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## It Is Not Price Only That Counts

 Player Piano at a price below its value. Underneath every "phenomenal
price reduction" lies future regret for the purchaser. By no magic can good price reduction lies future regret for mial and high-class workmanship be turned into good Pianos and sold at prices altogether out of proportion to their cost of production.

Our Pianos are worth no less this month than last; no more next month than this; they are built right-by the foremost factories in America-price right and the greatest inducement for you to purchase here lies in their un dred Per Cent in Piano Quality, Efficiency and Service. Easy Payments.

YOUR MONEY'S WORTH OR YOUR MONEY BACK

## Thentivy yinlenee

Morrison Street at Broadway



SNADSHOTS
BARBARA BOYD



The Nortonia Roof Garden
 delightfful way of playing host, a way your friends will appreciate.
The New Washington's addition to this hotel makes possible the
reserving of one entire floor, with smoking and lounging-rooms, 11th at Stark Washington at 12th

