

Avoid Expensive Litigation


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## Safety First

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## How Can You Know Piano Values?

How are you to satisfy yourself as to the real value of
the piano you are about to buy? Can you judge piano the piano you are about to buy? Can you judge piano
values by outside appearance, determine the permanence
and quality of tone by one hearing? Do you know piano and quality of tone by one hearing? Do you know piano
construction in plate and scale design? Can you pass upon the quality of action, varnish work veneers, and can you
trust your own judgment as to durability and dependa-

The One Sane and Safe Way to buy a good piano is to patronize a house of highest com-
mercial standing, state your needs, and benefit by the judgment, the experience and the integrity of that house. You
will pay no more, and your after-satisfaction will prove the wisdom of your choice.

Selling GOOD PIANOS and giving the best values pos40 years. That you can buy particular care for nearly dollar expended here is our firm belief, and we know that your after-satisfaction, because of quality, service and apan, will be greater than you could expect.
Some splendid values in used pianos, at very low prices YOUR MONEY'S WORTH OR YOUR MONEY BACK


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