R. G. Dun & Co.'s Report Shows Seattle, Tacoma and Spokane Fall Behind.

CITY'S PROSPECTS ROSEATE

Retail Trade and Jobbing Business Here Gain as Colder Weather Comes-Pause Noted in Wheat Buying.

An improvement in business conditions in the cities of the Pacific Northwest and brighter prospects for the future are shown in a report by the Portland office of R. G. Dun & Co. The best showing, by far, is made by Portland, in which almost every line of trade records a material gain. The re-

Fortland.

Retail trade has shown a material galo with colder weather, and jebbing business generally to of normal proportions. Conditions wary a good deal in different job-ling lines. Staples such as groceries, hardware, dry goods and furnishings are apparent. parents? maintaining their own, some firms reporting on increase in total sales, while others admit a slight decrease as compared

others admit a sight decrease as compared with last year.
Collections in these lines are very fair, but it some 'nathaces are not quits up to average for this time of year. Everything considered, it is thought that design should be well astisfied if the volume of business holds even. Prospects in the inland himpire are good, as soon as rains begin to trade.

Englishes in bischemiths supplies and Husbase in bischemiths supplies and to trade.

ustness in bischemithe supplies and

not goods is reported as fully equal to of 1510 doles and show report in-so of 15 per cent to 25 per cent com-t with host year, due to small mer-te passing up Eastern sellers and buy-

chaits passing up Entern sellers and buring locality.

There has been a pause in wheat buying
ewing to the unsettlement of foreign
markets but wheat is coming forward treely
on former purchases. Experts in October
were 1,065,142 bushels as compared with
1,172,240 bushels in the same month last
year. For the reason to date experts have
been 2,057,402 bushels, a gain of 760,240
bushels over the same period last year.

The flour movement has month was very
heavy, 161,1905 barrels going to the Orient
as against 50,168 barrels in October, 1910.

Flour experts will be large up to the end
of the year.

Bhipments of oats to California are taxing
steamer space.

Stanner space.

In lumber business there is a general complaint of over production and consequent low prices, although a large valume of business is transacted. The movement in October was 14,002,527 feet exported, and 13,-210,000 feet shipped coastwiss, which compared with total shipment of 15,755,985 feet in the proceding mouth, and 18,215,476 feet in October last year. The total for October, 1911, was only exceeded by the movement in August, 1910, when 20,025,000 feet were floated.

demand.

Hop-buying has been active and only 19 per cent of the crop remains in growers hands. The bulk of the purchases were for shipment to England.

A steady gain is shown in building operations. The voluntion of October permits was \$1.024.550 compared with \$1.081,170 in October last rear. For the first ten months of the year, the increase in construction expenditures over 1910 has been 10 per cent. The total value of realty transfers last month was \$1.07.050 as against \$1.750,000 last year.

Hapk clearings are been 100 per cent.

month was \$1,697,690 as against \$1,750,000 last year.

Hank clearings are increasing steadily, the total for October being \$55,138,194 as compared with \$68,844,009 to October, 1910, and \$8,836,648 in October, 1910. Sales at the Portland Union Stockyards keep well about of the business of last year. Total receipts in October were \$4,024 bead as against \$2,827 Seed in the same month of 1910. Total arrivals for the year to date have been \$15,283 head.

Portland Postoffice receipts for the last month ware \$81,008, an increase of \$25 per cast ever October inst year.

Regarding failures, the first six months of this year showed an increase both in Habilities and number for the State of Washington as compared with last year, the last four months aboved a decrease.

Oregin showed a decrease.

showed a decrease not only for the mouths, but also for the last four

General business conditions during the past two weeks have not been as good as expected owing to the continued fair weather, but with the prospect of more seasonable weather the outlook is brighten. Wholesale hat houses report business fair but the greater portion is for immediate delivery, and expect good business for the next month, Wholesale har houses report business fair but the greater portion is for immediate delivery, and expect good business for the next month, Wholesale hardware houses report sales shiftly below normal. Collections only fair and an unusual amount of liquidating. Shoe houses report business quiet, collections slow on Fall shipments but old accounts sattling up fairly well. Redail trade convexly for reported guiet.

The salmon pathers report this years pack the largest ever recorded. The estimate of Alasks pack is 5,00,000 cases. Figet Sound, 1,250,000 cases. Freith Columbia 110cc, 200,000 cases. Freith Columbia 110cc, 200,000 cases. The foreign shipments amount to 5,500,250 pounds, the value being \$112,650.

foreign stilmients amount to 5,808,420 pounds, the value being \$412.650.

The month of October has shown a more favouable condition in the agmeral trade of this city. Merchants report increasing sales in both wholesale and retail trade and a heter feeling generally. In the lumber and shingle lines hashes continues quiet, rail silpinents being smaller than the curresponding month of 1910, however, the earlies slipments being smaller than the curresponding month of 1910, however, the sares slipments have been larger and the volume of business will amount to about the same as last year. Prices are not favorable, particularly in the slingle marked and many bestracts are being accepted at a figure which is statitually down to cost of production. Orale slipments are starting slowly this year, but there is a large crip and the which is statitually down to cost of production. Orale slipments are starting slowly this year, but there is a large crip and the senson of 1910. Furniture factories are burn, and as prices are good this line is making a good showing. Hardware and Suiding materials are also ahead of October, 1910, and will show a substinctial increase. In dry goods and grocery lines business is quiet and the consumers are evidently holling themselves to living necessities. Holling orders are still being placed and everything points to a good Winter's trade. The facuring mills are minushed full lime and find a ready market for the product. The bank clearings for the mouth amounted to \$19,007,100,112 and substantial balances are reported, and the general inter and coloring period of 1910.

mated of late.

The gratty crop in this sattire section is fully up to the average, and has been moving fairly well, farmers in most alertricia having soid freely at commencement of the assum, though latterly, a deposition has been shown in some localities to hold for further advances, due to declines in priose. It is estimated 60 per cent to 63 per cent of the entire crop has thus far been sold.

Limbar dealers and mills report conductions are still.

per cent of the entire crop has thus far been sold.

Lambar designs and mills raport conditions are still unsatisfactory, few of the latter remains full time, although a limited number of large compares have of late sensed structured to the large compares, which will keep them ranning to full capacity for some time to come. There is said to be comparatively little imquiry or demand for stuple products in this lime, and mills are not anxious to gate incomparing the future contracts, pased on existing law pieces, preferring to take chances of better returns later on.

Rank charmace during July, August September and October, 1911, were \$71,555,819—a decrease averaging of the command that the four months named this year, another \$8, with recovered assets of files for any full the four months maned this year, another \$8, with recovered assets of \$155,000 and Habilities \$150,500.

Building premits for last month were \$155,000, compared with \$250,500 in October.

ROUTING AIDS PORTLAND

Northern Pacific Allows Stopovers at Lewiston for Colonists.

That Portland will derive much benefit from a concession just granted by the railroads in which they give a westbound rate to all passengers applying bound rate to all passengers applying through Lewiston as well as Spokans, is the helief of Tom Richardson, who has just returned home from a publicity campaign in the Lewiston country. This work resulted in the organization of the Idaho-Washington Development League this week, this work helies below along by Portland excur-

velopment League this week, this work being helped along by Portland excursion of business men to the interior.

"Traffic Director Woodworth, of the Northern Parific, telegraphed the news to Lewiston at the time I left there, said Mr. Richardson yesterday. The new rate will become effective December 6 and means that colonists coming West can see the Lewiston section

ber 6 and means that colonists coming. West can see the Lewiston section without extra cost. All other passengers coming West can be routed through Lewiston and when they go there, they are likely to come to Portland as well. "This is a tremendous thing for the development of that section. The people there have been working for it for 10 years. No city has ever more thoroughly appreciated the courtesy paid them by another than did Lewiston the interest Portland has just shown in the interest Portland has just shown in the development of that section. Lewis-ton people got an inspiration from Portland's excursion, for they are now going out to see their own territory and get better acquainted with the sur-rounding country."

APPLE COURSE WILL OPEN

W. H. Lawrence Will Speak at Y. M. C. A. Tomorrow Night.

Popular apple lectures at the Portland Young Men's Christian Associa-tion, which have been conducted dur-ing the last two Winters, will be reawned for the present season to-night at 8 o'clock. The speaker will be W. H. Lawrence, formerly fruit ex-pert at the Washington State College and new employed by leading orchardists at Hood River.

Ists at Hood River.

While at Hood River Mr. Lawrence has conducted a series of experiments which he will discuss tomorrow night. The subject announced is, "Practical Field Problems and Their Solution." It is said that Mr. Lawrence has made some very interesting and valuable deductions from his work at Hood River, which he will make known for the first time in the course of his lecture.

As in the past, the apple lectures at the association will be open to the public and no charge will be made. All applegrowers and people who are interested in the apple industry have been invited to attend them. At the close of each lecture an opportunity is given the audionce to ask questions. These inquiries usually bring forth much information of an exceedingly practical nature.

COURTS TO BE DISCUSSED

State Bar Association to Take Up Subject at Meeting.

The annual meeting of the State Bar Association will be held in the United States Federal Court room in this city Tuesday and Wednesday, November 21-22. The attendance will not be con-fined to members of the association alone, but atterneys from all parts of

alone, but atterneys from all parts of the state, whether members or not, will be invited. A total delegation of more than 150 is expected.

Tuesday morning will be devoted to routine business and appointment of committees. In the afternoon, W. T. Slater, of Salem, the retiring president, will deliver his address, and W. R. King will speak on "The Reorganiza-tion of the Courts." King is a member of the commission that has been aption of the Courts." King is a member of the commission that has been appointed to consider the amendment passed last November permitting a reorganization of the courts of the state. The annual election will be held Wednesday morning, and the afternoon assiston will be devoted to an address on "Working Men's Compensation for Injuries," by Harold Preston, of Seattle, who drafted the present employers' liability law for the state of Washington. The annual banquet of the association will be held Wednesday night, at a place to be salected soon.

BEST APPLES TO BE SENT

Hood River Promises Fine Display for Governors' Special.

Hood River's Commercial Club noti-fied the Portland Commercial Club that it would send a display of 20 hoxes of the finest apples to be ob-tained in that district for the Oregon exhibit in the Governors' Special which exhibit in the Governors' Special, which will leave St. Paul, November 27, on a six weeks' four of the Eastern states. The Vale Commercial Club has also sent a display of sifalfa seeds, and commercial organizations in several others places are expected to contribute to the exhibit which will be sent from this state.

Governor West will be with the Governor Special for two weeks in the

ernors' Special for two weeks in the first part of its tour. The train will carry exhibits from all the states of the Facilic Coast, and the Governors of the states represented will be passengers on the special during the dif-ferent stages of its itinerary.

GRANT SEEKS POINTERS

City Attorney Tours Eastern Cities to Study Civic Systems.

To get ideas on the legal systems and municipal governments in Eastern states, City Attorney Grant, of Portland, has started on a trip through New York, Pennsylvania, Illinois and other states before returning home after completing the Broadway bridge hearing in Washington, D. C., before the Supreme Court. A letter recaived by Acting City Attorney Tomlinson yesterday indicates that an extensive study of Eastern conditions is to be made. Mr. Grant expects to return to Portland about November 10.

The City Attorneys of New York, Des Moives and other cities will be visited and their methods will be investigated Mr. Grant exps he hopes to get ideas to benefit the office in Portland as well as information on the commission form of government. and municipal governments in Eastern

Store Open Until 9:30 This Evening-Toy Department and Picture Store, 4th Floor Columbia Pork Sausage, 4th Floor-Manicuring and Hairdressing Parlors, 2d Floor

ds, Wortman @ F Portland's Oldest and Largest Retail Store-Established 1851

Economy Store

The Home of High-Class Merchandise of Every Description—"The Best Store" Thanksgiving Offer to Men Off The Price of All Suits Selling at \$20 or More

> Price of All Suits Under \$20.00

Our annual Thanksgiving offer to men. Hundreds have asked when we were going to hold our "\$5.00 off" sale of Men's Suits. Here's the answer-TODAY WILL BE THE DAY. Let every man take advantage. You may choose unrestrictedly any suit in our stock marked \$2.50 Off any suit in our store marked \$5.00 Off to sell under \$20.00 regularly at a reduction of \$2.50 Off at \$20.00 or more reduced \$5.00 Off

\$4Pants\$2.9 In the men's store, main floor, a sale of exceptionally good Trousers in blue serges, worsteds and cassimeres, in medium and dark patterns; many have cuffs on bottom and are cut peg style. All sizes in the lot. \$2.95 These trousers sell regularly at \$4.00, pair

A sale of men's and young men's Fall Suits, strictly all-

wool, in neat patterns in shades of brown and gray mixtures, well tailored and lined; will fit as well as the highest price suits. In this special lot \$10.85 there are suits worth to \$15.00, special at

Free With \$1.00 Purchases in the

Children's Dept., 2d Floor With each purchase amounting to \$1.00 or more, in our infants' and children's department on the second floor, we will give a beautiful Dressed Doll absolutely free. Mothers, take advantage.

Reduced Prices on Entire Stock of Infants' Goods

In addition to the beautiful doll you may realize great savings on your purchases, as everything except contract lines of infants' apparel is on sale at reduced prices. On the second floor.

\$2.00 Shirts, at only \$1.35 \$3.50 Shirts, at only \$2.55 Thrifty men will take advantage and lay in a good supply of these Shirts. The new Fall styles, made of the finest grades of French percale, woven madras and Russian cords, with white grounds with neat black and colored stripes. Plain or plaited bosoms; coat styles, with cuffs attached. Regular \$2.00 shirts, special, only \$1.35

Save

\$2.

Raintex Shirts, on sale at 85c The President "Raintex" Shirt, made expressly for the particular man. grade shirt, made with double lockstitch; est buttons, sewed on with double thread;

with the tag in every shirt. All \$2.55 sizes; regular \$3 to \$3.50 grades \$1.25 Shirts, for only 75c Men's Plaid Flannel Shirts, made of heavy quality wool, in tan, gray or olive plaids, with turndown collar, side pockets and faced cuffs. Ocean pearl buttons. Come in

A seasonable sale of men's heavy navy blue

wool Flannel Shirts, either single or dou-

ble-breasted; also plain gray and dark brown Flannel Shirts in the single-breasted

Winter weights, with collar and faced cuffs.

Ocean pearl buttons, guaranteed all wool,

felled seams and gusseted. A wide range of light and dark patterns for your se- 85c lection. A typical sportsman's shirt 85c

2000 Pairs Men's Canvas Gloves

In the men's corner, main floor, a sale of men's heavy canvas Gloves. Well made, 1c good, substantial qualities. Limit, five pairs to a customer; none to dealers. A pair

\$2.00 Gauntlets, only \$1.55 | \$2.00 Street Gloves, at \$1.65 Men's Black Gauntlet Driving Gloves, made of heavy, soft, pliable horsehide.
When soiled, can be washed with soap and
warm water and will dry soft and pliable.
All sizes, in our regular \$2.00 \$1.55
grades, offered special, pr., only

Specials

On the

Bargain Circle

40c Butterscotch Squares, the lb., only 27¢ 25c Old Time Chocolate Drops, special at 20¢ 30c Hoarhound Squares, special, a pound, 18¢

40c Nut Pinoche, special, a pound, only 27e 30e Mint Chocolate Squares, special for 20¢

40c Cocoanut Biscuits, offered special at 27¢

30c Mixed Hard Candy, special for only 20¢ 50e Marshmallow Chocolate, a lb., only 27¢ 25c Broken Peanut Candy, special, a lb., 18¢

40c Cream Almonds, special, pound, only 25c

30c "Lovett" Taffy Straws, special for 20¢ 25c Sugar Mints, special price, lb., only 15c

40c Cocoanut Caramels, special for only 25¢

25c French Mix Candy, special, the lb., 20¢ 30c Burnt Peanuts, offered special, only 18c 30c Cream Nut Ice, on special sale, only 20c

Men's "Kant Rip" Street Gloves, 1-clasp style, selected tan cape stock with spear back; you can't rip the seams of these "Kant Rip" Gloves. They come in all They come in all sizes. Neat, dressy street gloves, \$1.65

Waiters' 35c "French" Apron, on Sale, Each, at Only 24c We supply all crafts and trades with their special needs in wearing apparel. Here's a line of good, heavy Aprons, for waiters, "French style," full size; 38 to 46-inch 24c lengths. Our regular 35c grades, offered special for this sale at low price of only

Sale of Women's Neckwear, \$1.25 Grade Now Only 67c Women's fancy Neckwear, in the side frills, large or small coat and collar effects; tabs novelties, seasonable and pieces, suitable for holiday gifts; lace, lawn, venise and linen; our regular \$1.25 67c grade, offered special at, each, only \$10.00 Hand Bags, at \$4.98 Today will be a good time to pick out a good Bag for her Christmas present. Here's a line of the newest ideas in women's Handbags in broad selection of shapes

and sizes; worth to \$10.00 each, \$4.98 special during this sale at, each \$3.50 Mesh Bags, Only \$2.37 \$5.00 Mesh Bags, Only \$3.89 Best quality of genuine German Silver Mesh Bags, white kid-lined, with plain and fancy frames, and with inside pockets. Regular \$3.50 grades for \$2.37, and our \$3.89 regular \$5.00 grades, special at \$3.89 Small Hat Pins, at Only 35c A great showing of the small Hat Pins, all the rage, decidedly new; a large 35c selection to choose from; special for 35c Beauty Pins, at Only 19c

Burrows' Card Tables \$2.70 A very timely offering of the popular Burrows Folding Card Tables. The best and 12-carat rolled gold-plated Beauty Pins in plain, chased and stone-set novelties. A most desirable on the market; \$2.70 well made and finished; sp'el.

Shirt Specials 4 Underwear Specials \$2.50 Union Suits, only \$1.95 | \$5.00 Union Suits, only \$3.75

A sale of the famous "Bradford" Mills wool Union Suits in heavy Winter weight, fine, soft quality, spring needle ribbed, in all sizes up to 50. Regular and stouts, to fit tall or short men. Bradford Underwear is always reliable, wears well and gives per-

fect satisfaction to the purchaser. Regular \$2.50 quality, \$1.95 \$1.00 Underwear, only 75c Men's "Bradford" Underwear, wool shirts and drawers, heavy Winter weight, spring needle rib; natural gray or tan colors; splendid soft, warm Winter garments in all sizes up to 50. Our regular \$1 grades, 75c offered special at, the garment, only 75c

fered special for this sale at \$3.75 the low price of only, the suit \$2.00 Union Suits, only \$1.65 Men's Bradford Union Suits in the heavy Winter weight, spring needle, ribbed, in all sizes up to 50, in regulars or stouts, for tall

A great sale of the popular "Lewis" and

"Carter" silk and wool Union Suits. Two

of the best-known high-grade Union Suits for men. "Lewis" Suits in gray silk and wool; "Carter" Suits in white silk and

wool. All sizes, regular \$5.00 values, of-

1000 Boxes of Men's Sox, in Christmas Boxes, on sale, the box, only A great sale of 1000 boxes of men's fine mercerized Cotton Hose in

the medium weight, with double soles, heels and toes; black or as-

sorted colors, put up in pretty fancy Christmas boxes; all 90c sizes in the lot. Offered special, box of four pairs for Everlasting Sox, Special, box \$1.25 Men's "Everlasting" Socks. The thin sock that does wear; made of the best mercerized yarn, with linen heel, sole and toe, three-thread body, five-thread heel and toe; absorbent sole; all colors, specialized 25c at \$1.25 the box, or the single pair for only 25c

25c Wool Sox, on Sale at Box \$1.25 In the men's store, for today, heavy soft Winter weight Socks in black and natural and blue mixed with rib tops, merino heels and toes. Our \$1.25 best 250 values, special, box of 6 pairs \$1.25



In the Boys' Department on the Main Floor With every purchase amounting to \$5 or more, in our juvenile dept., main floor, we will give an air rifle that shoots BB. shot, or a good pigskin football of the famous "Reach" make. With purchase of \$1 or more we will give an aerial top that won't stop spinning.

Boys' Knee Pant Suits in the Russian Blouse or Buster Brown styles, in sizes 2½ to 10 years. Worsteds and flannel effects in

Boys' Suits Boys' Suits \$10.00 Grades \$5.95 \$7.50 Grades at \$3.98

The famous Hercules Suits in the Knickerbocker styles, with mannish cut coats and full peg style pants, well lined; sizes 8 = brown, blues, tans and shepherd effects; suits worth \$5.95 and \$7.50 grades, of \$3.98 fered for this sale at \$3.98



Big Sale \$22.50 Suits \$12.95

In the basement "underprice store" for today, a sale of women's Tailored Suits, bought as a great special. The very latest and best styles, made of plain serges and mixtures, in very attractive new line, worth regu- 19c smart, neat patterns. Well tailored and lined with good quality of satin. \$12.95

Sale of Drugs, Toilet Needs, Etc.—Extraordinary Reductions Prevail

In the drug sundry aisle on the main floor, we offer a sale of many every-day needs in drugs, drug sundries and toilet needs. A saving opportunity. size, silk; 10c grade, dozen 35c day needs in drugs, drug sundries and toilet needs. A saving opportunity.

50e bottle Swamp Root, only 39¢ 50e bottle Syrup of Figs, only 35¢ \$1.25 large Antiphlogistine, \$1.19 50e small Antiphlogistine for 45¢ 10e bottle Peroxide, 1-4 lb., at 7¢ 50e bottle of Bromo Seltzer at 40¢

A Great Sale of Groceries

Golden Glow Butter, per square, only 75¢

O. W. K. Special Butter, per square, 72¢

Sweet Potatoes, special, 11 pounds for 25¢

1 pound of Seeded Raisins, special for Se

Regular 25e can of Asparagus, at only 19¢

40c O. W. K. Coffee, pound, special at 28¢

25c Hotel Mushrooms, special at only 19¢

Columbia River Salmon, special, only 11¢

\$1.00 bottle Swamp Root, only 79¢ | 10c Toilet Soaps, at 4c Imported Castile Scap, Transparent Glycerine, Oatmeal, etc., at only 4¢ Demonstration of Borden's

> Malted Milk Booth on the main floor. Sample it.

Columbia River Salmon, special, only 11¢ ble, with large roll collars, deep cuffs, loose effect; \$9.75 25c Sliced Pineapples, sp'l price, can, 20¢ sizes from 16 years to 38 bust; offered special, only \$9.75

Hair Nets, silk, all shades, 10c 5 in an envelope; special at Hair Nets, made of human hair; size 38x40; all shades; \$1.25 special price, the dozen Hair Forms, for the Dutch 25c hair dress; 2-hole form for 25c 3-hole form for Dutch Hair 35c Dress, offered special, only 35c \$1.00 Sal Hepatica, special at 79¢
50e Sal Hepatica, special, only 39¢
25c bottle Witch Hazel, only 15¢
35e bottle Witch Hazel, only 25¢
50e small size, special, only 80¢
50e small size, special at only 40¢

Evening Specials from 6 to 9:30 o'clock \$6.50 Hat Shapes, on Sale at Only \$1.00 Up to \$5.00 Fancy Feathers, at Only \$1.00 In the Millinery store, on the second floor, a sale of splendid quality Dress Hat Shapes, untrimmed. Ladies, take advantage. Women's Coats, Low Sale Price at \$9.75 In the big cloak store, second floor, a sale of new Coats, just re-ceived by express. Herringbone cheviots, English effect, reversi-



Last Day's Sale of Xmas

\$1.50 Dolls at 98c.

On the bargain circle, between the elevators, a sale of the dearest little Doll of vators, a sale of the dearest little Doll of all, stands 20 inches high, papier mache body, with bisque head, curly hair, light or dark, with sleeping eyes with lashes, dress of flowered dimity, with 98c shoes, stockings, hat to match, at

50c Dolls at 34c.

A beautiful dressed Doll, stands 16 inches high, has sleeping eyes, curly hair, in light or dark color; dress is of light floral patterned muslin, with hat to match; a very unusual grade to sell at 50c; special 34c for this week at low price of 34c

60c Dolls at 38c.

Bring the little girls to see these pretty dolls; they stand 20 inches high; undressed; have sleeping eyes, with blonde, dark and tosca hair; a splendid value at 60 cents; plenty

\$1.00 Dolls at 68c.

Dressed Doll, stands 19 inches high, body of papier mache, bisque head with curly hair, light or dark; sleeping eyes; sheer lawn, linen or dimity dresses, with shoes, stockings and hat to match the 68c dress; a regular \$1.00 doll,

\$1.25 Dolls at 78c

A beautiful dressed Doll, with papier mache body and bisque head, with sleeping eyes and curly hair, blonde or dark; dressed in colored lawn with hat to match; a very atof time to dress it; spe-38c tractive Christmas dell, and 78c dial for this week only at 38c worth \$1.25, special at only 78c

