

APPEARS MADE TO UPBUILD BUSINESS

A. H. Averill, Retiring President of Chamber of Commerce, Reviews Trade Chances.

"WORK, LESS TALK" URGED

Appointment of Committee of One Hundred Recommended to Embrace Great Industrial Opportunities for Oregon.

Referring to the work of the Portland Chamber of Commerce in the past year as being chiefly the preparation for a greater and more far-reaching program, A. H. Averill, retiring president of the Chamber, reviewed the work of industry and commerce in which development must now be made and urged concerted movement on the part of the business men of the city toward these ends.

"We have reached a crisis where we must have more real work and less noise, less talk about what we have and could do, and more earnest effort in utilizing that which is within our reach," said Mr. Averill.

"Portland is too much divided in organization. Its most effective men are distracted with calls for help in minor details, without being given an opportunity to put their weight and influence upon the vital problems."

Mr. Averill recommended the organization of a committee of one hundred to direct its attention toward problems of commercial and industrial development, pointing to the record of committees of one hundred which have successfully engineered political work in the past, which is apparent that in emergency, organized.

"Consider now," he said, "that this is an emergency. View our superb opportunity and allied realization. Then declare that we must have heroic work for the period. Get together 100 of the strongest business minds of the city and community at large. Persuade them to accept a broad plan of development, such as has been suggested or such as may be evolved after mature thought. This committee will put through these vitally important measures. Then, gentlemen, I maintain that we will have started in for a splendid realization of the natural resources and advantages which favor Portland and the Columbia Basin in the most remarkable manner."

When the wheat and Northwest States produce \$2,000,000 bushels of wheat, of which more than 40,000,000 bushels are exported in the form of wheat or flour, more than 40,000,000 bushels of the total grown will be found within a 50-mile airline of the navigable parts of the Columbia system. About half of the barley and oats of the Northwest, say 15,000,000 bushels, also is in the same region of river influence. By construction of paved highways leading to the river, erection of proper handling facilities along the streams, by tying the merchant and producer into the same line to support it, and by getting the proper equipment on the water, the river is an unquestionable fact that Portland may command an enormous increase in her cereal and flour trade.

Community Deemed Lax. "This community, dependent upon the payroll of the timber and lumber industry more than any other, is doing little to help the lumber industry in the country during the shipping grades of the past two years. The Panama Canal has brought no appreciable relief for them, because lumber carriers have not applied for the license in sufficient strength. We do insist that the North Pacific, if it put its heart into the task right, could find a way to increase the carrying capacity of the shipping that would be available for lumber transportation."

"We had this year less than 13,000 carloads of fresh apples, and the market for the fruit was worth \$10,000,000. With this offering of the fresh fruit there was left in the country, when the shipping grades were reduced 10 per cent greater tonnage of approximately 230,000 tons. These call apples could have been converted into 10,000 tons of dried apples, worth \$10,000,000. Yet most of this asset was lost because our by-product industry and the marketing of the same are barely more than nil."

Great Opportunity Seen. "The time is very near when we will offer the world \$5,000,000,000 of fresh apples, worth \$10,000,000,000. Then we will have something like a possible \$5,000,000,000 of dried apples, worth \$10,000,000,000. It is by development of such industries as these by fitting a market for the producer, by protecting the grower against loss of over-production, that we may gradually build up a traffic that will command the services of the steamshiping lines of the Pacific."

Recently a movement was made to stimulate by-product manufacturers and fruit-growers to improved conditions in marketing their commodities. By far-reaching plans to connect growers with heavy packing interests, it seems clear to me that we could wonderfully improve the fruit situation of our state and tributary territory. We are doing a little of this work in the Chamber, but must be supported by the community in doing more."

Potato Trade Is Problem. "Germany shipped to America 12,000,000 bushels of potatoes two years ago. We now have low rates to the Atlantic seaboard and some potatoes are moving through the canal. To get this business developed on a large scale the community must take hold of the problem, establish the conditions for bringing the desired potatoes to tide-land and then getting the channel for their movement to Eastern and Southern markets established."

Our trade department was informed by the officials of the Union Growers' Association recently that instead of the 150,000 sacks harvested this year in the near future Portland and its vicinity could produce 10,000 tons without any effort. All they need is a fixed market.

Portland could control the wool trade of the Northwest without any stress. To do this we must get the fleece laid down at tide-land at the minimum cost, build a great warehouse center for receiving it, create here the wool market for the Northwest and from this gradually work into the scouring and manufacturing business. Many thousands of tons of business can be handled if the raw wool within reach is made to take this most economical course to the consuming market."

NEW OFFICERS AND DIRECTORS OF PORTLAND CHAMBER OF COMMERCE WHO WERE ELECTED LAST NIGHT.



President O. M. Clark. Vice-President C. B. Woodruff. Secretary E. C. Gilner.



Trustees: C. Ainsworth, Morton Insley, George Lawrence, Jr.



D. A. Pattullo, Nelson Strauss, A. L. Veazie.

WHEAT PRICES SOARING

MILLERS AND EXPORTERS COMPETE ON CHICAGO BOARD.

Frozen Chicken in Demand for Shipments Abroad and Eggs Retail as High as 45 Cents a Dozen.

CHICAGO, Jan. 13.—Wheat stormed dizzy heights, selling at \$1.41 per bushel on the Board of Trade today and closing at \$1.40, only one cent under the uppermost record made since the war began. Throughout the session the May option perched near the top rungs of the price ladder, while immense new export sales were effected, and the bulls had almost undisputed control of the turbulent pit in which speculative dealings went on.

Competition by millers with exporters appeared to be largely responsible for the impetus which since Monday has whirled prices up 7 1/2 cents a bushel from the collapse brought about by sensational stories that the Turkish grip on the Dardanelles had been smashed.

Frozen chicken to the extent of hundreds of thousands of pounds was added today to the list of foodstuffs being bargained for in Chicago to be shipped to Europe. Fresh eggs were retailing in Chicago today as high as 45 cents a dozen.

CANADA STOPS TWO SHIPS

American Later Sails, but Japanese Cargo Still Held as Contraband.

VANCOUVER, B. C., Jan. 13.—The Japanese steamer Mexico Maru, of the Osaka Shosen Kaisha line, and the American steamship Governor, of the Pacific Coast Steamship Company, were detained here by the customs officials because part of the cargoes of the vessels have loaded outward as contraband of war under the regulations promulgated from Ottawa.

Later the Governor left a quantity of hides, which was considered contraband, out of her cargo and sailed.

Action against the Japanese liner was taken yesterday when her purser was given a clearance. Steps against the Governor were taken today when her purser went to the custom-house to clear.

Regarding the Mexico Maru, the authorities acted because her shipments from Vancouver for Japan include a consignment of lead from Trail, B. C., on barbed wire and some other materials which figure in the list of commodities prohibited by order from Ottawa.

MAN HELD FOR INSANITY

Charles Hammick Arrested After Visiting School to Scold Children.

After Charles Hammick, who is believed to be insane, had visited the Elliot School and threatened his two children yesterday, he was arrested at noon by Mrs. Margaret Thoroman, an officer of the juvenile court. Mrs. Thoroman held Hammick until deputy sheriffs arrived and took him to the County Jail.

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NORTHERN PACIFIC LOSES

Supreme Court Refuses to Order Clatsop to Change Valuation.

SALEM, Or., Jan. 13.—(Special.)—The decree of the Circuit Court for Clatsop County dismissing the appeal of the Northern Pacific Railway Company from the 1914 valuation of certain lands assessed, made by the Board of Equalization, was affirmed by the Supreme Court in an opinion handed down Tuesday and written by Justice Bean. Both courts held that the company had failed to make proper application to the equalization board for a reduction of assessments and consequently had failed to comply with the law.

Other opinions given: Beale Kemp, respondent, versus Portland Railway, Light & Power Company, appellant; from Multnomah County; action for damages; action of lower court reversed and case remanded. Opinion by Justice Benson.

G. E. Sherman, plaintiff and respondent, versus Clear View Orchard company, defendant and appellant; from Multnomah County; action to recover compensation for services rendered; opinion by Justice McBride.

Frank Goldstein, respondent, versus Pacific Home Mutual Fire Insurance Company, appellant; from Washington County; action to recover amount of insurance policy; Justice Bakin affirmed. Opinion by Justice Burnes.

CIRCUIT SESSIONS OPEN

Judge H. H. Belt Commences First Term in Yamhill.

YAMHILL, Or., Jan. 12.—(Special.)—When the Circuit Court opened here Monday, Judge H. H. Belt, of the Twelfth Judicial District, commenced his first term in this county since his elevation to the bench. A contempt of court procedure, in which Mrs. Ida J. Hippie of Sheridan, was the defendant occupied most of the day's session. The cause arose over certain disputed insurance funds at the time of the big Sheridan fire in 1913. The case was dismissed.

J. W. WRIGHT IS DEAD

Veteran Expires at Roseburg After Illness of Several Months.

ROSEBURG, Or., Jan. 13.—(Special.)—J. W. Wright, a prominent member of Reno Post, G. A. R. of this city, died at his home here yesterday after a illness of several months. John Westley Wright was born in Crawford County, Missouri, March 10, 1844. On August 2, 1862, he enlisted in Company E, Thirty-first Regiment, Missouri Volunteers.

O. M. CLARK NOW HEADS CHAMBER

A. H. Averill, Retiring President, Gives Resume of Vast Accomplishment.

JAPANESE CONSUL SPEAKS

John Barrett, Honor Guest, Appeals for Proper Consideration of Republics of South America and Tells of Possibilities.

(Continued From First Page.) your generosity of disposition, I am going to assume that you are willing to have the score evened up, provided it can be done with mutual advantage.

"Present conditions are somewhat abnormal, because the European war has created a demand in that quarter which has decreased correspondingly the export of wheat and flour to the Orient. This situation probably will continue for an indefinite period. Japan cannot produce all of the foodstuff she needs. The production of rice is not sufficient to depend upon other cereals from foreign markets. This tendency is becoming more pronounced as the custom of bread-eating grows and the consumption of other articles of Western diet becomes more common. Manchuria produces some wheat, but the quantity is not sufficient for Japan's needs. Australian wheat cannot be shipped to Japan, probably because of high rates of freight. The supply from Argentina is out of the question. Cement about it. There was no cereal trade assured.

"So the only market to which Japan may look for her cereal supply is the Pacific Northwest, and that means Portland. There will be a growing demand for these staples from Japan, so this is your opportunity to make money out of us, and you may be assured that we are perfectly willing to spend our money for these essential products.

"Now let us glance at the other side of the account," he said, after having touched upon the other cardinal exports from Portland to the Orient. "You could sell us more of your products if you had better facilities for getting them to us. Why do you not have a cargo boat? There are no regular liners between Portland and Japan, nor have you succeeded, so far, in making trade very attractive. It is carrying almost nothing.

"I have, therefore, modestly to advise you, gentlemen, to buy more goods from the Orient. It would have the double effect of encouraging more ships to come here and of our buying more from you. The merchant marine has grown rapidly in recent years and you should have a cargo boat. There are no regular liners between Portland and Japan, nor have you succeeded, so far, in making trade very attractive. It is carrying almost nothing.

"I know that some of our manufacturers do not fully meet, as yet, the requirements of your markets, but our government has sent a number of experts to study trade conditions in this country and some of them are now visiting this coast. We are going to try to have the double effect of encouraging more ships to come here and of our buying more from you. The merchant marine has grown rapidly in recent years and you should have a cargo boat. There are no regular liners between Portland and Japan, nor have you succeeded, so far, in making trade very attractive. It is carrying almost nothing.

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Put Off Old Age

Some old folks are bent and feeble, others are straight and strong. What makes this difference? Evidently something besides years. Life is shorter, anyhow, than it was centuries ago. Modern hurry, worry, ready-to-work wear the system, load the blood with poisons and weaken the kidneys, causing uric acid poisoning, backache, urinary disorders, heart and nerve trouble, rheumatism, lameness, deafness and hardening of the arteries.

Prevention is easier than a cure and at middle age kidney weakness should have prompt attention. Doan's Kidney Pills are dependable and many old folks thank them for longer life. You can help the medicine by eating less meat, using no stimulants, and avoiding overwork, worry and irregular hours. Take walks. Drink milk. Rest more. Sleep more. These simple measures add years to one's life.

A Portland Woman's Experience. Mrs. Henry Rankos, 125 Vancouver Ave., Portland, writes: "I confirm all I said in favor of Doan's Kidney Pills some years ago in my old home at Pocatello, Idaho. Neither has one of my family who were treated by Doan's nor myself had kidney trouble since, and we consider that Doan's Kidney Pills gave us permanent cures."



"I used to be as straight."

DOAN'S KIDNEY PILLS

Sold by all Dealers. Price 50c. Foster-Milburn Co. Props. Buffalo, N.Y.

GRAIN STANDARD MEN BUSY

Committee Reports Decisions on Shipments During 1914.

Decision of many cases involving shipments of grain from this port were rendered by the grain standards committee in the year just closed. The report of the committee, submitted to the Chamber at its annual meeting last night, indicates that every decision has been accepted by the disputants as wholly satisfactory.

D. A. Fattullo, who has been a member of the committee for a long time and served as chairman several terms, resigned from membership this year and D. W. L. MacGregor was appointed to succeed him.

The standards of the Portland grain committee for grain grown in the Pacific Northwest have been adopted by the London and Liverpool exchanges and by all of the exchanges of the Pacific Coast. For the first time rules and regulations of the committee were printed and distributed to the trade.

O. A. C. ALUMNI ELECT

Portland Members Hear Reports and Plan Meeting.

Members of the Oregon Alumni of the Oregon Agricultural College met in the City Club last night in the Commercial Club for the third annual meeting of the organization. M. E. Smead was elected president of the club. Interests were given to the report of the meeting for January 25 was announced. All former students of the Oregon Agricultural College are invited to attend this gathering.

SHASTA TO COME EARLIER

Running Time of Train From San Francisco Cut 20 Minutes.

Twenty minutes will be clipped from the running time of the north-bound Shasta Limited between San Francisco and Portland commencing next Sunday. The Shasta will leave San Francisco at 11:30 A. M. instead of 11:50, and will reach Portland at 1:50 P. M. instead of 2:10, as formerly.

The north-bound Shasta Limited between Portland and the Puget Sound will leave Portland daily at 2:10 P. M. instead of 3 o'clock. The south-bound Shasta Limited schedule will not be changed.

CLARENCE EATON TO SPEAK

"Christian Science, the True Christianity," to Be Lecture Topic.

"Christian Science, the True Christianity," is the subject of a lecture to be given by Clarence C. Eaton, C. S. E., of Tacoma, Wash., at the First Church of Christ, Scientist, Nineteenth and Everett streets, tonight at 8 o'clock. Mr. Eaton is a member of the board of lecturership of the mother church, the First Church of Christ, Scientist, in Boston, Mass. The lecture will be repeated tomorrow night at the same place.

ACT CALLED UN-NEUTRAL

City's Proposed Anti-Allen Law Attacked as Unfair to Italy.

Contending that it would be unconstitutional and a violation of the treaty between the United States and Italy if

"BLOOD WILL TELL"

The Heroes of the war.

"Blood will tell," is an axiom that in all the ages has never been gainsaid. Every man who does a brave, heroic act carries within his veins a quality of blood that urges and sustains him. No matter whether he inherits it from a long line of famous ancestors or from the sound and healthy constitution of his immediate parents, whose only distinction is honorable toil and a simple, virtuous life.

It matters little where or how you obtain it, but it matters all the world that by some means you possess good blood. Good blood is first, last and always the making of many men and womanly women. It is the source of all courage, virtue and happiness.

A new man can be made out of one that's "used up," bilious and dyspeptic. It's done by Dr. Pierce's Golden Medical Discovery. It starts the torpid liver into healthy action, purifies and enriches the blood, cleanses, repairs and strengthens the system and restores health and vigor. As an appetizer, restorative tonic it sets at work all the processes of digestion and nutrition and builds up flesh and strength.

It's the only Blood and Liver Remedy that's guaranteed in every case, to benefit or cure. If it doesn't do all that's claimed for it the money is promptly refunded. But it keeps its promise—that's the reason it can be sold in this way.

It is not a secret remedy, for its ingredients are printed on wrapper. You only pay for the good you get. "Discovery" strengthens Weak Lungs, relieves Shortness of Breath, Bronchitis, Severe Coughs and kindred affections.

Free—Dr. Pierce's Common Sense Medical Advertiser, bound in cloth, is sent free on receipt of 31 one-cent stamps to pay expense of wrapping and mailing only. Address: Dr. Pierce, Invalids' Hotel, Buffalo, N. Y.—Adv.

Woman's Health Requires Care

Women are so constituted as to be peculiarly susceptible to constipation, and their general health depends in large measure on careful regulation and correction of this tendency. Their delicate organism rebel at the violence of cathartic and purgative remedies, which, while they may afford temporary relief, shock the system and seriously disturb the functional organs. A mild laxative is far preferable, and, if properly compounded, much more effective.

The combination of simple laxative herbs with pepsin sold in drug stores under the name of Dr. Caldwell's Syrup Pepsin, is ideal for women's use. A free trial bottle can be obtained by writing to Dr. W. B. Caldwell, 452 Washington St., Monticello, Ill.

SHASTA LIMITED

"BEST IN THE WEST" WILL CHANGE TIME

SUNDAY, JANUARY 17.

Leaving Union Depot 2:10 P. M. (50 minutes earlier than present schedule) for Puget Sound Cities.

Via Oregon-Washington Railroad & Navigation Co.

New Steel Parlor Car Service. First-Class Steel Coaches. No Extra Fare.

Puget Sound Express..... 8:30 A. M. The Owl (Sleepers open 9:30)..... 11:00 P. M.

Puget Sound Express will arrive Union Depot from Puget Sound Cities 5:20 P. M. effective same date.

All trains use the new Point Defiance Line—49 miles of scenic beauty.

CITY TICKET OFFICE. Third and Washington Streets. Both Phones.

