

PORTLAND'S STRIDE LEADS NORTHWEST

R. G. Dun & Co.'s Report Shows Seattle, Tacoma and Spokane Fall Behind.

CITY'S PROSPECTS ROSEATE

Retail Trade and Jobbing Business Here Gain as Colder Weather Comes—Pause Noted in Wheat Buying.

An improvement in business conditions in the cities of the Pacific Northwest and brighter prospects for the future are shown in a report by the Portland office of R. G. Dun & Co. The best showing, by far, is made by Portland, in which almost every line of trade records a material gain. The report is:

Portland. Retail trade has shown a material gain with colder weather, and jobbing business generally is of normal proportions. Conditions vary a good deal in different jobbing lines. Staples such as groceries, hardware, dry goods and furnishings are apparently maintaining their own, some firms reporting an increase in the sales, while others admit a slight decrease as compared with last year.

Wholesale trade in the city is also showing a gain. The volume of business is reported as being equal to that of 1910. Wholesale boots and shoes report an increase of 15 per cent to 25 per cent compared with last year. The small mercantile business is showing a gain, some firms reporting an increase in the sales, while others admit a slight decrease as compared with last year.

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ROUTING AIDS PORTLAND Northern Pacific Allows Stopovers at Lewiston for Colonists.

That Portland will derive much benefit from a concession just granted by the railroads in which they give a west-bound rate to all passengers applying through Lewiston as well as Spokane, is the belief of Tom Richardson, who has just returned home from a publicity campaign in the Lewiston country. This work resulted in the organization of the Idaho-Washington Development League this week, this work being helped along by Portland excursion of business men to the interior.

APPLE COURSE WILL OPEN W. H. Lawrence Will Speak at Y. M. C. A. Tomorrow Night.

Popular apple lectures at the Portland Young Men's Christian Association, which have been conducted during the last two winters, will be resumed for the present season to-night at 8 o'clock. The speaker will be W. H. Lawrence, formerly fruit expert at the Washington State College and now employed by leading orchardists at Hood River.

COURTS TO BE DISCUSSED State Bar Association to Take Up Subject at Meeting.

The annual meeting of the State Bar Association will be held in the United States Federal Court room in this city Tuesday afternoon, November 21, 1911. The attendance will not be confined to members of the association alone, but attorneys from all parts of the state, whether members or not, will be invited. A total delegation of more than 150 is expected.

GRANT SEEKS POINTERS City Attorney Tours Eastern Cities to Study Civic Systems.

To get ideas on the legal systems and municipal governments in Eastern states, City Attorney Grant, of Portland, has started on a tour through New York, Pennsylvania, Illinois and other states before returning home after completing the Broadway bridge starting in Washington, D. C., before the Supreme Court. A letter received by Acting City Attorney Tomlinson yesterday indicates that an extensive study of Eastern conditions is to be made. Mr. Grant expects to return to Portland about November 20.

A Great Sale of Groceries Golden Glow Butter, per square, only 75c.

O. W. K. Special Butter, per square, 72c. Sweet Potatoes, special, 11 pounds for 25c. 1 pound of Seeded Raisins, special for 8c. Regular 25c can of Asparagus, at only 19c. 40c O. W. K. Coffee, pound, special at 28c. 25c Hot Mushrooms, special at only 19c. Columbia River Salmon, special, only 11c. 25c Sliced Pineapples, sp/1 price, can, 20c.

Store Open Until 9:30 This Evening—Toy Department and Picture Store, 4th Floor Columbia Pork Sausage, 4th Floor—Manicuring and Hairdressing Parlors, 2d Floor

Olds, Wortman & King Portland's Oldest and Largest Retail Store—Established 1851

The Big "Economy Store"

The Home of High-Class Merchandise of Every Description—"The Best Store"

Our Annual Thanksgiving Offer to Men

Save \$5 \$5 Off The Price of All Suits Selling at \$20 or More

\$2.50 Off Price of All Suits Under \$20.00

\$4 Pants \$2.95 \$15 Suits 10.85

Free Dolls With \$1.00 Purchases in the Children's Dept., 2d Floor

Four Shirt Specials

\$2.00 Shirts, at only \$1.35. Thrifty men will take advantage and lay in a good supply of these shirts. The new Fall styles, made of the finest grades of French percale, woven madras and Russian cords, with white grounds with neat black and colored stripes. Plain or plaited bosoms; coat styles, with cuffs attached. Reg. \$2.00 shirts, special, only \$1.35. Raintex Shirts, on sale at 85c. The President "Raintex" Shirt, made expressly for the particular man. A high-grade shirt, made with double lockstitch; best buttons, sewed on with double thread; felled seams and gusseted. A wide range of light and dark patterns for your selection. A typical sportsman's shirt. \$3.50 Shirts, at only \$2.55. A reasonable sale of men's heavy navy blue wool Flannel Shirts, either single or double-breasted; also plain gray and dark brown Flannel Shirts in the single-breasted Winter weights, with collar and faced cuffs. Ocean pearl buttons, guaranteed all wool, with the tag in every shirt. All \$2.55 sizes; regular \$3 to \$3.50 grades. \$1.25 Shirts, for only 75c. Men's Plaid Flannel Shirts, made of heavy quality wool, in tan, gray or olive plaids, with turndown collar, side pockets and faced cuffs. Ocean pearl buttons. Come in sizes from 14 1/2 to 16 1/2. Our best regular \$1.25 grades, offered special during this sale at the low price of only 75c.

2000 Pairs Men's Canvas Gloves 1c Pair

In the men's corner, main floor, a sale of men's heavy canvas Gloves. Well made, 1c good, substantial qualities. Limit, five pairs to a customer; none to dealers. A pair \$2.00 Gauntlets, only \$1.55. Men's Black Gauntlet Driving Gloves, made of heavy, soft, pliable horsehide. When soiled, can be washed with soap and warm water and will dry soft and pliable. All sizes, in our regular \$2.00 \$1.55 grades, offered special, pr., only \$1.55. Waiters' 35c "French" Apron, on Sale, Each, at Only 24c. We supply all crafts and trades with their special needs in wearing apparel. Here's a line of good, heavy Aprons, for waiters, "French style," full size; 35 to 40-inch lengths. Our regular 35c grades, offered special for this sale at low price of only 24c.

Candy Specials On the Bargain Circle

40c Butter Scotch Squares, the lb., only 27c. 25c Old Time Chocolate Drops, special at 20c. 30c Hoarhound Squares, special, a pound, 18c. 40c Nut Pincos, special, a pound, only 27c. 30c Mini Chocolate Squares, special for 20c. 40c Coconut Biscuits, offered special at 27c. 50c Mixed Hard Candy, special for only 20c. 50c Marshmallow Chocolate, a lb., only 27c. 25c Broken Peanut Candy, special, a lb., 18c. 40c Cream Almonds, special, pound, only 25c. 30c "Lovett" Taffy Straws, special for 20c. 50c Sugar Minis, special price, lb., only 15c. 40c Coconut Caramels, special for only 25c. 25c French Mix Candy, special, the lb., 20c. 30c Broom Peanuts, offered special, only 18c. 30c Cream Nut Ice, on special sale, only 20c.

Barrows' Card Tables \$2.70

A very timely offering of the popular Barrows Folding Card Tables. The best and most desirable on the market; well made and finished; sp/1. \$2.70

Sale of Drugs, Toilet Needs, Etc.—Extraordinary Reductions Preval

10c Toilet Soaps, at 4c. Imported Castile Soap, Transparent Glycerine, Oatmeal, etc., at only 4c. Demonstration of Borden's Malted Milk. Booth on the main floor. Sample it. \$3.75 hospital size, special, \$2.75. \$1.00 large size, special, only 80c. 50c small size, special at only 40c.

Evening Specials from 6 to 9:30 o'clock

\$6.50 Hat Shapes, on Sale at Only \$1.00. Up to \$5.00 Fancy Feathers, at Only \$1.00. In the Millinery store, on the second floor, a sale of splendid quality Dress Hat Shapes, untrimmed. Ladies, take advantage. Women's Coats, Low Sale Price at \$9.75. In the big cloak store, second floor, a sale of new Coats, just received by express. Herringbone chevrons, English effect, reversible, with large roll collars, deep cuffs, loose effect; 7c. sizes from 16 years to 38 bust; offered special, only \$9.75.

4 Underwear Specials

\$2.50 Union Suits, only \$1.95. A sale of the famous "Bradford" Mills wool Union Suits in heavy Winter weight, fine, soft quality, spring needle ribbed, in all sizes up to 50. Regular and stouts, to fit tall or short men. Bradford Underwear is always reliable, wears well and gives perfect satisfaction to the purchaser. Regular \$2.50 quality, \$1.95. \$1.00 Underwear, only 75c. Men's "Bradford" Underwear, wool shirts and drawers, heavy Winter weight, spring needle rib; natural gray or tan colors; splendid soft, warm Winter garments in all sizes up to 50. Our regular \$1 grades, 75c offered special at, the garment, only \$1.65. \$5.00 Union Suits, only \$3.75. A great sale of the popular "Lewis" and "Carter" silk and wool Union Suits. Two of the best-known high-grade Union Suits for men. "Lewis" Suits in gray silk and wool; "Carter" Suits in white silk and wool. All sizes, regular \$5.00 values, offered special for this sale at \$3.75 the low price of only, the suit \$3.75. \$2.00 Union Suits, only \$1.65. Men's Bradford Union Suits in the heavy Winter weight, spring needle, ribbed, in all sizes up to 50, in regulars or stouts, for tall or short men. Good, seasonable garments. Our best regular \$2.00 grades, \$1.65 offered special during sale, only \$1.65.

1000 Boxes of Men's Sox, in Christmas Boxes, on sale, the box, only 90c

A great sale of 1000 boxes of men's fine mercerized Cotton Hose in the medium weight, with double soles, heels and toes; black or assorted colors, put up in pretty fancy Christmas boxes; in all sizes up to 50. Offered special, box of four pairs for 90c.

Everlasting Sox, Special, box \$1.25

Men's "Everlasting" Socks. The thin sock that does wear; made of the best mercerized yarn, with linen heel, sole and toe, three-thread body, five-thread heel and toe; absorbent soles; all colors, specialized \$1.25 the box, or the single pair for only 25c.

25c Wool Sox, on Sale at Box \$1.25

In the men's store, for today, heavy soft Winter weight Socks in black and natural and blue mixes, with rib tops, merino heels and toes. Our \$1.25 best 25c values, special, box of 6 pairs \$1.25.

Free Air Guns, Tops, Foot Balls

In the Boys' Department on the Main Floor. With every purchase amounting to \$5 or more, in our juvenile dept., main floor, we will give an air rifle that shoots BB. shot, or a good pigskin football of the famous "Reach" make. With purchase of \$1 or more we will give an aerial top that won't stop spinning.

Boys' Suits Boys' Suits

\$10.00 Grades \$5.95. Boys' Knee Pant Suits in the Russian Blouse or Buster Brown styles, in sizes 2 1/2 to 10 years. Worsteds and flannel effects in brown, blues, tans and shepherd effects; suits worth \$5.95 to \$7.50, only \$5.95. \$7.50 Grades at \$3.98. The famous Hercules Suits in the Knickerbocker styles, with mannish cut coats and full leg style pants, well lined; sizes 8 to 17 years; our regular \$6.50 and \$7.50 grades, offered for this sale at \$3.98.

Big Sale \$22.50 Suits \$12.95

In the basement "underprice store" for today, a sale of women's Tailored Suits, bought as a great special. The very latest and best styles, made of plain serges and mixtures, in smart, neat patterns. Well tailored and lined with good quality of satin. \$12.95. Our best regular \$18.00, \$20.00 and \$22.50 grades, offered special for only \$12.95.

Last Day's Sale of Xmas Dolls

\$1.50 Dolls at 98c. On the bargain circle, between the elevators, a sale of the dearest little Doll of all, stands 20 inches high, papier mache body, with bisque head, curly hair, light or dark, with sleeping eyes, with laces, dress of flowered damit, with 88c shoes, stockings, hat to match, at 98c. 50c Dolls at 34c. A beautiful dressed Doll, stands 16 inches high, has sleeping eyes, curly hair, in light or dark color; dress is of light floral patterned muslin, with hat to match; a very unusual grade to sell at 50c; special 34c for this week at low price of 34c. 60c Dolls at 38c. Bring the little girls to see these pretty dolls; they stand 20 inches high; undressed; have sleeping eyes, with blonde, dark and tosea hair; a splendid value at 60c cents; plenty of time to dress it; spe- 38c. \$1.25 Dolls at 78c. A beautiful dressed Doll, with papier mache body and bisque head, with sleeping eyes and curly hair, blonde or dark; dressed in colored lawn with hat to match; a very attractive Christmas doll, and 78c worth \$1.25, special at only 78c.