

ALASKA TRADE IS OPEN, SAYS VISITOR

Assertion, However, Is Made That Business Must Be Cultivated to Be Retained.

VAST VOLUME EMPHASIZED

Ketchikan Merchant Declares Salesmen Will Have to Cover Field Constantly to Wrest Lion's Share From Seattle Houses.

"Alaskan merchants are willing to meet Portland more than half way in its efforts to obtain Alaskan trade," says J. R. Heckman, a prominent merchant of Ketchikan, who was in town yesterday, "but it will be necessary for Portland to do more than merely put a steamship line in operation."

"Portland wholesalers and Portland jobbers will have to send their traveling men into Alaska, and will have to make an active effort to keep in close touch with the trade."

"So far as merchants in Alaska are concerned, they have no prejudices in favor of either Portland or Seattle. Prices are about the same at either place, and the balance of trade will be governed by service."

"With service and other conditions equal, I believe the division of trade will be equal."

"There are some commodities, such as fruits and vegetables, that Portland can supply cheaper than Seattle, because Portland is nearer the source of supply."

Mr. Heckman, who has been in the general merchandising business at Ketchikan for the past 27 years, says the people of Portland little appreciate the volume of Alaskan trade. When it is considered that during the Summer season there is an average of one boat a day from Seattle to Southeastern Alaska, and each boat heavily loaded with merchandise, he points out, the importance of Alaskan trade begins to be apparent.

Ever since Portland retired from the Alaskan field, Seattle has controlled this trade. Now that Portland is making active efforts to procure its share of the business again, Mr. Heckman thinks Seattle will wage an active contest to retain it. So the more operation of a steamship line, he says, will not win the business for Portland.

"Seattle merchants have their traveling men in Alaska, and he declares there is sufficient business to warrant it, and, unless Portland keeps in active touch with the business, other efforts will be fruitless."

Mr. Heckman thinks, too, that the Portland banks should take an active part in financing the commercial conquest of Alaska. "It is good, substantial business for a bank, as the Alaska trade is firmly established," he points out. Seattle banks have made a close study of the Alaskan trade, and are able to assist merchants in extending their relations into the northern territory.

Mr. Heckman, with his wife, left last night for Ketchikan, after six weeks passed in Portland and California.

\$30,800 SUIT IS ON TRIAL

One Witness Contradicts Himself in Three Affidavits.

Toy trains were exhibited in Judge Cleeton's court in the case of Joe Susznilk against the Alger Logging Company. Susznilk is suing for \$30,800 for injuries resulting when he was struck by an engine operated by the company north from its camp near Skamokawa, Wash. His arm was crushed, amputation being necessary, and his leg and body bruised and injured.

Susznilk charges that his transportation was a part of the compensation he was to receive from the company, and is bringing suit for damages resulting from the accident rather than take what would be allowed under the Washington compensation act. In this connection Floyd Daggett and A. E. Ernst, members of the State Insurance Commission of Washington, were called as witnesses, but their testimony was not admitted. The suit is brought by Attorneys Loun Parker and Littlefield & Smith. Wood, Montague & Hunt are attorneys for the defendant company.

O. Morrissey, a witness called by the plaintiff, admitted on the stand that he had made three affidavits and a fourth statement, not under oath, all giving a different set of facts regarding the accident. Judge Cleeton said that his apparent contradictory statements should be investigated by the grand jury and told Attorney Smith that if he would prepare the necessary papers Morrissey would be held in await an investigation into the conflicting statements.

BIG MEETING IS ARRANGED

Sunday School Institute to Be Largest Ever Held Here.

On February 6 and 7 the biggest Sunday School Institute ever held in Portland is to be in session. Every Sunday school in Multnomah County and many from the outside will be represented.

Among the speakers will be Professor E. C. Knapp, a Sunday school specialist, the Rev. George W. Pringle, general secretary of the Western Washington Sunday School Association, and the Rev. C. A. Phillips, a Sunday school worker of Oregon.

The opening session will be conducted by the Portland Graded Union under the direction of its president, Mrs. F. R. Cook. A demonstration will be given of the way the union aids in developing workers. On Friday evening, under the direction of Mrs. J. Earl Elise, the Portland Junior Choir will present a cantata.

An open discussion upon "The Bible in the Public School" will be held Saturday afternoon.

On February 2 and 3 a similar institute will be held in Spokane and one in Tacoma will be held February 10 and 11.

OFFICIAL NAMES DEPUTIES

George Mowry and C. W. Robinson Chosen by District Attorney.

George Mowry, ex-Assistant United States District Attorney, began his duties as deputy under District Attorney Evans yesterday, having been appointed by Mr. Evans following the order passed by the County Commissioners last week, allowing him two new deputies. The other appointee is Charles W. Robinson.

Mowry, who came to Portland from Sherman County two years ago, was connected with the United States District Attorney's office during the incumbency of Attorneys McCort and Johnson.

Free Rental Bureau
Will assist you in locating desirable houses and apartments—free of charge.
Fourth Floor, Main Building.

Fur Repairing Done Here
Only experts employed, and perfect satisfaction guaranteed.
—Fifth Floor, Main Bldg.

Attend the Cat Show
Under auspices Oregon Cat Club, Inc.
Jan. 22d, 23d, 24th.

"Indestructo" Trunks
The Trunk that carries its own insurance. Guaranteed for 5 years against loss, etc.
New Basement Annex.

Good Morning!
Forecast for today: Probably fair. Year ago today: Rain. Maximum temperature yesterday, 48 above, minimum 36 degrees.

Daily 50c Luncheon
Seventh Floor Restaurant
A la Carte Service until 5:30 P. M.

Every Article Reduced for Clearance!

(Excepting Only Contract Goods and Groceries)

An Aggregation of Women's Apparel Tailored Suits, Afternoon Dresses and Waists at Extreme Reductions



All Furs Reduced 1/2 Price for Final Days of Clearance

White Sale Embroidery Specials

- 75c to \$1.25 Embroidery Flouncing, 49c
- 75c and \$1.00 Baby Flouncing, 59c
- This Flouncing is 15 to 27 inches wide, in dainty eyelet and floral designs, suitable for gowns, waists and lingerie. Included, too, at this price is an assortment of 3 to 12-inch Bands. Regularly 75c to \$1.25—**49c**
- 27-inch Baby Flouncing, with hemmed or scalloped edges. Swiss Flouncing with dainty floral designs. Selling regularly from 75c to \$1.00, reduced for White Sale to, yard—**59c**

—Meier & Frank's—First Floor, New Bldg.

The Suits
Are in Women's and Misses' sizes, and are made of handsome and fashionable materials, including serges, chevots, corduroy and tweeds. A good assortment of colors. The best models of the season represented—in either plain tailored or fancy effects.
All \$16.50 to \$22.50 Suits are now **\$11.65**
All \$25.00 to \$32.50 Suits are now **\$16.95**
All \$35.00 to \$45.00 Suits are now **\$22.45**

The Dresses
Are an assortment of splendid models, suitable for afternoon, evening or business wear. Fashioned of crepe de chine, charmeuse, chiffon velvets, poplins, serges, etc. All made in the graceful styles of the season, and a great range of colors for selection. The reductions speak for themselves: \$ 7.50 to \$10.00 Dresses reduced to **\$ 5.00**
\$15.00 to \$20.00 Dresses reduced to **\$ 9.75**
\$25.00 to \$30.00 Dresses reduced to **\$16.85**
\$35.00 to \$48.00 Dresses reduced to **\$22.45**

The Waists
The loveliest possible models, selling from \$12.50 to \$25.00, are reduced to **\$7.45**.
Silk Blouse and Shirt-style Waists, selling always at \$6.50, reduced for this sale, each, **\$3.58**.
—Garment Salons—Second Floor, Main Bldg.

Child's \$5.75 Dresses at \$3.98
Dainty little Dresses, made of lawn, in the French style, and beautifully trimmed with lace, embroidery and beading. Selling regularly at \$5.75—the sale price is, each—**\$3.98**
Misses' and Children's \$1.25 Band Skirts—made of fine cambrie with ruffles trimmed with Swiss embroidery and laces. Sizes 2 to 6 years. Reduced to—**79c**

Children's \$2 Dresses at \$1.59
Children's White Poplin and Linen Dresses, made in the attractive Dutch style, with belts and prettily trimmed with braid. Sizes 2 to 5 years. Regularly these Dresses sell at \$2.00—and are reduced to—**\$1.59**
All Hand-Made and Hand-Embroidered Dresses—a beautiful assortment of attractive models, reduced for this sale, One-Third and One-Half Off.
—Second Floor, New Bldg.

800 Children's Coats and Reefers at \$1.50

An Accumulation of Odd Garments for Quick Clean-Up All Sizes Represented in the Group for Children 2 to 14 Years

Our determination to make this January Clearance the greatest ever known in Portland has made possible this unusual Sale of Coats and Reefers for children. Gleaned from entire stocks of Children's Apparel we've grouped every Coat and Reefer that has any semblance of shelf wear or passing style and where overstock of present season modes were in evidence these Coats and Reefers have been included for this sale without reserve. Adequate description of the variety of styles and fabrics would mean detailing scores of garments. The actual worth of these Coats and Reefers is far in excess of our Clean-Up price—**\$1.50**. Bring the children from 2 to 14 years of age here today and you'll find many worthy and desirable Coats and Reefers to choose from—provided you come early! No Coats Returnable—None on Approval—None Sent C. O. D.
—Meier & Frank's—Second Floor, Main Bldg.

Traveling Cases, Rubber Lined, Underpriced

A sweeping Clearance of all Travelers' Roll-Up Cases is anticipated for today, with such radical reductions in force. Included are many styles of Traveling Cases—either rubber lined or rubberized lining. Beautiful silk coverings are shown in great variety of designs and colors. These Cases have pockets to contain every toilet requisite. Anticipating a journey? Then heed this sale of Traveling Cases today.
All 50c Roll-Up Cases—**29c** | All \$1.25 Roll-Up Cases—**73c**
All 75c Roll-Up Cases—**43c** | All \$1.50 Roll-up Cases—**98c**
\$2.50 to \$5.00 Silk Roll-Ups, One-Third Off
—First Floor, New Bldg.

Dainty New Undermuslins, Prominent in the January White Sale

- \$1.50 Princess Slips—made of fine nainsook, lace and embroidery trimmed—are reduced to **98c**.
- \$2.98 Princess Slips—Finest nainsook, lace, embroidery and medallion trimmed. Some in new open-front style. Reduced to **\$2.39**.
- New Corset Covers—elaborately trimmed with laces, embroideries and beadings, ribbon run. Special price, each **39c**
- 65c Drawers—well made, of splendid materials, lace and embroidery trimmed, reduced to, pair, **49c**.
- \$2.00 Gowns—of nainsook and cambrie, open front and slip-over style, trimmed. Reduced to, each, **\$1.49**.
- \$2.00 French Chemise—hand embroidered in lovely designs, beautifully made—only **\$1.39**.
- Crepe Petticoats, new models, specially priced, each, **79c**
- Crepe Combinations—prettily trimmed special price, garment, **89c**.
—Meier & Frank's—Second Floor, New Bldg.



Crepe Gowns—white, lace trimmed, priced at only **98c**.
Crepe Drawers—trimmed with lace and tucked, special, **47c**.

FOOD SHOP LICENSE AIM

CITY HEALTH OFFICER WOULD REGULATE ALL CONCERNS.

Proposal Not to Increase Revenue of City, but to Bring About Good Sanitary Conditions.

Licensing of restaurants, bakeries, meat markets, grocery stores, poultry and fish concerns and manufacturers of and dealers in food products will be proposed as a part of the new food ordinance to be presented to the City Commission by City Health Officer Marcellus. The new arrangement will be for the purpose of placing these concerns under direct supervision of the sanitary divisions of the health department, and not to increase the city's revenue. The license which will be proposed will be small, probably \$1 a year for each concern.

The plan, Dr. Marcellus says, is one which will work to the benefit of the dealer as well as to the city and the health department. At present any one of the stores named above can be established without securing a license unless the sale of liquor is proposed in connection with the business. As a result a dealer goes ahead and establishes his business, and later finds that his place does not meet the sanitary requirements of the city health ordinance. Improvement expenditures are then necessary.

POSTAL BANK TO EXPAND

Portland Soon to Have Ten Stations Where Deposits May Be Made.

Portland soon will have ten stations where postal savings may be deposited. The latest branch decided on is Station 3, in the Henry building, 232 Oak street, where deposits will be received after February 2.

WORKERS TO BE AIDED

STEPS BEING TAKEN TO SAVE DISCOUNTING WARRANTS.

Conference Called for Saturday Between Officials to Provide Against Unjust Tax.

Methods whereby employees of the county, who are compelled to pay for having their warrants cashed, may be relieved of the burden are to be discussed at a conference Saturday morning between the County Commissioners, State Insurance Commissioner Ferguson, District Attorney Evans, Auditor Martin and County Clerk Coffey.

RAND SAYS LAW ENFORCED

Baker Sheriff Says Copperfield Affair Unwarranted.

The Copperfield episode was much ado about a small matter, according to Sheriff Ed Rand, of Baker County, who is registered at the Cornelius. He says that there was no one in Copperfield to run the affairs of the place but saloonmen, and that but for the building of a power plant at Copperfield, the town would go out of existence.

WARRANTS TO BE AIDED

It is believed that the solution of the problem is in the employment of a county paymaster, and this feature will be employed on the next Saturday.

At present all county employees are paid by warrants, and many of the men are compelled to pay as much as 1 per cent of their monthly warrants to have them cashed. Those who suffer most by reason of the warrant system are the men employed on the roads and out of the city. Many of them are transients, unknown at the banks, and must have their warrants cashed at a saloon or by a broker, who charges 1 per cent.



Tuesday's Grocery Specials

- ROYAL BANQUET FLOUR gives satisfaction to all who try it. Many brands of flour are selling at \$1.40 and \$1.45 the sack. Practice economy by purchasing Royal Banquet Flour **\$1.25** today at the special price of, the sack.
- 50c Japan Tea—Uncolored; special, lb., **35c**
- Sliced Hawaiian Pineapple—No. 2 1/2 cans—Dozen **\$1.95**, can **17 1/2c**
- Dried Pears—California cured; while any remain, 6 pounds—**25c**
- Dried Peaches—Thin-skinned fruit, lb., **7 1/2c**
- New Walnuts, pound—**17 1/2c**
- Petite Prunes—New California fruit—four pounds—**25c**
- New Apricots—Rich golden fruit, lb. **17 1/2c**
- Pure Lard—No. 10 pail **\$1.35**, No. 5 pail **69c**
- Eastern Buckwheat—Best quality—No. 9 sack—**49c**
- Karo Syrup—Blue Label—No. 5 can—**29c**
- Muscadel Raisins—Good size, 4 lbs.—**25c**
- Lima Beans—New crop—5-lb. sack—**35c**
- Vanilla Extract—4-oz. bot. **45c**, 2-oz. bot. **25c**
- 50c Ceylon Tea—Direct importation, lb., **39c**

Meier & Frank Co.
1857 1914
THE QUALITY STORE OF PORTLAND
Fifth, Sixth, Morrison, Alder Sts.

Delineator 1 Year 60c
20 days more will this offer be in force. Delineator to be called for at Meier & Frank's Pattern Dept. 1st Floor Balcony, Main Bldg.