## Nothing Is So Successful as Success

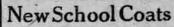
-From the outset this store two years ago decided upon a policy from which it has never deviateda policy upon which was based its entire success. A policy which called for the merchandising of all goods on a fair basis.

-To win success a modern store must be progressive-not only adhering with painstaking exactitude to the absolute truth in its announcements to the people, but day after day, year after year must provide the things which are needed by the people and at prices that gains their confidence and support.

This store has persistently and consistently followed this course, and today, without a question is known by the people as the ONE STORE which can always be relied upon.

-A striking illustration of this truth is its everincreasing patronage, forcefully illustrated by the unprecedented attendance at

> **OUR SECOND BIRTHDAY** ANNIVERSARY SALE



For Girls Sizes 15 to 17 Years Regular \$10.00 Sale \$5.95

-These coats were selected for their good style and making. And no smarter and at the same time more practical coats could be had for school girls.

—In box style of fancy wool mixture in plaids and large checked effects, set-in sleeves, deep cuffs of self material, large patch pockets and collar of black plush. Single breasted in style which can be worn open or buttoned close around the neck. In brown, blue, tan and gray mix-

—Another model is belted across the back—of diagonal and striped diagonal coating, lined throughout. In double-breasted style, trimmed with fancy bone buttons. Has two pockets. In tan -Fourth Floor.



Sipman Wolfe & Co.
"Merchandise of Merit Only"

wide-crushed girdle of satin.

take the foremost place in fashions for the new season.

-They show the charming basque style, fastening up the front and with tunic skirts that are plain and box-plaited. The bodices are cut low in the neck, with either broadcloth or satin collars, and others with high necks, also trimmed with satin collars and cuffs. One of the latest features shown in these frocks is the

-Shown in the newest colors, such as navy blue, the new green and brown.

New Basque Dresses Specially Priced at \$16.85

Which Sell Regularly at \$22.50

-They are made of fine French and English serges-and serges, by the way,

New \$3.75 Silk Jersey Petticoats, Birthday Sale \$2.95 -New Fall model petticoats of extra fine all-silk jersey with the fitted elastic top, which requires no fitting and will adjust itself to any figure. Made with a flounce of box-plaited fine silk messaline. In black, navy blue, emerald, Russian -Third Floor. green, plum, brown and new blue.

More New White Balmacaan Coats at \$12.50 and \$15.00 —Another shipment of these popular and beautiful coats has just arrived, which are so popular and in such great demand this season. They are made of a splendid quality white chinchilla, having the smart new wide flare and a deep plait down the back.

—Third Floor

Picture Framing Lowest Prices

Georgette Crepe Introducing the New Sheer Material to Be the Most Popular This Fall

> The \$2.50 Quality \$1.75 Yard

—A very special collection of the finest fancy silks, which promise to be most fashionable this season for evening gowns and for novelty blouses.

—This Georgette crepe is a very exquisite fabric, having the appearance of chiffon, but possessing more body, thus making it more adaptable for the fashioning of the new models. Daintily tinted in flesh, pink, coral, apricot, maize and ivory. Full 40 inches wide

> We Also Offer the New Printed Georgette Crepe Very Special \$2.25 Yard

—At this price you will find the same lovely quality as the above but in white grounds with beautiful floral designs in blue, pink, maize or lilac. Full 40 inches wide.



A Special Purchase of an Importer's Sample Line of Fashionable Combs and Pins Worth From \$4 to \$10 Sale \$1.00

This very timely purchase enables us to share our good fortune with our customers a large assortment of the very newest of hair ornaments. -The collection consists of Spanish combs. beautifully hand-carved, tango and fancy pins in new shapes, casque combs, fancy barrettes, and, in fact, nearly every fashionable, new

comb and pin which will be worn for Fall. -Many novelty shapes will be found and each article is paved with the finest French rhinestones, very brilliant and good-looking, in white and bright colors. The combs are shown in shell, demi-blond and amber.

## S-T-A-T-I-O-N-E-R-Y

65c Linen Fabric 33c Box -Large cabinet, containing 48 envelopes, 24 gold-edge cards and 24 sheets of pure white linen fabric

finished paper. 50c Correspondence Cards 25c -Paquin stationery box, containing 24 gold-edge cards, with 24 envelopes to match. Finest linen stock in white and tints.

Gold Edge Playing Cards 18c —Vogue playing cards with gold edges and fancy backs. Large indexes and fine quality cards with super finish. Only 300 decks in the lot. -Stationery Dept., Basement

Free Sewing Machines

#### Scarfs Again Very Handsome Silks \$1 Silks in \$1 Shapes 55c

-"Pick from my whole stock." said one of our regular neckwear manufacturers, "and I will sell the scarfs so cheap that you can sell them all in one day.

They are here-\$1.00 silks made in the largest dollar shape. Here in all the newest Fall colorings—in a rich lustrous solid colored wide-end scarf. Beet root, wine, royal, midnight blue, Russian green, cadet, white, purple, black, brown, violet.

On your way to business look them over in our furnishing windows on Washington -By the way, have you noticed for

the past few months how many of your acquaintances you meet in the Men's Shop of this store? It's the headquarters for the men who are fastidious in their

#### **NEW UNDERMUSLINS** AT BIRTHDAY SALE PRICES

\$1.50 Secco Silk Corset Covers 98c

-The new cap sleeve Corset Covers, worn under sheer waists, made with low-cut round neck and sleeves in kimono style. Daintily trimmed with Val lace, bending and insertion around neck, sleeves, around waist line and down front. Made of plain or figured secco silk in white, dainty blue and pink, and drawn with ribbons. All sizes.

75c, 85c Drawers, Corset Covers, 49c Each

-Corset Covers of fine nainsook, crepe and all-over embroidery, in roundneck style, prettily trimmed with Val lace and insertion, embroidery and lace picot edging, embroidery insertion, medallions of lace and ribbondrawn beadings. Some have entire fronts of lace and embroidery.

—Drawers of good quality long cloth, made in new flat-leg style, finished with scalloped embroidery band joined by hemstitching. French band finish at waist line.

75c Crepe or Nainsook Bloomers 59c -Of white crepe and soft nainsook, made with elastic at waist

\$1.50 and \$1.65 Crepe Nightgowns \$1.19 -Made of fine plisse crepe in blue, pink or white, or white with dainty figures and stripes. They are made in slip-over style with short kimono sleeves, V or round necks, and trimmed with Val, Cluny and Torchon laces in many different styles, some with slashed fronts, laced with ribbon, others with scalloped neck and embroidered sprays in dainty

and embroidered. Some have yoke effects in front. 85c Misses' Crepe Nightgowns 59c

colors on fronts, or with sailor collar forming revers in front, scalloped

-These gowns are in sizes for misses and small women and are made of striped mummy crepe, slip-over style, finished with torchon lace, ribbon drawn. They come in white with lavender or blue stripes. —Fourth Floor

THE NEWEST CORSETS FOR AUTUMN New Modart Front-Laced Models New La Vida Corsets-New W. B. Nuform -Ask to see these attractive new models. -Fourth Floor.

## SERVICEABLE, ARTISTIC LAMPS

Electric Desk or Study Lamps Birthday Sale \$1.98

-These lamps are very practical for desk and study use, as These lamps are very practical for desk and study use, as they can be adjusted to any desired angle. They are made of brass in brush finish, with 4-inch brass shade finished with green bead finish. Base and shade are trimmed with black enamel lines. Each lamp fitted with four feet of cord.

Lamps exactly as illustrated on the left.

#### Berlin Brass Electric Student Lamps Birthday Sale \$2.98

—Electric student lamps, 18 inches high, of brush brass, with two black enamel lines. They have a 9-inch green shade, mushroom shape, and four feet of cord. For desk and library use these lamps are ideal, as the green shade does not injure the eyes. The illustration is an -Sixth Floor exact copy of these lamps.



# Birthday Purchase of 100 of the Newest Voile Blouses

Which Would Sell Regularly at \$3.50 Birthday Sale \$1.95

-Every one enjoys seeing the new fashions as they come and it is doubly interesting when these new modes are priced below the regular.

-In this special sale we show two of the latest of voile blouses, which are of a fine quality and exquisitely embroidered in all-over effects.

One model, as you can see by the illustration, is made with a pique flaring collar and cuffs, and with a hemstitched yoke. The other style has a turned-down embroidered collar edged with lace. Both styles show the new set-in long sleeves.

## \$25.00 New Suits for Junior Girls Are Only \$17.50

-This new group of Juniors' Autumn suits reflects the very latest modes of the day, designed especially for the youthful figures of girls from 14 to 17 years.

-Never have the styles for girls been more attractive—the popular and fashionable serges, cheviots and broadcloths are used in these models, as well as the new fancy plaids and striped mixtures.

—Made with jackets in "Country Club" styles or box effects and the modified blouse styles in medium lengths. Trimmings of tailored braids and velvet collars. Many of the coats have yokes, others with belted backs, patch pockets and button trimmings. Skirts in yoke effects with pleats at the sides or -Fourth Floor. plain, also trimmed.

Basque Middy Blouses for Girls

-These basque middies have now made their appearance in white galatea, having red or blue ties and collars and cuffs. Also shown in navy blue serge or black satin. All finished with bands around the bottom and with pockets. In sizes from 16 to 22, or 32 to 40 bust. -Priced at \$1.75, \$3.75 and \$5.00.

#### The Most Distinctive of Slip-on Coats

## Made of Imported Tweed Sold Regularly at \$32.50 Birthday Sale \$21.45

-These are individual coats, which will appeal to women who desire a practical outer wrap.

-While they are fashioned on the Balmacaan style, they show new touches, such as yoke across the back, deep stitched through pockets and a more decided flare to the skirt part. -They are made of a fine imported

Scotch mixed shower-proofed tweed in grays and browns and are full 48 inches long. The yoke and sleeve sections are satin lined. -For a practical, all-around, service-

able coat these models will answer the purpose perfectly, as they possess all kinds of good style, and yet are prackinds of good style, meather.
Third Floor



#### ONLY 8 DAYS MORE TO TAKE ADVANTAGE OF THIS OFFER

Pictorial Review THE SEPTEMBER, OCTOBER, NOVEMBER AND DECEMBER NUMBERS OF PICTORIAL REVIEW ALL FOR 25c

LEAVE YOUR ORDERS AT THE PATTERN COUNTER

\*COLLARS in the Very Latest Styles Daintily Hand-Embroidered Special 95c

NECKWEAR

\$1.25 and \$1.50 if Sold Regularly



The very newest ideas are shown in these collars of finest lawns and organdies and heavy linens. Cape collars with pleated, flaring backs and soft, rolling sides, with hemstitched hems and pretty hand-embroidered sprays, or with picot edging. The new basque collars that may be wired in standaway effects or worn

flat, and collars of scalloped edges and collars of double organdie, beautifully and simply embroidered by hand. All the latest models will be found in this showing.

### Remarkable Economies in House Furnishings

Brass Beds at Special Prices \$20.00 Beds. \$14.45 \$37.50 Beds. \$22.85 \$32.50 Beds. \$17.85 \$45.00 Beds. \$24.85 \$35.00 Beds. \$19.85 \$50.00 Beds. \$27.85

—Straight or continuous-post beds and Colonial designs, of guaranteed satin finish brass that will not tarnish. These beds may be had in three-quarters or full size.

—Our entire stock of mattresses greatly reduced. All makes of bed springs at special

\$4.50 Axminster Rugs \$2.95 Oriental, conventional or floral designed Axminster rugs, of good quality, in a large selection of patterns. Size 72x36 inches.

Blankets at Specially Low Prices \$2.25 Fancy Plaid Blankets, pair . . . \$1.79 \$3.50 Fancy Plaid Blankets, pair . . . \$2.79 \$4.75 Fancy Wool Blankets, pair . . . \$3.45 \$5.50 Fancy Wool Blankets, pair . . . . . \$3.95 \$6.50 Fancy Wool Blankets, pair . . . . \$4.95 —In white, gray, plaids and combinations. —Fifth Floor

#### NEW

Large Velvet Sailor Hats Copied From a French Model

Birthday Sale \$8.95 -Picturesque, very large sailor hats of rich black vel-

vet, with straight flat brims. —Simply though effectively trimmed with heavy gros-grain ribbons, or silver and gold ribbons, small clusters of flowers or one large flower placed near the outer edge

of the brim in a most artistic manner. The shape and the style of trimmings of these hats have been carefully copied after those of Paris, each model possessing a wonderful lot of style and chic.

## for Fall Sewing

VON BUELOW'S DEATH TOLD

Note: The control of the control of the season of the season