

IS IT A BOX TRUST?

Manufacturers Combine to Market Product.

MILLS OF TWO STATES UNITED

Competition Is Eliminated, and Prices Have Been Advanced—How One Agency Handles Business.

Box manufacturers of Oregon and Washington are now working under an agreement that reduces the cost of marketing their product and contributes to the profit of the business.

The purpose of the establishment of the said agency shall be to facilitate the distribution and sale of the manufactured product of the said manufacturers who are the principals under this agreement.

It is true that there have been no articles of incorporation for a trust, corporation, but the cost of marketing box materials has been materially reduced.

The "Northern Box Manufacturers' Agency, manufacturers of spruce and pine boxes and all other material" has its headquarters in Portland, A. A. Courtney being secretary and general manager.

Gray's Harbor Commercial Company, Coquille, Wash.; Northwestern Lumber Company, Hoquiam, Wash.; Standard Box Factory, Portland, Or.; Star Box Company, Portland, Or.; Frank & Box Company, Portland, Or.; Clatsop Mill Company, Astoria, Oregon; Astoria Box Company, Astoria, Or.; Necanicum Spruce Lumber Company, Seaside, Or.;

Aside from the mere question of saving money by having one agent do the work of many, is the fact that when competition is fierce the liability of loss on account of irresponsible purchasers is great, and there is saving on both scores by the joint agency.

Under the plan adopted each manufacturer may handle his local business the same as he did before the agency was formed. If the local business is not enough to consume the output from his mill, he may apply to the agency, and as to the general manager, for a part of the orders from outside points.

Practically all the manufacturers of box materials in the two states are in this agency. Some of these are chiefly saw-mill business. Before the combination was formed a mill turned out both lumber and box shooks, put its two products in direct competition with each other in the California market, the California box factories buying his lumber to turn into boxes in competition with the shooks from the same mill.

The capacity of the mills in the combination is about 50,000,000 feet of boarding. Nearly all this is spruce. Indeed, the Northern combination is practically in control of the spruce box business on the coast, while its California competitor handles the pine boxes, though there is said to be nothing in the terms of the agreement that restricts either to the one variety of wood.

City Park a Fine Choice. PORTLAND, July 8.—(To the Editor.)—You will bear me out when I say that up to date I have not interfered in your col-

McCall Patterns Meier & Frank Company "Vudor" Porch Shades

Our "Willamette" Sewing Machine at \$25.00 is the equal of any machine on the market today. Coast and Outing Goods of every description can be purchased here at a big saving.

Clean-Up Sale—Last Day

A range of prices on all seasonable merchandise, making it easy to please anybody in the matter of cost—A fitting climax of a successful season's business when the wise and economical will find more and better bargains than ever before—The July Clean-Up Sale has grown in volume and popularity as the extraordinary low prices have become better known—Today is your final opportunity—The thrifty will take advantage.

Mocha and Java Our famous Mocha and Java Coffee; the best at any price; regular 30c value for three days, 24c lb. Lay in a supply. 24c	Wash Goods 3000 yards of Swisses and Batistes, in dots, figures and stripes; this season's most desirable 25c goods, for 15c yd	Sash Rods 1000 Brass Extension Rods, one-quarter inch size; for three days only; come and see them. 7c each	250 Pictures Dining-Room Pictures, Medallions 16x28, fish and game, two-inch gilt frames, \$2.50 values for, each \$1.39
Table Covers Choice of our entire stock of 6-4 Tapestry Table Covers, in the best designs and colorings, at 25 per 1/4 off	Ladies' Hose Ladies' heavy ribbed black Cotton Hose, fast color and all sizes, a 35c hose at the very low price of 18c pr	Umbrellas Twilled Gloria Umbrellas, in metal and natural wood handles, steel rod, big variety to select from 89c	Bamboo Curtains Another great lot of those Bamboo Portieres in many styles, very pretty for cozy corner, \$1.50 value 89c
35c Ribbons Thousands of yards of 4-inch Satin Taffetas, and Liberty Satins, in all the best colors, always sells at 25c	Silkoline 3000 yards of 36-inch handsome Silkoline, in all the best patterns and colorings; buy them at cost for three days 9c yd	\$2.50 Pictures Pharaoh's Horses, medallion, 20x20, circle two-inch Florentine frame, regular \$2.55 value, at the low \$1.39	Ladies' Suits Ladies' Tailor-Made Suits, blouse, jacket and Eton effects, black, blue, gray and tan, \$28 to \$32 values at \$19.95
Boys' Suits Boys' Washable Suits, in duck and galatea, blue and brown stripes, sizes 2 1/2 to 10 years, great values at \$1.73	Allovers Embroidered Linen Allover, Tucked Linens and Batistes, Lace striped Linen Tuckings remarkable values at 87c yd	Striped Pongees 1000 yards of handsome striped Pongee Waist Silk, in the best colored stripes, great value, 79c yd	\$1.50 Hats Ladies' Fancy Tuscan Straw Hats, white chiffon-trimmed, the most desirable styles, \$1.50 values, 75c
Ladies' Skirts Ladies' black broadcloth and chevilot Dress Skirts, plain or trimmed, regular \$11.00 to \$12.50 values \$7.95	\$4 and \$5 Chiffons Embroidered Linen and Fancy Chiffons, in beautiful styles, \$4, \$4.50 and \$5 values, great bargain for \$2.98 yd	Carpet Remnants Remnants in all kinds of Carpets at half price; Brussels, velvets, wiltons, Ingrains, etc.; bring size of room 1/2 price	Ladies' Hosiery 100 doz. ladies' lace-striped fast black Hosiery in all sizes, exceptional values at the low price of 10c
Lace Curtains Manufacturer's samples of Lace Curtains; Brussels, Irish Puntal, Nottingham; great lot at 1/2 cost	Bedspreads 50 dozen large size Marcelline pattern Bedspreads, large variety and extraordinary value, at the low price of 92c	Ladies' Jackets Ladies' black kersey, chevilot and tan covert Jackets, fly-front or Etons, \$7.50 to \$9.00 value, \$5.25	Corset Covers Wonderful values in fine Corset Covers, lace and embroidery trimmed, newest shapes at 23c, 29c, 33c, 39c and 50c
Men's Trousers Men's Wool Tweed Trousers, (Union made), regular \$2.50 values, best patterns, all sizes, great value at \$1.95	Hammocks A great lot of 35x76-inch Hammocks, pillow and narrow valance, pretty weaves, big value, at the low price of 77c	\$2.50 Batistes Colored Embroidered Linen Batistes, in grand style; the entire \$2.50 line at the low price per yard \$1.48	Night Gowns Exceptional values in ladies' lace and embroidery trimmed Night Gowns, big full sizes, splendid material at 50c, 67c, \$1.32, \$1.68, \$2.12
Ladies' Suits Ladies' Tailor-Made Suits; Etons, jackets or blouses, black, blue, gray or tans, \$16 to \$18.90 value \$11.85	Dress Trimmings Fancy Persian Trimming in silk and panne velvet, regular 65c to \$1.00 value, great bargains at, 39c	Armour's Soaps Armour's Toilet Soaps; Jockey Club, La France Rose, Virgin Violet, Carnation Pink; lowest price offered, per cake 5c	Cook Books 500 copies of the famous White House Cook Book, a complete cyclopedia of reference for the home, at the low price of 59c
Silk Waists Handsome Wash Silk Waists, wide and narrow stripes, tucked or plain, best styles, \$4.50 and \$5.00 value for \$3.92; reg. \$6 for \$4.85.	20c Poles White Corrugated Curtain Poles, with brackets and trimmings, 4-foot size, regular 20c value, at the low price of 9c	Combination Suits Ladies' White Cotton Combination Suits, low or high neck, knee length, all sizes, great reduction, 38c	Men's Kerchiefs 200 dozen Men's Linen Cambric Handkerchiefs, 1-inch hem, great value for three days at the very low price of, each 7c
Petticoats Black Satteen Petticoats, pleating with two rows ruching, cord or ruffle, splendid style, regular \$2.75 values \$1.85	Wash Goods All our 15c and 18c Batistes, Dimities in dots, figures and stripes, best colorings and patterns, big value, yard 11c	Ruffled Curtains Ruffled Muslin Curtains with colored border; rose, pink and green, good size and great values, \$1.27	Shopping Skirts Ladies' Shopping Skirts in Oxfords, grays and browns, strictly tailor-made, \$6.00 and \$6.50 values \$3.98

Meier & Frank Company

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Olds Wortman & King

NOW that the sun shines brightly and the warm days of Summer are here those strictly warm weather articles, in which you lost interest during the cool, disagreeable weather of June, will demand your attention. Our store is a good place to have your wants supplied, and our specially arranged July sales will make it profitable for you.



THIS MORNING

We place on our bargain tables in the Domestic Department a large, new assortment of Liama Cloth, or Cotton Challis as it is more commonly known, at almost one-half price. These goods are soft, easily laundered and fast colors, very appropriate for waists, wrappers and children's dresses, regular value 15c a yard, special at **9c**.

LADIES' LISLE UNION SUITS
Ladies' Fine White Lisle Union Suits, Oneita style, short sleeves, knee length, silk finished, regular value \$1.25, special **65c** per suit.

SHIRRED CHIFFON (AT LACE)
For yokes, fronts, waists and evening costumes. Colors, black, white, black and white, Persian effects and tinsel. **\$1.89** Regular values \$5.00 and \$7.50, special, per yard **\$2.50**

BOYS' AND YOUTHS' VACATION SHOES.
An ideal shoe, of neat appearance, for boys' and youths' outing wear, solid leather throughout, seamless, unlined uppers, oil tanned, four rows of vamp stitching, full round toes, double soles, altogether one of the best boys' shoes made, sizes from 11 to 6, all at special prices, per pair, \$1.48, \$1.58. **\$1.68**

FRUIT JARS AND JELLY GLASSES
Mason's Fruit Jars with porcelain caps; pints, per dozen, 50c; quarts, 58c; half-gallon **75c**
Globe Fruit Jars with glass tops; pints, quarts and half-gallons. Jelly Glasses with tin tops, per dozen **30c**
Jelly Tumblers, per dozen **30c**
Preserving Kettles in granite and Elite four-coated enameled ware at lowest prices in the city.

Lipman, Volfer & Co

Children's Washable SAILOR SUITS

Ages 4, 6, 8, 10 and 12 years, made of Crash, Pique, Linen, Duck and Chambray, REDUCED BELOW PREVAILING PRICES.
1.25 Sailor Suits at 0.87 | 3.00 Sailor Suits at 2.15
1.50 Sailor Suits at 1.18 | 3.50 Sailor Suits at 2.49
2.00 Sailor Suits at 1.49 | 4.00 Sailor Suits at 3.10

Summer Fabrics

AT CLOSING OUT PRICES
Lace Stripes Grenadine } Regular Price, 25c,
Lappet Lawn }
Swiss Muslin } **at 14c**
French Batiste }
Silk Madras } Regular Price, 50c, 60c
Embroidered Linen } and 65c,
Madras Plumetas } **at 25c**
Royal Pongee }
Scotch Tissue }

At Embroidery Counters

1000 yards of newest FRENCH REVERINGS and ALLOVERS in white and linen color, regular 70c, 80c and 85c, at special **48c**

Ladies' Hosiery

Another great offering of BLACK LACE LISLE HOSIERY, over 3000 pairs sold already this season of this particular quality and style of Black Lace Lisle Hosiery, greatest value **21c** at, pair.

Also HUNDREDS of BARGAINS in Druggists' Sundries, Stationery, Hammocks, Bathing Suits, Wrappers, Camphor Balls, Soaps, Silver Polish, Washing Powders, Candles, Paints, Leather Goods, Table Linens, Towels, Sheets and Pillow Cases, Books, Pictures, Cushion Covers, Camping Blankets, Etc., Etc.

Silverfields

Midsummer Clearance Sale

Now in Full Blast
Every Garment in the House Radically Reduced.

If low prices make a bargain, high quality doubles it, and that is why this sale is such an extraordinary opportunity for all who want the best for the least. Our reputation has been built on selling only the reliable goods and selling them at the right prices.

Furs, Cloaks and Suits

HERE AT A SAVING
Buy now— **\$\$\$ and ccc** in your pocket.

ums with respect to the Lewis and Clark Exposition of 1899. Your stout correspondent, Mr. Alfred Holman, has given the gist of valuable advice gleaned from the managers of other expositions. I am not without experience myself. Not boasting, but as a matter of fact, and the books will show it. I was the only superintendent of the Portland Exposition (with one exception) who ever turned over a profit to the stockholders. When my private business occupied all my time and I had to relinquish it, the exposition became a failure. I had no genius. I simply used common sense. Now, I want to congratulate the sub-committee upon the selection of the City Park as the site for the Lewis and Clark Exposition. Any and all changes made there will be a permanent improvement to the city; but would suggest that the Macleay tract be included. That done we will have one of the most noteworthy sites for an exposition in the United States. To the devil with the expense. We have been laggards too long. Let Oregon come to the front. Kill the mossback idea which has hung and hampered us too long. Accessibility is the word and the saving clause. The City Park is the place that meets all the requirements. Fill up the reservoir if necessary. It is no good

anyway. The talk about sliding hills is rot. The City Park taken with the Macleay tract will make an ideal site.
R. W. MITCHELL
REPAIRS ON BRIDGE.
Good Progress is Made on Madison-Street Structure.
County Commissioner Showers, who has had experience in bridgework, and is paying special attention to the repairs to the Madison-street bridge, reports that everything is progressing favorably. Just before the fire 365 feet of the east end of the bridge had been put in new, as the timbers were decayed. Part of the west end of the bridge has also just been rebuilt with new piles and planks, as the old ones were rotten. This was contracted for before the fire.
In making repairs to the burned end of the bridge some old piles were cut off and bents put on. New piles will be driven the rest of the way to the shore. The contractor commenced driving piles yesterday. The work will be completed so that the bridge can be used before long. The railway company has completed its part of the elevated roadway on the East

Side which connects with the bridge, that is, the width of the two tracks, and the tracks are also supplied the county with steel rails to lay on the bridge, and the railway company's trackmen will do the work.
Skyscraper for New York.
NEW YORK, July 8.—Negotiations have been practically completed for the construction of a "skyscraper" on the triangular plot, now partly vacant, bounded by Broadway, Seventh avenue and Forty-second street. It is reported that the new building's principal tenant will be one of the great daily newspapers now being published in Park Row. The management of the newspaper in question declared, however, that the reports of their intention to "desert newspaper row" for uptown quarters were unauthorized.
Will Insure Carmen's Lives.
NEW YORK, July 8.—Arrangements have been made by the United Railways & Electric Company, of Baltimore, says a Times dispatch from that city, to insure the lives of 3000 motormen and conductors on its lines. In the case of a fatal accident while in the service of the company,

