Democrats Say Tariff Is to Be Given First Consideration in House.

REVENUE TARIFF IS GOAL

Clayton, in Opening Speech, Sounds Keynote for New Congress and

WASHINGTON, Jan. Clark, of Missouri, nominated for Speaker of the next House, and rousingly cheered on mention of his name for the Presidency; Judson Harson also cheered in the same connection; a ways and means committee chosen to nom! nate the standing committees and frame the tariff legislation for early action by the next Congress; a New York member read out of the party, and a grist of resolutions and a host of speakers, were features of tonight's caucus of the Democratic members of the House.

There were only eight absentees among the old and new Democrats of the \$2d Congress. The programms ar-ranged by the leaders was carried out almost to the letter, all members how-ever, having latitude in debate.

### Underwood Is Named.

Mr. Underwood, of Alabama, long the lieutenant of Mr. Clark, heads the new ways and means committee, which will take over much power heretofore held by the Speaker. The caucus developed method of selecting committees, but when the time came for voting,

various resolutions were voted down.

The Fitzgerald resolution to leave committees to the Speaker's selection was defeated, 166 to 29, and the Foster resolution placing that power in the ways and means committee carried by

166 to seven. Clark opposed the Fitz-gerald resolution. He said: "We have been placed in power largely with the help of the independent press and the independent voters, said Clark, "and, if we are to remain in power, we must keep these forces with us. The only way that that can be accomplished is to determine now that the House committees of the next Congress shall be elected by the

About 210 Democrats were present. Hay of Virginia, presided, and Ashbrook of Ohio, was secretary. Francis Burton Harrison of New York, called the attention of the caucus to the fact that the name of Theron A. Alken, Representative-elect from New York, had been called twice in the opening roll-call. Harrison said he had been reliably informed that Alken had declared that he would not enter the caucus to-might and that Alken said he would night and that Aiken said he would vote with the Republicans. Harrison therefore asked that Aiken's name be stricken from the roll of Democrats.

## Clayton Says Revise Tariff.

Clayton of Alabama, who is the regugave up the chair to Hay, of Virginia, and made a speech. He said: "Perhaps it is unnecessary to re-

mind you, my fellow-Democrats, that aur opponents have heretofore defendpd their unfair and class tariff tax laws by saying 'Let well enough alone,' and by declaring that they would stand pat on their protective and prohibitory tariff schedules.

"It must now be painful history to our opponents that they promised in the last Presidential campaign a re-vision of the tariff downward from the high rates of the Dingley law, and it must be equally painful recollection that they broke this promise and passed the more burdensome Payne-

"But, without dwelling upon these mistakes of our opponents, let me call your attention to the present status of the Republican party on the tariff. That party is now divided into groups holding divergent views. There are the old-fashioned. h'debound Republican protectionists who are still standing pat upon the old-time doctrines and utterances of their party. Again, there are some Republicans who are still standing pat upon the old-time doctrines and utterances of their party. are some Republicans who favor some sort of revision of the tariff by schedules or by subjects.

## Put Tariff on Revenue Basis.

The suggestion of the appointment of a commission may be made by those who really want no revision of the tariff downward. But, whatever the motive, it must not be forgotten that the country has had the experience of a tariff commission and no man knows of any good that came from that. And more than that, even the report of the rommission is hardly a memory. mission is hardly a memory. "Let me adjure you to learn a lesson of profit from the mistakes made by our opponents. They passed an indefensible tariff measure and have refused to revise it downward, as they premised. We have promised to reform the tariff by lowering it to a revenue basts. We must and will endeavor to heep that promise. Let us declare as Elemocrats that the Government has no right to exact even so much as one dollar from the citizen under the guisa

## of a tariff law, except for the support Clark Smiles With Joy.

Lloyd of Missouri then placed Champ Clark in nomination for Speaker. Ans-bury of Ohlo, Pou of North Carolina, Adamson of Georgia, Riney of Illinois, Sulzer of New York, Heffin of Alabama, and others seconded the nomination, and

it carried by acciamation.

Clark, with a broad smile, stepped to the front of the chamber and formally accepted the honor.

He made a brief speech, expressing his He made a brief speech, expressing his thanks and desire for liberality and consideration from old and new members. "From the bottom of my heart, I thank you for your generous indorsement for the high office of Speaker of the House of Representatives," he said. "I shall endeavor to discharge the duties of that great position so fairly, so justly and so impartially that you will never have cause to regret what you have just done.

Put Committee to Work on Tariff.

"This caucus was called for the pur-"This caucus was called for the purpose of selecting the Democratic contingent of the ways and means committee for the \$2d Congress in order to expedite tariff legislation by securing as speedily as possible the data on which to base a bill or bills which we believe will promote the prosperity of the whole country and give a new impetus to every legitimate business undertaking within the broad confines of the republic.

"The quicker our plans are formu-

Committee to Name Committees. caucus adopted the Foster reso

The caucus adopted the Foster resolution, clothing the ways and means
committee with the power of naming
the standing committees of the House,
subject to caucus ratification.
O. W. Underwood, of Alabama, was
unanimously nominated for chairman
of the ways and means committee. His
name was proposed by Clark. Clark's
proposal met with vociferous cheers.
One of the significant speeches in
the nomination of Clark was made by
Ansberry, of Ohio.

the nomination of Clark was made by Ansberry, of Ohio.

"On behalf of the 16 Democratic members elected to the 62d Congress from the State of Ohio," said Ansberry. "the state which, at the next National convention of the Democratic Party, will present the name of Judson Har-mon for the Presidency, I second the nomination of Champ Clark of Mis-sourt."

At mention of Harmon's name several Democrats applauded.

MRS. SCHENK NOT ALLOWED TO CALL ALL PHYSICIANS.

Court Also Excludes Evidence as to Conspiracy-Doctor Says Symptoms of Polson Absent.

WHEELING, W. Va., Jan. 19 .- The state completed its evidence today in the prosecution of Mrs. Laura Farns-

present its witnesses.

J. P. O'Brien, chief counsel for the accused, announced that he would put on every physician and druggist in the city in an attempt to show that Mrs.

Schenk had not bought arsenic from the country of them. This plan was stopped. any of them. This plan was stopped, however, Prosecutor Handian's objec-

Later the defense attempted to put in evidence the affidavit of Alice Thomas, secretary of a rittsburg de-tective agency, to bring out conspiracy against the accused. This also was tions being sustained.

uled out.
It is almost assured that the defendant will take the stand in her

Dr. Osborn, the first witness called by the defense, said that he had at-tended many cases of arsenic poisoning. He had visited Schenk with Dr. Hupp, the attending physician. There were no symptoms of arsenical poisoning, he said. Dr. Osborne testified that,

ounce of sugar of lead had been placed in a bottle of quinine elixir, the lead would have been precipitated and would have had little effect on the person taking the medicine. He said further that the amount and quantity of food given Schenk would indicate that he had not been a very sick man.

The defense stated today that Prosecutor Handlan would be called and-asked where he got \$15,000 to \$20,000 which he is alleged to have spent in preparing the Schenk case for trial. In West Virginia the prosecutor is not allowed money for the preparation of a criminal case.

CENTRALIA CORONER BESIEGED BY ANXIOUS RELATIVES.

Discovery of Body of Murdered Man Brings Numerous Inquiries From Oregon Towns.

CENTRALIA, Wash., Jan. 19 .- (Special)—That nearly a dozen men are mysteriously missing in the states of Washington and Oregon, and have van-ished within the past month, is a fact established by inquiries made recently of Coroner Sticklin, who is trying t ascertain the identity of a young man who was murdered in Centralia two weeks ago. Some of the inquiries are pathetic in the extreme, others display the anxiety of creditors for absen

slopement and romance From Prairie City, Or., comes a pathetic appeal from an aged man named Byron Crag, who says he is praying hourly for tidings of his 18-year-old son, who was last seen in The Dailes December 11. The description of the boy tallies with that of the murdered man in all but age, there being a difference of seven or sight years.

An old woman in Portland, who gives her name as Mrs. Mary Murphy, and says she is 80 years old, says her son Frank, has been missing

A Scattle mother speaks of her sor being mysteriously absent since last November. The man's name is David November. The man's name is David Smith. He was a marine fiveman. A man named Sims, who says his

wife ran away with a boarder from their Portland home two months ago, seems to think the murdered man may be the runaway boarder. In addition to these communications, the morgue is visited daily by out-of-town people, who are viewing the remains of the murdered man in an effort to connect the identity of some missing relative with the dead man, Coroner Sticklin is in communication with a family in Canada and there is some indication to suggest the idea that the friends of the man may be located there.

## SOLDIERS SHOOT IN RAIN

Battalion Tries Target Practice Suc cessfully in Storm.

VANCOUVER BARRACKS, Wash. Jan. 19.—(Special.)—The Second Battalion of the First Infantry, which was out in the storms of the past two days at the target range at Proebstel, returned today, footsore and weary, but little the worse for the trip.

The Phird Battalion left today for the range. The report from the First Bat-talion, which went out the first of the week, shows that the men made good averages in shooting in their service uni-forms and carrying full field kit. Each forms and carrying full need kit. Each man was required to fire 20 rounds in heavy marching order. This is a series of experiments in accordance with general orders from the War Department for the soldiers to have target practice under Winter conditions. No one, unless ill, was excused from taking the march to and from the range.

and from the range.

Major Joseph T. Clarke, of the Medical
Corps, on duty at Fort Crook, Neb., has
been relieved of duty there and ordered to report to this post. Northwestern Persons in New York. NEW YORK, Jan. 19 .- (Special.)-

President Not Likely to Recall Nominations of Colwell and Malcolm.

COLWELL WELL INDORSED

OREGONIAN NEWS BUREAU, Washington, Jan. 15 .- There are indications that Senators Bourne and Chamberlain will encounter more difficulties than they anticipated when they started a few days ago to force President Taft to recall the ominations of Marshal Elmer B. Colwell

and Collector P. S. Malcolm. In the first place, they are likely to learn before very long that the Presiworth Schenk, charged with poisoning dent did not hastly decide to send in the her husband, John O. Schenk, who is now recovered, and the defense will first satisfied himself that he had chosen dent did not hastly decide to send in the nominations of Colwell and Malcolm, but good men. Having been satisfied that his selections were wise, the President will not be in any great haste to undo

> But the troubles of the Oregon Senators will not be confined to the White House. There are signs that they will have obstacles to overcome in the Senate before they can hope to accomplish their purpose. They formally opposed both Colwell and Malcolm on the ground that they were personally obnoxious, and in the case of Colwell also alleged incomhe case of Colwell also alleged incomncy. This latter charge is tolay by a telegram received by the chair-of the judiciary committee and by the Attorney-General from men of such standing in Oregon as to leave no ques-

the Attorney-General from men of such standing in Oregon as to leave no question as to Colwell's true standing.

Federal Judges Wolverton and Bean, B. D. Townsend, special assistant to the United States Attorney; United States District Attorney McCourt and Assistants Evans and Maguire have signed this telgram. It says:

"Mr. Colwell has been at all times, during his incumbency of the office, an alert, efficient and courteous official, and has shown himself thoroughly competent to perform the duties of United States

to perform the duties of United States Marshal."

As the judiciary committee will not meet until next Monday, no further steps are likely to be taken in the case of Colwell before that time. On that of Colwell before that time, On that day, however, consideration will have to be given to this telegram and it is prob-able the Oregon Senators will be called upon to produce, if they can, further rea-sons why Colwell should not be con-Inquiry today disclosed the fact that

the commerce committee, before which Malcolm's nomination is pending, is not made up of sentimentalists, but men who have to be shown. There are members of this committee who will insist upon naving substantial reasons produced in support of the demand filed by the Sena-ors against the President's nomination. In the absence of substantial objection the committee will wait a rea-sonable time for the Oregon Senators to make some formidable protest and, if this fails, the committee will, it is said, out of courtesy to the President, report Malcolmn's nomination and force Bourne and Chamberlain to make their fight in the Squate. The committee has been ad-vised that Malcolmn was renominated largely because of his efficiency.

# OREGON CAN HAVE LINEN

Flax Will Grow and Mills Will Suc ceed, Say Speakers.

was the opinion of Eugene Bosse, of joint conference board, which voted Salem, and H. B. Miller, ex-American Consul at Belfast, Ireland, in addressing an enthusiastic gathering last night in the convention hall of the night in the convention hall of the strike leaders:

| And communicated the terms to the full least of the full event in Portland's commercial history. | Solution President Fitspatrick, of the Chicago Federation of Labor, then issued the following statement in behalf of the strike leaders:
| The first week, even though the stormiest in many years, was in point | Stormiest in many years, was in point |

Commercial Club.

The meeting was called by Dr. E. A.
Pierce, chairman of the Oregon flax
committee. Among those present was
Mrs. C. C. Chapman, whose grand-C. C. Chapman, whose grand-er, Mrs. Daniel Methany, planted The situation with reference to the mother, Mrs. Daniel Methany, planted The situation with reserrance the first flax seed in Oregon in the strikers who are employed by Summer of 1845 on the farm owner by Father Leslie on the Mission bottoms.

ported. It is believed that the agreement with Hart, Schaffner & Marx will conditions had little to do in Ireland have the effect of causing others to

"Intelligence," said the speaker, "a high grade of training, special adaptation for the work and a complete mastery of detail by your workers will bring to Oregon the linen manufacturing industry."

ing industry."

Eugene Bosse, a native of Belgium and for 50 years a worker in the flax industry of Europe, said a plant could be built for \$50,000 and would pay 10 or 15 per cent. It could begin with making twines and coarse linen, he

William McMurray, general senger agent of the O.-W. R. & native of Belfast, expressed the opinion that Oregon had every condition to warrant the growth and development of the industry. "Oregon's future," of the industry. "Oregon's future," said Mr. McMurray, "lies in building factories. It has got to have them to

## ALL LAKME'S CREW SAFE

Steamer Nann Smith Rescues Men From Schooner Off Blanco.

MARSHFIELD, Or., Jan. 19.—(Via Wireless to Seattle.) — The steam schooner Lakme, waterlogged and in distress, was saved from destruction near Cape Bianco when the steamer Nann Smith late this afternoon succeeded in getting a towline aboard. All of the crew, 15 men, were taken aboard the Nann Smith and are now on their

way to San Francisco.

Her fires extinguished and helpless before the storm, the Lakme drifted more than 50 miles during the 24 hours she was at the mercy of the gale. The men aboard her, although suffering no injuries, were in imminent danger of leath when the Nann Smith, which left Coos Bay this afternoon, bound for San Francisco, came alongside. The Lakme at that time was but a short distance from the beach, against which a vio-lent surf was beating.

## BALDWIN WIFE CENSUS ON

which to base a bill or bills which we believe will promote the prosperity of the whole country and give a new impetus to every legitimate business undertaking within the broad confines of the republic.

"The quicker our plans are formulated and known, the better for all concerned."

A great ovation was given Clark

NEW YORK, Jan. 19.—(Special.)—
(Continued From First Page.)

(Continued From First Page.)

Mrs. Turnbull was shown an old register of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. Mass." was forged, with the exception of the letters at the Victoria.

From Bellingham—C. E. Dovey, at the Herald Square.

NEW YORK, Jan. 19.—(Special.)—
(Continued From First Page.)

Mrs. Turnbull was shown an old register of the Hotel Westminster. She testified that she thought the registration Miss of the Hotel Westminster. A A Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged, with the exception of the letters "L. A. Ashley, Winchester, Mass." was forged with the vector of the Hotel Westminster. She testified that she thought the registration of the President and Secretary Dickinson the Prom Persons registered at New Tork hotels today as follows:

Aberdeen Seeks Park Site.

Aberdeen Seeks Park Si

from Colonel Albert Pope, of Boston, and his attorney, William Redding. Despite the fact that Garrett McEnercy. Despite the fact that Garrett McEnerey, attorney for the Baldwin estate, spent 45 minutes reading what he alleged was a copy of a deposition made on January 20, 1896, by Everett P. Ashley, brother of Lillian Ashley-Turnbull, to be used in her seduction case against "Lucky" Baldwin in San Francisco that year. Ashley on the witness stand today swore be had no recollection of ever having made such a denosition.

## Ashley Visits Sister.

Ashley, on direct examination, told of having received a telegram from his sis-ter early in March, 1893, asking him to come to Los Angeles to visit hor. He arrived in this city March 14, he said, and the next day went to Arcadia, where, at the Oakwood Hotel, he found his sis-ter living with Baldwin, whom she intro-

er living with Bases.

suced as her husband.

Athley said Baldwin and his sister were ogether all the time and that in April they went to San Francisco, taking him them. They lived together there and as with them. They lived together there in the Baldwin Hotel, the witness said, as they had at Aradia, Baldwin spending most of his time in his sister's company until the turiman returned to Los Angeles in May, leaving himself and his sister living at the hotel.

Early in June H. A. Unruh, now the ex-

ecutor of the estate, then manager of the Baldwin Hotel, presented a bill to them for their accommodations from the time Baldwin left, and his sister telegraphed Baldwin. In reply, Ashley stated, Bald-win sent her a telegram saying : "Stay at the hotel as long as you want

HART, SCHAFFNER & MARX TO ARBITRATE STRIKE.

Largest Independent Concern Chicago to Employ 2000 Additional Garment Workers.

CHICAGO, Jan. 19 .- (Special.)-By an agreement to submit their differ-ences to an arbitration committee of three members, the strike of the garment workers in the shops of Hart, Schaffner & Marx, the largest of the independent clothing concerns, is set-tled and 10,000 employes will return to work within the next few days.

At a conference between Joseph Schaffner of the firm and a subcom-

mittee of the joint conference board articles were signed by both sides. These call for one member of the arbitration committee by the firm, one by the employes of the firm and one to be chosen by the two members thus selected. Subject to the provisions of the agreement, the committee must take up, consider and adjust whatever grievances, if any, the employes of Hart, Schaffner & Marx shall have, and shall fix a method for the settlement of grievances, if there are any, in the fu-ture. The finding of an arbitration ture. The finding of an arbitration committee, or a majority thereof, shall be binding upon both parties. Among the demands to be made by

the employes are:
A 30 per cent increase in wages for all employes.

Reduction in hours; demands will be made for a 48-hour week for cutters and a 54-hour week for tailors.

Abolition of the system of fines.
Shop committees for the possible adjustment of future grievances.

While this arrangement returns 10.

While this arrangement returns 10,000 striking men and women to work, fully 12,000 additional garment workers still remain unemployed as a re-sult of the inability to come to terms with the employers. The firm of Hart, Schaffner & Marx has agreed to employ 2000 men in ad-dition to its regular force in its shops and will have the pick of the mechanics

who are on strike. It was announced by the firm that its intention is to put at least 12,000 employes to work as employes to work as arrangements can be soon as shop arrangements can be made for this number.

By the agreement the employes do not get the "closed shop," for which they had contended, but the arbitration board is empowered to provide a method of settlement of possible future grievances. It is likely that Attorney Clarence Darrow will be named by the strikers to represent them on the arbitration board.

tration board. Immediately after the agreement was signed, the members of the subcommittee went to the federation headquarters Flax of the highest grade, with long, signed, the members of the subcommittee went to the federation headquarters value, can be raised in Oregon. That

firms is greatly improved, it is re-ported. It is believed that the agree-ment with Hart, Schaffner & Marx will

TAFT AND WAR DEPARTMENT entire Northwest. RETAIN HIM AT POST.

Commander of Department of Columbia Services Too Valuable to Permit His Transfer.

VANCOUVER BARRACKS, Wash Jan. 19.—(Special.)—That General Marion P. Maus, commander of the Department of the Columbia, is appreciated by Presi-dent Taft and the War Department is shown by the fact that he was not taken from this post and sent to the Philippine Islands when the recent change of de-partment commanders was made. Com-

menting on this action, the Army and Navy Journal says: "In the general change of department commanders resulting from retirement and the sending of officers to the Phil-ippines, Brigadier-General Marion P Maus will not be disturbed as commander

Mans will not be disturbed as commander of the Department of the Columbia. This has been decided upon after a conference which was participated in by President Tatt. Secretary Dickinson and General Wood, Chief of Staff.

"On account of the complicated questions of administration which are continually coming up in Alaska, it is not thought to be a wise policy to make a change in the commander of that department at this time. General Mans has use returned from an extended trip just returned from an extended trip through Alaska and as a consequence is acquainted with all the conditions in the territory. A new department commander would be called upon to make the same trip and make a personal investigation of conditions in Alaska before he would

be qualified to administer the military affairs of the territory.

"Just now there are a number of important questions to be passed upon and the President and Secretary Dickinson have advised against a change."

# **CLEARANCE SALE**

# HartSchaffner&Marx Fine Clothes

Men's High-Class Suits. In This Season's Styles

## Men's Overcoats, Raincoats

Season's Prevailing Patterns

Plain, Combination or Military Collars \$15 Suits, Raincoats, Overcoats reduced to \$11.25 \$18 Suits, Raincoats, Overcoats reduced to \$13.50 \$20 Suits, Raincoats, Overcoats reduced to \$15.00 \$25 Suits, Raincoats, Overcoats reduced to \$18.75

## Mon's Trousers (All Sizes)

\$30 Suits, Raincoats, Overcoats reduced to \$22.50

\$35 Suits, Raincoats, Overcoats reduced to \$26.25

\$40 Suits, Raincoats, Overcoats reduced to \$30.00

Well's Housel's (All Dizes)		
\$3.00 Trousers,	this sale\$2.25	\$ 7.50 Trousers, this sale \$5.70
\$4.00 Trousers,	this sale\$3.00	\$ 8.50 Trousers, this sale\$6.35
	this sale\$3.75	\$ 9.00 Trousers, this sale\$6.75
	this sale\$4.50	\$10.00 Trousers, this sale\$7.50

# Sam'l Rosenblatt & Co.

Northwest Corner Third and Morrison

ement Club and other organizations of like nature in Aberdeen, have passed resolutions favoring the purchase of state land for park purposes. This city seeks to buy 220 acres of state land in section 36 for a park for harbor cities and enlisted the support of Governor Hay and other state officials.

Milk Inspectors Appointed. In compliance with the provisions of he new milk ordinance, the Board of

day morning appointed two milk in-spectors. The new inspectors are D. W. Mack and Herbert Silverwood, who lines were not observed in the vote. were put to work January 16. The new law will prevent the shipment into the city of milk from dairies not properly inspected and found to have unhealthy

Kansas Indorses Income Tax.

TOPEKA, Kan., Jan. 19 .- The Senate

# Second Week of Great Insurance Adjustment Sale of Pianos Full of Promise to Buyers

## More in Honest Piano Value for the Price Than stroying the germs which are usually responsible for baldness. It penetrates to the roots of the hair, stimulating Ever Offered in the Northwest.

Sale-a sale that has awakened more real interest because of the frank- this sale, the real money-saving opporness, the honesty and straightforwardness of our proposition than any like

of results an unprecedented success. Successful because of quality, fairness and its legitimacy. Ours is not a boasting business-we have other things to do, other ends to accomor criticism on the part of the buyer. We give values-better values in real buy in this or any other city of the

## JUST A PLAIN BUSINESS PROPO-SITION.

This sale is a business proposition pure and simple. One that will appeal to you if you ever hope to own a pi ano and want to save a substantial sum in its purchase. The whole matter may be summed up in one word of eleven letters, O-P-P-O-R-T-U-N- eleven letters which spell O-P-P-O-R-I-T-Y. This is an opportunity; an unusual one; one that you should at least investigate-we ask no morejust investigate and make comparisons. Then if you aren't satisfied buy elsewhere. We will have had our opportunity to prove our position and our merchandise and we will be content with your decision. Could anything be fairer?

### PIANO CASES ONLY WERE DAMAGED.

The Wiley B. Allen Co. builds only for the future, makes no proposition that will not stand the most microscopic investigation-offers no piano in this sale that will not stand actual service for many years to come. No piano in all our stock that sustained the slightest interior damage by water will be offered during this sale. Time only can develop the true condition of the few in which sction or interior became wet. These we do not offer. Others, many of them, during the rush to get them under cover, out of harm's way, were bumped-some EARLY.

Yesterday marked the beginning of | seriously, others slightly. Among the second week of our Great Piano | these are many of the highest possible grade. They are the real snaps of tunities.

### INSURANCE COMPANIES MOST LIBERAL-THEIR LOSS YOUR GAIN.

The losses sustained on Christmas evening by reason of the fire in our building have been fully adjustedevery claim allowed without dispute. The liberality of these adjustments makes possible the great saving to you plish. Piano selling is our specialty. as an individual buyer. That is the We've known no other business for real inside situation. Facts, figures thirty-five years-no method but and valuations are shown to all callthe out-in-the-open way, the way that ers because there is nothing to hide leaves no bad taste, no dissatisfaction and because as our patron you are entitled to full knowledge of what you are buying, and the real saving in dolmeritorious pianos, we are confident, lars-not fiction. In one group of than the same amount of money can splendid high-class piano: that for-huw in this or any other city of the merly sold at \$375, \$400, \$425 and \$450 are nearly forty instruments. There is not a piano in this lot that shows the slightest indication of damage that would affect its future, durability or usefulness. Yet the aggregate saving on this group alone amounts to \$3740. Just three thousand seven hundred and forty dollars saved in coin by people who know good pianos and who appreciate the

## WHAT THE FUTURE HOLDS FOR YOU.

T-U-N-I-T-Y.

304 OAK STREET Between 5th and 6th

There is no chance for dissatisfaction here. We guarantee every one of these pianos fully. If not satisfied you may exchange them at any time within three years at full price. Our guarantee guarantees-protects in the fullest sense of the word. That is the Allen way of doing business. Ask any old-timer-he knows-knows that in thirty-five years the name of The Wiley B. Allen Co. has stood for all that is upright and square in modern merchandising.

## MAKE TERMS TO SUIT YOU.

Early comers will have the choice of the finest assortment. If it's a piano at \$125, one that is the best possible at that price, we have it. Maybe you wish a player piano-the opportunity is equally great. Termsjust talk it over with the salesman-he will arrange all details, but CALL

Health at its special meeting yester- today, by a vote of 25 to 14, ratified

## FOR YOUR HAIR

## Here Are Facts We Want You to Prove at Our Risk

Marvelous as it may seem, Rexall '93" Hair Tonic has grown hair on leads that were once bald. Of course t is understood that in none of these cases were the hair roots dead nor had the scalp taken on a glazed, shiny

appearance.

When the roots of the hair are entirely dead and the pores of the scalp are glazed over, we do not believe that anything can ratore hair growth.

When Rexall "93" Hair Tonic will do as above stated, it is not strange that

we have such great faith in it, and that we claim it will prevent baldness when used in time. It acts scientifically, deand nourishing them. It is a most pleasant toilet necessity, is delicately perfumed and will not gum nor permanently stain the hair.

We want you to get a bottle of Rexall "93" Hair Tonic and use it as directed. If it does not relieve scalp irritation, remove dandruff, prevent the hair from falling out and promote an increased growth of hair and in every way give entire satisfaction, simply come back and tell us and without question or formality we will hand back to you every penny you paid us

We lend our endorsement to Rexall guarantee, because we believe it is the best hair tonic ever discovered. It comes in two sizes, prices 50 cents and Remember you can obtain it only at The Owl Drug Co., Inc., Cor. 7th and Washington Sts.



# Mendota

Is a big seller. Those who have used it tell their friends about its superior qualities. Their friends become Mendota customers. And so it goes. Satisfaction means a

lot. Phones: A 3887; Marshall 2635

Order From Your Dealer Today

