FREE TRADE HITS

Head of One Big Plant Tells How Part of Men Are Laid Off and Wages Cut.

RELIEF IS UNLIKELY SOON

Canal May Bring Some Benefit but Only Change Back to Protective Tariff Will Be Positive Remedy, Is Opinion.

Few of Oregon's industries have been harder hit by the prevailing stag-nant business conditions than that engaged in the manufacture of lumber, the evidence of which may be found easily by a visit to any of the several large plants in and around Portland. The manager of one of Portland's big mills was asked to give his opinion of the condition of the lumber business and the market for the output of his

been so poor for many a year and the prices are, in many lines, actually below the cost of production. For several years we have run our mill day and night, but conditions have become so unsettled, or, rather, have settled into what appears to be a permanent condition that last week we shut down on the night work and dismissed about 75 men. We hated awfully to do it, but there is nothing but ruin in running a business at a loss, so we were forced to chop our business practically in half. It was too bad for the men, but what else could we do? Besides, next week we will reduce the men, but what else could we do? Besides, next week we will reduce the wages of the remaining men by a cut of 10 per cent. We have always paid a little higher wage than other mills, but we are forced to recognize existing conditions. It is better for employers to pay smaller wages and continue paying, than to shut down and pay nothing.

Lumber Sold At Lore

Lumber Sold At Loss.

"Every day I see wagons hauling lumber out of the yard which we are selling for \$10 a 1000 that actually cost us \$12, and some of It more, but when the foreman came in and protested.

Adolph Ziefle, of Fargo, N. D., is at calling my attention to the fact, I told him it is better to turn it into money than to let it remain in the yard un-

He then turned to his books and showed the writer how during two recent months the balance was written

cent months the balance was written in four red figures, and added:

"Now we have been paying the men the same wages that have prevailed for several years, with that kind of a showing in our business, but since it is better for them to have lower wages than for us to shut down for a spell, we have done the best thing in sight for all of us. And I feel very sorry for the men. Many of them have worked for us for years and are faithful in every way, but under this regime of free trade we are simply up against it. You know, I don't see how a man can support a wife and several children on \$2 a day, but they do it some way. It makes it mighty hard all around. We have looked for some improvement from some source and have around. We have looked for some im-provement from some source and have kept the wages of our men at former figures, even when losing money, but it is not in sight and we must meet the

End of Free Trade Awaited. when do you look for a bet-

"Oh," he replied, "we are suffering our share of the pinch that has struck all lines of business, and when the peomembership. ple themselves get tired of this sort of thing we will get a change back to former business prosperity. Until that is possible we will hope for some benefit from the opening of the Panama Canal. In the meantime we will try and tough it through until the peothey wanted. We have a large supply of logs on hand and we first thought of sawing them up before going on a sawing them up before going on a co-operate with the members of the shift, but decided that the logs executive committee of the organization. We have simply gone into

"Not content to let a good thing slone, when all the people were prosperous, Congress must begin to knock business here and prod it there until men with money to invest put themselves on the defensive and don't invest. Everybody and everything stopped and the result we see with us cially active in forming the club at La every day. In these modern times business relations are so intimately interoven that if a few are hurt all suf-

Canadian Competition Cited.

"Why, there are 800 logging camps and 400 sawmills in British Columbia, and 400 sawmills in British Columbia, employing thousands of Hindus and Japanese laborers, working for about half what we pay, and our markets are now thrown open to their products on an even footing with our own."
"Well, what about the future of the lumber industry?"

"I don't look for any immediate im-provement," he replied. "Of course, all the difficulties we are laboring under are attributed to the Wilson policy of bidding for the products of cheaper labor, always a Democratic demand, and the opportunity to carry it into effect comes about once in 20 years. We have cheaper lumber with less building going on. Of course, free trade means cheaper articles, also

cheaper times and cheaper people. "There are two things that will help us and other lines of business. If the people elect a Republican Congress this Fall it will be an assurance that the end of this trend is in sight and the University will deliver one or addresses and the State Agriculture. opening of the Panama Canal will help materially in counteracting the blight-ing effect of the present characteristic attack of the Democratic party on the prosperity of the country. The canal will be a powerful breakwater against the tide of Democratic free trade in Oregon industries. It rests with the people themselves whether this condition shall continue."

Sessions will begin at 9 and 1:30 o'clock, respectively, and continue three hours. The institute is held of circular schools, but is open to the public. A certificate of attendance in

PERSONAL MENTION.

R. Hull, of Albany, is at the Cor-nelius. D. R. Catlin, of Salem, is at the Cornelius.

A. B. Wolford, of Biggs, is at the B. Swan, of La Grande, is at the Cornelius.

C. E. Davenport, of Seattle, is at the Nortonia.

Dr. A. A. Burris, of Carrollton, is at the Perkins. James G. Cooper, of Hoquiam, is at the Cariton.

Mrs. W. B. Shaffer and Miss Wilma

F. M. Davenport, of Olympia, is at the Nortonia.

Shaffer, of Waitsburg, are at the Mult-nomah.

T. M. Shannon, of La Grande, is at the Washington. Miss C. M. Schmalle, of Hoquiam, is at the Nortonia.

O. W. Dunn, of Stanford University, is at the Eaton. Mr. and Mrs. C. S. Allen, of Cazadero, are at the Eaton.

Dr. and Mrs. J. C. Price, of Newberg, are at the Cornelius. Henry Skantze, of Gothenburg, Sweden, is at the Carlton.

R. J. Hendricks, of the Salem States-man, is at the Benson. E. B. Reed, a lumber man of Che-halis, is at the Perkins. J. H. Wenandy, Deputy Sheriff of Bend, is at the Imperial.

C. V. Brown, a shoe merchant of As-toria, is at the Imperial. Mr. and Mrs. W. H. Yenney, of Walla Walla, are at the Seword.

J. P. Mogenson, a wholesaler of San Francisco, is at the Benson. A. H. Harrison, a newspaperman of St. Louis, is at the Oregon.

Mr. and Mrs. F. A. Bennett, of Klickitat, are at the Washington. Mr. and Mrs. B. J. Ghent, of Hermiston, are at the Washington. Mr. and Mrs. H. A. Madden, of San Francisco, are at the Perkins.

Mr. and Mrs. J. H. Bailey, of Med-ford, are at the Washington. Mr. and Mrs. H. N. Blair, of San Francisco, are at the Nortonia. Mr. and Mrs. S. W. Babcock, of Mc-Minnville, are at the Multnomah.

A. F. Coats, lime and cement whole-saler of Seattle, is at the Oregon. H. G. Day, proprietor of a resort at White Salmon, is at the Seward.

the condition of the lumber business and the market for the output of his and similar establishments.

"Well," he replied. "punk' is about the only word that fully expresses it. Generally speaking, the market hasn't been so poor for many a year and the prices are, in many lines, actually be-

Mrs. Henry Newman and Miss Lucille Hoskinson, of Astoria, are at the Seward.

J. A. Forehand, district manager for the Postal Telegraph Company, is at the Oregon. Mr. and Mrs. Peter Connacher and Miss G. Murpy, of Yacolt, are at the

Multnomah. Mr. and Mrs. Robert Hand, of West-port, are at the Imperial. Mr. Hand is

E. E. Wade, assistant general passenger agent of the Southern Pacific in San Francisco, is at the Benson.

the Seward. He is on his way to take a position in the pharmacy department of the Oregon Agricultural College. E. L. Proebsting, a merchant of Wal-lace, Idaho, and his wife, who have been sojourning at Medford for two been sojourning at Medford for two weeks, arrived in Portland yesterday. Mr. Proebsting will return to his home city tonight, while Mrs. Proebsting will remain here for a visit with Mrs. Will

YOUNG REPUBLICAN CLUB

LA GRANDE HAS FIRST COUNTY OR-GANIZATION READY FOR WORK.

J. H. Peare Says Non-Partisanship Always Spells Democratic Success at Election Booths.

Word reached the Republican State Central Committee yesterday of the organization at La Grande of the

The permanent officers of the club, which will hold semi-monthly meetings, are: President, H. E. Dixon; sec-

retary, Adna Rogers; treasurer, O. A. Garner. Additional members will be enrolled through the efforts of a special membership committee consisting ple get enough of the dose they thought of Roy Rice, C. M. Humphreys and A. they wanted. We have a large supply W. Nelson. In its work this sub-committee will

half shift, but decided that the logs would keep. We have simply gone into a business cyclone cellar until this free trade blast passes on."

The president of another of Portland's large lumber mills said that in land's large lumber business had not 20 years the lumber business had not in the state carry of the state early next month. Interpass of the state early next month. Interest manifested by women voters has suggested to the state committee the advisability of forming in each county women's clubs as well. This detail is now being worked out by Secretary Baldwin, of the state organization.

Grande. Addressing the gathering at which the club was formed, Mr. Peare referred to the "non-partisan" talk of opposition parties and emphasized the need of forming such campaign "buncombe." Mr. Peare was cheered lustily when he said: "I have observed that 'non-partisanship' means in the end Democratic officeholders and Democratic victory."

TEACHERS' INSTITUTE NEAR Sessions to Be Open to Public and Will Begin September 8.

Among instructors and lecturers at the annual teachers' institute, to be held soon, are the following: J. A. Churchill, State School Superintend-ent: M. S. Pitiman, Oregon State Nor-mal; D. A. Grout, assistant superin-tendent of the Portland schools; L. A. Wiley, Montavilla School, of Portland; Sophia G. Shives, Park Rose School; Robert Krohn, playground director, Portland schools. In addition to these, a member of the faculty of the State addresses and the State Agricultural College will be similarly represented. The institute will be held on September 8, 9 and 10, in Central Library building. Tenth and Yamhill streets. Sessions will begin at 9 and 1:30 county is valid in any other in the state, so that teachers may attend

wherever it is most convenient for Two St. Helens Teachers Resign.

ST. HELENS, Or., Aug. 27.—(Special.)

—Misses Lizzie and May Farnum for a number of years St. Helens school teachers of the third and seventh grades respectively, have resigned and accepted similar positions in California schools. This leaves two difficult posischools. This leaves two difficult posi-tions for the St. Helens School Board to fill at a late hour. The schools open August 31.

An island in the Pacific, of which a Franch company has obtained control, is believed to contain 10,000,000 tons of higherade phosphates and many more million tons of inferior quality.

Charge Purchases Made Today and Remainder of This Month Will Go on September Accounts Payable on October 1st Manicuring and Hair Dressing Parlors, 2nd Floor-Soda Fountain and Ice Cream Parlors in Basement—Tea Room 4th Fl.

All Mail Orders From Out-of-Town Customers Given Prompt. Careful Attention, All Orders Filled and Forwarded Same Day Received.



Olds, Wortman & King

Reliable Merchandise—Reliable Methods Home Phone A 6231 Pacific Phone Marshall 4800



Principal Portland Agents for Gossard Front-Lace, Nemo, Bien Jolie, Bon Ton and Royal Worcester Corsets -Pall Lines

Important Friday Offerings All Departments



A Dress Sale Without a Parallel!

Garment Department, Second Floor-Today we feature a remarkable sale of Women's Dresses-a final clearance of beautiful new Summer frocks at less than half price. All are in latest midsummer styles—many of them very desirable for dancing and party wear. The materials include almost every wanted weave. We have grouped them into three special lots for easy choosing. Don't miss this Greatest of Dress Sales Today

LOT NO. 1-Attractive wash Frocks for women and misses-dainty styles for afternoon wear. Many have the popular long or short tunies with pretty collars of organdie. Ginghams in neat stripes and checks-striped voiles, plain and striped ratine and figured crepes. All are nicely trimmed with laces, embroidery, ruchings, fancy buttons, etc. Splendid range of styles to select from. Dresses worth up to \$5.00 Specially priced for Friday at \$1.98

\$5.00 Dresses \$10.00 Dresses \$18.50 Dresses

scores of handsome styles for street wear. Materials are ratine, striped and figured voiles, dainty, sheer lawns and crepes. Fashioned along latest lines with long plaited tunies or with small ruffles. Cuffs and collars of lawns and organdies. Many have novelty vest effects, others with silk and velvet girdles of contrasting color. Materials alone in most of these Dresses worth more than sale price. Gar-ments worth up to \$10 \$3.98

LOT NO. 3-A representative assortment of the newest styles for street and party wear. They are made of serviceable linens and crepes or dainty

sheer voiles. Many attractive models with low neck and short sleeves. Skirts in smart tunic, ruffled or flounced effects. Shown in plain colors and neat stripes or figures. Trimmed with laces, fancy net vests, plaitings, crush girdles and sashes. Dresses in this special lot selling formerly up to \$18.50 are placed on \$6.98 sale now—your choice

Women's \$16.50 to \$75.00 Tailored Suits Now Selling at \$8.25 to \$37.50

Girls' \$10 Coats

Second Floor-Special line of girls' new Fall Coats-an underprice lot, picked up by our buyer while in New York. Full length box styles with deep cuffs and storm collar. tailored from excellent grade Baby Lamb. Also wide-wale cords with velvet cuffs, collar and belt. Ages 6 to 14. Coats worth \$10.00 priced very \$5.98 special for Friday at

Girls' \$7.50 Coats

Second Floor - Girls' Astrakhan school Coats in navy blue and brown. Full box style with new sleeves. Also girls' Coats of kersey. Ages 6 to 14. Garments worth \$7.50 priced special \$4.98 for this sale at only Ask for S. & H. Trading Stamps.

Porch Swings Reduced

Third Floor-All Porch Swings and Couch Hammocks now on sale at special low prices. Note below: \$10.00 Porch Swings now \$ 7.50 \$22.00 Porch Swings now \$16.50 \$ 7.00 Couch Hammocks \$ 5.25 \$10.50 Couch Hammocks \$ 7.90 \$15.00 Couch Hammocks \$11.25 \$17.50 Couch Hammocks \$12.15 \$35.00 Couch Hammocks \$26.25 \$1.25 4-ball Croquet Sets at 79¢ \$1.50 6-ball Croquet Sets at 89¢ \$4.00 8-ball Croquet Sets at \$2.48



\$3.50 Brassieres at 98c

Odd Lines in Well-Known Makes Taken From Our Regular Stock. Front-Hook and Back Fastenings.

Second Floor-Dainty lace and embroidery-trimmed styles in variety of models, suitable for all figures. All-sizes from 32 up to 48. Brassieres sell-98c ing in the regular way up to \$3.50. Choice

\$8.50 Elastic Corsets \$2.98 Second Floor-All Elastic Corsets, Hip-Confiners and Rubber Slip-Ons are included in this sale. All sizes. Grades selling at \$5.00, \$6.50 \$2.98 and \$8.50. On sale now, your choice



Child's School Hose At 15c

Center Circle, First Floor-Children's medium and heavy ribbed Hose, extra strong for school wear. Double heels, soles and toes. Warranted fast black. On sale 15c special, the pair, at only 15c Special 10c Pair-Children's heavy black cotton Hose with double heels and toes. All sizes. 10c Specially priced at only 10c Infants' Hose 17c—Fine grade silk lisle in black, white and tan. In broken lines of sizes. 3 17c pairs 50¢, or, pair, only

Women's Silk Hose At 89c

Center Circle, First Floor-Broken lines women's high-grade silk hose in white and colors only. Pure thread silk with lisle top and sole. Priced special for one day 89c only at the low price, pair Special 19c Pair.—Women's splendid quality black cotton Hoseseamless and double heels, soles and toes. Priced special, 19c for Friday at, the pair Special, 3 Pairs \$1.00-Women's medium and heavy weight black eotton and silk lisle \$1.00

New Kimono Flannels for 121/2c

Department, Main Floor-Attractive new line of kimono Flannels in scores of handsome patterns on light or dark grounds. Also very desirable for dressing sacques and House Dresses. Splendid heavy 121/2c fleece on both sides. Priced very special for Friday at 121/2c

15c Beatrice Cotton Crepes at 10c Yard Shirting Cheviots Special Now at 10c

regular 15c Crepes on sale 10c | wear. Priced special for 10c now at, the yard, for only 10c

Dainty floral effects and neat | New line shirting Cheviots in servstripes. Colors absolutely fast. The | iceable colors for men's and boys

Women's \$4 & \$5 Shoes \$3.48

\$1.00 and \$1.25 House Slippers 79c

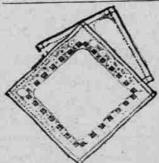
Department, Main Floor - Special pur- | Bargain Circle, Main Floor - Women's crochase of Women's high-grade Shoes underpriced for Friday. Complete line of men's and women's Crash Bath Sandals all leathers, some brocaded silk and eravenette topse. Very newest lasts in all style heels and weight soles. Don't over- \$1.75 Boudoir Slippers \$1.29.-Colors,

cheted House Slippers in all colors-also with velvet corded edge, plush 79c soles. All sizes. \$1 to \$1.25 now

look this opportunity to buy the finest of footwear for less. All sizes \$3.48 women's strap Sandals. \$1.50 \$1.29 and widths. \$4 and \$5 Shoes

Men's Shoes, \$3.85—Season's smartest lasts in both lace and button styles in black or tan leathers. A full line of all sizes—Shoes in this \$3.85 lot that are worth up to \$5.00 are placed on sale at, the pair, only

35c to 50c Kerchiefs 25c



On Sale at Bargain Center

in the Basement

Underprice Store-Figured lawns,

calicoes, challies in light and dark

colors. Also toweling, bleached and

unbleached muslins, outing flan-

nels, etc. Materials worth to 5c

On Sale Friday Main Floor-Women's pure linen Handkerchiefs with fancy white and colored initials, 1/8-inch hem in white or colors.

Broken lines worth 35c to 50c on 25c sale Friday at the low price of 25c New Rufflings 29c Yard Main Floor-Plain and fancy Rufflings in nets, chiffons, shadow laces, lawns, silks, etc. Some with fancy colored edges. Very latest effects. Widths from 1 to 29c

Odd Lines Women's Motor Veils-Worth Up to \$2-Friday only 59¢ New Bobby Veils in Hexagon and Line Meshes Priced at 25¢ and 35¢

Box Stationery

Correspondence Cards, Paper, Envelopes

Department, Main Floor-Put up in dainty rose-pink box. White paper with neat rose-pink initial. Each box contains Correspondence Cards, Paper and Envelopes tied with ribbon. Priced very 49c special at, the box, only

\$4 Electric Irons at \$3.19 15cWashGoods



On Sale Friday Only Department, Third Floor-Extra heavy nickelplated surface with large handle. Fully guaranteed in every particular. Style of iron

similar to illustration. Regular \$3.19 selling price \$4. On sale Friday \$2.50 Carpet Sweepers at \$1.75

Sale of "Ivory" Enameled Ware

Third Floor-Save time and labor | Third Floor-High-grade Tea and -a carpet sweeper will do the work of 30 brooms. Good grade of Good grade of Sweeper. Regular \$1.75 Regular \$2.25 grades for \$1.65 \$2.50 kind. Special \$1.75

Coffee Pots, seamless, ivory enameled, with white porcelain lining

\$9.75 Grass Rugs, Size 9x12 Ft. \$7.95

Third Floor—Attractive patterns and fast colors. Regular \$5.00 Grass Rugs—size 6x9—for \$4.29 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$7.00 Grass Rugs—size 8x10—for \$5.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$4.75 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 8x10—for \$5.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 8x10—for \$5.00 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 8x10—for \$5.00 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 8x10—for \$5.00 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.50 Grass Rugs—size 4.6x7.6—at \$2.89 Regular \$3.50 Grass Rugs—size 6x9—for \$3.98 Regular \$3.5

Fall Styles in Men's Hats

Now on Exhibition

Men's soft Hats in "Schoble" make. Latest tapering and diamond crowns with fancy and plain bands and droop brims-Price \$3.50. Stiff "Schoble" Hats in all the newest Fall blocks

-Price \$4.00. Fall lines "Belgrade" and "Shedrain" Hats in all the popular styles in both soft and stiff blocks-Price \$3.00.

Price \$3.00.
Extensive showing of men's and young men's fancy & Soft Hats-Price \$2.00.

Men's New Fall Shirts \$1.50 to \$5 Cooper Underwear \$1.00 and \$1.50

Main Floor - Our showing of the | Main Floor-Men's "Cooper" Unnew Fall Shirts is now complete. Such well-known makes as "Arrow," "Bates Street" and "Manhattan." All the latest styles in choice line of patterns and colors. The prices Friday range \$5.00 from \$1.50 on up to

derwear in Fall and weights now ready. Men who have worn "Cooper's garments know the superiority of this famous make. Complete line of sizes in shirts and drawers. Priced \$1.50 at, garment, \$1 and All Men's Auto Dusters and Motor Coats Now on Sale at Half Price.

Entire Line Men's Fancy Trousers on Sale at Special Reduced Prices. Young Men's High School Suits \$10.00, \$12.50 and \$15.00

Main Floor-These Suits were made by an establishment that designs and manufactures only smart clothes for young men. They are modeled along lines which appeal strongly to college and high school chaps. The patterns are distinctive and the tailoring first class in every respect. Ask to see these new arrivals. Sizes for young men from 14 to 21. In navy blues and fancies. S. & H. Trading Stamps given with purchases.

Boys' 2-Pant School Suits



Main Floor-Our first shipment of these splendid suits was disposed of some days ago. 300 more have just arrived. Stylish Norfolk models with stitched-down belt. Pants full lined and double taped. Sizes 6 to 17 years. Unusually good garments. Two pair Pants with each \$4.95

New Norfolks \$6.50 to \$10 Main Floor-We also show an excellent new Fall line of Boys' Norfolk Suits in heavier weights, with 2 pairs of pants. Prices range from \$6.50 \$10.00 and up to as high as

Boys' Felt, Velour and Cloth Hats Priced at From 50¢ to \$5.00 Boys' School Shirts and Blouses in All Sizes. Priced at only 50¢ Each.

Economy Fruit Jars

Learn the Many Advantages of "Economy" Jars by Attending the Special Demonstration in Our Hardware Department on Third Floor.

SAVING "S. & H." Trading Stamps is an economy practiced by millions of thrifty American

Special Note!

You Are Cordially Invited to Attend the Special Demonstration Fancy Cookery and Desserts to Be Given by MISS JULIE CROWLEY In Our Model Grocery, on the