, when Frank Berghtian and selection and the president is understood to have the president is understood to have the president and Senators that he had no into the president and Senators and of trouble because of the line was and intimated that unless the name was and in were badly crippled.

Wellsboro, in the northern
ported a snowfall of 24 inches.

AIR NAVY FUND MILLION

House Committee Rejects Amendment for \$1,500,000 for Service.

WASHINGTON, Jan. 10.—Representa-tive Lee, of Pennsylvania, member of the House naval committee, recently presented an amendment to the naval appropriation bill providing an appri-ation of \$1,500,000 for the naval aero-plane service. Mr. Lee's amendment plane service. Mr. Lee's amendment was rejected, the committee finally de-ciding upon \$1.000,000 for the naval neroplane service next year.

The navy bill will also contain a

## COLD GONE! HEAD OPEN-IT'S FINE!

'Pape's Cold Compound' ends

Take "Pape's Cold Compound" every to that two hours until you have taken three doses, then all grippe misery goes and your cold will be broken. It promptly opens your clogged-up nostrils and the air passages of the head; stops nasty discharge or nose running; relieves the headache, duliness, feverishness, sore throat, sneening, soreness and stiffness. Don't stay stuffed-up! Quit blowing Recorder and snuffling. Ease your throbbing head—nothing else in the world gives such prompt reller as "Pape's Cold threats of Compound," which costs only 25 cents naic opposat any drug store. It acts without asseming the convenience. / scept no substitute.—

provision giving the newly-created and for operations a fixed tenure of four years. Under the new bill this official will be nominated by the President and confirmed by the Senate. This provision was inserted to provide a method of affording continuality in naval policy and administration, and it the first step toward the creation of a general staff of the navy similar to that which has existed in the Army for some years.

The committee also decided to grant

has existed in the Army for some years. The committee also decided to grant an increase of 50 per cent in the salary of qualified naval aviators and 35 per cent to student aviators, with double pension in case of death in the line of duty. This provision is intended to take the place of life insurance, which naval aviators are unable to obtain while engaged in this hazarfous duty.



Effective Jan. 10 GREAT NORTHERN RAILWAY Coast Line Trains

Will run as follows: From North Bank Station, 10th and Hoyt Streets for Chehalis, Centralia, Tacoma,

Vancouver, B. C., and Intermediate Points 10:00 A. M. DAILY 2:30 P. M.

Seattle, Everett, Bellingham,

Returning, Arrive Portland 5:55 P. M. DAILY 10:00 P. M.

Full information, tickets and parlor-car reservations at CITY TICKET OFFICE, 348 Washington Street Morgan Bldg., and at DEPOT

H. DICKSON C. P. & T. A.

Telephones Marshall 3071 A-2286

## POMPEIAN OLIVE OIL

PURE Olive Oil may be compared to PURE MIIK. And POMPEIAN OLIVE OIL may be compared to CERTIFIED MILK. It is more than pure. It is

> Full Measure Tins POMPEIAN COMPANY