BIG DEALS CLOSED **NEAR UNION DEPOT**

Terminal Company Believed to Be Buying Land Adjoining Present Yards.

TAKEN OVER BY STRANGER

"Mr. Bowen" Appears as Buyer of Five Quarter-Blocks and More Deals Are Under Way in Same District.

According to fairly well authenticated reports, the Northern Pacific Terminal mpany is acquiring additional ground in the vicinity of the Union Station. The present site of the station circles around from Seventh street to Fifth, including the blocks bounded by Hoyt, Irving and Johnson. That the Terminal Company is buying holdings in this district is indicated by the fact that already three pleces have been taken over by a purchasser as mysterious as the "Mr. Craig" who figured in the deals for the tler of blocks between Twelfth and Thirteenth streets some weeks ago.

This new figure in the transaction is a "Mr. Bowen," who planks down the cash when he has concluded a deal. As a rule, realty transactions are consummated with the use of certified checks, but in this instance the consideration is covered by either currency or cashier's checks on one of the Portland banks.

Present Quarters Are Crowded. in the vicinity of the Union Station. The

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There is every reason to believe that the Terminal Company is buying this additional territory for the sufficient reason that depot facilities are none too extensive for the requirements of a city the size of Portland, and from present indications much more space will be needed if the railroads expect to handle the traffic that is sure to come with the growth of the city.

The blocks that are being taken over are those between Johnson and Irving, Irving and Hoyt from Sixth to Seventh, and between Irving and Hoyt from Sixth to Fourth. The acquisition of this property would give the Terminal Company a square tract nearly double that now occupied by the station and approaches. A point that is mentioned in connection with the deals spoken of is that the Terminal Company may be taking over the ground in order to hold the key to the new bridge situation. As is well known, the railroad companies are opposed to certain plans proposed for the western approach of the new steel bridge, and by buying the land at the western end will be in a position to dictate terminals.

High Prices Are Asked.

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There is some difference of opinion regarding values in the district referred to. Some of the owners are inclined to place an excessive price on their holdings, and this may retard the taking over of the blocks indefinitely. There is always a disposition on the part of owners of land to "hold up" railroad companies when it comes to selling ground, and in the present instance there may be a repetition of this plan. It is companies when it comes to selling ground, and in the present instance there may be a repetition of this plan. It is not known that the railroad company considers the purchase of this property as absolutely essential to its business requirements, and it may be that too high valuations will upset the whole thing. Of one thing, however, there is little doubt, and that is that at least five different pieces have been taken over by "Mr. Bowen" at prices about on a parity with recent sales made in that part o the city. ground, and in the present instance there may be a repetition of this plan. It is not known that the railroad company considers the purchase of this property as absolutely essential to its business requirements, and it may be that too high valuations will upset the whole thing. Of one thing, however, there is little doubt, and that is that at least five different pleces have been taken over by with recent sales made in that part of the city.

As to the amount involved in this transaction as a whole, it is supposed to be in the neighborhood of \$1,000,000, quarter blocks in that district having sold recently for \$55,000 and upward. The Kiernan block between Hoyt and Glisan was bonded for \$245,000 for a term of the city.

There is to be a new and modern the ater built in Portland, according to intentions announced by Calvin Heilig. Whether the new building will be of an elaborate character or simply large enough to house a moderately-sized audience, depends largely on the favor with which a scheme to capitalize the company is met with.

The property selected is located at the northwest corner of Seventh and Taylor and associates. There is a lot on the west adjoining the corner quarter block. The site is 150 feet on Taylor and 100 feet on Seventh.

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recently for \$60,000 and upward. The Klernan block between Hoyt and Glisan was bonded for \$245,000 for a term of years' option, but it is understood that the transaction fell through, whether on account of the figure or not is not an-

The pieces said to have been acquired so far are the Rosenfeld, Hart, Dooly. Shorey and Parkhurst properties, and other owners have been approached by "Mr. Bowen."

\$14,000 ALREADY RAISED

Solicitors for \$100,000 Publicity Fund Meet With Success.

As the result of the second day's can-vass for subscriptions to the \$100,000 pro-motion fund, the various soliciting com-mittees in charge of that work yester-day reported that sums aggregating \$14,000 had been secured. Of this amount the lumber interests furnished \$2500, the paper lumber interests furnished \$2500, the paper companies \$2500, wholesale grocers \$3000, flouring mills \$2400, lawyers \$2400. The members of the various committees reported that the effort to raise the boost fund had been received with favor by all the firms and individuals approached and that they were confident that the full amount of \$100,000 would be secured without serious delay. The general committee was particularly gratified at the attitude of the lumbermen of the city toward the movement. An erroneous impression has prevailed for some time to the effect that the members of that industry had no sympathy with the publicity movement.

licity movement.

"These men have certainly been misjudgod," said G. F. Johnson, chairman
of the soliciting committee, yesterday in
speaking of the matter. "They are entirely in sympathy with the movement
and are ready to do their share in carrying on the work. I do not know how this
impression got abroad. The way the
lumbermen are subscribing to this fund
puts an end to this wrong criticism of an
industry that means so much to Portland, Oreson and the Northwest."

In addition to the meeting of the general committee in charge of the publicity
fund tonight in the Commercial Club,
the real extate committee will also hold
a conference.

That the dentists intend to participate actively in the campaign is shown from the fact that at a meeting yesterday in the office of Dr. N. R. Cox, a committee was appointed to supervise the soliciting of subscriptions among dentists and dental depots. The following dentists were appointed to solicit subscriptions among members of the profession in the following buildings: Medical building. Dr. Millard C. Helbrook; Corbett, Dr. George Peters; Oregonian, Dr. C. Stotle; Dekum, Dr. Wallace Shearer; Marquam, Dr. George Marshall; Central East Side, Dr. W. C. Adams; Albina, Dr. E. C. Rossman, Sellwood, Dr. H. C. Fixott; Sunnyside, Dr. W. P. Tillman; Swetland and Buchanan buildings, Dr. E. C. McFariand; Hamilton and Mobawk, Dr. C. R. Templeton; Dr. J. Tuttle, at large; Filedner, Dr. W. J. Northup. Phat the dentists intend to participate

Emmet Drake, when arrangements for the canvass will be completed.

NEWLY-ELECTED OFFICERS OF PORTLAND LODGE OF ELKS.



CLYDE M. BILLS,

Enna's Amateurs Give

Night With Vikings

Interesting Musical Recital Held at Effers Hall All Numbers Ren-dered Are of Local Composition.

SURELY the spirit of the old Vikings was present last night in Ellers hall,

on the occasion of a piano and vocal recital given under the auspices of the

Enna Amateurs. The charm of Scandi

The leading figure in the recital was Dr. Emil Enna, planist and composer, and it is noteworthy that every phrase

faith motives.

Three sougs by Dr. Enna for soprano and three for barifone were excellently sung, respectively, by Miss Kate Lawler and George H. Street. As a planist Dr. Enna displays finished technique and a singing tone shaded from the most delicate gradations to thunders of dynamic effect. He is also able to answer unusual demands of physical strength and this shaddnes reveal charming poetic.

his shadings reveal charming, poetic beauty, and he plays entirely from mem

BERG WINS OVER LA SALLE

Secures Two Straight Falls in

Match at Eugene.

UNIVERSITY OF OREGON, Eugene,

navia was over all.

PLAN NEW THEATER

Calvin Heilig Secures Site for Roomy Playhouse.

WILL OCCUPY THREE LOTS

Northwest Corner of Seventh and Taylor Chosen-Size and Pretentiousness of Structure to Depend on Public's Attitude.

There is to be a new and modern the-

and 100 feet on Seventh.

The plans for the new building have not been decided upon, but Mr. Hellig intimated, when discussing the matter yesterday, that he hoped to have the theater equal to any in the country, both in point of capacity and furnishings.

The site practically has been secured under a long-term lease, but there are some further negotiations pending that are to be closed before the syndicate headed by Mr. Hellig will be prepared to announce its final plans. It is believed by those interested that the site chosen for the theater is one of the best in the city for the purpose, as it is central.

and it is noteworthy that every phrase played and sung on the occasion was of his own composition. The hall was crowded, and late comers had to be content with standing room. The various selections were cordially received and evidence was given of satisfied appreciation of every number on the programme. It is rare that the person giving a recital is the composer of all the music presented at it, and because of this last night's musical event was a red letter occasion. It is a pleasure to record public appreciation of such a talented Portland composer as Dr. Enna undoubtely by those interests one of the best in the for the theater is one of the best in the city for the purpose, as it is central, being only a block removed from the Portland Hotel and near important car-

As to the character of building to be erected, a plan is contemplated to have stock subscribed by owners of property in the neighborhood in sufficient amount to insure the erection of a theater to cost at least \$250,000. In case that amount is not forthcoming, the projectors will build not forthcoming, the projectors will build not forthcoming, the projectors win build on a smaller scale and it remains now with public-spirited citizens whether Portland is to have a building that will be a credit to the city or an inferior one.

PERSONAL MENTION.

H. C. Wortman, of Olds, Wortman & King, has just returned from an extended trip through Eastern markets and Southern points.

J. W. Branin, a telegraph operator, is

one of the patients in the Good Samaritan Hospital, where he is recovering from an attack of appendicitis. Mr. Branin was subjected to an operation on Tuesday and since that time is reported as being in good condition.

occasion. It is a pleasure to record public appreciation of such a talented Portiand composer as Dr. Enna undoubtely is. Local music is all the richer because of the growth of his work here, and because he stands for the best.

The "Scandinavia" sonsta in D minor was easily the most ambitious, satisfying number offered, and as a plane number it was woven into a work of intricate beauty by Dr. Enna. I have not space here to give a technical description of it, so can only speak of it in general terms. In scope it is strikingly original, the motif being taken from an old Scandinavian national song, a free translation of which is in English, "How Wonderful Is the Earth," and the measure gains its greatest strength in the andante movement. For a few bars I recognized a Celtic air, and then it was elaborated into a variety of color like the prism effects painted in a rainbow. The finale is worked out to a dignified, tempestuous conclusion. The rippling of water, a pastoral scene, and then an ice field with grinding floes are suggested to the imagination. The three other plane numbers, "Romance," "Chanson d'Amour" and "Dance Characteristic," are soft, graceful effects, while the "Paraphrase on Two Parsifal Motives" impressed one by grandeur of treatment and lofty conception. The chimes begin the phrasing and then come Dresden and faith motives.

Three songs by Dr. Enna for soprano and three for baritone were excellently in good condition.

Mrs. Isaac A. Manning, wife of the American Consul at Cartagena, Colombia, left that place on February 17, accompanied by her daughter, Ruth, for New Orleans and Southern California. Mrs. Manning and Miss Ruth will visit friends and relatives in Los Angeles, Riverside, Palo Alto and San Francisco until in May, when they will come on to Salem and Portland. They expected Coneul Manning to join them in Oregon in May, but his promotion to La Guayra, Venezuela, where consular relations have been interrupted for some months, will probably prevent his securing a vacation this year. Consul Manning expects to leave Cartagena for his new post soon after April 1.

CHICAGO, March E.—(Special.)—Portland people at Chicago hotels: Brevoort, I. A. Meyer; Sherman House, C. C. Conckey, J. George, H. M. Dressler.

Shipper Sues Railroad Company. Charging the Oregon Railroad & Navigation Company with failure to deliver 1250 boxes of green apples in Texas until they had become rotten Page & Son have brought sult in the side. Dr. W. P. Tillman; Sweitand and Buchanan buildings, Dr. E. C. McFarland; Hamilton and Mohawk, Dr. C. R. Templeton; Dr. J. Tuttle, at large; Filedner, Dr. W. J. Northup.

There will be another meeting this afternoon at the office of Chairman Dr. Enmet Drake, when arrangements for

UNIVERSITY OF OREGON. Eugene, Or., March 25.—(Special.)—John Berg, (Young Hackenschmidt) defeated Joe Lasalle in two straight falls in the wrestling match which took place between them here tonight.

The first fall came in 21 minutes, 5-8 second, and was secured by a front double head hold. Berg got his second fall in 13 minutes, 46 seconds, by means of a full Nelson and hammerlock. Use Wizard Carpet Cleaner. All dealers. The match was the fastest one ever

seen in Eugene, and the large crowd that filled the opera house was well satisfied. Berg says that the coming matche between Eddie O'Connell, of Portland, and Lasalle will be a fine one, as he considers them evenly matched. DAILY METEOROLOGICAL REPORT.

PORTLAND, March 25.—Maximum temperature, 65.1 degrees; minimum, 40. River reading at 8 A. M., 3.3 feet; change in last 24 hours, fall 1.9 feet. Total rainfall, 5 P. M. to 5 P. M., nil; total since September 1, 1908, 30.37 inches; normal, 35.78 inches; deficiency, 5.41 inches, Total sunshine March 24, 12 hours 24 minutes; possible, 12 hours 24 minutes, Barometer (reduced to sea level), at 5 P. M., 29.97 inches.

WEATHER CONDITIONS.

During the last 24 hours the barometer.

WEATHER CONDITIONS.

During the last 24 hours the barometer has risen slightly over California and fallen slightly over the North Pacific States. No rain has fallen, except a small amount at San Francisco, and the temperature has remained nearly stationary everywhere on the Pacific Slope.

The indications are for fair weather in this district Friday with no marked change in temperature. There will be frosts in the saffy morning in exposed places in Oregon, Washington and Idaho.

FORECASTS.

Portland and vicinity—Fair, winds mostly northerly.

Oregon and Washington—Fair, north to cast winds.

Idaho—Fair.

ELKS LODGE ELECTS

Rule of Rotation Is Followed in Naming Officers.

MOSER IS EXALTED RULER

Only Contests Are for Position of Loyal Knight and Lecturing Knight, Which Are Decided on the First Ballot.

At the most largely attended annual neeting last night ever held by the Portland Lodge of Elks a full list of officers chosen for the ensuing year. The rule of rotation was followed, there be-

was chosen for the ensuing year. The rule of rotation was followed, there being contests in only two positions, that of esteemed loyal knight and esteemed lecturing knight. There were four candidates for the former office and two for the latter. Both contests were decided on the first ballot.

In the selection of Gus C. Moser for exalted ruler and esteemed leading knight, the time-honored custom of advancing officeholders was strictly adhered to. Custom was further observed in the selection of delegate to the grand lodge, in that the retiring exalted ruler was chosen for that honor. Harry F. McKay, who was selected as alternate to the grand lodge, was also past exalted ruler in Portland, being Mr. Coffey's immediate predecessor in the highest office in the gift of a local lodge.

About 600 members were present at last night's meeting and participated in the balloting. Much satisfaction was expressed with the choice for the various offices and a year of useful effort is looked forward to.

The new officers will be installed with customary ceremonies Thursday night, April 1. The full ticket elected at last night's meeting were: Exalted ruler, Gus C. Moser; esteemed leading knight, K. K. Kuhli; esteemed leading knight, C. C. Bradley; secretary, C. M. Bills; treasurer, E. W. Rowe; tyler, T. E. Darling; trustee, J. P. Finley; delegate to the Grand Lodge, John B. Coffey; alternate, Harry F. McKay.

OLD WRECKS PURCHASED

Pacific Iron & Steel Works Buys Hulks Peter Iredale and Galena.

H. B. Davis, representing the Pacific Hardware & Steel Company, has purchased from Bremner & Harrison, of Aschased from Bremner & Harrison, of Astoria, the hulks of the Peter Iredale and the Galena, which lie on Clatsop Beach. It is the intention of the purchasers to put a crew of men at work immediately and tear the wrecks to pieces. The iron will be shipped to Portland and worked over at the Portland Roller Mills. The price paid for the hulks has not been made public.

Early on the morning of October 25, 1905, the four-masted British bark, Peter Iredale, went ashore a few miles south of the Columbia River jetty. There was a hurricane blowing at the time, and the master was in the breakers before he was aware of his position. It was then too late to wear ship. Two weeks later the bark Galena, a fourmasted bark of 2119 net tons register. piled up near Gearhart Park on the Clat-sop Beach, just a few miles to the south-

ward of the Peter Iredale. No lives were lost on either vessel, but both were

A. J. Miller Has Resigned.

A. J. Miller, traveling freight and passenger agent for the Chicago & North Western lines, has banded in his resignation to take effect April L. Mr. Miller has served the company for 16 years and onsiderable regret is felt over losing Mr. Miller. He has accepted a position with Hartman & Thompson. Mr. Miller will be succeeded by James T. Wallace, who has en with the company but a short time in the capacity of assistant to J. C. Mayo, formerly general freight and passenger agent for the Astoria & Columbia River

MEETING NOTICES.

HASSALO LODGE NO. 15, L. O. O. F.— Regular meeting this (Friday) evening at 1.30. Work in the initiatory degree. Vis-tors cordinly welcome. F. COZENS, Sec.



MULTNOMAH CAMP, NO. 77, W. O. W., invites the mambers, their families and friends to an entertainment and dance in their hall, 112 E. 8th street, touight. J. M. WOODWORTH, Clerk.

PORTLAND LODGE, NO. 88,
A. F. AND A. M.—Social communication, Masonic Temple this (Priday) evening, T.30 o'clock, By order W. M. C. M. STEADMAN, Sec. WASHINGTON LODGE, NO. 46, A. F. AND A. M.—Special com-munication this (Friday) evening, 7:30, East Sth and Burnside, M. M. degree, Visitors welcome, By order W. M. J. H. RICHMOND, Sec.

MT. TABOR LODGE, NO. 42,
A. F. AND A. M.—A stated communication this (Friday) evening at 8 o'clock. Work in F. C. degree. Visitors welcome,
D. R. YOUNG, Secretary.

MYRTLE CHAPTER, NO. 15. O.
E. S.—Regular meeting this (Friday) evening in Masonic Temples at 8 o'clock. Degrees. By otder W. M.
JENNIE H. GALLOWAY, Sec.

W. O. W.—All neighbors of Prespect Camp No. 140 are requested to meet at the Woodmen Temple today (Priday), March 28. at 1:45 P. M. to attend the funeral of our late neighbor, Frederick Allwen. C. O. SAMAIN, C. C. GEO W. TABLER, Clerk.

BISHOPP—In this city, March 25, at 1891 East 23d street, George Bishopt, Sr., aged 77 years, 10 months, 18 days. The remains are at Hemstock's funeral parlors. Funeral notice later. GILDEMEISTER—In this city, March 28, Lillian Gildemeister, aged 14 years, 18 days, beloved daughter of Mr. and Mrs. Fred Gildemeister.

FUNERAL NOTICES.

ALLWEN—At his late residence, 483 Lexington avenue, Sellwood, March 23, Frederick Allwen, aged 1 years Funeral services will be held from McEntee-Eric son chapei, 495 Alder attest, at today (Friday.) The deceased was member of Sentry No. 5, United Artisans and Prospect Comp W. O. W. No. 104. Interment family plot, Greenwood Cemetery. Friends invited.

Dunning, McEntee & Gilbaugh, Funeral Directors, 7th and Pine. Phone Main 430. Lady Assistant. Office of County Coroner EDWARD HOLMAN CO., Funeral direct-rs, 229 8d st. Lady assistant, Phone M. 507. J. P. FINLEY & SON, 3d and Madison Lady attendant, Phone Main 9, A 1599. F. S. DUNNING, Undertaker, 414 East Alder, Lady assistant, Phone East 52.

Talk To Salesmen

No. 2.

AMUSEMENTS.

Empire Theater Co. (Inc.,) Lesses.
Geo. L. Baker, General Manager.
Famous Baker Stock Co.
The king of comedies this week, "THERE AND BACK." If you hate laughter, stay away. Eves. 25c. 35c. 50c. Mat. Sat., 15c.
25c. Next week—"Lesh Kleshna."

BAKER THEATER

Phones Main 2. A 5380.

Oregon Theater Co., (Inc.,) Lessee
Geo. L. Baker, General Manager. Tonight, Tomorrow Matinee and Night Last 3 Times Harry Beresford in his greatest laughing success, WHO'S YOUR FRIEND? The hit of the senson. Evenings 25c to \$1; Matinees, 25c, 50c.

THEATER 15-25-50-750

Week of March 22.—Mile Zelle de Lussan, Grand Opera Diva; S. Miller Kent; Joly Violetta; Mr. and Mrs. Harry Clarke; Will Rogers; Caron & Farnum; Surasall & Rax-all; Orchestra; Pictures. THE GRAND-Vaudeville de Luxe ANOTHER BIG BILL

MARCO

Alice Davenport & Co. Joe Watson. Hetty Erma, Elmer Tenley. The Yankee Tas, Harry McDuffee. Grandascope. PANTAGES THEATER

Singers, Dancers and Instrumentalists.
Special Added Attraction. RAWSON AND JUNE, Genuine Australian Boomerang-Throwers Matiness daily, 15c; two shows at night, 15c and 25c.

MARISOFF'S EIGHT GENUINE BUSSIANS

TONIGHT THE BIG OREGON

MARATHON RACE

ORIENTAL BUILDING MARCH 26 Between the best distance-runners in the West. Race starts 8:30 P. M. Seats on sale at Rowe & Martin's drugstore on Washington st., and at Eyssell's drugstore on Morrison st.

RACING TONIGHT

JOE FORREST, OF CALIFORNIA. JACK KRUSE, OF PORTLAND. Free Skates to Lac Admission, 10c.

EXPOSITION RINK

AUCTION SALES TODAY,

At Wilson's Auction House, 2d and Yam-ill sts., 10 A. M. daily. J. T. Wilson, auc-At Wilson's Auction House, 24 and Yam-

CLASSIFIED ADVERTISING RATE

In Effect November I, 1908.

The above rates apply to advertise under "New Today" and all other cistions excepting the following:
Situations Wanted, Male.
Situations Wanted, Female.
For Rent, Rooms, Private Families
Rooms and Board, Private Families
Housekeeping Rooms, Private Families
The rate on the above classification.
Space in the "New Today" columns as line each insertion.

Space in the "New Today" columns is figured by measure only—14 lines to the inch.

TO OUT-OF-TOWN PATRONS—The Oregonian will receive copy by mail, provided sufficient remittance for a definite number of issues is sent. Acknowledgement of such remittance will be forwarded promptly.

In case box office address is required, use regular form given, and count this as part of the ad. Answers to advertisements will be forwarded to patrons, provided self-addressed stamped envelopes are furnished.

A receipt will be given for all paid-in-advance advertising. The Oregonian will not undertake to correct errors or refund money unless this receipt is returned.

On charge or book, advertisements the charge will be based on the actual number of lines appearing in the paper, regardless of the number of words in each line.

GEORGE BLACK,
PUBLIC ACCOUNTANT,
(All Branches)
322 Worcester Bldg.
Phones, Main 8371, A 4013. DO YOU WISH TO BUT A HOME?
Then See
HARTMAN & THOMPSON,
Chamber of Commerce.

MAN of means wants an unencumbered lady with \$500 to \$1000 take managing interest in good hotel proposition, best location Portland, Call today, 193 4th st. \$350 CASH, NEW SEVEN-ROOM MODERN HOUSE, TWO BLOCKS FROM CAR. PRICE \$3200, 616 COUCH BLDG.

Washington Street \$37,500

Quarter Block Corner Washington and King

Best apartment site in the city. Will subdivide if desired.

Vanduyn & Walton 515 Chamber of Commerce.

Coos County Orchard Tracts \$150 Per Acre

Planted and cultivated 4 years. We farm your land between the trees and give you ½ the returns. Rallroad is now assured. Buy now, before we raise again. Open evenings and Sunday.

The Oregon Coast Co.

AUCTION SALE

At the farm of J. W. Townsend, % mile east of Fairview, on the Sandy road. Take O. W. P. car to Fairview Station. SATURDAY, MARCH 27, '09.

The following stock and machinery will be sold: 18 No. 1 dairy cows. 1 bull. 3 heifers coming 2 years old, 3 hogs, 1 new root cutter, 1 hay loader, 10 milk cans, 1 milk cooler, numerous other articles.

When You Wear a Jacobs-Stine Co. Salesman Badge

You possess the authority of a real estate firm that stands for all that is honest, fair and square in business in the City of Portland. You represent a firm that stands for Portland's highest interests and looks with dissatisfaction upon everybody who distorts facts and is unfriendly to the spirit that is going to make Portland a half million city in 1912. It is incumbent, therefore, upon you, when talking to the people about a property purchase, to keep the honor of this firm high in mind and maintain its well-earned reputation for integrity. You do not have to overstep the truth in

Wellesley-On-the-Hill

A Word Here to the Reader Will Not Be Amiss

Knowing the high sense of honor that every -Jacobs-Stine Company salesman possesses, it is perfectly safe for you to rely upon his statements with reference to any property we have for sale. Our salesmen are authorized to give you information regarding the investment values of WELLES-LEY-ON-THE-HILL or any other property we have. He has our perfect sanction in advising you that WELLESLEY-ON-THE-HILL practically is the best investment for the amount involved there is on the market today. Our foresight in the pur-chase of property enables us to pick out pieces that will be a profit to ourselves, as well as to our purchasers. If we did not think there were many desirable features in WELLESLEY-ON-THE-HILL, we never would have undertaken to exploit it. Let one of our salesmen take you out to WELLES-LEY-ON-THE-HILL in our auto. Make your appointment by phone or in any other way. You will enjoy the ride, at least.

The Jacobs-Stine Company

Largest Realty Operators on Pacific Coast

speaking of

148 Fifth Street