

Washington Home Telephone & Telegraph Co.

Enters Into the Independent Rich Telephone Field

The telephone has become one of the most important factors in the business and social life of the entire world. This is especially true of the United States. The telephone is constantly in demand by the people and, although furnished at a very reasonable rental, it has been found to be a very profitable investment. Large percentages have been made by those holding securities of different telephone companies. The profits in the telephone business have proved very satisfactory, paying large percentages on bonds and stocks, besides enabling the companies to pay aside a fair surplus. This refers to operating companies, in which class we expect to secure a portion of our earnings, the greater part to come from the profits on construction. As these plants are built, constructed and operated by the above Home Telephone Company, it is the intention to set aside for each a sufficient amount of the first issue of its bonds and stock which will enable each and every telephone user of the Pacific Northwest to hold a portion of and reap some of the successful and beneficial percentages derived from the telephone business.

The example herewith will show the increase for telephones from the year 1876 to 1906, which is as near accurate as can be obtained at the present time. From 1876 to 1907 the Bell Telephone Company had 3,000,000 telephones, while the Independent Telephone Companies have 4,500,000, which is a total growth in 13 years of 5,000,000. The entire net earnings could not build this marvelous expansion in the rate of time for the demand for telephones. Hence bonds were issued from time to time by both Bell and Independent Telephone Companies. On January 4, 1907, the Pacific States Telephone & Telegraph Company (Bell) opened in San Francisco subscriptions for \$10,000,000 in 5 percent bonds, at 102 1/2, with no stock bonus, of its authorized issue of \$35,000,000.

Why Did They Issue It?

Because it was the most satisfactory way to increase its treasury funds for the extension and rebuilding of the system, and it becomes a fact that when you buy a gold bond in an independent telephone plant that it is just as good as bank stock of a thriving and successful bank.

Washington Home Telephone & Telegraph Company

Is a corporation duly organized and incorporated under the laws of Oregon, capital stock \$500,000, and 54 per cent of same has been subscribed to. Each and every share of stock is on an equal basis. The purpose for which this company was organized is to acquire, develop and carry on a system of independent or Home Telephones, both local and long distance, in one of the richest telephone fields in the United States, and it will be dealt upon at length hereafter. The territory or field which has been selected by this Board of Directors is one of the richest in the United States, and at present almost overlooked, except by the Independent Telephone Companies. The charter of this company, which is being controlled by the Washington Home Telephone & Telegraph Co. is broad, and permits the company to carry on the business of constructing and operating telephone plants, long distance lines, telegraph and lighting plants, and all business pertaining to the acquiring, operation or development of the telephone and electrical current lines. The charter permits this company to act as a holding company, and to acquire the corporation or the stock of any corporation, and to hold the stock of their corporation; in fact, to carry on all of the business at present contemplated by its Board of Directors, or that may hereafter be.

The men who have charge of the field work and operation of the affairs of the Washington Home Telephone & Telegraph Company are all practical and successful telephone men of unquestionable integrity and special ability in their particular branch of telephony.

The General Manager and Construction Engineer of this company, Mr. R. E. Clements, has been associated with the Northwestern Long-Distance Telephone Company for the past two years. During that period he was successful in all his undertakings. He constructed and completed one of the most modern telephone lines now giving service upon the Pacific Coast.

Under his able guidance he has secured as his general agent in the Pacific Northwest Mr. C. R. Wagner, who has been with the Portland Home Telephone & Telegraph Company for the past two years, and who has made unknown

success in his department heretofore for the Home Telephone Company of Portland.

Also Mr. Arthur Berridge has been employed by the Washington Home Telephone & Telegraph Co. in the same capacity as he was with the Portland Home Telephone & Telegraph Co. Mr. Berridge is well known, and has a high standing as public accountant. He was with the United States Telephone Co. in Indianapolis, Ind., for years, and with the Portland Home Telephone & Telegraph Co. for the past eight months.

Further information as to the standing of the men behind this proposition seems unnecessary, as their long, continuous record of success and their practical experience in their chosen line of work are sufficient evidence of their ability to carry out the plans and assure success to the Washington Home Telephone & Telegraph Co.

The territory in which this corporation will operate is no less than the Columbia River Valley, with headquarters at Vancouver, Washington, and its general offices at 326 to 327 Corbett building, Portland, Oregon, and it holds franchises and has looked forward to territory, which is one of the richest in the Pacific Northwest, being Government harbors, having the largest sawmills and shipping more lumber than any point on the Pacific Coast. It enters into one of the richest coal fields in the State of Washington, dairy counties, and, in other words, it is one of the richest territories of Washington or Oregon. This is a big element in the success of this corporation.

Great Profits in the Telephone Business

That there is a good profit in the telephone business is a fact. It is so universally acknowledged, that it seems unnecessary to dwell upon it. A small investment in the stock of the Bell Telephone Company made years ago has made many an independent fortune. At the present time there are more independent telephones in operation than there are Bell phones, and there is just as much money to be made out of all the independent telephones as there is out of the Bells now as there was when you could have bought Bell Telephone stock at their first offered price.

Table of Telephones in Use in the Various States

Arkansas.....	12,238	Independent.	11,855	Bell
California.....	43,000	Independent.	35,000	outside San Francisco
Indiana.....	200,000	Independent.	123,000	invested
Iowa.....	200,000	Independent.	125,000	Bell Telephones
Missouri.....	30,000	Independent.	30,000	Bell Telephones
Nebraska.....	15,000	Independent.	15,000	Bell Telephones
Illinois.....	200,000	Independent.	150,000	Outside of Chicago
Ohio.....	250,334	Independent.	130,030	Bell Telephones
Pennsylvania.....	150,000	Independent.	25,000	miles of Toll Lines
Philadelphia.....	25,000	Independent.	25,000	miles of Toll Lines
West Va.....	28,300	Independent.	16,000	miles of Toll Lines

Furthermore, you do not have to take the risk that was necessary when the telephone business was in its infancy. Since its inception, the telephone business has been classed as one of the most lucrative in which large capital can be invested. At the present time throughout the country independent telephone companies are established side by side, together with the Bell Companies, and enjoying a much greater success and having a greater monopoly. The independent telephone companies are established under the same conditions as the Bell Company, and the average investor in a Bell telephone has no more to do with the independent telephones than he has with the Bell Company. The independent telephones are established and making a success of the independent or Home Telephone lines.

Second, the independent telephone lines have the advantage, in being built, to place new and up-to-date equipment at the disposal of their subscribers, without being compelled to lose the capital which the Bell has already tied up

in old equipment. They are in a position to secure, and have in their employ, the most competent telephone men there are in existence.

Home Telephone Franchise Pays

Los Angeles, Feb. 14.—The Home Telephone Company, which five years ago obtained a franchise under a newly passed legislative act, today paid into the City Treasury \$14,588, representing 2 per cent of its gross earnings during the past year. The sum is the largest ever received by the city under the terms of the act. That makes a net payment to the city of \$14,588, representing 2 per cent on \$729,400, one year's profit to stockholders of the company.

Just think of a profit in one year to the stockholders of \$729,400. Pretty nearly one-fifth of the money paid back to the investors, of the entire amount paid into the company. That is accomplished in one year. What will the following years do? Surely not less than the first year. In five years the stockholders get their money back, and have a security that any bank will be glad to receive as collateral security.

New Telephone Company Offers to Small Investors an Unusual Opportunity

The time has come when the people ought to own stock in the public service corporations, and they are going to own them, too.

Here is an opportunity for a small investor to buy bonds and stock which should ultimately make him financially independent. The conditions that make possible the success of this company are many times more promising than they were when the Bell Company opened, and their bonds and stocks were first offered to the public. The Washington Home Telephone & Telegraph Company will be an asset at all times.

The full par value of the bonds is in denominations of \$100, \$500 and \$1000, carrying 6 per cent stock bonus thereto attached, drawing 6 per cent interest annually, forever non-assessable. The profits that this telephone company will make for this corporation are almost beyond calculation. Every possible safeguard surrounds the investment of the public's money in the enterprise. Telephones are a necessity. The telephone is the only public utility which thrives in hard times. We have tried to show you that this is an opportunity to lay a foundation to wealth, and whether you have large or little money, we say to you, in all sincerity and candor, that you will do a wise thing if you will invest every dollar you can spare in the bonds and stock of the WASHINGTON HOME TELEPHONE & TELEGRAPH COMPANY. Don't let anything interfere or deter you. Just make a study of the facts as we have told you, and let your own common sense guide you. Every man or woman who invests in the bonds of the Washington Home Telephone & Telegraph Company at the ground-floor price, at which we now make an offer to them, will, in all human probability, be able, ultimately, to give dividends in excess of its 6 per cent interest on its gold bonds, or not less than 5 per cent on its stock on the investment, or be able to sell within a very short time for many times its par value. Arrangements on the installment plan may be made at the rate of 25 per cent down and 25 per cent a month, until paid for in full, at the same time receiving 69 per cent of capital stock as a bonus, with every sale of our 6 per cent gold bonds.

Come to our office, if you can, and we will explain to you all the details. If you cannot come, fill out the coupon below, and mail it to us with remittance, in registered letter or by postal or express money order for the number of shares you wish.

This announcement is being made in all of the important papers of the West, and, without a doubt, subscriptions to the full amount held by this corporation will pour in at once, owing to the great merits of this proposition, and the excellent standing of the management. We have every reason to believe that the small blocks of bonds that we now offer at the ground-floor price of \$95.00 per bond will be quickly subscribed for, and for that reason we urge you to act promptly and fill out one of the coupons below and send it to our office immediately if you cannot call and secure this 6 per cent discount, as this offer will exist only for a few days.

PURCHASE COUPON
WASHINGTON HOME TELEPHONE & TELEGRAPH COMPANY
 326 to 327 Corbett Building, Portland, Or.
 Find enclosed \$..... in.....
 (say whether full or partial payment) for.....
 bonds of the Washington Home Telephone & Telegraph Co.
 NAME.....
 ADDRESS.....
 This coupon entitles each and every purchaser of a bond to an extra 2 per cent discount when said coupon is presented to our general offices for the purchase of a bond.

WASHINGTON HOME TELEPHONE AND TELEGRAPH COMPANY

326 to 327 CORBETT BUILDING, PORTLAND, OREGON

Phones: A 1857, A 2351 Main 8115

Salesmen Will Find Good Propositions Awaiting Them by Calling at Our Office

INFORMATION COUPON
WASHINGTON HOME TELEPHONE & TELEGRAPH COMPANY
 326 to 327 Corbett Building, Portland, Or.
 I am interested in your proposition, and I desire to obtain further particulars regarding your offer. Kindly mail me literature to the following address:
 NAME.....
 ADDRESS.....

NOT IN GOOD FAITH

Defendants in the Marquam Case File Demurrer.

DENY SERIOUS CHARGES

Title Guarantee & Trust Company and its Officials Set Forth Their Objections to Amended Complaint in Suit.

WIFE AN EXPENSIVE LUXURY

Joseph Henrotte Wants Divorce on Economic Grounds.

Friendly Wants His Deed.

Sues for Bill of Extras.

NEUBAUER WILL IS FILED

Instrument Distributes Valuable Real Estate Near Gresham.

Author Sues Magazine.

both Neibauer and his wife. The wife is still living. The will gives 20 acres of land near Gresham to Rudolph Neibauer, a son, and instructs him to pay amounts aggregating \$100 to the four other children. In addition to the ranch the estate consists of about \$1000 worth of personal property. Mrs. Neibauer is not mentioned in the will, as it was not supposed that it would be opened until after her death.

Knowing that he was named in the will as executor, E. P. Elwert filed a citation with the County Clerk to compel the younger Neibauer to produce the will, and also filed a petition that he be appointed executor of the estate, without bonds.

That A. J. Johnson, of Corvallis, be appointed administrator of the estate of Albert L. Cole is the wish of Maud E. Cole, as expressed in her petition filed with the County Clerk yesterday. While employed by the Southern Pacific, Cole sustained injuries at Roseburg from which he died. A claim against the railroad for damages constitutes the estate. The widow and four children are the heirs.

Joseph Henrotte wants divorce on economic grounds.

Her conduct toward other men was unbecoming a wife or a lady. This is the allegation Joseph Henrotte has lodged in the Circuit Court against his wife, Emma Henrotte, in a suit for divorce. He says further that in 1898 she sold all the household furniture and went to Sitka, Alaska, and that she wrote to him only twice. Once she wanted to come home. He says he sent the money and that she gave it to her brother, writing him to get a divorce. They were married May 15, 1892.

In answer to the divorce suit brought in the Circuit Court by Mary A. Sheen, John H. Sheen, the husband, says he has given almost his entire earnings for a month to his wife for her support and that of her children by a former marriage. He says she is extravagant, including in deductions for her children, means, and making expensive trips but of all reason. He denies her allegations of abuse and cursing and says under the circumstances that a divorce should be granted, but that no alimony should be allowed.

Friendly Wants His Deed.

Judge O'Day listened yesterday to the suit of J. C. Friendly against C. M. Elwert, C. P. Elwert and Alyda Elwert. The testimony was to the effect that Friendly bargained with C. P. Elwert and his wife, Alyda, to purchase a part of lots 4 and 282, on Eleventh street, between MacKenzie and Jefferson, for \$700 cash and a note for \$500, paying \$30 to bind the bargain. It appears that he would not accept the property without a quit claim deed from Mrs. Elwert, brother of C. M. Elwert. Mrs. Elwert said her brother sent her a deed, that she lost it, and when she sent for another discovered that the place had been bargained for by a doctor of Drain. Mrs. Elwert offered to return to Friendly the \$300, but he demanded a deed to the land. The suit will be continued today.

Sues for Bill of Extras.

W. A. Adams alleges in a suit filed with the Circuit Court yesterday that W. F. MacKenzie and Ida May MacKenzie wanted him to do extra carpenter work in dressing up parts of their house, but when he presented the bill refused to pay him. He alleges the work is worth \$57, and sues for this amount. He was to build an addition to the house, he says, for \$2500, but this amount did not include the extras.

Author Sues Magazine.

In a suit to recover \$50 from the Pacific Monthly Publishing Company, filed in the

Circuit Court yesterday, Frederick A. Stokes alleges that the company bargained with him to pay that amount for a novel called "Traversers." He alleges that when it was written and ready for the firm it refused to publish the book, or to pay the author. The contract is said to have been made last June.

Sues for \$20,000 Damages.

Joseph Nalbach, a Pole, is suing the Pacific Hardware & Steel Company to recover \$20,000 damages on account of the loss of his right eye and the breaking of his right arm in three places. He

says that he was employed to hoist scrap iron with a crane and while raising a piece of steel for the purpose of removing some rivets, the ratchet of the crane failed to work and the handle flew up and hit him on the head, right arm and shoulder, breaking the frontal bone and his right arm. The accident occurred July 17, 1906, it is alleged. The company is charged with negligence.

Court Notes.

That E. C. Ward has not paid for 45,045 pounds of prunes is the allegation of A. Swank in a suit brought by him in the

Circuit Court. He says he contracted with Ward last June, and that he delivered the prunes October 15. He wants to recover \$247.64.

Robert Baker, charged with living with Belle Davis, said to be a woman of questionable character, was arraigned yesterday afternoon, and allowed until next Tuesday to plead.

H. A. Cline waived arraignment yesterday before Judge Cleland of the Circuit Court on a charge of selling liquor to a minor, and pleaded not guilty. The case will be tried March 5. Goodenough, Jr., Alva Wise is suing the Frank L. Smith Meat Company in the Circuit Court to re-

cover \$88.50, alleging that Wies furnished and cared for Smith's cattle between August 28 and September 13, last year, but was never paid for it.

Thomas B. Neuhansen has been appointed by the County Court administrator of the estate of Michael A. Meyendorff.

Northwestern People in the East.

NEW YORK, Feb. 20.—(Special.)—Northwestern people registered at New York hotels today as follows: From Seattle—M. M. Goodenough, Jr., at the Fifth Avenue; D. I. Smith, at the Breslin; R. Gibson at the Herald Square;

W. S. Greensfelder, at the Wolcott; J. T. Ford, T. J. Gorman, E. L. Hearn, at the Marlborough.

From Portland—G. I. Brown, F. S. Morris, at the Woodstock; M. Bell, at the Wellington.

CHICAGO, Feb. 20.—(Special.)—C. S. Unna and wife, of Portland, are registered at the Auditorium Annex.

Andover, Mass.—Vernum Lincoln has left \$500 to the Treasurer of the town, to provide prizes for old-fashioned spelling matches. Eye glasses \$1.00 at Metzger's.

CLEAN-UP SALE

Friday and Saturday's Clean-Up Sale Specials at the House of Values

LADIES' SUITS

About 50 Suits, including some new Spring styles, values up to \$27.50, your choice..... \$17.95

Center Aisle FLANNELETTE KIMONOS

Values up to \$4.00..... \$1.95

LIBERTY HOSE SUPPORTERS

All colors..... 19c

KNIT UNDERWEAR

Fleece-lined, all sizes, 35c value..... 20c

COMBS

Plain shell, 35c value..... 18c

BELTS

Black elastic, Swastieka buckles, 35c value..... 19c

HANDKERCHIEFS

Plain linen, hemstitched, hand drawn, 35c value..... 17c

WAISTS

White Brillantine, also colored nun's veiling, values up to \$3.50..... \$1.65

HOSE

Spun Silk, gray, pongee and black, \$1.75 values..... 98c

Children's Coats

Values up to \$7.50..... \$1.35

A NEW DEPARTMENT FURNITURE

This new department on our first floor balcony will open today with a complete assortment of Rockers, Chairs, Gocarts, Tabourettes, Writing Cabinets, Tables, etc., etc.

TABOURETTES

Opening Special—

Values up to \$7.00, your choice..... \$1.29

See Windows.

LADIES' COATS

Your choice of about 100 Coats, values up to..... \$1.95

Specials for Friday and Saturday

Fancy Groceries are a choice and distinct part of the stock of every well-regulated grocery store. We are becoming distinctly famous for the exceptionally fine and tasty brands of goods which go to make up our fancy stock—the largest and choicest in town. Fancy goods consist mostly of preserves and jellies, fine olives, pickles and table relishes, salad dressing and innumerable other things of this sort. Unless they are of the very finest grades, these goods are undesirable, for they are delicacies, and their one mission is to please the palate.

Here are a few specials for Friday and Saturday:

- Fancy Navel Oranges, two dozen..... 35c
- Eggs, Oregon Ranch, per dozen..... 25c
- Golden Cheddar Cheese, the very finest, per lb..... 20c
- Dry Granulated Sugar, 19 lbs, for..... \$1.00
- Fancy No. 1 Ripe Olives, per quart..... 35c
- Extra Select Chow Chow, per quart..... 20c
- Silver Skinned Pickled Onions, per quart..... 50c
- India Relish that is just right, per quart..... 25c
- We also have a fine French Mustard in bulk; try a pint at..... 10c
- Picnic Hams, per lb..... 10 1/2c
- Shoulders at, per lb..... 11 1/2c
- Hams, Oregon, per lb..... 12 1/2c
- Hams, Eastern, per lb..... 13 1/2c
- Bacon, extra fine, per lb..... 16c
- Lard, kettle-rendered: 5-lb. can..... 55c
- 10-lb. can..... \$1.05

Men's Tailoring Dep't

Save money and order your Spring Suit now. The entire fifth floor of the J. M. Acheson Building devoted to the display of Woolsens.

Furs, Extra Special

Boas and Ties, values up to \$12.50. See windows..... \$2.95

Wholesale and Retail J. M. ACHESON CO. Fifth and Alder Sts.