

Buyers' Week

Visiting Buyers will find much of interest in going through the Portland Factory and Warehouse plant of

HEYWOOD BROTHERS AND WAKEFIELD COMPANY

the largest manufacturers of CHAIRS in the world. We have local factories and distributing houses in all leading centers of trade. We want your business, but we want to make your visit to Portland educational, as well.

Heywood Brothers and Wakefield Company

148-154 North Tenth Street

Fleischner, Mayer & Co.

Importers and Jobbers

DRY GOODS, MEN'S FURNISHING GOODS, NOTIONS

LADIES' READY-TO-WEAR APPAREL

Manufacturers of

Mt. Hood Overalls

SHIRTS AND MECHANICS' CLOTHING

Attention, Dealers:

We Are Extensive Jobbers of

Toys, Dolls, Fancy Holiday

Goods, Baskets, Toilet Sets

Sporting Goods

Sample Rooms at Broadway and Taylor Sts.

Meier & Frank Co.

Portland, Or.



A Cordial Invitation

To Visiting Buyers and Their Families
An enjoyable morning trip is that to North Portland to inspect our mammoth packing plant, the home of Columbia Brand products. Uniformed guides to show and explain everything of interest, including the Government Inspection of meats.

UNION MEAT COMPANY
North Portland. Take Kenton Cars on Second St.

For Auto Supplies and Tires Motorcycles and Bicycles

Be sure to call on

Ballou & Wright

BROADWAY AT OAK.

Largest Distributors of These Goods in Northwest
Seattle Store, 817 East Pike St.

Thanhauser Hat Co.

53 AND 55 FRONT STREET

Invite you to inspect our complete

FALL AND WINTER LINE OF

Men's, Boy's and Children's HATS and CAPS

We invite our friends to inspect our HOLIDAY LINE
now on display. Most complete and best
assortment ever shown by us.

Blumauer-Frank Drug Co.

Wholesale Drug Company.

Jobbers of drug sundries, drugs,
chemicals, soda fountain supplies,
liquors, cigars and PUROLA Products.

EIGHTH AND EVERETT STS., PORTLAND, OR.

Henry Weinhard Brewery

The most complete and best equipped brewery on
the Pacific Coast.

Come and See Us.

Portland, Or.

475 Burnside Street

Phone Main 72, A 1172.

Meese & Gottfried Co.

67-69 Front Street

ELEVATING, CONVEYING
SCREENING AND TRANSMISSION
MACHINERY

Sawmill Chains, Pulleys, Shafting, Etc.

COME TO PORTLAND BUYERS' WEEK SEPTEMBER 1 TO 6, 1913

The entire week of Monday to Saturday, September 1st to 6th, 1913, has been set aside by the Jobbers and Manufacturers of Portland to meet buyers from all parts of the Pacific Northwest.

The object of establishing buyers' week is primarily to help the Jobbers and Manufacturers become better acquainted with their trade throughout the three States of Washington, Oregon and Idaho; also to demonstrate the advantages of Portland as a wholesale market. It is only by visiting this city, seeing the enormous stocks that are carried, and getting in closer touch with the Jobbers and Manufacturers that the retail merchants can fully realize the advantages of trading with this city. In many lines by far the largest and most complete stocks on the Pacific Coast are carried in Portland, Oregon. The largest volume done on the Pacific Coast in many jobbing lines is done in Portland, Oregon. You will be amazed at what will be shown you during Buyers' Week.

YOUR RAILROAD FARE REFUNDED

As a special inducement it has been arranged to refund the round trip railroad fare to one visiting buyer from each store who places orders aggregating not less than \$500 with the Jobbers and Manufacturers who are participating in this invitation.

WHEN TO BUY TICKETS AUGUST 28 TO SEPTEMBER 3

To secure the benefit of this refund it will be necessary to buy your ticket one way on the certificate plan, taking receipt. Buy a one-way ticket to Portland either on Thursday, Friday or Saturday of the week preceding Buyers' Week; or on Monday, Tuesday or Wednesday of Buyers' Week. Tickets bought after Wednesday cannot be honored on this arrangement. Return trip tickets will be honored until September 9th, or three days after Buyers' Week is over. This refund privilege also applies on tickets purchased via steamboat lines. Buy steamboat tickets round trip, taking receipt.

BE SURE AND GET A RECEIPT

A validating headquarters will be opened in the Commercial Club building. Each visiting buyer is requested to present his receipt upon arrival at Portland, at which time he will be given detailed information as to the many courtesies which await him.

SPECIAL RATE FOR MEMBERS OF FAMILY

Members of family and business associates of buyers will have the benefit of a fare and one-third to Portland and return home during the same period, but to secure this, be sure to take receipt for fare paid. Buy one-way ticket to Portland via railroad; round trip ticket if via steamboat.

ENTERTAINMENT

The Portland Commercial Club, Fifth and Oak Streets, will be the entertainment center for the entire week. A reception for visiting merchants and their families; a smoker, a banquet, and a business meeting will occupy several of the evenings; other evenings will be spent in social jollification; a lunch-

eon at the Ad Club will be one of the big events. Many other courtesies and attentions characteristic of Portland are being planned. The week will be crowded with business and pleasure.

TRI-STATE BUYERS' LEAGUE

During Buyers' Week there will be sessions of the Tri-State Buyers' League, at which various matters of great interest to its members will be discussed. The expenses of this league are defrayed entirely by the Jobbers and Manufacturers of Portland, so no membership fees or dues are charged. All merchants and buyers are eligible to membership. Membership card will be furnished immediately upon registering at headquarters in Portland Commercial Club. Other courtesy cards will be presented at the same time.

PORTLAND AS A MANUFACTURING CENTER

Portland occupies a commanding position in the variety of lines manufactured, and it will be to the interest of the merchants of the Northwest to pay a personal visit to our factories, the size and output of which will be a revelation to our visitors.

Portland Manufacturers will entertain visiting merchants at their plants during the entire week.

A PARTIAL LIST OF JOBBERS AND MANUFACTURERS PARTICIPATING IN THIS INVITATION IS ON THIS PAGE, SURROUNDING THIS ANNOUNCEMENT

Purchases made of any of the firms listed while you are in Portland during Buyers' Week will be registered at official headquarters in the Portland Commercial Club Building, and will apply on the amount required for refund of round-trip fare.

YOU ARE MOST CORDIALLY INVITED

To visit Portland during Buyers' Week and secure the full benefit of these special inducements, and very pleasant trip.

Address all inquiries for further information either to the Portland merchant or manufacturer with whom you are dealing, or to

C. C. CHAPMAN, Secretary,
JOBBER AND MANUFACTURERS OF PORTLAND
Commercial Club Building, Portland, Oregon

General Committee.
NATHAN STRAUSS, General Chairman.
I. LOWENGART, Treasurer.
C. C. CHAPMAN, Secretary.

Finance Committee.
Max S. Hirsch, Chairman.
Mark Gill,
H. J. Frank,
M. L. Kline,
O. H. Pithian.

Executive Committee.
F. A. Spencer, Chairman.
C. W. Mielke,
A. H. Dovers,
Geo. Lawrence, Jr.,
C. C. Colt,
M. G. Thorsen,
D. T. Honeyman.

Bring This Announcement to the Big Music House

FREE CONCERTS DAILY, 1 TO 3:30 P. M.

In Recital Hall, Second Floor.

FREE BUBBLERS FOR THE CHILDREN

(Soapbubbles without soap or fuss.)

ELEGANT ALUMINUM BOOKMARKS FOR THE LADIES

See special announcement at bottom of this page



Broadway at Alder

The Nation's Largest

OUR aim is to render the most helpful service in the broadest sense in everything connected with modern banking.

"The Bank That Can Serve You Best"

The Northwestern National Bank

Affiliated With

Portland Trust Company of Oregon

THIRD AND OAK STS.
Portland, Oregon



Business Men

Find our popular 7th Floor Restaurant an ideal meeting place for friends and business associates.

Delightful 50c Luncheon

11 A. M. TO 2:30 P. M.

Prompt and Efficient Service.

Meier & Frank Co.

Diamond SEEDS are tested

Quality Seeds
Their Purity and Germination Are Above the Standards of the Pure Seed Laws.

You will be interested in our Seed-Testing Laboratory and our Facilities for Recleaning and Handling Seeds.
You are invited to make our store your headquarters—desk room and stenographers at your service.

Portland Seed Company

Front and Yamhill Streets.

Our "Diamond" trade-mark is a guarantee of quality and full value.



An Outlandish Sacrifice

Of Special Interest to All Musicless Homes

Two carloads of choicest latest Player Pianos are being sold for bankers' account at exactly half price—\$310 will buy a Player Piano with lots of free music rolls. More elaborate ones are \$355 and \$385. See them at Eilers Music House.

Violins, Guitars, Mandolins, Band Instruments; the finest makes at specially low prices during buyers' week at Eilers Music House. Everybody welcome—open house—music and recitals free daily—souvenirs for ladies and children. Eilers Music House, Eilers Building, Broadway at Alder street.



Special for Buyers' Week Only! Superb Latest Talk Machine With Free Records

Seventeen Elegant Combinations

A Real Feast of Music for

\$43.45

The latest machine, genuine mahogany or in fancy figured oak cases (hornless, of course), INCLUDING FREE 26 RECORDS OF THE BEST VOCAL AND OTHER ARTISTS.
Vocal, instrumental, opera, vaudeville. Buyer's choice or our own selection. Thousand best needles, latest record album, oil and can, everything complete. ALL INCLUDED IN THE SURPRISINGLY LOW PRICE OF \$43.45. May be had on our new easy-payment plan—\$1 a week secures it. There are only a limited number of these complete

combinations, so come early, for this great offer will be very popular.
A few years ago such superb quality could not have been obtained for less than \$125; positively the first time in the history of talking-machine manufacturing that so much intrinsic value is obtainable for so little.

At Eilers Music House, the Nation's Largest, Eilers Bldg., Broadway at Alder street.



TALKING MACHINE HEADQUARTERS.

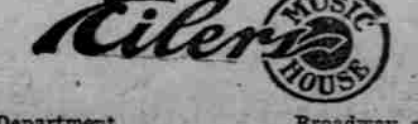


BROADWAY AT ALDER.

A Great Popular Music Offer!

Take Advantage of This "Getting Acquainted" Offer

One sheet of music, either instrumental or vocal, free with any sheet of latest popular hits you buy. All latest popular music, per copy, 15c; seven sheets \$1.00, and one sheet free with every one you buy (a total of fourteen sheets for \$1.00).



Music Department

Broadway at Alder