

A Holiday Bazaar--Lipman, Wolfe & Co.

Every Selling Record Broken in the Xmas Handkerchief Sale Throngs—Enthusiastic and Delighted Have Responded to the Call

—Heaped high in great array are handkerchiefs from every known center where handkerchiefs are made. Anticipating our first holiday season in the new store we have made special efforts to make this the greatest showing of handkerchiefs ever known to Portland.

—We feel our efforts (if we can judge from the enthusiastic response of the public) will be crowned with success.

—Below we submit a partial list showing how modest and attractive our prices are on women's, men's and children's handkerchiefs.

EXTRA
500 Dozen Handkerchiefs
Special 29c
—A price quotation less than wholesale cost—a wonderful assortment of handkerchiefs manufactured of absolutely all pure linen—Handkerchiefs embroidered by French peasants, made to our special order and imported expressly for this sale.

INITIAL HANDKERCHIEFS
Special 50c Each

—Sheer linen hemstitched handkerchiefs of an extra fine quality. Initial embroidered in file lace work in one corner, showing a long oblong pattern.

Lace Edge Handkerchiefs
Special 35c

—Armenian lace edge handkerchiefs. Small, neat script letter in the corner.

INITIAL KERCHIEFS
Special 25c

—Linen handkerchiefs with a narrow hem and small block initial.

Monogram Handkerchiefs
Special 25c

—Handkerchiefs of pure linen with a narrow hem, representing a new idea. In the corner is the word "Mother," and full given names embroidered in an effective manner.

Mourning Handkerchiefs
Special 25c

—Sheer linen hemstitched handkerchiefs with a small black border and the initial in one corner.

INITIAL HANDKERCHIEFS
Special 17c

—The initials in these handkerchiefs are worked in a rather long, narrow design in plain white or in colors. They are of sheer pure linen.

NAME HANDKERCHIEFS
10c Each

—Here you will find the finest plain lawn handkerchief in the city for 10c, with full name embroidered in one corner.

BOX 3 HANDKERCHIEFS
Regular \$1.50

Special 95c Box
—In this dainty little box will be found 3 exquisite Sun Spun Handkerchiefs. Each handkerchief is embroidered in a different design, showing French bead and English eyelet work in the most intricate patterns. These handkerchiefs represent the finest needlework and the quality of the linen is unusually sheer and soft.

Lace Edge Handkerchiefs
Special 50c Each

—Sheer linen hemstitched handkerchiefs edged with real Armenian lace. Has an initial in one corner surrounded by a floral design.

Madeira Handkerchiefs
Special 50c

—Real Madeira hand-embroidered scalloped edge handkerchiefs, with small script letter in one corner.

EMBROIDERED INITIALS
Special 59c Box

—Sheer linen handkerchiefs, packed three in a box, each one is a different design and each handkerchief folded, showing these patterns. They have a narrow hem, with the initial in one corner, offset by embroidery in floral designs.

Glove Handkerchiefs
17c, 25c, 50c

—This is a most charming fad—tiny kerchiefs that can be tucked neatly away in the glove—At our counters will be found a diversified variety in lace-trimmed styles—plain effects and hand-embroidered corners.

BOX OF SIX
Special 75c

—Sheer linen hemstitched handkerchiefs with a small, neat block initial. Fine quality linen and beautifully embroidered initial.

\$1.50 BOX HANDKERCHIEFS
Special \$1.00

—A gift box containing four handsome Alpine embroidered linen handkerchiefs, with narrow hemstitched hem. Four kerchiefs in the box.

BOX HANDKERCHIEFS
Special \$1.25

—A box containing three sheer linen hemstitched handkerchiefs. Initial and Alpine embroidery design in one corner.

ASSORT'D HANDKERCHIEFS
Special \$1.00 Each

—This collection consists of an assortment of beautiful handkerchiefs, embroidered in Spanish embroidery—Donegal and Swiss hand-work embroidery. All of the finest materials.

MADEIRA HANDKERCHIEFS
Special 50c

—Handkerchiefs imported direct to us from the Madeira Islands of a dainty, exquisite quality. They show beautifully embroidered scalloped edges in solid or eyelet effects. Also small, neat designs and elaborate patterns.

MEDALLION INITIAL
Handkerchiefs 35c

—Nothing prettier has been conceived in the handkerchief world for many a long day—nothing more original than these delightfully attractive handkerchiefs. First—they are of a sheer, fine quality pure linen. Second—the tiny hem is beautifully hemstitched—and last but not least is the novel arrangement of the initial in one corner. The initial itself is embroidered in colors such as pink, blue and lavender in a block design and embroidered in the center of a medallion. This medallion is square in shape and is of file lace. Price 35c each or 3 for \$1.00.

For Men
INITIAL HANDKERCHIEFS
25c Each

—Handkerchiefs of pure linen with hand-drawn hems. The initials are worked in neat block and English style.

35c Each

—Men's initial handkerchiefs with a narrow hand-drawn hem worked in an attractive design. These handkerchiefs are of all pure linen.

50c Each

—Initial handkerchiefs of soft, fine quality pure Irish linen with narrow hems. Block, script and long fancy style initials.

—Also handkerchiefs of pure Irish linen with colored initials in novelty designs shown in blue, pink and lavender.

\$1.00 Each

—Colored handkerchiefs of pure Irish linen in fancy neat drawn designs. Only one or two of a pattern.

Linen Handkerchiefs
25c Each

—Men's Irish linen handkerchiefs, all hand hemstitched with 1-8, 1-4 and 1-2-inch hems. These are especially soft in finish.

50c Each

—Extra fine quality handkerchiefs of pure Irish linen thread, hand-drawn hems in 1-8, 1-4 and 1-2-inch borders. This quality is fine and light enough for full dress wear.

Novelty Handkerchiefs
50c to \$1.50

—Pure Irish linen handkerchiefs in corded effects in pure white. Shown in attractive borders with hand-drawn hems in a variety of corded patterns and designs.

INITIAL HANDKERCHIEFS
Special 39c Box

—Sheer fabric initial handkerchiefs with initial in one corner, offset by an embroidered wreath design. Each box shows three kerchiefs in three different wreath patterns.

50c HANDKERCHIEFS
Special 39c Box

—Shamrock lawn handkerchiefs with embroidered corner effects. Come three in a box.

From the Art Store
Sixth Floor
\$2.50 German
Coasters \$1.25

—Imported Coaster set consisting of six pieces, in beautiful design. Five 9-inch serving tray and six coasters, in porcelain decorated with conventional design with highly polished nickel rims. As illustrated.

\$6.00 Crystal
Decoration \$3.00

—An English table decoration of six pieces, in beautiful design. Five small vases are joined to the tall slender center piece with fragile crystal chains. These vases filled with flowers or foliage make an attractive centerpiece for a well set table. As illustrated.

An Invitation Is
Extended to the Public
to Visit Our Art
Exposition
SIXTH FLOOR

\$7.50 Chafing Dish
\$5.00

—A three-pint chafing dish complete with latest improved regulating alcohol burner, in nickel or copper plate on brass with ebony handles. A graceful design of excellent make. As illustrated.



\$9.00 Coats \$4.95
AGES 6 TO 14 YEARS

—Made of fancy checks, diagonal weave, and fancy mixtures. Straight box styles, large combination collar and cuffs, large buttons, belt across the back. These coats come in brown with tan, gray with blue, tan with brown. Regular \$9.00, special \$4.95.

\$6.00 Dresses for \$3.75
AGES 6 TO 14 YEARS

—Made of all wool shrunk, sponged serge, in three different styles, high neck, long or three-quarter sleeve; round collarless neck trimmed with braid and buttons, pleated skirts. These dresses come in navy blue, red and brown.

Junior Suits, Sp'l \$17.50
Selling Regularly to \$25

—Made of serge, fancy wool mixtures, chevrons, diagonals, in Norfolk or straight back styles. Some are made with shawl collars, others with regular notch collars with and without belts, trimmed with velvet, braid and buttons. Sizes 13, 15 and 17 years.

Grafonola—Regal—
Columbia Make

—With 12 records—Making 24 different selections.

—In mahogany and oak finish—a graceful four-leg tabourette stand with lower under-shelf for records. Special \$49.00.

Victor Victrola and Cab-
inet, Special \$20.00

—Oak and mahogany finish—Cabinet holds 112 records.

\$1.00 Down, \$1.00 Weekly

The Best Only In Boys' Clothing



Boys' Overcoats
Ages 6 to 18 Years

—Overcoat weather is here, and with it comes the demand for good overcoats. We readily admit that you can buy cheaper overcoats than we carry in our store, but when you buy these cheap overcoats you sacrifice the three essentials of satisfaction—quality, tailoring, and fit.

—There is small economy in merely buying price. It is never satisfactory, and is most expensive in the end. We know it. For that reason we buy and sell the best only. That our judgment is correct is proven by the hundreds of customers who have willingly paid to get the best, and who know it is cheapest. And, strangest of all things, many of our customers tell us that our prices are not a bit higher than what other stores ask for inferior clothing.

—We are now showing overcoats in a new fancy brown and gray mixture in diagonal designs, also in navy and gray chin-chilla. Double breasted styles with belts, and storm and convertible collars.

Prices \$7.50 to \$19.50

Two Pants Norfolk Suits
SELLING REGULARLY AT \$8.50

Special \$6.50

—These boys' suits have just come to us by express in ages 6 to 18 years. They are made in Norfolk styles in all-wool materials, in brown, gray and fancy materials. Pants are full lined, with tape seams.

—We also have some of these suits in plain sack styles.

Boys' Caps and Hats, 50c
AGES 2 TO 14 YEARS

—Golf caps in fancy gray, brown and Oxford mixtures, also in plain blue cheviot and serge.

—Hats in Tyrolean and college shapes, in navy blue, brown, gray, tan, and black trimmed with self bands. Styles to fit all ages.

Indian and Cowboy Suits
FOR BOYS AND GIRLS
Prices 75c to \$2.50

—Boys' and girls' cowboy and Indian suits in tan trimmed with red and yellow.

—Complete Indian outfits with head dress, or, if preferred, a cowboy suit including hat, handkerchief, belt, lariat, pistol and holster.

—Also military suits with long white duck pants with red stripes, red coat, and cap to match.

Have You Tested the Efficiency
Of Our Hosiery Store

—All weights and fabrics and styles that may be wanted. Come here for your hosiery needs—They can be satisfactorily filled.

—Stockings of fast black cotton—in light medium weight. Double garter tops—linen heels and toes. Stockings that wear.

PRICE 19c THE PAIR

—The popular silk lisle stockings—all made with double garter tops, very elastic and with extra strong soles, heels and toes.

SPECIAL AT 25c PAIR

—Stockings of fine silk lisle (mercerized) yarn, light, medium heavy or heavy weights. All elastic throughout and full in length. Made for long service—extra heavy splicing and reinforced all through. The famous Lipman, Wolfe & Co. "Wearwell" brand. In tan or pure white, silk lisle stockings with fine gage double garter tops with extra spliced soles, toes and high heels.

PRICE 35c PAIR

—Stockings of extra fine black cotton in six weights. Black lisle thread with soft fine cotton soles for tender feet; Ingrain silk lisle in fast black with white or lavender tops; out size and extra out size stockings in cotton lisle, silk lisle or silk boot effects.

PRICE 50c THE PAIR

—\$1.00 and \$1.25 thread silk stockings in black, brown or new tan. Made with deep double cotton garter tops and soles. The toes, soles and high heels trebly spliced for long wear.

SPECIAL 89c PAIR

—\$1.50 out size thread silk stockings in pure white, black and a pretty shade of tan. All have double cotton garter tops and extra strong spliced soles, heels and toes.

SPECIAL \$1.00 PAIR

Limousine and Traveling Cases
An Unusual Offer

\$10 BL'K SEAL GRAIN CASE, SP'L \$5.50

—This case is lined with a fine quality silk moire and fitted with nine fine quality Parisian ivory fittings.

\$15 SEAL GRAIN CASE, SPECIAL \$10.50

—Black seal grain case, silk moire lined and fitted with complete line of manure and toilet articles of Parisian ivory. Seventeen pieces in the case.

\$22.50 SATCHEL STYLE CASE, SP'L \$15

—Black seal grain case, satchel style, lined with moire. This is an exceptionally fine case, perfect in every detail and fitted with seventeen Parisian ivory toilet articles of superior quality.

Real Irish Neckwear At Import Cost A THREE-DAY SALE

—We determined to present in this sale the very finest real Irish lace neckwear that is made.

—You will find here the very best examples of this art needlework.

—Yokes both deep and small with standing collars; coat collars and coat sets; dress collars and dress sets and stock collars.

—Quaker styles—Dutch styles—long narrow pointed effects and deep round effects—styles becoming to every type. For you know in neckwear as well as in a gown the lines MUST be correct.

—There are beautiful fine designs in the wee patterns, and again you will find the handsome dashing bold patterns. Roses, clover leaves, wheels, chrysanthemums and spray designs, in fact every pattern that was ever made into real Irish Lace.

\$ 1.25 Neckwear, special at 75c
\$ 3.00 Neckwear, special \$ 1.95
\$ 3.95 Neckwear, special \$ 2.50
\$ 7.00 Neckwear, special \$ 4.50
\$ 5.00 Neckwear, special \$ 3.50
\$ 3.50 Neckwear, special \$ 2.25
\$10.50 Neckwear, special \$ 7.50
\$ 8.00 Neckwear, special \$ 5.85
\$18.00 Neckwear, special \$13.50

The Jewelry Store

—Is the Mecca toward which many customers are turning for their Christmas gifts. On every side are displayed innumerable novelties in both foreign and American jewelry that tempt the searchers for the unusual and novel in jewelry trinkets. Of course, this store's showing is complete in solid gold and Diamond jewelry as suggested by the following items:

BRACELETS
\$10.00 to \$300.00
—Solid gold bracelets mounted with diamonds and amethysts.

SCARF PINS
\$1.00 to \$45.00
—Solid gold scarf pins, plain or mounted with pearls, amethysts, sapphires, corals, topaz and diamonds.

BROOCH PINS
\$3.50 to \$50.00
—Solid gold brooch pins mounted with pearls, coral cameos, shell cameos, amethysts, turquoise, etc.

BAR PINS
\$4.00 to \$295
—Solid gold bar pins, plain, engine turned and set with pearls, sapphires, coral and pearls, amethysts and pearls and diamonds.

BEAD NECK CHAINS
\$7.50 to \$35.00
—Solid gold bead neckchains in assorted sizes and lengths.

LAPEL CHAINS
\$7.00 to \$19.50
—Solid gold lapel chains and gold and platinum Waldemar chains.

PENCILS
\$7.00 to \$14.00
—Solid gold pencils, plain and engine turned, in a variety of styles.

MEN'S CHAINS
\$10.00 to \$28.00
—Solid gold 14-karat chains in a variety of styles.

MEN'S CUFF LINKS
\$2.00 to \$35.00
—Solid gold link buttons, plain, engine turned or engraved and diamond set.

MEN'S SILK FOBS
\$5.00 to \$16.50
—Silk ribbon fobs with gold mountings, all new and up-to-date styles.

FULL DRESS SETS
\$3.00 to \$15.00
—Combination sets of pearl and gold mountings, consisting of link buttons, studs and vest buttons.

LINGERIE CLASPS
50c to \$5.50
—Solid gold and silver lingerie sets in an assortment of styles.

Signet Rings \$3.00 to \$16.00

—Solid gold signet rings for men, women and children. A large number of different designs.

Women's Coral Cameo Rings
\$5.00 to \$14.00

—A great variety of cameos with solid gold mountings.

Women's Fancy Stone Rings
\$2.50 to \$25.00

—Turquoise, amethysts, topaz, reconstructed ruby, sapphire, opals, pearls, etc., with solid gold mountings.

Crosses \$1.50 to \$6.50

—Solid gold crosses in plain or engraved designs.

Match Boxes \$15.00 to \$25

—Heavy solid gold match boxes in plain and engraved designs.

Vanity Case, Special, \$15.00

—Solid gold vanity case in beautiful design.



Men Are Puzzled And Freely Express Themselves

—Said one man: "I have always patronized exclusive shops until you opened this store. I dropped in here one day in a hurry to make a purchase and it was surprising to me to find such a substantial difference in your favor from what I was compelled to pay for the same goods in exclusive stores. Since then I have tested your store over and over again with the same result that your prices are invariably less. It puzzles me now to think why men do not use the same careful judgment that women exercise in shopping."

—We hear comments like this every day and we strive to merit this confidence with each succeeding sale. As an example we are going to hold a sale on Saturday that will bring us many more new customers.

Pure Silk Knitted Scarfs Special \$1.35

NEVER SOLD LESS THAN \$2

—An exceptional purchase of men's knitted four-in-hands, all pure silk and hand loomed, accordion weaves—special and exclusive designs. These knitted ties show the quality and material to be superior to the ordinary sort of knitted ties generally offered for sale. We say to you that these ties never sold for less than \$2. That is a very conservative estimate—many stores get \$2.25 and \$2.50 for ties not one bit better than these.

The Mosher Books Sold Here Exclusively

—Books in Belle Lettres—issued in choice and limited editions.

—That these books are specially gotten out on hand-made paper and in exclusive editions is a fact not generally known, but should be borne in mind by all collectors who desire the choicest book making at the least outlay consistent with first-rate results.

—The format of these books is especially designed to please the book lover—and the different series comprise books by the best authors of old and modern times.

—The Old World series, 50 titles, is printed from 8 point old style Roman type, on a size of Van Gelder paper made for this edition only. Specially designed head bands and tail pieces are also used, and the regular edition done in flexible leather, smooth dark olive color, gilt top, silk margin, parchment wrappers, gold seals and slide cases, offers today an ideal volume for the private library or presentation purposes.

PRICE \$1.75 EACH

—Same done in Japan vellum, flexible covers with turned down fore-edges

\$1.25 EACH

Brocade Series
50 Titles

—Format 16 Mo. Printed from new type on genuine Imperial Mills Japan vellum, specially imported by Mr. Mosher, flexible covers, sealed parchment wrappers and separate brocade slide cases.

PRICE 75c

VEST POCKET SERIES
24 Titles

—Printed on Van Gelder hand-made paper, Chiswick ornaments and original cover designs, flexible leather, gilt top, 75c.

—Blue paper wrappers, 30c.

MISCELLANEOUS

—Among the titles a few special names—The poetical works of Oscar Wilde, the first and only entire collection, quarto on hand-made paper, bound in old style, ribbed backboards with die stamped in gold from original design, \$4.00 net.

—AMPHORA—A collection of prose and verse chosen by the editor of the Biblot, \$1.75 net.

—MEMORIES OF PRESIDENT LINCOLN, by Walt Whitman. Limited edition, Italian hand-made paper, \$3.00.

—MARIUS, THE EPICUREAN, by Walter Pater, full antique boards, hand-made paper, \$15.00.

—A limited number of catalogues may be had on application.

HOLIDAY RIBBON SALE
ALL RIBBONS REDUCED