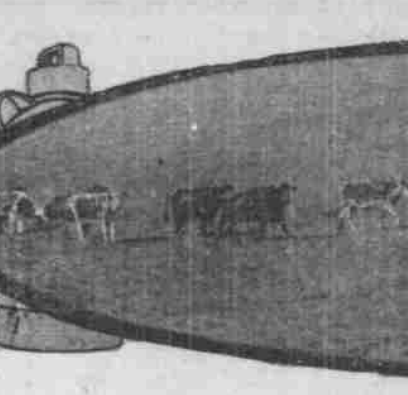


OREGON offers greater advantages to successful dairymen than any other state in the Union, and greater than any country in the world...



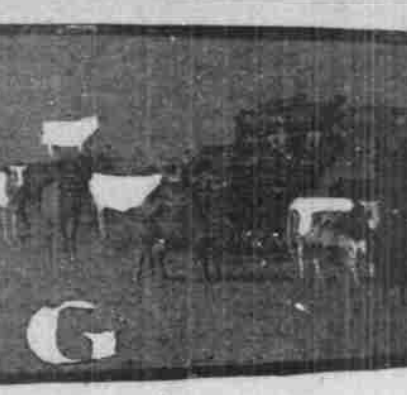
waste of potash. No section needs underdraining so badly as Western Oregon. Vitality thus runs to waste can be restored only with commercial fertilizers...



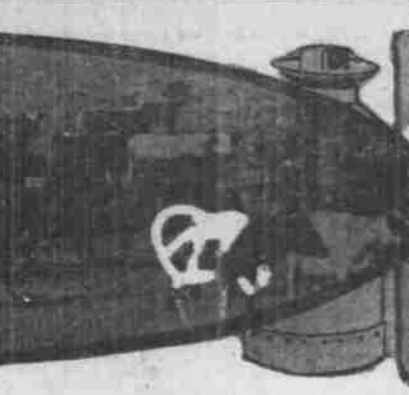
The next best crop is the pea, which is sown with a drill early in the Spring. About 1 1/2 bushels are planted to the acre, put in as deep as possible...



charge \$90 for wages, for he has to board himself. Add to this the \$24.40 interest and there is a total charge of \$214.40, which leaves the farmer \$75.60 net, at the end of the year...



considerable difference in the total result. It will be of interest to note the total business of 1899 as shown in the following statement by months, wherein is contained the total number of pounds of milk handled, number of pounds of butter fat, amount earned by patrons, number of cows and amount paid per pound for butter fat:



of average patrons of \$121; decrease in patrons of 25; increase in butter yield of average cow of 46 pounds; increase in average paid for butter fat per pound of 6 cents; increase in price paid for milk per hundredweight, of 15 cents; increase in average yield of butter of 46; increase in average test for butter fat of 5 per cent; decrease in cost of making butter of 6 1/2; increase in receipts for butter, per pound, of 6 cents; decrease in pounds of butter made of 473 pounds, and increase in amount paid to patrons of \$1400.



figures it can only be that no one can question the profitability of this branch of farming. It must be remembered that besides the direct returns from the sale of butter fat there is a considerable saving on the farm through using the skimmed milk for hog feed, and also feed for raising calves.

Dairying has long been established west of the Cascades and this district of the state is capable of increasing its output many times over. The most important districts are along the Columbia River, on both the Oregon and Washington shores, and on the islands, from the Cascades to the mouth of the river, a distance of 300 miles.

Success in dairying depends upon three essential factors which are inseparably linked. These are: First, cows that will give the highest per cent of milk, coupled with the largest flow of milk. Second, careful, one might almost say, scientific management of the herd every day in the year. Third, production of a stock which will insure profitable marketing.

The selection of the herd is all important. There are those who maintain that an ordinary cow, under proper conditions, is the most profitable for the beginner, but this theory is not borne out by experience. It costs just as much to feed a poor cow as it does to feed a good one, and the latter will give more milk than the former.

Principle of the details of management is the utmost cleanliness about the cattle, their attendants, the stable, the dairy and all utensils. A cow should be milked at the same time every day and by the same person. Food should be carefully compounded and fed at the same hour daily and in abundant quantity.

Small steamers and gasoline boats make daily trips along the rivers and sloughs of Coos County to collect cream for the butter and cheese factories. The farmers live along the banks of the waterways. One boat operates at an expense of \$3 per day, and is able to handle the products of 100 farms.

Washington County Creameries. Within a radius of 10 miles in the dairying section of Washington County there are three creameries, Farmington, Schumler's and Blooming, manufacturing a product from the sale of which is realized no less than \$20,000 to \$25,000 per annum.

Hay and Pasture Grasses. In the larger valleys there is found a great variety of grasses, more or less adapted to the soil and climate. In the western portion, which receives a heavy annual rainfall, a more luxuriant but less nutritious herbage is found.

Recent Dairy Development. Manufacture of butter and cheese has been carried on in Oregon ever since the state was settled, but the product was principally for home use. Only in recent years has there been manufacture for export. Dairying has found favor in the Willamette Valley partly because of the profit there is in it and partly because the exhaustion of the soil by continuous wheatplanting has rendered general farming less remunerative than formerly.

An Oregon "Balanced Ration." The profit in dairying, as in any other manufacture, is dependent upon the margin between the market price of the product and the cost of production. It is therefore of primary importance to provide feed at the lowest cost. When grain is relatively high it may become necessary to discard farm grain altogether, sell them and buy mill feed.

Dairying More Profitable Than Wheat. The difference between dairying and exclusive wheat farming is shown in a statement prepared by George L. Rees, of Albany. His first illustration is that of a farmer who comes to Oregon to engage in wheat-raising. He buys 100 acres of wheat land at \$30 an acre, and this is how he fares with his investment, and the first crop:

Calves sold for veal 100 00. Gross earnings of dairy \$2,500 00. Deduct for wages 600 00. Net earnings \$1,900 00. Exclusive wheat farming and dairying are here sharply contrasted. On an investment of \$30,000 the wheat farmer gets a net revenue of \$75 00, and on an investment of \$60,000 the dairy farmer gets a net revenue of \$1,900.

As compared with the average co-operatives creamery in Minnesota, the receipts of the Albany creamery show an increase of \$227 18; a decrease in the average number of cows of 158; increase in earnings of average patrons of \$121; decrease in patrons of 25; increase in butter yield of average cow of 46 pounds; increase in average paid for butter fat per pound of 6 cents; increase in price paid for milk per hundredweight, of 15 cents; increase in average yield of butter of 46; increase in average test for butter fat of 5 per cent; decrease in cost of making butter of 6 1/2; increase in receipts for butter, per pound, of 6 cents; decrease in pounds of butter made of 473 pounds, and increase in amount paid to patrons of \$1400.

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estimates go above that figure, but many are below it. Some say 15 bushels, others estimate 12. At 12 bushels to the acre there is no profit in exclusive wheat farming with wheat at 50 cents a bushel. One acre nets the producer \$6, gross. One hundred acres, \$600, gross. Out of this maximum return the farmer must pay all the expenses of the farm, including cost of seed, planting, harvesting, household expenses and interest on any debt he may have.

cent of digestible fat. A day's food, no matter what its ingredients should not cost over 15 cents. When it exceeds that figure the cow begins to "eat her head off." G. W. Weeks, of Salem, is a firm believer in the theory that one acre can be made to produce enough food to feed one cow for a year, and has probably made more experiments along this line than any other dairyman in Oregon. He says this economy is possible only by selling, which he practices. Ensilage, he says, will be the salvation of dairying in Oregon. It is the only thing that will successfully bridge over the dry season. By this policy he gets a large and continuous flow of milk from each cow for 10 months in the year.

Twine 25 00. Treshing 120 00. Shocking grain 15 00. Interest on investment 324 40. Cost of the first crop \$4,094 80. Credit 2000 bushels of wheat sold at 90c \$1,800 00. Deficit \$2,294 80. The farmer goes into Winter quarters with a balance of \$304 80 on the wrong side of the ledger. His farm, machinery and horses have been paid for, but he will have to buy both feed for his stock and seed for the next year, for he has marketed all of his first crop. He would still be safe if he could continue to harvest 30 bushels to the acre, and his horses and machinery did not wear out. But he is not sure of any such yield, and the stock and utensils wear out from natural causes and must be replaced. At 50 cents a bushel the farmer receives from 300 bushels, \$1500. Of this he is entitled to

These 20 patrons controlled 190 cows. The average milk test was 4.5, which is good. The average amount of milk per cow was 655 pounds, and the average amount of earnings per cow \$43 61. Both of these averages are low. In connection with a statement of this kind it must be remembered that some of the creamery patrons are in the habit of retaining at home the cream used by themselves for household purposes, which often makes a

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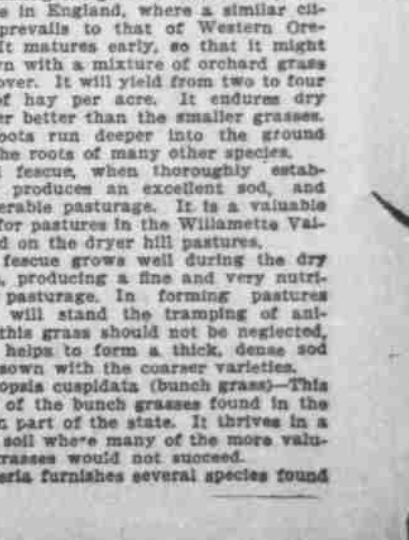
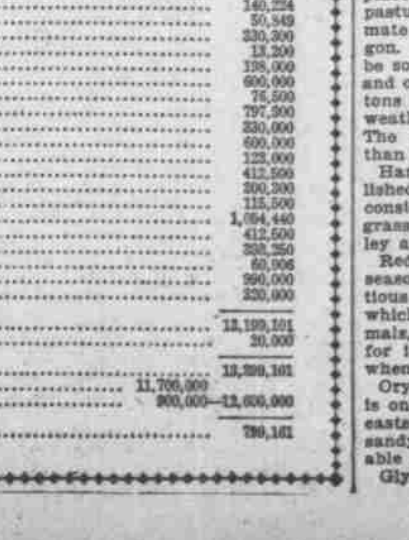
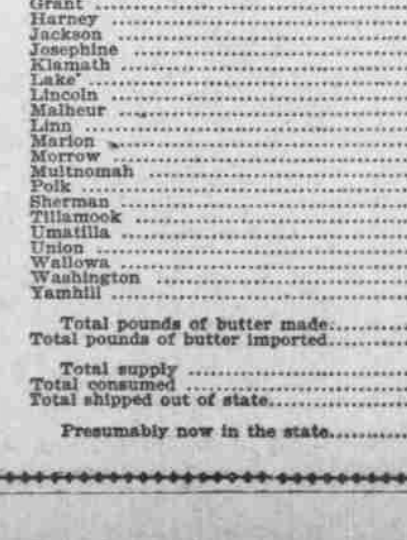
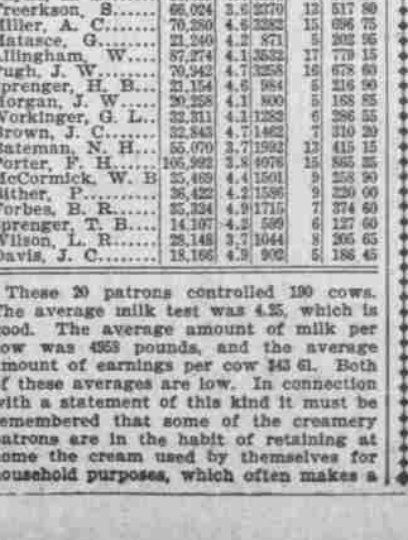
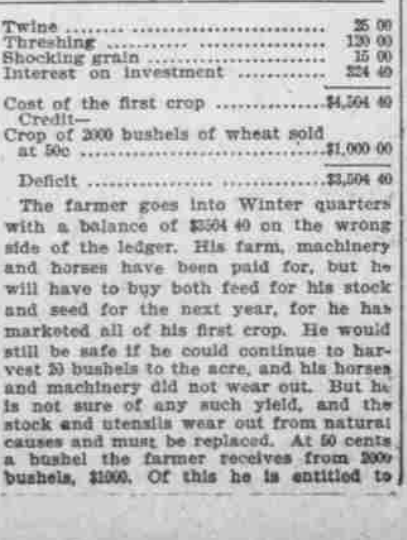
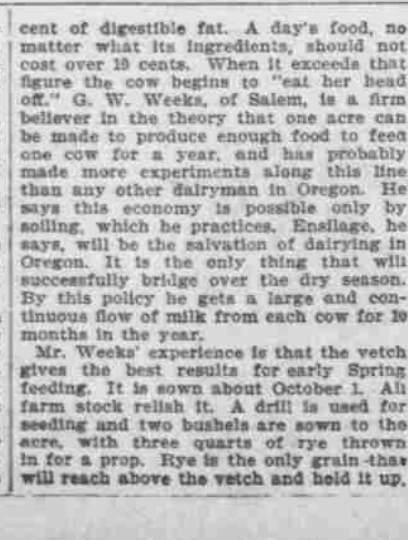
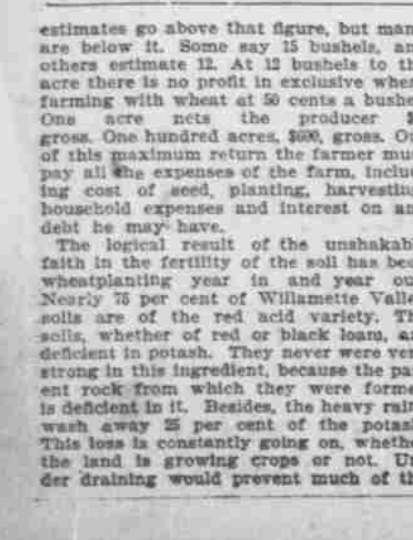
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YAQUINA HEAD, YAQUINA BAY, NEWPORT. Photo by E. C. Blackwood, Portland.