REAL ESTATE.

For Sale—Acreage.

SCAPPOOSE ACRES.

Ideal small farms, only 25 miles from Portland. Every tract less than 1 mile from railroad. Deep rich soil, no rocks, fine springs and creeks, near station and school, ready market for all produce; these and many other advantages make this the cheapest property on the market. Tracts from 7½ to 25 acres, at $25 to $65 per acre, very easy payments. Here are 3 sample tracts; we have many others to choose from:

No. 148—Has 12½ acres at $25 per acre; lies near railroad on county road; fine creek crosses tract; one-third is tillable, balance pasture. Specially suited for chickens, hogs or bees. $32 down, balance $8 monthly.

No. 15—Contains 20 acres at $50 per acre; ¾ mile to railroad on county road; one-third bottom land with good creek, balance easy slope and easy clearing. The making of a fine home.

No. 46—Has 25 acres at $35. On county road, ¾ mile to railroad. Fine trout stream and 7 or 8 acres bottom land, balance easy slope and bench land. An ideal place for diversified farming.

We can show this property any day. Further information and literature on request.

LUEDDEMANN, RULEY & CO., 913 Chamber of Commerce.

A C R E A G E.

The largest platting of acreage in the vicinity of Portland—4000 acres in one platting; graded road along each lot.

Fourth-street electric crosses center and Oregon Electric along north edge of this plat; commuter's fare 12c; 30 minutes from 4th and Washington sts. with new cars.

In valley west of Council Crest, gently rolling land; deep, rich soil, no rock or gravel; mountain water piped and electric lights in the very near future. We can satisfy you on this. See the established homes for demonstration of the soil.

The largest and oldest acreage firm in Portland; you take no risk as to future development.

Any sized tract you may desire from ½ acre to 20, and from $250 to $500 per acre, upon monthly-payment plan.

THE SHAW-FEAR COMPANY, Main 35. 102 Fourth St. A 3509.

A WOODED ACRE TRACT YOUR OWN TERMS.

Only $1150, with water piped to tract, sidewalks and streets all paid for, close to car and only 35 minutes' ride to city. The only way to save anything out of your salary is to do as others are doing, get on a good acre tract close in and make half your living expenses by raising your own chickens, vegetables, fruits and honey. There is enough wood on this tract to last a family 2 years and this is positively the best buy for an acre home in Oregon. Answer promptly if you want to stop paying rent and own your own home. H 525, Oregonian.

ACREAGE ON THE WEST SIDE—Excellent soil, large area of beaverdam land and good drainage; part of this tract is under cultivation, part in stumps and some heavy timber; 2½, 5 and 10-acre tracts; prices range from $375 to $600 per acre. Sold on easy terms. Inside the 6-mile circle.

PROVIDENT TRUST CO., OWNERS, Second Floor Selling Building.

CHICKEN AND FRUIT RANCHES near PORTLAND. Best soil, good roads, spring water, free wood, settled country. 10 acres $400, $500, $600 per tract; 20 acres $800; 40 acres $1200; 80 acres $2000; 40 acres timber $2400. Ranches all kinds for sale. Easy terms. Frank McFarland Realty Co., 309 Yeon bldg., Portland, Or.

SACRIFICE for cash, $650 below market value, acre tract, Woodstock district, adjacent to Errol Heights; must sell at once as mortgage is past due. Call 708 Selling bldg.

LOOK—LOOK—LOOK!

10 acres fine land, $350, on your own terms. 1203 Yeon bldg.

For Sale—Homesteads.

HOMESTEADS—160 acres, large green timber, water, level prairie; no frost; ready for plow and crops. See, one day. Covey Co., 267 Oak, room 21.

For Sale—Farms.

FARM.

163 acres, 4 miles from Yamhill, Or., has 80 acres in high state of cultivation, 20 acres slashed, balance timber; has good new 7-room house, good barn, running water, 2 springs, 12 acres in hops, 4 acres in orchard; also includes 5 head horses, 5 cows, 125 goats, 45 sheep, 15 hogs, 125 chickens and all farm implements and grain in bin; value personal property $3000; has R. F. D., telephone, half mile to school, church and store, also railroad switch half mile of place; price $15,000; part cash, and will take in house and lot; easy payments. See

THE LAWRENCE COMPANY, 171 Fourth street, Between Morrison and Yamhill. Phone Main 6915, A 2815.

FOR SALE BY OWNER.

Ideal farm for stock dairying, fruit, poultry or farming, 160 A., 1¼ miles to railroad and store and school, 3½ miles to county seat Yamhill County, Or.; 120 A. in cultivation, 40 A. in pasture and timber, 25 A. sowed to clover this Spring; 10-room house, good barn, two wells, bearing orchard, poultry yards and buildings to keep 400 chickens; blacksmith shop and other outbuildings. Price $125 per acre; ½ cash, balance on easy terms. Address or call on A. K. Miller, McMinnville, Or.

HERE IS A GOOD ONE.

140 acres, 30 acres in cultivation, balance in pasture and timber, 4 miles to railroad station, 11 cows, 3 horses, 100 chickens, 20 hogs, all kinds of farm implements 10 tons of hay 5 tons of straw, 100 bushels of oats, 50 bushels of apples; also a new dwelling, well furnished; price $50 per acre, $7500 cash, balance long time at 6 per cent. 917 Yeon bldg. Main 2408.

BRITISH COLUMBIA offers greater opportunities than any other section of the continent to home seekers and investors. For full information about British Columbia send 50 cents for the development edition of the Saturday Sunset, 150 pages, 300 illustrations. Saturday Sunset, Vancouver, B. C.

300,000 ACRES of choice grain, alfalfa and fruit lands for sale in Central Oregon in large and small tracts. Low prices, easy terms. Oregon & Western Colonization Co., 268 Stark st., Portland.

RANCH—60 acres, with buildings, 18 miles from Portland, near electric line; bargain for all cash. By owner 182 Morrison st.

LOOK — 40 acres in Washington County, $800; very easy terms. 1203 Yeon bldg.

WANTED—REAL ESTATE.

TWO GOOD HOMES WANTED.

We have a $1500 clear city lot, $1000 equity in good Portland residence lot and $500 mortgage to trade for residence in Portland; will not assume over $2000.

Comfortable cottage in good, small Oregon town, value about $3500, is wanted in exchange for a first-class young orchard in Hood River district.

THE HARBOLT-WILSON COMPANY, INC., 710-718 Lewis bldg., 4th and Oak. Marshall 4200, A 7158.

FARMERS ATTENTION!

If your farm is for sale, list it with us. If your price is right we can sell it. Write or call.

COLUMBIA TRUST COMPANY Ground Floor Board of Trade Bldg.

WANTED—HOME.

East Side quarter block, corner lot partially improved, income about $100 per month, equity $4500. Will exchange for home in good locality. This is good property and priced right. No phone information.

F. E. TAYLOR CO., 404-5 Lewis bldg., 4th and Oak sts.

WE HAVE a purchaser for a good-sized tract of improved land, near transportation, between Portland and Albany, which he can buy on long time terms.

Columbia Trust Company Board of Trade Bldg., 82 Fourth St.

FOR quick results list your property with us

KUPPER & HUMPHRY, Real Estate and Insurance, 212-213 Chamber of Commerce Bldg. Marshall 1965, A 1134.

$2500 EQUITY in corner house, Hawthorne District, to trade for 5 or 10 acres, small house, unincumbered, near city. The First Trust Company, 3d and Washington sts.

EQUITIES, mortgages, contracts, houses, lots bought or trade one for the other. Room 206 Gerlinger bldg., Second and Alder.

WANTED—Corner or outside lot west of Union ave. and not more than 1 block from Broadway. AN 544, Oregonian.

FOR RENT—FARMS.

40 ACRES, half in cultivation; house, barn, etc. Clackamas County. Rent $150. Vanduyn & Walton, 515 Chamber of Commerce bldg.

TO EXCHANGE.

SALE OR TRADE.

IF YOU ARE LOOKING for the best-paying proposition in the city, which paid last month $400 above expenses, we have it in the swellest little family hotel in the city. Located within easy walking distance. Strictly modern in every way. Hot and cold water in all rooms. Private and public baths. Steam heat. New furniture and of the best. This place is all full, and the books are open to the most skeptical buyer. Small cash payment and balance on most liberal payments. Owner has other interests and can't lok after it. Might consider bungalow.

THE FIRST TRUST COMPANY, Third and Washington sts. Entrances Washington and Third.

WANTED—APARTMENT HOUSE OR OTHER GOOD INCOME PROPERTY.

We have a client with $5000 cash, 10 acres adjoining the city limits, 2 East Side business lots, property unincumbered, wishing to exchange for income property not to exceed $40,000 in value. Will assume mortgage of reasonable amount. Our properties will be submitted on their actual cash value, yours must be likewise. No phone information.

F. E. TAYLOR CO., 404-5 Lewis building, 4th and Oak streets.

WANTED—FARM FOR DAIRY PURPOSES.

We have a party with 10 acres adjoining the city limits on the East Side and 25 acres on the West Side, both excellent subdivision propositions, price $27,500, equity $21,500, to exchange for a farm within 35 miles of Portland. This is high-class acreage; only reason for exchange, wishes to go in the dairy business. No phone information.

F. E. TAYLOR CO., 404-5 Lewis building, 4th and Oak streets.

WANTED—ACREAGE.

We have a client with income corner under lease, good rental, also new bungalow, total equity $7200, wishing to exchange for farm within 30 miles of Portland. Party wishes to conduct a country meat business. These properties are excellent buys at prices submitted. No inflation, yours must be likewise. No phone information.

F. E. TAYLOR CO., 404-5 Lewis building, 4th and Oak sts.

ATTENTION, COUNTRY PROPERTY OWNERS!

We have improved and unimproved city property in any size or amount to exchange for farms. If you have anything in this line you will do well to write or call at

COLUMBIA TRUST COMPANY Ground Floor Board of Trade Bldg.

ROOMING-HOUSE for city property.
10 acres for auto.
Grocery store for house and lot.
5-room bungalow for acreage.
Lots for acreage or business.
Farms exchange and lots.
Acreage for equity in house.
Many more good propositions.
GARLAND & CO., 191 4th st.

EXCEPTIONAL bargains; $1250 with unincumbered property secures modern residence; three Alberta lots; Crook County timber; Willamette farm, ranch. Investigate immediately. Owner, 1030 Grand, North.

WANT FURNITURE

for 5 or 6-room house in exchange for two dandy corner lots in Wellesley Addition. Price $800, $225 yet due on contract, $12 per month. Owner, A. W. Estes, 300 Williams ave. Phone East 2273.

FOR SALE or exchange, 320 acres very best of farm land in Lake County, Oregon, $5000; good improvements; come or write and let me tell you about it. W. L. Powers, 3319 S. E. 49th st.

TO EXCHANGE—Substantial equity in 5-room cottage-bungalow in Vancouver for medium priced acreage in Southern Oregon. Address box 44, Castle Rock, Wash.

640 ACRES prairie land in Steele County, Minnesota; want timber land or will exchange for good stock merchandise. McClintock & Geddes, Roseburg, Or.

HAVE $3400 equity in residence on Hawthorne ave., to exchange for farm near Salem or Albany, or residence in either. Tabor 2288.

7-ROOM house, lot 50 by 100, family fruit, rented, on Mount Tabor car line, mortgage $1650; price $3500. Will exchange equity for lot. Call 191 4th st.

AN energetic man to take active part in management of business house in Portland; must invest money. V 530, Oregonian.

FOR SALE or trade, 2016 acres Central Oregon land, $17.50; stock or diversified farms; will consider Portland property. Huston, 325 Mohawk bldg. Marshall 2569.

LOT FOR TYPEWRITER.

Trinidad, Wash. No incumbrance. K 522, Oregonian.

ONE or two nice diamond rings to exchange for good driving rig. 22 East 8th street.

SEVENTEEN miles out on Salem Electric, 11 acres, $750; wood joining station; want vacant lot. Owner, East 2741.

FOR anything of value, $1500 equity in modern 7-room house and 2 lots. 801 Front. Main 877.

GOOD 40-acre relinquishment to exchange for team, wagon and harness. 274 Stark street.

10 ACRES on electric line, close to Portland to exchange for three or four-ton truck. V 534 Oregonian.

FOR SALE or trade, full lot, with 2 good houses, on West Side. Sellwood 1711.

FINE RESTAURANT for cash, real estate or live stock. Swank, 317 Hamilton bldg.

10 ACRES of land at Fall City, Oregon, to exchange for stock. 14 Union ave.

$10,500 EQUITY in new rented flats; want vacant lot Owner, East 2741

GOOD 8-room house, 104 East 19th, near Alder. Y 511, Oregonian.

FOR SALE—TIMBER LANDS.

TIMBER, yellow and red fir, close in, near transportation. In tracts of 80,000,000 feet and up.

CAUSEY LAND & INVESTMENT CO. 503-4 Lumbermens bldg. Main 3148.

7600 ACRES in Clatsop County, tributary to Youngs River; timber opened up, cruises about 400 million feet, yellow fir, spruce and hemlock; good terms. A. Osburn, Astoria, Or.

TIMBER LANDS BOUGHT AND SOLD. C. J. M'CRACKEN, 304 McKay Bldg.

FOR SALE.

Horses, Vehicles, Etc.

FOR SALE—1 span gray horses, 7 years old, weighing 3200; 1 span bay mares, 5 years old, weighing 3000, with foal, sound, true and without blemishes. Ed Placer, Woodburn, Or.

WANTED—To trade a good horse, buggy and harness in on a good team of horses weighing between 2800 or 3000; will pay some difference. Phone East 4804.

FOR SALE — One well matched team of black mares, 5 and 6 years old, weighing 2500, sound and true. 220 Russell st.

CHEAP; team, weight 2200 lbs. Harness and light farm wagon. Must be sold at once. 1967 E. Stark st., Montavilla.

WANTED—Team, harness and farm wagon; will give good trade. Curtis, Evergreen Station, Oregon City car.

A FINE Shetland pony, rubber-tired buggy and harness; will exchange for driving rig. 14 Union ave.

3 GOOD, honest work teams cheap. Will take cattle or driving horses in exchange. 14 Union ave.

TEAM of good work mules; will exchange for horses. 14 Union ave.

$135 TAKES team, harness and wagon. Call 484 E. Stark st.

Pianos, Organs and Musical Instruments.

WILL sell cheap for cash, a fine Richmond piano and music cabinet. 46 Gibbs, A 3507

Dogs, Birds, Pet Stock.

FOR SALE—English bull pups, male, pedigreed. Call 701 Washington st., apt. 27, or phone A 2969.

AIREDALE terriers for protection, sport and pals. Laddix Kennels, Estacada, Or

FOR SALE—Scotch Collie. Phone E. 1832.

Livestock.

40 CHOICE dairy cows for sale. AV 369, Oregonian.

Automobiles.

AUTO TO TRADE.

Must have some cash. Will take unincumbered acreage or lot for balance, on 40 h. p. 5-pass. Mitchell car in fine condition. Owner, A. W. Estes, 300 Williams ave. Phone E. 3273.

ONE 2½-ton Kelly truck $1650; one 3-ton Kelly truck $1850; both in A-1 condition. Inquire 211 Couch bldg. Oregon Road Oiling Co.

TO TRADE for 1911 Winton or Garford 7-passenger auto in A-No. 1 condition, 7-room house, 50x100 lot, 1 block from carline, on 44th st. AE 611, Oregonian.

E-M-F 30, 5-pass., exceptionally well equipped, sacrifice, $475. X 461, Oregonian.

AUTOMOBILE—4-passenger with or without the truck. Cash or trade, or real estate. Apply 713 E. Clinton.

STORAGE $5 per month; repair work guaranteed. Pacific Garage, corner 11th and Jefferson sts.

WHITE steamer, A No. 1 shape, to exchange for stock. 14 Union ave.

FOR SALE.

Automobiles.

MITCHELL ROADSTER, 2 OR 3-PASSENGER, 30-H.P., FULLY EQUIPPED; SNAP, $275.

Over 40 other bargains to select from.

OREGON AUTO EXCHANGE, 493-495 Alder St. Main 1161, A 4537.

BARGAINS IN SLIGHTLY USED CARS. We have a few snaps in slightly used cars and MICHIGAN cars taken in exchange; all cars fully guaranteed. Call or write at once.

MICHIGAN AUTO & BUGGY CO., Phones: East 1421, B 1345. 369-371 Hawthorne ave.

USED-CAR BUYERS should examine our stock before purchasing. The values we offer ARE UNEQUALED.

NORTHWEST AUTO EXCHANGE 521 Alder st.

Furniture for Sale.

MODERN house for rent, furniture for sale; a bargain; parties leaving town; rent $25. No. 30 East 11th st. North. B 3105.

FURNITURE 5-room house for sale; one room rented for $8; rent $18; price $150. 683 Kearney st.

FURNITURE of 5-room flat; rent $18; walking distance. One room rented. 250½ Umatilla, between Main and Madison.

SACRIFICE—Complete furnishings of 7-room modern flat, centrally located. Phone A 5094.

MUST SACRIFICE for $250 fine carpets and new furniture of 6-room modern house; rent $25. 369 20th st. North.

FURNITURE of modern 6-room cottage. 107 South 13th st.

DAY WORK, laundry or cooking in private family. Marshall 5026.

Miscellaneous.

FOR SALE.

A 45-horsepower, 550-volt Crocker-Wheeler motor, complete with standard blade starter, no voltage release and 75-ampere overload I. T. E. circuit breaker, in A1 condition. Address room 203, Oregonian bldg.

OVERCOATS AND RAINCOATS—

Men! When you buy a suit, raincoat or overcoat of me you save that extra profit which goes into the high-rent landlord's pocket. Jimmy Dunn, 315 Oregonian bldg., also Majestic Theater bldg.

LADY will sell heirloom, comprising brooch and pendant eardrops, solid gold and beautifully adorned with center crowns of seed pearls; original, unique, very handsome, and over 200 years in family; price $100. T 528, Oregonian.

NATIONAL cash registers, credit registers, computing scales, electric coffee mills and all store appliances bought, sold and repaired. See for cash or payments. Pacific Store Service Co., 227 Stark. Main 7711.

FOR SALE.

One 125-volt direct-current generator, complete with field rheostat, am-meter and circuit breaker. This machine is in good repair. Address room 203 Oregonian bldg.

FOR SALE.

A 40-K. W., 550-volt Crocker-Wheeler generator, complete with field rheostat and circuit breaker, in good condition. Address room 203, Oregonian bldg.

SAFES—Special bargains second-hand fire and burglar-proof; safes opened and repaired. Purcell Safe Co., and Portland Safe Co., 85 5th st. Phone Main 6309.

MEN'S PANTS—

Men! Buy your pants of me and save money. Jimmy Dunn, room 315 Oregonian bldg., also Majestic Theater bldg.

NEW genuine Astrachan fur coat, cheap, cash, size 36-38. 1027½ Belmont. Tabor 2283.

FOR SALE OR RENT—Logging and hoisting engines. Contractors' equipment. RAILWAY EQUIPMENT CO., 1st and Oak.

STEAM shovel for sale or trade; would consider real estate as part payment. Room 17 Russell bldg.

HIGH-GRADE typewriters, all makes, bought, sold and exchanged. Northwest Typewriter Co., 262 Stark.

ANNUAL SALE of unredeemed pledges. UNCLE SAYERS, 40 years in Portland, 71 Sixth st., near Oak.

VISIBLE typewriter cheap. K 513, Oregonian.

SMITH Premier; nearly new; $20. K 514, Oregonian.

GOOD second-hand safe cheap, will trade. 293 Worcester bldg.

FINE roll desk $15; 60-in. desk $18; table $5. 54 3d st.

BEST offer takes $18 cookstove Tuesday. 395 Fremont st.

Ridpath's Library of Universal Literature, 25 vols., new; sacrifice. 324 Worcester bldg.

WELL-ROTTED fertilizer for sale. Call East 2102.

DERBY desks and office furniture. E. B. Haley Desk Co., 210 Seventh st. Main 531

WANTED—MISCELLANEOUS.

LEVIN HARDWARE & FURNITURE CO. PAYS THE HIGHEST CASH PRICES for second-hand furniture, carpets, stoves, ranges, etc. We handle farmers', loggers', mechanics', blacksmiths', plumbers and contractors' outfits. We carry bicycles, guns, rifles and game traps. We have 20-ton all sizes of second-hand wire rope and 2 carloads of poultry netting, slightly damaged, very cheap. 221 Front st. Main 9072.

KEEP OUT OF THE RAIN.

Learn moving picture operating; $25 to $40 per week; easy inside work, short hours; day and evening classes. Call and see us before making arrangements elsewhere. Lessons reasonable. Easy terms. N. Y. MOVING PICTURE EXCHANGE, 526½ Washington, near 17th. Branch office, 602 Buchanan bldg.

WE BUY CLOTHING, FURNITURE AND TOOLS.

Highest price paid for ladies' and men's cast-off clothing, shoes, furniture, hardware and bicycles; if you want to be sure to get the full price for your goods, call up Main 2989 and you will surely get it. The Globe Store, 290 First St.

LEARN CREDIT REPORTING AND COLLECTING BUSINESS; pay your own way while learning; many towns still open and uncovered. 608 Lumbermens bldg.

WE pay the highest cash price for second-hand furniture. Seater & Martin. Phone East 3134, 348 Hawthorne ave.

WILL buy any kind of hair combings; highest cash price paid. Sanitary Beauty Parlors, 409 Dekum bldg.

CASH price paid for ladies' and gents' second-hand clothing. They must be first-class. L. Rosenblum, Marshall 374.

NATIONAL cash register; can use a small, also large size; will pay cash. Phone Main 696.

NEAT kalsomining, $2.50 room; woodwork cleaned, papering, painting, etc. Main 2856.

LADIES, have your own dress form made; costs nothing to investigate; something new. Room 22 Milner bldg.

TYPEWRITER WANTED.

L. C. Smith or Underwood; must be cheap. H 521, Oregonian.

FORD Auction Co. pays most cash for any kind of furniture. Main 8861, A 2445.

CASH PAID FOR DIAMONDS, Martin, 320, Lumber Exchange bldg.

WANTED—Complete moving-picture outfits, folding chairs, etc. N 468, Oregonian.

WANTED—No. 5 Underwood or L. C. Smith typewriter for cash. 512 Henry bldg.

HELP WANTED—MALE.

BOY wanted for store, age about 17; must be of good habits, bright and ambitious. 76 1st st.

A MAN of neat appearance to do special soliciting for local corporation in Portland. Apply after 9 A.M., 419 Marquam bldg.

SOLICITOR of experience wanted for commercial department of law firm. AN 536, Oregonian.

WANTED — Young man to learn barber trade; union ship. Call or write 832 Mississippi ave.

WANTED—Men capable of organizing lodges. Inquire between 10 and 4. H. W. Barrows, Eaton Hotel.

WANTED — Experienced solicitor on dye wagon. Apply 204½ 7th st.

GOOD SHOEMAKER wanted; jack man. A. Malston, 367 Stark.

DELIVERY boy. Kilham Stationery & Ptg. Co., 5th and Oak sts.

3 HODCARRIERS and 2 plasterers wanted. Phone A 7856.

FOUR laborers. Oregon Packing Co., East 8th and Belmont sts., 7 A. M., Nov. 12.

FIRST-CLASS non-union upholsterers; out of town. 222 Commercial Club bldg.

SOME good men to sell a high-grade coal. Apply 4 North 6th st.

ERRAND BOY wanted. Inquire G. P. Rummelin & Son, 124 2d st.

WANTED stock salesmen. Apply 303 Abington bldg.

PHOTO agent; extra commission paid; new offer. Boston Studio, 342½ Wash. st.

PHOTO solicitors, new offer. Diamond ring free. Sareny Studio, 346½ Morrison.

WANTED—An experienced tailor. Write Williams-Zoglmann Clo. Co., Burns, Or.

PHOTO coupon, best offer; snap for agents. Cutherth Studio, 801 Dekum bldg.

WANTED — First-class ladies' tailor. 311 Selling bldg. A Lippman.

TWO coatmakers wanted; $10 and up. D. I. Peters, Walla Walla, Wash.

AGENTS wanted to sell lots in new townsite, 1121 Yeon bldg.

HELP WANTED—MALE.

INCIDENT.
(One of Many)
Office Secretary Employment Department, Y. M. C. A.

Young man, stranger, seeking employment ($20 his total cash asset)—If I pay you $5 for employment membership I will have only $15 between me and starvation.

Secretary—If you pay $5 for employment membership you will have the Y. M. C. A. with all its resources between you and starvation.

Result: Young man joined association. In less than a week he had satisfactory employment.

Record for 10 months ending October 31. Call for men.....1962
Positions filled 1484

Employment membership guarantees member will secure employment or refund of membership fee; gives two months' full membership privileges, 10 months' social privileges and undertakes to keep member employed during the full terms of membership without further charge.

Constant demand for CLERICAL, TECHNICAL AND COMMERCIAL MEN.

See Secretary Employment Department Y. M. C. A.

$5000 INCOME per year without a dollar invested is good money; our salesman will make that; several of them much more; application to our methods does it, you may have the ability to earn as much money as any of our salesmen, but you are a slave to the salary idea; you know you will NEVER make but little more salary in your present position, but you lack the nerve to try a commission. GET OUT OF THAT RUT.

In our business the opportunities are unlimited. We are the strongest and largest on the Coast. Our business is expanding rapidly and we need good salesmen to take care of this increase. Our weekly sales meeting and our methods of obtaining prospects will help you. If you want to earn BIG MONEY, see Mr. Cleaveland, sales manager.

THE FRED A. JACOBS COMPANY, 269 Washington St.

EXPERIENCED SALESMAN to sell our homes in all parts of the city on easy payment plan and close-in restricted residence lots on both the East and West Sides; also close-in acreage; we furnish some prospects and assist in closing sales, we supply lots and build to suit purchaser; liberal commissions. Ask for sales manager.

PROVIDENT TRUST CO., Second Floor Selling Building.

ABLE-BODIED men wanted for the U. S. Marine Corps, between the ages of 19 and 35; must be native born or have first papers; monthly pay $13 to $60; additional compensation possible; food, clothing, quarters and medical attendance free; after 30 years service can retire with 75 per cent of pay and allowances; service on board ship and ashore in all parts of the world. Apply at U. S. Marine Corps Recruiting Office, 36 and Washington sts., or 13½ 3d st., Portland, Or.

WANTED FOR U. S. ARMY—Able-bodied, unmarried men, between ages of 18 and 35, citizens of United States, of good character and temperate habits, who can speak, read and write the English language. For information apply to Recruiting Officer, Worcester building, 2d and Oak sts., Portland, Or.

WANTED—SALESMAN

For one of the best selling articles on the market today; $60 per month salary and very liberal commission; must invest some money; this will bear the closest investigation; man must have A-1 reference. 618 Yeon bldg.

STATION MEN—Solid rock, good prices, everything furnished, railroad work. 324 Yeon building, Portland.

A SUCCESSFUL CORPORATION, INCREASING ITS CAPITAL, HAS OPENING FOR SALES ABILITY TO SELL STOCK; PERMANENT, LUCRATIVE POSITION FOR HIGH-GRADE MEN. AR 536, OREGONIAN.

WANTED—An experienced traveling salesman for a financial corporation, having energy, tact, ability and good address; a good position for the right party. Address by call at room 409 Ellers bldg., 7th and Alder sts.

YOUR opportunity if you are a hustler; exclusive control of good territory, free outfit; weekly advances; complete line; guaranteed absolutely. Yakima Valley Nursery Company, Toppenish, Wash.

LOCAL representatives wanted in your section to get into a big-paying business without capital. Write for particulars. United Co-Operative Realty Co., 357-J Cedar, St. Paul, Minn.

WANTED—Throughly competent bookkeeper. Answer in own handwriting, giving personal qualifications, references, experience and state salary expected. AM 539, Oregonian.

ONE man's commission last week, $230, selling Washington Nursery Company's trees. If you can walk, talk and write an order, write us today for territory. Washington Nursery Company, Toppenish, Wash.

LAND SHOW SALESMEN.

To offer 5 and 10-acre Loganberry tracts, planted, trellised, cared for 18 months. A salable proposition. Apply at 320 Railway Exchange bldg.

SALESMAN TO call on medical profession and represent old established trade; good income guaranteed successful man. P. O. box 121, Philadelphia.

MEN having soliciting experience to represent local corporation of high standing. Call 1 to 4 P. M. Monday, 418 Mohawk bldg., 3d and Morrison.

WANTED — Two experienced real estate salesmen. Some leads furnished. Good proposition. Apply before noon, suite 605 Lumbermens bldg.

YOUNG man wanted about 18 years of age for junior clerk in railroad office, small salary, must live at home. Apply in own handwriting. E 566, Oregonian.

WANTED—Four clean-cut men who have selling ability; opportunity for advancement with good company. Call, 9 to 10, 350 W. Burnside.

WANTED—A first-class machinery salesman; one who is familiar with logging and railway machinery. State age and experience. AR 521, Oregonian.

I AM not running a morgue, but if you are a live business getter I'll make a proposition that you will want. 318 Worcester bldg.

WANTED—Experienced young man assist on books, wholesale house; state age, references and salary. S 533, Oregonian.

EXPERIENCED advertising solicitors, Christmas number; liberal commission. 208 Madison st.

20 EXPERIENCED shoe salesmen wanted; none other need apply. Rosenthal's, 7th and Washington.

PRINTER WANTED—Young man for make-up and ads; one machine; evening paper, Herald, Klamath Falls, Or.

GOOD bright young man stenographer for steady position with good chances for advancement. Address R 568, Oregonian.

MAN familiar with billing, extending, checking and grocery line preferred. S 534, Oregonian.

BOY wanted with wheel at Canyon Market, 560 Jefferson.

BOY for delivery; must have wheel. Nau's pharmacy, 6th and Alder.

BICYCLE BOY wanted. 452 Washington.

HELP WANTED—FEMALE.

YOUNG lady of good appearance and business experience to do special work for local corporation; must be able to collect; salary. Apply after 9 A.M., 419 Marquam.

GOOD HOME and good wages for girl in family of 2. Apartment 5, Westfall Apts., 5th and Hall.

WANTED—Refined, capable woman for responsible position. Viavi Co., 609 Rothchild bldg., 4th and Washington.

WANT good cook for family of three grown people. 581 Jackson st., Portland Heights. Main 2957.

HOUSEKEEPERS, cooks, waitresses, second girls, chambermaids, nurses. St. Louis Agency, 253½ Alder. Main 2039, A 4775.

THOROUGHLY experienced chambermaid and waitress for private boarding-house. Call 591 Harrison st. Main 6351.

BUSINESS firm needs a woman, not under 25, who is capable and reliable; experience not required. J 592, Oregonian.

MRS. HOWE'S LADIES' AGENCY. Washington bldg., 270½ Washington st., near 4th. Phone Main 8836 or A 3266.

WANTED—Good girl cook; general housework; other help employed. Apply at 795 Flanders st.

WAIST finishers, only experienced apply; no others; also apprentices wanted. 434 Morrison.

WANTED—Teachers for Chinese Mission, 3:30 to 9:30 P. M. 145½ 1st st.

GIRL for general housework; no cooking; 3 in family. 737 Overton st.

YOUNG woman wanted in a ladies' and gents' furnishing store. 324 1st st.

SEVERAL ladies to handle our Christmas offer. Studio De Luxe, Ellers bldg.

GIRL for general housework, family three adults. Apply 655 Hoyt st.

PUBLIC stenographer; must be experienced in legal work. 407 Fenton bldg.

A GIRL for cooking and general housework; 4 adults. 500 Taylor. Main 5046.

GIRL for general housework, small family. 808 Clackamas. Take Broadway car.

WANTED—Experienced cook; references required. 714 Everett.

WAIST and skirt help wanted. Teesdale, 148 13th st.

GIRL to work in store and cafeteria. 560 E. Alder. Sunnyside car to 12th.

YOUNG Finnish girl for general housework. Call Woodlawn 1116 or 109 Failing st.

HELP WANTED—FEMALE.

WANTED—YOUNG LADIES FOR TELEPHONE OPERATING, WITH OR WITHOUT EXPERIENCE; PAID WHILE LEARNING. APPLY AT THE PACIFIC TELEPHONE & TELEGRAPH COMPANY (EAST OFFICE), COR. 6TH AND EAST ANKENY STREETS, OR MAIN OFFICE, WEST PARK AND ALDER. TELEPHONE EAST 250.

GUILD EMPLOYMENT ASSOCIATION.

Wanted—First-class chamber maids, cooks, $35, $40 per month; several general housework. We want good help. We cater to the best places in the city. 314 Selling bldg.

GIRL or woman (white or colored) not over 40 for general work and assist with 2 children; must be neat and willing; good comfortable room, work not heavy. Call mornings, 924 Broadway.

THE Domestic Service Bureau, 306 Central bldg., receives daily calls from the best of homes for competent, reliable girls for general housework, cooks, second work and nurse maids.

GUILD EMPLOYMENT ASSOCIATION.

Wanted, first-class cooks, $35 to $40 per month; 2 girls, also several good places for general housework. 314 Selling bldg. A 7055.

WANTED — Experienced girl for general housework in family of three adults; must be good cook. Apply 835 Overton st. Tel. Marshall 1826. Good wages.

WILL give good home and some money to school girl over 15 in exchange for assistance in housework in small family. 920 East Main.

WANTED—An experienced cook; must have good reference; small family, good wages. Call in the morning. 786 Johnson. Phone Main 1427.

WANTED—At once, two good women pastry cooks, one that understands salads; also must have references; good wages. V 533, Oregonian.

STRONG young girl wanted to assist with general housework and care of baby; no heavy washing, no cooking, family of 3. Phone East 6071.

WANTED—Experienced girl for housework and waiting on table. Call 394½ Park st., near Columbia.

MAID—Young, must know some dressmaking, board home. Address by letter only. Reference. 746 Multnomah Hotel.

GIRL wanted in stationery and jewelry engraving shop. Apply after 9 A. M., room 51, 27½ Morrison st.

WANTED—Discreet, well-dressed lady; special detective work; no agency. V 531, Oregonian.

WANTED—A girl for general housework. Must be good cook. $30 per month. Phone Marshall 11.

WORKING MAN in city, 28 years of age, wants a housekeeper; young widow preferred. R 570, Oregonian.

NURSE girl wanted. Call this morning at 10 o'clock, 1129 Thurman st. Take "W" car.

GIRL to assist in cooking and general housework; 2 in family. 243 Cornell road, head of Marshall st.

WANTED—Plain, neat woman housekeeper, with small child preferred. T 525, Oregonian.

WOMAN to work in small restaurant; must be competent. 226½ 2d st.

GIRL for general housework; two in family. 531 6th st.

EXPERIENCED operators for power machine. Lowengart & Co.

WANTED—Young girls to learn millinery. Apply Miss Fraser, Lowengart & Co.

WOMAN or girl, experienced, general housework. Apply before noon, 291 7th.

WANTED—Competent girl for second, good wages. 111 North 22d st.

WOMAN to work in small restaurant; must be competent. 235 Market st.

HOME of Feminaid Co., 515 Dekum bldg. Representatives wanted; lucrative position.

WANT good cook. 779 Marshall.

HELP WANTED—MALE OR FEMALE.

WANTED.

Man and wife for general work in small private hospital. Address box 107 or phone M. 6221 S. Forest Grove, Or.

FISK Teachers' Agency secures positions for teachers. 316 Journal bldg. M. 4835.

HELP WANTED—MISCELLANEOUS.

DON'T BE MISLED.

The right place to learn to operate a motion picture machine and to qualify for the position of motion picture operator is in the large house of a motion picture theater. That is the way we teach you. Reasonable rates.

See Mr. Connolly, 600 Yeon Bldg.

LOCOMOTIVE FIREMEN AND BRAKEMEN for nearby railroads. $80 to $100 monthly; age 18 to 35; experience unnecessary; no strike; promotion to engineer, conductor; railroad employing headquarters; no charge for assistance to employment; state age, send stamp for application. Railway Association, Oregonian.

MEN and women to learn the barber trade in eight weeks; special inducements; percentage paid while learning; tools free; expert instructors; 17 years in the business, 37 schools; a lifetime membership given to each student. Moler Barber College, 35 N. 4th st., Portland, Or.

WE TEACH YOU A TRADE in few months' time; pay wages after second month; electricity, automobiles, plumbing, bricklaying; 100 satisfied workmen today; 40,000 going; now hiring for the positions; catalogue free. United Trade School Contracting Co., Los Angeles.

WANTED—Six young ladies, between 18 and 25 years old, to take up Comptometer work; positions are high grade and work is very agreeable; salary good. Call 807 Spalding.

MEN wanted, your opportunity, operating taught by experienced electrician and chief operator, 20th century methods at Rex Moving-picture Operators' School, room 304, Allsky bldg., 3d and Morrison.

MEN and women for Government positions, $70 week. Write for list positions open. Franklin Institute, Dept. 338-T, Rochester, N. Y.

WANTED—Picture-play writers; big pay; we'll teach you; free information. Picture Play Association, D 3, San Francisco.

GIRLS, learn beauty parlor work at reduced rates this month. 613 Rothchild bldg.

MAKE money writing short stories or for newspapers; big pay; free booklet tells how. United Press Synd. D 3, San Fran'co.

WANTED—3 men to learn driving and repairing autos. Call at Madison garage, 1111 Hawthorne ave., East Side.

LEARN moving-picture operating; full course taught; secure positions. 404 Rothchild bldg., 4th and Washington.

ELITE PRIVATE BUSINESS COLLEGE—Shorthand, typewriting, bookkeeping. 642 Hamilton bldg. Marshall 4258.

MEN and women to learn the barber trade in 8 weeks; position guaranteed. Oregon Barber College, 233 Madison st.

FIVE girls to learn business. 400 Dekum bldg. Sanitary Beauty Parlors.

SHORTHAND typewriting school, 269 14th st. Main 3593. Expert instruction $5 mo.

SITUATIONS WANTED—MALE.

Bookkeepers and Clerks.

BOOKKEEPER, accountant, auditor, office manager, credit man, purchasing agent, experienced in wholesale and retail lines, manufacturing, transportation and banking, etc., etc.; bond any amount. Consider anything; in or out of town. AJ 536, Oregonian.

POSITION as bookkeeper by young man well recommended from Eastern city where he has had several years' experience. S 538, Oregonian.

WILL AUDIT, OPEN, CLOSE OR WRITE up books, prepare balance and statements, install systems. Gillingham, auditor, 512 Lewis bld