

HUBBARD PLEADS GOSPEL OF WORK

Roycroft Addresses Great and Enthusiastic Audience at the Exposition.

EXPOUNDS EAST AURORA

Lecturer's Theories, Much Advertised as Novel and Revolutionary, Present Old Thought in Striking Form.

An audience that filled all the seats on the lower floor and the greater part of the gallery of the large Auditorium on the Exposition grounds, greeted Elbert Hubbard, of East Aurora, N. Y., yesterday when he made an address upon the subject which he has emphasized above all else in his writings and his life—"The Gospel of Work."

- ORDER OF THE DAY, OCTOBER 5. 9 A. M.—Concert, De Caprio's Administration Band, Manufacturing building. 10 to 11 A. M.—United States Artillery Band, Government Terrace. 10 A. M. to 12 M.—Free moving picture shows, Interior Department, Government building. 10 A. M. and hourly thereafter—Free moving pictures, Nebraska Pavilion, Agricultural Palace. 11 A. M.—Free lecture on "Panoramic Colorado," Government building. 11 A. M. to 6 P. M.—Free lectures and moving picture shows, California building. 1 P. M.—Illustrated lecture on forestry, Interior Department, Government building. 2 P. M.—Illustrated lecture on Alaska, Interior Department, Government building. 2 P. M.—John McLaughlin day exercises, Auditorium. 2:30 P. M.—Organ recital by Professor F. W. Goodrich, Forestry building. 2:30 P. M.—Grand concert by the Ellery Royal Italian Band, Gray's Boulevard bandstand. (If weather is bad the concert will be given in Auditorium.) 3 P. M.—Illustrated lecture on the American Navy by Barry Butkley, Navy Department, Government building. 3 P. M.—Illustrated lecture on irrigation, Interior Department, Government building. 3:30 P. M.—Timber-testing exhibit, Government building. 3:30 P. M.—Illustrated lecture on Panama Canal, Navy Department, Government building. 3:30 P. M.—Concert by United States Artillery Band, Government Terrace. 4 P. M.—Illustrated lecture with moving pictures of Yellowstone Park, Interior Department, Government building. 4 P. M.—Concert by De Caprio's Administration Band, Oregon building. 4 P. M.—Abigail Scott Duniway day exercises, Oregon building. 6:30 P. M.—Grand electrical illumination of Exposition grounds. 7:30 P. M.—Grand concert by the Ellery Royal Italian Band, Auditorium. 11 P. M.—Gates close. 11:30 P. M.—Trail closes. Grounds dark. Further information may be obtained from official daily programme.

the room, anxious to shake his hand, at the close of the discourse. President Goode and Mayor Lane had seats upon the platform and C. H. McLean, on behalf of the Exposition management, introduced the speaker.

Mr. Hubbard spoke with an earnestness and directness that held attention. He used many gestures and his witty sayings kept his hearers in laughter and applause. In part he said:

Not a Condition of Mind.

"I have come to tell you something of the village where I live and the things it stands for. East Aurora is not, as some have contended, a condition of mind. It is simply an every-day country town with no wealth and no poverty. The feature which distinguishes it from other towns is the Roycroft shop, where we make books and things. We recognize that there are two ways to get away from competition, either to get an inferior article and sell it cheaper than the other fellow, or sell something better than anyone else can offer. We chose the latter, and are making books to sell from \$2 to \$150.

"But the vital point is this: These articles are all manufactured by unskilled labor, for there is no skilled labor in the Roycroft shop except that which becomes skilled after it is there. We employ the children of farmers. They have never been to college. There are no uneducated people in the true sense. People do not get education except in a small degree at college. You can send a boy to college but you cannot make him think. You may send a boy to Harvard for four years and after he comes back home have to support him all his life. They talk of the science of education, but the science of education resembles the law of heredity, which provides that a man may resemble his grand-mother or he may not. The best education comes from the university of hard knocks, of difficulty and of adversity. We become strong by bearing burdens.

"A man who illustrates the point I make is just been to your city. President Hill is not a college graduate, but he has built railways and built them better than any other man. He has made every man rich from Minnesota to the Coast who would take off his coat and work. I saw Hill once. I was with an Eastern college president and we were both upon the same errand—to get a pass. As long as college men wear titles and degrees have to ask favors of men who have never been to college there is no such thing as a science of education.

"America is beginning to open her eyes to the value of this practical edu-

cation. Because of it America is now the center of the world. Supremacy passed from Egypt to Assyria, on down to Greece, Macedonia, Rome, Venice, Spain, Holland, England and the United States. New York is now the financial center of the world, but changes come rapidly and you and I will live to see the day when the financial, literary and artistic center of the world will be right here in Portland, the Queen City of the West.

"Yes, education is something practical. That man is the best educated who is the most useful. The receipt for getting an education is to regard every man as your master in some particular. There is a great controversy as to what electricity is. One day on a street-car a sign which read 'Don't talk to the motorman,' suggested an interview. I asked the motorman 'What is electricity?' he said: 'It's the juice.' He knew. Moreover he knew how to apply his knowledge. He was an educated man. He was onto his job. That is all there is to education.

"Too much cannot be said upon the disadvantage of being born rich. The child brought up in luxury is a 'third rounder.' By that I mean a person who has taken the third degree and who has escaped the second one. He is an educated fool. Edward Everett Hale said: 'Put 12 prize men from Harvard on a sinking ship and they would all go down because they would not know how to build a raft.' A college education is all right in its place but the practical side should not be neglected.

"That is the side we are emphasizing at East Aurora. We not only have poor people there but we have some people who are not very nice. We accept the truant boys from schools and we have some salubrious and some women whom no one else wants around. We give work to every one who wants work and will work. The greatest lesson is to teach someone to do something for somebody. The individual who does most for other people does most for himself. We shall never do away with truancy and hobnobism until we have manual training in all public schools. Work once was considered a curse; later it was regarded as a necessity; now we know it is a privilege.

"We are living in an eternity now as much as we ever shall. God is with us now as much as he ever will be. Remember the week day to keep it holy. If you ever get into the kingdom of heaven it will be because you carry it in your heart. There is no devil but fear. Live one day at a time and do your work the best you can and be kind—and be kind."

HONORS A PIONEER WOMAN

Today Is Mrs. Abigail Scott Duniway's Day at the Fair.

The first living woman to be honored with a special day at the Lewis and Clark Exposition is Mrs. Abigail Scott Duniway, for whom today has been set apart. Mrs. Duniway is a prominent pioneer woman, who for years has worked in the interest of Woman's Suffrage and is one of the most widely known women in Oregon and has friends without num-



Mrs. Abigail Scott Duniway.

ber throughout the state and country. A large attendance is expected at the exercises, which will be held in her honor this afternoon in the Oregon building. The exercises will begin at 4 o'clock and will be followed by an informal reception at which all will be welcome. The Administration Band will render a special programme. The address of welcome will be made by President Jefferson Myers, of the State Commission. Response will be made by Mrs. Duniway. Refreshments will be served to all present.

The programme for the day has been arranged by a committee, of which Mrs. C. M. Cartwright, a life-long friend of Mrs. Duniway, is chairman; Mrs. M. A. Dalton, in charge of the music; Dr. Henry Coe, in charge of the speeches; Mrs. Sarah A. Evans, secretary, and Mrs. Dr. L. G. Johnson, in charge of the refreshments.

For Jefferson Day.

The management of the Lewis and Clark Centennial Exposition has issued



DR. JOHN McLAUGHLIN, THE FATHER OF OREGON.



HARRY MURPHY'S ANALYSIS OF ELBERT HUBBARD

Is the pilgrim from East Aurora, Fra Elbertus, lover of long hair and paradoxes, a second Moses or a colossal fraud? Here is an interrogation which threatens to supercede, as a National issue, the questions of reciprocity, finance, imperialism and the unnumbered other "isms" so lately agitating us, but now eroding in oblivion. This controversy received fresh impetus yesterday in Portland, when several thousand of our apostles of culture assembled at the Auditorium to see and hear the epigrammatic moralist with the protracted locks.

Whatever their decision may be, I'll venture to say that few, if any, of those who have seen or read Mr. Hubbard, regard him with absolute indifference—a conclusion that inevitably suggests that this is no common man.

After observing him at close range I am of the conviction that both sides in the polemical conflict are right—that is to say, each side represents half the truth. For if ever a body housed antitheses it is that of Hubbard. He is an idealist and a materialist, both pessimist and optimist. Loves money and loves humanity. His thin lips with equal facility radiate benevolence or tremble with sneers. He reveals in applause, yet is self-reliant. Indeed, the latter trait is his to a large degree and accounts in a considerable measure for the man's extensive following.

The philosopher's most remarkable and characteristic possession—his eyes—tell, in their restlessness, of a mobile and active mind. The burning intensity of these organs, however, is what strikes an observer most. Deep-set, brown and piercing—they are such eyes as a madman or a genius might be supposed to possess. A distinction without a difference Max Nordau might say. But I fancy that their possessor is not insane—or if so, he has thoughtfully selected a most remunerative phase of lunacy.

For the rest he is about 5 feet 10 inches and wiry of build; gesticulates little; speaks with a drawl; says he admires Bryan—with whom, by the way, he has much in common—grows his hair long behind and thin on top; wears a "hand-me-down" topped off with a tie, the area of which would supply some deserving youth with ample material for a suit of clothes.

a special invitation to the members of the Dixie Society of Oregon to attend the exercises in honor of Thomas Jefferson day, at 2:30 o'clock Saturday afternoon, October 7, in the Auditorium. Colonel James Jackson will be the orator of the day.

TO "FATHER OF OREGON"

Exercises at the Exposition Today in His Honor.

Honor will be paid today at the Exposition to the memory of Dr. James McLaughlin, one of the most prominent figures in the pioneer history of Oregon. Under the auspices of the Oregon Historical Society, exercises will be held in the Auditorium, beginning at 2 P. M. The assembly will be called to order by President W. D. Fenton. Robert Livingston will make an address of welcome and an historical oration will be delivered by F. V. Holman. The De Caprio Band will render a special musical programme and a vocal solo will be rendered by Imogen Harding Brodie. Mrs. Brodie is a great granddaughter of Samuel K. Barlow, who in 1846 built the first wagon road across the Cascade Mountains. A large turnout is expected to do honor to the man who is known far and near as "The Father of Oregon."

Such an array of feathered beauties has seldom, if ever, been seen in Portland. Poultry enthusiasts who have seen many other exhibitions say this one is of the best. To see it is to be impressed with the number of varieties of chickens in existence. Not only the choicest products of the Coast are there, but a large part of the United States is represented. There are chickens, pigeons, ducks and geese. The chickens lead in number and variety. There are American, Mediterranean, English, Polish, Hamburg and Asiatic chickens of an almost countless variety. Washington has the most entries, the total from that state being 34 chickens. Oregon has 33 chickens, and California 12. Then there are entries from Utah, Idaho, Missouri, Kansas, Nebraska, Wisconsin, Connecticut and Kentucky. Oregon, California and Washington are the exhibitors of most of the geese, ducks and pigeons.

The birds are arranged in neat tiers and displayed to the best advantage. They occupy two of the stables erected for the livestock exhibition. A small army of skilled attendants look after the simple wants of the fowls.

The judges were not able to begin work yesterday as arranged, owing to the failure of several experts to reach the city in time. This morning, however, the jury will begin its labors, and get through in two or three days. There is \$2000 in cash awards to be given out. Of this amount \$100 was set apart by the Exposition, and \$900 is made up in special awards offered by individuals, companies and associations. There are seven classes of awards, ranging from first to seventh. The cash prizes range from 50 cents to \$10. The competition will be chiefly between Oregon and Washington exhibitors and both sides are confident of victory.

Bauer a Great Pianist.

"He is a musician for whom the message of the composer is the primary consideration," declared James Hunter, of the New York Sun last year, regarding Harold Bauer. "There is a violin timbre in his touch, the warmest and most mellow heard since Paderewski. His ten fingers sing, sing in velocity, passages, chant in cantilena

BIRDS DRAW CROWD

Three Thousand Visitors Inspect the Poultry Show.

TWELVE HUNDRED FOWLS

Washington State Exhibitors Lead in Number of Chickens—Judges Today Begin the Awarding of \$2000 in Prizes.

PUBLIC LIBRARY IS BUSY

Useful Institution Circulates Nine Thousand Volumes in September.

Large Party Will Go

Commercial Bodies to Visit Lewiston-Clarkston Fair.

Special Train Will Stop at the Leading Towns Going and Returning.

Fire Partly Destroys Cottage.

Fire at 146 Tenth street at 5:45 o'clock last night partly consumed the cottage of Mrs. S. C. Ramage and would have done further damage but for the prompt arrival of the fire department. Fire broke out in three rooms at the same time leading to the belief that it was incendiary origin. W. H. Schultz, a roomer, discovered the fire and turned in an alarm. The fire was first discovered in one of the lower rooms, and immediately after in the bedrooms of two of the rooms in the upper story. The damage to the cottage will not be more than \$100.

Milwaukee Country Club.

Eastern and Seattle rates. Take Sellwood and Oregon City cars. First and Alder.

Pain in the side nearly always comes from a disordered liver, and is promptly relieved by Carter's Little Liver Pills. Don't forget this.

Arranged under the joint auspices of the commercial organizations of Portland, the excursion of Portland business men to the Lewiston-Clarkston Fair will be one of the most notable pilgrimages ever made from the metropolis of the Northwest to the interior. An enthusiastic meeting was held yesterday at the Portland Commercial Club, at which the itinerary prepared by the passenger department of the Oregon Railroad & Navigation Company was received and approved. Representatives of leading business houses pledged a total of 75 for the excursion train, and the quota of 75 for which provision has been made will doubtless be exceeded. Arrangements have been made for a complete special train, consisting of

SEEKS REVENGE ON FRIEND

Texas Writes Oregon Sheriffs About Alleged Murderer.

Death of Stephen Roberts.

GRESHAM, Or., Oct. 5.—(Special.)—Stephen Roberts, a pioneer of 1852, died at his home, one mile west of Gresham, this morning, after a brief illness. Mr. Roberts was born in Wayne County, Indiana, January 13, 1824. His father died in 1825, and his mother took her small family to Tazewell County, Illinois, when Stephen was 3 years old. There they lived until 1851, when they started on their long journey across the plains.

TAKE ADVANTAGE OF SIDE TRIPS.

Holders of certain Lewis and Clark tickets are entitled to 11-day one-fare tickets on the Southern Pacific as far south as Ashland. Particulars by asking at Third and Washington streets, Portland.

WILL PRESERVE OREGON'S DISPLAY

Non-Perishable Exhibits to Be Stored in State Buildings at Salem.

TO SELL FAIR BUILDINGS

State Commission and Exposition Company Expect to Realize Well From Sale of the Structures.

ADMISSIONS, 17,321. The turnstiles recorded 17,321 admissions yesterday.

Oregon's exhibits at the Lewis and Clark Exposition are to be preserved. An arrangement has been completed whereby they will be shipped to Salem immediately after the close of the Fair and distributed among the various public buildings. Here they will remain for the benefit of visitors, and will be in readiness for use at fairs and expositions of the future in which Oregon may care to participate.

This arrangement was announced yesterday forenoon by President Jefferson Myers, of the State Commission. The fixtures and furniture purchased out of the state's Exposition appropriation will be shipped to Salem. There it will be utilized by the various state offices. After a conference with Governor Chamberlain and Secretary of State Dunbar, President Myers said this course was decided upon in order to avoid sacrificing the property at public auction. The fixtures and furniture are in excellent repair and can readily be utilized at Salem.

Only exhibits that are not perishable will be retained, such as minerals, fossils, preserved fruits and vegetables, fish and game, educational, grains and grasses. The manner of distribution at Salem is not yet determined upon, although it is understood that an exhibit will be located in the penitentiary and another in the asylum.

Buildings That Will Be Sold.

The sale of the buildings at the Exposition is a matter that is holding the attention of Exposition officials. The state owns nearly every exhibit building at the Exposition. President Myers, of the State Commission, believes every one of the buildings will be sold. Some are already being advertised and will be opened on October 16. Thus far not a single bid has been received but it is known that a number of persons are ready to bid. The Forestry Palace alone will be withheld from sale. This great structure will be presented to the city. The buildings offered for sale by the State Commission are: Agricultural Hall, Foreign Exhibits, Oriental, Manufactures, Public Comfort and Oregon buildings.

These structures cost the state approximately \$225,000. It is believed the salvage will amount to more than \$50,000. The wood, decorative designs, plumbing material and other portable matter constitute the salvage. Bids on the buildings and furniture belonging to the Exposition corporation are to be called for early next week, according to an announcement made yesterday afternoon. The corporation owns the Fine Arts and Emergency Hospital, as well as several annex structures from which it is believed that \$20,000 can be realized. If satisfactory bids are received, Director of Works Oskar Huber will be instructed to demolish the buildings. He said yesterday that in case such action is necessary the buildings will not be taken down piecemeal as the cost of so doing would exceed the value salvage. It is Mr. Huber's intention to use a donkey engine in pulling in the walls after having first removed fixtures of value. The office furniture will probably be sold at public auction.

LARGE PARTY WILL GO

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TUMORS CONQUERED

Unqualified Success of Lydia E. Pinkham's Vegetable Compound in the Case of Mrs. Fannie D. Fox.



So-called "wandering pains" may come from its early stages, or the presence of danger may be made manifest by profuse menstruation, accompanied by unusual pain, from the ovaries down the groin and thighs.

If you have mysterious pains, if there are indications of inflammation or displacement, don't wait for time to confirm your fears and go through the horrors of a hospital operation; secure Lydia E. Pinkham's Vegetable Compound right away and begin its use. Mrs. Pinkham, of Lynn, Mass., will give you her advice free of all charge if you will write her about yourself. Your letter will be seen by women only.

"I take the liberty to congratulate you on the success I have had with your wonderful medicine. Eighteen months ago my monthlies stopped, and I felt so badly that I submitted to a thorough examination by a physician and was told that I had a tumor on the uterus and would have to undergo an operation.

"Soon after I read one of your advertisements and decided to give Lydia E. Pinkham's Vegetable Compound a trial. After trying five bottles as directed the tumor is entirely gone. I have Thompson's Powders, a physician and he says I have no signs of a tumor now. It has also brought my monthlies around once more, and I am entirely well."—Fannie D. Fox, 7 Chestnut Street, Bradford, Pa.

a baggage-car, dining-car, parlor-car and three standard Pullman sleepers. Cost of the trip will be \$7.50. Including three meals on the dining-car and sleeper. William McMurray, assistant general passenger agent of the O. R. & N., will personally take charge of the train, and W. E. Coman and Paul Shoup, assistant general freight agents of the Harriman line, will also be members of the party. Among the business and professional men who will go are H. L. Pitcock, F. W. Leadbetter, Herman Wittenberg, Walter F. Burrell, E. A. Sessions, W. C. Noon, J. J. Mack and representatives of the Marshall-Wells Hardware Company, Lang & Co., Frazer-Heggie & Co., Mason, Ehrman & Co., Hartman, Thompson's Powders, Townsend Creamery Company, Brennan Leather Company, Honeyman Hardware Company, American Steel & Wire Company, J. B. & Co., W. A. Wood, Heywood Bros. & Wakefield, Waterhouse & Lester, J. McCracken & Co. These were firms represented at the meeting.

Today those who were in attendance will call upon many other business houses. All are joining in the idea of a reciprocal excursion to Lewiston at the end of the Exposition with hearty sentiment for making it a success.

As the itinerary is arranged, stops will be made at Pendleton, Athena, Milton, Walla Walla, Prescott, Watsburg and Dayton, on the going trip, and at Moscow, Pullman and Colfax returning.

NOT THIS JOSEPH HAYES

Report That Photographer Is in Jail Is "Exaggerated."

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Stein-Bloch Smart Clothes. Argue as they will, one fact remains: Cotton-adulterated cloth will neither keep its shape nor wear satisfactorily under any conditions. Pure woolen cloth will. Stein-Bloch Smart Clothes are made of pure woolens, tested by the Wool Test, which is the beginning of all Stein-Bloch Clothes. LOOK FOR THIS LABEL. It stands for 31 Years of Knowing How. The Stein-Bloch Co. Wholesale Tailors, 130-32 Fifth Ave., New York. Tailor Shops, Rochester, N. Y.