

# RAILROAD CHIEF PREDICTS NEW ERA

L. C. Gilman, President of Highest-Taxed Railway, Calls War "Foolishness."

## PROSPERITY WAVE ON WAY

Head of Hill Lines in Oregon Says His Road Pays in Taxes 12 Cents on Every \$1 Earned—Decreases Wanton Expenditures.

### SALIENT POINTS IN ADDRESS BY PRESIDENT GILMAN, OF HILL LINES.

It is my distinction to be the president of the highest taxed railroad in the United States. Since my railroad career began I have seen the taxation per mile of the railroads of this country triple.

"Though I am not proud of the fact, I am the president of the highest taxed railroad in the United States," said L. C. Gilman, head of the Hill lines in Oregon, in an address yesterday before the Progressive Business Men's Club at the Multnomah Hotel.

"That is my distinction, and though every one doesn't know this, it is true that the road of which I am head pays into the state's coffers 12 cents on every dollar earned. For the life of me, I don't understand why such should be the case," continued the speaker, after being introduced by Wilbur E. Coman, manager of the Northwestern Electric Company.

"There has been too much printed about the railroads. I wish we could get away from it. The public service corporations are a part of the public. We are real people, just as you young business men are. I wish we could bring about a co-operation between ourselves which would be of mutual benefit, and I see no reason why it cannot be done, and it is to this end I am working and will continue to work.

**Sturdy Competitors Advised.**  
"We of this day and generation have found that in order to do business at all we must study our competitors. That is the aim nowadays of every progressive business man and I am proud of the fact that I have asked me to address you today. I wish it might be arranged that you business men could expand and widen your circle so that it include us who are of the public service.

"Transportation is as essential to the business world today as is air to human life. We have in this country a total of 240,000 miles of rails, at a cost estimated between \$15,000,000,000 and \$20,000,000,000. Our properties are your properties. By yours I mean the public. Some of the securities invested in the railroads of this country are held by the big insurance companies and it is to these investors that I appeal to you and I look for the support of our widows and orphans when we are gone.

"I wish I could get every business man in line to see the transportation problem in the light of the truth, the real situation, that thereby we might be able to remove the unfavorable public sentiment which exists and which has existed since the days of the muck-raking magazine, which followed this course for the prime object of increasing circulation and creating more advertising. But the power of printers' ink is so great that the muck-raking magazine has its effect.

**Hostile Legislation Hurdled.**  
"Immediately following this campaign against the railroad corporations and other business interests, there came hostile legislation which was counterproductive. It was not only detrimental to transportation. It is the railroad of less importance to the country today than the automobile, the manufacturer and the laboring man? If things are going wrong, come to us and tell us about it. We plead for co-operation with the business man. Let us see how much we are a part of each other. You get an adequate return on the product you are marketing, else you would retain it. Should not the railroad receive an adequate return on its investment? I want to say right here that had the railroads been granted the rates asked last February or March, I think the conditions in this country would have been such that when the period of depression hit us at the opening of the great European foolishness, there would have been no cry of 'troublesome times' and the wheels of the industry and the mills of the Columbia River and Puget Sound would have been working night and day shifts to handle the output necessary to bring about the improvements and betterments which had been planned by the railroads of the country.

"The public owns the railroads. Your commissions tell us how much we can charge, how much money we can earn on this product or that product, where our improvements should be made. You, the public, own the railroads and, though we may say that our treasuries cannot stand the expense of a depot here or a grade crossing there, the railroad commissions of the states, the public, in other words, require that these orders shall be carried out. But it has been my experience that when the American people come to see that a thing is just and right, justice will prevail.

**Taxation Vital Matter.**  
"I might speak longer, and there is one matter of which I dread to talk, but I must say a word on taxation. We, you and I, the public service corporations and all manner of business, are being overtaxed. We must stop this willful and wanton expenditure of the public money. Business has been frightened. The investor is an important factor in the business of today. I look for a decided change—a change for an area of great prosperity after the first of January next. Our lines are feeling the change already and I know that other lines of business in the East are beginning to feel it.

Following Mr. Gilman's address, Coman called on Franklin T. Griffith, president of the Portland traction company, who voiced the sentiments as expressed by Mr. Gilman and added:

"Gentlemen, one of the greatest elections Oregon ever experienced was that of November 3. Freak legislation was killed, Multnomah County named to the Legislature one of the best forces for economy and right lawmaking that could have been chosen, and the state has gone dry. Now let us adjust ourselves to conditions. Get ready for January 1, 1914. Don't talk hard times;

remove, if possible, all tendency to get appropriations for this and that from our legislators and our economy programme at this Legislature will be carried out to our mutual benefit and the greater benefit to Oregon."

Several Hood River business men were guests of the club and participated in the programme with short talks and musical selections.

**Oregon Legislators—No. 2**  
Sam H. Brown, Representative-Elect of Marion.

SALEM, Or., Nov. 12.—(Special.)—Sam H. Brown, of Gervais, one of Marion County's Representatives-elect in the Legislature, is the proprietor of "The Willows," one of the finest ranches in the county. He is one of the progressive men of his section and is of pioneer stock, being the youngest son of Samuel and Elizabeth Brown, who came to Oregon from California in 1849. Mr. Brown was born in 1874 on the



Sam H. Brown.

farm he now owns, and always has been a farmer. He is a taxpayer in Marion and Multnomah counties. Mr. Brown makes a specialty of growing berries. His facilities are conducted on scientific principles and his annual payroll is \$12,000. Through his influence valuable contracts for the farmers of his section have been obtained. More than 65 carloads of fruit, berries and vegetables were shipped to one firm last year from the neighborhood in which he lives.

Mr. Brown is a staunch Republican. His speeches during the campaign were of the highest value to the party in winning votes.

## COOS BAY TO BE VISITED

Oregon Senators Want to See What Improvements Are Needed.

Oregon's United States Senators—George H. Chamberlain and Harry Lane—plan to leave Portland on the steamer Breakwater next Tuesday for Coos Bay, where they will inspect the harbor conditions and determine, if possible, the improvements required there. They will visit Marshfield, North Bend and other points and prepare a complete report of the developments planned for the Coos Bay harbors.

## MARKET TO BE IMPROVED

Farmers Who Sell at Albina Mart Name Price Committee.

An agreement has been entered into by the producers who have been supplying the Albina public market for the general improvement of sanitary conditions at the market. At a conference held in the Albina Branch Library, attended by 15 farmers, and the Albina Consumers' League, which now has charge of the market, the conditions were discussed and the farmers agreed to have the stall tables covered with clean oilcloth so that vegetables and all other articles offered for sale will be placed on sanitary tables.

The matter of prices also was considered, and the growers agreed that moderate prices should be charged. A committee of the growers was appointed to consider what prices should be charged for produce. The committee, attending the meeting took the initiative in suggesting improvements.

## Change in Steamer Schedule.

Effective November 14, O. W. R. & N. steamer for Astoria and way points leaves Ash-street dock daily except Saturday & P. M. Tickets, etc., at either city ticket office, Third and Washington, or the dock.—Adv.

## SYRUP OF FIGS FOR CROSS, SICK, FEVERISH CHILD

If Little Stomach Is Sour, Liver Torpid or Bowels Clogged.

"Mothers can rest easy after giving 'California Syrup of Figs,' because in a few hours all the clogged-up waste, sour bile and fermenting food gently moves out of the bowels, and you have a well, playful child again. Children simply will not take the time from play to empty their bowels, and they become tightly packed, liver gets sluggish and stomach disordered.

When cross, feverish, restless, see if tongue is coated, then give this delicious 'fruit laxative.' Children love it, and it can't cause injury. No difference what ails your little one—if full of cold, or a sore throat, diarrhoea, stomach-ache, bad breath, remember, a gentle "inside cleansing" should always be the first treatment given. Full directions for babies, children of all ages and grown-ups are printed on each bottle.

Beware of counterfeit fig syrups. Ask your druggist for a 50-cent bottle of "California Syrup of Figs," then look carefully and see that it is made by the "California Fig Syrup Company." We make no smaller size. Hand back with contempt any other fig syrup.—Adv.

Headquarters for Ice Skates and Skating Shoes, 4th Floor—Trunks, Suit Cases, Bags, 4th Floor—Tea Room on 4th Floor  
Visit the J. A. Trading Stamp Parlors on 4th Floor and See the Thousands of Beautiful and Useful Xmas Gifts on Display

Only 35 More Shopping Days Till Christmas!  
Order Your Thanksgiving Groceries From Our Model Grocery on the 4th Floor.

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Reliable Merchandise—Reliable Methods  
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All Orders Received From Out-of-Town Given Immediate Attention.  
We Give J. A. Green Trading Stamps

# Tremendous Clearing Women's Apparel

## All Women's Suits, Coats, Dresses, Gowns, Skirts, Waists, Etc. Reduced And Double Stamps With All Cash Purchases on the Entire Second Floor Today

### Women's \$32.50 Suits \$16.98

**Women's \$37.50 Dresses \$13.98**  
Second Floor—Women's and misses' smart new Fall and Winter Suits radically reduced in price. This assortment is composed of the season's best selling models—Redingote, postilion, belted effects—and plain tailored. Skirts in various models, some with the new back plaits. Materials include broadcloth, chevots, serges, fancy worsteds and mannish mixtures. All sizes. Suits worth up to \$32.50 **\$16.98**—Pre-Holiday Sale Price

**\$7.50 to \$10 Dress Skirts \$5**  
Second Floor—The Dresses in this group have all been taken from our regular stock. The styles are thoroughly new and desirable—some designed for street wear—others in more fancy effects. Smart postilion cuts, Redingote and tunic styles. Also some in the charming draped models. Materials are charmeuse, satins, crepe de chine, crepe meteor, poplins, taffetas, serges, etc. Dresses **\$13.98** worth to \$37.50 on sale

**Men's \$1.50 Shirts \$1.19**  
**Styled With Soft French Cuffs**  
Main Floor—Special purchase of men's fine Shirts on sale at splendid reduction. Full standard sizes, hand-launched, finished with French Cuffs and deep sea-pearl buttons. Mercerized and crystal cloth or heavy repps. The **\$1.19** **\$1.25 Shirts 95c**  
All Sizes  
Main Floor—Plain or plaited bosoms with soft or stiff cuffs. Great variety of patterns. The **\$1.25 Shirts 95c** on sale at the low price of only

**Sale High-Grade Waists \$3.98**  
Second Floor—One of the very best offerings in women's and misses' Skirts we have ever announced! All are new, up-to-date models in the latest effects. Yoke, tunic and plain flare models, also some with plaited bottoms, the materials employed include serges, mohair, poplins, repps, chevots, granite cloth, tweeds, plaids and mixtures. Skirts **\$5.00** worth up to \$10.00. Choice **\$5.00**  
**New Lines Women's and Misses' Sweaters \$3.89 to \$20**

**Sale Girls' Party Dresses Models Worth Up to \$4.98 to \$21—Special at \$4.98**  
Department, Second Floor—Special assortment of girls' Dresses designed for party wear offered at a sensationally low price to close them out quickly. Dainty models of chiffons and nets, trimmed with laces, ribbons, etc. Attractive tunic styles with low necks and short sleeves. Ages 6 to 14 years. Dresses in the lot selling **\$4.98** formerly up to \$21.00. Your choice now at low price of

**Men's \$25 Rain Coats \$16.45**  
**Men's \$3.00 Union Suits \$2.45**  
Main Floor—Extra special offering! Men's silk-lined Rain Coats in single and double-breasted style—wind and rain proof—just what is needed for motor and outdoor wear. Splendid weights. Strictly high-grade Coats selling usually at \$25.00. See Morrison-street window. **\$16.45** Your choice at **\$16.45**  
Main Floor—Particular men will improve this opportunity to secure their Winter Underwear at a big saving. Famous "Staley" brand spring-needle ribbed Union Suits with close-fitting jersey neck. Medium-weight wool. The standard \$3 garments the world over. Buy them **\$2.45** here today at only

**Girls' Winter Coats, Special \$5.98**  
Second Floor—Broken lines of girls' Winter Dresses greatly underpriced. Splendid serviceable styles in serges, checks and plaids nicely trimmed with fancy buttons and ribbon sashes. Ages 6 to 14 years. Worth **\$4.98** to \$10.00, special **\$5.98**  
**Girls' Cape Coats, Special at \$9.98**  
Second Floor—Very attractive and serviceable are these new Crepe Coats of novelty mixtures and checks. We also include at this price a new line of girls' Balmacaen Coats in beautiful new **\$9.98** colorings. The sizes range from 6 to 14.

**Toyland "The Kiddies Paradise" Fourth Floor**  
It's a wonderland of Toys that Santa Claus has assembled here—bring the children in today and let them enjoy the sights. Watch their eyes open wide when they see the thousands of interesting Christmas gifts on exhibition.  
Purchases made now will be held for future delivery if desired.

**Men's \$25 Suits for \$19.85**  
**Men's 50c Cashmere Socks 39c**  
Main Floor—Men's and young men's Suits of fancy worsteds, chevots and tweeds. This is a special lot of exceptionally good garments. Smart new models and beautiful woolen fabrics. Nearly all sizes. **\$25.00** Suits for only **\$19.85**  
Main Floor—Again today we will sell men's standard 50c cashmere Socks at 39c pair. Absolutely fast black dye with gray heels and toes. Complete range of all sizes in the assortment. 50c Hose are placed on **39c** sale at this sale at only

**Shoe Sale Continues!**  
Hundreds of pairs Women's High-Grade Shoes in every wanted style and leather. Grades worth \$4.50 and \$5.00 a pair, now on sale at only **\$3.48**  
We have all sizes and widths in this assortment. Don't overlook this sale. **See Window!**

**65c, to 75c Neckwear At 48c**  
Main Floor—Another big shipment of women's Neckwear to go on sale today. 1000 pieces in the assortment. Very newest effects in organdie and pique collars, vestees, vestee sets, coat sets and chemisettes in plain and lace-trim'd. 65c to 75c Neckwear now **48c** on special sale at only

**Great Sale of Boys' Mackinaws**  
**Boys' \$ 5.00 Mackinaws for \$ 4.50**  
**Boys' \$12.50 Mackinaws for \$11.25**  
Main Floor—Mackinaws—the ideal garments for skating and outdoor sports. Made from heavy woolen materials. All new models and new patterns. They come in all sizes from four to twenty years.  
**Boys' \$5.00 Mackinaws \$4.50**  
**Boys' \$6.50 Mackinaws \$5.85**  
**Boys' \$7.50 Mackinaws \$6.75**  
**Boys' \$10.00 M'kinaws \$ 9.00**  
**Boys' \$12.50 M'kinaws \$11.25**  
S. & H. Green Stamps Given Free.

**Pre-Holiday Sale Aprons**  
Second Floor—Hundreds of dainty new styles to select from. Supply your holiday needs at this store.  
**Maid's Aprons of fine sheer lawns, dotted and barred swisses, etc. Priced at 39c, 59c, 75c to \$2.25.**  
Waitress Aprons in large fitted styles with bibs and bretelles. Various models. Priced special **59c** up to **\$1.98.**  
**Tea Aprons of fine swisses and lawns. Scores of dainty styles. Lace and embroidery trimmed. 39c to \$1.98.**  
**We Give J. A. Green Stamps**

**Thanksgiving Sale Table Linens**  
Table Linens, Cloths, Napkins, Etc., Reduced  
Dept. Main Floor—Table Linen for "Home-Coming Day" festivities in hundreds of Portland homes will come from this store. Women who appreciate beautiful Linens will be keen to do their buying now, while the sale prices are in force. All Linen by the yard, Table Napkins, Scarfs, Lunch Cloths, Table Cloths, Doilies, etc., are included in this annual Linen Sale.  
**LINENS BY THE YARD**  
Richardson's \$1.00 Damask at, the yard **83c**  
Richardson's \$1.25 Damask at, the yard **1.08**  
Richardson's \$1.75 Damask at, the yard **1.48**  
Richardson's 20x20 Napkins, dozen at **\$2.38**  
Richardson's 22x22 Napkins, dozen at **\$2.92**  
**Exclusive Portland Agents Richardson's Celebrated Table Linens**

**Boys' 2-Pant Suits for \$4.95**  
Blue Serge and Novelty Mixtures  
Main Floor—For style and service these Suits are hard to equal. They were made especially for this store and the materials and tailoring are much better than is usually found in Suits at this price. Pants full lined with double-taped seams. Fancy mix-**\$4.95** tures and blue serges (1 or 2 pairs pants). Priced, Suit **\$4.95**  
**Boys' Knitted Wool Caps and Toques Priced at 50c up to \$1.25**  
**Boys' Corduroy Pants \$1.25 to \$2.00—Balmacaens \$5 to \$20**  
**Boys' Leather Gauntlets 50c to 75c—Handkerchiefs 5c to 20c**

**Free Knitting Lessons 1 to 5 Daily**  
Second Floor—Thoroughly experienced instructor will teach you how to make the various articles free. Join the classes now—forming. How to Make Gloves (for sailors) and material required: Dark blue wool. No. 12 knitting needles. To be worked with thumbs but no separate fingers in them. These are to be similar to baby's gloves.

**\$1 to \$1.75 Silks 69c**  
On Sale at Center Circle Main Floor  
Plain Silks in good range of colors—novelty Silks of various kinds, including Cheney foulards, messalines, peau de cygnes, taffetas, satins, marquisettes and crepe searings. High-grade Silks taken from our regular stocks—odd lines which we will close out at once. Very desirable for dresses, waists, petticoats, linings, etc., also for holiday fancy work. Qualities selling in the regular way at \$1.00, \$1.25, \$1.50 and **69c** \$1.75. Priced very special for Friday at, the yard

S. & H. Stamps Offer the Easiest Method of Practical Economy We Know Of. Have You Tried It?  
**Velvet Shapes**



**Picture Framing At Lowest Prices**  
Fourth Floor—Bring in your holiday work now and let us finish it before the rush begins. We have a large and varied assortment of new picture mouldings from which to make your selections.  
All Work Guaranteed First-Class in Every Respect.

**Galvanized Garbage Cans at \$1.35 Just Like This Cut**  
Third Floor—Galvanized Ash or Garbage Cans, 23 inches high by 15 inches wide. Corrugated sides, reinforced raised bottoms, outside dome covers, water tight. Fitted with heavy drop handles. Only a limited number (200) in this special lot. Be one of first to have one **\$1.35** of them. Priced very special at **\$1.35**

**Great Sale Single Pieces Furniture**  
Ideal Gifts -- Great Reductions -- Third Floor

**Worth Up to \$6.75**  
Second Floor—Phenomenal sale of women's black silk velvet Hat Shapes in the Millinery Salons today. The season's latest models in sailors, turbans, etc. Shapes selling heretofore for up to and including \$6.75. Your choice of these fine Hat **\$1.00** Shapes Friday at **\$1.00**

**\$1**  
Second Floor—Phenomenal sale of women's black silk velvet Hat Shapes in the Millinery Salons today. The season's latest models in sailors, turbans, etc. Shapes selling heretofore for up to and including \$6.75. Your choice of these fine Hat **\$1.00** Shapes Friday at **\$1.00**