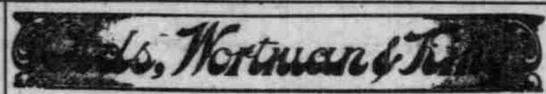
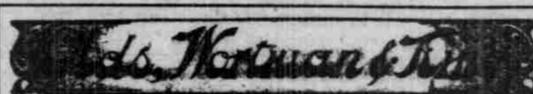


THE BIGGEST STOCK OF DOLLS AND TOYS IN ALL THE NORTHWEST LIES SPREAD OUT IN PORTLAND'S NEW, PERMANENT TOY SHOP AND DOLL FAIR—Fourth Floor. Only steel, fireproof building in the city—three big commodious electric elevators. Have a care where the crowds gather, especially where the children are concerned, that the buildings are safe. Beware the fire-traps. OUR TOY AND DOLL STORES ARE SAFE AS THE HOME.

The "Different Store"



Kris Kringle's Christmas Shops Are Open 'Long the Fair-Way'
Portland's Largest, Foremost Store



Arbiters of Fashion and Standard Setters of Quality

A Word to Our Helpers

From today on we'll all—to use a classic phrase, and alter it to fit—be up to our knees in Christmas business. We're going to offer a bit of advice to our new store-folk, culled from that given by a leading and successful Eastern merchant to his employes last Christmas season, and it's apt:

HUNDREDS OF NEW people come into the store life at this holiday season. Some will take root, develop, expand—become valued members of this business family. Some will soon drop out. To them the world will seem heartless and employers unappreciative. These people will say bitter things—and feel all the bitterness they say.

That's the course of things—and is to be expected.

But also to be deplored.

The young man or young woman with a position—with a chance and a foothold—is luckier than the heir to thousands. With strong mind in strong body any boy or girl, man or woman, can make a creditable success in this world. If they fail, the fault is theirs—and not to be blamed on hard-hearted employer or the coldness of the world.

How many of our new young friends will "size up"?

Don't stub your toe on the old rocks that have caused so many stumbles—keep your eyes open. The rocks to shun are—Falsehood, Impudence, Inattention, Dishonesty, Carelessness, Untidiness, Idleness, Tardiness, and this most dangerous old fellow—

"I'm doing more than I'm getting paid for."

The man or woman is doomed who tells employer, "I'd do more if I got more."

No employer ever believed that—he'd be a fool to.

Monday Millinery Chat

HELLO! IS THIS THE OLDS, WORTMAN & KING STORE? YES! All right, this is "Central"—hold the wire—long distance wants you.

"Hello!—Olds, Wortman & King's? All right, this is Fashion's home; she wants to talk to you as her Western representative." And the message came. Violet is in season for millinery. Smart dressers in Eastern style centers are agreed as one on its adoption—and violets are abloom in the beautiful millinery gardens on second floor—they've

been lately transplanted to the new Annex grounds, where lots of daylight will aid in growth. Violets for hats and gowns.

Special Values in Bunches—Exquisite Violets that mock nature so closely she herself might call them her children. At special prices today, 10c, 19c, 25c, 39c up to \$1.49 the bunch.

Trig and Jauntly Sailors, trimmed in violets, new turbans and dress shapes, with garniture of the same pretty flow-ers; special values today for \$2.49, \$3.49 and \$4.98.

A GREAT SPECIAL MONDAY SALE OF \$1.00 TO \$3.00 UNTRIMMED HATS FOR 49c.

See Washington-Street Window Show.

500 of the season's newest, smartest styles; fine French felts, scratch felts, turbans, sailors and dress shapes in black, white and every wanted color. Not a hat in the lot less than an extra dollar value, many included of the \$3 values. The biggest hat bargain this season—today at 49c.

Lamps at Special Prices

Light the Way to Third Floor Christmas Shops Today.

SPECIAL SALE OF HANDSOME GAS, ELECTRIC AND OIL LAMPS

Beautiful and artistic Lamps, which will help to brighten your home—at prices which will not greatly lighten your pocketbook.

OIL LAMPS—Lamps worth 90c for 49c—Very neat lamp, vase of solid color, with shade to match, value 90c, special at 49c.

Lamp with decorated base and shade to match, value \$1.25; special at, each, \$7c.

\$1.15 for Lamp worth \$1.60—Lamp with cast brass foot, vase and shade, with neat floral decorations, value \$1.60, special at, each, \$1.15.

\$1.39 for Lamp worth \$2.00—Lamp with heavy brass foot, 10-inch shade, vase and shade decorated, to match, value \$2.00; special at, each, \$1.39.

\$2.19 for Lamp worth \$3.50—Lamp with brass foot, center draft burner, 60-candle power light, and vase and shade decorated to match; value \$3.50; special at, each, \$2.19.

GAS LAMPS—We have a large assortment of Gas Reading Lamps, priced from \$2.55 to \$35.00. They are all included in this special sale. Below are quoted a few prices:

Our \$3.45 Lamps, special at, \$2.55
Our \$3.70 Lamps, special at, \$2.75
Our \$4.20 Lamps, special at, \$2.98
Our \$7.95 Lamps, special at, \$6.10

These Lamps are complete, with decorated shade, burners, mantle and six feet of tubing.

ELECTRIC PORTABLES AND READING LAMPS—Complete with decorated shades.
Our \$3.75 Lamps, special at, each, \$2.70
Our \$5.50 Lamps, special at, each, \$4.10

Prices on these Lamps range from \$2.70 to \$40.00. A very choice line of figures with one, two and three lights.



ALL GOODS BOUGHT TODAY, TUESDAY OR WEDNESDAY, BY PATRONS HAVING AN ACCOUNT WITH THE HOUSE WILL BE CHARGED ON DECEMBER BILLS

Yes, You Can Shop by Phone With This Christmas Store if You Wish—Call "Exchange 12"—But

The phone is merely a matter of convenience. It's a matter of **ADVANTAGE** for you to come to the store and **SELECT IN PERSON** from the immense Christmas stocks. Shopping in the larger Olds, Wortman & King stores is a delight you can ill afford to miss. Additional incentives are printed below for your coming here today. Add these "MONDAY SPECIALS" and Holiday attractions to the full page list published yesterday and you'll own it a duty you owe yourselves to become guests today of **PORTLAND'S LARGEST, FOREMOST, RELIABLE STORE.**

Grand Salons—Second Floor.

DESPERATE SITUATIONS CALL FOR DESPERATE MEASURES OF RELIEF.

The Apparel Stores Are in Trouble! Will You Lend a Hand of Help? The Reward Is Great—Help Today!

Were you to buckle about your body a belt heavy with gold coin, go rowing upon the river, be overtaken by a squall and your boat capsized, plunging you into the current, the heavy money belt dragging you down—What would you do? Cry for help first, then try and rid yourself of the belt—money and all—wouldn't you? Exactly our position in the great apparel stores. We started out with heavy stocks upon a fair season—then came the "squall" in the shape of contractors who, nearly a season behind, jump in on us in the midst of busiest selling and upset our plans, turn our fixtures topsy turvy, scatter the garments all over the great second floor, move 'em here, there, everywhere, and keep us all working overtime to keep them out of harm's way—from carpenters who are tearing down here and building up there, leaving a trail of painters in their wake. We're in it for fair. Now to get out. Help! We've unbuckled the money-belt—stocks—and throw the gold to you—profits and part of costs, for your help in rescuing us from the dilemma. It's one of two things, pack up, and shut up the suit and wrap shop for two or three weeks or turn the goods over to wearers at a mere fraction of their way. We've adopted the latter course and start today upon **A DESPERATE SLAUGHTER SALE OF WOMEN'S HIGH-GRADE GARMENTS!** HELP yourselves at these absurdly low prices from the splendid stock. Keep your eye on these announcements for this week; 'twill pay you generously for your watchfulness. **SPECIAL TODAY ONLY.**

These Petticoats Are in the Way \$10.00 and \$12.00 Silk Petticoats \$4.98

Handsome Taffeta Silks and Chiffon Taffetas. Petticoats are in graduated accordion-plaited ruffles, tucked flounces and accordion-plaited flouncings with ruchings, walking and dress lengths, blacks, whites, light blues, navys, pinks, reds, browns, tans, helios, greens and all the popular changeable effects. Best \$10.00 and \$12.00 values ever shown—today only \$4.98. See these splendid Skirts in a Washington-street display window.

FOUR BIG SALES TO LAST THREE DAYS

Suits, Waists, Costumes, Furs

\$25.00 and \$28.00 Suits for

\$14.85

All the newest materials, trimming effects and superb workmanship. The smartest of the holiday season's tailored suits, new arrivals and best actual \$25 and \$28.50 values in the city for \$14.85

CLEARING SALE OF TAILORED WAISTS. MUST BE GOTTEN OUT OF THE WORKMENS WAY. \$1.98 values for... \$1.98
Handsomely tailored flannels, alpaca and new granite cloths; reds, tans, navies, blacks, grays, blues and browns. Of exquisite workmanship and finish. Styles both plaited and tucked. Very smart and serviceable.

SENSATIONAL SALE OF EVENING COSTUMES AND THEATRE GOWNS. Beautiful Gowns, \$20 to \$250 values, in crepe de chine, etamines, velvins, aburans, etc. etc. etc. fancy necks, spangled gowns, all-over lace, etc. in all the wanted dainty fashionable shadings and colorings, all the newest of a later season's ideas. Blacks, whites, tints and colorings—reduced as printed—
\$ 20 Gowns at... \$ 14.85 \$ 75 Gowns at... \$ 26.25
\$ 25 Gowns at... \$ 18.75 \$ 100 Gowns at... \$ 73.00
\$ 35 Gowns at... \$ 26.25 \$ 125 Gowns at... \$ 83.75
\$ 45 Gowns at... \$ 33.75 \$ 150 Gowns at... \$ 112.50
\$ 60 Gowns at... \$ 45.00 \$ 250 Gowns at... \$ 181.25
And 18 in between values at prices proportionately reduced.

FURS ON THE BARGAIN TABLES—COATS AND NECK FURS. THE COATS—Electric seal, nutria or black marten trimmed.
\$25.00 Coats... \$19.85
\$32.50 Coats... \$24.35
\$35.00 Coats... \$28.25
\$45.00 Coats... \$33.75

NECKPIECES—Electric seals, black coney, sable and Isabella possum and black martens, lined with beautiful Siberian squirrel, with silk cord, tassels and tails—reduced as printed—
\$ 7.50 values at... \$ 5.00 \$ 15.00 values at... \$10.45
\$10.00 values at... \$ 6.95 \$ 18.50 values at... \$12.35
\$12.50 values at... \$ 8.35 \$ 20.00 values at... \$12.35

See tonight's and tomorrow morning's papers for additional list of bargains in other garments.

Big Values in the Baby Shop

Children's eoru or navy linen Mother Hubbard Aprons, tape bound and shoulder straps; ages 1 to 8 years; regular price 50c; special at... \$32c
Infants' soft sole shoes in all the pretty combinations of colors; sizes 1 to 4; regular prices 50c; special at... \$34c
If economy is a necessity, turn your steps to our Children's Wear Department today. One-third off on all wool dresses, in an endless variety of styles and materials, including Buster Brown, Russian and Peter Thompson regulation sailor suits. Ages 1 to 14 years.
Regular values... \$1.25 \$1.50 \$1.85 \$2.25 up to \$22.00
Special at... \$.84 \$1.00 \$1.24 \$1.50 up to \$14.77
With many between prices.

Economy Pearls Along the "Fair-Way"

Better come pearl-fishing today—bring a basket to take home bargains.
50c for Needle Cases worth \$1.25—Fine leather Needle Cases, satin lined, silver mounted, a large assortment of best English needles in each. Value \$1.25—Special at, each, \$5c
50c instead of 50c for Shell Side Combs—Best quality Shell Side Combs, smooth finish. Value 50c—Special at, each, \$35c
10c each for Shell Hair Retainers—Cresting waster. Russian and Peter Thompson regulation sailor suits. Ages 1 to 14 years. Regular values... \$1.25 \$1.50 \$1.85 \$2.25 up to \$22.00
Special at... \$.84 \$1.00 \$1.24 \$1.50 up to \$14.77
With many between prices.

LEATHER GOODS IN THE NEW ANNEX. 50c for Buster Brown Belts—Buster Brown patent leather Belts in black, red, white and brown—new shape, dip front. Price, ea. 50c \$1.25 for Velvet Hand Bags worth \$2.00—Black velvet Hand Bags, Boston style, black seal leather trimming. Value \$2.00—Special at, each, \$1.25
50c for Crush Leather Belts worth \$1.00—Crush Leather Belts in black, brown and tan, all sizes. Value 50c—Special at, each, \$35c
40c instead of 45c for Belt Buckle Sets—Fancy gold and oxide Belt Buckle Sets, back and front pieces—All new. Value 45c—Special at, each, \$35c

Back Combs worth \$1.00 for 50c—Fancy white mounted Back Combs. Value \$1.00—Special at, each, \$50c
Buttons Hooks and Shoe Horns worth \$1.00 for 50c—Sterling silver handle Shoe Horns and Button Hooks. Value \$1.00—Special, ea. 20c
50c for Hat Brushes worth \$1.00—Ebony Hat Brushes, silver mounted, curly hair. Value \$1.00—Special at, each, \$50c

Warm Bed Millinery for Cool Night Dress

Beds get cold, just like humans, and humans get cold from the under-dressed beds—in sympathy, as it were. No reason for not keeping the beds in which we spend a third of our lives well dressed—when prices on bedding are reduced this way.
SPECIAL SALE OF BEDDING OF STERLING QUALITY
Fourth Floor—Sixth-Street Annex.
\$3.12 for Blankets worth \$4.00—All-wool silver-gray Blankets, 11-4 size, soft and fine, with crocheted edge finish, best \$4.00 value; special at, pair, \$3.12
Only \$4.55 for Blankets worth \$6.00—All-wool Blankets, Oregon make, Vicuna brown in color, 12-4 size, extra heavy, close woven and silk bound; our \$6.00 grade; special, pair \$4.55
\$5.60 for Blankets worth \$7.00—Extra fine Oregon wool white Blankets, 12-4 size, of select wool and soft as down, silk-bound, would make a handsome present; regular \$7.00 value, special at, the pair, \$5.60
\$2.83 for Comforts worth \$3.50—Genuine Downline Comforters, filled with genuine Texas cotton, silkline covered; regular \$3.50 value, special at, each, \$2.83

A MOST ATTRACTIVE RUG SPECIAL

Only \$1.98 for Sofa Rug worth \$2.75—Axminster Sofa Rugs, handsome and a choice furnishing for any room; regular \$2.75 value; special at, each, \$1.98

CORSETS SPECIAL TODAY

Special sale of Royal Worcester "Bon Ton" Corsets, including 4 different models, high and low busts and medium long and short over hips, made of black Italian cloth, white English coutil and pink, blue or white figured broche silk. Sizes from 18 to 30. Regular prices to \$5.50; special at... \$1.89

Ready in the Christmas Shoe Store

THERE'S MANY A BARGAIN AFOOT ALONG THE FAIR-WAY TODAY. "Bide-a-wee" in the Shoe Store Today. Specials.

\$2.98 for Women's Shoes worth \$5.00—
Women's Shoes in patent colt or patent calf, with double soles, neat round toes, military heels and matt or bright kid tops; built to withstand the wet weather, value \$5.00; special price, pair... \$2.98

\$2.89 instead of \$3.50 and \$4.00 for Men's Shoes—Men's Shoes, made of calf or vici kid, with double extension soles, Blucher or Bal. styles, made for Winter wear, values \$3.50 and \$4.00; special for today at, the pair... \$2.89

Women's \$3.50 Shoes for \$2.67—860 pairs of Women's Shoes in newest styles and best leathers, with turn or welt soles, neat round toes, concave, opera or military heels, new Fall lasts, regular \$3.50 value, special at, the pair... \$2.67

\$1.77 for Women's Shoes, worth \$3.00—Women's Shoes for street wear in vici kid, with heavy double soles, round toes, military heels and patent tips, good \$3.00 value, for today, special at, pair... \$1.77

Shoe for Misses and Children, made of box calf or vici kid, best School Shoes—
Sizes 6 to 8, value \$1.50, special, pair... 98c
Sizes 8 1/2 to 11, value \$1.75, special at, pair... \$1.08
Sizes 11 1/2 to 2, value \$2.00, special at, pair... \$1.48

Boys' Shoes, of box calf, with heavy plump uppers and double soles—
Sizes 11 to 13, value \$1.50, special at... 98c
Sizes 13 to 2, value \$1.75, special at... \$1.08
Sizes 2 1/2 to 5 1/2, value \$2.00, special at... \$1.48

Men's House Slippers—What man, be he father, husband or sweetheart, is not pleased with a pair of neat, comfortable Slippers as a Christmas gift? We have a complete line of Men's comfortable House Slippers, in all leathers, black or tan; turn soles, broad, easy lasts, priced from \$1.50 to \$3.00 the pair.

Women's House Juliettes—Something decidedly new in House Juliettes for Women. These Juliettes come in fancy undressed kid, in black, brown or red, fur-trimmed with hand-turned soles; price, the pair... \$2.50

MONDAY BARGAINS IN "Petticoat Lane"

Sixth-Street Annex—Second Floor. Ladies' fine cambric Petticoats, 23-inch lawn flounce, 2-inch embroidery, insertion between 2 clusters of 12 tucks each, 7 inch wide embroidery edgings or 18-inch lawn flounce, 2 rows of fine hemstitchings between 3 clusters of 4 fine tucks each, 6-inch Val. lace edgings; regular price, \$2.50; special at... \$1.69

Ladies' flannelette Pajamas, trimmed in plain sateen at collar, cuffs and front, fancy braid frogs; regular \$2.50; special at... \$1.89

Centerpieces of all the new colored art materials, stamped and tinted in Oriental, floral and conventional designs, sizes from 24 inches to 36 inches. Prices from 35c to \$2.00. This week all at 1/2 PRICE

Last week brought us some more new Cushion Covers, Hardanger materials, by the yard or in plain and stamped squares. Open today at the Art Shop.

Special Today—Pretty Xmas Things in the Art Shop

Sixth-Street Annex—Second Floor.

Centerpieces of all the new colored art materials, stamped and tinted in Oriental, floral and conventional designs, sizes from 24 inches to 36 inches. Prices from 35c to \$2.00. This week all at 1/2 PRICE

Last week brought us some more new Cushion Covers, Hardanger materials, by the yard or in plain and stamped squares. Open today at the Art Shop.

LAST CHANCE AT THESE TIMELY BARGAINS IN THE Knitwear and Hosiery Shops

First Floor. Women's and Children's Underwear and Hosiery at prices that command attention.

An aggressive move to reduce stocks. The backward season, combined with generous buying, leads us with stocks too heavy to carry across the bridge into December, so we drop them here to you at prices you're bound to hit the Winter's needs at. It's a bit of good luck for you—that's all.

\$1.35 FOR WOMEN'S WOOL UNDERWEAR WORTH \$1.75. Women's Winter-weight all-wool Vests and Pants—the famous "Merode"—in white, silk crocheted trimmings, sizes 1, 4 and 5 Vests and 4, 5 and 6 Pants. Regular \$1.75 value—Special for today only... \$1.35

WOMEN'S UNION SUITS WORTH \$1.25 FOR 87c. Women's cream-trimmed cotton Union Suits, "Merode," with long sleeves, ankle length, or short sleeves, ankle length. Regular price is \$1.25—Special for today only at... 97c

WOMEN'S \$1.00 UNION SUITS FOR 69c. Women's cream-trimmed cotton Union Suits, fleece-lined, half-open front, long sleeves, ankle length. Regular \$1.00 value—Special for today only, at... 69c

75c INSTEAD OF 90c FOR WOMEN'S UNDERWEAR. Women's fine ribbed white and silver gray cotton Vests and Pants—good 50c value—Special for today only... 37c

\$1.15 FOR WOMEN'S EXTRA SIZE UNION SUITS WORTH \$1.50. A splendid chance for those who wear extra size underwear to secure a bargain. Women's extra size cotton Union Suits, "Merode," extra silk-trimmed, half-open front, long sleeves, ankle length—sizes 40, 42 and 44—best \$1.50 value—Special at, suit... \$1.15

\$1.19 FOR WOMEN'S WOOL UNDERWEAR WORTH \$1.50. Women's fine white and silver gray cashmere Vests and Pants, soft and fine. Regular \$1.50 value—Special for today only at, garment... \$1.19

WOMEN'S 75c WOOL UNDERWEAR FOR 50c. Women's natural wool-plated Vests and Pants, long-sleeve Vests and ankle-length Pants. Regular 75c value. Special at, each... 50c

CHILDREN'S UNDERWEAR WORTH 85c FOR 50c. Children's Swiss-ribbed Vests and Pants, three-fourths wool, in white. Values to 85c—Special for today only at, each... 50c

ONLY 25c THE PAIR FOR WOMEN'S BLACK RIBBED CASHMERE HOSE, SEAMLESS, WORTH 40c. 25c FOR WOMEN'S LISLE HOSE WORTH 50c. Women's black imported lisle Hose, Winter weight, full finished. 50c value—Special at, the pair... 29c

50c FOR WOMEN'S 60c HOSE. Women's black lisle Hose with black cotton soles—very fine—best 60c value—Special at, the pair... 35c

WOMEN'S 75c CASHMERE HOSE FOR 50c. Women's fine-grade black cashmere Hose, full finished, double sole. 75c value—Special at, pair... 59c

WOMEN'S COTTON HOSE WORTH 50c FOR 30c. Women's black cotton Hose, with embroidered boots, a large assortment and good 50c value. Special at... 30c

Bargains too numerous to mention in Children's Cotton and Cashmere Hose. Counter in center aisle, first floor. Ask for them.
WOMEN'S 15c GARTERS FOR 8c. Women's side Garters in black, pink, blue, gold and cardinal elastic, with frill edge. 15c value—Special at, the pair... 9c