Thirty-Seven Replies to One Advertisement

SHERWOOD, Oregon, January 29, 1913.

THE OREGONIAN,
Portland, Oregon.

Gentlemen:

You will, no doubt, be interested to learn of my experience with a little half-inch advertisement which I ran in The Oregonian—one time only—last Monday.

I have a small farm and advertised eggs and vegetables for sale, to be delivered by parcel post to regular monthly customers.

The advertisement was so small and, was placed in such an inconspicuous position that I did not even locate it myself, and did not know it had appeared until replies began to come in.

To date I have received 37 replies, all from a good class of people. I believe that other people owning suburban places and having even a small quantity of farm produce for sale would do well to advertise in this way and build up a good class of customers. Very truly yours,

Arthur Deute

HERE IS THE AD

FRESH EGGS, berries, vegetables in season, by post. Monthly accounts solicited. Arthur Deute, R. F. D., Sherwood, Oregon.

For 50 cents, each insertion, The Oregonian will publish advertisements of similar size under the classification of "The Market Place."

In this column The Oregonian will carry the cards of suburban residents who can supply Portland people with vegetables, fruits, butter, eggs, poultry, etc., which can be shipped in promptly and economically by parcel post.

This offers the suburban resident an opportunity to find good customers, and the city family the chance to buy at fair prices choice, fresh farm products.

This list will be printed on Mondays and Thursdays of each week. Cards will cost 50 cents each insertion.

REAL ESTATE.

For Sale—Acreage.

CONCORD.
OREGON CITY LINE.
1 to 5-acre tracts, all in cultivation. C. W. Risley, P. O., Milwaukie; R. F. D. No 1. Phone Oak Grove Red 12.

For Sale—Homesteads.

ROOM for 200 families. Just returned from Mexico, where choicest lands in West can be purchased from $1 to $10 per acre; no fee, but forming a colony to secure 60,000 acres; well watered; good title; leave next month. 91 East 12th st. North. East 152. Explain everything free. Home from 1 to 4 P. M.

JOIN California land excursion to Marysville, Feb. 15; irrigated (gravity water free) land ready to plant; early Spring crops yield $500 acre; little money required; 28 families wanted. A. M. Highhouse, 517 Board of Trade bldg.

FOR SALE—Homestead relinquishment of 160 acres; good level land; 20 acres of rye in; all fenced; house, barn and well; 1 mile to schoolhouse, 9 miles to Klamath Falls, Or. Inquire P. O. box 1074, Klamath Falls, Or.

40-ACRE homestead relinquishment, 30 miles from Portland, on wagon and railroad; heavy timber; can timber claim; $100 if taken quick. 603 Oregonian bldg.

Irrigated Lands.

A BUSINESS PROPOSITION.
Would you like to locate in the richest part of the Willamette Valley if you were sure of plenty of water for irrigation during the Summer dry spell? For small dairy farms, hog-raising, poultry, alfalfa, clover, market gardening, fruit and berries. Let us tell you of the inducements at West Stayton. It pays to get in on the start of a good project. Call for booklets.
WILLAMETTE VALLEY IRRIGATED LAND CO.,
364 Oak St., Portland, Or.

Irrigated Lands.

CALIFORNIA irrigated land, Yuba Valley (gravity water free), alluvial soil, crop planted and cared for one year free, 20 per cent income; join excursion Feb. 15; round trip, $34.50; free fare to buyers. A. M. Highhouse, 517 Board of Trade bldg.

$15 PER ACRE for 5000 acres fine land on railway and water transportation and under reclamation project. Owner, AD 750, Oregonian.

For Sale—Farms.

EXCELLENT 40 ACRES.
Situated just north of Vancouver on the main Pacific Highway. 22 acres is in high state of cultivation and the balance in good pasture with some extra fine timber. There are two good houses, one old and one new, several good barns and lots of other outbuildings, a new well, spring and a fine stream of water, a fine orchard in full bearing and the place is all stocked and equipped, everything modern. This ranch was sold last Fall for $9000, but the owner must close out now for $7500 on account of sickness. He will accept as part pay a good residence in Portland up to $4500.
C. DeYOUNG,
514 Chamber of Commerce.

EXTRA FINE FARM.
50 acres, just 1¾ miles from Tigard Station, just 8 miles from Portland by good road, near the Oregon Electric Line. 42 acres of this fine place is in high state of cultivation and the balance is in extra good timber. There is a fine orchard of 2½ acres, mostly prunes, good 6-room house, large barn, will shelter about 15 head of cattle and 40 tons of hay, granary, prune-dryer and plenty of other outbuildings. It is all fenced and lies beautifully and has a good well, spring and creek. The price is $17,500. Owner will take good Portland property up to $11,000 as part pay and give time on the balance.
C. DeYOUNG,
514 Chamber of Commerce.

12 ACRES ON SALEM ELECTRIC.
$1600—This 12 acres is about two-thirds cleared and one acre genuine Beaver dam land; only one-half mile of station and but 15 miles from Portland. You cannot possibly duplicate this price; very easy terms.
J. M. FRENCH & CO.,
412-413 Abington bldg., 106½ Third St.

FOR SALE—80-acre farm, 30 acres under cultivation, 4 acres bearing orchard, 8-room house, good barn 60x80 feet, woodshed and other buildings; good well, 1,000,000 feet first-class fir timber, worth $2.50 per 1000 feet stumpage; 1 mile from school, good roads; price $4000; will give terms. Address Oakville, Washington, R. F. D. No. 1, box 42.

$1750.
20 acres of rich bottom land within one-half mile of good town in Willamette Valley, close to station; you cannot find better value for your money than this; all in cultivation; a genuine bargain.
J. M. FRENCH & CO.,
412-413 Abington bldg., 106½ Third St.

LINN COUNTY, OREGON.
80 acres high rolling land, near town of Holley. A few acres under plow, remainder in timber and pasture. Price $2000. No finer land anywhere for fruit or agriculture. Strong & Co., 605 Concord bldg.

DAIRY on Willamette River, 23 milch cows, 9 heifers, 1 Jersey bull, hay, milk cans, cooler, mower, rake, plows, etc., boat landing. Write for particulars. AV 642, Oregonian.

FOR SALE by owner, a beautiful 110-acre farm in the Willamette Valley, close to transportation and two-thirds in cultivation; part cash and balance on easy payments. 207 Oregonian bldg.

$1100—$50 DOWN, $15 MONTH.
Neat 5-room cottage, with bath, toilet and hot water tank. Fred W. German Co., 302 C. of C. Both phones.

RANCH—60 acres, with buildings; 18 miles from Portland, near electric line; bargain for all cash. By owner, 182 Morrison st.

Miscellaneous.

NOW
IS THE TIME TO DO IT.
SPRINGTIME, with its balmy breezes, its birds and flowers, will soon be here.
Say! Would you like to own a nice, cosy home on the West Side, amid beautiful scenery and the restful quiet of the country, YET ONLY 15 MINUTES FROM THE HEART OF THE CITY? 5-cent car fare. Bull Run water, electric lights, telephone, only one to 6 blocks from electric car. THINK, IF IT ONLY 15 MINUTES FROM THE POSTOFFICE! Almost as near as Portland Heights in time. Thousands in Portland do want such a home, but don't seem to know how to get it. Come to our office and let us tell you. All these properties on the West Side. All fine view lots. Price includes improvements.
No. 1. 4-room bungalow with sleeping-porch, modern, fireplace, built-in effects. Just a nice, cosy home; new. Only $1650, terms.
No. 2. 5-room bungalow, modern, all conveniences, 40 bearing fruit trees; 60 of Sibson's choice roses, strawberries, blackberries, raspberries. 4 large lots, nearly ¾ acre. Fenced and cross-fenced. Fine view Tualatin Valley and Council Crest. Poultry-house cost $150. West Side. Price $4500, $1500 cash handles this, or will take clear lot if well located, up to $800; cash and terms; new. Two blocks to car.
No. 3. A six-room house, new, modern, $2900; you can't beat it; terms.
No. 4. 4-room bungalow, nice lot, fine view, modern; only $1500.
No. 5. Three West Side lots, fine view, improvements; price $1000 for all; easy terms.
No. 6. 100x100, fruit trees, fenced, poultry-house; only $1250.
Your choice of 50 lots; will build to suit. Terms. Two electric lines. Securing Bull Run water, modern conveniences, will surely bring prices up. Buy before it is out of your reach. Scores of others are doing so.
Talk to Mr. Molesworth, manager, department subdivisions.
THE FIRST TRUST COMPANY,
Entrance Washington and 3d Sts.
Main 3449, A 3153.

FOR RENT—FARMS.

SUBURBAN farm, 15 acres, 10 miles from town, on good road, one mile from station; monthly tickets $6; nice 6-room house, air-pressure water system, gasoline engine, cream separator; $25 per month. Call B 1404.

THIRTY-FIVE acres, three miles northeast of Gresham; good soil. Particulars, see owner, Charles Lister, 1448 Garfield ave.

WANTED TO RENT—FARMS.

WANTED—To rent farm 10 to 15 acres, with improvements, within 25 miles of Portland and near to electric line. When answering give full particulars as to location, quality of land, improvements and yearly rental. AS 869, Oregonian.

FARM wanted, by responsible party, to work on shares. B 837, Oregonian.

FOR SALE—TIMBER LANDS.

TIMBER LANDS
BOUGHT AND SOLD.
C. J. M'CRACKEN, 204 McKay Bldg.

HAVE party for large tract of marketable timber. Mr. Bennett, Marshall 445.

WANTED TO RENT—FARMS.

WANTED—To buy stock of dairy farm near Portland. AQ 717, Oregonian.

TO EXCHANGE.

WILL EXCHANGE AND ASSUME.
636 acres, being an excellent farm, having more than a mile of river front, good buildings and adjacent to a good town in Idaho, and which has a fine future; part of the property is already ripe for subdividing into small tracts or lots; this property is clear of incumbrance; the cash value about $32,000; I wish to exchange this for Portland property; will consider apartment-house, store buildings or other good property and would assume or pay some difference. In writing, give full particulars. Address J. E. Smith, P. O. box 1151, Portland, Or.

STORE MEN, ATTENTION! I have a fine general stock of merchandise in one of the best towns in the Willamette Valley, amounting to about $25,000; owner wants good farm land or city property. L. K. Moore, 517 Board of Trade, Portland, Or.

TRADE ACREAGE FOR HOUSE.
We have 10 acres very desirable acreage, half mile from electric station, 19 miles from Portland, on good road, all in cultivation; price $3000, to exchange for small modern house in good district south of Killingsworth and west of Union ave., up to $4000 value. Lueddemann, Ruley & Co., 913 Chamber of Commerce.

37 1-3 ACRES, well improved, Government irrigation, half mile from school, 5 miles from Orland; cash price, $9000; will exchange for non-irrigated land well located; give full description and best price in first letter. E. S. Harding, Orland, Cal.

80 ACRES, good land; price $2500.
40 acres, timber; cruise 1 M., $1200.
Corner lot, close in, Seattle, $2000.
First mortgage, $3000.
Will ex. above for improved city or farm property. What have you?
GARLAND & CO., 191 4th St.

RIVER-FRONT farm, 24 acres, house, barn, family orchard, nearly all cleared, borders on Oregon Electric, close to station, on county road. Includes ferry and boats. Will exchange for Portland property. Price $4000. Capitol Trust Co., 225 Henry.

LOTS AS FIRST PAYMENT.
Have several attractive bungalows and houses on which unincumbered lots will be accepted as first payment. Lueddemann, Ruley & Co., 913 Chamber of Commerce.

CORNER flats, close in, East Side, income $100 per month; price $10,000; will consider modern home up to $6000 or some cash and good lot. Goldschmidt's Agency, 415 Chamber of Commerce.

$275,000 WORTH of real estate, personal property and mortgages to exchange for property any place. Call Mearow Auction & Realty Co., 411 Henry bldg.

LOT—80x100, worth $650, clear, for automobile, 5-passenger, worth $500 to $800. Give make and age of car. AH 753, Oregonian.

WILL exchange nice eightly lots, located in Portland, for medium-priced auto. Phone A 1321 or Main 8774.

3-ROOM house and lot in Seattle to exchange for Portland property; will assume. 593 Lumber Exchange.

CLOSE-IN acreage, fronting S. P. tracks suitable for factory sites; will trade for income property. AM 747, Oregonian.

WILL trade lot in Newport, Or., for work horse; must be sound, weight about 1250; not over 10 years old. J 743, Oregonian.

HIGHLY improved ranch, over 40 acres, near Tigard; will take house up to $6000. Main 4400.

$2200—Bungalow, lot 50x100, 3 blocks from car, for good income property.
BIGLEY & BISHOP, 201 Hamilton bldg.

WILL exchange nice city lot for horses; no dealers need call. 510 East Ankeny st.

WANTED—REAL ESTATE.

OWNERS.
We have clients for several 4 to 7-room houses in good districts, close to carlines, at from $1500 to $5000. If your price is right, come in and see us. We may be able to turn your property FOR YOU QUICK.
THE HARBOLT-WILSON COMPANY, Inc.
710-718 Lewis bldg., 4th and Oak.
Marshall 4200, A 7158.

I WANT two lots in Willamette Heights. Give location, price, terms and particulars, C 698, Oregonian.

WANT house and lot for 80 acres, 3 miles north of Toledo, Or., 3 acres cleared, 12 acres open land, some good timber; mortgage $500; cash price $2500.
J. B. HAIGHT, 338 Cook ave.

5-ROOM cottage in Piedmont district, near Killingsworth car; must be modern with fireplace; selling price must not exceed $2000; will pay $1250 cash. AG 740, Oregonian.

WANTED—For spot cash, a strictly modern 5-room bungalow in Overlook Addition or vicinity preferred. F. Dubois, 423 Chamber Commerce.

WANT to buy house, West Side, up to $12,000; must take $3000 house on East Side and small payment. Wagner & Hunt, 435 Chamber of Commerce.

WE can sell bargains in vacant lots, any part of Portland.
GARLAND & CO., 191 4th St.

FOR SALE—TIMBER LANDS.

1,500,000 feet standing timber, 2 miles from electric line, 30 miles from Portland; $500 cash, balance secured; description will be given to interested parties and offers considered. Emmons & Emmons, attorneys-at-law, 909-913 Board of Trade.

STUMPAGE—25,000 cords fir, $12,000; $4000 cash, balance on or before 3 years, 7 per cent; will contract to take wood f. o. b. railroad; 1¼ miles down grade; good opportunity for right man. 75 5th st.

TIMBER FOR SALE.
Large Tracts a Specialty.
Timber Lands Bought and Sold.
CAUSEY LAND & INVESTMENT CO.,
503 Lumbermens Bldg., 5th and Stark.

EXCELLENT land to trade for timber in any amount. Owner, AD 749, Oregonian.

FARMS WANTED.

FARM WANTED.
One whole block, comprising 8 full lots, on which there are two good residences, fruit trees, chicken-houses, etc.; located not far from the Reed Institute; this property is clear of incumbrance; cash value $13,000; I wish to trade it for a general farm in the Willamette Valley of from about 80 to 160 acres, with fair buildings, and must be equipped with implements and other personal property, and must not be of a greater valuation than the first above-named property; owners of farms wishing to make a deal will please write, giving full particulars, to J. E. Smith, P. O. box 1151, Portland, Or.

FIVE acres, under cultivation, for rent; also stock for sale; 20 minutes from Council Crest car. For particulars, AG 741, Oregonian.

FOR SALE.

Horses, Vehicles, Etc.

AUCTION! AUCTION! AUCTION!
Horses, mules, vehicles, harness, Monday, Feb. 3, at 10 A. M., and every Monday thereafter. Horses sold on commission for anyone having them for sale. We have a good supply on hand at all times that we sell with a guarantee to be as represented.
THE MURPHY HORSE & MULE CO.,
240 E. 8th St., Near Hawthorne.
Phone East 6315.

HORSES AND WAGONS FOR SALE OR RENT.
Second-hand vehicles bought and sold; new wagons and auto beds made to order; livery furnished to business parties at special rates.
HAWTHORNE STABLES,
420 Hawthorne Ave.
Phone East 72. B 1369.

MUST sell good, gentle farm mare, weighs 1150 lbs.; good worker; with a harness and top buggy. All for $75. Take Sellwood car to Insley ave. Walk 6 blocks to house 781.

A CAR of fine 1000 to 1600-pound young horses at barn 18, Country Club grounds, for sale at reasonable prices and guaranteed by Adams & Campbell. Residence phone, C 1094. Tabor 2129.

FOR SALE—One fine mare, 5 years old, weighing 1200 lbs.; sound and true; one first-class driving mare, buggy, and harness. 225 Russell st.

LIGHT delivery wagon, practically new; detachable top; 1100-pound horse and new single harness. Box 175, R. F. D. 3, Vancouver, Wash.

TEAM wanted, from 1000 to 1100 lbs.; must be in first-class shape; spot cash for right team. Answer, giving phone and particulars, O 751, Oregonian.

WILL exchange a fine diamond ring for good horse or driving rig. 510 East Ankeny st.

HORSES, harness, wagons, buggies. 247 East 12th st., near Hawthorne ave., in park.

BAY mare, 1100 pounds, sound and true, single or double; 8 years old; only $60. 302 Front st.

FOR SALE—Cheap, imported English riding saddle and bridle. AK 821, Oregonian.

HORSES, all kinds; gooseneck express and farm wagons. 281 W. Water, cor. Montgy.

Pianos, Organs and Musical Instruments.

ELECTRIC piano for sale, $123; $25 down, $10 monthly. 440 3d st. Main 2753.

FOR SALE.

Pianos, Organs and Musical Instruments.

PIANOS for sale; a few sample pianos and player pianos that have been used for wholesale display will be sold at factory cost. Room 313 Merchants Trust bldg.

RELIABLE party would like to take care of good piano for any length of time. Call M. 8898.

FOR SALE, at your own price, trap drummer's outfit complete. Phone bet. 6 and 7 P. M., Main 4302.

WIG for sale for ladies' driving horse and rig for piano; what have you? Phone Woodlawn 1172.

GOOD square piano, only $25; fine little upright, new, $175. 526½ Wash., near 17th.

$550 MEHLIN & SON piano in excellent condition for $150. M. 1169.

A NEW upright grand piano for sale cheap. 132 Vermont st., Fulton.

Dogs, Birds, Pet Stock.

GREAT champion Red Raven airedale terrier stud. Laddix Kennels, Estacada, Or.

FOR SALE—Pedigreed English bull dog, 8 months old. V 722, Oregonian.

PEDIGREED Airedale, 1 year old; owner going away. 73 6th st.

Automobiles.

SECOND-HAND

AUTOS

FOR SALE.

We have a few good buys in slightly used trucks and cars—of different makes—traded in on NEW WHITES.

Also some bargains in rebuilt trucks and cars.

Write for latest list and descriptions—mention the make you prefer.

Prices from $300 to $3000.
THE WHITE COMPANY,
Offices, 69 Seventh St.,
Portland, Or.

HUPP.
Hupp, 2-passenger, A-1 condition, fully equipped; snap, $375.
1912 Cartercar roadster, A-1 condition; $650.
OREGON AUTO EXCHANGE,
493-495 Alder St.
Main 1161. A 4837.

7-PASSENGER, 40-h. p., 1912 Chalmers, equipped with electric lights, chains, full set of tools, four new tires, everything complete; will sacrifice for cash or trade for house and lot.
F. H. MALLORY,
235 Pine St., Portland, Or.

80 ACRES of good dairy or farm land, in Lincoln County, Oregon, near R. R. station; running water; some of it ready to plow; at bargain. Owner, 322 Henry bldg., Portland.

7-PASSENGER Winton "six," also "Studard-Dayton," fine condition; decided bargains for cash; also old car; will make good delivery car; $150. 525 Alder st. Phone Main 912.

WANTED at once, 10 automobiles, runabouts, roadsters and 5-passenger cars.
OREGON AUTO EXCHANGE,
493-495 Alder st.
Main 1161. A 4837.

WANT 1912 E. M. F. hour or two each week at your convenience for private demonstration of auto accessory. Will pay well for car and driver. 600 Journal bldg.

CHALMERS 7-passenger, 50-h.p., fore-door touring car to trade for real estate. 721 Board of Trade bldg.

$425—4-PASSENGER Hupmobile, fine condition, fully equipped. Phone E. 1872. 585 E. 10th N.

TWO auto trucks for sale, including a good business. Call 304 Flanders, or phone Main 9190.

COLE, 30, roadster, cheap for cash. 73 6th st.

AUTOMOBILE engine, cost $800, must sell for $200 cash. 328 Burnside st.

Poultry.

HIGHEST grade Orpington fowls, 2 Buckeye incubators, 1 Cypher brooder, at sacrifice sale. 1084 Broadway. Phone C 2140.

Livestock.

WANTED—Pasturage for five to eight head stock, Clackamas or Multnomah County, near Sandy P. O. or Gresham preferred. Address AD 747, Oregonian.

Furniture for Sale.

5 ROOMS, 188 10th st., bet. Yamhill and Taylor sts.; 8 rooms, good furniture; sacrifice if sold this week.

AM going in our own home; will give bargain on eight-room house. 347 11th st. Phone Main 6629.

4-ROOM modern flat for rent, with furniture for sale; require $100 payment down. Apply 702 Spalding bldg.

WILL sacrifice furniture of 3-room apartment and fine piano and inner player if sold before Sunday. Oliver, 206 Alder st.

WELL-FURNISHED 5-room flat; 2 rooms rented; piano included; corner 11th and Burnside. Main 8328.

FLAT for rent, furniture for sale, 2 rooms; rent reasonable; $550. Main 4284.

Machinery.

FOR SALE
A 40-K. W., 550-volt Crocker-Wheeler generator, complete, with field rheostat and circuit breaker, in good condition. Address room 203, Oregonian bldg.

FOR SALE.

Machinery.

THIS IS FOR YOU:
If you want anything in the line of MACHINERY OR SUPPLIES No matter what it is, see M. BARDE & SONS, 240-242 Front St., Cor. Main. The House of a Million Bargains.

FOR SALE.
A 45-horsepower, 550-volt, Crocker-Wheeler motor, complete, with standard blade starter, no voltage release and 75-ampere overload. I. T. E. circuit breaker, in A-1 condition. Address room 203, Oregonian bldg.

FOR SALE.
One 125-volt direct-current generator, complete, with field rheostat, ammeter and circuit breaker. This machine is in good repair. Address, room 203, Oregonian bldg.

Miscellaneous.

MEN'S O'COATS AND RAINCOATS.
If you want a real bargain see Jimmy Dunn; every coat must go to make room for Spring goods; bring $10 along. Room 315, Oregonian bldg. Take elevator.

FOR SALE—$150 Mosler safe, nearly new; $55; $60 Victor safe, $25; $40 gasoline lighting plant, used one month, $15; also shelving and counters, very cheap. E. H. Sully, 111 S. Jersey st., St. Johns. Phone Columbia 668.

STORE AND OFFICE FIXTURES.
For sale cheap, wall cases, partitions, roll-top desk, letter file, lounge and heating stove; must be sold today; moving. 526½ Wash., near 17th.

OLD SAFES taken in exchange on new and steel office safes. Safes opened, repaired. Purcell Safe Co. and Portland Safe Co., 85 5th st. Phone M. 6369.

TYPEWRITERS, all makes, $10 to $65.
NORTHWEST TYPEWRITER CO.,
262 Stark Street.

SAFES—New and second-hand, large assortment, low prices, safes opened, repaired. Mosler Safe Co., 168 Second st. Main 7676.

PURE, well-rotted cow manure. George W. Lindsay, gardener and dealer in fertilizer; phone evenings, Sellwood 1685.

5½-H.-P. gasoline launch and boathouse, $150, terms. P. L. Proctor, 1003 Spalding bldg. Main 7289.

FOR SALE—A large ice box, suitable for butcher or restaurant. Apply Paul's Cafe, 304 East Burnside st.

DERBY desks and office furniture. E. B. Haley Desk Co., 210 Seventh st. Main 587.

LAW—2d-hand set Oregon Reports and "Cy" of Law and Procedure. AX 61, Oregonian.

TWO showcases, 4-foot candy and 4-foot cigar. Norton's, Vancouver, Wash.

USE Bassett's Native Herbs for constipation; 50 tablets for 25c. All druggists.

NATIONAL cash registers; get my prices. Povey, 351½ Wash., basement. Main 606.

AUTOMOBILE engine, cost $800; must sell for $200 cash. 328 Burnside st.

$50—BUCK cookstove, almost new, for sale cheap. Marshall 2751.

WANTED—MISCELLANEOUS.

WE WANT to buy $1000 worth of second-hand furniture in the next 30 days, and pay all the cash it is worth. Williams Ave. Furn. Exchange. East 636.

WE BUY CLOTHING, FURNITURE, TOOLS. Highest prices paid for ladies' or men's cast-off clothing and shoes. Call Main 2980. 299 First st.

WE buy for cash second-hand National Cash Registers and sell them on easy terms. W. J. Macauley, 354 Burnside st. Phones Main 1818, A 1818.

WILL buy any kind of hair combings; highest cash price paid. Sanitary Beauty Parlors, 400 Dekum bldg.

WE pay the highest cash price for second-hand furniture. M. B. Seatls. Phone East 3134. 348 Hawthorne ave.

FAIR DEAL reopened again; we pay highest prices for your 2d-hand clothing and household goods. Main 9272.

CASH PAID FOR DIAMONDS.
Martin, 320 Lumber Exchange bldg.

WE want $10,000 worth of second-hand furniture; highest prices paid. Sellwood 1682.

We pay highest price for second-hand clothing. 294 3d. Main 9263.

SECOND-HAND coffee urn, 4 or 5 gallons; must be in good condition. 350 Glisan.

WILL tint rooms, $2.50 up; also painting at reasonable prices. Phone East 6124.

WILL trade Buff Orpingtons for good canoe. Write W. A. Dudley, Lionton, Or.

FORD Auction Co. pays most cash for any kind of furniture. Main 8051, A 2445.

NATIONAL cash register; price must be reasonable. Main 606.

HELP WANTED—MALE

WANTED—Expert solicitors to sell high class industrial stocks. Call at 244 Stark st. between 7 and 9 P. M.

SALESMEN to sell contracts on commission; bond required; give phone and address. J 738, Oregonian.

I HAVE some good city property that I will exchange for medium-priced second-hand car. Phone Main 8774.

WE need crew managers and first-class solicitors; can't explain here. Call 1012 Chamber of Commerce bldg., Portland, Or

WANTED, men capable of instituting lodges. Call Eating Hotel between 12 and 2. H. W. Barrows.

PRINTER wanted. Kilham Stationery & Printing Co., 5th and Oak. Tariff printer preferred.

BARBER wanted; first-class only. 12 North 2d st.

GOOD machine man and cabinet maker. McLeod Mfg. Co., 12th and Johnson.

WANTED—First-class coatmakers. McLeod, 240½ Wash. st.

PHOTO solicitors; best offer in city. Sarony studio, 346½ Morrison st.

PHOTO-COUPON agents; best ever offered. Van Dyck Studio, 404 Washington st.

FIRST-CLASS ladies' tailor wanted. Ray Barkhurst, 6th and Stark sts.

WANTED—First-class lace curtain finisher. Crystal Laundry Co., 21st and East Glisan.

HELP WANTED—MALE.

INCIDENT
(One of Many.)
Office Secretary Employment Department, Y. M. C. A.

Young man, stranger, seeking employment ($20 his total cash asset)—If I pay you $5 for employment membership I will have only $15 between me and starvation. Secretary—If you pay $5 for employment membership you will have the Y. M. C. A., with all its resources, between you and starvation.

Result: Young man joined association. In less than a week he had satisfactory employment.

Record for 12 months ending December 31:
Call for men 2263
Positions filled 1897

Employment membership guarantees member will secure employment or refund of full membership fee; gives two months' full membership privileges, 10 months' social privileges and undertakes to keep member employed during the full term of membership without further charge.

Constant demand for CLERICAL, TECHNICAL AND COMMERCIAL MEN.

See Secretary Employment Department, Y. M. C. A.

EXPERIENCED salesman to sell our homes in all parts of the city on easy payment plan, and close in restricted residence lots on both the East and West Sides; also close-in acreage. We furnish some prospects and assist in closing sales. We supply lots and build to suit purchaser. Liberal commissions. Ask for sales manager.
PROVIDENT TRUST CO., OWNERS.
Second Floor Selling Bldg.

SALESMEN—Do you get a definite financial return in subsequent years from this year's sales? Life insurance men do. Have you ever really investigated life insurance as a vehicle for your efforts? Penn Mutual Life, 207 Selling bldg., Portland.

WANTED, PRINTER—A clean-cut young man with 1 or 2 years' experience in composing-room in an office doing a line of specialty work near Portland. Exceptional opportunity and future for the right man. Wages $12 per week to start. Want a man not afraid of work. Booze-fighters and cigarette-smokers save stamps. Address AJ 744, Oregonian.

WANTED—Aggressive, enthusiastic salesman; our selling plans are successful, easily followed and produce large returns; our salesmen are making more than those in similar lines; increasing force to take care of increasing business. Ask for Kinder. Umbdenstock & Larson, 286 Oak street.

WANTED—Traveling salesman in states of Washington and Oregon to carry our Hoosier ALL SOLID SCHOOL shoe line on a commission of 6 per cent; no objection to non-conflicting side line. Address Walter Kennard, Tappan Shoe Mfg. Co., Coldwater, Mich.

REMUNERATIVE position, paying salary and commission, offered men of intelligence; no experience required; the desire to earn a comfortable living being the only requisite. Apply 9 to 12 only, 418 Mohawk bldg., 3d and Morrison sts.

WANTED—First-class bookkeeper; answer in your own handwriting; state your experience fully and give your telephone number. O 750, Oregonian.

WANTED—Live, wide-awake newspaper solicitors for city work; men who are "up and going" can make good money; no beggers or "has-beens" wanted. Call today. City Circulation Dept., The Oregonian, 202 Oregonian bldg.

WANTED—2 hustling real estate salesmen; must be in a position to go out of city on a liberal commission basis to sell A-1 proposition; references. Call 416 Railway Exchange bldg.

FIRST-CLASS salesman to sell to the trade for Oregon, Washington and Idaho; make $10 to $20 per day; pay own expenses. AL 866, Oregonian.

BRIGHT office boy in wholesale house, good chances for promotion. Apply in own handwriting, stating age. AT 856, Oregonian.

WANTED—Experienced soliciter for cleaning and dyeing plant, one with some following. Kalley Hecht & Co., 1224 Sandy blvd.

MIDDLE-AGED man to act as secretary of corporation; must be able to invest $200; call at Arlington Hotel, between 9 and 11 this morning. Inquire for Mr. Runkle.

WANTED—Salesman to sell whisky on a strictly commission basis; also California wines; can be handled as a side line. Address AE 865, Oregonian.

WANTED—By wholesale house, young man as assistant in shipping department; state age and reference. AS 832, Oregonian.

COLLECTOR, first-class man, for mercantile agency; bond; commission; give phone and address. J 737, Oregonian.

SOLICITORS' CHAMPION SUPPLY CO., 340 Sherlock bldg.

DELIVERY boy, about 17. Apply 678 Broadway.

HELP WANTED—FEMALE.

WANTED TODAY.

Office girl, $1.50 per day.
Waitress, $8 per week, $25 per month.
Waitress for grille, $30 a month.
Housekeeper, $20; good general housework.
PACIFIC EMPLOYMENT CO.,
LADIES' DEPARTMENT,
205½ Morrison St.

MANAGER and working housekeeper for rooming-house of about 25 rooms, salary $12 week and 2 housekeeping rooms; married person without children preferred.
Cashier, restaurant, city, $30 and board.
Waitress, East, $30; R. and B., fare paid.
Hotel waitress, city, $25 others.
HANSEN'S LADIES' AGENCY,
345½ Washington st., cor. 7th. R. 7.

WANTED—First-class cooks, $35 to $40; 2 second girls, $30; 4 waitresses for best hotels in city; restaurant waitress, $11 a week, several good chambermaids; best housework places, highest wages; several day work places. Main 5526, A 7553.

THE Domestic Service Bureau, 506 Central bldg., receives daily calls from the best of homes for competent, reliable girls for general housework, cooks, second work and nurse maids.

WANTED for housekeeping in Swiss bachelor's home, competent girl or widow; must be Swiss or German native and not over 35 years old; reference. AJ 741, Oregonian.

GIRL or woman light housework; good home for right person; only 2 in family; no washing; small wages. Phone B 2102, after 7 P. M.

WANTED—Experienced lady solicitor for cleaning and dyeing plant, 30 per cent commission. Apply Saturday, afternoon. Kalley Hecht & Co., 1224 Sandy blvd.

WANTED—A first-class pastry maker; pay very good wages to the right one; must have good experience; no other need apply. AH 757, Oregonian.

WANTED—Competent girl for general housework; wages $30; must be a good cook. Phone East 6362. Call bet. 12 and 2 at 689 Schuyler st., cor. 21st.

WANTED—Good girl to do general housework; must be excellent plain cook; 2 adults and infant; wages, $35 to $40. Call 783 Marshall.

WANTED—Refined, capable woman for responsible position. Viavi Co., 609 Rothchild bldg., 4th and Washington.

WANTED—First-class seamstress; good wages. Portland Laundry Co., 9th and Couch.

MRS. HOWE'S LADIES' AGENCY, Washington bldg., 270½ Wash., room 33, near 4th. Phone Main 8856 or A 3266.

EXPERIENCED stenographer. Apply in handwriting and give phone number. AM 749, Oregonian.

ACTRESS for vaudeville partner; write only. George McKay, Oregon Hotel; give experience.

WAITRESS, thoroughly experienced, good wages. Meves Restaurant, 311 Washington st.

EXPERIENCED gownfitter; state where last employed, salary expected and phone number. AR 732, Oregonian.

BRIGHT young lady to sell doughnuts and demonstrate; live one only. Grant's Doughnut Stand, Yamhill Sanitary Market.

WANTED—A woman about 35 years old, light housework, no children. 1295 Corbett st.

YOUNG lady for vaudeville; must be small; good chance for amateur. B 735, Oregonian.

COMPETENT girl for general housework. 812 Lovejoy st.

A GOOD home for an orphan girl; state age. F 736, Oregonian.

WANTED—Girl for general housework; wages $20. Phone E. 2276.

MILLINERY makers. Wilcox Millinery, 11th and Alder.

SOLICITORS' CHAMPION SUPPLY CO., 340 Sherlock bldg.

GIRL wanted to assist in general housework. 1240 Division, WR car.

WANTED—Experienced girl for ladies' tailor. 546 Washington.

EXPERIENCED girl for general housework in family of 2; references. C 1361.

EXPERIENCED waitress wanted at 386 E. Burnside st.

GIRL wanted to wait on customers. Call this morning. 51 Union ave. N.

GIRL for general housework and cooking. 565 Marshall st. Call after 10 A. M.

FIRST-CLASS manicuring girl. Board of Trade Barber Shop.

GIRL to assist in general housework at Rose City Park. Tabor 3421.

HELP WANTED—MALE OR FEMALE.

FISK Teachers' Agency secures positions for teachers. 316 Journal bldg. M. 4835.

HELP WANTED—MISCELLANEOUS.

LEARN automobile repairing, driving on up-to-date cars; electric, civil engineering, surveying; methods most practical; room and board while learning; positions secured; satisfaction guaranteed; catalogue free. National School of Engineering, 2119 West Seventh, Los Angeles.

ORE. AUTO AND GASOLINE TRACTOR SCHOOL,
266-268 11th st., cor. Jefferson.
Practical instruction by instructors who are expert in field and shop tuition; part cash on enrollment, bal. at graduation; liberal discount for cash.

500 MEN, 20 to 40 years old, wanted at once for electric railway motormen and conductors; $60 to $100 a month; no experience necessary; fine opportunity; no strike; write immediately for application blank. Address AV 509, Oregonian.

DETECTIVES wanted; young men to operate in own locality, secret service work; experience unnecessary. Inclose stamp for particulars. 204 Concord bldg., Oklahoma City, Okla.

100 MEN and women to learn the barber trade in 8 weeks, in all its modern methods; send for catalogue, tools free; learn a trade that you can get in business for yourself. Moler Barber College, 35 N. 4th.

WANTED—Ladies to learn the celebrated chemical oil painting; easy to learn. Delightful work, price $3. Room 6 Arlington Hotel. 410½ Morrison st.

LEARN to operate moving pictures; full course taught; secure position. Pacific Film Co., 404 Rothchild bldg., 4th and Washington sts.

RAILWAY mail and P. O. clerks' examination soon; also Custom-Houses. Salary up to $1800. Prepare. Free book. Pacific States School, McKay bldg., Portland, Or.

MEN, women, get Government parcel post jobs; $20 week. Write for list positions open. Franklin Institute, Dept. 320A, Rochester, N. Y.

PRIVATE BUSINESS COLLEGE—Individual instruction; shorthand, typewriting, bookkeeping; day and night classes. 642 Hamilton bldg. Marshall 4238.

MAKE money writing short stories for newspapers; big pay; free booklet tells how. United Press Synd, D 3, San Fran'co.

MEN and women to learn the barber trade in 8 weeks; position guaranteed. Oregon Barber College, 253 Madison st.

WANTED—Picture-play writers; big pay; we'll teach you; free information. Picture Play Association, D 3, San Francisco.

GIRLS learn beauty parlor business; earn money while learning. 613 Rothchild bldg.

STENOGRAPHERS, any system speeded and placed in position. 630 Worcester block.

SHORTHAND, typewriting school, 269 14th st. Main 3893. Expert instruction. $5 mo.

WANTED—Young lady to share an apartment. Phone Marshall 1163.

SITUATION WANTED—MALE.

Bookkeepers and Clerks.

SALESMAN, having had over eight years experience in men's clothing, furnishings, hats and shoes, seeks position; capable of buying or managing; the best references furnished; no objection to leaving city. AP 746, Oregonian.

YOUNG man, stenographer, competent, experienced, now employed, wishes position, excellent local references; moderate salary. AL 864, Oregonian.

WILL AUDIT, OPEN, CLOSE OR WRITE up books, prepare balance and statements, install systems. Gillingham, auditor, 512 Lewis bldg. Marshall 717.

NIGHT work wanted, all or part time, competent, reliable man. J 778, Oregonian.

Miscellaneous.

JAPANESE wants work; automobile driver of good habits and absolutely trustworthy, wishes position; also repair; experienced; speak good English. Address AG 744,