

HAWAII READY TO TRADE HERE

W. A. Mears Returns From Islands With Advice for Portland Jobbers.

OUTLOOK IS PROMISING

Dealers There Must Be Kept Advised Concerning Prices, Selling Dates and Other Details—Good Solicitors Will Be Needed.

W. A. Mears reached Portland yesterday from Honolulu, where he has spent several weeks looking into the trade conditions there with a view to inducing the Hawaiian merchants to do a large part of their buying in Portland. He found the outlook promising and is optimistic concerning the prospects for future trade of Portland jobbers with Hawaii.

In order to get the business, Mr. Mears says, the merchants of the city will have to go after it by keeping the Hawaiian dealers advised of prices, selling dates and other details and it will be necessary to send traveling men over there, to show the business men of the islands that Portland is in earnest. Now that the trade of the Hawaiian group, which formerly went almost wholly to San Francisco, is likely to be divided because of the disaster to the Bay City and the consequent readjustment of business, Portland stands an excellent chance to secure a share of the jobbing trade.

Mr. Mears will be ready to answer questions and advance suggestions in regard to the Hawaiian situation at a meeting to be held under the auspices of the Chamber of Commerce some time this week. All interested in furthering Portland's trade relations with Hawaii are asked to attend. The time of the meeting will be announced later.

"I am not afraid to predict that Portland will get her share of the importing and exporting trade of Hawaii," said Mr. Mears. "There is plenty of trade there and a new competitive market is desired. The requisite is that Portland go after the trade and keep steadily after it, post the merchants in the islands as to the condition of the markets, times of steamer sailings, and follow up the efforts that have been made by shippers representing the different lines of business."

Must Make Good Prices.
"The jobbers must be careful of the grades of goods shipped and should give close prices. They must foster the trade carefully for a time, as innovations are disquieting in business as in everything else and until jobbing relations are fully established, there is liable to be more or less uneasiness."

"I received a great deal of encouragement while in Hawaii from many sources. Portland has hitherto not been considered as a market, simply because she has never let herself be known in Honolulu as a market. In telling of Portland's ability to handle her due share of the trade of the islands, I have acquainted the merchants there of her advantages. They are advised of the capabilities of the city in affording them a desirable place to buy."

"There are two distinct classes of trade in Hawaii, the great jobbing houses which control plantation supplies and the smaller retailers and jobbers which supply the other consumers. The first step in approaching foreign trade is, of course, transportation facilities. Without a direct steamship line from Portland, what little trade that is obtained must be handled, as it has always heretofore been handled, at second hand, via San Francisco."

Praises Chamber of Commerce.
"But with the placing in commission of the Matson line of steamers, which was accomplished through the efforts of the Chamber of Commerce, this first requisite was accomplished. The second step was to have the great jobbing-houses in Hawaii place purchasing and selling agents in the Northwest. One of these firms has seen the need of this and a purchasing office has been established in Seattle. Seattle was chosen for the reason that the firm is the agent in Honolulu for the American-Hawaiian Steamship Company, which at that time did not send its ships to Portland."

"As Portland is a primary market for many more articles than the Sound and the steamers have since been calling here, while the purchasing agent is himself a former resident of Portland, I do not fear that Seattle or Tacoma will be unjustly favored."

"There is no doubt at all that the other classes of trade are anxious to open up new shipping and selling routes. I found evidence of this in the many inquiries I received while in Honolulu. Portland can get a slice of the Hawaiian trade and make it and make the necessary effort."

AT THE THEATERS

What the Press Agents Say.

At the Baker Tonight.
At the Baker tonight and all this week, "The Two Little Vagabonds," which opened to packed houses yesterday, will be the attraction. The play is a most interesting one, a production from a scenic point of view far exceeds everything offered this season so far. There will be only one matinee, next Saturday.

This Week at the Empire.
"On the Bridge at Midnight" will be this week's attraction at the Empire. This is the first really big show of the season in this popular place of amusement, and has many new features this year. "On the Bridge at Midnight" was always a well-known attraction to come to Portland, and its popularity is evidently as great as ever. Matinee Saturday.

AT THE VAUDEVILLE THEATERS

Mimic Four at the Grand.
New headliners and specialties are promoted at the Grand this week. The new program will be given this afternoon. The feature act will be the Mimic Four. These players are comedians, singers and character change artists. The act has never appeared in Portland before, which is true of the other features. Walter Beeman and his juggling girl, Marcus and Adell, comedy skaters; Burke and Urtine, automobile gits; Adams and Edwards, comedy sketch artists, are other features.

"Fra Diavolo" at Pantages.
An operatic treat—the famous divorcing scene from "Fra Diavolo"—will be presented as the feature this week at the Pantages Theater by the Metropolitan singers, a troupe of people who are artists on all. This delightful scene they produce with power and beauty, leaving nothing to be desired. Following their act comes Miss Margaret Moran, a clever violin solo; Mr. and Mrs. Russell, in a lively comedy sketch teeming with

bright humor; Mona Kins Nera, the famous French athlete, who won high praise when here before at the Pantages; little Miss Helen, character change artist; Jean Wilson, a new illustrated song, and last the thrilling moving picture film from New York, "The Accused Burglars."

"Road to Frisco" at the Star.

For the first time in the West, "The Road to Frisco" will be produced tonight at the Star Theater. The Allen Stock Company has produced this new drama from the author, Owen Davis, one of the most successful writers of melodrama over the country. "The Road to Frisco" is not one of the numerous earthquake plays which have suddenly appeared on the market, but is a carefully written play with its scenes laid in the Golden West. The characters are sketched from life, and the play contains a heart story.

Farce Comedy at the Lyric.

When the curtain rises up this afternoon at the Lyric the popular star company will present that famous family theater will offer for the first time in this city a splendid performance of the hilarious farce comedy, "The Green-Eyed Monster," a piece that has made thousands laugh all over the world. Even the cynical New York critics were so enthusiastic over it that it ran a long season in the metropolis. It gives every individual member of the company a chance to shine.

COUNCIL CREST POPULAR

Thousands Ride Over New Loop Line of Portland Railway Co.

Thousands of the people yesterday took

advantage of the clear, bright weather to take a ride on the new Council Crest loop line of the Portland Railway Company.

All cars running over the new line were crowded to their capacity. The line started early in the day and was kept up until dark. From the summit of the crest a splendid view can be gained of the surrounding country and the people who made the trip found that slightly point a pleasant place to spend a portion of the day.

The new line promises to become a favorite scenic trip and indications are that the loop will prove a profitable investment for the street car company.

Why Not Prohibit All?

Pertinent Queries as to Responsibility for Wrong-Doing.

PORTLAND, Or., Sept. 15.—(To the Editor.)—Will you kindly permit the undersigned, who is rated in law with idiots, insane persons and criminals, to pursue to its logical sequence a query which, under the caption of "Fixing the Blame," appeared in The Oregonian of September 15 over the anonymous signature of "Justice?"

The writer, who is self-evidently a Prohibitionist, says: "Is it a fact that the saloon man (in St. Paul) furnished two of the elements to the crime (of murder) and if so, why should he not be held as an accessory?"

I shall not attempt to refute his logic. But he doesn't carry it far enough. Why not go to the roots of all evil and prohibit them? Why not prohibit the production and sale of everything from which intoxicating liquors can be made, including corn, wheat, rye, barley, grapes, apples, pears, peaches and even potatoes? Why not prohibit hop raising? Why not prohibit hop picking? Why not prohibit hop selling? And last, but by no means least, why not prohibit the existence of women? Is it not an established fact that when the Whites, Thaws, Velguths and their ilk get caught in the meshes of the law, their precious lives might have been spared to society if there hadn't been any women in the world to lead them astray? By all means give us prohibition, straight.

ABIGAIL SCOTT DENIWAY.

Big Yield of Grain.

From a 40-acre farm in the Springwater country, R. A. Wilcox threshed 1972 bushels of grain this season. Also R. C. Herling threshed 800 bushels from 19 acres.

Colds and Croup in Children.

Women who have young children that are subject to colds and croup will be interested in the statement of Dr. William H. Seris, No. 41 Fifth street, Wheeling, W. Va., who says: "My little girl is subject to colds. Last winter she had a severe spell and a terrible cough, but I cured her with Chamberlain's Cough Remedy without the aid of a doctor, and my little boy has been prevented many times from having the croup by the timely use of this syrup. As soon as he shows any signs of croup I give him the Cough Remedy for three or four days which prevents the attack." This remedy is for sale by all druggists.

MANY FILLS MADE

Bringing Low Districts of East Side Up to Grade.

MUCH MATERIAL IS MOVED

Good Work Now in Progress Means the Passing of Elevated Roadways and General Use of Solid Embankments.

It is estimated that over 1,000,000 cubic yards of dirt have been used for fills on the East Side so far this year, and use of much more is in prospect. The most extensive fill is being made by the O. W. P. for Inman-Poulsen & Co., where four or five blocks have already been filled up, covering the deposit of sawdust. Material is brought in from the bluff

75,000 cubic yards of dirt will be required for this fill. The O. W. P. will supply the material.

Lower Albina Montgomery Slough bridge will be supplanted with an embankment of 75,000 cubic yards. Preparations are nearly completed for starting on this work. On Belmont street two fills are being made. The bridge at East Main street across Hawthorne Creek is being filled up with dirt hauled by wagons. Also between Union avenue and East Water street the same kind of work is being done. Probably 80,000 cubic yards all told will complete these two fills.

On East Oak, if the proposed improvement is made, two fills will be made, aggregating over 100,000 cubic yards of material. The improvement contemplated is between East Water and East Sixth streets. For the fills on Union avenue now under way, over 50,000 cubic yards of dirt all told will be used before the improvement is completed between East Oak and Belmont streets. Just as soon as the property owners in the warehouse district south of East Morrison street can get the Port of Portland dredge back there, and keep it in operation for the next year until the whole district is filled to the basement level, which will require more than 500,000 cubic yards of dirt.

Material for these big fills has come mainly from North Mount Tabor where more than 10 acres 60 feet deep have been hauled away from the O. W. P. ground south of Inman, Poulsen & Co.'s sawmill, and not the least from the many basements of buildings under construction in Portland. The day of wooden roadways has passed in Portland and in place has come the solid concrete embankment, steel bridges and reinforced concrete structures.

HATCHERY ON THE MCKENZIE

STATE FISH WARDEN WILL ADVISE ESTABLISHMENT.

More Than 4,000,000 Salmon Eggs Secured by Experiment Station There This Year.

State Fish Warden Van Dusen was in Portland yesterday on his way home to Astoria after having visited the station on the McKenzie River. About 4,000,000 eggs have been secured at the station this year and Mr. Van Dusen is the authority for the statement that a fish hatchery will be established there. The station was located as an experiment and the results have been so encouraging that it is believed that conditions will warrant a hatchery.

Last year but 2,000,000 eggs were obtained and the scarcity of salmon was attributed to the lack of a suitable fish way at Oregon City. Mr. Van Dusen had the way improved so that the incline would not be so steep. He now believes that the fish can get over the falls without difficulty and for this reason has decided to establish a hatchery on the McKenzie River.

"There can be no doubt but what the falls at Oregon City have affected the salmon supply," declared Van Dusen. "The salmon would follow up the Willamette River until they came to the falls and until the recent improvement of the fish way had been made, few of them ever entered the deep water above. Finding a barrier they would turn back and spawn along the sand bars. As sand bars are not the ideal spawning grounds for this king of fish millions of eggs were lost."

MAYOR OF ST. JOHNS INVENTS NEW BED
Works Out Contrivance That Disappears Into the Wall When Not in Use.

A "DISAPPEARING BED," invented by Mayor Hinman, of St. Johns, newly-elected, may make him more famous than his new job. At his lodging-house may be seen this invention that has attracted the attention of many residents of St. Johns. It is somewhat like the regulation folding bed, it simply disappears against the wall of the room and leaves the whole space of the room for the occupant. The bed, when in use, stands on the floor; but when made up and not in use, it is neatly folded solidly against the wall until night, when it is taken down. Mayor Hinman has no patent on his invention and all are welcome to copy. Wanting something of the sort, he worked it out.

MORE CHEAP RATES
For the National Convention of Christian Churches to be held in Buffalo, October 12 to 17, the Canadian Pacific has announced a special round trip rate of \$4.50. This will be the last opportunity, this season, to purchase excursion tickets to Eastern Canada. Make your sleeping car reservations now. Tickets good for stopovers, with long time limit. For full particulars regarding routes, through sleeping car service, etc., apply to address F. R. Johnson, P. & P. A., Portland, Or.

DAILY METEOROLOGICAL REPORT.

PORTLAND, Sept. 16.—Maximum temperature, 73 degrees; minimum, 47. River reading, 3.2 feet. Total precipitation, 0.4 inch. Fall of 0.1 of foot. Total precipitation, 5 P. M. to 5 P. M., none; total since September 1, 1.81 inches; normal, 0.70 of an inch. 1.11 inches. Total sunshine September 16, 50 minutes; possible, 10 hours and 34 minutes. Barometer reading (reduced to sea-level) 30.2 P. M., 30.24 inches.

WEATHER CONDITIONS.

The high pressure area over the North Pacific States is losing its strength, and

If your teeth are fit, chew, chew, chew, until the food is liquid and insists on being swallowed.

If teeth are faulty, soften Grape-Nuts with hot milk or cream, or allow to stand a minute soaking in cold cream.

"There's a reason," as follows:

Grape-Nuts food is in the form of hard and brittle granules, intended to be ground up by the teeth; that work not only preserves the teeth but brings down the saliva from the gums so necessary in the primary work of digestion.

Many people say (and it is true) that when they eat Grape-Nuts they seem able to digest not only that food but other kinds which formerly made trouble when eaten without Grape-Nuts.

Chew!

"There's a reason" for

Hasty Nervous Chewing of Food the Cause of Dyspepsia

Grape-Nuts

Does your parlor look like your neighbor's? Or like ten thousand others?

OUR IMPORTED

Berlin Rugs

Are different. They are unique. They exemplify the Art Nouveau, a wide departure from the old designs. They are the very latest Rugs in pattern and color made in the world today.

If you buy a Berlin Rug your room will acquire individuality and distinction. It will be different from the other ten thousand.

Exclusive Carpet House

J.G. Mack & Co.

86-88 THIRD STREET

Exclusive Carpet House

PHIL METSCHAN, President and Manager.

Imperial Hotel Co.

Seventh and Washington Streets, Portland, Oregon.

European Plan - \$1.00, \$1.50, \$2.00 per Day.

FOR THE FAMILY

The Best Bitter Liqueur.

Underberg Bitters

Is good for one and all. A delicious drink—stimulates, appetizes and creates good temper. The happiest home is that where health is a matter of course—sickness unknown.

For half a century UNDERBERG Boonekamp BITTERS—"Always the same"—has been a boon and blessing to thousands of families.

It tones up the system and keeps it at "top-notch."

Enjoyable as a cocktail and better for you

Over 6,000,000 bottles imported to U. S.

At Grocers, Wine Merchants, Hotels, Clubs, Cigar and Restaurants.

BOTTLED ONLY BY H. UNDERBERG ALBRECHT, REIMS, FRANCE, GERMANY, SINCE 1846.

LUYTIES BROTHERS Gen'l Agents

Model Wine Cellars, 204 William Street, New York.

TILLMAN & BENDEL, San Francisco, Pacific Slope Distributors.

The barometer is now falling rapidly over Western Washington, and cloudiness has increased in that section. It is warmer everywhere on the Pacific Slope, and no rain has fallen except a few small showers at the entrance to the Straits of Fuca. Light frosts occurred this morning in Eastern Oregon and Southern Idaho, and the conditions are favorable for frosts again tonight in the same locality.

The indications are for fair weather in this district Monday except in Western Washington, where showers are probable.

PACIFIC COAST WEATHER.

STATION.

WIND.

State of Weather.

Barometer.

Direction.

Force.

Clouds.

Visibility.

Temperature.

Relative Humidity.

Dew Point.

Wet Bulb.

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MEETING NOTICES.

HAWTHORNE LODGE, NO. 111, A. F. & A. M.—State communication this (Monday) evening at 8 o'clock. Work in the F. & G. degree. Visiting brethren welcome.

WILLAMETTE LODGE, NO. 2, A. F. & A. M.—Stated communication this (Monday) evening at 7:30 o'clock. Work in M. M. degree. Visiting brethren welcome.

GAMBIA CHAPTER, NO. 27, O. E. S.—Stated communication this (Monday) evening at 8 o'clock. All O. E. S. welcome.

By J. T. Wilson, at microphone, 205 First st. at 10 A. M.; at 31 North Front st. at 2 P. M. J. T. Wilson, Auctioneer.

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