

Patronize "home industry" and induce your friends to do likewise. Ask your dealer for home-manufactured goods and insist on having them.



What Is a Knocker?

A "KNOCKER" is a pessimistic coward whose fears and forebodings, whose malicious innuendos and dire prophecies retard the natural, wholesome progress of a community. A "KNOCKER" is afraid of the shadows cast by his own warped understanding, and makes it his business to poison other minds with word pictures of the "graft," the "crookedness," the "monopoly," the "failure," "wreck" and "ruin" which he thinks he sees on all sides.

Why Are You a Knocker?

Perhaps you were born so; Perhaps you achieved the distinction through years of assiduous practice; Perhaps it was thrust upon you by associates who "knock" habitually, perpetually, incessantly.



When YOU SEND your money to other states for goods, it will be a long time in finding its way back.

THE MANUFACTURERS' ASSOCIATION

IS FORMED FOR THE PURPOSE OF FOSTERING, PROTECTING AND UPBUILDING THE MANUFACTURING AND PRODUCING INDUSTRIES OF THE STATE OF OREGON

Are You a Knocker?

Yes, YOU are a "knocker" if you do not think and speak well of your fellow-citizens, your city, your state and your country. YOU are a "knocker" if fear and folly and foulness are more real and more evident to you than courage and good sense and cleanliness. YOU are a "knocker" if you voice an ominous croak or savage snarl against every upward and forward movement that is proposed in your community. YOU are a "knocker" if you protest against the building of a railroad bridge across the Willamette River—you are so jealous of individual benefit you fail to see that the best interests of the entire community are served by such a structure. If "knockers" had had their own dismal way, Portland today would be without a bridge across the Willamette River. YOU are a "knocker" if you call Oregon the "Webfoot" or "Mossback" state. You are a "knocker" if you do not appreciate our splendid climate, our beneficent rains and all our other natural advantages, and do not speak proudly of them at all times and in all places. YOU are a "knocker" if you cry down and belittle every new enterprise that is proposed, because you think you have discovered "graft" and "dishonesty" back of its inception. YOU are a "knocker" if you do not believe and say that our city and state offer the greatest possible inducement to capital to invest in industrial and commercial enterprise. YOU are a "knocker" if you disparage successful enterprises and whiningly complain that such are monopolized by the "rich," and that "the people" never have an opportunity to share in the profits of lucrative, legitimate enterprise. When, for any reason, success and prosperity do not attend commercial and industrial enterprise, YOU are a "knocker" of the 33rd degree if you say "I TOLD YOU SO!" YOU are a hopeless "knocker" if you do not know that even the unsuccessful attempt to use our vast natural resources and stimulate industrial activity is a vital and inspiring contribution to progress compared with your mournful and abortive conclusions.

Are You a "Knocker?"

Manufacturers' Association

308 CHAMBER OF COMMERCE, PORTLAND, OREGON



The unbroken prosperity and growth of any state or section of country is very largely dependent on the success of its manufacturing industries.

Not for Knockers

STOCK in the PORTLAND REFINING & OIL COMPANY the best investment ever offered the people. SUBSCRIBE for it now. You can't do better. Don't miss this opportunity. It is the best you have ever had. Estimated percentage "of profit" of the Refinery shows an annual net gain of \$365,000 on a total investment of \$250,000. Do you know of anything better? It is an industry "established" by the people for the people. Get the PROSPECTUS and all information "you desire" at the office of Colin H. McIsaac, Secretary, Manufacturers' Association, 308 Chamber of Commerce, Portland, Oregon.

For Knockers: BOOST! Don't "Knock"



When you buy home-made goods your money circulates at home, gives employment to home people and enriches the entire community.

SEE OWN COUNTRY

Motto Which Western Men Offer Americans.

CONFERENCE AT SALT LAKE

Great Galaxy of Governors Distinguishes "See America First" Gathering—Plan of Publicity Proposed by Committee.

SALT LAKE, Jan. 25.—With an attendance which included the Governors of three states, representatives of official organizations of the leading cities of the West, prominent railroad officials and business men of prominence, the "See America First"



Gov. George E. Chamberlain, of Oregon.

conference began here today in Armory Hall. The opening session was devoted principally to speech-making. Ex-Governor Heber M. Wells and Governor John C. Cutler, of Utah, were among those who delivered welcoming addresses. Speakers who gave encouragement to the movement included Governor George E. Chamberlain, of Oregon; Governor Albert E. Mead, of Washington; Frank Pierce, of California; Major S. K. Hooper, general passenger agent of the Rio Grande Railroad, and Douglas A. White, of the Salt Lake route. Telegrams commending the movement were sent by Governor Brooks, of Wyoming; Governor Blanchard, of Louisiana; James J. Hill and other well-known men.

Chamberlain Leads Movement. Mr. Chamberlain, who called the conference to order, announced the appointment of the following committee on organization and order of business: Colorado, James F. Callibroth; Minnesota, E. J. Westlake; Montana, T. F.

Norrey; Idaho, J. M. Ingersoll; Washington, L. G. Monroe; Oregon, Tom Richardson; California, C. E. Edwards; Utah, E. F. Colburn; Missouri, J. A. Runyon.

On the recommendation of this committee, Fisher Harris, secretary of the Salt Lake Commercial Club was made



Governor John C. Cutler, of Utah.

permanent chairman; E. J. Westlake, Minneapolis, was made secretary, and as assistant secretaries James A. McColl, Missoula, Mont., and J. A. Runyon, of Kansas City, were named; also the following vice-chairmen: J. H. Richards, Boise, Idaho; L. W. Pratt, Tacoma, W. F. R. Mills, Denver; H. M. Calk, Portland; J. K. Parsons, Duluth; C. E. Edwards, San Francisco; T. J. Neary, Butte.

Resolutions inscribed: "See Europe if you will, but see America first," were conspicuous in the decoration of the hall, and nearly every speaker re-echoed this sentiment.

Plan of Publicity. The plan submitted in the convention this afternoon for attracting tourists to American points was prepared by a special committee and provides for a campaign of publicity through the press.



Gov. Albert E. Mead, of Washington.

schools and every other available medium. It was referred to a committee consisting of one member from each state represented.

The speakers at the afternoon session were: J. H. Richards, Boise, Idaho; L. W. Pratt, Tacoma, Wash.; Tom Richardson, Portland, Or.; Simon Bamberger, Salt Lake, and Fisher Harris, secretary of the Salt Lake Commercial Club.

DAVIS TRIAL DRAGGING ALONG

No Evidence of Special Interest is Brought Out.

PENDLETON, Or., Jan. 25.—(Special.)—The fourth day of the trial of C. P. Davis, ex-Deputy Sheriff of Umatilla County, who is charged with larceny of public money, brought forth no new evidence of the alleged falsifications by the defendant, and up to noon today the same quality of testimony was given as in the first three days of the trial. The examination of two new witnesses, Deputy Sheriff Joe Blakeley and Harry Fowler, consumed a large part of the afternoon, but their testimony threw no light on the case.

A wrangle between Prosecuting Attorney Phelps and J. A. Fee was had over the question of introducing an evidence that William Blakeley, ex-Sheriff, by whom the defendant had been employed as chief bookkeeper. The question was discussed at length and was finally taken under advisement by the court.

NO GOOD-BYE FOR CHILDREN

Woman Made Insane by Holy Rollers Is Sent to the Asylum.

WALLA WALLA, Wash., Jan. 25.—(Special.)—Mary Berg, a member of the Holy Roller sect, who was lodged in the County Jail last evening on charge of insanity, was today committed to the asylum at Medical Lake by Judge Brentz, of the Superior Court, upon the recommendation of Dr. V. C. Blalock and C. B. Stewart. She refused to answer many of the questions asked by the physicians, except in so far as they related to her religion.

PACIFIC COAST DEAD.

General John S. Harris.

BUTTE, Mont., Jan. 25.—General John S. Harris, long a prominent resident of this state, died this morning here of uremic poisoning. He was born in Vermont 21 years ago. His wife here survives him. General Harris came to Montana as Surveyor-General of the territory in President Arthur's administration. He served in the United States Senate as a member from Louisiana from 1869 to 1872, and was also prominent in California. He was a pioneer of Chicago, and removed from that city to Milwaukee, where he lived a number of years. In 1899 he was appointed receiver of the Snohomish-Tramway mines in Butte by the Federal Court, and removed from Helena to this city, which had since been his home.

Mrs. Mary Avery.

CENTRALIA, Wash., Jan. 25.—Mrs. Mary Avery, aged 73, died this morning at the home of her daughter, in Centralia. She had been an invalid several years. The funeral services will be held Friday in the Methodist Church.

DODGES THE LAW

Charge Against Washington Insurance Association.

CASE IS NOT VERY STRONG

Relationship With Board of Fire Underwriters of the Pacific Was Not Shown Conclusively in Olympia Hearing.

OLYMPIA, Wash., Jan. 25.—(Special.)—An attempt to show that a connection existed between the Washington Insurance Association and the Board of Fire Underwriters of the Pacific was the chief effort of the attorneys for the complainants in the insurance investigation today.

Lee McKenzie, chief surveyor of the Washington Insurance Association, was subjected to a rigid examination lasting the entire day, and at the close of the afternoon session the attorneys announced they had no other witnesses to question at this time. The investigation was thereupon continued until a date to be selected later, at which time the attorneys will appear for oral argument. In the meantime, both sides have the privilege of taking depositions in Seattle and Portland if they see fit.

Up to the close of today's hearing the only witnesses examined were President J. R. Mason, Secretary B. W. Baker and Surveyor McKenzie, of the Association. The attorneys for the company have contented themselves with only cross-examining the witnesses, and have introduced no testimony.

In addition, the complainants have offered evidence rate books and voluminous excerpts from the minutes of the meetings of the executive committee of the Washington Insurance Association. The documentary evidence is relied upon by them to prove a connection between the rate-making insurance organizations of San Francisco and the Washington Association.

The trend of the questions submitted to McKenzie today led to the belief that the complainants have been relying upon showing that the Board of Fire Underwriters of the Pacific has simply resorted to a subterfuge to evade the Washington anti-compact laws. It has been admitted that the board is the successor of the Northwest Insurance Association and other insurance associations of the coast, and that its principal purpose is to make and control rates.

McKenzie testified today that, after the passage of the Washington anti-compact law, the board amended its constitution so as to exclude jurisdiction over Washington. During the exhaustive examination of the witness, he was induced to admit that in specific instances rates had been made, and that the Washington association had been directed to establish them by what is known as the Washington advisory committee, of San Francisco. This committee is composed of five managers of insurance companies, who are also members of the Board of Fire Underwriters.

The attorneys for the complainants released the witness, with the apparent impression that this committee was appointed by the Board of Underwriters. Questions afterwards submitted by the Attorney-General brought out the positive statement from McKenzie that the Wash-

ington advisory committee was not appointed by the Board of Underwriters, and had no connection therewith, so far as he knew. He testified that the committee was appointed at a meeting of the managers of insurance companies doing business in this state.

McKenzie also declared that he knew of no compact among the companies who contribute to the support of the Washington Association, and that there was no agreement to observe the rate recommended by this association; that the principal purpose of the association was to provide a surveying department for the companies at a minimum of expense.

Asked why it was customary, then, for the agents of companies to submit their daily reports to the association, he said the principal object was to enable the association to classify all insurance risks taken as to amount, rate and other details. The association had the statistical committee, which at periods secured information from the various companies as to losses, and in this way the association was enabled to gain actual data as to risks, the adequacy of rates, and other information of value to the several companies.

Efforts on the part of the attorneys for the complainants to induce Mr. McKenzie to admit that he was actually working for the insurance companies were without success. He reluctantly assented to a sarcastic question put in the form of a suggestion by Attorney W. H. Stratton, that the contributions from the companies were a gift to the association, and that he was paid from moneys received in such form.

It is considered here that the case of the complainants was weakened today by the failure to show conclusively that a relationship exists between the Board of Fire Underwriters of the Pacific and the Washington Insurance Association, through the subterfuge of the Washington advisory committee.

ONLY WANTED IMMUNITY

SHERMAN SAID TO HAVE BEEN READY TO TESTIFY.

Alleged to Have Given Mayor of Tacoma a Bribe in Paving Contracts.

TACOMA, Jan. 25.—In the preliminary examination of Fred D. Sherman, charged with having paid Mayor Wright a bribe of \$6000 in connection with paving contracts, W. R. Rust, chairman of the citizens' committee, said George Milton Savage had come before the committee and said Sherman had paid the bribe while in the employ of the Barber Asphalt Company, and would come forward with testimony, if granted immunity.

Syco-Wasta-Capa.

BUTTE, Mont., Jan. 25.—A Miner special from Great Falls, Mont., says: Syco-Wasta-Capa, better known as Mrs. Edward A. Lewis, a Piegan Indian Princess and the daughter of the famous Piegan warrior, Chief Meek-I-Ap-Fy, is dead at St. Peter, Mont. Chief Meek-I-Ap-Fy was known to early settlers as "Heavy Shield" or "Cut Hand," and Mrs. Lewis is widely known to the pioneers of the state. Her husband, a white man, came to Montana in 1857, and was married to her in 1869. The latter was a remarkable Indian woman. She became a Catholic in 1870 and remained a devout member of the church as long as she lived, adopting the ways of the whites in her youth.

PEOPLE TO NAME SENATOR

BROWNELL INDORSES STATEMENT IN DIRECT PRIMARY.

Power of American House of Lords Must Be Conquered. He Says.

OREGON CITY, Or., Jan. 25.—(Special.)—The election of the people's choice for United States Senator is the single issue on which Senator George C. Brownell, of this city, will wage his candidacy for re-nomination and re-election as State Senator from Clackamas County. This much he announced today, when he filed with the County Clerk an official declaration that he will be a candidate to succeed himself as Senator from this county.

In addition to endorsing and approving statement No. 1 of the direct primary law, which pledges prospective members of the State Legislature to vote for the candidate for United States Senator who receives the greatest number of votes cast at the last preceding general election, Senator Brownell has directed that the words, "I will always vote for the people's choice for United States Senator," be placed after his name on the official ballot. Senator Brownell defines his platform as follows:

I have always advocated the popularization and election of United States Senators and the consequent of that power by the people is to be the next great advance of the cause of liberty in our country. The direct primary law of Oregon provides the way to take this power from those who have bought it in violation of the Constitution of the United States, and it is of such infinite importance, compared with other issues, that I sign statement No. 1 of the direct primary law as the greatest issue on which I ask nomination and election.

L. I. Porter, of this city, who will oppose Senator Brownell in the primary election for the nomination of State Senator, also filed his declaration today. Mr. Porter subscribes to statement No. 1 of the direct primary law, and agrees to support for United States Senator the candidate that receives a plurality of the votes cast at the general election preceding the convening of the State Legislature. In addition to voting for the election of the popular choice for United States Senator, Mr. Porter advocates "strict economy in state and county affairs; fair treatment but no favors to corporations in matters coming before the State Legislature, especially should corporations pay their just proportion of the burden of taxation." He asks that the following words be placed after his name on the primary nominating ballot: "Honesty in politics, honesty in corporate taxation, honesty in the Legisla-

Talk of Union High School.

SALEM, Or., Jan. 25.—(Special.)—Hood River and adjoining school districts are endeavoring to join in the erection of a union high-school building and a meeting will be held at Hood River Saturday at 10 A. M. to discuss the matter and decide upon a plan of action.

Objection to Name of Barr.

OREGON CITY, Or., Jan. 25.—(Special.)—Judge McBride today granted a decree of divorce to Nellie Willet from Bird Willet, alias Levi Barr. The principal complaint alleged by the woman was that shortly after her marriage to the defendant he sought to compel her to change her name to that of Barr. Plaintiff is allowed to resume her maiden name, Nellie Barr.

porate taxation, honesty in the Legisla-

W. W. Smith, of Parkplace, candidate for the Republican nomination as Representative, today filed his formal declaration, which is identical to that of Senator Brownell. In addition to Senator Brownell, L. I. Porter and Mr. Smith, George Randall and E. P. Carter, two other candidates for nomination as Representative on the Republican ticket in this county have pledged themselves to vote for the people's choice for United States Senator.

Others to file notice of their candidacy for various nominations at the direct primary nominating election in April were: Frank Newton, Republican, Coroner; J. K. Morris, Republican, Sheriff; Chaucey B. Ramsay, Republican, Recorder.

The purpose is to maintain a free public high school at the expense of all the districts participating. The superintendent of Public Instruction will attend the meeting.

Dr. W. Norton Davis

IN A WEEK

We treat successfully all private nervous and chronic diseases of men, also blood, stomach, heart, kidney and throat troubles. We cure STYPHILIS (without mercury) to stay cured forever. We remove STRICTURE, without operation or pain, in 15 days.

WE STOP DRAINS, spermatorrhoea and night losses by a new method, in a short time. We cure restores the sexual vigor of any man under 50, by means of local treatment peculiar to our process.

WE CURE GONORRHOEA IN A WEEK

The doctors of this institute are all regular graduates, have had over 20 years' experience, have been known in Portland for many years, have a reputation to maintain, and will undertake no case unless certain cure can be effected.

We guarantee a cure in every case we undertake or charge no fee. Consultation free. Letters confidential. Instructive BOOK FOR MEN mailed free in plain wrapper.

If you cannot call at office, write for question blank. Home treatment successful. Office hours, 9 to 5 and 7 to 8, Sundays and holidays.

Dr. W. Norton Davis & Co. Offices in Van Ness Hotel, 234 Third St., Corner Pine, Portland, Or.

MELLIN'S For the Baby FOOD. We will suppose that your baby is having a little difficulty with his food. Perhaps he "Throws it up" after eating. If you will use Mellin's Food, properly prepared, the result will be that the meal is retained, and baby gets the full value of the nourishment. — then he grows strong and sturdy. Send for our free book of "Mellin's Food Babies."