# **BOX OFFICE PROVES AUTO SHOW WINNER**

Ticket Man Kept Busy Up to Last Hours on Second Day of Exhibit.

SOCIETY NIGHT IS FRIDAY

Brilliant Gathering Expected at Armory When Army Men Come. Harmony in Decorations and

annual Automobile Show staged at the Armory, Tenth and Couch streets, is a stupendous success, it would not be necessary to go further than the box office, where the man issuing the tickets was kept busy right until less than an hour of closing last night. The afternoon crowd was made up almost entirely of a prosperous-looking business men and high school students, while in the evening the ladies were as numerous as the men. Notwithstanding the fact that Friday has been set aside as society night, there was a great number of the leading families of the city present last night. an hour of closing last night. The

of the city present last night.

The decorations had been improved and even added to, the supply and accessory exhibitors upstairs had their booths completed and filled with a thousand and one knick-knacks and articles that go to make motoring still more of a pieasure, while the truck exhibit was somewhat rearranged to show these monsters off to better ad-

Show Proper on Now. The opening night is always somewhat of a rush, there are so many things that the presence of visitors suggest in the way of conveniences and suggest in the way of conveniences and attractions to be added that dealers usually look on the second day as the beginning of the show proper. Now it is on its regular running schedule. It has been tried and found more than satisfactory, and all the dealers have to trouble them now is not whether

of other visitors, which, coupled with the beautiful exhibits, should make a sight glorious to behold.

One beautiful feature of the show is the flowers which the dealers themselves have brought into the show in addition to those furnished by the committee. There was hardly a table at any booth where carnations, roses, and chrysanthemums were not become and chrysanthemums were not shown in profusion and given away with lav-ish hand. One dealer sent out for ad-ditional flowers four times last night and the cost must have run him into a considerable sum.

Harmony Is Feature.

Flowers and greenery were the main addition of decorations by the show committee. On each trestle additional flower boxes were placed, by crept up every piece of trestle work and in the

The committee sent back yesterday to the Chicago show, just opened, the best wishes of the Portland Automobile Association for a successful show and received a similar telegram in reply, an interchange of courtesies for which this city gets the credit.

This afternoon the High School and grade students are again admitted at

grade students are again admitted at half price.

Much favorable comment on the work of McElroy's band, which kept the music going all the time, was heard, while the singing in the accessory-room was also approximate. sory-room was also approved greatly. The show remains open afternoons and evenings all the week, closing mid-

FACTORY MEN REGISTERED

Dealers and Others Say Show Is Among Best in Country.

night Saturday.

(The Oregonian will run every day dur-ing the show a list of some of the out-of-town visitors, dealers and factory represen-tatives. Owing to space limitations they will be limited and names taken in the or-der of registration at the various booths.) J. V. Graves, San Francisco, Maxwell; J. V. Graves, San Francisco, Maxwell;
L. H. Rose, Detroit, Lozier; H. C. Bradfield, Indianapolis, advertising manager, Cole; G. R. Watt, Colewig, Or., Paige; T. E. Oliver, Woodland, Wash.;
F. B. Baker and R. G. Bullock, Goldendale, Wash., Maxwell; J. C. Power, Medford, Or.; George Goodrum, Marshfield, Or., Studebaker and Cadillae; Mark Rickard, Corvallis, Chalmers, Studebaker and Maxwell; Perry Ashoroft, Chalmers; W. A. Ryan, Cleve-Mash, Maxwell; J. C. Power, Medford, Or.; George Goodrum, Marshfield, Or., Studebaker and Cadillac, Mark Rickard, Corvallis, Chalmers, Studebaker and Maxwell; Perry Ashoroft, Chalmers; W. A. Ryan, Cleveland, White; Elliott Higgins, Detroit, Detroit Electric; Island City Motor Car Company, La Grande, Or., Studebaker; G. Baldwin, Klamath Falls, Cole and Reo; C. E. Gates, Medford, Or., Cole, R. W. Leighton, La Grande, Or., Cole, and Reo; J. V. Meston, Victoria, B. C., Velle; F. E. Gobble, Gladstone, Or., Velle; J. S. Warren, Roy, Wash, Velle; C. Adams, Prineville, Or., Hupmobile, Dealers and visitors were asked to give brief opinions of the show and the replies on hand showed a wonderful unanimity of opinion.

Even the somewhat blase big men from the factory, whose business it is to see shows all over the country, were speaking straight and true when

they said that outside of the three big shows this was the best they had ever

shows this was the best they had ever seen.

"You can do more with a show like this; your decorations show up delightfully, your cars are representative and well arranged and the thing I like about them is that the people hero mean business," was the way one put it. Another said "As good a show as the car I represent," there were scores saying "Best ever," others went into ecstacies, while some went so far as to thank The Oregonian for the opportunity given them of saying something of their real opinion of the show.

#### Auto Show Sidelights

RANK C. RIGGS, of the Packard, with Lou Rose, of the Lozier Apollo, were seated contentedly in Cole car for about half an hour disussing show features. Truly a caustic commentary on the camaraderie of the car dealers. Not very, very long ago you couldn't have got a dealer to sit in his rival's car for love or money; now they're all helping one another sell automobiles. now they reacted automobiles.

Spirit Features This Year.

Talking of selling automobiles, though, all of the boys received a severe shock. Always there is great rivalry in connection with selling the first car out of the show. Early yesterday morning, while the cars still had their "highties" on, two dealers rushed up to the automobile editor, each anxious to claim the first sale. Nothing doing on the sale question, however, put a crimp in their pleasures, though both were wise birds and said nothing, with the result that all the other men got the same shock when they came around to tell of their first purchaser.

Genuine sales were made yesterday, however, a most unusual thing so early on in the show week. This in Itself is solid testimony to the character of people visiting the exhibition, to the quality of the cars and the promise of an excellent year.

excellent year,

Somehow or other one can't keep Lou Rose out of this. He and Pete Mayer, of the United States Tire Company, both appeared last night in evening dress. Both are what one might call Beau Brummels (which led the envious to say that was their reason for so appearing), but incidentally both have visited Eastern shows galore and came to say that was their reason for so appearing), but incidentally both have visited Eastern shows galore and came in what they thought the majority would wear. Trust "Brad" to seize the opportunity. When bedtime came Lou's overcoat was not to be found, not even in any of the hoods. Lou stormed and swore but all the same he had to parade the town in his "shirt of a thousand pleats" until in sheer desperation he get hold of Stanley Clements and made him go down and open Ballou & Wright's to buy himself another. It's only automobile men who can do that, but we pity the expense account; sit's

only automobile men who can do that, but we pity the expense account; sit's ten to one an extra trip to Seattle figures on the docket!

Talking of Wright, has anyone seen him at the show after 10 o'clock? Not on your life. The one and only C. F. the \$160.

tana he found his bank balance short the \$160. straight home just to take a look at Master Wright and nothing could tempt

Make us of the sease in the cars. No chairs were provided in order to get them to do this. Yesterday and on the card to the effect that the work heard to the effect that the cars. As a result, the dealers have the cars. Among the visitors expected.

Among the visitors expected. Among the visitors expected. Among the visitors expected. The committee of the Durnside bridge discussed the cars. As a result, the dealers have the cars. There is one of the live wires to be the live wire t

The Packard exhibit has been changed around, more lovely rugs brought in and the whole display is more artistic.

lights. (To aid visitors it is painted a brilliant color.)

Fred Dundee's exhibit upstairs of what a local firm does in the way of actual manufacture of parts is one of the most educational and interesting things ever shown. To use his own words, "the evolution of the parts from the crude iron ore right up," is shown. But where did Fred get hold of "evolution"?

Decorative effects were still being

High school students in great numbers availed themselves of the opportunity to go over the exhibit at hair price, and showed a knowledge of mechanics that surprised some of the dealers themselves. One salesman got neatly caught in an explanation of the power developed by his car. Must have thought he had something simple on his hands.

Ladles still seemed a bit shy about seating themselves in the car. Last year, when chairs were provided, they did not take advantage of the luxurious cushioned seats, so this year Captain Gray decided to have no chair. As soon as they understand that the dealers want them to sit in the cars just as long as they like they will be certain to avail themselves of the opportunity.

By the way, the band's great. So is the singer.

HOLZMAN CAUGHT IN SOUTH

Charge of Larceny by Bailee Is Filed by Former Patient.

C. K. Holzman, wanted in Portland on a charge of larceny by bailee of \$160 from Joe Andrele, has been arrested in San Francisco, according to information received by Sheriff Word yesterday, and Deputy Sheriff Martin Pratt will leave today with extradition pa-

## Are You a Slave to the Clatter, Bang and Bump and Tire Destruction of Chains to Prevent Skidding?

If so, it is because you have never tried or trusted the Real Non-Skid Tires-Firestones

Perhaps one or more of the so-called "non-skid" or anti-skid tires has shaken tread bears a pattern.

But don't pay the heavy toll of chains. Don't suffer the jar and noise and bother your confidence. A tire is not efficient they inflict. Don't feel the need of their against skidding simply because the clatter to win your confidence. Chains needed only in deep mud and deep snow.

restone

Ride in Perfect Confidence on

# **NON-SKID TIRES**

Because the extra quality and velops an unequalled power of

extra quantity of rubber inthem resistance against slip, an autogive them giant strength, giant matic, ever-ready guard against skid in any direction, over ice, Because the design of the through slush, rain, on any street NON-SKID lettered tread de- or road, through all hazards.

Pay Enough to Get Enough—a Real Non-Skid Tire—and Escape the Annoyance and Expense Caused by Chains

The little more you pay for the much more of Firestone quality gives you the safety of real security uninterrupted, the pleasure of complete confidence, the comfort of the quiet, buoyant ride and the economy of

Most Miles per Dollar

When you see Non-Skid, think of Firestones—the imprint of safety. Equip with them now through any leading dealer.

The Firestone Tire & Rubber Company 65-67-69 W. Park Street N.

The Firestone Tire & Rubber Co., Akron, Ohio America's Largest Ezclusive Tire and Rim Makers

gerous? It is not the colds A certain car in the show has been christened the "Pierce pup." Go round and see if you can spot it by the headlights. (To aid visitors it is painted a diseases that they so often lead to. For that reason every cold should be gotten rid of with the least possible delay. To accomplish this you will find Chamberlain's every place of trestle work and in the middle two gigantic posts have been placed, with massive flower boxes on the top and hanging pots below.

One pleasing feature of the show was the harmony existing among the dealers and salesmen. They chatted away together, inspected all the other makes of cars and never hesitated to direct people to other booths than their own. What is more, there was not a single "knock" heard on other cars.

Decorative effects were still being planned by Joe Bieg yesterday, and in the off hours there was still a horde of men at work adding touches here and the fairy palace still more beautiful. You cannot improve the perfect, Joe, so go home and get some sleep.

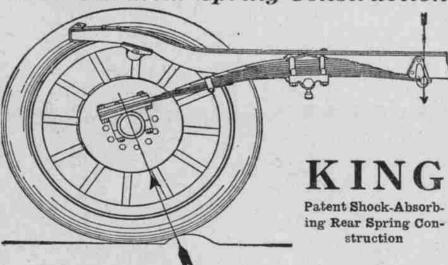
High school students in great numbers availed themselves of the opportunity to go over the exhibit at hair throw off the cold.

pointed to devise some plan by which West Burnside can be freed from the alleged objectionable element.

Chehalis Will Have Auto Club.

CHEHALIS Wash Jan 28—(Special Control of the Citizens' Club, of Chehalis, that has the matter in hand. CHEHALIS, Wash., Jan. 28.—(Special.)—Chehalis automobile owners will be called together at an early date ples Theater next Sunday.—Adv.

## Note Our Rear Spring Construction



Found only on

None so Easy Riding

Equipment includes Ward Leonard electric starting, lighting and generating outfit; Warner-Stewart speedometer; Stromburg carbur-etor; Briggs magneto; quick-detachable demountable rims, one extra run, and other equipment only found on high-priced cars.

# T. A. RIGGS

Salesroom at 72-74 Grand Avenue, Near Stark Phone East 43, B 2636 for Demonstration OR SEE US AT THE AUTOMOBILE SHOW

# Why the Lozier Is the Car for "Men Who Know"

WHEREVER you find men who have owned several motor cars, men who are hard to please, who insist that their car must possess dignity, power and comfort, who demand ceaseless unfailing service-these men will say, "Buy a Lozier." Time and again Lozier principles, which others at first questioned, have later become

the accepted practice. As a result, Lozier is today the car to satisfy the man who knows - the man who has driven many cars. Such men are quick to recognize that in this car you get as near perfection as the present art of motor building permits.

You get absolute dependability.

You get safety. You get speed.

You get comfort, elegance, quality - that quality which has always gone into every product of the house of Lozier.

To sum it all up-in owning a Lozier car you get the satisfaction of knowing that no one whom you meet at the club, the seashore, in the mountains, on the boulevard, or on the road has a car as high class as your own, no one except the other Lozier owners.

It's at the Auto Show

# Northwest Auto Company

Distributers for the Northwest BROADWAY AND COUCH STREETS.

PORTLAND, OREGON



## **OWNERS**

## **Buick Warranty**

All pleasure cars manufactured by us are warranted to be free from defects in material and workmanship and we will make good at our factory any part or parts thereof which shall within one year after delivery of the car to the original purchaser be returned to us, transportation charges prepaid and which our examination shall disclose to our satisfaction to have been thus defective.

We make no warranty whatever in respect to tires, rims, ignition, apparatus, lamps, gas tanks, signaling devices, generators, batteries or other trade accessories, inasmuch as they are warranted separately by their respective manufacturers.

### Howard Guarantee

The Howard Automobile Co. will, at their place of business in this city, make such replacements as are allowed under the Buick warranty and will install such replaced parts free of charge to the Buick owner.

### Howard Service

The word "service" as applied to the automobile buyer has been given a new definition by the Howard Automobile Co., Pacific Coast distributers of Buick automobiles, through the inauguration of what is probably the most comprehensive service as yet established on the Pacific Coast.

The lubrication of an automobile is the most important item in its maintenance and the attention that is given to lubrication determines to a great extent the life of the car.

To insure the proper attention to this important detail we have inaugurated a service system which will enable Buick owners to have their cars looked over and oiled once a week for a year without labor charge. This system consists of a card bearing the owner's name, the

date of purchase, the model of his car and number of the motor. The card is divided into two sections; one contains a list of the chief mechanical features, the other a list of the principal points needing Inbrication. The border of the card is made up of a series of squares

which are numbered from one to 52. When a car is purchased one of these cards is made out and turned over to the head of the Service Department, who files it with the next week's cards. The new owner is instructed to bring his car to the Service Department once each week and have it looked over and oiled. When this inspection is made the man in charge of the work makes a note of any parts that are being neglected. This enables the Service Department to give such further instructions to the owner as may be neces-When the car is delivered back to the owner the service card is punched in the No. 1 square and advanced to the next week's file. This operation is repeated fifty-two weeks. Should an owner neglect or forget to bring his car in for inspection his card will be found in the file at the end of the week and a note sent him calling attention to the oversight.

# Howard Automobile Co.

Phones: Main 4555, A 2550

14th and Davis Sts.

# See Us at the Show

For Vulcanizing or Retreading, Repairing Automobile Tires and Tubes is a part of our business. We make a specialty of repairing Solid Truck Tires and are the only shop on the Pacific Coast equipped for this class of work.

R. E. Blodgett

29-31 North 14th Street Agent for Firestone Tires



With Westinghouse Starter and Electric Lights \$1425.00 F. O. B. Portland The Most Talked-Of Car in America-The



DULMAGE AUTO CO. 46-48 North Twentieth

Amon B. Cox, 50 years of age, and well known to many residents in the north part of the county, will regret to learn that he passed away at his late home in Trenton Monday morning.—Chillicothe (Mo.) Tribune.