



## From Every Handkerchief Making Country in the World, You'll Find the "Best" in This Xmas Sale

—Handkerchiefs, that one serviceable, satisfactory, sensible Xmas gift that year after year appeals to those who confine themselves to practical gifts, when making their selections. In this year's exhibition and sale we say with every confidence that never before has such a comprehensive showing been made of men's, women's, misses' and children's imported handkerchiefs. Ireland, Switzerland, France, Germany, Austria and Madeira Islands contribute generously to this immense showing.

—PRICES WILL BE A REVELATION TO YOU. Never before have you bought handkerchiefs at such a modest cost. With every sale we make we welcome comparisons with handkerchiefs sold elsewhere. Comparisons will only strengthen the reputation of our great handkerchief store. In order that you may shop and receive individual attention we are devoting one entire section to the exclusive sale of holiday handkerchiefs.

### Fine Handkerchiefs Special 12 1-2c

—We have endeavored to offer here the best 12 1/2c handkerchief obtainable. Our efforts have been repaid and we now show a most complete stock. Plain white handkerchiefs and dainty colored effects in lawn or linen. Some have beautifully embroidered corner effects.

### Glove Handkerchiefs 17c, 25c, 50c

—This is a most charming fad—tiny kerchiefs that can be tucked neatly away in the glove. At our counters will be found a diversified variety in lace-trimmed styles—plain effects and hand-embroidered corners.

### Initial Handkerchiefs Special 50c Box

—Of dainty sheer qualities—small hem and showing an embroidered initial in the corner. Three in a box.

### French Handkerchiefs Special 50c Each

—Extra fine quality sheer, pure linen handkerchiefs. They are French hand-hemmed and hand-embroidered initials in small, dainty block designs.

### BOX 3 HANDKERCHIEFS Regular \$1.50

#### Special 95c Box

—In this dainty little box will be found 3 exquisite Sun Spun Handkerchiefs. Each handkerchief is embroidered in a different design, showing French bead and English eyelet work in the most intricate patterns. These kerchiefs represent the finest needlework and the quality of the linen is unusually sheer and soft.

### Lace Edge Handkerchiefs Special 50c Each

—Sheer linen hemstitched handkerchiefs edged with real Armenian lace. Has an initial in one corner surrounded by a floral design.

### Madreia Handkerchiefs Special 50c

—Real Madeira hand-embroidered scalloped edge handkerchiefs, with small script letter in one corner.

### Box Handkerchiefs Special 29c

—A box containing three shamrock lawn handkerchiefs, with an embroidered wreath and initial in the corner.

### INITIAL HANDKERCHIEFS Special 39c Box

—Sheer fabric initial handkerchiefs with initial in one corner, offset by an embroidered wreath design. Each box shows three kerchiefs in three different wreath patterns.

### 50c HANDKERCHIEFS Special 39c Box

—Shamrock lawn handkerchiefs with embroidered corner effects. Come three in a box.

### BOX OF SIX Special 75c

—Sheer linen hemstitched handkerchiefs with a small, neat block initial. Fine quality linen and beautifully embroidered initial.

### EMBROIDERED INITIALS Special 59c Box

—Sheer, linen handkerchiefs, packed three in a box, each one in a different design and each handkerchief folded, showing these patterns. They have a narrow hem with the initial in one corner, offset by embroidery in floral designs.

### Bohemian Glassware A XMAS SALE Special 75c

—Pretty, dainty, attractive pieces of Bohemian glass ware in nappies, flower baskets, sherbet glasses and comports. They make dainty gifts at a most nominal cost.

### SIX-INCH NAPPIES

—With a heavy half-inch gold border and dainty lily of the valley decoration.

### FLOWER BASKETS

—With lily of the valley and gold designs. A graceful model for table decorations; 5-inch size.

### 5-inch Handle Nappies

—With heavy Empire gold border and star cut bottom.

### SHERBET GLASSES

—In six patterns, trimmed with heavy Empire gold border and lily of the valley decoration. Choice of six patterns.

### 8-INCH COMPORTS

—Engraved and decorated with Empire gold wreath and fern pattern with gold stems.

### Our Annual Sale Floss Pillows

#### FIRST QUALITY ONLY

—In accordance with our regular yearly custom we offer for sale Friday the best quality of floss pillows in assorted sizes. This is your opportunity of securing the fillings for your Christmas pillows at a special price.

16-in. pillow, special, 31c  
18-in. pillow, special, 36c  
20-in. pillow, special, 44c  
22-in. pillow, special, 51c  
24-in. pillow, special, 61c  
26-in. pillow, special, 73c  
16x25-inch pillow at 59c  
18x28-inch pillow at 69c  
19x31-inch pillow at 78c  
18x24-inch pillow at 69c

### Pin Cushions Specially Priced

—These cushion forms are made of the best materials in the new desirable flat shape.

10c size 4x10, special, 7c  
12c size 4x12, special, 9c  
20c size 4x15, spec'l, 14c  
10c size 5x10, special, 7c  
15c size 5x12, spec'l, 12c  
20c size 5x15, spec'l, 16c  
25c size 5x18, spec'l, 19c  
10c size 6-inch round, 7c  
10c size 8x8, special, 7c

### Free Classes

—In Needlework, Raffia Basketry, Irish Crochet.

### EXTRA 500 Dozen Handkerchiefs Special 29c

—A price quotation less than wholesale cost—a wonderful assortment of handkerchiefs manufactured of absolutely all pure linen—Handkerchiefs embroidered by French peasants, made to our special order and imported expressly for this sale.

### INITIAL HANDKERCHIEFS Special 50c Each

—Sheer linen hemstitched handkerchiefs of an extra fine quality. Initial embroidered in file lace work in one corner, showing a long oblong pattern.

### Lace Edge Handkerchiefs Special 35c

—Armenian lace edge handkerchiefs. Small, neat script letter in the corner.

### INITIAL KERCHIEFS Special 25c

—Linen handkerchiefs with a narrow hem and small block initial.

### Monogram Handkerchiefs Special 25c

—Handkerchiefs of pure linen with a narrow hem, representing a new idea. In the corner is the word "Mother," and full given names embroidered in an effective manner.

### Mourning Handkerchiefs Special 25c

—Sheer linen hemstitched handkerchiefs with a small black border and the initial in one corner.

### INITIAL HANDKERCHIEFS Special 17c

—The initials in these handkerchiefs are worked in a rather long, narrow design in plain white or in colors. They are of sheer pure linen.

### NAME HANDKERCHIEFS 10c Each

—Here you will find the finest plain linen handkerchief in the city for 12 1/2c, with full name embroidered in one corner.

### For Children

### EXTRA Novelty Packet Kerchiefs 15c Case

—This is a toy Suitcase—an exact reproduction of the regulation style in tan shade. Each little case contains 3 dainty hemstitched handkerchiefs of plain white lawn.

### GIFT BOX SPECIAL 12 1/2c

—Three white hemstitched handkerchiefs packed in a dainty little gift box.

### Colored Handkerchiefs Special 17c Box

—Three colored embroidered initial handkerchiefs with a border in many different colors.

### PICTURE BOX Handkerchiefs 19c

—Three Nursery Rhyme handkerchiefs packed in a picture box. The handkerchiefs show Mother Goose pictures in the corner.

### Colored Initial Kerchiefs 25c Box

—Sheer white fabric handkerchiefs with colored initials. Packed three in a box.

### PICTURE BOX SERIES Kerchiefs 50c Box

—Embroidered linen hemstitched handkerchiefs for misses and children. Come packed three in a box.

### ANIMAL DESIGNS Special 17c Each

—Children's sheer linen handkerchiefs with animal designs, embroidered in white with a touch of color.

### Grafonala—Regal—Columbia Make

With 12 Records—Making 24 Different Selections  
—In mahogany and oak finish—a graceful four leg taborette stand with lower under-shelf for records. Special \$49.00  
Victor Victrola and Cabinet, Special \$20.00  
Oak and Mahogany Finish—Cabinet Holds 112 Records.  
\$1.00 Down and \$1.00 Weekly

### \$1.50 BOX HANDKERCH'FS Special \$1.00

—A gift box containing four handsome Alpine embroidered linen handkerchiefs, with narrow hemstitched hem. Four kerchiefs in the box.

### BOX HANDKERCHIEFS Special \$1.25

—A box containing three sheer linen hemstitched handkerchiefs. Initial and Alpine embroidery design in one corner.

### ASSORT'D HANDKERCH'FS Special \$1.00 Each

—This collection consists of an assortment of beautiful handkerchiefs, embroidered in Spanish embroidery—Donegal and Swiss hand-work embroidery. All of the finest materials.

### MADEIRA HANDKERCH'FS Special 50c

—Handkerchiefs imported direct to us from the Madeira Islands of a dainty, exquisite quality. They show beautifully embroidered scalloped edges in solid or eyelet effects. Also small, neat designs and elaborate patterns.

### MEDALLION INITIAL Handkerchiefs 35c

—Nothing prettier has been conceived in the handkerchief world for many a long day—nothing more original than these delightfully attractive handkerchiefs. First—they are of a sheer, fine quality pure linen. Second—the tiny hem is beautifully hemstitched—and last but not least is the novel arrangement of the initial in one corner. The initial itself is embroidered in colors such as pink, blue and lavender in a block design and embroidered in the center of a medallion. This medallion is square in shape and is of file lace. Price 35c each or 3 for \$1.00.

### For Men INITIAL HANDKERCHIEFS 25c Each

—Handkerchiefs of pure linen with hand-drawn hems. The initials are worked in neat block and English style.

### 35c Each

—Men's initial handkerchiefs with a narrow hand-drawn hem worked in an attractive design. These handkerchiefs are of all pure linen.

### 50c Each

—Initial handkerchiefs of soft, fine quality pure Irish linen with narrow hems. Block, script and long fancy style initials.

### \$1.00 Each

—Colored handkerchiefs of pure Irish linen in fancy neat drawn designs. Only one or two of a pattern.

### Linen Handkerchiefs 25c Each

—Men's Irish linen handkerchiefs, all hand hemstitched with 1-8, 1-4 and 1-2-inch hems. These are especially soft in finish.

### 50c Each

—Extra fine quality handkerchiefs of pure Irish linen thread, hand-drawn hems in 1-8, 1-4 and 1-2-inch borders. This quality is fine and light enough for full dress wear.

### Novelty Handkerchiefs 50c to \$1.50

—Pure Irish linen handkerchiefs in corded effects in pure white. Shown in attractive borders with hand-drawn hems in a variety of corded patterns and designs.

### Picture Framing—Newest Mouldings, Lowest Prices

### INITIAL HANDKERCH'FS Special 25c

—Handkerchiefs of sheer pure linen with an initial worked in one corner, around which is an embroidered wreath. These are of Irish manufacture and come to us direct from the Emerald Isle.

—You can also purchase these handkerchiefs at \$1.50 a box of six, with three different designs showing.

### INITIAL HANDKERCHIEFS Special 69c Box

—Sheer muslin hemstitched handkerchiefs packed six in a box. In one corner is a long, graceful oblong initial embroidered in blue, pink or lavender.

### GIFT BOX HANDKERCH'FS Special 29c

—A gift box containing three hemstitched emerald lawn handkerchiefs. Embroidered in one corner.

### Embroidered Handkerchiefs Special 35c Each

—Of fine sheer quality linen, narrow hemstitched hem—embroidered corner effects.

### 300 Dozen Handkerchiefs Selling Regularly at 35c

#### Special 19c

—Sheer pure linen handkerchiefs, hand-embroidered, in the one corner effect. They represent a really remarkable quality.

### Embroidered Handkerchiefs Regular 50c

#### Special 25c

—A dainty handkerchief—hand-embroidered on fine, sheer linen in attractive patterns. Has a neat, narrow hem.

### Gift Box Handkerchiefs Special \$1.39

—Here is a handsome gift box containing just three dainty kerchiefs—each one embroidered in different Alpine designs.

### 75c Box Handkerchiefs Special 50c

—Sheer pure Irish linen handkerchiefs, embroidered in the corner. Come packed three in a lovely gift box. These handkerchiefs are worked in Donegal patterns by the Irish peasants.

## Sale of All Our Xmas Ribbons

—This sale starting auspiciously has gained headway day by day. Women learning to know by comparison the really remarkable bargains offered here, not price bargains, BUT QUALITY BARGAINS, for quality in this store surmounts price at all times. WHY NOT BUY YOUR RIBBONS HERE, when you can combine both quality and price together and not pay one cent more than you are compelled to expend elsewhere for inferior qualities?

—Competent saleswomen, polite service and painstaking attention makes this your ideal ribbon store.

10c Baby Ribbons.....6c  
13c Baby Ribbon.....9c  
18c Baby Ribbons.....14c  
22c Baby Ribbons.....17c  
10c Wash Ribbons.....7c  
Holly and Poinsettia Ribbons, special 12c, 15c, 17c  
35c Fancy Ribbons.....25c  
50c Hair Bow ribbon.....33c  
65c Novelty Ribbon.....39c  
\$5 Imported Ribbons.....\$1.95  
\$2.50 Velour Ribbon, \$1.45  
50c Pecot Edge.....25c  
50c Satin Ribbon.....35c  
5 1/2-inch Messaline.....19c  
10-inch Taffeta.....67c  
Chiffon Ribbons.....15c  
Tinsel Ribbons.....45c  
Black Velvet Ribbons—No. 5 at 15c; No. 12 at 30c  
50c Taffeta Ribbon.....35c  
Wire Edge Hair Bow.....19c  
8-inch Taffeta.....35c  
Dresden Ribbon.....10c

## Dainty Jewelry Novelties

### Attractive Gifts—Very Specially Priced

—CORAL BEADS of fine rich color and well matched. Every string genuine. Special \$5.75.  
—AMBER BEADS splendidly cut and very brilliant. Special \$4.50  
—CHAINS of sterling silver with enameled locket in assorted designs, beautifully colored. Special \$4.50  
—LORGNETTE CHAINS of sterling silver of the best quality, assorted style of links. Special \$2.50  
—IMPORTED NOVELTY CHAINS with assorted stones in silver and platinum finish. Special \$2.00  
—ALUMINUM BARRETTES set with beautiful sets in assorted novel designs. Special \$2.50  
—GERMAN SILVER MESH PURSE in splendid designs, soldered mesh. Special \$2.50  
—GERMAN SILVER VANITY CASES, plain and fancy with coin holders, mirror and card holder. Special \$3.50  
—STERLING SILVER stone set Friendship circles set with pretty assorted stones. Special \$1.50  
—VANITY CASES of sterling silver, both plain and engraved. Special \$10.00.  
—GERMAN SILVER MESH BAG mounted on the new narrow engraved frame with jeweled clasp. Special \$15.00.  
—GENUINE GUNMETAL mesh bags in effective and attractive sizes. Special \$5.00  
—JEWELLED EAR RINGS and pendants in a great variety with pearls, jet and amethysts. Special \$8.50  
—JEWELLED NECK BANDS mounted on velvet—many beautiful and dainty designs. Special \$4.50

## Limousine and Traveling Bags

### An Unusual Offer

\$10 BLACK SEAL GRAIN CASE, SPECIAL \$5.50  
—This case is lined with a fine quality silk moire and fitted with nine fine quality Parisian ivory fittings.  
\$15 SEAL GRAIN CASE, SPECIAL \$10.50  
—Black seal grain case silk moire lined and fitted with complete line of manicure and toilet articles of Parisian ivory. Seventeen pieces in the case.  
\$22.50 SATCHEL STYLE CASE, SPECIAL \$15.00  
—Black seal grain case satchel style lined with moire. This is an exceptionally fine case, perfect in every detail and fitted with seventeen Parisian ivory toilet articles of superior quality.  
SHOPPING BAGS, SPECIAL \$1.19  
—Two style hand bags—one is mounted on strong riveted frames and fitted with coin purse and card case. In seal and walrus leather.  
—The other style is in dainty envelope shape, moire lined and carried by long leather handles. Fitted with coin purse, mirror, pencil and memorandum pad.



An Important, Opportune Sale of  
Coats and Fine Tailored Suits

### Special at \$22.50

#### Suits Selling Regularly at \$35.00 and \$37.50

—Every popular style is included in this choice assortment of highest class man-tailored suits. You will find the plain man-tailored, straight front serge, as well as the fancy trimmed cut-away suits.

—The materials are serges, chevots, whipcords and fancy Scotch mixed materials in black, navy, brown, taupe and wine.

—Every jacket is lined with silk and finished with shields. The skirts are made in the very newest straight-gored shapes in plain tailored and fancy trimmed styles to match the jackets.

### Coats, Special at \$28.50

#### Selling Regularly at \$35.00 to \$50.00

—Strictly plain tailored coats in full length and Johnny coat style. Of light and dark mixtures—plain chevots and serges in every fashionable color shown this season. Also coats of fine rich plush.

—Some have fitted backs and others with loose backs. Made with tailored or novelty collars.

### Silk Messaline Petticoats

#### Special \$1.50

—You will be more than delighted with the petticoats in this sale as they embody good straight fashionable lines along with an extra grade of silk.

—In black, navy, brown, gray and a large variety of fancy changeable colors.

—Made with deep flounces, knife pleated, tucked and ruffled.

### Fancy Voile Waists, Special \$1.95

#### Selling Normally at \$3.00

—This waist is made of fine quality white voile with a yoke of hand crochet lace and panels of lace insertion. Also trimmed with tucks and crochet buttons. New high Robespierre collar and long sleeves trimmed with clusters of tucks.

No Groceries  
No Liquors  
No Tea Room  
No Men's Clothing

**Lipman Wolfe & Co.**  
"Merchandise of Merit Only"

No Meat Market  
No Restaurant  
No Pops and Pans  
No Soda Fountain