

PUBLISHERS' STATEMENT

PAPERS PRESENTED TO OREGON TEXT-BOOK COMMISSION. American Book Company Sets Forth General Conditions of School Book Trade in Oregon.

SALEM, Or., July 7.—The subpoenaed papers are being handed by Captain R. L. Edwards, of the American Book Company, to the School Text-Book Commissioners today. It will be seen that they purport to set forth the general conditions of the school book trade in Oregon during past years and at the present time.

For eight years past the American Book Company has maintained a branch house in Portland for the distribution of its publications in the State of Oregon. The maintenance of this branch has been at considerable expense, but the expense has been justified by the efficiency of this office in distributing the adopted school books in all parts of the state promptly, and at the contract prices, or better. In the past 25 years, during which school books have been adopted and contracts awarded in Oregon, the adopted books have never been at all times accessible throughout the state nor sold at reasonable retail prices, there being no law prior to 1850 requiring the publishers to sell their books at such prices as would not result in their being sold subsequently at the agreed upon or contract prices until this branch house was established at Portland.

of its patrons at lower prices, in many places, than those called for by its contract. While required by the State Board of Education, under the law, to establish sub-depositaries and to keep its books on sale at something over 200 places in Oregon, it has voluntarily extended credit and established relations with about 400 different dealers distributed all over the state. It has established some 100 sub-depositaries at places not designated by the State Board of Education, but which are necessary in order to properly serve the school patrons. It has thus made its supply of school books, insuring the schools against delays incident to a failure to promptly supply them, and accessible to all the school patrons of the state at uniform prices, than by giving the business to one house, thus enabling that house to maintain its own base of supplies in the state. No house that is awarded a single book or series can carry out its contract with the state, however good its intentions may be. This assertion is made with the full knowledge of all that it implies, and is not intended as a reflection on any publisher, but as a

lowing statement as to prices. With this we hand you certain tables, carefully computed and verified, showing just what is involved by a change of the common school books in Oregon at this time. Introductory series of standard text-books for those now in use will cost not less than shown by the tables herewith given, as follows: To change arithmetics will cost... To change grammars will cost... To change civics will cost... To change geographies will cost... To change histories will cost... To change physiology will cost... To change music will cost...

statement of fact inseparable from the conditions of the case. A thorough investigation of all the facts bearing on this question will establish the absolute soundness of this proposition, and will point irresistibly to the inference that practically all of the books adopted should, if possible, be secured from one publishing house. "We believe that it is incontrovertible that no other house but the American Book Company can furnish first-class books in every branch, and every department, and for these reasons we feel

impossible on economic grounds. No house can establish and maintain a branch house of its own in Portland or elsewhere in Oregon, unless it has a sufficient volume of business to pay the cost of maintenance. No house that does not maintain a depository can distribute its books intelligently, effectively and completely throughout the state at fixed prices, no matter whether these prices are small or great. The publisher must exercise direct control and supervision over the retail dealer, and make him, as far as possible, a party to his contract with the state. He must make such arrangements with the local dealer as will give the latter protection in the displacement of books incident to changes in courses of study, etc., which otherwise causes an accumulation of books valueless to the dealer

of the matter before "Squire Conahan. After the Alderman had heard both sides of the case he directed that the pig be killed and divided equally. Both sides protested, but neither would yield the ownership. "The only way to settle this case," the "Squire said, "is to get married and keep the pig in the family." After some hesitation the pair concluded it was a good idea. A marriage license was procured and the Alderman performed the ceremony.

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COMMON SCHOOL LIST.

Estimate Based on Actual Sales During Past Six Years of New Books Required in Event of a Complete Change of Text Books in Oregon—First Introduction.

Table with columns: Per cent, Subject, No. pupils, Retail cost, Total cost, Old books at exchange price, New books at retail price, Net cost.

COMMON SCHOOL BOOKS.

Present Annual Sales of Contract Books in Oregon at Publishers' List Prices.

Table with columns: Title, No. annually sold, List price, Total.

BOOKS NOW IN USE OFFERED FOR READOPTION.

And Statement Showing Normal Cost Based on Annual Sales During Past Six Years.

Table with columns: Title, Av. annual sale, Retail price, Total cost.

ESTIMATE OF COST

At Exchange Prices in Event of the Adoption of the List Offered by the American Book Company, and Readoption of Texts in Language, Grammar and Civil Government.

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MONDAY.

It all depends upon what you want in a soap. If you require simply a dirt remover, almost any soap will do. But if you care at all about the thing which is to be washed, you must think twice before you act. Any soap will clean linens and muslins, but Ivory Soap leaves them as white as snow. Any soap will clean sheets and table cloths, but Ivory Soap leaves no coarse, strong odor. Try it once!

IT FOOLS.

General within the past two years and found him a brave, generous helper, a hard worker and a man who cares little or nothing for his personal appearance while on a campaign. "When Grant returns from the States," the "Squire said, "he looks like the worst old tramp you ever saw, but his attention to details and his steadfast interest in the State's cause more than make up for his appearance. He is a worthy son of a noble sire."

The English Starling.

The good done by the starlings throughout the Spring, Summer and Autumn is incalculable. The young are fed entirely on insect food, and the birds themselves seek this as close to home as possible. They act as police to our gardens and meadows. They do a little mischief when nesting and in the true season partly because they have ideas. It was alleged this Spring that they picked off the cherry blossoms and carried them off to decorate their nests with. While this is true, the most inveterate robbers of cherry orchards and peckers of figs, which they always attack on the ripest side. But

HIGH SCHOOL BOOKS.

Estimate of number of books in each subject required in event of a complete change in text-books for use of high school pupils in Oregon. First year's sales or supply and cost of same at retail prices:

Table with columns: Title, No. required, Retail price, Total.

POPULAR PRICES

NO PLATES REQUIRED

New York Dental Parlors

MAIN OFFICE: Fourth and Morrison sts., Portland, Or. HOURS: 1:30 A. M. to 9 P. M. Sundays, 10:30 A. M. to 8 P. M. BRANCH OFFICE: 614 First Avenue, Seattle, Washington.

SPLIT, BRITTLE, DULL HAIR.

All Combs From Dandruff, Which is Caused by a Germ. Split hair, harsh hair, lusterless hair, brittle hair, falling hair, all owe their origin to dandruff, which is caused by a measly little microbe that burrows into the scalp, throwing up the outside into dandruff scales and sapping the vitality of the hair at the root, causing the several diseased conditions of the hair till it finally falls out. Modern science has discovered a remedy to destroy the dandruff microbe, which is combined in New-Born's Hair Cream, which may be had of any druggist. Always itching instantly and makes hair soft as silk. Take no substitute; nothing "just as good."

ELLY'S CREAM BALM

CATARRH

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