

Olds, Wortman & King

The "Different Store"

Olds, Wortman & King

Portland's Style Shop

Olds, Wortman & King



THE RIGHT REV. BISHOP POTTER.

# The Bishop, the Bargain Table and this Store

## A Post-Sunday Sermon for Monday Breakfast Reading

His Reverence, Bishop Potter, in a recent talk before the Consumers' League, declared: "You cannot buy anything on the bargain counter without finding on it, if your eyes are sharp enough, a stain of blood somewhere." Whatever may be our agreements with or differences from that reverend gentleman in many matters is not for discussion here. We must all allow, however, that the Bishop is a high-minded, pure-principled man and believes thoroughly and sincerely in all he does and says. A broad-gauge man in the highest sense and imbued with deepest intellectuality and practical Christianity. However, like us all, weak mortals, he is but human and shares with us the heritage of all humanity—the art of making and saying mistakes. We take exceptions to the reverend gentleman's remark as above quoted. If the reverend doctor knew as much about modern storekeeping as he knows about religion he wouldn't have said what he did, sacrificing truth to epigram.

## The Facts in the Matter Are

That the price of goods on the bargain counter and the price originally paid for them have very frequently no relation. The bargain counter is replenished, not with goods made cheap by extortion from the worker and consequently sold cheap to the dealer, but with goods that the manufacturer or retailer is, for various reasons, ready and willing to sell at a sacrifice. Under this heading comes goods perhaps slightly mused, articles whose season is closing with a maker but really only opening with the retailer, ends and oddments of lines, and lines which the manufacturer or retailer is ready to go out of. IT REQUIRES LITTLE ARITHMETICAL KNOWLEDGE to figure that if a hundred dozen of an article has been sold at a profit, the dealer may well afford to let a remnant of a few dozen go at bargain prices and still be ahead on the transaction. Again, stores of largest output always stand to get greatest bargains, and most of them. Just as the hundreds of streams, creeks and rivulets flow into a river and the river, in turn, into the sea, so does a store like the OLDS, WORTMAN & KING organization distribute the greatest quantity of good merchandise sold at less than usual prices. BARGAINS—the real—are a legitimate outcome of present-day methods of production. THE OLDS, WORTMAN & KING definition of a bargain is—Something desirable and worth its full value, but which is priced for less. The addition of the Sixth-Street Annex Stores this week makes this PORTLAND'S LARGEST STORE. It has always been its best. We print today another page of DEPENDABLE, WANTED BARGAINS, which, added to yesterday's full page catalogue, forms THE MOST STUPENDOUS LIST OF BARGAINS EVER PRINTED BY A PORTLAND STORE.



PORTLAND'S LARGEST, FOREMOST STORE.

### Monster 3 Days' Sale of Women's Knit Underwear, Hosiery

- Underwear and Hosiery Aisles—First Floor.
- WOMEN'S \$1.50 CASHMERE UNDERWEAR FOR \$1.19—Women's fine Cashmere Vests and Pants, white and blue gray, silk tape and silk finish, long-sleeve vests, ankle-length pants; best possible \$1.50 value, for three days, Monday, Tuesday and Wednesday only, special at, garment ..... \$1.19
  - 35¢ FOR WOMEN'S COTTON UNDERWEAR WORTH 50¢—Women's Jersey ribbed Winter-weight, cream-tinted cotton vests and pants, splendid 50¢ quality; special for Monday, Tuesday and Wednesday only, each ..... 35¢
  - WOMEN'S \$1.25 COTTON UNION SUITS FOR 95¢—Women's fine white cotton union suits—"Merode"—high neck, long sleeves and high neck, short sleeves, ankle length; regular \$1.25 value, special at, suit ..... 95¢
- A FINE CHANCE FOR THE STOUT WOMEN.
- \$1.15 FOR WOMEN'S "MERODE" UNDERWEAR WORTH \$1.50—Women's extra size merino vests and pants, white, extra silk trimmed, medium weight, long-sleeve vests, ankle-length pants; excellent \$1.50 value, special for three days only, each ..... \$1.15
  - 49¢ FOR WOMEN'S COTTON HOSE WORTH 75¢—Women's black cotton outside hose, finished foot—our O. K. importation—sizes 8 1/2 and 9 only; regular 75¢ value, special for three days only at, pair 49¢
  - 55¢ FOR WOMEN'S HOSE WORTH 75¢ AND \$1.00—Women's black cotton hose, opera length, finished foot, full lengths; 75¢ and \$1.00 values, special for three days only at, pair ..... 55¢
  - 39¢ FOR WOMEN'S 50¢ HOSE—Women's black cotton opera-length hose, finished foot; regular 50¢ value, special at, pair ..... 39¢
  - 49¢ FOR WOMEN'S LISLE HOSE WORTH 75¢—Women's fine luster lisle hose with drop-stitch boots, full finished; big 75¢ value, special for three days only at, pair ..... 49¢
- MISSSES' AND CHILDREN'S UNDERWEAR—Misses' white and silver gray worsted union suits, Oneita style—a nice soft garment—
- |               |     |     |     |     |     |     |        |
|---------------|-----|-----|-----|-----|-----|-----|--------|
| Sizes         | 2   | 3   | 4   | 5   | 6   | 7   | 8-9-10 |
| Regular Price | 50c | 70c | 75c | 80c | 85c | 90c | \$1.00 |
| Special Price | 50c | 55c | 60c | 65c | 70c | 75c | 80c    |
- 60¢ FOR CHILDREN'S \$1.00 UNION SUITS—Odds and ends in children's wool union suits; good value at \$1.00, special for three days only at, suit ..... 60¢

### Special "Moving Sale" Prices on Autumn and Winter FOOTWEAR



- WOMEN'S \$5.00 SHOES FOR \$3.26—Women's fine street shoes, in patent leather or patent kid, matt tops, military heels, plain or tipped toes, welt soles, either button or lace; regular \$5.00 value, special for Monday only at, the pair ..... \$3.26
- \$1.38 FOR SHOES WORTH \$1.75—"Old Ladies' Comfort Shoes" with good broad toes, hand-turned soles and flat heels, either congress or lace styles—good solid comfort in these shoes; regular \$1.75 value, special for Monday only at, the pair ..... \$1.38
- 83¢ FOR SLIPPERS WORTH \$1.25—Common sense comfort slippers, with flat heels, broad toes and hand-turned soles—just the thing to wear around the house; regular \$1.25 value, special for tomorrow only at, pair ..... 83¢
- \$3.08 FOR WOMEN'S \$5.00 SHOES—Women's patent kid shoes, with matt or dull kid tops, full Louis heels, hand-turned soles, neat toes, high arch lasts—five of this season's newest styles—very dressy shoes; regular \$5.00 value, special for Monday only at, pair ..... \$3.08
- WOMEN'S \$5.00 STREET SHOES FOR \$3.08—Women's shoes suitable for street wear, best patent kid vamps, matt tops, neat round toes, hand-welt soles, plain or patent tips, splendid shoes; regular \$5.00 value, special for Monday at, pair ..... \$3.08
- \$2.74 FOR WOMEN'S \$4.00 SHOES—Women's shoes of box calf or patent colt, matt top, Blucher or Ball style, flexible welt soles, medium toes, good high arched inlasts, outside back stays, patent or stock tips—good shoes for winter wear—worth \$4.00, special for Monday, pair ..... \$2.74
- \$1.68 FOR HOUSE JULIETTES WORTH \$2.50—Juliettes with rubber heels for house or hospital wear, or for nurses, neat round toes, hand-turned soles, fine soft kid uppers; regular \$2.50 value, for Monday only at, pair ..... \$1.68

### A Great Clearance Sale of Baby Go-Carts

- Fourth Floor.
- Go-Carts with patent foot brake, anti-friction wheel fasteners, cushion rubber tires, complete with parasol and cushion and all latest, newest improvements, reduced as printed—
- Best \$10.00 Go-Carts, today... \$ 6.25
  - Best \$15.00 Go-Carts, today... \$ 9.75
  - Best \$18.50 Go-Carts, today... \$11.75
  - Best \$20.00 Go-Carts, today... \$12.50
  - Best \$23.00 Go-Carts, today... \$14.75
  - Best \$25.00 Go-Carts, today... \$16.50
  - Best \$30.00 Go-Carts, today... \$19.50
  - Best \$36.00 Go-Carts, today... \$23.50
  - Best \$55.00 Go-Carts, today... \$32.50

## Across the Continent Flashed the Order "Sell Raincoats!"



From previous instructions received from our Miss Bernard—the woman buyer who buys women's apparel for this store, an undisputed authority on dress—we read between the two words of her telegram the welcome news that she has closed a purchase of mighty importance to Portland women, a purchase that places us in possession of over a thousand of the handsomest, swaggiest Raincoats a well-known, fashionable New York tailoring-house ever produced, and at a remarkable bargain price which enables us to offer our patrons

## Today, the Greatest Sale of Raincoats Portland Ever Knew

The advance guard of the immense purchase arrived on Saturday. Miss Bernard's telegram came just before closing time—too late for announcement in the Sunday papers—hence it has been "delayed in transmission" to you. But the SALE OPENS AT 8 A. M. TODAY. Miss Bernard has spent nearly two weeks of her time in New York, where she now is, in consummating the immense purchase. A doubt existed when she sent the first relay—today's offerings—of her obtaining the balance of the stock. The telegram settles the doubt, however, and the Raincoats must be kept moving—cramped as we are for room on the second floor. Other lots will be coming daily; they must flow out as fast as the source supplies. Better skim the cream today. 250 beauties in this shipment. The swaggiest, swaggiest Raincoats ever donned by woman. Fit for sunshine as well as rain. An all-weather fashion in waterproof garments. Stunning styles. Trim, trig and tailored. Cravenettes, Priestley's included, and handsome waterproofed or cravenetted silk and alpaca garments. Some swagger "Colonials" in the lot, with the blue and buff of the Continental Army. With all the new sleeve effects, the "Dolly Varden," "Peggy," "Bischoff," etc. The color line affords rich choosing, embracing grays, light to dark, Oxford, handsome mixtures of green, castor, covert, blues, royal and navy, champagnes, browns, black and white and the swell mannish effects. Superbly tailored; beautifully trimmed in contrasting velvets and broadcloths, fancy novelty silk braids, stitching effects and buttons, etc. Detailed description is foiled by vast variety. Profits are lost sight of in today's monster sale. The Olds, Wortman & King guarantee goes with every statement and every garment. The values are standard as set by America's leading, authoritative garment stores.

## Today Only We Offer These Matchless Bargains

- Better be early—only 250 in this lot and don't know just when more will come.
- |                                    |         |                                    |         |
|------------------------------------|---------|------------------------------------|---------|
| Best \$12.50 Raincoats, today..... | \$9.98  | Best \$25.00 Raincoats, today..... | \$19.35 |
| Best \$15.00 Raincoats, today..... | \$11.69 | Best \$28.50 Raincoats, today..... | \$21.98 |
| Best \$16.50 Raincoats, today..... | \$12.42 | Best \$32.50 Raincoats, today..... | \$25.95 |
| Best \$18.50 Raincoats, today..... | \$14.25 | Best \$36.00 Raincoats, today..... | \$27.55 |
| Best \$20.00 Raincoats, today..... | \$15.95 | Best \$38.50 Raincoats, today..... | \$29.95 |
| Best \$22.50 Raincoats, today..... | \$16.98 |                                    |         |
- 'Tis a Lifetime Opportunity! Grasp It! Today.

## Women's \$35 and \$38.50 Tailored Street Suits Special Today at \$26.35.

LACES—LACE SECTION, FIRST FLOOR—LACES.

**A PEARLESS RIBBON BARGAIN—First Floor.**

Ribbons worth 25c to 75c for 25c—Swell Dresden Ribbons, 4 inches wide, worth 75c; Glacé shot Ribbons, 4 1/2 inches wide, worth 25c; striped Ribbons in black and white and blue and white, 5 inches wide and worth 40c the yard—And a lot of Scotch highball Ribbons, all silk, 5 inches wide, wide satin border, especially adapted for cushion ruffles, worth 75c the yard. All for Monday and all week. At the special price of, the yard ..... 25c

Note—Not over 5 yards of one pattern to a customer.

**A GREAT SALE OF ODDS AND ENDS IN KID GLOVES.**

Glove Counter—First Floor.

30c for fine Kid Gloves, worth from \$1.25 to \$2.00—We have had a general sorting out of all the odd pairs of Kid Gloves we had in stock—all as good as they ever were. Styles correct and many different colors—all sizes in the lot.

These Gloves consist of our regular

- 2 clasp "Hector" at..... \$1.25 the pair
- 2 clasp Fisher at..... \$1.50 the pair
- 2 clasp Jovian at..... \$1.50 the pair
- 2 clasp Mentone, undressed at..... \$1.50 the pair
- 2 clasp Regatta at..... \$2.00 the pair
- 2 clasp Griffin at..... \$2.00 the pair
- 2 clasp Mochas at..... \$1.25 the pair

All go on sale Monday at 25c the pair

75c for Kid Gloves, worth \$1.00—All of our 2-clasp Magnet Kid Gloves, oversize sewed and padded fingers—a splendid \$1.00 glove—For tomorrow and Tuesday only. Special at, the pair ..... 75c

**A "NECK AND NECK" RIBBON OPPORTUNITY.**

25c for Ribbons, worth 50c and 40c—All silk and satin Taffeta Ribbons, 4 1/2 and 5 inches wide, all colors—pink, blue, red, old rose, cardinal, apricot, beaver, royal blue, maize, brown, cream, turquoise, green, black and white—Regular 50c and 40c values—For today and all week. Special at, yard..... 25c

## The Olds, Wortman & King Bargain Table

Children's Bonnets of Bengaline Silk, shirred back and over crown, full front, chiffon plaited and padded facing, colors tan, red, navy and white, all sizes; regular \$1.98 \$3.00, special

### Special "Moving Sale" Dinner Sets

- THIRD FLOOR.
- Every set in the house at SPECIAL SALE PRICES, to save moving into the new Sixth-Street Annex this week.
- DECORATED ENGLISH SEMI-PORECELAIN DINNER SETS—
- 50-piece Dinner Sets, value \$5.20, special at..... \$3.64
  - 60-piece Dinner Sets, value \$6.60, special at..... \$4.62
  - 100-piece Dinner Sets, value \$10.50, special at..... \$7.21
- OLD BLUE ENGLISH DINNER SETS—
- 50-piece Dinner Sets, value \$7.60, special at..... \$5.22
  - 60-piece Dinner Sets, value \$9.60, special at..... \$6.72
  - 100-piece Dinner Sets, value \$14.90, special at..... \$10.43
- ENGLISH SEMI-PORECELAIN DINNER SETS—Neatly traced with gold, new, fancy shapes—
- 50-piece Dinner Sets, value \$8.15, special at..... \$5.70
  - 60-piece Dinner Sets, value \$10.20, special at..... \$7.35
  - 100-piece Dinner Sets, value \$16.15, special at..... \$11.45
- AMERICAN SEMI-VITREOUS DINNER SETS—Chrysanthemum decoration in pink and green, with gold-traced handles and knobs—
- 50-piece Dinner Sets, value \$6.35, special at..... \$5.28
  - 60-piece Dinner Sets, value \$8.50, special at..... \$6.50
  - 100-piece Dinner Sets, value \$12.75, special at..... \$10.20
- GERMAN CHINA DECORATED DINNER SETS—
- 100 pieces in set, value \$20, special at..... \$15.95
- FRENCH CHINA DECORATED DINNER SETS—
- 100 pieces in set, value \$27.50, special at..... \$21.95
- OUR ENTIRE LINE OF HAVILAND DECORATED CHINA, OPEN STOCK PATTERNS, EITHER IN SETS OR SEPARATE PIECES, AT SPECIAL SALE PRICES!



## A Rare Bargain in the World's Best Corsets

In the Royal Worcester Salons, 5th-street Annex. Three very stylish and desirable numbers, from discontinued lines of the famous Royal Worcester Corsets, the finest models in the world for wear of American women, in the popular "Bon Ton" designs, with medium high bust and full over hips. Colors—black, drab and white. The best \$5 models, special at, pair ..... \$3.60

## Millinery Chief's Announcement

"Busy as Bees" is a term that could be most truthfully applied to the helpers in our Millinery workrooms. The hustle and bustle of the past few weeks in the salerooms cannot be compared to the struggle going on back of the scenes in the workrooms where our trimmers have been overwhelmed with orders and alterations. At times we have been dismayed and were on the point of refusing to accept any more orders for the time being. But, thanks to the apparently slack conditions at other stores, we were enabled to secure some of their best help and with this additional force we can now handle all work expeditiously and satisfactorily.

During this great rush our stock has been woefully neglected. We absolutely could not turn out the hats as fast as they were sold. But this trouble has also now been remedied with our additional workroom force; this branch of the department has received special attention during the past week.

Fifty swell new Hats make their appearance here today. To give a description of them would be most difficult, as there are no two alike—but rest assured—they are of the same high standard of perfection characteristic of Olds, Wortman & King Millinery.

TWO GREAT BARGAIN OFFERINGS FOR TODAY—As is our custom, we will hold our usual Monday bargain offerings, namely:

- 50 FUR TURBANS, appropriately trimmed with velvet, flowers, feathers, etc.; browns, grays, black and plain whites—Special value, each..... \$5.00

ANOTHER BARGAIN BLOOM FOR MONDAY BUYERS—

- 100 FUR TURBANS, handsomely trimmed in velvets, flowers, feathers, etc.; plain whites—An extra special Monday value at a choice for..... \$5.00

The exquisitely piquant and jaunty "CATHERINE COUNTESS SAILORS" continue to gain in favor, as does their beautiful, talented messmates; for street wear nothing could be prettier; price? popular..... \$5.00

## Special "Moving" Sale of Blankets and Rugs

- Fourth Floor.
- 50c for Oriental Laces, worth 75c and \$1.00—Oriental net top Laces—5 and 6 inches wide, worth 75c and \$1.00—Special for tomorrow at the yard ..... 50c
- Also a lot of Net Bands at special prices.
- \$6.75 FOR WOOL BLANKETS WORTH \$8.50**—Very fine all pure fleecy wool blankets, white with pink or blue borders, full size; regular \$8.50 value, special at, pair..... \$6.75
- \$3.35 FOR WOOL BLANKETS WORTH \$4.00**—Heavy wool blankets, mottled gray in color; regular \$4.00 value; special at, pair..... \$3.35
- SMYRNA RUGS.**
- \$1.28 FOR RUGS WORTH \$2.25**—Smyrna Rugs, all wool, double faced, 30x50 inches in size; good \$2.25 value, special at, pair..... \$1.28