


| The <br> Crattsman's <br> Art |  |
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## 272



## Threaten to Prosecute

Gillette Sales Co. Highly Incensed at Woodard, Clarke \& Co. for Selling Safety Ràzor at Cut Price.

The following excerpts from a letter from the Gillette Sales Co., New York and Chicago, are self-explanatory: gillette sales company

> Gentlemen-We Wre in posession of an advertisement in a daily
paper of your ceity in which $y$ bu announce that you will sell Gillette
Safety Razors at $\$ 4.49$. (What will they think when they see this Safety Razors
$\mathbf{\$ 3 . 5 9}$ offer?)
> Upon the subject of price mainteriance, it has been, and still is,
the policy of this company to maintain pries (sie!), and it has been
a matter of deep gratification to us that this policy has been approved matter of deep gratifieation to us that this policy has been approved
practically all of the dealers and jobbers throughout the country. The Gillette Safety Razor is of sufficient merit to warrant the
retail price of $\$ 5.00$, and the margin of profit is not sufficient to justify the dealer in selling at less than this price.
It has been and continues to be our practice refuse to sell to
any dealer who declines to maintain prices, and also to notify the wholesalers and jobbers not to sell to retailers who sell at less than
this price. It is our intention to send out our goods with notice at-
terhed to the effect the tached, to the effect that the razor is a patented artiele; the price is
fixed by the manufacturer and patentee at $\$ 5.00$, and that any one
selling at less price will be treated as an infringer, and will be proseling at less price will be treated as an infringer, and will be pro-
ceeded against by an injunction for damages. (Six Sics!11!1) question. Very truly yours, GILLETTE SALES COMP'ANY,
By Thomas W. Pelham, Vice-President.

The $\$ 4.49$, price mentioned, was merely one of the first reductions made. Before today we have sold these We have an ample and abundant supply of Gillette Safety Razors-a sufficient stock to assure that the $\$ 5$ price for this article is permanently dead so far as Port land is concerned.
which the razor can be bought for $\$ 3.59$. The public is invited to the obsequies.

Note the price, reduced from $\$ 5$ to

## $\$ 3.59$

## CHAMPION DOG BISCUIT

"He enjoys them better than any other dog biscuit." Read the following Portland testimonials concerning Champion
Dog Bisenit:
"I have tried sample reeeived from you, and have since purchased some, and find they give entire satisfaction ih feeding my dog.
He enjoys them far better than any other dog biseuit I have been
able to obtain, and they are proving satisfactory in every respeet. "I have used several kinds of dog biseuit. I think the Champio
is the best on the market, especially for puppies
'\$A. C. KELLEHER, 920 Mallory Street." WE ARE SOLE AGENTS

Smokers' Tooth Powder (Woodlark), keeps the teeth pearly
ite and the breath wweet. Per box, $\mathbf{2 5}$ cents.

> WOODARD, CIARKE \& 00 .
> FOURTH AND WASHINGTON

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 IN A WEEK

DR. W. NORTON DAVIS \& CO.

