

Portland and Other Coas Cities Furnish Many Prospective Applicants.

LITTLE MISTAKES COSTLY


## EXTRAORDINARY

86 Fine New Warranted Pianos of Highest Grade Secured by Eilers Piano House at Immense Reduction Go to Retail Buyers at Corresponding Advantage This Week. A payment of $\$ 5$ today and $\$ 5$ a month thereafter se-
 cures a splendid new, sweet-toned, durable, high-grade Piano for which dealers usually ask $\$ 275, \$ 250$ and $\$ 300$. Sale price now $\$ 146, \$ 169$ and $\$ 139$. Only 86 Pianos all told, however. Come today if you want one

East a stock of finished pianos upon We have been in position several times in the past to orfer very much below
ance nions to realize.
price numerous standard makes of piano-
These pianos are now here. They are really magnificent instruments-they are warranted. You take no risk in secur-
ing one of these pianos. We guarantee ing one
them.
These eighty-six pianos come in mahogany and in splendid quarter-sawed Flemish oak, and also very choice mot-
tled walnut cases. There are fifty-six tled walnut cases. There are fifty-six
instruments built for regular $\$ 300$ and $\$ 350$ trade, which we are now able to offer at $\$ 173$, , $\$ 196, \$ 186, \$ 189, \$ 191$ and
$\$ 180$. Six dollars cash and six dollars $\$ 180$. Six dollars cash and six dollars
each month will buy them.

There are thirty-two pianos of regular
$\$ 275$ and $\$ 250$ styles. These will cost $\$ 275$ and $\$ 250$ styles. These will cost
$\$ 146, \$ 154, \$ 169, \$ 162$ and $\$ 188$. Pay ments of $\$ 5$ caah and $\$ 5$ each month ments of
price numerous standard makes of pianofortes, but never heretofore have we been
able to present as great a money-saving able to present as great a money-saving
opportunity as will be found when this sale opens at 9:30 this morning

Make this the test-see the best piano you can find elsewhere for $\$ 300-$-test it carefully, look at it inside and out. Then
come here and find the same thing for $\$ 178$, at a saving of $\$ 127$. You'll find the same radical reduction upon every
other of the cighty-six pianos as well.

These are not used pianos-they are These are not used pianos-they are
not even shopworn. They are the very
latest products of two prominent, wellknown, long-established piano makers. Most of them have just arrived from the
factories; none has been here longer than factores; nowe has been here longer than factories; ; non
seven days.

Always on the alert to secure what-
ever may prove of advantage to our buyers, we snapped up these splendid pianos at a tremendons reauction, and we, in who can act quickly.

At these prices we must sell many of
them each day to make ends meet. We propose to sell a ll of them within the
next ten days. We take our somi-annual next ten days. We take our semi-annual
inventory a week from next Saturday, inventory a week from next Saturday, posed of.

Start the children in music now-it
doesn't take much; $\$ 6$, or even $\$ 5$ a
month looks easy, and it is easy. It's
carfare; no home need bo without piano-a good piano-now.

Bear in mind that these are good
pianos, instruments that will please a


## WOMAN'S WIGHTMARE

 No woman's happiness canbe complete without chil dren; it is her nature to
dove and want them as muve and want them as
much so as it is to love the
beautiful and pure critical ordeal through which the expectant mother must pass, however, is so fraught with
dread, pain, suffering and danger, that the very thought of it fills her with apprehension and horror. There is no necessity for the repro Mother's Friend so prepares the system for the coming event that is safely passed without any danger. This great and wonderfu of women through the
trying crisis without suftrying
$=5=-\mathrm{MOTHS}$ $=$ FRIEND
fastidious musician and that will last a
lifetime; not the ordinary "department store, bargain-counter, sweatshop" goods
that one frequently sees advertised in that one frequently sees advertised in
glowing terms by institutions that have no reputation to sustain or to make.

Not until the doors open this morning will any one fully realize the truily as tiful instruments are going.

See them in the east show windows-
\$146, \$169, \$138-the Higgest dollar's worth of high-class piano value ever pro

## You may wish to pay cash. Instru-

 ments sold "on time" pay simple inter est, not on the whole amount, but onthe unpaid balance. Ordinarily, with us there is therefore no cash discount. In this sale a premium of four per cent goes to any one wishing within thirty days.

Full amount paid for one of these in-
struments will be accepted toward payment of any of our highest-grade Kimwithin two years of date of sale

Remember the place- the alwaysbusy corner," 353 Washington street, at
corner of Park (Eighth) street, or if corner of Park (Bighth) street, or if
more convenient, call at wholesale de-
partment, Eilers Piano House, 13 th ${ }^{\text {partment, }}$ Northrup streets.


THISIS THE BEST TIME THE YEAR



DR. W. A. WISE Prendent And Hanagee.



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THE WISEDENTAL CO.


