

# Here's Merchandise of Tomorrow, Not the Modes of Yesterday

## Between Ourselves

—From Allen, Solly & Co., of London, have come some English Angora sweater coats for women. These sweaters are the essential of every woman's golf and outing costume. They are the finest sweaters made, being extremely light in weight yet possessing warmth; this, added to their exclusive style, makes them the most desirable sweater coats it is possible to secure. We are the exclusive agents for these famous sweaters and are showing them in dark blue, lavender and heather mixtures in green and brown. **\$18.00 each.**

## From England

### Useful Household Articles of Brass

—While our art buyer was in London he noticed that all the curio shops displayed various kinds of door knockers. He secured from an English manufacturer a most complete assortment of these knockers.

The fashion of door knockers has been again revived, and while many homes in Portland have knockers, they were never able to buy them here; so this new innovation in our art section will be a great attraction to many women. Knockers of old English brass, copied after the Shakespeare knockers, knockers from the time of Dickens, "the Durham Sanctuary Knockers" of the Norman period, the Christmas carol knocker, Tudor House, Napoleon, Robert Burns and Scott and knockers copied after the various coats of arms of the old English nobility, also the Cheshire Cat knocker and knockers showing various heads of animals, and entire figures of English heroes as well as characters from English fiction. Prices from 75c up to \$5.00 each. **—Sixth Floor**

—Not only have we imported knockers of various quaint though attractive dull brass novelties which are typical of a bygone English period, there are long toasting forks such as were used before the open fires in turning meats and toasting bread. And we also show those old-fashioned bed warmers of dull brass.

—As we all know, old England is the home of hospitality, and perhaps the most cheerful picture one can think of is the kitchen of an old tavern. We have not been able to bring the taverns to you, but have secured from them a number of genuine old brass candlesticks, hand riveted, also combination candlestick and bell, which may be tapped for the waiter. Also quaint old brass hourglasses, which were used to tell the time in Shakespeare's day.

## A breath from the Orient.

—Chinese embroideries in all the characteristic deep tones of the land of ancient shrines. Deep old blues and tawny reds and yellows, which suggest the mystery and sublimity of the Far East. These are just bits of wonderful embroideries which may be put to a thousand uses—round pieces for mats, pillows and centerpieces, square pieces for house decorations, long ovals and table runner pieces, and dress trimming bands that are marvelous in their deep-toned colorings and exquisite subjects.

—The vogue of Chinese fabrics gives these embroideries an added importance and makes their history doubly interesting. Women seeking individuality in dress will delight in these embroideries, about which still cling the subtle fragrance of the sandalwood, and the haunting silences and mystery of the East.

## Glove Silk Brassieres

—The very latest addition to our brassier models is developed in elastic glove silk in front-closing style. Trimmed on all edges with ribbon run Cluny lace in dainty pattern, and has Cluny insertion across bust and in seams. Reinforced at all points of extra wear.

**Price \$3.50** **Fourth Floor.**



## In Face of a Large Demand These Newest Crepe Blouses Reproducing the Latest Models and Ideas Special \$1.39 and \$2.33

—The illustration is an exact copy of the five different models on sale. The three across the top are specially priced at \$2.33 and the two on the side are special at \$1.39.

—They are all made of various fashionable crepe fabrics. One model has an embroidered collar and colored buttons and bow of velvet and trimmed with ruffings of the material. Another model of fancy striped crepe with turn-back cuffs and side pockets in a semi-tailored effect. The model with the raglan sleeves is stitched in colored thread and shows oddly placed pockets. The two models on the side are also of a fancy crepe, one fastening with brightly colored buttons with yoke effect in front joined with beading; the other model has a yoke in both the back and front and turn-back cuffs.

—The prices on these blouses are so considerably cheaper than you have ever paid for blouses before of this high character that this attractive collection of bargains ought to interest every woman who is looking for pretty, serviceable blouses. **—Third Floor**

## Hoover Electric Suction Sweepers \$5 Down—\$5 Month

## The Specialty Shop of Women's Underclothes Introduces

—Tango pantaloons for stage or home dancing, made of crepe de chine; with elastics to hold them firmly at the waist and ankle, \$7.00.  
—Knickerbockers of crepe de chine with ribbon rosettes, \$4.50.  
—Dancing petticoats of crepe de chine, pink, white or light blue, trimmed with knife pleated lace, \$5.50 up.  
—Nightgowns of crepe de chine, trimmed in finest lace and tulle, \$7.00 up.  
—Camisoles of finest lace, pleated chiffon and ribbons, \$2.50 to \$4.75.  
—Princess slips of crepe de chine in light blue, pink or white, with camisole tops of lace and ribbons, \$9.50 to \$14.50. **Fourth Floor.**

## More New Coats of Saltz Astrakhan Have Just Arrived by Express And Go on Sale at \$15

—This is the most popular coat worn this season. When we offered this identical model for sale last week they were all sold out in one day. And for those customers who were disappointed last week we make this special announcement for Wednesday.

—Coats of Saltz Astrakhan with black plush revers, convertible collar and two plush button frog effect fastenings. Lined with heavy satin in gold, rose and wistaria colors. Three-quarter length model, round back, slightly cut-away front. These coats are proving the favorites this year for general wear, and are handsome enough for almost any occasion. **—Third Floor.**



## For Hosiery No Store Is as Satisfactory as This Store

**25c AND 35c STOCKINGS, SPECIAL, 18c THE PAIR**  
—Stockings of lisle or silk lisle in fast black, also Oxford gray ribbed merino.

**35c STOCKINGS, SPECIAL, 25c THE PAIR**  
—Our new Wearwell stockings of firm, fine cotton, fast black, medium weight, extra strong. The most serviceable stockings made at the price.

**50c STOCKINGS, SPECIAL, 43c THE PAIR**  
—Stockings of lisle, fast black, lavender tops, in medium weight, soft, fine and durable.

**STOCKINGS, SPECIAL, 35c**  
—Silk lisle in fast black, medium or heavy weight.  
—Fine, medium weight cotton stockings with lavender tops.  
—Cashmere in black, plain, medium or heavy weight. Also in fine ribbed style.  
—Heavy silk-mixed boot stockings, in black or tan.

**STOCKINGS AT 50c THE PAIR**  
—Silk plated and artificial silk stockings, in black, white or colors. Made seamless with double tops and soles.

**STOCKINGS, \$1.00 THE PAIR**  
—"Silk service" stockings. The best wearing stockings made at this price. Unexcelled for service and fineness. Elastic cotton toes, also cotton soles for ease and durability. Come in black, pure white, several shades of gray, bronze and a host of pretty colors. **—Main Floor**

## Pompeian Massage Cream In Two-Size Jars at Two Special Prices



—Your skin can be made and kept clear, clean and attractive if you use Pompeian Massage Cream.  
—It clears the pores; wakes up "dead," sallow skins and makes you happy in the knowledge of your good, clean looks. "Don't envy a good complexion; use Pompeian and have one."

**50c Jar Pompei'n Cream 29c**  
**75c Jar Pompei'n Cream 59c** **First Floor.**

## A Great Sale of Soaps

- 25c Societe Hygienique Soap ..... 19c
- 50c Societe Hygienique Soap ..... 39c
- 25c Peroxide Soap ..... 15c
- 25c Eutaska Toilet Soap ..... 18c
- 25c Poslam Soap ..... 19c
- 15c Pears' Glycerine Soap ..... 12c
- 25c Packer's Tar Soap 13c
- 25c Lee's Egg Tar Soap ..... 13c
- 10c Physicians' and Surgeon's Soap ..... 6c
- German Glycerine Soap, 3 cakes for ..... 25c
- 10c Lilac Rose Soap ..... 6c
- 10c Palm Olive Soap ..... 6c
- 35c box Violet and Rose Toilet Soap, 3 cakes to box ..... 19c

## Friday Morning

From 11 to 12  
Prof. V. B. De Lory  
will give a free lecture on  
*Le Fille du Ciel*

in the Phonograph Hall, adjoining the Book Shop.



## An Unusual Offer Buy Your Phonograph Now Pay January 1st

—This is the most sensational phonograph offering ever made. You can now select your talking machine, make the first payment and after that you have no payments to make until the first week in January, giving you the pleasure and enjoyment of your machine practically free of all cost until the first of the year.  
—Or you may select a machine now as a Xmas gift and we will reserve it for you until Xmas and also start your first payment the first week of January.  
—Complete assortments of both the

**VICTOR and COLUMBIA TALKING MACHINES** Basement.

## All Goods Purchased the Balance of Month Will Be Charged on Your December 1st Bill

## Belt Pins Very Special 48c

Selling regularly to \$2.50  
—Belts and sashes have again become extremely fashionable and belt pins are essential for keeping these sashes in place. These attractive pins are gold plated and set and are shown in various sizes and designs. **First Floor.**



## No Abatement of Enthusiasm This Great Millinery Sale Continues to Fulfill All Expectations Imported and American Velours and Beavers That Sell Regularly at \$3.95, \$4.95 to \$7.95 Very Special 95c

—The assortments are as large as ever. We bought not a few hats, but enormous quantities. Every size, every style, in black and all the very smartest colors. Hats suitable for all kinds of wear. For Wednesday we have added more hats, so if you were unable to get down town Monday and Tuesday you will find an equally varied assortment.

—This great millinery sale is the talk of the town—crowds every minute since the sale began. Women have found here the greatest opportunity in years to purchase the very smartest and newest of untrimmed hats at an unheard-of price. **—Second Floor**

## For Knit Underwear No Store Is as Satisfactory as This Store

**Silk and Wool Unions, \$2.25**  
—Forest Mills brand white silk and wool union suits, Dutch neck, elbow sleeves or low neck, sleeveless.

**Hand Mixed Unions, \$2.50**  
—"Hanro" Swiss silk mixed union suits, medium weight, Dutch neck, elbow sleeves, reinforced thighs.

**Swiss Ribbed Unions, \$3.50**  
—"Hanro" brand silk mixed union suits, reinforced and spliced, long sleeves, ankle length.

**"Hanro" Wool Unions, \$4.00**  
—Hanro guaranteed unshrinkable wool or silk and wool union suits, Dutch neck, elbow sleeves or high neck, long sleeves.

**Silk Union Suits, \$4.50**  
—"Hanro" brand all silk union suits, spliced and reinforced with Dutch neck, elbow sleeves. **—Fourth Floor**

## MEN

Smartest English Haberdashery  
Direct From Welsh, Margetson & Co.  
and Allen, Solly & Co.

London's Two Exclusive Haberdashers  
Silk Scarf Mufflers for Wear With  
Evening Clothes

—Men's pure silk scarfs knitted in a variety of handsome weaves in plain and fancy mixtures. White, all the soft, pretty shades of gray, blue and black, with a large variety of striped borders and tassel fringe. Handsome scarfs that add the finishing touch to the full dress costume. Priced at \$4.00 to \$10.00 each.

## Men's Knitted Cravats

—A wide range of colors and fancy combinations in beautiful knitted weaves. Men's four-in-hand style cravats. The very latest idea in English neckwear. Priced at \$2.50 each.

## Auto and Sports Scarfs

—Genuine Scotch tartan plaids, size 18 1/2 x 73 inches, in a variety of beautiful combinations. Finest flannel. Angora mufflers, made of heavily fleeced angora wool. Scotch manufacture. Tans, white, greens, gray, slate, and blue. Warm, fluffy mufflers that will protect against the coldest winds.

—The Englishmen consider these scarfs indispensable with their hunting togs. They are just as appropriate for autoing, skating and other Winter outdoor sports.

Angora Scarfs, \$2.00 each  
Scotch Plaids, \$4.00 each

## Men's Angora Waistcoats

—Smart English waistcoats of angora wool in a number of weaves and felted effects. Heather mixtures in green and brown, and stripes in white and black, two-toned grays and browns. Made in regulation fashion, with pockets and front of contrasting colors. Warm, serviceable waistcoats that are handsome as well. Priced at \$6.00 and \$7.00 each.

## Men's English Lounging Robes

—Made of fine camelhair in tans, bound with rich green or red braid with heavy rope girdle and patch pocket. Warm, serviceable and handsome in appearance. Priced at \$18.00 each.

—Lounging robes, made of heather mixtures in two-toned grays, with gay plaid stripe linings. Finished on all edges with silk braid, and finished at waist with rope girdle. Priced at \$20.00 each. **—First Floor**

## Newest Models in C. B. Corsets

—To the woman who has worn the C. B. this has a welcome sound, and to the woman who is not acquainted with this corset we will say that its best recommendation lies in the fact that when once a woman tries the C. B. she seldom, if ever, changes to another make, and then in a good many cases she will go back to the C. B.

—Fashion just now demands the long line and the semi-corsetless silhouette. It is possible to secure these and yet be comfortable in the proper model C. B. We have them for all figures from the extremely slender to the stout.

—All styles and sizes. Priced from \$1.00 to \$5.00. **Fourth Floor.**

## Lamps

## When You Need Them Most One-Quarter Off



—Lamps from every country on the globe, beautiful, artistic and useful lamps in every size imaginable. Now that the long Winter evenings are here, you are no doubt contemplating purchasing that reading lamp for the living-room you have wanted for so long. You can buy it now at just one-quarter its regular price, for every lamp is now reduced. There are lamps for the library, den, hall, living-room, boudoir, bedroom, dining-room and drawing-room.

—Regular prices range from \$2.50 up to \$200.00. **Sixth Floor.**

## Lipman Wolfe & Co. "Merchandise of Merit Only"