RAILROAD PROFITS DECLARED IN PERIL

Pennsylvania's President Says Present Rates Yield Little Return on Capital.

MONEY HARDER TO RAISE

Conclusion Drawn That Outlays Beyond Power of Roads to Control Have Nullified Other Business Advantages.

WASHINGTON, April 2.—Testimony of the Eastern railroads in support of their application for an increase in freight rates virtually was concluded before the Interstate Commerce Commission today by Samuel Rea, president of the Pennsylvania system.

Mr. Rea said that present rates did not yield a fair return on the capital invested; that the returns had been decreasing continuously and that unless the downward trend were arrested it would undermine the railroads' resources and cripple their power to serve the public satisfactorily. He insisted that unless the roads were permitted to increase their net incomes serious retrenchments in expenditures for labor, improvements and extension would have to be made.

Revenues Drop Following Curtailment.

Mr. Rea said that only recently the Pennsylvania and some other lines had been obliged to curtail their operating expenses by laying off employes and reducing the number of trains operated, because of the falling off of freight tonnage and passenger traffic, which had induced a heavy decline in revenues.

Mr. Rea's conclusions, which he indicated applied concretely to the Pennsylvania and generally to all other roads, were these:

1—The margin of surplus is steadily diminishing and the company is not receiving any return either on the additional capital invested, or for the value of the service rendered and the facilities provided for public use.

2—Had there been no surplus in earlier years and had the whole of the improvements been paid for out of the capital, the margin would now have reached the vanishing point.

3—If surplus steadily decreases, improvements, if made at all, will more and more need to be made out of new capital.

4—If the margin of safety decreases, new capital will be raised with greater difficulty and on more onerous terms.

5—Indeed, it is questionable whether, if new capital is to continue to earn no income, the directors will be justified in attempting to raise more than a "modicum of what they believe necessary, as the effect must be to reduce the percentage return on the shareholders' capital already invested."

Comparative Conditions Shown.

Mr. Rea concluded his direct statement with the following comparison of the condition of the railroad in 1898 and 1913:

In 1898 the company was emerging from a period of prolonged and very severe depression, whereas in 1913 it was at the end of a great period of growth. It would be natural under ordinary circumstances that the owners of the property should find themselves much better off in 1913 than they were in 1898.

"In the 15 years between 1898 and 1913 the company had the benefit of the following: An advance in certain commodity rates, the abolition of rebates, the expenditure of hundreds of millions of capital for improvement and enlargement of facilities and equipment, and a consequent great improvement in efficiency and use of plant.

"In the 15 years, 1898 to 1913, property investment increased from about $732,000,000 to $1,387,000,000, or 75 per cent; operating revenues increased from a little less than $145,000,000 to more than $383,000,000, or 163 per cent; operating revenue per mile of track operated increased from $8178 to $15,261, or 87 per cent. The company thus had during these 15 years all the benefit arising from a remarkable growth of business, both in volume and density, which ordinarily under the law of increasing returns should have materially improved the position of its owners.

Return on Investment Smaller.

"As a matter of fact, the return on property investment in 1913 was only 5.48 per cent as against 5.45 per cent in 1898, and furthermore was the smallest return in any of the 15 years of the period.

"The conclusion to be drawn from these facts is that the increase of expenses and other outlays beyond the company's power to control has finally overcome the advantages thus far realized of advanced rates, abolition of rebates, increased volume and density of business, large expenditure of capital and improvement in plant and methods. The company now is confronted by a rapidly decreasing rate of return on property investment and capital obligations and is unable to offset these tendencies by any methods which it can at present apply or which seem to be practically possible other than an advance in rates.

Passenger Business Unprofitable.

Mr. Brandeis asked about returns upon passenger traffic.

"It probably is a fair conclusion," the witness said, "that there is a comparatively insignificant return on capital devoted to passenger business. Precisely what the return is I cannot say. I always have felt that the returns on passenger traffic were too small, but we are obliged to conform to state laws, which are controlling as to passenger fares. We have been forced recently to make retrenchments in our passenger service amounting to about 5 per cent on lines east of Pittsburg, because of a falling off of business."

Both Mr. Thorne and Mr. Lyon, as counsel in the case, questioned Mr. Rea as to the recent large expenditures of the Pennsylvania for maintenance and why such charges had greatly increased.

Mr. Rea replied that maintenance charges naturally varied from year to year; in lean traffic years being less and in great traffic years more. "In 1908, for instance," he said, "we did not buy a single rail, because of the panic of 1907. That was a mistake, and it will not be repeated. So long as I remain president of the Pennsylvania the property will be well maintained whether our business is good or bad."

JOBS AWAIT MANY WORKERS

(Continued From First Page.)

line from Spokane to Oroville now is in operation. This will make the Spokane-Vancouver line complete.

The same firm has contracts for completing the Great Northern's line from Wenatchee to Oroville, which work has been under way for several years. From Wenatchee to Chelan Falls, 36 miles, the road is complete and in operation. The grading has been done on the next gap of 20 miles. This work also will be finished this Summer. From Oroville southward to Pateros the road is virtually finished and trains are in operation over a portion of it.

Northern Pacific Is Working.

The company also has contracts for building about 21 miles of new track and changing the line for the Northern Pacific between Lester and Eaton, Wash. Installation of the ventilating plant in the Stampede tunnel of the Northern Pacific in the Cascade Mountains is under way and will be finished this year.

Track laying and bridge building already is in progress on a piece of road now being built east and west from Port Angeles, Wash.

Work will start May 1 on a 35-mile piece of track for the Chicago, Milwaukee & St. Paul between Maytown and Chehalis, Wash. This is a part of the St. Paul's new line to North Bend and Raymond. Guthrie, McDougall & Co. has contracts for building this line to a point 12 miles west of Doty and also is building the St. Paul terminals at Raymond.

The company will start next week on construction of the new municipal dock on the East Side, for which contracts were secured last week.

In order to handle this work some enlargements and improvements are being made in the company's material yards at Vancouver, Wash.

H. Chase, who has been with the company for several years, has charge of most of the work in Canada. Natt McDougall has general supervision, while T. C. Kurtz has charge of the Portland office.

PLOT TO KILL CONFESSED

FEUDIST SAYS HE WAS ONE OF SHERIFF'S SLAYERS.

Participant in Actual Murder Implicates Another Now on Trial for Indirect Complicity.

WINCHESTER, Ky., April 2.—"Doc" Smith, one of the men accused of having fired the shots which killed Edward Callahan, ex-Sheriff of Breathitt County, went on the witness stand here today at the trial of Tom Davidson, charged with complicity in the murder, and confessed to having assisted in the killing of Callahan.

He testified that he, with Jim Deaton and Andrew Johnson, went to Steep Hill, which overlooked Callahan's store at Crockettsville, and concealed themselves in the underbrush. They cut small branches off trees and stuck them in the ground as resting places for their rifles. When Callahan appeared at a window of his store the three fired. It is not known whose bullets struck Callahan, but two hit him.

One of the attorneys asked Smith if he was a good shot and Smith replied he had never been beaten. Smith testified that Davidson knew of the plot to kill Callahan.

Dan Deaton, one of the defendants, testified he heard Davidson say:

"We must kill Callahan."

Deaton said he and Bob Deaton left Jackson with the party which intended to kill Callahan. They intended to shoot Anse White, a feud enemy, who was expected to come along the road near Callahan's store. Deaton swore he heard the murder of Callahan discussed when the men gathered at Fletcher Deaton's home in Jackson to prepare an alibi.

ASSAILANT IS NOT HELD

JURY DISAGREES IN SUIT OF PROFESSOR AGAINST ASSESSOR.

Educator's Wife, Too, Charges That County Official Handled Her Roughly After War of Words.

EUGENE, Or., April 2.—(Special.)—A jury today failed to find B. F. Keeney, County Assessor, guilty of assault and battery upon A. J. Collier, a professor at the University of Oregon, despite the fact that Keeney acknowledges striking the university professor in the eye, and kicking him out of his office in the Courthouse. The latter has charged the official with dishonesty. The Assessor tomorrow must answer a similar charge brought by the professor's wife, Mrs. A. J. Collier, over whose property the dispute arose, and who also declares that she was struck by Mr. Keeney.

The case occupied the Police Court all day. The jury retired at 3 o'clock, and at 9 o'clock reported disagreement. Mrs. Collier brought with her 20 women, and the courtroom was filled, with women in the majority.

The Assessor says that Mrs. Collier failed to list certain mortgages. She threatened to force him to divulge the source of his discovery and an angry discussion followed between the Colliers and the Assessor. The charge of dishonesty was passed, the word, whether "liar" or "crooked," is disputed, but upon this Mr. Keeney admits striking Mr. Collier. Mrs. Collier sought to interfere.

ROGERS ASSAILS WILSON

Representative Charges Merit System Lost in Diplomatic Service.

WASHINGTON, April 2.—President Wilson and Secretary Bryan were assailed in the House today by Representative Rogers, Republican, of Massachusetts, with charges that they had disregarded the merit system of appointment in the diplomatic and consular service.

Mr. Rogers reviewed appointments to Latin-American countries, submitted biographical sketches of the men displaced and the new officials and declared that practically in every case appointments were made without regard to fitness of candidates for their posts. He also described contributions of various members of the diplomatic corps to the President's campaign fund.

ARTIST'S MOTHER IS 100

Mrs. Frances Alexander, Friend of Ruskin, Celebrates Birthday.

FLORENCE, Italy, April 2.—Mrs. Frances Alexander, formerly of Boston, mother of Frances C. Alexander, the artist and author, celebrated her 100th birthday today.

Ruskin was their lifelong friend and one of Frances C. Alexander's works was edited by him.

Recently Mrs. Alexander, through a mistake, destroyed 50 of Ruskin's letters. Notwithstanding her great age, she not long ago translated "The Golden Book," containing the lives of the less known saints.

George M. Brown Visits Voters.

ROSEBURG, Or., April 2.—(Special.)—George M. Brown, candidate for Attorney-General at the Republican primary election, has returned from Klamath Falls and other Southern Oregon towns, where he conferred with the voters regarding his candidacy. At every town visited Mr. Brown was accorded a royal reception by the voters. The newspapers of Southern Oregon are almost unanimous in support of

HISTORIC RECORDS DESTROYED BY FIRE

Five Tourist Hotels at St. Augustine and Relics of Spanish Rule Burn.

ATTACHES WORK BRAVELY

Only Two Persons Jump From Windows, Though Smoke Is Dense. One of These May Die. Militia Is Called Out.

ST. AUGUSTINE, Fla., April 2.—Historic St. Augustine, the oldest city in the United States, today was swept by a half-million-dollar fire that destroyed five tourist hotels and burned records and curios dating back to the days of Spanish rule in the sixteenth century. Two persons were seriously injured.

Patrons of the hotels fled into the streets before daybreak, many leaving valuables and personal belongings behind. Several escaped clad only in their sleeping raiment.

Rescue work by employes of the Florida House, where the fire originated, is believed to have saved many lives. Going through the smoke-filled halls, they quickly aroused guests and aided them to reach safety.

Two Jump, Despite Warning.

Twenty-five persons were rescued by firemen with ladders. Although all persons remaining in the building were warned not to jump, firemen were unsuccessful in preventing two persons from leaping from the second floor. They were Miss Alice C. Smith, of Amherst, Nova Scotia, and W. F. Giddings, of Granby, Quebec. Miss Smith sustained an injured spine and broken leg. Her condition tonight was said to be critical. One of Mr. Giddings' ankles was broken. Several other persons received minor injuries.

As soon as the extent of the fire became apparent, Company G of the Florida National Guard was called out and formed fire lines to keep the crowds back. Later they guarded the ruins to prevent looting. Besides the Florida house, the other hotels destroyed were the Munson House, the Clairmont Hotel, the Central Hotel and the Atlantic Hotel.

County Courthouse Burned.

The St. Johns County Courthouse, which contained many historic records, also was burned. The records, however, were in a safe and are believed to have been saved. The Vedder House, one of the landmarks of the city, and in which was kept the collection of the St. Augustine Historical Society, was destroyed.

Much other property of smaller value was destroyed, including several residences.

Many acts of heroism were revealed at the Florida House, where the fire started. Dense volumes of smoke were pouring out of the second floor windows when the alarm was given. The firemen were quickly at work with ladders and 25 persons were carried out to safety. Cool work prevented panic. The hotel attaches, drilled daily for fires, worked bravely. Only two persons jumped from the upper floors. When all the patrons were accounted for, the manager gave the signal and the employes left the building, carrying such valuables as could be gotten ahead of the flames.

HAZED GIRL SUES SEVEN

CO-ED, PAINTED WITH INK AND MUCILAGE, DEMANDS $7000.

Purdue Seniors of Own Sex Declared to Have Impaired Victim's Health Permanently by Conduct.

LAFAYETTE, Ind., April 2.—As a result of a hazing in the girls' dormitory of Purdue University last January, Mabel Rogers, of Shoals, Ind., filed suit today against seven senior girls, demanding $7000. The plaintiff, who is a first-year girl, alleges that up to the time she was hazed she was a healthy girl with normal eyes, but now her sight is impaired and her health destroyed.

Miss Rogers in her complaint alleges that on a certain day in January, while she was preparing her lessons, seven girls dragged her from her room, tore off her clothing, painted her chest, back and neck with red ink, poured mucilage on her back and stuck her with pins in an effort to compel her to kneel to her assailants. She further avers that she was ducked in a tub of water.

She declares she was forced to go to a hospital for treatment following the hazing, and that she had been unable to do her work in the university.

TRUST BETRAYED CHARGE

United Mineworkers' Officers Scored for Wage Scale Agreement.

MONONGAHELA, Pa., April 2.—Alleging officers of district No. 5, United Mine Workers of America, betrayed the trust placed in them by signing a wage scale agreement with the operators of the Pittsburg district, 700 miners of the Monongahela district decided today not to go to work until the wage scale passed by a special committee in Pittsburg recently is adjusted.

A resolution asking the district officers to resign was adopted. The agreement, which was signed Monday and is a continuation for two years of the Cleveland scale, is denounced as a "disgrace" and an "insult."

PENALTY WILL BE WORK

Extra Duty Instead of Fines Used to Discipline Chicago Police.

CHICAGO, April 2.—Policemen who violate minor rules of the Chicago police department will have to "stay after school"—work overtime without pay—it was announced today by Chief of Police Gleason.

"Instead of being fined 15 or 20 days' pay," the chief said, "the offender will be made to work overtime without extra pay. Fining a policeman really punishes his wife and family more than it does him. By the new system his family will have just as much money and the rule breaker will have more work."

FRANCHISE MEETING HELD

Eugene Council Agrees to Specify Terms It Will Give Valley Line.

EUGENE, Or., April 2.—(Special.)—The City Council tonight agreed to place in writing terms upon which the Portland, Eugene & Eastern may again obtain a franchise to operate cars on Eighth avenue.

The railroad has been operating its streetcars without a franchise for five months. It ignored the action of the Council revoking the franchise upon a technicality. It is understood that the Council will demand the widening of the street, which represents a cost of $5000, as the price of a new franchise.

The meeting was attended by railroad officials. At present the railroad operates a 15-minute streetcar service, covering the entire northwestern part of the city over the tracks under question.

BREWERY EXPECTS TO QUIT

Attorneys for Roseburg Corporation Say Appeal Unlikely.

ROSEBURG, Or., April 2.—(Special.)—It is understood here today that the stockholders of the Roseburg Brewing & Ice Company practically have decided to accept the decision of Judge Harris in the quo warranto proceedings filed against the brewery as final.

Attorneys for the brewery argue that it would be useless to appeal the case, for the reason that the facts contained in the defendant's demurrer were substantially the same as introduced at the time the directors and managers were convicted of violating the local option laws.

District Attorney Brown says he believes the decision of the lower court would be affirmed if appealed.

SALEM FLY KILLERS BUSY

700 Slain Pests Are Taken to Commercial Club by Children.

SALEM, Or., April 2.—(Special.)—State Health Officer White's crusade against the human fly trap has had little effect in Salem to date.

The carcasses of 700 pests were taken to the Commercial Club this afternoon by children, who received 25 cents a hundred for them. Announcement was made tonight that Roy Jerman, 6 years old, had about $2 worth of flies wrapped in paraffin packages, which he would deliver at the club tomorrow in a toy wagon. The city health authorities are rapidly putting an end to fly breeding places.

PLANS FOR FESTIVAL ON

Roseburg Appoints Committees for Strawberry Fete in May.

ROSEBURG, Or., April 2.—(Special.)—The committees in charge of the Fifth Annual Strawberry Festival, which will be held here in May, met at the Roseburg Commercial Club rooms last night and discussed plans for the event.

Sub-committees were appointed and the work of securing attractions and arranging other details will begin at once. It is believed that this year's carnival will far surpass any event of its kind ever held in Douglas County.

VALUATION CHANGE ASKED

Roseburg Citizens Desire Uniform Assessment System.

ROSEBURG, Or., April 2.—(Special.)—A committee of citizens will go before the County Court tomorrow and urge a uniform system of securing property valuations in Douglas County.

The tentative plan is to employ three disinterested men, and appraise all assessable property in the county. With these figures as a basis, the Assessor would be able to obtain more reliable valuations from year to year, members of the committee believe.

DUTY'S CALL IS HEEDED

(Continued From First Page.)

need sane legislation along lines that will reduce taxes and public expenditures. If it is felt that I can do good as a member of the lower House I am willing to be one of 12 citizens to be candidates. I do this solely on the ground of the public good. I do not have to say that I am out of politics. If there were any politics in this I certainly would not accept. I shall not spend any money nor make any campaign. If I am nominated and elected it will be because the people want me to represent them in the Legislature, and if that is the case I will make the sacrifice."

John Gill Would Accept.

John Gill was another to take the same attitude.

"Until this morning, when I read it in the paper, I did not even know that my name had been considered for the Legislature," said Mr. Gill. "I have had the matter under consideration all day. A number of persons have been good enough to urge me to run and I have decided that if the majority of the other men named will accept the invitation, and that some plan may be arrived at by which our nominating petitions may be circulated without any solicitation on our part I will accept. I shall not make any campaign myself, however.

"I certainly agree that it is necessary at this coming session of the Legislature to have men in its membership who will work together along a definite programme for cutting down taxes, which have become insufferably large. I also feel that the Democratic and Progressive parties should see that strong legislative candidates are put up for nomination, so that we shall be sure of having a strong delegation. Tax reduction is not a party problem, but one in which non-partisan co-operation should be the aim."

"After thorough consideration I have decided to accept, if a majority of the others will do the same," said E. V. Littlefield. "I do not intend, however, to make a campaign. There have been occasions in previous years when I have been asked to be a candiate for the Legislature and have declined. But in the present instance circumstances are such that I regard it as a public duty to respond. I should like to see the coming legislative session made an object lesson to the state in what can be achieved along the lines of economy when the problem is taken up earnestly and conscientiously."

Mr. Stott With Others.

"As a majority of the 12 men asked to run have accepted, I will accept also and become a candidate," said Plowden Stott. "This is not a case for individual preference, as I would much prefer not to be a candidate, even if I were certain of nomination. Where the call to run has been so strongly expressed, and the need of sending men to the next Legislature pledged to economy and tax reductions is so clearly an issue, I feel that I should respond, even though it will be at a sacrifice."

Although only eight more days, counting today, remain in which to circulate nominating petitions, get them signed, and file them with the Secretary of State, it is not doubted that citizens interested in the move to bring out these 12 men will get together to aid in the work. Steps probably will be taken at once to prepare the petitions and put them in the hands of volunteer circulators to obtain the needed signatures.

It is also presumed that an effort will be made to bring together those who have accepted the invitation so that a common platform and common slogans may be adopted.

HAT OFF TO SUNDAY

Minister Says Revivalist Is Man Who Delivers Goods.

CHURCHMEN'S VIEWS VARY

Applause in New York Conference of Methodist Church at Variation With Disapproval Voiced by Neighboring Conference.

NEW YORK, April 2.—The statement of Dr. C. N. Boswell that the Methodist Church had need of such revivalists as Billy Sunday was received with enthusiastic applause at the New York conference of the Methodist Church, now in session here. This is directly at variance with the judgment of the New York East Conference, which recently met at Mount Vernon and abolished its evangelical commission, with the statement that the days of the old-fashioned revivalists are over.

In a eulogy of Billy Sunday today Dr. C. N. Boswell, representing the Board of Home Missions and Church Extension, departed from the conventional language of the pulpit.

"I take off my hat to him," he said, "because he has shown that he can deliver the goods. He has converted more people into good Christians than all the rest of us put together. I do not approve of all his methods, to be sure, but I do acclaim the results. No other man has ever converted a crowd of 2500, a feat which he accomplished a short time ago. Scholars and learned divines present looked on with amazement at the success of this unlettered man."

MOOSE TO BE PROTECTED

DISTRICT SOUTH AND EAST OF LYNN CANAL IS CLOSED.

Restriction to Continue Two Years. Mountain Sheep Protected on Eastern Kenai Peninsula.

WASHINGTON, April 2. — Alaska's big game, which yearly furnishes excellent sport for wealthy huntsmen from all over the world, is to receive greater protection in the future as the result of new regulations made public today by the Department of Agriculture.

Effective immediately and for a period of two years, the shooting of moose in Southeastern Alaska and of mountain sheep in the eastern part of Kenai Peninsula is prohibited. The area thus closed to moose hunters lies south and east of Lynn Canal, and on the Kenai Peninsula sheep are protected east of longitude 150 degrees. Districts affected by the new regulations are among the most readily accessible to sportsmen.

Hitherto Alaskan game has been protected only by a closed season and the system of fees for shooting and shipping licenses. The Alaskan moose head is regarded as the finest trophy of the kind in the world.

WAREHOUSE WILL RISE

Oregon City Council Petitioned for Right to Build Siding.

OREGON CITY, Or., April 2.—(Special.)—Plans have been completed by W. H. Lucke, a Canby commission merchant, to build a warehouse in Oregon City on the intersection of the tracks of the Southern Pacific with Eleventh street. The building would probably be one story high, but cover considerable floor space. The land on which it is planned to erect the structure has been leased from C. B. Burke.

At the Council meeting tonight a petition was introduced by Mr. Lucke asking for a permit to construct a siding from the tracks of the Southern Pacific to the site of the warehouse and was referred to a committee.

Australia has nearly 300,000 acres of untouched forests.

WHEN RUN DOWN

Hood's Sarsaparilla, the Reliable Tonic-Medicine, Builds Up.

The reason why you feel so tired all the time at this season is that your blood is impure and impoverished. It lacks vitality. It is not the rich red blood that gives life to the whole body, perfects digestion and enables all the organs to perform their functions as they should.

From any druggist get Hood's Sarsaparilla. It will make you feel better, look better, eat and sleep better. It is the old reliable tried and true all-the-year-round blood purifier and enricher, tonic and appetizer. It revitalizes the blood, and is especially useful in building up the debilitated and run-down.

Hood's Sarsaparilla is helping thousands at this time of year. Let it help you. Get a bottle today and begin taking it at once. Be sure to get Hood's. Nothing else acts like it. —Adv.

9 Years in Portland.

PAINLESS DENTISTRY

Personal Service.

PAUL C. YATES

THOUSANDS KNOW ME ASK THEM

In most advertising cut-price dental offices are glib-tongued, non-licensed salesmen to talk you away from advertised prices into paying more for something of no greater value. MY METHODS ARE DIFFERENT—ONE PRICE TO ALL. CROWN AND BRIDGE WORK, $3 PER TOOTH.

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Lipman Wolfe's Good Morning!

TODAY'S GREAT MILINERY SALE
$2.00 AND $2.50 UNTRIMMED HATS AT 95c

—The Lipman-Wolfe Millinery Salons have outgrown their former quarters by force of sheer excellence. Today will be the opening day of the new department—the largest retail millinery salons on the Pacific Coast and one of the five largest in America. This sale of untrimmed hat shapes of fine hemp straw is our manner of marking the event with proper distinction. Every one of the fashionable shapes is among this collection. Black and all other of the much desired shades are here in abundance.

—Directoire period hats, *le chapeau de Watteau*, bandeau sailors, Veron turbans, brims with the Georgette flare, and other French novelties—worth $2.00 and $2.50 apiece. —*Second Floor*

The Blouse of Distinction, $1.95

Worth $2.50, $2.75 and $3.50

—Of crepes, voiles, lawns, embroidery, laces and nets. French-like blouses, blouses with Japanese inclinations, and English-looking tailored blouses. Every kind of neck fixing attached—from the lingerie frill to the sailor collar. Dozens upon dozens of different styles, to include every need of womankind. Special tables, piled high with their dainty, foamy whiteness, await the arrival of Madame, who will wisely select enough for her Summer needs. —*Third Floor*

The Fourth Floor Salons

—They were conceived for the junior girl, but so varied and delightful were the styles that women who came here declared, with the poet, "Almost thou persuadest me to be a junior girl!" Now the fourth-floor salons have suits, dresses and coats for small women and slender women as well as for juniors. They are satisfying, because they fit with but little or no alterations.

The Easter Suit—$32.50

—A $40.00 suit—at least. The skirt—for when has the skirt not been the keynote of the whole—is full at the top, with the desired scantiness as to width at the hem. A double-pointed hip-yoke, which masquerades as a waistcoat, furnishes the necessary high waistline. The rather short, square cutaway jacket has an embroidered collar of black satin—a novel touch—and is lined with peau de cygne. Excellently well made of heavy, fancy wool crepe. —*Third Floor*

SALE OF BOYS' WASH SUITS VERY SPECIAL, $1.19

—Have you seen them—these little boys' suits from the Dickens story books—middy suits for the wee Jack Tar, and regular Russian suits for the little Russian blouse chap? Every one of them might be sold for $1.50 or $1.75—but the Lipman-Wolfe Boys' Shop has a special, made-to-order lot to sell at $1.19. They are of the most washable materials known to womankind—chambrays, ginghams, percales, Indian head, poplin and stout Rugby cloth. They are suits that will delight the mother who wishes to see her little boy in plain but becoming—and slightly different—clothes. —*Fourth Floor*

A Sale of Spring Housefurnishings

—Here are a number of curtain and chintz items at interesting prices for home-loving people. Just to celebrate the coming of April, with its promise of sunshine and May flowers, most of us—especially those of the feminine persuasion—feel the need of new things about us. This sale is especially designed for folks of that ilk.

—Lace bobbinet curtains, $1.79 a pair, *instead of* $3.00 *and* $3.50.

—Lace bordered net and scrim curtains, $2.79 a pair, *instead of* $4.50 *to* $5.00.

—Curtain scrims, with colored borders, 22c a yard— *A special purchase, easily worth 35c or 40c a yard.*

—Cretonnes and chintzes, 29c a yard— *The 40c and 50c qualities, with French and English print patterns and shadow designs.* —*Fifth Floor*

The Art Needle Store Has Doubled in Size

—For months this flourishing and dainty shop has been clamoring for more space. We were quite embarrassed by its rapid increase in size, until we found a place for it on the fifth floor. There it has spread out to its heart's content, with plenty of room for the needlework classes right next to the Fifth-street windows. We cordially invite you to come and visit it today. Here are some of the special attractions that we have arranged

15c Stamped Tea Aprons, 5c

—Made of dotted Swiss and crossbar material stamped in various designs.

50c Stamped Pillow Tops, 25c

—These pillow tops come with back and are stamped in floral and conventional designs. Of art ticking and denim.

20c Stamped Baby Pillows, 10c

—These pillows are made of lawn and stamped in artistic designs.

45c Children's Stamped Dresses, 25c

—For children 1 to 2 years old. All made up in the peasant style. Stamped in floral and cross-stitch patterns.

35c Stamped Baby Jackets, 25c

—Made of white pique in one-piece style, to be finished with scalloped edges.

—Bonnet to match, special 18c, and bib to match, special, 12c.

40c Stamped Towels, 25c

—These towels are fine white huck and stamped in various pretty designs. —*Fifth Floor*

Free French Lecture Today

"Grandes Legendes de France" by E. Schure

Phonograph Hall, Basement, 11 to 12 A. M.

The Everyman Enclopedia

—Just completed — 12 volumes. Each volume contains 640 pages of the latest, most accurate and reliable information.

—Cloth, 35c a volume, $4.20 a set. Flexible leather, 70c a volume, $8.40 a set.

Book Department, Mezzanine Floor