

LOSS OF TEN CENTS

Steady Selling Carries Hop Prices Downward.

DEALS MADE AT 36 AND 35C

Many Orders Come in but Are Cancelled Before They Are Filled Because of the Uninterrupted Decline.

A carload of hops was sold at Salem yesterday morning at 36 cents and in the afternoon there was a sale in this city at 35 cents. This latter figure represents a fall of 10 cents from the high point of the season.

The sharp decline in the market this week has brought a number of orders from the East, but most of them were cancelled before they could be filled, and were followed by lower orders. The fact that the East shows interest, however, would indicate that business might be picked up in the stability of the market were demonstrated.

The margin of the market is not due to manipulation on the part of brewers or short sellers. If the brewers had been disposed to manipulate the market they would have done so before they did their heavy buying, not now when only a fragment of the crop remains. A great deal of buying has been heard, but this is only a reflection of the settlement of the market. Prices are going down rather because of their own weight. For nearly two months there has been demand on the market, either domestic or foreign, and speculative buyers, who had bought at high prices, were finally forced to let go. A few growers decided to sell, as the upward could only be effected by making concessions.

The weakness evidently has extended to California, as an offer was made yesterday to sell 4000 bales of Yolo at 34 cents net to buyer here with request for a counter offer.

The market at the present time absolutely lacks support, except such as is offered by a few stiff-backed holders, but as long as the selling continues prices must decline.

Not a few of the growers and dealers believe there will soon be a reaction that will put prices back where they were. One of these is M. H. Gilbertson. There was a report yesterday that he had sold, but he denied it. "My hops will not be sold," he said. "I will get 45 cents for them."

The Oregon growers are all quiet. Arriving in a cable received yesterday from Herman Kluber, at London, the English growers are very firm, but the London market has been affected by the weakness in Oregon.

The following is from the Kenilworth Observer of January 23, a date before prices in England began to decline:

"The market remains very quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

The general market opened quietly, prices ranging from 47 to 48 per cent. The market was quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

The general market opened quietly, prices ranging from 47 to 48 per cent. The market was quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

The general market opened quietly, prices ranging from 47 to 48 per cent. The market was quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

The general market opened quietly, prices ranging from 47 to 48 per cent. The market was quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

The general market opened quietly, prices ranging from 47 to 48 per cent. The market was quiet, but as the crops are appreciated by consumers, prices remain firm at top quotations. Continental and American supplies are on a very moderate scale, and full prices are asked and easily obtained."

Reviewing the past year, Manger & Manger, of London, say in their annual report:

The year 1911 will be a memorable one in the annals of the hop industry. In the Spring the bins started vigorously. Towards the end of May a long spell of normality set in, but it was not long before the bins started picking time, causing much anxiety. In consequence of the drought and great heat an outbreak of red spider followed which was only overcome by constant washing of the bins; thus averting serious damage to the crop; which ultimately proved to be one of exceptional quality, the best grown for years past. 300,000 hundredweights, or 800,000 hundredweights per acre on 35,000 acres.

RETAILERS SHOW GAIN

Railway Earnings Larger Last Week in January.

REPORTS BY 25 ROADS

Stock Market Undertone Is Firmer and Bears Cease Their Attacks.

Southern Issues Prominent in the Trading.

NEW YORK, Feb. 9.—Stocks usually designated as leaders, which are the medium for the bulk of speculation, were retired to the background today. The Hill stocks and St. Paul were the only leading issues which broke away from the bear faction seemed to have become convinced that little impression could be made on the list, as the market was the perceptibly firmer.

Aside from the Hill issues and St. Paul, the strongest railroad stocks were in the Southern list. For several days Southern Railway preferred has been strong on the expectation that the bear faction would be increased to a 4 per cent rate. Atlantic Coast Line and Louisville & Nashville were strong. The heavy decrease in the supply of surplus copper stocks reported in yesterday's market here and abroad, which has been induced by profit-taking sales, following yesterday's advance.

An improvement in railroad earnings was indicated by the latest figures of gross receipts of the 25 railroads for the fourth week of January showed an increase of 10 per cent, compared with a decrease of 4 per cent the preceding week. The steeling exchange advanced and no more gold was engaged for foreign sale. The gold was engaged for foreign sale and indications pointed to larger withdrawals for foreign sale. The exportation of gold was partially offset by gains from the interior, known movements of currency for the week suggesting a loss of \$2,000,000 and \$1,000,000.

Trading in the bond market was lighter. Fructuations in prices were small. Total sales, par value, \$2,500,000. United States 5 per cent advanced 1/8 and the coupon 1/8.

CLOSING STOCK QUOTATIONS

Table with columns: Name, High, Low, Bid, Ask. Includes Am. Agt. 1.900, Am. Sugar 1.200, Am. Tobacco 2.000, etc.

FRUITS

NEW YORK, Feb. 9.—Fruit market steady. Apples, 10 to 12 pounds, \$1.00 to \$1.10. Oranges, 10 to 12 pounds, \$1.00 to \$1.10. Lemons, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

RETAILERS SHOW GAIN

Railway Earnings Larger Last Week in January.

REPORTS BY 25 ROADS

Stock Market Undertone Is Firmer and Bears Cease Their Attacks.

Southern Issues Prominent in the Trading.

NEW YORK, Feb. 9.—Stocks usually designated as leaders, which are the medium for the bulk of speculation, were retired to the background today. The Hill stocks and St. Paul were the only leading issues which broke away from the bear faction seemed to have become convinced that little impression could be made on the list, as the market was the perceptibly firmer.

Aside from the Hill issues and St. Paul, the strongest railroad stocks were in the Southern list. For several days Southern Railway preferred has been strong on the expectation that the bear faction would be increased to a 4 per cent rate. Atlantic Coast Line and Louisville & Nashville were strong. The heavy decrease in the supply of surplus copper stocks reported in yesterday's market here and abroad, which has been induced by profit-taking sales, following yesterday's advance.

An improvement in railroad earnings was indicated by the latest figures of gross receipts of the 25 railroads for the fourth week of January showed an increase of 10 per cent, compared with a decrease of 4 per cent the preceding week. The steeling exchange advanced and no more gold was engaged for foreign sale. The gold was engaged for foreign sale and indications pointed to larger withdrawals for foreign sale. The exportation of gold was partially offset by gains from the interior, known movements of currency for the week suggesting a loss of \$2,000,000 and \$1,000,000.

Trading in the bond market was lighter. Fructuations in prices were small. Total sales, par value, \$2,500,000. United States 5 per cent advanced 1/8 and the coupon 1/8.

CLOSING STOCK QUOTATIONS

Table with columns: Name, High, Low, Bid, Ask. Includes Am. Agt. 1.900, Am. Sugar 1.200, Am. Tobacco 2.000, etc.

FRUITS

NEW YORK, Feb. 9.—Fruit market steady. Apples, 10 to 12 pounds, \$1.00 to \$1.10. Oranges, 10 to 12 pounds, \$1.00 to \$1.10. Lemons, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

RETAILERS SHOW GAIN

Railway Earnings Larger Last Week in January.

REPORTS BY 25 ROADS

Stock Market Undertone Is Firmer and Bears Cease Their Attacks.

Southern Issues Prominent in the Trading.

NEW YORK, Feb. 9.—Stocks usually designated as leaders, which are the medium for the bulk of speculation, were retired to the background today. The Hill stocks and St. Paul were the only leading issues which broke away from the bear faction seemed to have become convinced that little impression could be made on the list, as the market was the perceptibly firmer.

Aside from the Hill issues and St. Paul, the strongest railroad stocks were in the Southern list. For several days Southern Railway preferred has been strong on the expectation that the bear faction would be increased to a 4 per cent rate. Atlantic Coast Line and Louisville & Nashville were strong. The heavy decrease in the supply of surplus copper stocks reported in yesterday's market here and abroad, which has been induced by profit-taking sales, following yesterday's advance.

An improvement in railroad earnings was indicated by the latest figures of gross receipts of the 25 railroads for the fourth week of January showed an increase of 10 per cent, compared with a decrease of 4 per cent the preceding week. The steeling exchange advanced and no more gold was engaged for foreign sale. The gold was engaged for foreign sale and indications pointed to larger withdrawals for foreign sale. The exportation of gold was partially offset by gains from the interior, known movements of currency for the week suggesting a loss of \$2,000,000 and \$1,000,000.

Trading in the bond market was lighter. Fructuations in prices were small. Total sales, par value, \$2,500,000. United States 5 per cent advanced 1/8 and the coupon 1/8.

CLOSING STOCK QUOTATIONS

Table with columns: Name, High, Low, Bid, Ask. Includes Am. Agt. 1.900, Am. Sugar 1.200, Am. Tobacco 2.000, etc.

FRUITS

NEW YORK, Feb. 9.—Fruit market steady. Apples, 10 to 12 pounds, \$1.00 to \$1.10. Oranges, 10 to 12 pounds, \$1.00 to \$1.10. Lemons, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

RETAILERS SHOW GAIN

Railway Earnings Larger Last Week in January.

REPORTS BY 25 ROADS

Stock Market Undertone Is Firmer and Bears Cease Their Attacks.

Southern Issues Prominent in the Trading.

NEW YORK, Feb. 9.—Stocks usually designated as leaders, which are the medium for the bulk of speculation, were retired to the background today. The Hill stocks and St. Paul were the only leading issues which broke away from the bear faction seemed to have become convinced that little impression could be made on the list, as the market was the perceptibly firmer.

Aside from the Hill issues and St. Paul, the strongest railroad stocks were in the Southern list. For several days Southern Railway preferred has been strong on the expectation that the bear faction would be increased to a 4 per cent rate. Atlantic Coast Line and Louisville & Nashville were strong. The heavy decrease in the supply of surplus copper stocks reported in yesterday's market here and abroad, which has been induced by profit-taking sales, following yesterday's advance.

An improvement in railroad earnings was indicated by the latest figures of gross receipts of the 25 railroads for the fourth week of January showed an increase of 10 per cent, compared with a decrease of 4 per cent the preceding week. The steeling exchange advanced and no more gold was engaged for foreign sale. The gold was engaged for foreign sale and indications pointed to larger withdrawals for foreign sale. The exportation of gold was partially offset by gains from the interior, known movements of currency for the week suggesting a loss of \$2,000,000 and \$1,000,000.

Trading in the bond market was lighter. Fructuations in prices were small. Total sales, par value, \$2,500,000. United States 5 per cent advanced 1/8 and the coupon 1/8.

CLOSING STOCK QUOTATIONS

Table with columns: Name, High, Low, Bid, Ask. Includes Am. Agt. 1.900, Am. Sugar 1.200, Am. Tobacco 2.000, etc.

FRUITS

NEW YORK, Feb. 9.—Fruit market steady. Apples, 10 to 12 pounds, \$1.00 to \$1.10. Oranges, 10 to 12 pounds, \$1.00 to \$1.10. Lemons, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

GRAIN

NEW YORK, Feb. 9.—Grain market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

COFFEE

NEW YORK, Feb. 9.—Coffee market steady. No. 1, 10 to 12 pounds, \$1.00 to \$1.10. No. 2, 10 to 12 pounds, \$1.00 to \$1.10.

WHEAT

NEW YORK, Feb. 9.—Wheat market steady. No. 2 hard, 10 to 12 pounds, \$1.00 to \$1.10. No. 3 hard, 10 to 12 pounds, \$1.00 to \$1.10.

THE UNITED STATES NATIONAL BANK

PORTLAND, OREGON. UNITED STATES DEPOSITORY. Capital - - - \$1,000,000.00. Surplus and Profits \$900,000.00.

OFFICERS: J. C. AINSWORTH, President. R. W. SCHMIDT, Cashier. A. H. WRIGHT, Assistant Cashier. W. A. HOLT, Assistant Cashier.

LETTERS OF CREDIT AND TRAVELERS' CHECKS ISSUED CREDITABLE EVERYWHERE

LUMBERMENS NATIONAL BANK

Capital - - - \$1,000,000.00. A progressive commercial bank with a savings department under government supervision.

4% On Savings. CORNER FIFTH AND STARK.

First National Bank

Capital \$1,500,000. Surplus 850,000. Oldest National Bank West of the Rocky Mountains.

LADD & TILTON BANK

Established 1859. Capital Stock - - - \$1,000,000.00. Surplus and Undivided Profits - - - 800,000.00.

The Canadian Bank of Commerce