

CHAMBER OF COMMERCE GROWING

Leading Business Men's Organization Succeeds in Many Undertakings During the Past Year

THE year 1906 was one of accomplishment for the Portland Chamber of Commerce. The organization has been gaining constantly in strength during the past 12 months and success has crowned most of its efforts for the upbuilding of the city. The progress of the Chamber is well shown by the membership, which during the past year has increased from 555 to 850.

Perhaps greater credit is due the Chamber of Commerce for the part it took in raising the relief fund for the San Francisco earthquake sufferers than for any other one accomplishment of the past year. Contributions aggregating \$200,000 were handled through its secretary, Edmund C. Giltner. The organization also raised on its own account a large fund for the relief of the Japanese famine sufferers, and more recently for those made destitute by the flood at Castle Rock, Wash.

An active part in advancing the transportation interests of Portland has been taken by the Chamber. At a special meeting it advocated the building of a bridge across the Willamette to give the Portland & Seattle entrance to the city. It also secured new freight rates on wheat, hay and oats, so that Portland is given the same schedule as the Puget Sound ports, thus making it possible for local firms to bid on Government contracts.

The Chamber was a prominent factor in the establishment of a line of steamships between Portland and Hawaii, and sent a special representative to Hawaii to secure island trade for Portland. Another representative, E. W. Wright, was sent to Paris to urge before the International Shipowners' Association the elimination

of the association's differential against this city. The organization had three representatives present at the Washington gathering of the National Rivers and Harbors Congress, contributed \$1000 to the work of that body, and also entertained its president, Congressman J. B. Ransdell, showing him the two large projects on the Columbia River needing immediate aid. An open river to Lewiston is one of the objects for which the Chamber is constantly striving.

During the year the Chamber assisted in securing for Portland the Northwest headquarters of the National Reclamation service, and also in securing the stationing of a purchasing agent of the Panama Canal Commission in the Pacific Northwest. In the same line was its work to prevent the transfer of the Commissary Department of the United States Army from Vancouver to Seattle. It is now assisting to get an appropriation for a new Postoffice building in Portland, and at the Legislature will work for a uniform fire insurance policy.

Realizing the increasing importance of the trade relations between the United States and the Orient, the Chamber is working to secure a place on the Senate House committees on foreign relations for a Pacific Coast man, and of commercial attaches to the Oriental consulates. Through its efforts Portland has secured representation on the Department of Commerce and Labor maps.

Besides co-operating in the "Made-in-Oregon" fair and many other movements of both local and national importance, the Chamber of Commerce has published and distributed a great deal of statistical and general information concerning Portland and Oregon. It is entering the new year resolved upon still more extensive work and aiming to attain a membership of 1000 within a few months.

GOOD WORK OF REALTY BOARD

Less Than a Year Old, It Has Already Made Its Influence Felt in the Business Community

ALTHOUGH less than one year old, the Portland Realty Board is a lusty youngster among the local commercial organizations and is the only one composed exclusively of real estate dealers. Upon its membership roll are a majority of the strongest firms in the city, and its influence has been felt during the busy year just ended in bringing about closer co-operation among the brokers for the best interests of Portland.

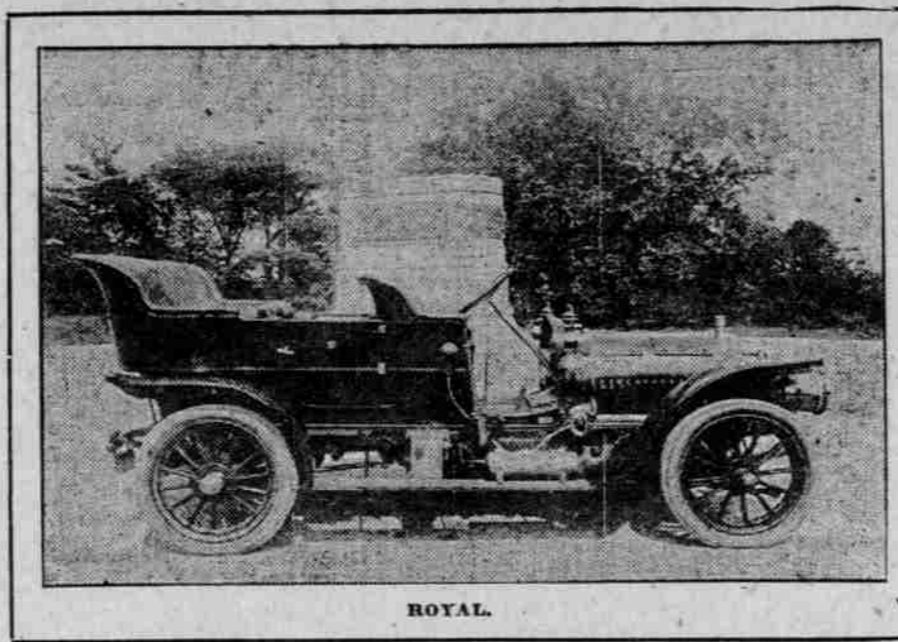
Several previous attempts to organize realty exchanges in Portland had been made, but it was not until early in 1906 that such an effort resulted in a body which gives every indication of permanency. The present exchange has been increasing in membership from the start, and promises soon to embrace nearly all the dealers of the city. There are now about 50 firms associated with it.

At a recent meeting the initiation fee was reduced from \$10 to \$5, and the monthly dues from \$2.50 to \$1. Other changes in the constitution were also made, with a view to inducing all reputable dealers to associate themselves with the organization. Among its objects, as stated in its constitution, the board aims "to create and maintain among Portland real estate men a high standard of business ability and integrity, a spirit of fair and honorable competition, and to assure to buyer and seller the services of responsible and trustworthy agents upon a definite and uniform standard of contract and charges, to the end that the interests of buyer, seller and broker may be alike protected." The organization also has as its purpose active publicity work and a part in all movements for the improvement of the city.

Members of the Realty Board are bound to a definite schedule of commissions, thus giving the business desirable uniformity. They are also pledged not to divide commissions with private individuals, although the division of commissions with other dealers of good standing is permitted. All sales are made on exclusive written contracts, except in the case of transactions involving \$25,000 or more, when the matter of contract is left to the discretion of the individual dealer.

The meetings of the Realty Board are held monthly in the Chamber of Commerce and are always well attended. Ideas are exchanged and matters of interest to the real estate fraternity discussed. The present officers are: W. H. Moore, president; Benjamin J. Cohen, first vice-president; A. H. Birrell, second vice-president; A. F. Swenson, secretary; E. L. Thompson, treasurer.

void, making the candidate receiving the next highest vote the legal Mayor. The Mayor and all other city officers



ROYAL.

COOK MOTOR CAR CO.

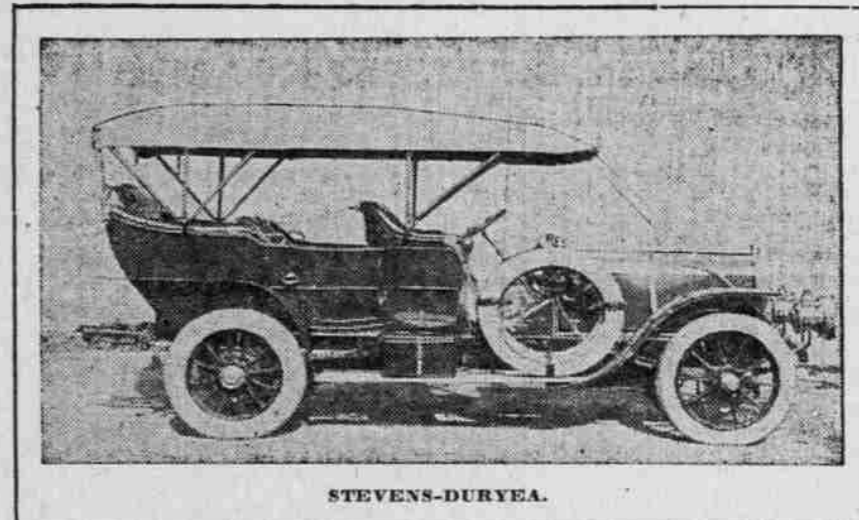
DEALERS IN
**HIGH-GRADE
AUTOMOBILES**

GARAGE, SALESROOM AND REPAIR SHOP

**FIFTEENTH AND
WASHINGTON STREETS.**

PHONE MAIN 5468

**Stevens-Duryea
Royal
Autocar**



STEVENS-DURYEA.

of Milwaukie will enter on the duties of their office at the next meeting of the Council, which takes place the second Tuesday in January. A. H. Dowling, who opposed Mayor Shindler's election, said yesterday that he took no stock in the movement to keep Mr. Shindler out of office.

"Mr. Shindler was legally elected," he said, "and there is no question but he is entitled to the office. Even if there should be a little technical violation or primary law in his coming out independent as he did, I am opposed to making a contest, but I don't think there is any grounds whatever for a contest."

This is the first time such a point has been raised since the primary law was enacted, and perhaps it would be interesting to know if there are grounds for a contest where a candidate is defeated at the primaries, comes out independent afterward and is elected.

FUNERAL OF A. J. CASSATT

Simple Ceremony With No Pallbearers and Few Flowers.

PHILADELPHIA, Dec. 31.—With services as simple as the rites of the Protestant Episcopal Church would permit, the remains of Alexander J. Cassatt, president of the Pennsylvania Railroad Company, were today laid at rest in the graveyard of the Suburban Church of the Redeemer, at Bryn Mawr. Following out the desire of the railroad president and of his widow, only a small number of relatives and friends were present at the grave. There were no pallbearers and by expressed wish of Mrs. Cassatt the floral offerings were confined to a few laid on the casket by the immediate members of the deceased's family.

During the forenoon hours a steady stream of friends and business associates called to pay their respects to the dead.

The services at the house were attended by 90 persons, including besides the relatives all the directors of the Pennsylvania Railroad, all the general officers of the company and affiliated lines east and west of Pittsburgh and men prominent in the financial world and management of railroads. The services were conducted by the Rev. Dr. W. C. Richardson, rector of St. James Church. The remains were then taken to Bryn Mawr, a drive of 10 miles. The services at the grave were conducted by Rev. Dr. James Houghton. A heavy rain fell throughout the day.

SIX BEAUTIFUL SCENIC PHOTOS, 25c.

Finest views Mrs. Hood, Jefferson, Adams, St. Helens, Rainier, Baker—or 5 grand Columbia River views; most artistic ever taken; postal size; either set, by mail, 25c. Kiser Photo Co., Imperial Hotel, Portland, Or.

People who suffer from rheumatism have taken Hood's Sarsaparilla and found lasting relief.

WORK FOR IMMIGRATION

ADVERTISING MATTER SENT TO EASTERN INQUIRERS.

Commercial Organizations of State Vie in Work of Bringing Settlers to Oregon.

The commercial organizations of the state seem to be vying with each other in sending out descriptive literature on Oregon and reaping the benefits in increased immigration. The inquiries from the East, which one of these has received runs up into the thousands.

For some time the Portland Commercial Club has been listing the names of all inquirers, and sending them to the secretaries of the various commercial organizations throughout the state. In response to an inquiry which the secretary of the Portland Club sent out to those 63 organizations, asking them what they were doing toward sending literature to the names and addresses forwarded to them, he has received replies from Lebanon, Corvallis, The Dalles, Tillamook, Marshfield, Oakland, Bay City and other places in the state. The tone of all the letters indicates that the state is prospering as never before.

In his letter of inquiry to the Medford Commercial Club, Tom Richardson wrote: "Hood Rivers says, 'We are mailing matter descriptive of this section to every name.' What is Medford doing?"

He received the reply: "Hood River not in the game. Send the lists along. We are taking care of them."

John F. Allen, the secretary of the Benton County Citizens' League, of Corvallis, thanks the Portland organization for the lists, and says: "Every name gets a copy of our Benton County pamphlet. In addition to this, we send our local papers at times. The Benton County League has been doing this kind of work for the past two years, and it is certainly very fruitful to our county."

"As the result of a series of small advertisements which appeared in the Eastern papers, we have received between 3500 and 4000 letters of inquiry. We have replied to all, sending them letters and literature. Through this work I have personally succeeded in locating many people in this county."

"Corvallis is very prosperous. The only thing that handicaps us is lack of funds. Our postage bill is very heavy. However, we are faithfully sending out literature to all the names you send us."

MAY CONTEST ELECTION

Mayor Shindler, of Milwaukie, Said to Have Been Elected Illegally.

Some who were opposed to Mayor Shindler's election at Milwaukie are looking into the situation to ascertain if there are grounds for a contest. This is not on charge of illegal votes, or that he did not receive a majority, but for the reason, they contend, that under the primary law he could not become an independent candidate after he was defeated in the convention, held a week prior to the election. Following this convention Mr. Shindler came out independent and received nearly two-thirds of the vote cast. It is asserted that under the primary law he was forbidden becoming a candidate inside of two years, until the next election was held, and hence his election is



The new telephone plant recently installed in this city by the Home Telephone Company is the largest, all cable, conduit, central energy, automatic system in the United States. With this industry Portland will have another matter in which "she leads." The construction is known as all cable—that is, the abandonment of practically all open wires, cross-arms and guying of poles required in a less modern plant. The wires are inclosed in leaden cables, of such size as to accommodate as many as 900 wires. The cables are suspended on poles in the residence district, and in the business section they are placed underground.

The Telephone Company was refused a franchise by the City Council, but the telephone people back of the enterprise invoked the initiative and referendum, with a result of 13,194 votes in favor of the advent of the local concern and 566 votes against it. This almost unanimous verdict of the people has been emphasized by the fact that the company now has over 13,000 contracts for telephone service to subscribers. Although service has not yet been generally tendered to the public, nevertheless the company is arranging to "cut in" the plant at an early date.

The construction work of this plant is the best that can be obtained, and the automatic system is the latest product in telephone invention. All of the difficulties attending the old methods have been eliminated and the Home subscribers will not only enjoy the privilege of patronizing a concern supported by local capital, but will have the best possible telephone service.

The telephone has become a necessity in business and social life, and the demands made upon it by the people educated to its use are being met by a great many improvements in the equipment. The people appreciate good service, and this is assured with the automatic instrument. With this, the subscriber, without the intervention of human agency, is able to call any other subscriber desired. If the telephone of the party desired is busy, the subscriber will hear a "busy buzz," and he at once knows that is the truth. The operation of the instrument is so simple that a child can use it. A blind man at Riverside, California, uses it daily. The foreigner has found a friend, as the mechanism has no trouble with "broken English." The electric power used in talking and ringing is supplied from the central office and not from the batteries, which form the unsightly bulk of apparatus placed in offices and homes by the old system. Central energy does away with the old inconvenience of making repeated requests from the management for inspection and renewal of batteries, and it is not necessary to deface the woodwork in making the installation. Central energy also insures that all telephones will "talk up" to

the same degree of efficiency. With this plan, all telephone troubles will be taken care of at the central office. If accidents befall the line, a signal is automatically given at the exchange, and the subscriber's nerves and patience are not called upon to correct conditions.

It has been demonstrated beyond question that after the people became acquainted with the excellent service rendered by the Automatic, they will absolutely refuse to use any other. The so-called "Girl-less" Central is an automatic mechanism, which performs its functions with unfailing accuracy. It has no moods; never tires, strikes, gossips, visits or listens, to ruffle your temper or rob your time; but day and night, through busy and lack times, Sundays and holidays, it is your faithful, uncomplaining, obedient telephone servant. But, best of all, and the feature that insures its success, is that it does away with all human agencies and the service rendered is absolutely secret. There are no leaky party lines, as full copper, metallic, individual wires are provided. The subscriber, whether at home or in his office, uses the instrument with confidence that he has no unwelcome listeners on the line.

In the construction of the plant, Portland industries affording labor and material have been patronized. Nothing that could be obtained in Portland was sought elsewhere, and the stock of the company will be largely owned by local people.

The general offices and main exchange of the company are located at the corner of Park and Burnside streets the building being two stories with basement and absolutely fireproof, and having a capacity of 10,000 switches. There are two sub-exchanges, one on East Eleventh and Morrison streets and one on Union avenue, each having a capacity of 6000 telephones.

The Northwestern Long Distance Telephone Company, an independent company, is building lines to all points out of Portland, as far north as British Columbia, and expects to connect with San Francisco. The lines are being rapidly pushed into the valleys, and the City of Portland, by reason of its position, is destined to be the center of distribution for the service. Farmers who have heretofore been refused telephone service and connection except on an unfair basis, are welcoming the telephone competition, and are fast making traffic arrangements with the Automatic system.

The Home Telephone Company is an Oregon corporation, and its principal place of business is Portland. It has been obliged to fight its way, and desires only an opportunity to compete for business. It does not seek to destroy competition. It is safe to say that the company will soon become one of the substantial enterprises of Portland.

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- Chamber Suits
- Odd Dressers
- Commodore Beds
- Chiffoniers
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- Extension Tables
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- Sideboards
- Buffets
- Stands

LATEST IN DESIGN AND STYLE

The great variety of patterns, woods and finish, enables all to get just what they want. For sale by all dealers. Insist on

"DOERNBECHER"

Make and be sure of getting the best.

DOERNBECHER MANUFACTURING COMPANY

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