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## Gill＇s Ad．－man

Goes On An Eleventh－Hour Shopping Tour And Finds He Can Select All His Presents at Gill＇s
$\qquad$ Books


$\qquad$ as as good dsortments of Books as at Gill＇s．） $\underset{\substack{\text { Lataor } \\ \text { Goods }}}{ }$ In leather，he finds a multitude of gift pieces．Here
is a handsome Hand Bag for the wife；a beautiful Mani－
eure Set for sister；an Address Book for Mother；a Cigar期 Arts Jend orarytas
 He can＇t get by the Pen ease！He uses a fountain per $\underset{\substack{\text { Pomatain } \\ \text { Pens }}}{ }$
 boss＂will find an Ideal on his desk Tuesday morning and one is going by
mail to Cousin Nell at college．Everyone likes a good fountain pen，－that＇s
why Waterman＇s Ideal is always safe．
$\qquad$ onery
Boxes A bor of paper with envelopes to match is alluring，
and although Gill＇s Ad－man is accustomed to seeing these wheased any person would
$\qquad$ The Dodge Calendar for Business Men would certainly
please Uncle Ben，and the Nature Calendar is the very Sentiment Calendars，there is something for every relative or friend．The ＂G－W＂
Bookcases ＂Globe－Wernicke＂on it－what could be more appropri Bookcases ate for the home？＂n it－what could be more appropri－
aty，here is a gift for ALI，the Unit＂costs no more，than a single gift book．No more disorder in Gill＇s Ad．－man＇s home library，for Christmas morning will find his wife and children

noving all the books to a Globe－Wernicke Sectional Bookcase． | Decorations． |
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| Tags，Seals，Etc． | Last but not least，he must select some dainty Xmas

tags，
ter tags，seals，Etc．
tags，stamps，seals，cord，tissue paper，etc．，etc．，for no mat the
ter what the gift may be，if it is not properly＂dressed＂ Miscellaneous But the Ad．－man sees so many things，he can＇t begin to
name them all．If you have not completed your gift
buying，you mast come and nd just what you want at just the price you want to pay．
crowds of＂last－minute shoppers＂at Gill＇s－Portland＇s Ideal

## Ohe J．J̌．Gill ©o．

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UNIQUE SHOW WINDOW ATTRACTS CROWDS
The Third－street sbow window of the Powers Furniture Company is one of the greatest downtown at－
ractions of Holiday week，being such a strikingly realistic reproduction of a snow scene as to delight not only the children but grownups，as well．
The setion is laid on the hills of a sowbond village，showing the honses in the distance with the
rright lights shining out，the snow－laden fir trées，the rustie bridge crossing a tiny stream，and Santa Claus bright lighta shining reindeer tean raneng over tho snow，discovered by two cliildren out ooasting by moonlight．
and hisul
Credit for the labor and ingenuity required to accomplish a window dressing so effective and unusual due Mr，J．Walter Johnson，who has delighted Portland shoppers with many other novel window effects Powers＇new store．
Take the children down to see it if you want to give them－a genuine Christmas trent．

