# and

# "Diamond Brand" Shoes



International Shoe Company

for the fiscal year ending December 10, 1912



\$21,749,159.64

This volume of business is larger-by Many Million Dollars-than that of any other Shoe Company

#### "Star Brand" Shoes

(Roberts, Johnson & Rand Branch)

- \$14,002.675.54 Shipments for year ending December 10th, 1912 Shipments for year ending December 10th, 1911

Increase in shipments for 1912 - \$ 331,489.35

#### "Diamond Brand" Shoes

Shipments for year ending December 10th, 1912 Shipments for year ending December 10th, 1911

6,913,218.77

\$7,746,484.10

Increase in shipments for 1912 - \$ 833,265.33

### Total Increase For 1912-\$1,164,754.68

Believing in the intelligence of the American people, we have built this business on a sound economic basis and have not deceived either ourselves or our customers with the theory that GOOD shoes can be made of substitutes for leather.

In manufacturing and selling our shoes every true economy is diligently sought, but it is not fair to the consumer for the manufacturer to save 5 to 30 cents a pair by using substitutes for leather because the consumer does not know it until he has

mathe United States contain substitutes for leather. The International Shoe Co. does not use any substitutes.

TWENTY-THREE highly organized specialty factories, employing over 10,000 skilled shoemakers. During 1913 these factories will make FIFTEEN MILLION PAIRS of shoes, embracing over 1,000 different styles-for men, women and children.

Manufacturing shoes in large volume under one management

the largest in the world and our selling expense is the lowest. As the result of these economies we are SELLING shoes for less than it costs the average manufacturer to MAKE them.

Progressive merchants are fast learning that it pays them to concentrate their purchases with the manufacturer who constantly carries a stock of shoes from which they can quickly fill in their sizes as needed. This is the only way to prevent great losses resulting from rapidly changing styles and from expenses incident to carrying more goods than necessary.

This Company constantly carries by far the largest stock of shoes in the world. It is kept clean and fresh, our styles are good, and we serve our customers well.

"Star Brand" shoes are sold by 20,000 merchants. "Diamond Brand" shoes are sold by over 12,000 merchants. Friedman-Shelby shoes are sold by over 8,000 merchants. Each line is distinctive and separate. Each retains its individuality.

When you are buying shoes, demand these brands. Then you will be sure to get honestly constructed and thoroughly satisfactory shoes.



After December 15th, 1912, the business purchased from the Friedman-Shelby Shoe Company will be conducted under the direction of Mr. John C. Roberts. It will thereafter be known as the "Friedman-Shelby Branch." Its customers will participate in all the advantages and economies of the International Shoe Co. The shipments of this branch for 1912 are not included in the above statement.

## International Shoe Company

23 Big Factories

St. Louis

10,000 Shoemakers

# months ago he met Miss Olson and the two became engaged to be married. But he did not prosper at his trade and she had no money, so he decided to come to Puget Sound in search of employment. He had but poor success in the larger cities because he, like the girl he was to marry, could not speak English well. He finally secured employment near here, but a week ago was brought to the hospital suffering from heart trouble. When it was seen his condition was serious, a message was sent to Miss Olson and she came at once, but too late to see him alive. at once, but too late to see him alive.

made out a life insurance policy for \$1000, that he carried, in her favor and now Dorothy Olson, of Spokane, is in Olympia awaiting a settlement, her intended husband having died in a hospital here Wednesday. She was notified that he was seriously lil but before she could reach here he had died and she only could attend the funeral. Young Bonnevier was a cook by trade. He came to this country only a few years ago from Stockholm, Sweden, and settled in Spokane. There 18 months ago he met Miss Olson and the two became engased to be married. But

Money Trust Inquiry Halted

Delving Into Affairs of Petroleum Company.

ADJOURNMENT IS FORCED

Frederick Lewisohn Will Not Tell of Profit in Floating Stock in California Concern - Contempt

May Be Charged.

He told how the late Russell Sage had warned him that unless he allowed the

American Company to absorb the New York Company the latter would be barred from the exchange. "I refused," he said, "and ten days later we were barred from the ex-change."

STOCK EXCHANGE MEN MEET

mony Before Committee.

Second Section on Shasta Limited

May Be Added Saturday.

To accommodate the Christmas travel

Inauguration of another fast train

1 and will have his headquarters in Portland,
Mr. Forbes formerly was connected
with the traffic department of the Spokane & Inland Empire road, a Hill

FIANCEE MADE ONLY HEIR

Man Who Dies in Olympia Leaves All to Spokane Girl.

OLYMPIA, Wash., Dec. 16 .- (Special.)

a second section of the Shasta Limited

was largely attended

GRANTS PASS WILL VOTE ON BOND ISSUE TOMORROW.

Carson City Said to Have Raised \$50,000 Already for 90-Mile Road-Farmers Will Aid.

WASHINGTON, Dec. 16.—The refusal today of Frederick Lewisohn, of
the New York banking firm of Lewissohn Bros., to make a statement as to
the profit made by a syndicate formed
to float the stock of the California Petroleum Company, forced an adjournment of the House money trust committee. The committee adjourned until
tomorrow to allow Mr. Lewisohn to
confer with his counsel, Martin Vogel,
as to answering the question. tee. The committee adjourned until tomorrow to allow Mr. Lewisohn to confer with his counsel, Martin Vogel, as to answering the question.

Tonight the witness conferred with his counsel and hurried conferences were held with his associates in New York over long-distance telephone. If Mr. Lewisohn declines to answer the question when the committee meets tomorrow, the committee has the power to take the case to the Speaker of the House, who may certify the record to the District Attorney for the District of Columbia. It would be his duty to take the matter before the grand jury and ask for an indictment for contempt of the House, which is punishable by imphrisonment.

Syndicate Is Formed.

syndicate is Formed.

The disputed question was asked after Samuel Untermyer, counsel for the committee, had led Mr. Lewisohn through a long discussion of the operations that preceded the listing of the California petroleum stock on the New York Stock Exchange in October.

Mr. Lewisohn said his firm, William Solomon & Co., and Hallgarten & Co. had formed a syndicate to handle the \$12,500,000 preferred and \$15,000,000 common stock issued by the California company. He traced the stock through two subsequent syndicates with which he stock was opened to purchasing investors. On October 3 the stock was opened to purchasing investors. On October 3 the stock was listed on the New York Stock Exchange and Mr. Lewisohn said he conducted market operations in the stock, which rose during the next month from 55 to around 70.

Two of the syndicates, Mr. Lewisohns asserted, add \$10,000,000 or the service of the stock. The Crescent City countil voted the stock. The Crescent City countil voted spiners drew on the county funds to the extent of \$1500, and the Woman's Auxiliary pledged \$250.

The people of the interior towns not only are willing to give money, but also so many days' labor with teams and men. The Crescent City end is largely assisted by heavy lumber concerns, and has raised \$50,000 already.

A crew of surveyors running a line down the Applegate Valley to connect with the Grants Pass line, came in from Murphy, where the survey has been completed two miles below that town. Raiph Cowglil, who is heading the party, says they are prepared to go on to the Coast.

GRAYS HARBOR WORK DUE

# Two of the syndicates Mr. Lewisohn asserted, sold \$10,000,000 of the common stock and \$5,000,000 of the pre-

Dredge to Be Built or Bought Handle Big Work.

MONTESANO, Wash., Dec. 16 .- (Spe. of al.)—The purchase or erection of a huge dredge to be used in harbor work on Grays Harbor is said to be the plan of the members of the Port Commission, according to Commissioner McNeill, of this city.

mon stock and \$5,000,000 of the pre-ferred at 40 and 51, respectively. This was out of \$10,000,000 of preferred and an amount of common which Mr. Lew-isohn did not remember, but which Mr. Untermyer suggested was \$10,000,000 worth, sold to the original syndicate. At this point Mr. Untermyer tried to evolve that the remaining \$5,000,000 worth of common went to the syndicate as "profits." at this point Mr. Untermyer tried to evolve that the remaining \$5,000,000 worth of common went to the syndicate as "profits."

\*\*Figures Not Told.\*\*

Mr. Lewisohn said he could not remember the figures.

"Will you furnish the committee a statement of your operations in the stock in the stock market when, during October, with 105,779 shares listed, 362,270 shares were traded in and with a statement of the syndicate's profit on the sale of the stock?" asked Mr. Untermyer.

"I will not furnish a statement of the profit," said Mr. Lewisohn.

"Do you refuse to furnish it?" asked Mr. Untermyer.

"I do"

George H. Kendall, president of the New York Bank Note Company, testifying today, discussed the differences between the New York Company and the New York Stock Exchange. Mr. Kendall testified that the prices of the New York Stock Exchange. Mr. Kendall testified that the prices of the New York Stock Exchange. Mr. Kendall testified that the prices of the New York Vork Company wars about 10 the profit, was a coording to Commission when the sit, of this city.

"We are not doing any work because the first money due the commission will not be available until after March L." said Mr. Meneill. "We are planning to purchase some property between the cities of Aberdeen and House also considered the matter of buying or building a dredge. There is a great deal of work to be done on Grays Harbor and in the Chehalls, Hoquiam and Wishkah Rivers, and if this district purchases its own dredge, I am of the opinion that a big saving in dredging work will be the result."

The first money due the commission the first money due

### between the New York Company, testi-fying today, discussed the differences between the New York Company and the New York Stock Exchange. Mr. Kendall testified that the prices of the New York Company were about 40 or 50 per cent under the prices quoted by the American Bank Note Company for engraving stock certificates and bonds. IDAHO LAND TO BE OPEN

Irrigation Project Near Wilson Has

NAMPA, Idaho, Dec. 16.—(Special.)— Three thousand acres of fertile land south of the Snake River near Wilson will be brought under cultivation and sened to settlement within the next three months when the irrigation project being built by the Owyhee Reser-Board Considers Publishing Testition Company is completed.

tion Company is completed.

According to W. H. Busz, president of the company, only five or six homesteads have been taken up out of the entire 2000 acres, and the remainder will be open to public entry on completion of the project. Mr. Busz estimates that the cost of the water will be \$25 an acre. The project will consist of seven miles of ditch and a storage reservoir. The water is taken from the Reynolds creek. The land is on the south side of the river, 19 miles from this city and extends too within a half mile of the town of Wilson. It is well protected by the bills and within a provided the river of the NEW YORK, Dec. 16.—After the close of the market today the board of governors of the New York Stock Exchange held a special meeting at which the investigation of the "money trust" by the Pujo committee in Wash-ington was discussed. The meeting The meeting considered the advisa-bility of making public a statement embodying some of the testimony given representatives of the Stock Ex-Wilson. It is well protected by the hills and will grow fruits and other crops of tender variety. It is said to be especially adapted to diversified farming. MORE TRAIN SPACE NEEDED

#### HILLMAN HOLDINGS SOLD Seattle Syndicate Acquires

\$600,000 Vast Tracts.

may be operated out of Portland on Saturday evening. Space on nearly every "Shasta" for the rest of the week syndicate has purchased for \$600,000 all of the unincumbered real estate holdings in Washington of Clarence Dayton has been reserved and demand for space continues. After the first of the year an excess fare of \$5 will be charged on the Shasta Limited in either direction. This may relieve the congestion. Hillman, the millionaire real estate operator now serving a 50 months' term in McNeil's Island Penitentiary for ising the mails to defraud. The papers secondary to the Shasta Limited be-tween Portland and San Francisco is the are in escrow in a Seattle bank, and

spokane Man appointed Line.

Frank R. Forbes will be Traffic Manager of Valley Line.

Frank R. Forbes of Spokane, has been appointed traffic manager of the Portland, Eugene & Eastern Railroad, He will assume his new dutles January 1 and will have his headquarters are in escrow in a Seattle bank, and the sale will be perfected in a few days, it is said. Hillman will retain the real estate contracts still outstanding, estimated to be worth \$300,000.

It is the intention of Hillman, according to his brother, to take up his residence in Southern California as soon as he is released from the penitonia traffic manager of the Portland, Eugene & Eastern Railroad, He will assume his new dutles January 1 and will have his headquarters in Washington. He tentiary May 5, last. He entered the peni-

#### Ora Orth Goes to Prison.

SALEM, Or., Dec. 16.—(Special.)—Ora Orth, who was recently arrested in Portland for violating her parole, being captured while in the hilarity of intoxication, was sentenced to serve from one to ten years in the penitentiary by Judge Kelly today. She was arrested here last year and convicted for being the central figure in a "badger" game. She was paroled by Judge Kelly.

-Unable to marry the girl to whom he was engaged because of financial reasons, but determined to make her life as easy as possible in event he should die, Philip Bonnevier, a young Swede,

Company, narrowly missed death in a runaway accident near Jefferson, Or., today. Crook was driving with a man named Johnson, when the horse became frightened and ran away. The Portiand man was thrown out of the buggy against a barbed wire fence. His right car was badly torn and he suffered cuts about the face, but escaped serious in.

The boulevard transmission line of the der construction to the south, which

George Cornwall Becomes Regent. SALEM, Or., Dec. 16 .- (Special.)-George Cornwall, editor of The Timberman, of Portland, has been appointed member of the Oregon Agricultural College board of regents by Governor West. He will succeed W. W. Cotton, who has resigned. Mr. Cotton's resignation was caused by press of private business affairs which keeps him from applying as much time as he desires to the business of the collège.

Winloch Settlement Agreed On. CHEHALIS, Wash, Dec. 16.—(Special.)—Judge George Reid, of the Northern Pacific, and other officials of that company have arranged to meet the citizens of Winlock tomorrow at the latter place and sign up the terms of settlement of the right-of-way dispute that has been a source of annoyance there for some time past. The

Murderer of Three Electrocuted. OSSINING, N. Y., Dec. 16.—Mattee Dell Omo, a young Italian convicted of

ance there for some time past. The settlement is amicable.



The Meier & Frank Store Will NOT Be Open Tonight.

completed farmers residing within a radius of four and five miles of this city will operate their machinery with electricity and light their houses and barns in the same manner.

SITICE 1861

Fermit us to suggest a watch, a tob, achain, a bracelet, a ring acut glass set, a silver tea or coffee set, a jewel box, a brooch, a la Vallier or a set of cuff links. Unlimited variety to make selections from.

1. C. Henrichsen Co. 386 WashingtonSt

OPEN EVENINGS



Brand" Shoes

Shipments of

13,671,186.19

worn the shoes and found them unsatisfactory.

It is a fact that about 90 per cent of all of the shoes made

The International. Shoe Company owns and operates

materially reduces the cost of production. Our factory output is