RAISE BALANCE OF \$350,000 IN WEEK

Expert Solicitors Will Conduct Whirlwind Campaign for Y. M. C. A.-Y. W. C. A.

EVERYBODY ASKED TO GIVE

Previous Donations Will Not Be Accepted as Excuse for Not Contributing Again-Only \$90,-000 More Is Needed.

Next Monday morning the City of Port-land will be invaded by the largest, most determined, energetic, rapid-firing army of expert money-hunters it has ever expert money-hunters it has ever seen. From Monday morning until Saturday night this army of more than 199 well-trained solicitors is going to rake the city with a fine-toothed comb for the clusive dollar, and not only is every man, woman, child and babe to have a chance to give, but he, she or it is going to have this chance many times and previous donations will be no excuse for not con-

tributing further.

When the soliciting army starts out Monday to collect in six days the \$99,000 needed to complete the building fund for the Y, M. C. A. and Y. W. C. A., it will be the best trained company of such experts the West has ever seen, and it will have been organized and drilled along a new system that has taken the best thought of a score of the shrewdest busi-

thought of a score of the shrewdest business men of the city.

The associations need \$90,000 to complete their \$350,000 building fund. The bigmen of Portland have given, many of the little men have given and now the entire campaign is to be wound up in a week by this six score of experts, charging on the town under the banner of the "Everybody Gives" campaign.

Portland has had donation parties, but nothing like this has ever been attempt-

nothing like this has ever been attempted. There never has been a canvass of the city so close that every office, store, room and basement in the city was toured by solicitors; there has never been a concerted effort of the present sort before and for the first time in its history the and for the first time in its history the Y. M. C. A. leaders say the town is to be held upside down and thoroughly shaken. The plan of campaign is simple. One hundred of the largest firms in the city have their best solicitors for the week work. These hundred men may be seliing shees in Washington, sugar in Utah,
corn salve in California, hams in Baker
City or wagons in Ciatsop this week, but
next week they are going to be raising
money for the association building fund
with all the zeal of an itinerant Methodist week her windled with the enthusi-

dist preacher mingled with the enthusiasm of the bookagent.

One hundred young men, divided into little groups under trained leaders, a hundred trained solicitors who think nothling of backing a sedate citizen into a corner and informing him that anything less than \$500 will \(\) an insult. One hun-dred young men who are going to every store on Washington street and personally see everyone in that store from own r to shipping clerk in the basement, and hundred men who expect to raise \$90,-0 without turning a hair. This week the hundred is getting ready.

This week the hundred is getting ready. Some twenty expert city salesmen met at the Y. M. C. A. Little Hall Wednesday evening and took up the plan of campaign. The men did not know much about the Y. M. C. A. work in several instances: they were not exactly sure about the amount of personal plety they bad as an asset, but they were sure they would set the means.

could get the money.

"Do you think you can get ten \$50 subscriptions a day?" asked Secretary Stone
of one young man who was taking it all

Tonight the entire hundred get together to lay final plans for the attack and to enable the chairmen of the small bands to line up their forces and discover what sort of material they have to work with. So thoroughly have the preliminary plans been laid that any man in the hundred can tell you how much you have given, how much your business rival has given and how much more you should given and how much more you should give. There is going to be no "come-to-morrow-I'm-busy" business about the campaign next week. There is not a man in town going to be as busy as the slowest man in the bundred class and ten minutes for a \$500 subscription is the limit

"We don't expect to hold them up and take it away from them with a club," said Walter A. Goss, president of the Acme Mills, who has charge of the en-Acme Mills, who has charge of the en-tire campaign. "We don't think Port-land has even yet been fully aroused to the imperative need of firmly establish-ing these big associations in quarters where they can do the important work that lies just ahead of them. We are go-ing to wake Portland up next week and give every man a chance to have a share in this big project, and when Portland really understands what the raising of \$20,000 means to her progress, and to her young men and women, we will have no trouble getting the money."

Meanwhile, the men who have been working for subscriptions all the lime have not been idle and much quiet work has been done with the big subscribers in an effort to get them to increase their former donations. Several important increases are tacity promised and will probably be ready for announcement by the time the dollar-chasing army gets ready for the fray Monday.

PROGRESSIVE CRITICISM.

Mrs. Mallory Collides With Rev. H. Wyse Jones on Theology,

off to some destructive criticism of the word of God."

A scholar must be progresslys in this day and age, and if Mr. Jones would be liberal he would allow the scholar to investigate a bit for himself to make sure of his ground, and not hamper progresslom—which is the watchword of the hour—by trying to hold the scholar strictly to the old outgrown methods of religion in the fullest sense.

If Mr. Jones will but review his own knowledge of the teachings of the people of Christ's time, he will see that Christ was a progresslve man and because he presented ideas that did not accord with the masses he was crucified Mr. Jones must realise that the Jews did a terrible thing in crucifying Josus. But Mr. Jones most realise that the Jews did a terrible thing lack of wisdom as to what these new phases of the teachings of God limply, takes the liberty to call us destructors of all that is good.

Liancy Lear Mr. Jones' voice saving to the calculation of the property of the calculation of the sent away at lack of wisdom as to what these new phases of the teachings of God limply, takes the liberty to call us destructors of all that is good.

sum and substance Mr. Jones appears to b

At the Theaters

What the Press Agents Say ROSELLE KNOTT TONIGHT.

Charming Actress in Delightful Com edy-Drama at the Heilig-

The attraction at the Heilig Theater, Fourteenth and Washington streets, tonight and tomorrow night, with a special matines Saturday afternoon, will be the charming actress. Roselle Knott, supported by an excellent company of players, in J. M. Barrie's beautiful comedy-drama success "Alter-Sit-by-the-Fire." Seats are now selling for entire engagement at box office of the theater.

"Shannon of the Sixth" at Baker.

Any play that has a swing and dash about it catches the popular fancy, and in the case of the present week production of the Baker Stock Company. "Shannon of the Sixth" this is particularly emphasized. The military atmosphere and background of the story are most attractive. There will be a Saturday matines.

Public Likes "King of Tramps."

Everyone likes "The King of Tramps." which is being presented with such great success at the Empire Theater this week, for it is one of those sunshiny, good-natured plays that puts even a chronic growler into a good humor. The tramp himself, known as the "Scarecrow," is a winner. Matinec to-

"Michael Strogoff" at Lyric.

"Michael Strogoff," the great play of Russian intrigue, is seen to good advantage this week at the Lyric, where special care has been taken to give it an unusually good production. There will be a children's matimee Saturday and two performances Saturday and Sunday nights.

"Deserted at the Altar."

The engagement of "Deserted at the Altar" is rapidly drawing to a close. The Alter Stock Company is playing this new melodrams at the Star Theater this week and the last performance will be Sunday night. There will be a matinee tomorrow which should fill the house as the play is especially attractive to women.

COMING ATTRACTIONS.

Baker Company in "A Man Sows." The Baker Stock Company is preparing a fine production for next week and will open Sunday afternoon in "As a Man Sows." a delightful and deeply interesting story of English high life. This will be its first presentation on the Pacific Coast.

"A Cowboy's Girl" at Empire.

The announcement that the Empire Toe-ater has succeeded in booking the great successful Western play "A Cowboy's Girl." will be halled with delight by the many who have been reading about the excellence of the production and the enthusiasm of other cities over the play. First perform-ance Sunday matinee.

"Under Sealed Orders."

The great drams, "Under Sealed Orders," will be played by the Allen Stock Company next week, beginning Monday evening. This is the first time this drama has been produced here in stock. It is a story of adventure which is unique and strange and unlike any other melodrams.

"What Women Will Do."

Next week at the Lyric the hill will be the popular drama of Washington society, "What Women Will Do." The cast has been carefully selected and the drama will have a splendid production.

AT THE VAUDEVILLE THEATERS

NEW PRESIDENT OF ADMEN

Paul W. Custer Popular Among Members of Local League.

Paul W. Custer, who was elected president of the Admen's League at the annual meeting of that organization Wednesday night, is employed as solicitor by the



Paul W. Custer ····

Cnion Printing Company. At the league' PORTLAND, March 21.—(To the Editor.)
—In last Mondays Oregonian Rec. H.

Wyse Jones is reported to have said at the
X. M. C. A.: Many scholars are switching
off to some destructive erficient of the word
of God.

A scholar must be progressive in this day
and age, and if Mr. Jones would be liberal
he would allow the scholar to investigate
a bit for himself to make sure of his
set with his fellow banqueters.

erty to call us destructors of all that is good.

I fancy I hear Mr. Jones' voice saying to use "Crucify them." On "Cast them out dose A woman can't stand every-and take no heed of their teachings." in thing

Goes to Hongkong.

CARRIES FULL GRAIN CARGO

Third Cereal Vessel to Clear During Month of March-Manshu Maru and Numantia Precede Her. Two More Vessels Duc.

The British steamship Agapanthus cleared from the Custom House vesterday for Hongkong with 219,297 bushels of wheat. The cargo was valued at \$158,000. The steamer will leave down today.

Agapanthus is the third grain ship t clear from this port during the month. The Japanese steamer Manshu Maru took the lead. She cleared on the 11th for Jap.

STEAM	R INT	ELLIGI	ENCE.
D	ue to	Arrive.	
Name.	Fro	m.	Date.
Alliance Arable Johan Poul Roanoke Columbia F. A. Kilbur Costa Rica Geo. W. Eld Aragonia Nicomedia Numantia	Hosen Sar Los Sar N. Sar Sar Los Ho	Fran. Fran. Fran. Fran. Fran. Angeles	Mar. 22 Mar. 22 Mar. 24 Mar. 25 Mar. 20 Mar. 20 May. 31 Apr. 23
Sche	duled t	Depa	rt.

1	Scheduled	to	Depart.		
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9	Johan Ponisen 8	BH	Fran	Mar.	22
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c	F. A. Kilburn S	an	Fran	Mar.	<u>_2</u>
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2	Geo. W. Elder. L	08	Angeles	Apr.	23
	AragoniaI	lon	gkong	Apr.	1
	Nicomedia H	lon	gkong	Apr.	3
	Numantia E	lon	gkong	May	30
	Votered	The.			

Ardmount, Br. steamship (Macksy), from Astoria with 850,000 feet of lumber for Port Pirie (balance of cargo to be loaded at Portland). Cleared Thursday.

Costa Rica, Am. steamship (Ma-son), with general cargo for San Agapanthus, Br. steamship (Davies), with 210,397 bushels of wheat,

valued at \$158,000, for Hongkong

regular liner Numantia, which carried 69.923 barrels of flour and a small quantity of wheat for the Japanese and Chinese ports.

Two other steamers will clear from Portland before the month is at an end. The Aymeric will get away with a cargo of flour and agricultural implements and the Quito will follow towards the end of onth. The Aymeric will carry close to 60,000 barrels of flour and 1000 measured tons of machinery.

MAKES ITS CASE STONGER

Government Closing Testimony in

Send the children tomorrow to see the merry manikins of Mr. and Mrs. Walter Deaves at the Grand. This is an act which will please the little ones more than did Colar's dogs. To see the manikins dance, sing and give a miniature theatrical entertainment is to have a hearty laugh, Three performances daily at the Grand.

the value of her machinery before the collision probably was \$25,000. On the night the vessel sank, he heard the two whistles testified to by Captain Byrne and First Officer Nolan, and received a bell to stop the vessel. Later he proceeded under a slow bell, possibly five minutes, when the Manzanita struck, and went down. He saved himself by jumping upon the plate of the dredge's cutter. Captain Victor Deckerstaff testified the had navigated a tug with a log raft, between the wreck of the Manzanita and the Oregon shore, and that there was 200 feet of clear water between the wreck

feet of clear water between the wreck and the fish-traps. George F. Faller, one of the local Hull and Boiler Inspectors, testified in regard to an official examination of the boilers and hull of the Manzanita after she was

It is thought that the main effort of the Government will be to show that the McCracken was actually towing the dredge at time of the collision, and that the dredge tender did not reply to the Manzanita's whistles, and also failed to Manzanita's whistles, and also lailed to show the customary state lights at the time. This showing, together with a proved damage within the amount sued for, and with other details as to course established, seem to be the aim of the Government's counsel.

Attorney J. Couch Flanders and his associate, on the other hand, are conducting a skillful defense of their case.

MUSKOKA TAKING BALLAST

Will Leave for the Sound the First

Part of the Week. The British bark Muskoka, under char-

ter to carry lumber from Puget Sound to the West Coast, is taking ballast at the Oceanic dock. She will be ready to sail the first part of the week. The Muskoka

will be towed to the straits by one of the tugs of the O. R. & N. Co. The Muskoka is one of the fastest ships that has entered the Columbia River for years. She is on the same lines as the Oweenee, but has a better record for speed than the latter craft. She will prob-ably discharge at Valparaiso.

PASSENGER BUSINESS RUSHING

Steamer Costa Rica Sails for South With All Berths Filled.

The steamship Costa Rica sailed last night for San Francisco with all her pas-senger accommodations occupied, and a full cargo of freight. The passenger list was closed at 8 o'clock in the morning and from that time until the vessel salled people tried in vain to secure passage. The washouts on the main line of the Southern Pacific are responsible for the rush on the steamship lines.

Passenger traffic between Portland and points in California will be in bad shape for several days. The Costa Rica left up-ward of 109 people yesierday and the next steamer for the South will be the Roanoke, on Tuesday next. Reservations are already being made for this satting and by tomorrow the Rosnoke will be soid out. It may be a week before safe rail

lime the Roanoke and Columbia will have

British Steamer Agapanthus

Goes to Hongkong

sailed.

The tieup of the rail lines emphasizes the need of better water communication between Portland and the Bay City. Coastwise steamer service is worse now than it was 15 years ago. Then the versels operating were new. There has not been a new ship on the run for many years and no account of the increased business has been taken. business has been taken

Gray's Harbor Marine Notes

ABERDEEN, Wash., March 21 .- (Special.)-The schooner Espada has been reeased from the ways at the Lindstrom yards, where she has been overhauled, Captain Sarrins and bride, of the schooner, were presented with a silver teaset by all the captains in port Wednes-day night, in honor of their recent mar-

riage in Seattle.

The schooner William Renton is at indstrom's yards for three new spars. Captain Stream, of the steamer Quinwhich is towing the new steame Temple E. Dorr to San Francisco for her machinery, will not leave the Quintault until her return trip, when he will su-perintend the construction of the steamer Saginaw, at Hoquiam, which he will com mand when finished.

Sail From Gray's Harbor.

HOQUIAM, Wash., March 21.—(Special.) The steamer Hanelei completed loading cargo of lumber today at the Hoquiam the lead. She cleared on the lith for Jap-anese ports, with a full cargo of wheat and flour. The second vessel was the which necessitated working both night and day, completed their work today and steamed down the lower harbor.

Griffith and Lord Transferred.

Captain E. Griffith and H. C. Lord, assistant inspectors of hulls and boilers formerly connected with the Seattle of-fice, and recently ordered to San Francisco, passed through Portland yesterday en route to the Bay City. They went South on the steamer Costa Rica.

Bark Olive Bank Is Floated.

PORT TOWNSEND, Wash., March 21 .-The British bark Olive Bank, Captain Carse, which dragged ashore here last night during the progress of a severe blow in the harbor, floated this morning. undanwiged.

Marine Notes.

The steamer Ardmount arrived from Rainler yesterday morning and went to berth at the old Duniway dock, on the East Side. She will finish at that place The barkentine Makaweli sailed for San Francisco from Wallace's Slough vester.

The schooner W. R. Hume, in lumber from Stella, sailed yesterday for San The steamer Nome City arrived up yes

terday. She will finish at the O. W. P.

Arrivals and Departures.

Arrivals and Departures.

ASTORIA, Or., March 21.—Condition of the bar at 5 P. M., moderate; wind, southwest, 22 miles; weather, cloudy, Arrived down at midnight—Barkentine Wrestler, Arrived down at 3 A. M. and sailed at 2:25 P. M.—Steamer Aurelia, for Redondo. Arrived at 9:35 A. M. and left up at 3:15 P. M.—Steamer Alliance, from Coos Bay and Eureka Arrived down at 1 P. M.—Barkentine Makawell, Arrived at 4:30 P. M.—German steamer Arabia, from Hongkong and way ports. Outside at 5 P. M.—A threemasted barkentine and a four-masted schooner.

hooner. San Francisco, March 21.—Salled yeste day-Steamer Argyll with barge Santi Paula, for Portland, Arrived-Schooner Sal

Pauls, for Portland. Arrived—Schooner Salvator, from Columbia River.

San Pedro, March 21.—Arrived yesterday
—Schooner Incs. from Columbia River.
Sydney, March 21.—Arrived 19.—British
bark Iverna, from Portland,
Ushant, March 21.—Passed yesterday—
British steamer Manchester Port.
Coronel, March 21.—Arrived—Memphis,
from Hamburg and Genoa via Las Palmas,
for San Francisco.

Tides at Astoria Friday.

Paper Mills Need More Room.

making a living out of commissions," remarked the silent one.

"Get it?" said a wagon salesman who had just returned from the Washington woods, "why of course we'll set it, Anybody that can sell a £200 wagon to a pruse-grower can get money anywhere."

Complete Plans Tonight.

At Pantages.

At Pantages.

At Pantages.

At horoughly enjoyable programme is that presented this week by the Pantages that presented this week by the Pantages the value of her machinery. He thought be necessary, and to get this additional warehouse room it has been found pages that the vessel sank, he had to return the vessel sank the vessel sank he had to return the vessel sank the vessel sank he had the vessel sank the vessel sank he had the vessel sank the vessel sank the vessel sank he had the vessel sank the vessel

Police Determined Slot Machines Shall Not Run.

BLOCK SCHLUSSEL'S MOVE

Post Detectives at Wickham's Stand to Prevent Patrons From Gambling, but Do Not Seize

Nickel-Devourers.

A fresh attempt on the part of Alfred Wickham to operate slot machines in his cigar store, at 309 Washington street, yesterday caused Inspector Bruin to station Acting Detectives Kay and Klenlen in the place to see that the law be not violated. Mark Schlussel, attorney for Wickham, waxed Indignant on learning of the presence of the two plain clothes men and last night decided to rid the store of the detectives by securing a court order re-straining the police from doing picket duty at Wickham's stand. After considerable searching, Judge Frazer was found by Schlussel at the People's Forum. Schlussel made his application for a re-straining order, but Judge Frazer did not

see fit to grant it, and the status of the

matter remained unchanged. Schlussel then threatened to call Sheriff Stevens to the scene to evict the police-men. Inspector Bruin and Lawyer Schlus-sel held a consultation, during which Schlussel declared that to have Acting Detective Kay around any place was enough to drive away all the patronage it might otherwise expect. He strongly objected to the presence of the officer whose leadership of the defunct moral squad made his name a household word. Notwithstanding the objections of Schlussel, the policemen remained on picket duty at Wickham's cigar store dur-

ing the early part of the night, until the crowds left.

The police declare that the placing of three more slot machines on the counter at Wickham's cigar store is a piece of shameless effrontery and an attempt to override the law, inasmuch as Chief Gritzmacher and Mayor Lane personally raided the establishment last Saturday night and confiscated eight of the gam-bling devices, which are still being held at police headquarters. In face of the fact that this action was taken and the proprietor informed that he could not run the machines, the three devices were installed yesterday. Schlussel declared Saturday night that

he would begin replevin proceedings in the Circuit Court to regain possession of the machines siezed that day, but he has taken no such action as yet.

HOUSEHOLDERS HIT TOO

Sawmill Strike Threatens to Make Slabwood Scarce All Summer. The sawmill strike threatens to make

slabwood scarce all Summer, there being now only about 21,000 cords in the city, whereas under normal conditions there should be at least five times that quantity on hand, it is said. Moreover, if the mills do not run on full time during the Summer it will mean that slabwood will be scarcer next Winter than it was

last.
"A year ago," said M. C. Banfield, of the Banfield-Veyaey Fuel Company, yestarday, "we had 167,000 cords of slabwood on hand, but by the first of last month all this had been sold with the exception of 22,000 cords. It is possible that if the mills start up and continue to run on full time throughout the coming Summer they will turn out the \$5,000 cords of slabwood necessary to bring the quantity up to what it was last Spring. It is probable, however, that wood will be sold able, however, that wood will be sold next Winter at a higher price than it was last. Slabwood in stove lengths is selling now for \$3.50 a load within a short haul of the mills. On Portland Heights the price is \$5 a load."

Many fuel companies have no slabwood at all but are selling dry fir at \$5.50 a

ny is selling coal from



ALL WOMEN SUFFER

from the same physical disturbances, and the nature of their duties, in many cases, quickly drift them into the horrors of all kinds of female complaints, organic troubles, ulcera-tion, falling and displacements, or manufacture of suppression perhaps irregularity or suppression causing backache, nervousness, ir-ritability, and sleeplessness.

Women everywhere should re-member that the medicine that holds

the record for the largest number of actual cures of female ills is

Lydia E. Pinkham's Vegetable Compound

made from simple native roots and herbs. For more than thirty years it has been helping women to be strong, regulating the functions perfectly and overcoming pain. It has also proved itself invaluable in prepaying for child birth and the Change of Life.

Mrs. A. M. Hagermann, of Bay Shore, L. I., writes:—Dear Mrs. Pinkham:—"I suffered from a displacement, excessive and painful functions so that I had to lie down or sit still most of the time.

Lydia E. Pinkham's Vegetable Compound has made me a well woman so that I am able to attend to my duties. I wish every suffering woman would try Lydia E. Pinkham's Vegetable Compound and see what relief it will give them."

Mrs. Pinkham's Standing Invitation to Women

Women suffering from any form of female illness are invited to write Mrs. Pinkham at Lynn, Mass for advice She is the Mrs. Pinkham who has been advising sick women free of charge for more than twenty years, and before that she assisted her mother-in-law Lydia E. Pinkham in advising. Therefore she is especially well qualified to guide sick women back to health.

telephone, telegraph and electric light companies to place their wires under-ground in the main streets of the city came up for its second reading and final passage at the Council neeting last night. It was railroaded through, and passed without a remonstrance. This does not without a remonstrance. This does not apply to trolley wires and certain other wires which are classed as exempt.

Hammond Men Get Advance.

HAMMOND, Ind., March 21.-The strike at the plants of the Republic Iron & Steel Company and the Interstate Steel Company at East Chicage was settled today, the men accepting 16 per cent increase and returning to work. Schilling's Best is elected by popular

CASTORIA

The Kind You Have Always Bought

BE YOUR OWN LANDLORD OWN A HOME ROSE CITY



and prevent pneumoor cure manifested. RADWAY'S READY RELIEF is the Unfailing Household Remedy for all Coughs, Colds, Sore Throat, Bron-chitis, "Grip," Pneumonia and Pains and aches of all kinds.

RADWAY'S READY RELIEF OREGON CITY, Or., March 21.—(Special.)—The ordinance compelling all RADWAY & CO., 55 Elm St., N. Y. Write Your Eastern Friends



DURING MARCH AND APRIL

other Missouri River points to Portland and Ashland, \$25.00 or., and intermediate points.
From St. Louis to Portland, Ashland, Or., and \$30.00
intermediate points.
From Chicago to Portland, Ashland, Or., and intermediate points.
\$33.00

similar low rates from other Eastern points to the West.
Send me full name and address of
your relatives or friends in the East
that are thinking of coming to the
Pacific Northwest, and I will have
them furnished with literature and
full information, or if you wish to
pay the fare of anyone, the money
can be deposited with any agent of
the Northern Pacific Railway and
tickets will be promptly furnished.
For any additional information
wanted, call on or address

A. D. CHARLTON.

Out of Tune

An ache or pain is a discord in nerve harmony. There is a strain or irritation of some nerve, caused by the existence of some unnatural condition. Pain subsides only when nerve harmony is restored. Dr. Miles' Anti-Pain Pills soothe the nerves, and in this way relieve pain and distress. When you consider that all pain is in the nerves you will understand that treatment must be

READY RELIEF through the nerves. "My wife and daughter use Dr. Miles'
Anti-Pain Pills for pains from any cause,
with best results."

R. B. HOPPS, Ex. Agt., Jessup, Ga.
If they fail to help, your druggist will
refund the money on first package.
25 doses, 25 cents. Never sold in bulk.
MILES MEDICAL CO., Eikhart, Ind.

HAND SAPOLIO

Is especially valuable during the pations and sports are most in order. GRASS STAINS, MUD STAINS AND CALLOUS SPOTS

yield to it, and it is particularly agreeable when used in the bath after violent exercise.





Sample sent to any drug habitue by Free mail. Regular price \$2.00 per bottle Free at your druggist or by mail in plain wrapper. Por sale in Portland by Skidmore Drug Co., 151 Third St.

\$100 REWARD

It has come to our notice that unscrupulous dealers have been hoodwinking the public by offering cheap and inferior compounds as "Cottolene" or "something as good as Cottolene."

We will give \$100 reward for evidence sufficient to convict a retail dealer of fraudulently substituting another product when

The Perfect Shortening

is asked for. There is only one Cottolene-That is Fairbank's Cottolene-With this trade-mark

on the pail; never sold in

pounds and imitations of

Cottolene; Avoid them!

There are many com-

bulk.

Do not be deceived by either dealer or manufacturer, or induced to accept a substitute for Cottolene.

Remember, no substitute is as good as the original.

No other shortening and frying medium is as good as Cottolene.

When you ask for Be sure you get

THE N. K. FAIRBANK COMPANY, Chicago, Illinois