

WOULD JOIN HANDS

Plan to Unite the Three Trade Bodies.

TWO APPEAR UNWILLING

Chamber of Commerce Would Take in Board of Trade and Manufacturers' Association, but These Two Bodies Are Shy.

The Portland Chamber of Commerce is of the opinion that it ought to be the father of the flock. The Manufacturers' Association thinks its own organization in its line and would be lost in the shuffle. The Board of Trade says it has all the business it can attend to, and that three organizations strengthen Portland's voting power abroad.

Once the Manufacturers' Association and the Board of Trade are started to bring all of the commercial bodies of the city under one head for the universal strengthening and benefit of all, but each of these smaller organizations is of the opinion that the other fellow wants the crown, and so the plan fails to be fulfilled.

It is now the eve of the annual meeting of the Chamber of Commerce and a new regime is promised for the coming year. W. J. Burns, who has filled the chair of the organization for the past year, will, in all probability, give place to William D. Wheelwright, who is expected to be elected tonight at the annual meeting of the members.

Favored by W. D. Wheelright.

Mr. Wheelright has progressive ideas, and in the event of his election to the office of president of the Chamber of Commerce, he will try to reach out to the other organizations.

The president that is to be would rather see one large and powerful commercial organization working in harmony and unity for the interests of the city and the state than three smaller, less powerful bodies, each contributing its part to the general good. It is therefore the plan of Mr. Wheelright and some of his friends to urge upon the members of the Manufacturers' Association and the Board of Trade the feasibility of a general amalgamation for the betterment of all. It will be suggested, if the programme is carried out, that the Manufacturers' Association and the Board of Trade both come into the fold and become integral parts of the new and enlarged Chamber of Commerce. It is recognized that each of the separate organizations has a distinct and special line of work to do for the promotion of the interests of the city and state, but it is thought this work can be carried on in conjunction with the general work of the Chamber of Commerce to better advantage than under the present system of separate organizations.

It is cited that the transportation committee of the Chamber of Commerce, at the present time, is made up of representatives reaching from Portland to Seattle, and the work done by that committee is and has been of great benefit to the Northwest. It has its secretary and carries on its business independent. To a great extent, the work of the Chamber of Commerce overlaps.

Would Not Lose Identity.

In like manner it would be possible to do good work if the Manufacturers' Association would come into the Chamber and become part of that organization. It would, in theory, be a committee of the absorbing organization, but would have its secretary, as at present, and its special work, as now, and the added advantage of the active and harmonious cooperation of the other divisions of the Chamber of Commerce. So with the Board of Trade.

This, in brief, is the plan outlined by Mr. Wheelright as the one which he and his friends will take up in the event of his election.

It seems, however, the plan is not met with favor by the other organizations. The Manufacturers' Association takes the stand that it has peculiar interests and special aims which it cannot afford to hand over to the Chamber of Commerce. The latter organization, it says, has a specialty of shipping and strictly business interests which it fosters by its policy. It has as its main aim the increasing of the imports and the exports of the port of Portland. It wants to establish retail and wholesale houses, to bring in immigration, to settle farms and do many other things, while the Manufacturers' Association has an entirely different line of work in hand. It is a body of producers of men who employ men, who manage factories and shops and mills. It is ever looking to add new producing plants to the list now established in the city and state. For these reasons its purpose and business is entirely separate and distinct and to go into the Chamber of Commerce would be to lose its identity and be submerged and dissipated. These are the opinions of C. H. McLean, the secretary of the association, who has done much to ward making the organization what it is.

Believes Time Has Chosen.

The Board of Trade takes the same view, though modified. J. D. Lee, its secretary, is willing to do anything to promote the general good of the city. He thinks the time is to be made subservient to the general good, but does not see that a consolidation at this time would be wise. In the future, he says, he and his friends will submerge each office with work which can best be done apart and in separate organizations. And again, in the opinion of Mr. Lee, three organizations have more to do than to be merged into one.

In securing the conventions which have been voted to Portland during the coming year, the votes of the three organizations, given in harmony, had more weight than the vote of the consolidated Chamber of Commerce would have had.

For these reasons it seems that there is little hope of the plan proposed by Mr. Wheelright meeting with the favorable action of the other two organizations. It will be his endeavor, however, to show that such a move would be for the best interests of Portland, and he and his friends have hopes of being able to persuade the others to see the matter in the same light.

MADAME GADSKI IS TO RETURN

The Singer That Conquered Portland Hearts by Majestic Beauty of Voice.

Wednesday evening, January 12, will mark another great epoch in the history of music here in Portland, for on that date will occur the return engagement of Johanna Gadski.

The sale of seats for this notable occasion will open Saturday morning at 10 o'clock at Eilers Piano House on Washington street, and continue there until the night of the concert.

The First Baptist Church, where the recital is to be given, will look as it did on the night of Schumann-Heink's second recital, as the demand for seats has been just as great.

Say "No" when a dealer offers you a substitute for Wood's Sarsaparilla. Insist upon Wood's.

The Meier & Frank Store

Annual Clearance Sale—Every Article Reduced

"Peninsular" Stoves and Steel Ranges at Clearance Sale Prices—Basement We Are Sole Portland Agents for the Famous "Ostermoor" Patent Elastic Felt Mattresses Our Entire Stock of Framed Pictures on Sale at One-third off Regular Prices

Men's Wear Specials

We're having an unusually strenuous Clearance Sale in our Men's Furnishing Goods Department—Seasonable, stylish apparel of all kinds marked at wonderfully low prices—Hosiery, Underwear, Neckwear, Gloves, Handkerchiefs, Suspenders, Hats, Umbrellas, etc., will be found included—Note these extra special values



Men's stiff-bosom Percale Shirts, new stripes, figures and dots, big variety to select from; \$1.00 values, each **67c**

All our \$1.50 colored-bosom Shirts, best patterns, all sizes, great special Clearance Sale value at **\$1.13**

Men's \$1.00 and \$1.50 Golf Shirts in the very best patterns and coloring, large assortment to select from, value extraordinary at, each **63c**

Men's Muslin Night Shirts, plain or trimmed—50c value, ea. **39c** 75c value, ea. **63c** \$1.00 values, each **89c**

Values up to \$12.00 all reduced.

Great special lot of Men's and Boys' Gloves and Mittens, extra values at, pair **39c**

Men's heavy Wool Ribbed Underwear, Shirts and Drawers, all sizes, extra special value **83c**

Handsome \$1.00 Neckwear in Imperials and Four-in-Hands, new patterns and colorings, great bargains **50c**

\$1.00 Mufflers, **73c** \$1.50 Mufflers, **\$1.15** \$2 Mufflers, **\$1.69**

Ruffled Swiss Curtains 98c Pair

300 pairs of Ruffled Swiss Curtains, seven patterns, 40 inches wide, 3 yards long, coin spots, figures and striped centers, plain ruffles, extra well made, remarkable Clearance Sale value at the low price of **.98c** 20-inch Oriental striped Pillow Covers, tassel on each corner, best **19c** 35c value, on sale for **19c** Chenille Table Covers, 2 yards square, large variety of colors with floral designs, best \$2.25 value **\$1.80** Three-Fold Screens **98c Each** 250 oak imitation mahogany and white Three-Fold Screens, filled with figured silkoline, reg. \$1.75 values **98c** 6-4 double-faced Tapestry Table Covers, 2-tone effects, reg. \$1.85 val. **\$1.29** Art Loom Tapestry Table Covers, Oriental patterns, two yards square, great bargain **\$2.40**



Carpets at Clearance Prices

Melrose Ingrains, best patterns, 65c value, for, yard **45c** 2-Ply All-Wool Filling, clearing price, yard **72c** All-wool extra heavy, extra super, 2-ply, \$1 grade, yard **81c** 80c Linoleum, elastic finish, square yard **68c**; 90c Linoleum **81c** square yard; \$1.60 Inlaid Linoleum, neat designs, **\$1.35** square yard; \$1.75 Linoleum, **\$1.55** square yard. 85c quality Smith's Hotel Brussels Carpets, yard **77c** \$1.00 quality Brussels, with or without borders, yard **85c** \$1.25 Windsor Brussels, will not fade, yard **1.05** Prosaic Velvets, the best Wool Velvet on the market, yd. **\$1.35** \$1.75 Royal Axminsters, elegant assortment patterns, yd. **\$1.44** Bigelow Axminsters, extra fine quality, \$2.10 value, yd. **\$1.89**

Kitchen Goods at Clearance Prices



All kinds of Kitchen and Cooking Utensils marked at saving prices during the great annual Clearance Sale—Thousands and thousands of useful and necessary articles the housewife requires can be secured at a minimum cost—Parties furnishing up will find it to their advantage to look here before buying elsewhere—A few extra special offerings:

- Crumb Tray and Scraper, set **12c**
- Round Nickel Trays, each **12c**
- Japanned Cuspidors, each **8c** Granite Cuspidors **28c**
- 1-Burner Lamp Stove for **40c**
- Chopping Knives, **15c**
- Chopping Bowls, **8c**
- Food Choppers, **80c**
- Clothes Hooks, doz., **12c**
- No. 8 Skillet, **36c**
- Wood Baskets, each, **60c**
- Fire Pokers, **8c**
- Stove Lifters, each **3c**
- Fire Shovels, **4c**
- Cake Turners, each, **4c**
- All Dinner Sets at greatly reduced prices.
- Nickel-plated Coffee and Teapots greatly reduced: 1-quart, 72c; 1 1/2-quart, 88c; 2-quart, **1.00** each.
- No. 3 Nickel-plated Tea Kettles for, each, **1.00**
- White Enamel Sauce Pans and Kettles, Berlin shape—2-quart, **48c** 4-quart, **52c** 3-quart, **48c** 6-quart, **60c**
- Deep White Enamel Sauce Pans—3-quart, **48c** 4-quart, **50c** 6-quart, **72c** 8-quart, **80c**
- Lipped Sauce Pans—1-quart, **20c** 1 1/2-quart, **24c** 2-quart, **28c** 3-quart, **32c**
- Galvanized Pails, **20c**
- Tin Pails, each, **15c**
- Wood Pails, each, **16c**
- Fiber Pails, each, **36c**
- Mopsticks, each, **12c**
- Serub Brushes, each, **12c**
- Asbestos Griddles, **28c**
- Common Irons, lb., **4c**
- Med. size Hammers, **11c**
- Mrs. Potts' Irons, set, **\$1.**
- All Woodenware, Tinware, Granite, Nickelware, etc., at Clearance Sale Prices.
- Asbestos Irons, set, **\$1.40**
- Iron Handles, each, **8c**
- Warranted Wringers, each, **1.50**
- Galvanized Wash Tubs, each, **48c**
- Wash Boards, each, **34c**
- 100 feet Wire Clothes Line, **28c**
- Dover Egg Beaters, each, **5c**
- Clothes Baskets, each, **40c**
- Covered Roasters, each, **32c**
- French Strainer & Urner's \$3.00 Shoes, box calf, valour calf, patent calf, vici kid, lace or Blucher, for, pair, **\$3.65**
- Men's \$4.00 Shoes, all leathers, best styles, pair, **\$3.50**
- Men's \$3.00 Shoes, all leathers, best styles, pair, **\$2.85**
- Men's \$3.00 Shoes at, pair, **\$2.50**

The Meier & Frank Store

Annual Clearance Sale—Every Article Reduced

February Delineator now on Sale at the Butterick Pattern Department, 15 Cents a Copy Artistic Picture Framing to Your Order at One-fourth off Regular Prices—Second Floor Custom Shade and Drapery Work Our Specialty—Best Materials and Workmanship

Portland's Leading Cloak Store

The leading garment store of the Northwest—A metropolitan showing of ready-to-wear apparel for women who want the newest and best at fair prices—The response to our Clearance Sale announcements is most gratifying—A plain statement of facts backed by the merchandise people want has brought to us the greatest January cloak business in our history—The only store in the city displaying satisfactory varieties in this season's most desirable garments—The pricing on every line is so decidedly low that you cannot fail to be delighted with the saving to be effected if you buy here—No trouble to show goods



All Suits at Clearance Sale prices. All Costumes and Wraps at greatly reduced prices.

All Cravettes at exceptionally low Clearance prices. Walking and Dress Skirts at Clearance prices. All Tourist Coats at low Clearance Sale prices. All Silk and Wool Waists at Clearance Sale prices. Silk, Sateen, Moreen and Alpaca Petticoats at low prices. Tea Gowns, Kimonos and Wrappers at Clearance prices. Entire stock of Fur Coats and Scarfs at very low prices. Children's Garments at exceptionally low prices.

DRUG SUNDRIES AT CLEARANCE SALE PRICES

- Mennen's Talcum Powder, **12c**
- Lyon's Tooth Powder, **12c**
- Camelline, **20c**
- Wisdom's Robotine, **20c**
- Cherry Tooth Paste, **20c**
- Oriental Cream, **17c**
- Pasteurizing Tooth Paste, **12c**
- Holmes' Frostilla, **12c**
- Capillaris, **20c**
- Hierpicide, **20c**
- Brightline, **20c**
- Florida Water—large, **33c**
- 25c Smelling Salts, **14c**
- Violet Ammonia, **11c**
- Colgate's Talcum Powder, **11c**
- Sheffield's Dentifrice, **11c**
- Rubifacem, **11c**
- Woodcut, **11c**
- Vaseline Cold Cream, **8c**
- Gloving Cleaning Fluid, **12c**
- Mota Balls, pound, **4c**
- Huyler's Cocoa Butter, **6c**
- La Blanche Face Powder, **20c**
- Pozzoni's Face Powder, **21c**
- Java Rice Powder, **21c**
- Williams' Shaving Stick, **18c**
- Fairy Soap, dozen cakes, **35c**
- Kirk's Glycerine, box, **17c**
- Buttermilk Soap, box, **11c**
- Armour's assorted, box, **8c**
- Kirk's Juvenile, cake, **12c**
- Woodbury's Facial, cake, **15c**
- Pear's Soap, cake, **11c**
- Cuticura, 10c cake, three cakes to a customer, **30c**
- Packer's Tar Soap, cake, **12c**

Men's and Women's Footwear

Greatest Clearance Bargains Ever Known

Thousands of dollars' worth of women's, men's and children's standard Footwear being cleaned up regardless of cost—We are anxious to reduce the stock to about one-half present proportions before inventory and have made prices that should create the liveliest selling of the year—Shoes of guaranteed style and quality

- 800 pairs J. & T. Cousins fine Shoes for Women, broken lines in good styles; regular \$3.50 and \$4.00 values; best leathers; we may have your size; pair **\$2.18**
- Women's \$5.00 and \$6.00 fine Shoes, patent calf, patent kid, fine vici kid, French heels; very best styles and remarkable value at the low price of—pair **\$3.48**
- Women's patent calf and patent kid Shoes, welt soles, lace and Blucher styles, best \$3.50 values, in all sizes, value extraordinary at, pair **\$2.48**
- Misses' vici kid and box calf Lace Shoes, best models—1 1/2 to 2, \$2.00 values, **\$1.42** pair. 8 1/2 to 11 for, pair **\$1.22**



Men's Fine Shoes

French, Shriner & Urner's famous Footwear for Men. \$4.50 Vici Kid, kid-lined, double sole, Blucher style, for, pair **\$4.45** \$4.00 Patent calf, lace, double sole, for, pair **\$3.50** \$4.00 Full Dress Shoes, patent calf, at, pair **\$3.50** French, Shriner & Urner's \$3.00 Shoes, box calf, valour calf, patent calf, vici kid, lace or Blucher, for, pair **\$3.65** Men's \$4.00 Shoes, all leathers, best styles, pair **\$3.50** Men's \$3.00 Shoes, all leathers, best styles, pair **\$2.85** Men's \$3.00 Shoes at, pair **\$2.50**

Mechanics' Shoes Reduced

- Men's \$2.00 Kangaroo and Kip Creedmore Buckle Shoes, pair, **\$1.49**
- Men's \$3.50 Tan Russia, 9-inch Shoes, **\$2.55**
- \$4.00 12-inch Tan Russia Shoes, pair, **\$3.39**
- \$5.00, \$5.50 Tan and Black Viscol sole Shoes, 12 and 14-inch top, great value, pair **\$3.92**
- \$3.00 Tan Grain, Seal and Kangaroo Shoes, great special values at, pair **\$2.42**
- \$2.50 Veal Calf, Kangaroo and Kip Creedmore Shoes, best styles, pair **\$2.07**

Clearance Sale Blankets, Comforters

Low temperature the past few days has emphasized the need of more bed coverings—You will find our stock the largest and best in the city and complete with every good style and grade—The Annual Clearance Sale means a saving you will appreciate on every Comforter and Blanket you buy here



10-4 White Wool Blankets, with colored borders, great special value, pair **\$3.83** Three great special lots of full-size Comforters, laminated cotton filled, great values at **\$1.07, \$1.29, \$1.70**. All our high-grade Silk and Sateen-covered Comforters are marked at Clearance Sale prices. Third Floor. \$7.00 extra large All-Wool White Blankets, colored borders, grand values, pair **\$5.55** Full size fine California Blankets, mottled gray, great special value, pair **\$4.65**

White and Gray Wool Blankets, extra heavy, full size; great value, pair **\$1.95** Silkoline-covered Comforters, laminated cotton filled, immense variety and all great values at \$1.70, \$1.95, \$2.30, \$2.65. Extra fine Silkoline-covered Comforters, downline filled, best patterns and colors, great values at **\$2.30, \$3.05** Silk and Sateen-covered Comforters, eiderdown filled, largest and best display in the city **\$4.65 to \$25.00** Brass and Iron Beds at Clearance Sale prices. Springs, Mattresses, Pillows at clearance prices. Carpets, Rugs and Matings, our entire mammoth stocks at greatly reduced prices. Third Floor.

"Willamette" Sewing Machines

AT CLEARANCE PRICES

"Willamette" Sewing Machines are far superior to "Agency" machines sold for double the money—Every one fully guaranteed for ten years—Easy running—Box or drop head, also cabinet model—Complete set of attachments—Demonstrator who will give free instructions until you are an expert in the running of the machine, as well as in the use of the attachments—Parties of good credit can arrange for the payment of \$5.00 down and \$1.00 weekly—The great Clearance Sale offers an exceptional opportunity to secure a high-grade Sewing Machine at a small cost

\$15.00 Willamette Sewing Machines **\$12.95** \$20.00 Willamette Sewing Machines **\$15.25** \$22.50 Willamette Sewing Machines **\$19.25** \$26.50 Willamette Sewing Machines **\$22.75** \$35.00 Willamette Cabinet Machines **\$28.75** \$10.00 Willamette Hand Machines **\$ 8.50** \$ 5.00 Willamette Junior Machines **\$ 3.75**



Trunks and Traveling Bags

- 16-in. high Oxford full grain Bag, lined; brass lock and catches, **\$3.63**
- 24-inch leather-covered Suit Case, lined-lined, best \$3.50 value, for, **\$2.77**
- 24-inch full Cowhide Suit Case, brown canvas lined with shirt folds; brass lock and catches; best \$5.00 value, **\$6.27**
- 32-inch duck-covered Trunk, waterproof, painted, hard wood strips, steel clamps, Excelsior lock, heavy straps; set-up tray; \$8.50 value, **\$6.90**
- 24-inch Steam Trunk, basswood box, canvas-covered, hard wood strips, extra heavy bolts, cloth-lined; Excelsior lock; \$9.50 value, **\$7.85**
- 18-inch full stock Club Bag, leather-lined with pocket; brass lock and catches, **\$1.93**

Every Article in the Store Reduced

Men's and Young Men's Clothing

Men's, young men's and boys' Clothing of the best fashion and material marked at manufacturing cost during the great Annual Clearance Sale—Assortments will be found equal to the best in the city and the values superior—If you have clothing needs to supply this is the store you are looking for

- \$10 Suits... **\$ 8.60** \$15 Suits... **\$10.85**
- \$20 Suits... **\$15.95** \$22 Suits... **\$18.15**
- \$25 Suits... **\$19.65** \$35 Suits... **\$28.90**

All Overcoats Greatly Reduced

- \$15.00 Overcoats **\$11.65**
- \$20.00 Overcoats **\$16.25**
- \$25.00 Overcoats **\$19.75**
- \$18.00 Overcoats **\$14.35**
- \$22.50 Overcoats **\$18.85**
- \$35.00 Overcoats **\$28.90**

All our fancy and white Vests, Bath and Lounging Robes, Smoking Jackets, Full Dress Suits, etc., at clearance prices. Men's \$2.25 Trousers, pair **\$1.90** Men's \$2.50 Trousers, pair **\$2.23** Men's \$3.00 Trousers, pair **\$2.60** Men's \$4.00 Trousers, pair **\$3.45** Men's \$5.00 Trousers, pair **\$4.10** Men's \$7.50 Trousers, pair **\$6.45** Entire stocks of Boys' and Young Men's Suits, Overcoats, Raincoats, Waists, etc., at low clearance prices. January "American Boy" now ready for distribution to boys holding purchase cards. Second Floor.

