

The Clearance Sale Prices
Continue During August!

Positively Every Article
in the house (except
goods alone excepted) is
Tremendously Reduced in
Price During This Month!

"Where the walls are
coming down"

"THE DIFFERENT
STORE"

FIFTH AND WASH-
INGTON STS.

Portland's
"Quality Shop"

Today—at 1 P. M.—
the Teachers' Contest
ends.

This Store Closes Every
Saturday during August
at 1 o'clock.

PICTURES THAT TALK!

LOOK ON THIS PICTURE—

THEN ON THIS



THE OLD'S, WORTMAN & KING STORE—Modern business methods and humanitarian spirit exemplified. Store closed at 1 P. M. on Saturdays during August—Employees off on healthful recreation, getting health and strength for next week's duties. It makes a better Sabbath observance not only possible but probable.

The "Old Fog" Store—Open all day and evening for "results." (1) Where—oh! where are the "manes"? Off on healthful recreation. Note the cobwebs? Where moth-eaten ideas are, there grow cobwebs. No wonder stocks grow ancient in such stores. See the poor, lonely clerk? There's more—you don't see. Pity 'tis, 'tis true. Reader, are you helping it along?

"AS OTHERS SEE US"

We append below a letter from one of Portland's leading and most influential citizens, a prominent and able attorney and respected, valued member of the City Government. It speaks for itself. We have hundreds of a similar nature received during the past month. Words of encouragement that are deeply appreciated.

Messrs. Old's, Wortman & King,
City.

PORTLAND, OR., Aug. 2, 1904.

Gentlemen—
I have your note informing your patrons that during the month of August your store will close every Saturday at 1 o'clock, thus affording your employees an opportunity for a half-holiday during the vacation period. I believe you are on the right course. It might cost you some money to do this (I hope it won't), but I desire to express my sentiments in regard to the matter and to inform you that during August no trading will be done by my family on Saturday afternoon in lines carried by you.

Very truly yours,
(Signed)

THANKS!

AN EDITOR'S OPINION

We value the following very highly, the more because it is the honest, straight-from-the-shoulder and next-to-the-heart opinion of an extremely bright, kind, caustic mind. It is an expression that neither coars, cash nor cudgel could influence. An unusual man, who has a mind and knows how to speak it. A man who lives close to the line, let the chips fall as they will. We refer to A. H. BALLARD, Editor of "THE GUIDE AND TOWN TOPICS," in whose last issue of August 1 we find the following editorial:

"It is a pleasure to speak frankly and in strong terms of appreciation when we see some deed of exceptional merit. The simplest terms are usually the strongest ones."

"In as simple and unequivocal language as possible we want to say that the Saturday noon closing rule of Old's, Wortman & King's Portland department store is the best, wisest and most meritorious deed that has yet been accomplished among this city's business firms. The humanitarianism indicated cements the affection of the employees and insures even a more loyal service in the future. The courage displayed is all of a piece with the qualities of leadership that are becoming household words for this establishment."

"In this age of rush the clerk's hours must be long and strenuous. When hot days come the house that says 'On Saturday go at noon and recreate yourself for Monday morning' is a good, a trustworthy, a wise house, one not only to be respected by the community, but to be upheld and applauded by every legitimate method of patronage and appreciation."

"We do not think it amiss in a newspaper of our class—that talks out its opinions utterly regardless of fear or favor—to speak openly in this way of the good acts of Old's, Wortman & King. We mean just what we say. We speak of it, for we desire general publicity for the fact. Kindness and decency are not dead yet among the higher class of merchants. And the day is drawing nearer and nearer when this very kindness and decency will be recognized as the soundest business policy for such great establishments as department stores. Only the very highest of their class are now in the lead, making precedents, as usual, for others to follow later on."

THANKS!

WONDERFUL ECONOMIES IN THE SILK STORE AND AMONG THE DRESS STUFFS.

Golden bargains nuggets for this store's Saturday buyers—8 A. M. till 1 P. M.
Silks for Saturday Half-Holiday Sale



Regular \$1.00 grade, 21-inch all pure silk Black Taffeta, splendid wearing grade, and good value at the regular price. Special for Saturday A. M. to 1 P. M. 60c yd.
\$1.00, 85c and 75c Foulards, in navy and black grounds, in neat dots and figures. Special for Saturday A. M. to 1 P. M. 75c yd.
Regular 50c grade of Corded Japanese Wash Silks, in all colors except white and black. Special for Saturday A. M. to 1 P. M. 24c yd.

DRESS GOODS

COLORED DRESS GOODS.
Great saving on Cream English Brilliante and Sicilians. An event to commemorate our Saturday 1 o'clock closing.

Our regular \$1.00 grade for... 60c yd
Our regular \$1.10 grade for... 60c yd
Our regular \$1.15 grade for... 87c yd
Our regular \$1.25 grade for... 80c yd
Our regular \$1.50 grade for... 95c yd
Our regular \$1.75 grade for... \$1.13 yd
Our regular 50c grade of Heather Suiting, mixed mohair, splendid for children and menswear; a good color assortment to select from. Special for Saturday A. M. only... 35c yd
Regular \$1.00 grade of Scotch Suitings and mixed Voile Stamines, all good, staple street colors. Special for Saturday A. M. to 1 P. M. 60c yd
BLACK DRESS GOODS.
54-inch All-Wool Vicuna; regular price \$1.50 per yard. Special Saturday A. M. to 1 P. M. 75c yd
58-inch English Black Brilliante, in plain and fancy weaves. Regular 50c quality. Special Saturday A. M. to 1 P. M. 35c yd

8 A. M. TO 1 P. M.—First Floor.
25c and 50c Medallions 16c and 34c
White and Black Lace Medallions, for trimming; regular 25c; special... 16c
Another line of Lace Medallions, regular 50c; special... 34c

Women's Garters in the Sale.

5 TO 1 O'CLOCK SATURDAY.
First Floor—Hosiery Aisle.
Ladies' Velvet-Grip Side Supporters, usual 15c value, in white only, per pair... 11c
Ladies' Sateen Belt Velvet Grip, regular 25c values, in white only, for Saturday... 14c pr
8 A. M. TO 1 P. M.—First Floor.

A Matchless Bargain in Wanted Wash Fabrics.

In the Wash Goods Aisle.
Ladies' Figured Dimities, Lawns and Batistes... 5c
2500 yards of Batistes, Lawns and Figured Dimities, so popular for hot weather dresses; regular 12 1/2c and 15c goods; special... 5c a yard

50c Dresden Ribbons 17 Cents.

8 A. M. TO 1 P. M.
A line of very pretty Silk Dresden Ribbons, with satin edges; also a lot of fine cushion ruffles. Regular 25c to 50c yard. Special... 17c yard

8 A. M. TO 1 P. M.
25c to 75c Veilings 19c Yard.
First Floor.
Chiffon or Net Veilings, in black, black and white, gray, brown, blue or white; regular 25c to 75c. Special... 19c yard

8 A. M. TO 1 P. M.
Women's 60c Lisle Hose 35c
First Floor.
Women's fine black lisle hose, light weight, very fine and soft, double sole, high spliced heels. Regular 60c; special... 35c pair

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25c and 50c Medallions 16c and 34c
White and Black Lace Medallions, for trimming; regular 25c; special... 16c
Another line of Lace Medallions, regular 50c; special... 34c

Boys' 25c and 35c Waists 17c

Boys' Blouse and Shirts, dark and light shades, very good quality. Regular 25c and 35c; special... 17c each

8 A. M. TO 1 P. M.
The Saturday Half-Day Specials on Fourth Floor.

\$2.25 Smyrna Rugs \$1.24
All-wool, double-faced Smyrna Rugs, 30x60 inches, fringed both ends; a veritable bargain. Regular \$2.25; special... \$1.24 each

\$27.75 Sewing Machine \$19.95
Standard Old's, Wortman & King Sewing Machines, with high arm, ball bearing, golden oak cabinet; guaranteed for 10 years; value, \$27.75. Special Saturday only... \$19.95 each

The same as above, antique oak cabinet, box top, 3 drawers; regular price, \$21; special... \$15.95
Box top, 5 drawers, regular \$14; special... \$17.20

8 A. M. TO 1 P. M.
Men's \$1.75 Summer Flannel Shirts \$1.09
Men's Summer Flannel Outing Shirts, in gray and blue striped flannel, a swell outing shirt. Regular \$1.75; special... \$1.09 each

8 A. M. TO 1 P. M.—First Floor.
\$8.00 Suit Cases \$5.00
Suit cases, in gun metal shade, nickel trimming, extra straps, very serviceable and slightly, and a genuine snap. Regular \$8.00; special... \$5.00 each

8 A. M. TO 1 P. M.—First Floor.
Women's \$3.50 and \$4 Shoes \$2.63
Women's Patent Kid Shoes, welt or turn soles, military or Cuban heels, stylish and sensible. Regular \$2.50 and \$4.00. Special... \$2.63 pair

8 A. M. TO 1 P. M.—First Floor.
Women's \$1.50 Satine Petticoats 97c
Black mercerized satine Petticoats, deep flounce, with 2 wide ruffles, with hemstitching. Regular \$1.50; special at... 97c

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This Store Closes Saturday at 1 P. M.

A Grand Half-Holiday Sale Today

The 13 1/2 Hours of Business of "Old Fog" Stores Crowded Into Five at This Modern Establishment.

As announced some time since, this store starts today upon a step that means a gigantic stride toward betterment in store service, by taking the lead, not only among Portland stores, but among all the stores of the Northwest, in adopting the Saturday half-holiday custom in vogue among all of the large Eastern houses of any prominence or standing in the Commercial World. Our position on the early-closing movement question is too well known to need further mention. In another column we append a few opinions of others, opinions that have vast weight in the community. We are glad of such encouragement, we have hundreds of letters of a similar nature as the one we publish. Thanks, friends; thank you all. The early-closing movement adopted by us, in the face of what seemed almost insurmountable obstacles, five years ago, has borne generous fruit. We are so well satisfied with the commendation received as to go a step farther now, and start today, on the Saturday Half-Holiday during the hot Summer months. We trust the move may meet with universal public approval; we sincerely hope we discommodate none in trading at their favorite store. As will be seen by a faithful perusal of the items below, we have gathered an aggregation of genuine bargain attractions, such as to leave no doubt in our mind but that we shall do more business from 8 A. M. until 1 P. M. today than any other Portland store will do in the 8 1/2 hours more they compel their tired helpers to labor, through the heat of day and darkness of night.

If you would find the greatest values in Portland,
If you would shop in her greatest, busiest store,
If you would really enjoy every moment of your shopping,
If you would profit handsomely at the same time,

If you have a fellow feeling for the thousands of patient store helpers who serve you faithfully and well all through the week and year—your brother and sister workers, come to Old's, Wortman & King's and do your Saturday buying today before 1 P. M.—when the store closes.

THE TEACHERS' CONTEST CLOSES AT 1 P. M. TODAY!

All votes must be in our ballot-boxes at or before that time in order to be counted. Result will be made known in Sunday papers. See Old's, Wortman & King's Sunday announcement.

A GREAT HALF-DAY SALE OF WOMEN'S Handsome Summer Suits TODAY AT HALF PRICE! \$6.50 to \$35 Suits and Dainty Summer Costumes Halved!



A clean sweep of all our bewitching, fetching Summer street and calling costumes. Every one in the house at and between these two prices included, of the Alpaca, Linens, Lawns, Organdies, China Silks and Nettings. In the swell whites, in beautiful lace-trimmed effects; blacks also, and tans, blues and linen colorings, in plaided, stitched and, in short, every style of trimming that's favored by Fashion. Many of these swell suits form timely offerings, as they are especially adapted for wear at next week's IRVINGTON RACES. Choose as you will, any and all, \$6.50 to \$35 values, at just... ONE-HALF PRICE

SATURDAY HALF DAY IN THE ART SHOP—SECOND FLOOR.

\$1.00 Table Covers 69c
Linen Burlap Table Covers, with 4 1/2-inch border of fancy art material, with fancy herringbone stitch; colors, red, green and tan; sizes, 40x48. Regular price, \$1.00; special... 69c

Bargains in the Shoe Section

First Floor.
Boys' Box Calf, sewed soles, full round toe, sizes 11 to 13; regular \$1.75; special... \$1.11
Sizes 13 1/2 to 2; regular \$2.00; special... \$1.21
Regular price, \$1.00; special... \$1.01
Sizes 2 1/2 to 5 1/2; regular \$2.50; special... \$1.61

8 A. M. TO 1 P. M.
Bargains in Little Every-Day Necessities.
First Floor.
5c GREEN CASTLE SOAP, 3c.
Large size cakes, green olive oil. Castile soap, hard milled; value, 5c; special... 3c cake
25c BATH SPONGES, 15c each
Large size Bath Sponges... 15c each
50c WRITING PAPER, 25c.
Cabinet box Writing Paper, in three assorted tints, 48 sheets Bond paper and 48 envelopes; value, 50c; special... 25c box
50c SCISSORS, 30c.
Ladies' Scissors, full nickel plated, guaranteed, sizes 6, 6 1/2 and 7-inch; value, 50c; special... 30c pair
5c BLACK HUMP HOOKS AND EYES, 2c.
Black Hump Hooks and Eyes, 2 doz. on card, medium size; value, 5c; special... 1c card
65c CUFF LINKS, 35c.
Men's fine gold-plated Cuff Links, plain or jeweled; value, 65c; special... 35c pair
35c BROOCH PINS, 20c.
Fine, brilliant Cut Rhinestone Brooch Pins, fancy assorted styles; value, 35c; special... 20c each

8 A. M. TO 1 P. M.
Women's \$3.50 and \$4 Shoes \$2.63
Women's Patent Kid Shoes, welt or turn soles, military or Cuban heels, stylish and sensible. Regular \$2.50 and \$4.00. Special... \$2.63 pair

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Women's Silk Shirtwaists at 1/2 Price, Too!

Every One in the House Included. Description would be useless, because the offering includes every Silk Shirtwaist here; whites, plain and fancy colors, including blacks. In every variety of rich and beautiful trimming effect known to this season's authoritative fashion makers. Splendid white wash silks—but every silk waist—you know the superb stock this house shows too well for description at further length. ALL—for one-half day—8 A. M. to 1 P. M. on Saturday.

\$3.50 to \$38.50 Regular Values at HALF PRICE!



\$1.40 Sugar and Cream 35c

Sugars and Creams, low, squat shapes; value, \$1.40; special... 35c per lb.

\$1.00 Salad Bowls 62c

Berry or Salad Bowls, value \$1.00; special... 62c each

Semi-Porcelain Dinner Sets

Brown or Green Decorations.
50-piece set, value \$4.50; special... \$2.85
60-piece set, value \$5.40; special... \$3.94
100-piece set, value \$9.60; spe... \$5.76
112-piece set, value \$12.00; spe... \$7.20
117-piece set, value \$15.00; spe... \$9.38

Children's 35c Aprons 24 Cents

Children's blue or brown and white Gingham Aprons, Mother Hubbard style, with sleeves large, wide; strings in back for bow; ruffled yoke; collar and sleeves trimmed with lace; ages 2 to 8 years. Regular price, 35c; special at... 24c

75c to \$2.00 Ping-Pong Collars 39c

8 A. M. TO 1 P. M.
First Floor.
Assorted styles in Ping-Pong Collars; also a line of collars with stole ends. Regular 75c to \$2.00; special... 39c each

Three Exceptional Values in the Millinery Shop

For a Half-Day Bargain Rush Today.
Extra Specials for Women and Children.

8 A. M. TO 1 P. M.
First Floor.
Our celebrated Chatham Gloves, for ladies, for street wear; black and London tan; in 2-clasp style; regular \$1.50; special... 95c pair

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\$5.50 Sumatra Straws \$1.49

Only about 30 in the lot. Don't blame us if you come late and find these bargains gone. These hats are of the finest grade of Sumatra straw, edges bound with narrow black velvet. Just the hat for outing wear; may be easily and quickly blocked in any shape; will wear for years. A high-grade hat at a very low price until sold... \$1.49

Children's 50c Campaign Caps 22c

For Saturday buyers. Handsome Flannel Caps, in navy, cardinal and white, with black enamel band and candidate's name in letters of gilt. Regular 50c values. Comely caps for outings or campaign wear; \$ to 1 o'clock today at... 22c each

Men's 40c Irish Linen Handkerchiefs 25c

8 A. M. TO 1 P. M.
First Floor.
Men's pure Irish linen hemstitched handkerchiefs, Richardson make, all widths of hems. Regular 40c value; special... 25c each

Ladies' \$1.50 Kid Gloves 93c

8 A. M. TO 1 P. M.
First Floor.
Our celebrated Chatham Gloves, for ladies, for street wear; black and London tan; in 2-clasp style; regular \$1.50; special... 95c pair

Teachers' Educational Contest Your Last Chance to Vote 8 A. M. to 1 P. M. Today

AT ONE O'CLOCK TODAY THE POLLS CLOSE. Positively no votes will be received after.

The Leaders at 4 P. M. Yesterday

Winifred Mosher, Harrison... 203.133
Mrs. M. Hiltabrid, Albion Cen... 157.041
Kate Fadden, Adkinson... 133.085
Suzanne Jones, Highland... 130.330
Total vote... 1,230,771
Final result in Sunday papers.