

# BUYERS ACCEPTING BIDS TO VISIT CITY

### Excursionists to Come From All Parts of Portland's Trade Territory.

## INFLUENCE FAR REACHING

### Manufacturers and Jobbers Declare Future Events of Kind Will Be Conducted on Larger Scale.

Scores of cities in Washington, Idaho and Oregon, lying within the trade territory of Portland, will send representatives to Portland on the buyers' excursion this week of September 1-6, according to responses received to invitations sent from the organization of Portland manufacturers and jobbers who are arranging for the excursion.

Mail received at the headquarters in the Commercial Club daily brings replies and it is probable that before the end of the present week virtually all of the important cities in the Portland territory will be represented in the list of acceptances.

Indications for a successful Buyers' Excursion week are most encouraging, said J. Lowenstam, treasurer of the executive committee in charge of the excursion, "and the direct and indirect benefits both to jobbers and manufacturers and to the retailers can scarcely be estimated.

Following are the towns from which various firms have already announced sending representatives to the buyers' excursion:

- McMinnville—C. Tilbury & Sons, C. Tilbury, W. L. Hensley, C. W. L. Hensley, Eugene—S. H. Friendly & Co., Dean H. Hayes, Eugene Motor Supply Company, H. M. Mosher, W. M. Green.
- The Dalles—A. S. Campbell Walther Williams Hardware Co., G. E. Walther.
- Staryton—Gardner & Johnson, H. Johnson, Staryton Housefurnishing Co., G. C. Kirkman, Joseph Petzel & Co., J. H. Tomka, Kelsey, Washington—R. K. Brumick, Elmer, Washington—Elmer Lumber Co., A. L. Callow.
- Clatsop, Or.—C. C. Clark & Sons, C. C. Clark.
- Elkton, Or.—Hydell & Kent, Walter Ryden.
- Ashland, Or.—J. H. Meier, J. H. Meier, Riddell, Or.—Legdon Bros., J. Legdon, Joseph, Or.—Riesch & Johnson, J. T. Riesch.
- Crabtree, Or.—W. J. Funsdage, W. J. Funsdage.
- Oregon City, Or.—L. Adams, L. Adams, Reuben, Or.—Thomas C. Waits, Thomas C. Waits.
- Ridgefield, Wash.—Ridgefield Mercantile Co., E. A. Hildreth, Ridgefield, Wash.—Emmons Bros., A. L. Emmons.
- Lafayette Falls, Or.—N. & H. D. Courter, H. D. Courter.
- Big Eddy, Or.—R. L. Maury, H. L. Maury.
- Prineville, Or.—M. Rosenbaum, Grand Road Lumber Co.
- Hood River, Or.—J. M. Wood, J. M. Wood, Beulaham, Wash.—Pickering Hdw. Co., J. C. Bayers.
- Astoria, Or.—Clatsop Mill Co., Geo. S. Bardsley.
- Drewsey, Or.—Drewsey Mercantile Co., Mrs. H. C. Brown.
- La Grande, Or.—Foley Hotel, F. A. Foley, Wenatchee, Wash.—Wenatchee Department Store, N. F. Newell, G. G. Co., Mr. and Mrs. Boyce.
- Pine, Or.—E. DeLong, Harry DeLong, Sunnyside, Wash.—Sunnyside Co-operative Association, Stuart Houtell.
- Gaines, Or.—Reed, Janelle & Co., J. A. Janelle.
- Hilyard, Wash.—A. S. Strum, A. S. Strum.
- Gresham, Or.—R. R. Carlson, R. R. Carlson.
- Blackburg, Or.—G. W. Scramlin, G. W. Scramlin.
- Crawfordsville, Or.—Dermis & McKeercher, J. G. Dermis.
- New Plymouth, Idaho—New Plymouth Garage, Mrs. Fred Bain.
- Prineville, Or.—Towler's Busy Store Co., W. H. Vogel.
- Stanfield, Or.—Charles Hoggard.
- Nyport, Or.—Wygant & Sons, Mrs. M. Wygant, W. F. Wygant.
- Umatilla, Or.—Gibson's Pharmacy, Earl I. Gibson.
- Prineville, Wash.—H. L. Decker, Mrs. H. L. Decker.
- Salem, Or.—Engelwood Grocery, C. D. Ross.
- Cottage Grove, Or.—Lund's, H. Lund, Ferry, Or.—M. Rosenbaum, M. Rosenbaum.
- Calfax, Or.—O. Elyon, O. Elyon.
- Lewiston, Idaho—Medler & Fries, Medler.
- Maupin, Or.—W. H. Staats & Co., W. H. Staats.
- Spokane, Idaho—W. A. Berns, W. A. Berns.
- Lyons, Or.—Ray J. Fox, Ray J. Fox.
- Umatilla, Or.—A. G. Wynn, A. G. Wynn.
- Amity, Or.—Fred L. Strom, Fred L. Strom.
- Reho, Or.—Eche Trading & Supply Co., A. E. Grimmer.
- Wilsonville, Or.—Adams' Store, H. D. Adams.
- Ades, Or.—Burnt River Merc. Co., C. F. Hear.
- Coconino, Idaho—Blackwell Lbr. Co., A. V. Sigman.
- Medford, Or.—Pacific Motor Supply Co., P. K. Steenstrup.
- Richmond, Or.—E. W. Chandler, Mr. and Mrs. Wm. Chandler.
- Woodburn, Or.—P. D. Bettlemier, P. D. Bettlemier.
- Dallas, Or.—V. P. Flske, V. P. Flske.
- Cottage Grove, Or.—Frank Woodruff, Frank Woodruff.
- Falls City, Or.—M. L. Thompson, M. L. Thompson.
- Thompson, Wash.—The J. N. Latham Mercantile Co., J. N. Latham.
- Cascade Locks, Or.—Wind River Lumber Co., H. Clay Levey.
- Ione, Or.—Bert Mason, Bert Mason.
- North, Or.—A. B. Hudsonson & Hudsonson.
- Lebanon, Or.—Everett, Krip & Epperly, O. A. Epperly.

## PERSONAL MENTION.

J. D. Workman, of Eugene, is at the Seward. J. P. Corbett, of Seattle, is at the Carlton. H. L. Snell, of Eugene, is at the Imperial. F. B. Waite, of Sutherlin, is at the Imperial. Dr. A. F. Sether, of Roseburg, is at the Oregon. Mrs. E. P. Kenlath, of Hood River, is at the Cornwell. Judge George H. Durham, of Grants Pass, is at the Imperial. Mrs. E. R. Hamilton and son, of Vale, Or., are at the Cornwell. Mr. and Mrs. W. T. Lane, of Grants Pass, are at the Annex. Mr. and Mrs. Arthur F. Upp, of Santa Rosa, are at the Cornwell. Governor West was registered at the Seward Monday from Salem. H. T. Sanders, of the San Fran-

cisco office of the Southern Pacific, is at the Annex. Mr. and Mrs. George E. Keeler, of Denver, are at the Multnomah. F. M. Hendrix registered at the Imperial yesterday from The Dalles. P. H. Cooney, of Missoula, is registered at the Carlton with his family. Mr. and Mrs. C. S. Bowen, of Ashland, Ore., are registered at the Carlton. Mr. and Mrs. E. N. Strong, of The Dalles, have taken apartments at the Annex. A MacCorquodale, a railroad man of Lewiston, is registered at the Multnomah. F. L. Palmer, president of the Palmer Lumber Company, of San Francisco, is at the Oregon. Mr. and Mrs. William Story, of Salt Lake City, are at the Portland. Mr. Story is an attorney. S. Center, a San Francisco real estate dealer, accompanied by Mrs. Center, is at the Oregon. J. J. Hewitt, of Tacoma, where he is in the real estate business, registered at the Oregon yesterday. Charles M. Gunn, president of the Columbia Street Railway, of San Francisco, is registered at the Portland. Harry Wolverton, manager, and the 22 players of the Sacramento baseball team, are registered at the Seward. Gus Luellwitz, of Spokane, president of the Luellwitz Lumber Company, is at the Portland with his wife and son. Dr. C. E. Wade, of Long Beach, Cal., a former Portland practitioner, is at the Carlton. He purposes to relocate here. Mr. and Mrs. J. E. Halstrom, of Marcola, Or., where Mr. Halstrom is in the mercantile business, are at the Cornwell. Mr. and Mrs. Henry Newman, of Astoria, are at the Seward. Mr. Newman is the owner of the Crystal Theatre at Astoria. Lawrence Ferris, of California, a survivor of the wreck of the State of California, is the guest of his sister, Mrs. Charles W. Hall, on Thurman street. Mrs. and Mrs. Russell Hawkins and daughter Margaret, of Tillamook, where Mr. Hawkins is a prominent timber operator, have taken apartments at the Multnomah. Miss E. Buckingham, of Kelso, is at the Annex. She will look after the business affairs of her sister, who was recently called East by the serious illness of their mother. Andrew Chas. of Glasgow, Scotland, was at the Multnomah yesterday. He is touring the Pacific Coast arranging with fruitgrowers for the purchase of their crops for export. R. W. G. Shoobridge, of Tasmania, and one of the leading hopgrowers of the British Empire, is at the Portland. He will study the hop industry of the Willamette Valley for several weeks.

## GRAIN SHIPPERS COMPLAIN

Rate Adjustment Where Boxcars Are Not Used May Be Asked.

The State Railway Commission and the Interstate Commerce Commission probably will be asked soon to settle a dispute between grain shippers and railway companies over tariffs on transportation of wheat in cases where flatcars, gondolas or stock cars are furnished instead of boxcars. Shippers have long complained because of the loss occasioned by shipping in flats, gondolas or stock cars, but have been obliged to use such cars frequently, owing to the shortage of boxcars during the wheat shipping season. The expense of loading and unloading in gondola cars is approximately 20 cents a ton higher than when boxcars are used, and this expense has always fallen upon the shipper. Objections to the other two types of car are because of the exposure of the wheat to the elements and to the loss or damage occasioned in shipping of wheat in cattle cars.

## JAIL TERM CAUSES DISMAY

Chinese Opium Fiend Says "Judgie Nevah Do That Befo'."

## The Coolest Grill in Portland.

**The Rathskellar Unique**  
Service, Cuisine and Ap-  
pointments Unexcelled.  
**Cabaret Entertainment Supreme**  
The American Beauty  
Revue Chorus  
Headed by  
**Miss Evelyn Gilbert**  
Lyric Soprano,  
In Musical Specialties.  
Also  
**Signor Pietro Marino**  
the Favorite Violin Virtu-  
toso of Two Continents,  
and His Own  
**Selected Orchestra of Soloists.**  
Entertainment During  
Lunch, Dinner and after  
the Theater.  
**Hotel Oregon**  
Wright Dickinson Hotel Co.  
Proprietors.  
Charles Wright  
President.  
M. C. Dixonson  
Managing Director.

# "Red Letter Day" Wednesday--10 Green Trading Stamps Free

To All Visitors to the Premium Parlors on the Fourth Floor—Bring Your Book With You—No Purchases Required

**Toilet Paper 5c Roll**  
Basement—Excellent quality Toilet Paper, full 1000 sheets to the roll. Limit 20 rolls to a customer, 10c val.

**We Give "S. & H."**  
  
Trading Stamps

**Olds, Wortman & King**  
Reliable Merchandise—Reliable Methods  
Store Hours—8:30 to 5:30 Daily, Except Saturday. Saturday Hours—9:30 A. M. to 9:30 P. M.

**We Give "S. & H."**  
  
Trading Stamps

**5c-10c Laces 3c Yard**  
Basement—Fine Torchon Lace Edgings and Insertions, great variety. Widths up to 3 ins.; 5c, 10c grades, at 3c

## Double S. & H. Trading Stamps in the Basement Today

With All Cash Purchases Amounting to 10c or More—Special "Red Letter Day" Offerings!

CHARGE PURCHASES IN ALL DEPARTMENTS TODAY AND REMAINDER OF MONTH WILL GO ON YOUR SEPTEMBER BILL, PAYABLE ON OCTOBER FIRST. Extraordinary value-giving in the Basement today in addition to hundreds of "Red Letter Day" Specials in all departments, will attract crowds to this popular store today! A bargain event that will demonstrate in a forceful manner the underprice supremacy of this store! Shop in the morning if possible. Double S. & H. Trading Stamps in the Basement.

## Women's \$12.50 and \$15.00 Dresses

**On Special Sale Today for Only \$7.98**  
Basement—Stylish one-piece Dresses for street wear—a great special lot bought especially for the Under-price Store. Well made, perfect fitting garments of novelty silks and French serges in plain tailored or fancy styles. Good serviceable colors for early Fall wear. Trimmed with fancy buttons, pipings, novelty yokes, etc. Nearly all sizes. Regular \$12.50 and \$15 grades, now at \$7.98.

## Women's \$7.50 Wash Dresses Choice \$2.98

**Women's \$2.75 Wool Sweaters \$1.98**  
Basement—Women's and Misses' stylish new Wash Dresses at less than half regular prices. Fancy Voiles, Batistes, Foulards, Crepes, Ratines, Lawns, Dimities, etc., in stripes, checks, plaids and novelty combinations. Some have fancy yokes, others with trimmings of pipings, buttons, embroideries, etc. Reg. \$2.98 and \$3.98 and \$7.50 grades. Special at \$1.98.

## Women's \$8.50 Long Linen Coats Only \$1.98

**Women's \$15.00 Long Coats \$3.98**  
Basement—For motoring, driving or traveling wear these serviceable long Linen Coats are very desirable. Made from excellent quality linen crash and cut in full-length styles, with lots of room about the shoulders. Several different models to select from, and good range of sizes. Grades \$1.98 worth to \$5.50. Choice at \$1.98.

House Dresses and Kimonos, 98c—Great one-day sale in the Basement for today of women's dainty House Dresses and long Kimonos. Many excellent styles to choose from. Challies, Gingham and Percales in neat patterns, attractive colors. Stylishly cut and trimmed with bands, pipings, etc. Basement special at 98c

## Women's \$5 Shoes \$1.98 and Oxfords Special, Pair \$1.98

**In the Basement**  
Women's high-grade Shoes and Oxfords in smart new lasts and all popular leathers. Button or lace styles. Shoes of standard quality. Up to \$5.00 grades, special, pair, only \$1.98

## Men's \$3 and \$4 Shoes \$1.98

**Basement—Men's \$3.00, \$3.50 and \$4.00 Shoes in patents, tans and box calf. Good range of popular styles—button or lace. Mostly Good-year welt soles. All sizes, special, pair \$1.98**

## Misses' and Girls' \$3 Shoes, special at \$1.98

**Boys' \$2.50 and \$3.00 Shoes, special \$1.98**  
Double S. & H. Green Trading Stamps given with all cash purchases in the Basement Store.

## Another Great Sale Fancy Silks

**Regular 50c to 85c Grades Special at 29c**  
Basement—A great cleanup of all odd lines fancy Silks—thousands of yards in the aggregate—at much less than cost of production. Plain Taffetas, Poplins, Surahs, Satins, etc., in a good selection of seasonable colors for dresses, waists, petticoats, linings, etc. Regular 50c to 85c grades, 29c the yard.

## Pongee Silks at 48c 27 to 36 Inch

**Basement—Fine quality Domestic Pongee—several different lines in this lot. Good, heavy 48c weights. Special, the yard 48c**

## \$1 Neckwear Only 39c

**Basement—Dainty Neckwear effects, scores of styles; grades formerly selling at 50c up to \$1.00. Choice today at 39c**

## 40c Fancy Ribbons at 15c Yard

**Basement—Plain and fancy ribbons in widths up to 5 inches. All pure silks and splendid assortment of colors and patterns. Don't overlook this bargain. Ribbon worth up to 40c a yard, special at only 15c**

## Sale of Women's White Petticoats

**Grades Selling Formerly Up to \$5.50, Choice \$1.69**  
Basement—Manufacturers' sample lots, also several special lots bought specially for the Basement included in this offering. Beautiful garments of finest grade material, elaborately trimmed with embroidery and lace flourishes, pin tucks, ribbons, beadings, etc. This price would not begin to cover cost of materials alone. Some have two extra underflounces. Skirts in this lot which are worth up to \$5.50 each. Each skirt hand finished. Double S. & H. Trading Stamps in Basement today.

## Basement Sale Gray Enameled Ware

High-grade Gray Enameled Ware at reduced prices:  
7-quart Tea Kettle, 60c  
Measuring Cups, only 7c  
Quart Measures for 15c  
Fruit Jar Fillers for 10c  
Oblong Bread Pans, 13c  
4-qt. Pudding Pans, 13c  
12x17-in. Bak. Pans 45c

## Extra Special!

Double "S. & H." Green Trading Stamps given with all cash purchases today of 10c or more.

## Bleached Bath Towels

18x36-inch full bleached Bath Towels, good, heavy grade, with hem'd ends. On sale today at the special price of, ea. 15c

## Mill Ends Dimities 5c

2000 yards Mill Ends of fine quality Dimities in splendid assortment of dainty patterns and colorings; 10c and 12 1/2c grades. 5c

## Krinkle Seersucker 11c

32-inch Krinkle Seersucker in good heavy quality. Warranted absolutely fast colors. Neat stripe patterns. 18c grade, for 11c

## Mill Ends Gingham 5c

Mill ends of Apron Gingham in standard size checks and fast colorings. A splendid bargain. 5c

## Cotton Foulards at 11c

Silk finish Foulards in a variety of small, neat patterns and fashionable colorings. Will make 11c up handsomely. A yard 11c

## Men's 50c Underwear at 19c

**In the Basement Store**  
Hundreds of pieces men's Summer Underwear at a very low price for one day. Odd lines of shirts and drawers in good quality balbriggan. Nicely finished, perfect-fitting garments. Nearly all sizes in 19c the lot. Best regular 50c grades, offered in this sale at only 19c

## Men's \$2.50 Corduroy Pants at \$1.95

**Boys' 45c Blouse Waists at 25c**  
Basement—Men's good quality Corduroy Pants and fine hairline stripe cassimeres. Extra well made and splendid fitting. \$1.95 All sizes. \$2.50 vals.

## Men's fine quality Muslin Night Shirts, special Wednesday for 39c

**Men's 25c Silk and Washable Four-in-Hand Ties, special at only 10c**

## Women's 50c Union Suits Now 39c

**Women's Knitted Pants Special, 19c**  
Basement—Women's fine finished Union Suits, low-neck, sleeveless style, with loose laced-trimmed knee; all sizes 39c in the lot, special only 39c

## Boys' and Girls' 20c Stockings 12 1/2c

**Boys' \$1 Knickerbockers at 75c Pair**  
Basement—Boys' and Girls' heavy ribbed black cotton Hose with double heel and toe. Sizes 2 to 10. Regular 12 1/2c 20c quality at only 12 1/2c

## Special Sale of Odd Lace Curtains

**Grades Worth up to \$1 Choice at 39c**  
Odd Curtains—manufacturers' samples, in full length and full width and handsome line of patterns. Mostly in pure white. Regular \$1.00 grade, 39c each. Good size Feather Pillows, Wednesday, special at only 39c

## Basement Candy Specials

40c Cho. Caramels, 25c 30c Assorted Chews, 18c

## "Red Letter Day" Offerings of Unusual Interest to All Thrifty Folks

**\$1.25 Union Suits 88c**  
Main Floor—Broken lines of Women's Union Suits. Fine grade white cotton. Low neck and sleeveless; all sizes, 88c to \$1.25 grades, at only 88c

**"Red Letter Day" Silk Hose at 79c Pair**  
Black and Tan.  
Main Floor—Women's pure thread silk, with double soles, heels and toes. In all sizes.

**50c Hosiery 18c Pair**  
Broken lines women's high-grade Hose in great variety of colors and styles. Grades selling formerly to 50c, at 18c

**50c Chocolates at 38c**  
Main Floor—Our famous O. W. K. assorted Chocolates, Caramels and Bon Bons, put up in one-pound boxes. Reg. 38c

**\$4.00 Shoes at \$2.95**  
Main Floor—Women's and Misses' high-grade Shoes in all popular leathers, lasts and sizes. Lace or button; \$2.95 a pair, special at \$2.95

**Stationery Specials**  
Main Floor—Hurd's Damask Linen Box Paper, 5 quires, 59c  
Envelopes to match, 5 pks. 59c  
90 sheets Pound Paper for 15c  
Envelopes to match, 2 pks. 15c  
Calling Cards—Plate, 100 Cards, Script; regular \$1.75, at \$1.35  
Old English, \$2.50, now \$1.85  
Shaded Eng., \$3.50, at \$2.75  
French Script, \$2.75, at \$2.15  
Shaded French Script, \$2.95  
Roman, regular \$2.50, at \$1.85  
Gothic, regular \$2.75, at \$2.15  
100 cards from plate, now 65c

**"Red Letter Day" Men's 35c Ties, 19c Latest Effects**  
Main Floor—Special sale Men's Knitted Neckwear in attractive colors and patterns. Regular 35c grade for 19c

**25c Hose, 3 Pr. 45c—Men's Mercerized Lisle and Cotton Hose in all sizes and colors; 25c Hose, three pairs, only 45c**

**Kerchiefs, 12 1/2c—Men's 18x18-in. pure Linen Handkerchiefs, neat 1/4-inch hem; 12 1/2c 25c grades, special**

**Men's Shirts 95c—Special "Red Letter Day" sale Men's Shirts, stylish new striped effects in plain or plaited bosoms. Excellent quality materials. 95c All sizes. Special, each**

**\$1.25 Play Suits 75c**  
Fourth Floor—Indian Play Suits for boys and girls; also Cow Boy and Cow Girl Suits; our regular \$1.75 grade at \$1; 75c \$1.25 grade, special for

**\$2 Roller Skates \$1.50**  
Fourth Floor—Union Hdw. Co. \$2 Ball-Bearing Roller Skates, steel wheel exten., \$1.50 for boys and girls

**Silk Remnants at 50c Yard**  
Center Circle, First Floor—Hundreds of Silk Remnants, \$1, \$1.25, \$1.50, \$2 Silks in lengths from 1 to 5 yards. Suitable for waists, dresses, petticoats, linings, fancy work, etc. A sensational Wednesday cleanup. Sold only in the piece. Spe. 50c special sale price, a yard

**10c Curling Irons 7c**  
200 yd. Spool Cotton in black and white, special price, a spool, 4c  
200 yd. Spool Cotton, dozen 45c  
500 yds. Basting Cotton, spool 4c  
500 yds. Basting Cot., doz., 45c  
100-yd. Spool Silk, special at 5c  
40-yd. Darning Cotton, in black and white only, spool, now at 1c  
35c Sterling Skirt Markers, 21c

**Bias Folds, white, all widths, 5c**  
Silk Seam Binding, a bolt, 12c  
Mother's Ironing Wax, now 5c  
20c Best Machine Oil, for 10c  
15c Wooden Trousers Hangers, offered special in this sale at 10c  
Nickel Trousers Hangers at 8c  
Fish Eye Pearl Buttons, card 5c  
5c Nickel Safety Pins for 2 1/2c  
5c Common Pins, 400 in pk. 2 1/2c  
5c Sonomore Fasteners, doz., 3c  
35c Sewing Machine Darners 10c  
5c Cube Pins, all colors, for 4c  
10c Cabinet Hair Pins, only 2 1/2c

**Pearl Headed Pins, each, at 8c**  
5c Assorted Wire Hair Pins 2 1/2c  
35c Dressmakers Pins, in half-pound boxes, special, a box, 25c  
50c Naind Bolero Shields, at 35c  
Hair Nets, with or without elastic, special price now, 5 for 10c  
10c Desk Pins, assorted sizes, 8c  
10c English Pin Books, only 7c  
10c Glove and Hosiery Menders, assorted colors, special, only 7c  
35c Twine Shopping Bags, 19c  
Zinc Oil Cans, very handy, at 4c  
5c Wire Coat Hangers, only 2 1/2c

