Oregon Retailers' Convention Begins Today.

MANY DELEGATES ATTEND

Business Men's League of Capital City Arranges for Accommodation of Visitors-Varied Programme Is Prepared.

SALEM, Or., Jan. 24 .- (Special.)-Preparations are being made here today the Salem Business Men's League to provide for the accommodation of between 500 and 500 delegates to the Ore-Retail Merchants' Association.

which will open its fifth annual convention tomorrow. The convention will be in session three days.

Word has been received here that members from as far south as Ashland and others as far east as Baker will be in attendance. be in attendance.

be in attendance.

While the prime object of the concention is to bring the different local organizations of the state into closer business relationship and to discuss ways and means for the betterment of general mercantile industry, no effort is to be spared to show the visitors a good time while in Salem and to make their visit one of pleasure as well as

Convention Starts Today.

The meeting will be called to order The meeting will be called to order at 10 o'clock tomorrow morning by Theodore Roth, president of the Salem Business Men's League and after the invocation by President Fletcher Homan, of Willamette University, an address of welcome will be delivered by Mayor Louis Lachmund, on behalf of the City of Salem. Enoch Brayford will respond. Other addresses of welcome in behalf of Salem's various organizations will also be given.

tions will also be given.

Thursday morning the visitors will be shown through the Penltentiary, the Insane Asylum and the Chemawa Train-ing School. The Legislature will also be paid a visit by the delegates. A smoker and general social meeting will be held in the rooms of the Illi-hee Club Wednesday evening.

The big social event of the conven-on will be held at the Marton Hotel Thursday evening, when a banquet will be given. Governor West, Ben Seiling, president of the Senate, and John P. Ruak speaker of the House, have been invited to speak.

The different hotel managements have assured the committee on arrange-ments that they will be able to take care of several hundred people in ad-dition to the regular rush occasioned by the session of the Legislature.

Programme Is Arranged.

The following programme has been The following programme has been arranged:

Wednesday, 16 A. M.—Convention called to order by Theodore Roth. President Salem Business Men's League, invocation, President Homan, Willamette University; address of welcome. In behalf of the city of Salem, Louis Lachmund. Mayor: response. Enoch Brayford, Hood River: address of welcome, in behalf of Salem Business Men's League. If S. Gile. Salem: response. W. A. Hell. Rugene; address of welcome, in behalf of Salem Business Men's League. If S. Gile. Salem: response. W. A. Hell. Rugene; address of welcome, in behalf of Salem Business. James Craig. Silverton: introduction of State President N. A. Perry: President S. annual address; secretary's annual report; appointment of committees; luncheon. 1:30 P. M., reports of local associations; discussions. Business profits. led by F. W. Funk. Portland: 'How to Self Goods at a Profit.' led by Theodore Reth. Salem: 'The Economy of Cash Discounts and Losses Sustained by Long Credits,' led by E. T. Barner, Salem. Discussions—S. p. m. "The Hest Kind of Advertising for the Retailer," led by Herman Wiss, Astoria: 'The Mail Order Advertising,' led by C. T. Burknoider. Cottage Grove, and J. G. Watte, Scappooss, address. "The Retail Merchant's Relation to the High Cest of Living." address. "How the Railroad Commission Can Assist the Retail Merchant.' Clyde R. Aitchlaon, chairman Oregus R. H. Commission.

Civide R Aitenhison, chairman Oregun R. R. Commission.

Thursday foremoon will be devoted to visit to the State R Aitenhison, chairman Oregun R. R. Commission.

Thursday foremoon will be devoted to visit to the State House. State Prolitentiary, Asylum, or Chemawa Indian school: 1:120 P.M., reports of committees on order of business, credentials and auditing; discussions, quality, prires, led by A. G. Hoffman, Porest Greve; taidress, "Retail Credits and Collections," William B. Hansen, credit man, Tull & Obbs, Portland: address, "Besides and Collections," William B. Hansen, credit man, Tull & Obbs, Portland: address, "Elimited Selling Prices," J. W. L. Staley, President Capital Husiness College, Salore, address, "Limited Selling Prices," J. W. Kahle, President Creaseont Manufacturing Co., Sattle, "Serving, Banquet at Hotel Marion, tendered to the delegates by Salore Manifest Men's League.

Friday, 2:20 A. M.—Discussions, "The Problem of Educating Cirks and Customers," led by Hou, Vinter P. Mosss, Corvalls; "Delivery, Receiving and Order Systems, led by Marchandise," led by Fred Dresser, Seaside, Lunchan, 1:20 P. M.—Discussions, "The Windom of Special Salos," led by Hon, S. H. Friendly, Eugene; reports of standing committees and resolution committees; miscellaneous husiness, election of affiners; selection of place of next convention, adjournment.

Tax Amendment Batified.

SACRAMENTO, Jan. 24. The Senate adopted a resolution today ratifying the amendment to the Constitution of the United States providing for an income tax.

CLASSIFIED AD.

Dally or Sunday.

vertisements and no ad counted for less than two lines.

When an advertisement is not run consecutive times the one-time rate applies.

On charge of book advertisements the charge will be based on the actual number of lines appearing in the paper, regardless of the number of words in each line.

In New Today all advectisements are charged by measure only, 14 lines to the nuch.

nch.

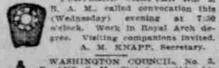
The above rates apply to advertisements
inder "New Today" and all other classificatons excepting the following;
Siluations Wanted, Made.
Siluations Wanted, Female.

No. Review. Private Name Name.

Situations Wanted, Female.
For Reut, Rooms, Private Families.
Rooms and Baard, Private Families.
Housekeeping Rooms, Private Families.
The rate on the above classifications is 7 cents a line each insertion.
In case box office address is required, count this as part of the ad. Answers to advertisements will be forwarded to patrons, provided self-addressed envelopes are inclosed.

MEETING NOTICES.

PORTLAND CHAPTER NO. 3.



o'clock. Work in Royal Arch de-gree. Visiting companions invited. A. M. KNAPP. Secretary. WASHINGTON COUNCIL, No. 2.

R. AND S. M.—Stated monthly Assembly this (Wednesday) evening.

7:30. E. Sth and Burnside. Decrees and official visit of grand master, it. and S. M. of Oregon. A full attendance is desired. Visitators cordially invited.

BOY QUACKENBUSH.

T. III. M.



HAWTHORNE LODGE NO. 111, A. F. AND A. M.—Special com-munication this (Wednesday) evening at 7.30. Work in the E. A. degree. Visiting brethren wel-

C. E. MILLER, Secretary. RAMARITAN LODGE, NO. 2, I. O. O. F. Regular meeting this (Wednesday) weening at a orines. Third degree. Visitors siways welcome. R. GeVOLD, Secretary.

AMUSEMENTS. HEILIG THEATER Taylor. Phones Main 1 and A 1122, TWO PERFORMANCES TODAY

Last Time Tonight 8:15 Special Price Matines 2:15. MARY MANNERING In Her Latest Play Success, "A MAN'S WORLD."

Matinee: \$1.50 to 25c .- Evening: \$2 to 25c. SEATS NOW SELLING. HEILIG THEATER **JEFFERSON**

> **DeANGELIS** Musical play. "The Beauty Spot 2 NIGHTS, BEGINNING TO-MORROW. Special Matines Saturday. Eve. \$2 to 25c. Mat. \$1.50 to 25c

Bungalow Theater

Geo. L. Baker, Manager.
Toright—All Week—Mats. Thurs. and Sat.
H. E. Pierce & Co. present "THE SQUAW MAN," By Edwin Millon Royle, exactly as presented for two years at Wallack's Theater in N. V. Evenings, 15c. 50c. 75c. 51. Mais, 25c. 50c. Next Week.—"The Man of the Hour."

BAKER THEATER

Main 2 and A 5360.

Tonight—All week—Mats. Wed. and Sat.
Baker Stock Company in the great laughing

THE MAN ON THE BOX."

Dramatized from the popular book. Bright, clean and clever. Full strength of the Company. Evenings: 25c. 50c. 75c. Sct. Mat. 25c. 50c. Wed. Mat., 25c. Next week—"Salvation Nell." (Seats now selling.)

Main 6, A 1010. MATINEE EVERY DAY CONCLUM SAN HERR

WEEK JANUARY 23.—Charles E. Evans & Co., late of Evans & Hoey, of "Parlor Match" fame: Frank Tinner, Amy Builer, Maxim's Models, Dorothy Kenton, The Reed Bros., Swain's Cockatons,

GRAND-Week of Jan. 23 MABEL M'KINLEY, | Hammond and Forrester, Matchless In Her Fred and Elsa Pendleton The Rosaires. 3- Rochra -3 Emil Dodd & Co. GRANDASCOPE Matinee every day, 2:30; any seat, 15c. Evening performances at 7:30 and 2:15; balcony, 15c; lower floor, 25c; box seats, 56c.

QANTAGES

WEEK COMMENCING JANUARY 28 BLAKE'S ANIMALS: Hanlon, Dean and Hanlon; Pealson & Hill; Willard's Temple of Music; The Swikards. Popular prices. Curtain 2:30, 7:30 and 9.

LYRIC Seventh and Alder Streets

WEEK STARTING MONDAY MATINEE.
Keating & Flood present
DILLON & KING.
Supported by the Lyric Musical Comedy
Company in

"A MIX UP."

It's a cure for a grouch. The funniest and
most laughable comedy ever presented on a
stage. Two performances nightly, 7:45 and
Buils. Matiness daily, 2:45. Chorus girls' contest Friday night. Next week, "The Mashers"

WEDNESDAY'S CHANGES OF PICTURES Star, Arcade, Odeon, Oh Joy

STAR "Fale's Turning." "Eventful Even-ing." double Pathe. "Portland Wants Us in 1912." Big Elk song by Lyna Cowan. ARCADE — "Kleptomaniac's Redemption,"
The Lover and the Count," Scenes is
English Jersey, Traxier & Ransom, Confer, the Singer.

OH JOY "Secret of the Still," 'Twilight of a Soldier's Life," "It Looks Suspicious," hig Vitagraph, song, music, etc. ODEON-"Robbie and the Redskins,"
"Changing Cooks," "Girl in the Film,"
"Artillery in Action."

At Wilson's Auction House, corner Second and Yambill. Sale at 10 A. M. John T. Wilson, auctioneer. At 211 First at., the popular auction house, furniture sale at 2. P. M., by Ford Auction

BORN. GETZ-Bern to the wife of H. C., a daugh-ter, January 2t.

DIED. STALEY-In this city, Jan. 24, 447 Uma-tilla ave., Ruth Staley, aged 5 years, 9 months, 28 days, beloved daughter of Mr. and Mrs. T. C. Staley, Funeral notice later.

NEWELL At Phoenix, Aris. January 24, George Newell of this city, aged 22 years. Funeral announcement later. FUNERAL NOTICES.

MORTON—In this city January 24, Thomas C. Morton, husband of Mrs. Harrist E. Morton, aged 62 years. The funeral services will be held at the family residence, 65: Halmont atreet, at 8 P. M. Thursday, January 25. Friends invited, interment in the family plot at Berwyn, Penn. Philadelphia and West Chester, Penn., papers please copy.

please copy.

IIBSON-Merclay morning, January 23, at her home at Fremont Station, Mrs. Marie dibson. Fineral services will be at Fineral Stationary 25, at 2 P. M. Mrs. Gibson belonged to Columbia Lodge of Rebeckaha, and Lincoln Garfield Corps. W. R. C. Alpena, Mich., papers please copy.

HOLZER-Funeral services of the late Chas. F. Holser will be held at East twenty of the Puneral Directors' chapel today (Wednesday), January 25. Friends are respectfully invited to attend. Interment Lone Fir Cemetery. Services at grave private.

private.

MACKENZIE—In this city January 24, John Mackenzie, aged 57 years, formarly of the firm of Hobbirk & Mackenzie, Friends invited to attend funeral services, which will be held at Holman's chapel at 2 P. M. tomorrow, Thursday, January 26, thence to Crematorium.

Crematorium.

SKREN-In this city January 22, John W. Askren, aged 54 years, 4 months and 12 days. The funeral services will be held at Finley's pariors at 10 A. M. today, under the auspices of the K. of P. relief board. Friends invited. Interment River View cometery.

GIBSON—At the family residence. Tremont Station, January 23, Maria F. Gibson, aged 72 years. The funeral services with be held at Finley's pariors at 2 P. M. today (Wednesday). Friends invited. Interment Riverview cemetery.

HALL-In this city January 23, Addia, wife of O. E. N. Hall, aged 25 years. Funeral services at Holman's chapel, 19 A. M. to-morrow, Thursday, January 24, Piesse omit flowers. Services at Crematorium, Private.

BRANDENBURG-In this city January 24. George W. Brandenburg, aged 65 years. The remains are at Finley's pariers. In-terment in the family plot at Harrisburg. Or.

Or.

M'KINLEY-In this city, January 22, at the family residence. 225 Mead street, Dalsy McKinley, aged 25 years. The remains will be shipped to Hopewell, Or., for interment by J. P. Finley & Sou.

TONSETH FLORAL CO. MARQUAM BLDG. FLORAL DESIGNS. Fhonest. Maih 5102, A 1102. Funning & McEntee, Funeral Directors, 7th and Pine. Phone Main 420, Lady as-sistani. Office of County Coroner. EDWARD HOLMAN CO., Funeral Direct-J. P. FINLEY & SON, 3d and Madiso Lady attendant. Phone Main 9, A 1599. hASI Slub Fullerini Directors, successors to F. S. Dunning, Inc. E. St. B 2525.

ERICSON CO.—Undertakers, Lady assistant, 409 Aider, M. 5133, A 2225.

ZELLER-BYRNES CO., Funeral Directors, 404 Williams ave.; both phones; lady assistant.

OREGON HUMANE SOCIETY OFFICE CITY HALL

LERCH. Undertaker, cor. East Alder au-

Main SPR A 1559. HUMANE OFFICER, EAST-1114

NEW TODAY.

I Want Salesmen

to handle a high-class stock investment. Experienced men preferred.

Oregon Apple Co. 337 Ry. Ex. Bldg.

ELEVENTH STREET.

per cent. Income on this prop-

Western Oregon Trust Co. 272 STARK STREET.

\$850

Best lot bargain ever offered on fine car service. Buy now, save regrets later. Elegant 40x100 building lots for \$850. Only a few feet from magnificent, wide, paved, wide-gauge, double-tracked Hawthorne ave. The man looking for a homesite, the investor looking for quick profit, or the builder looking for site will find nothing to equal this for the price. Terms \$50 down and \$10 monthly. Take Hawthorne cars to 43d st., branch office on corner.

Portland-Pacific Investment Co. 418 Railway Exchange. Branch Office 43d and Hawthorne.

THE UMATILLA PROJECT is the best irrigation project in the country. Fruit and adfaira land under the East Unit of this project is now worth from \$250 to \$500 an acre: and the land under the West Unit, when completed by the Government, will be worth as much, or more. We have \$600 acres of the best land under the West Unit on the B R and with almost mile frontage on Columbia River, that we can sell you NOW for only \$85 an acre. This is an ideal tract to plat. It will pay you to investigate.

Grussi & Zadow 317 Board of Trade Bldg., 4th and Oak.

Profits in Fruit?

Fes; if you plant to suit the demands of the market. Sundale, on the North Bank Ry., produces spiendid grapes, almonds, apples apricote, peaches, pears, cherries. Sundale's climate is ideal for people, fruits, chickens; has daily trains, and water competition forever on the grand Columbia. We guarantee work for purchaser with team, See owners.

LADD ADDITION

New, strictly modern, 8-reem house, with all latest improvements, furnace, fireplace, den, sleeping-porch, breakfast-room, built-in bookcases and buffet, in fact nothing missing which makes a complete home; on an 80-foot street with all street improvements in and paid. Price only \$7000, about \$3000 cash, balance terms.

Grussi & Zadow

FOR SALE

FIRST STREET IS A WAKE ONCE MORE SINCE OPENING OF MADISON-STREET BRIDGE.
The best fire insurance is the cheapest. My companies, The Law Union & Rock and the California are THE BEST. R. H. BLOSSOM

\$25,000

For three years at 8 per cent.

GLISAN STREET

FULL LOT \$6,500 GOLDSCHMIDT'S AGENCY.

Private Sale Lot 88x20. Tenth and Burnside sts.

DR. C. HOLMSTROM.

NEW TODAY. For Sale-Lots.

CHOICE INSIDE **PROPERTIES** \$200,000

Finest hotel site in the city. Triangle bounded by Sixth, Pine and Ankeny, over two lots in area.

\$60,000

40x100 on south side of Pine street, can be used in connection with any building in the block.

\$125,000 50x100 improved on Fifth

\$60,000

Fractional lot on corner Seventh and Ankeny, with party wall. Have a proposition to lease for 50 years giving a net return of 61/4 per cent.

\$31,000 50x50, corner Fifth and Couch,

\$25,000 50x50 adjoining above on Couch street.

\$32,500 25x80, Park St., bet. Stark and Oak.

\$30,000

100x100, corner 16th and Savier; bringing fair income.

RUSSELL & BLYTH Commonwealth Bldg.

Cur Land Pays for Itself Richest Lands IN OREGON

IN 5 and 10-ACRE TRACTS 21 miles from Portland, in Chehalem Orchard District, 65c fare; "red shot" soil. Timber worth more than price of land. Purchasers may cut and ship us cord wood in payment for land; we pay difference in cash.

FIRLANDS TRUST CO.

TO THE INVESTOR \$37,000 worth of guaranteed and secured land. Contracts for sale at a discount of 10 per cent. These cover lots on which over one - third of purchase price has been paid. Values enhanced gince sales. Building restrictions of \$2000. Land is sightly and attractive. No phone information.

Irvington Sacrifice

Large six-room house; large lot 52%x100. Hard-surface street. East 19th. North, near Brazee. Owner's value \$8000. Submitted for an offer. MERCHANTS SAVINGS & TRUST COMPANY.

A BARGAIN in a 100x100 on Division, for 52100.

If you are looking for income property, I have a bargain at \$3200, bringing in between \$40 and \$45 per month. Don't miss seeing this.

Ida Fredenthal, Room I, Washington bldg.

Beck William C. 512 Pating bldg.
Birrell, A. H. & Co., 202-3 McKsy bldg. Real estate, Insurance, mortgages, loans, etc.
Brobaker & Henedict, 502 McKsy bldg. M. 540.

Chapin & Heriow, 382 Chamber Commarca Cook, B. & & Co., 508 Corbett bldg. Jennings & Co., Main 188 206 Oregonian. PALMER-JONES CO., M. P., 213 Commar-cial Club bldg. Schalk, Geo. D., 228 Stark st. Main 391 A 2392. The Oregon Real Estate Co., Grand ave. and Mulisonmah at. (Mellison, Annual St.) The Oregon Real Estate Co., Grand ave. and Mulchomah st. (Holladay Addition.) M. E. THOMPSON CO., cor. 4th and Oak sta

For Sale—Lots.

24TH AND SCHUYLER STS.

Beautiful corner lot 30x100, at end of Schuyler on 24th, with an elegant view west on Schuyler, Broadway car passes the property; select neighborhood, with fine and costly homes all around it. Better buy this for a site to build that home you intend to build in the Spring. For price and terms call on C. F. Pfluger & Co., Sulte 3, Mulkey Bidg., Second and Morrison.

NEAR Hawthorne, on 28th, quarter block 5000 less than any surrounding lots, Why pay \$3000 for one lot at 16th st, when you can get a quarter block at 28th st, and have a more sightly location Will sell singly. Phone Marshall 1948. No agents.

1948. No agents.

BIGGEST ENAP ON MARKET.

Beautiful building lot near 32d and Hawthorne avenue, best car service in city. Only \$700 cash required. This is the biggest snap on the market.

DEVLIN & FIREBAUGH,

510-511-512 Swetland Building. Lot Sox100 on East 15th st., beautiful location for apartment-house; can be had at bargain price. If taken at ence.

DEVLIN & FIREBAUGH,
510-511-512 Swetland Building.

TOX100 ft. on E. 22d st.; paved street; car line; well located. Price \$2500.

16. F. PALMER-JONES CO.
212-213 Commercial Club. Bidg.
Phones: Main \$699; A 2455.

NEAR UNION AND KILLINGSWORTH.
Lot 40x110 frontage, on Killingsworth and Brown sts.; choice of 5 carlines; \$1200, all cash; worth \$1800. Fred W. German, 229 Burnside, Main 2776. PORTIAND HEIGHTS PROPERTY.
Homes, lots, quarter blocks, tracts and
acreage; all parts of heights, all views and
prices; some bargains. Main 3561, A 3839. GOOD INVESTMENT.

A good corner lot, close in. East Side, fair income. Vanduyn & Walton, 515 Cham-ber of Commerce. TWO beautiful lois, sewer, water, gas, hard-surfaced streets, all in, two carlines; will sacrifice for cash. LOT for sale on Mississippi ave., near Russell cheep. Inquire A. R. Zeller, 302 LOT 30x83 in Alberta for \$625. Room 1, Washington Bldg. REAL ESTATE.

BARGAINS IN LADD'S ADDITION. 40x128, 14th st., I block to car; \$2700, easy monthly payments. 70x128—Same locality, \$3950; owner will take just what paid in and transfer title.

Another one, 40x12S, further up the bill, commanding a beautiful view, purchased by owner one var ago; will sell without profit now, in order to raise small amount of cash; paved streets, cement sidewalks, gas and all improvements paid for; alleys in rear of all lots, WESTERN OREGON TRUST CO., 272 Stark St.

ONE-SIXTH CASH, balance on or before five years, interest 7 per cent, for the best residence and business lots at University Park. The business center of the Peninsula. Price \$550 for residence lots, \$1000 for business lots; size of lots 33 1-3 by 110 feet. The increase in value of these lots in five years will amuze you. Tou speculate on our money for five years and pay only 7 per cent. Interest for the use of it. You get all the profits. Such an offer was never made by anybody before. This is a square deal, no trick or quibble. We will do Just what we say. Only a few lots more on these terms. Not to exceed 100 feet will be sold to one person.

COE A. Wikenna & CO., dl7 Commercial block.

A 2143; Main 4322.

HAVE A BLOCK CONSISTING OF 20 LOTS, 80x100 EACH: JUST THE THING FOR A HOME-BUILDER TO BUY OR SUITABLE FOR AN INVESTMENT OF FUNDS BY A SYNDICATE.

TOTAL PRICE \$18.400.

ONLY \$1640 CABH REQUIRED TO HANDLE THIS.

N 676, Oregonian.

\$1500 On East Burnside, bet, 30th and 41st In Laurelhurst. \$1000—On East 15th, bet, Bybee and Claybourne, near new Reed Institute and carshops. Bound to increase in value rapidly.

\$1300 On Skidmore, bet. 28th and 29th
Also several fine lots in Irvington at
sacrifice prices.

A. M. Berry, 435 Chamber of Commerce bldg.

merce bldg.

HAWTHORNE LOTS, \$530.

Never again will you buy here at this price. The invester looking for quick profits or the man looking for nice building lot on fine carline will buy quickly. You have made money the moment you buy at this price. 40x100 lots, \$530; 550 down and \$10 menthly, few feel from Hawthorne ave. Take Hawthorne car today to 485 sl., branch office on corner. Portland-Pacific Investment Co., 418 Railway Exchange.

SUNNYSIDE LOT, 56x100, East 41st and Madison; \$1250, \$250 cash, balance shy reasonable terms. WESTERN OREGON TRUST CO., 272 Stark St.

HAWTHORNE lots \$850; fine building lots, a block south of Hawthorne ave., 49x100, for \$850; you have made money the moment you buy a lot; terms \$50 down and \$10 monthly; never again at this price in the vicinity; take Hawthorne or Mount Scott cars to 43d st.; branch office on corner. Porliand-Pacific Inv. Co., 418 Railway Exchange.

BUITABLE FOR STORES OR FLATS. 50x100, Williams ave., near Pree-mont; \$3000, \$1000 cash. WESTERN OREGON TRUST CO., 272 Stark St.

WILLAMETTE HEIGHTS LOTS.
100x100 corner with fine view, one of
the finest corners on the Heights, paved
streets on both sides and included in
price, \$6500, or inside lot \$2750, corner
\$3750, terms. 1. you are looking for a
nice building site, see this.
GRUSSI & ZADOW.
317 Board of Trade Bidg., 4th and Oak. UNIVERSITY PARK SNAP
Owner will sacrifice his two beautiful
lots, one block from car, on Bowdoin st.,
bet. Haven and Hodge, 33 1-3x10 each,
for less than other lots are solling for
further away from car. For further particulars call on C. F. Pfluger & Co., Suita
5, Mulkey Bidg. Second and Morrison.

NEW MAPS.

1. Letest map of Portland, Or., giving new additions, electric lines, etc.

2. 25-mile circle of Portland's surrounding, giving townships, ranges and section numbers, new electric lines and railroads, etc. Price 50 cents each. Send stamps. The Crossley Co., 709 Corbett bids.

A SNAP.

\$575. Belle Crest lot, close to stone gates and car; you can't do better. \$385 cash, bal, mouthly, or all cash. It's an \$800 lot. Owner's price less than it cost him. New houses going up all around. Be guick. See Logan, 326% Wash. st. R 404.

Be quick. See Logan, c.2.2

R 404.

IRVINGTON BARGAIN—\$2200.

Lot 50x100 ft, on E. 22d near Tillamook st.; surrounded by handsome residences; all street improvements in and paid; on car line. Frice \$2200 cash.

H. F. PALMER-JONES CO.,
212-213 commercial Club Bidg.
Phones: Main 8650; A 2853.

HERE is a bargain—Lot 56x160 on Borthwick street, and 100 feet from Albina avenue carifine, faces east and lies well. Only \$650; \$250 cash, balance long time. This is \$200 cheaper than surrounding values.

THE VAN DERSAL COMPANY,
401 Corbett Bidg. Marshall 1720, A 1723.

\$900 SNAP.

FULL size lot in the swellest district of Portland. \$100 cash will handle. Phone quick. Main 1502, A1515. Ask for Mr. Clements.

Clements

TWO good lots on East 9th st. at \$750 each; this is a great bargain, but I must sell to get the money. See owner 414 Spalding bldg.

4.86 ACRES on West Elde, between carline and electric line; a chance to make at least 50 per cent on your investment. A. M. Berry, 435 Chamber of Commerce. \$10 CASH, \$5 per month, beautiful lot, new addition, hear good 5c car; restrictions; city water, street graded and paid. Higley, Bishop & McClaskey, 132 3d st.

For Sale—Houses.

BUNGALOW BARGAIN.
ON 252150 lot. 5 rooms modern. Dutch kitchen, paneled dining-room, tinted walls, coment sidewalks around house, close in, \$2100; \$1100 cash.
215 LUMBER EXCHANGE.

hunt.

PINE 5-room bungalow on one and one-quarter acre tract, 30 minutes ride from city on Oregon City car line, Price \$3750, \$750 cash, balance on easy terms. Call 414 Spalding bldg.

IRVINGTON B-room house on E. 14th st., modern in every way, full lot 50x100; for a few days to effect a quick sale at \$5500. Louis Salomen & Co., 225 Stark st.

Allsky bidg.

ROOM cottage, near good carline \$1100, on your own terms. I am the owner and will give you a good deal. Call \$14 Spalding bidg. WE own the best home for the money in livington; \$1500 cash, balance like rent. Butterworth, Main \$522, 35 Lafayette bidg. bldg.
WILL, rent my strictly modern home lo-cated in Irvington; 6 rooms sleeping-porch; nice yards; to suitable party; \$35 per menth. 511 Swetland building.

REAL ESTATE.

NEW S-ROOM CONCRETE HOUSE, NEAR A CITY PARK, SCHOOL AND KILLINGSWORTH-AVENUE CARS: LOT THIS SECTION WILL RESULT IN

\$2850 \$2000 \$2650

NOB HILL HOME.

nothing missing to make a modern home; on a lot 50x100, on East 11th st. near Thompson; price a snnp, \$5000, including sirest improvements! \$1500 cash. GRUSSI & ZADOW, \$1T Board of Trade Bidg, \$th and Oak.

FINE HOME, \$500 CASH.

Brand new 6-room modern house with gas and electricity, fine fireplace, built-in chins closet, paneled dining-room, sleeping porch, laundry trays, on a lot \$2x114, on East 32d, near Hawthorne ave, a fine location; price only \$4000, \$500 cash and \$20 per month.

GRUSSI & ZADOW.

BIT Board of Trade Bole, 4th and Oak.

MODERN COTTAGE SNAP.

Five rooms, strictly modern, full basement, concrete foundation, close to Mt.
Scott car line, in good neighborhood,
Owner is in need of \$500 cash, owing to
that fact has reduced the price to \$1300
and will give terms on the balance. This
property can't help but sell at the price
sisted.

LAMPERT-WHITMER CO.

LAMBERT-WHITMER CO.,
70 4th St. 404 E. Alder St.
J. P. FORD & CO.,
S15 Board of Trade bidg.
HAWTHORNE DIST. COTTAGE, \$1850.
A four-room cottage with fireplace,
Dutch kitchen finished floors, electric
lights, fine brass fixtures.
Just two blocks from the Hawthorne
car; \$300 down and balance on very easy
monthly payments; double construction.
Call and we'll take you out to see it.

HAWTHORNE AVE.

BUILD NOW.

WE CAN SAVE YOU MONEY. THERE IS A REASON, LET US TELL, YOU WHY. OUR REPUTATION FOR FAIR DEALING AND GIVING ALL WE AGREE BRING US MUCH EUSINESS. PLANS FREE IF WE BUILD. IF YOU OWN LOT WE WILL FINANCE IT FOR YOU.

L. R. BAILEY CO., INC...

E24 ABINGTON BLDG.

3D STREET, NEAR HANCO'K Eimhurst Addition, is a rine 9-r

NEW HAWTHORNE BUNGALOW, \$3750.

Just one block from the Hawthorne car,
on East 46th st. 6 rooms, sewer, cement
walks, graded streets, etc., in and paid;
\$250 down and \$25 a month will take
this splendid home. Call or phone Main
or A 2657. or A 2557.

A BARGAIN—Brand new seven-room house on East 19th, in Irvington; modern in every detail, with hardwood floors, fire-place, coment basement and furnace. Three sleeping rooms and sleeping porch. Price \$5590. Worth £550 more. See McCarger, Bates & Lively, 215 Pailing building.

8750 BUYS a beauty of a home; modern in every respect; workmanship unsurpassed, nothing omitted necessary to comfortable living; nothing out of harmony either outside or inside. East Toylor st.; easy terms. J. F. Compton, 100 Abington bidg. \$\$40 ALBERTA-\$840 ALBERTA Neat 3-room cottage

For investments or homes, SEE
DETSCH & WITWER,
Specialists in Real Estate
For the man of moderate means
BOARD OF TRADE BLDG,
Regi Estate, Rentals, Insurance.

BARGAIN if sold suous; new 5-room bungalow, 2 blocks from Rose City car, one
block from Laurehurst, fire-place, builtin bookcases, linen closet, all modern conveniences, large attic, fine view. Owner,
Tabor 2101.

off at Rohme's Park. Inquire for H. R. Gardner.

FIRST-CLASS HOMES IN IRVINGTON.

I have several which can be had for const of construction piles value of lots; buy now while there is a luit in the market; prices will advance soon. A. M. Berry, 413 Chamber of Commerce bidg.

6 LOTS, Sox100 each, and a new strictly modern 6-room house, fronting on 39th street, near Division, grading atreet is all done, water mains laid; best buy in Portland. Price \$3500.

W. H. LANG CO.,

414 Abington Building.

FOUR BEAUTIFUL

Houses, elegantly furnished; oak and mahogany, choice locations, Irvington. C 1886; East 273. No agents, W. H. Herdman.

man.

SNAP-3-room new house, with bath, lot 100x290, 42400, 1400 cash, balance 14 menths. Rent will pay for it. 417, Beard of Trade.

5-ROOM modern bungales, \$2000, terms, lot 40x100; a bargain, 417, Board of Trade, 34100-CORNER 11th and Hancock, new bungalow. Owner, East \$2.27

BEAUTIFUL EAST SIDE HOME.

Large 6-room cottage, just com-pleted; all built-in conveniences, 50x 100 lot, 1 block to car; \$5700, \$1000 cash, balance monthly payments.

NEW 6-ROOM COTTAGE.

Pireplace, bookcase, Dutch kitchen and stationary tubs: E, 58th st. restricted district, 2 blocks from car; \$2600, \$500 cash, balance \$20 per

Built I year, thoroughly modern in every respect, elogant fixtures and beautiful woodwork; lawn, roses and shade trees; 50x100, east face; \$5400, \$1200 cash will handle.

Modern 6-room 2-story house, 4 rooms downstairs, including one bedroom, two bedrooms and bath upstairs, two toilets, electric and gas fixtures, furnace, fireplace, full cement basement, 5 feet in clear, now occupied by owner, who is soon going abread; \$4000, \$1000 cash, balance menthly payments, will sacrifice all the furniture, including piano, for \$600; worth more than double.

Business Property.

FOR STORES AND APARTMENTS.
That very desirable property on the northwest corner of Beimont and 35th sts., having a frontage of 133 feet on Selmont and 100 feet on 55th st., is now offered for sale as a whole: It contains three cottages, but it in the heart of Sunyside and is ripe for good improvements; we are authorized to quote what we consider a low price on same until Feb. I. Call for full particulars.

STRONG & CO,.
Financial Agents, 605 Concord Bidg.

Acreage.

Acreage.

COOK & TAYLOR'S SPECIALS.
S-ROOM MODERN HOUSE. 2 ACRES
OF LAND: 190 choice applies in full bearing; 50 choice Bartlett pears in full bearing; 50 choice Bartlett pears in full bearing and 4 walnut trees, for less than value of house alone.

S5000.

This is Indeed a SNAP.
This property is just 15 minutes from the city and is directly on the line of positive streetear extension, \$2200 cash will handle this property, but only 4 days more at this price.

COOK & TAYLOR.
Successors to F. E. Taylor & Co.
402-403-404-405 Lewis Eldg., 4th and Oak Sts.

5-ACRE garden home near station, \$2000;

5-ACRE garden home near station, \$2000; liberal terms.

18 acres, all cultivated, near electric, on Base Line road; good buildings, \$2850. Terms.

BURNS & STAVER, 614 Couch Bldg. 514 Couch Bidg.

We now offer by far the cheapest and best small acreage on the market; most excellent soil for fruit and produce; not far from O. W. P. and Mt. Hood rallways and only four miles from city carline, over finest of level roads; for a short time we will sell small tracts at \$500 per acre on easy terms. If you are alive to the future you will see us at once.

STRONG & CO.,

605 Concord Bidg.

5 ACRES 5 acres only quarter mile from Base Line road, only \$300 per acre; cheapest buy in the district; level, no stumps, WESTERN OREGION TRUST CO., 272 Stark st.

120 ACRES, 8 miles from center of Portland, close to Oregon City carline, 70 acres cleared and cultivated, balance good timber, good house, barn and springs on place. Price for a short time only \$400 per acre. Easy terms, may divide. Other property nearby is selling at \$1000 per acre. For further particulars call of C. F. Pfugger & Co., Suite 5, Mulkey Bidg., Second and Morrison.

PACIFIC N. W. DEVELOPMENT CO.,

405 Couch Bids.

A REAL SNAP.

4 acres on macadam road, is mile weat
of Council Crest irrigated, price only
\$1000 per acre for quick sate, is cash,
balance 6 per cent.

217 Board of Trade Bidg., 4th and Oak
FINE PLATTING PROPOSITION.

109 acres, within 12 miles of Portland,
only 1 mile from electric carline; fine,
rich soil, and lice nearly level; wood
enough on the land to almost pay for it;
price \$100 per acre, some cash, good terms
on balance. Particulars, 205 Couch bids.

15 ACRES, close in, on the Hillsboro line,
right at station, fine soil, part beaverdam,
a small stream and about 600 cords of
frewood on the place. Price \$1500, terms.
DABNEY & DABNEY.

507 Railway Exchange.

WANT 4 parties to each take 5-acre tract

bldg.

2-ACRE tracts, well within city limits, on one of the leading thoroughtares. But Run water, electric lights. \$890 and up. 10 per cent down 10 per cent per month. AD 704, Oregonian.

AD 704. Oregonian.

9 ACRES improved land, 6 miles west of Courthouse, near Cornell road, part orchard, part vegetables, only \$400 per acre. Splendid view of Tunlatin Valley, heat buy near Portland. X 698, Oregonian.

Hemesteads.

ADVANTAGES OF OREGON—100-page book gives amount of Government land open to homestead, in each county in the states of Oregon and Washington, and description of same; gives homestead, desertimber, stone, coal and mineral laws; two maps of Oregon in colors, lixls, showing R. R. in operation, one showing all proposed R. R. and electric lines, including Eastern and Central Oregon. 20c each, or the three 50c. Map of Washington in colors, lixls, low, and the colors, lixls, low. Map of Washington in colors, lixls, low. Map of Washington in Colors, lixls, low. Nimmo, Runey & Co. Hamilton bldg.

IMPROVED 10 acres, 8 cent fare, near school and station. Water on every acre. Lease 3 to 5 years, 614 Couch bidg. Marshall 1377. 160-ACRE homestead, house, garden, spring, 26 miles of Portland, to mile of Molials River: \$400. Call 206 Madison.

2531/2 Washington, cor. Third.

Price \$82,990. This is a snap seldem of-fered.

street near Stark street.

100x100, \$30,000; \$12,000 eash, balance term of years at 4, 6 and erty now \$100 per month, which will pay to carry it until im-

proved ...

Hawthorne Lots

Hunter Land Co. 407 Wells-Fargo Bldg.

SWELL HOME

317 Board of Trade Hidg., 4th and Oak. \$20,000 cash buys a 314 - story brick with 14 lot on First street, near Yamhill. Balance of \$12,500 secured by mortgage for 5 years. Entire building rented under lease.

LOAN WANTED

\$80,000 Is a fair valuation of real estate seeurity offered. X 701, Oregonian.

R. H. BLOSSOM

trade for plane, furniture or anything of value. G. L. Wood, He Spaiding Bids.

THE finest residence in the city; lot 72x100, situated in the most exclusive district of Portland; terms if desired. Phone Main 1802; A 1818. Ask for Mr. Dela-

Louis Salomen & Co., 233 Stark st.

I WANT 4 people to each buy a 5-room house in the Piedment district at \$2650; it enly requires \$500 cash to get possession. See Epton, 422 Chamber of Commerce bidg.

\$1700-SOUTH PORTLAND-\$1700
Nice 5-room cottage, fractional lot, improvements in and paid, including hard-surface pavement; worth invastigating. Fred W. German. \$25 Burnside, M. 277d.

\$-ROOM modern bungalow, Just completed, only one block from carline and near good public school; \$300 cash and easy terms on balance. See owner, 414 Spald-ling bidg.

NICE little 3-room house, 4 lots, near Fir-NICE little 3-room house, 4 lots bear Fir-land; fruit trees, shrubbery; ideal place for garden and chickens; price, \$1850; \$900 cash, balance easy payments. 213 Alisky bldg.

WE WILL build you a bungalow or fiat and help finance it. Ploneer Building Co., 416 Henry bids. SNAP for cash; 6-room house and lot, 50x 100, cheap for cash, Inquire for particu-lars at Jones' book store, 284 Oak st. \$250 CASH and \$25 monthly buys modern room house on corner lot, I block of a Howard Land Co., 420 Swetland bldg. A MODERN bungalow in the Alberta dis-trict, a good buy for a home. Room 1, Washington Bidg. NEW cottage and let on Portland Heights; will rent for \$20 per month; \$2650 on sasy terms. Phone Main \$600. FOR SALE-By owner, 7-room house, in Arbor Lodge, \$2800; lot \$5x109. Telephone Woodlawn 1634. GREAT INCREASE IN VALUE. HARTMAN & THOMPSON, REAL ESTATE DEPT .. CHAMBER OF COMMERCE.

7 rooms 7 rooms 8 rooms 6 rooms

New and modern in every way bungslow styles, Waverley and Hawthorne cars.

These houses are what others are selling
at \$2500 to \$3500. We only list actual
bargains where parties are pressed for
money. Come in and see the bilans and
find out about them. They will all go
quick at the prices. Small payments
down. We list bargains only and make
building loans. Marshall 2730. O. W.

Tarr, 200 McKay bids.

IF YOU are in the market for a home, inspect No. 104 East 24th st., near Flanders st., has 7 rooms, reception hall livling-room with fireplace, pancied diningroom. Dutch kitchen as light as day, two
bedrooms and large bath on first floor;
large hall, two bedrooms, storeroom and
fibe steeping porch on second floor;
screened back porch, cement basement
and furnace. It can bought of me for
\$5000, \$500 cash, balance as rent; you
can't duplicate this anywhers in the city.

JOS. C. GIBSON,

\$00 Gerlinger Bidg.

S rooms, modern, on Everett st., 50x100, \$12,500; \$7500 cash will handle this; if you want a bargain in this exclusive district, investigate, WESTERN OREGON TRUST CO., 272 Stark St.

THIS IS IT—Six-room coloulal house, full cament basement, laundry trays, piped for furnace. Dutch kitchen, dining-room has beam celling and built-in china cleast; living-room with fireplace and reception half, house beautifully tinted throughout gas and electric fixtures cost \$150; beautiful fir trees in lawn; can't be beat for \$4000, \$1300 cash, balance like rent. See it. No. 430 Marguerite ave., roar Grant street, and see

JOS. C. GIBSON,
305 Gerlinger Bids.

IRVINGTON—SWELL BUNGALOW.
Swell new 5-room bungalow; fireplace, furnace, panel dining-room, beam celling, bookcases, fine fixtures, double floors; nothing missing to make a modern houne;

LAMBERT-WHITMER CO., 1 St. 404 E. Alder St.

Call and we'll take you out to see it.

HAWTHORNE AVE.

We are building a number of attractive bungalows in this choice residential district; all improvements in sewer, gas, cement walks; best car service in city; will build to order or sell on easy terms. If you want a good house in a good locality, we can suit you.

BUIBAKER & BENEDICT.

502 McKay Bidg., 3d and Stark.

BUILD NOW.

and hath bungalow newly built which can be bought for \$4500 if taken soon. It is exceptionally well built, has furnace; elec-tric fixtures, hardwood floor, full cement hasement, fireplace, beam ceiling and other good things. Easy terms. Karnopp & Kopf, 225 Railway Exchange Bids. \$300 CASH AND \$20 A MONTH.
Will buy a swell 6-room modern bungalow with every modern convenience, fireplace, built-in buffet, full basement, etc.
Corner lot, cement walks, carbs and
graded street; 2 blocks to car line; finelocation. Prices \$2500. Be sure to see this.
Call Mr. Ward, at Main 8000 or A 6271. STRICTLY modern five-room bungalow on a beautiful view lot. Twenty minutes from heart of city. Double constructed, fire place, pretty stone perch, lot seeded, coment sidewalk and curb. \$2000. \$500 cash. 170 per month. Bay City Land Co., 702 Spaiding bidg.

1300 BUNGALOW and lot, 4 rooms. Mod-ern, porcelain bath, tollet, sink, hot and cold water, Dutch kitchen, tinted walls, new, close to Rose Clay Park car. 3550 cash, bal monthly. You ought to have one. See Jas. C. Logan, 3264 Wash, st. R 404.

Neat 3-room cottage, painted and pa-pered, near East 27th and Alberta; fur-nished ready for housekeeping, \$475 cash, balance \$10 monthly; an absolute snap. Fred W. German, \$25 Burnside st. Main 2776.

Tabor 2101.

PORTLAND HEIGHTS, SNAP, 17th and Ellmabeth: beautiful, modern 8-room house, level quarter-block, all improvements in, choicest neighborhood, grand unobstructed view of city, for little more than price of ground. Terms. Main 3551, A 3839. burs a four-room furnished house on the bank of the Willamette River. Take Fulton car, 2nd and Morrison st. and get off at Robse's Park. Inquire for H. R. Gardner.

PORTLAND HEIGHTS bungalow, 5 rooms pretty, modern; furnace, fireplace, improved street, on carline; splendid view; \$3850; terms. Main 3551. A 3839.

REAL ESTATE. For Sale-Houses.

9 rooms, strictly modern in every respect; corner lot 100x100, 1% blocks to car; \$7500, \$3500 cash.

HAWTHORNE-AVE. CARLINE.

6-ROOM COTTAGE, ROSE CITY

THIS MUST BE SOLD QUICKLY. ROSE CITY PARK DISTRICT.

WESTERN OREGON TRUST CO., 272 Stark St. Business Property.

24 acres, partially improved, Reedville district, \$3600) terms.

ALLUVIAL SOIL.

6.82 acres on the beautiful Columbia boulevard; rich alluvial soil; lies fine; 7-room house, barn 25x40; plenty water; 1 mile to school and store; 414 acres orchard and berries, 15 acres meadow and pasture; price \$1300 per acre, 12 cash, GRUSSI & ZADOW. 317 Board of Trade Bids., 4th and Oak

Second and Morrison.

ACREAGE FOR SUBDIVIDING.

\$0 acres, on Oregon Electric, 10 miles out; partially improved; running water, orchard, etc. This is a money-maker for some one to cut up and is offered under value; good terms. Vanduyn & Waiton, 513 Chamber of Commerce.

WONDERFUL RUY FOR \$4250.

15 acres, highly improved, with 5 acres of bearing orchard of choice applies beautiful new 6-room bungalow, just finished, with big, elegant barns; electric carling within 2 blocks; also 5 stores; place worth \$7000; close to Portland. David Lewis, 16-ACRE FARM.

Best benverdam soit, all cleared and in cultivation, on county road, close to electric station and Pertland; an exceptional offer, PACIFIC N. W. DEVELOPMENT CO., 405 Couch Bldg.

WANT 4 parties to each take 5-acre tract in cultivation; only 10 minutes' walk from station: \$225 per acre; \$400 gives pos-station. See Dayton, 422 Chamber of Commerce bldg. A nice little acronge on electric line, lose to depot and close to Portland, Kiney & Stampher, 531 Lumber Exchange ldg.

15 acres cleared, running water, near Beavertoni by owner. Tabor 1589. Homesteads.

Hamilton bldg.

FREE GOVERNMENT LAND—The "Homeseeker? official 1913, describes every acre
in every county in United States, contains
township and section plats, railroad maps,
land laws, enlarged homestead act, how
to secure free Government land without
living on it, all about irrigated lands,
Price, \$25, postpaid. Homesseker Pub.
Co., St. Paul, Minn.

HOMESTRAD close to milroad; all level and first-class soil; a map if taken soon, W 702 Oregonian.

TWO well furnished front rooms, modern FOR homesteads, Central Oregon, call 500 Henry bldg., Pertland, Oregon.