# TACOMA ADVERTISING TACOMA ADVERTISING

#### Hopkins Bros. DRUGGISTS.

Prescriptions are our specialty. Orders by telephone promptly delivered. Cars to all parts of the city pass our doors. S. W. cor. K and El. wonth Sts. Telephone Main 354.

## THE LOUVRE.

WILLIAM SIBURG, Prop.

Best brands of imported and domestic Wines Mquors and Cigars. Sole agents for Parker Rye. Fine Free Lunch. Telephone James 2131. 1306 Pacific Avenue. 1305 Commerce Street. Tacoma, Washington

### THE NORTH POLE.

Hi: NYMAN, Proprietor. Fine Wines, Liquors and Cigars. Fresh Lager Beer always on draught.

Telephone Black 1672. First Saloon from N. P. depot. 1546 Pacific Avenue, cor. 17th Street.
Tacoma, Washington.

#### A. S. JOHNSON & CO. Wholesale and retail dealers in

Paints, Oils, Brushes, Glass, Wall Paper We carry a full line of Room Moulding, Doors, Windows, Etc. Estimates given on Papering and Giazing. Tel. John 2041. TACOMA, WASH 1309 Pacific Avenue.

#### People's Cash Grocery S. A. SEARS, Proprietor. Wholesale and retail dealer in

Staple and Fancy Groceries, Teas, Coffees, Spices, Etc.

Telephone Main 191. 901 E Street, cor. Ninth. Tacoma, Wash

When You Want Anything Good ...TO EAT... Try the grocer at corner Eleventh and G We Patronize Those that Patronize Us.

J. LINDBERG. Tel. Main 331. Opp. Court House. 1101 G Street, Tacoma, Wash

#### J. KAUFMAN. Dealer in

FURNITURE, CARPETS, STOVES CROCKERY, ETC.

Terms Reasonable

#### SUNRISE BAKERY. D. MePHERSON, Proprietor.

All kinds of Bread, Pies, Cakes, Etc. Wedding and Birthday Cakes A Specialty.

TELEPHONE RED 1506.

1107 South K St. TACOMA, WASH

#### C. C. MELLINGER. Funeral Director.

Embalming a Specialty by Mellinger Bros.

Office Phone Main 251. Residence Phone John 2541. Tacoma, Wash 910 Tacoma Ave.

#### Formerly Central Drug Store. Drugs, Chemicals, Toilet Articles

LIEN'S PHARMACY.

Prescriptions a Specialty. 1102 Tacoma Avenue.

Telephone James 141.

# Tacoma Baking Co.

Wholesale Manufacturers of

BREAD, CAKES, ETC

943 Tacoma Avenue,

- - Washington Tacoma

TELEPHONE 43.

#### TACOMA CARRIAGE AND BAGGAGE TRANSFER COMPANY.

Office 102 Tenth St., Southeast corner of A. TACOMA, WASH.

Hacks, Coupes, Carriages, Baggage Wagons

Passengers and Baggage transferred from residences and hotels to and from all boats and trains. Hand your checks for baggage to our messengers, who will meet you on all incom-ing trains and boats. First class Livery. Open all night. All rigs marked "T. C. & B. T. Co."



### Do You Wear Shoes?

If so Fisher, The Shoe Man would like to see you. A thoroughly up-to-date store carrying all the RELIABLE makes of shoes for men, women and children. POR MEN-Edwin Clapp shoe; The Packard FOR LADIES - The "Queen Quality" shoe; he Kulture shoe.

Fisher, The Shoe Man. 854 Pacific Avenue. trench store at Everett,

JUST RECEIVED-A fine line of novelties in fall suitings. C. C. T. CLAUS.

> UNION GROCERY CO. Dealers in

#### Staple and Fancy Groceries, Etc. Phone, Main 367 Cor. 13 and Tacoma Ave.

TACOMA, WASH.

SAYRE DRUG CO.

The most reliable place to buy drugs and patent medicines, etc. This store is noted for its carefulness in filling prescriptions and for

1106 Pacific Avenue

Tacoma. A BERDEEN STEAM LAUNDRY

J. M. Lupton, Mgr.

Equipped with new up-to-date machinery, No rough or saw-edge cuffs and collars. Higd gloss or domestic finish. Work first-class and sure to please. Telephone 384.

Corner Hume and H Sts., Opp. Firemen's Hall. THE PACIFIC LIQUOR AND WINE HOUSE.

N. REUTER, Proprietor. The best of Wines, Liquors and Cigars.
Family Trade a Specialty.

Tel. Red 1731. 1506 Pacific Ave. 1505 Commerce St. Tacoma, Washington

THE JUNCTION.

M. CHRISTIAN, Prop. Fine Wines, Liquors and Cigars. Telephone

Cor. Pacific Avenue and Jefferson St., TACOMA, WASHINGTON

LOCAL SOUVENIRS AND UNMOUNTED PHOTOS.

HOLT'S ART STORE. Frames Made to Order. Pictures of All Kinds. Stationery and Art Goods. Tel. Black 2773. No. 765 C Street, near Chamber of Commerce. TACOMA, WASHINGTON.

#### MICHAEL BROS. DRUGGISTS.

Jefferson and Pacific Avenues. TACOMA, WASHINGTON.

W. W. Wing.

G. B. Wing, Jr. EASTERN LAUNDRY. WING BROS., Props.

We Launder Anything.

714 Pacific Ave. Tel. Main 296. Tacoma, Wash

Proprietor of THE GERMAN BAKERY AND COFFEE PARLORS.

Fresh Bread and Cakes daily. Ornamental Cakes a specialty. Only the best and purest material used in our Hakery. Bread delivered free to any part of the city. Telephone Park 791. 1117 Pacific Avenue, Tacoma, Washington.

ROTHSCHILD & CO.

Port Townsend, Washington. SHIPPING AND COMMISSION MERCHANTS. Custom House Brokers and Stevedores. Established 1858. Branch offices Tacoma and

Scattle.

KENTUCKY LIQUOR CO.

Peter Sandberg, Proprietor.

WINES, LIQUORS AND CIGARS. Sole agent for Guiness' Stout and Basa' Ale, (Read Bros. Bottling). Established 1884. Tele-phone Main 199. 1140 Pacific Avenue; 1139 Commerce St. Tacoma, Washington.

# OLLARD IRON WORKS.

Foundry, Machine and Forge Shops. Heavy Iron Work. Iron and Brass Castings.

Northern Pacific Docks and at Bailey St. TACOMA, WASHINGTON.

We have everything you need in the Drug and Patent Medicine Line.

VIRGES & CO., Druggists. 1142 Pacific Ave.

# **DAVE GROSS**

Dave Gross Co.

Cloaks at Wholesale

920 Pacific Ave.

TACOMA **NEW YORK** 

# Parsian Dye Works

E. J. CLOTHER, Frop.

We Clean, Press, Dye or Repair Clothing

Telephone, Red 875.

TRUMPET CALLS

Ram's Horn Sounds a Warning Note to the Unredeemed.



empty itself.

I is easy to leave our sins when we learn to conthe them.

Where no love is lost none will be found.

The true life will be a passion rather than a pastime.

You cannot escape the cross if you serve the Christ.

A great work will lift you above little worries. God always fills the heart that will

He who loves his work never worries over his reward. The aroma of a flower does not de

pend on its size. He who no longer knows sin no longer needs the Savior.

When our faith crowns Christ He will crown our faith. There is a long step from "My Fath

er" to "Our Father." When one tries to polish God's perfect work he but pollutes it.

FORTUNES IN SAMPLES.

Amount of Money Distributed in This Way by Great Retail Stores. Few people realize the extent of the sample department of the modern re tail dry goods house. Fewer still realize that when a bolt of dress goods comes into the house and is unpacked, the first thing done with it is to snip off a full yard for samples. As much of this goods is 54 inches wide, the average of one yard to the bolt is low, as is the price, fixed at 75 cents. A writer in the Chicago Tribune makes the following estimates as to the cost of sam-

ples given away in that city: Ten big retail dry goods houses in down-town Chicago send out every year 220,000 yards of woolen dress goods, representing a retail price of 75 cents a yard, and only that an individual customer may satisfy herself as to what is being worn, or, in one case out of five, that she may order a dress pattern from one of these samples.

Eighty thousand yards of silk are cut into minute triangles, squares and parallelograms, meaning a retail loss of \$80,000 a year to these ten stores. And on top of this, nearly every line of goods in a house suffers from the shears of the sample-cutting department, aggregating in these ten stores more than \$150,000 a year.

In one of the largest retail stores in Chicago the time for the sample craze sets in about the middle of February for summer goods, and about the first of September for winter goods. At such times 600 letters a day is a fair average. In this house the siks, laces and finer goods generally are cut at the several retail counters, and cut only on order. For this purpose sample blanks are sent down to the salesman, and if other samples are asked from the sample-cutting room, they are "assembled" from pigeonhole boxes and mailed as soon as the list is complete.

"No one not in the business knows just how hard it is to meet some of these requests," said the manager of one of the large departments for sample cutting. "It would take an expert mind-reader, working in conjunction with the owner of the mind, to find it out with any certainty. There is nothing carried in stock in this house that we are not asked to cut samples from. Calls for carpet samples are frequent, and many times a large piece has to be cut from the roll in order to give any idea of the pattern.

"Looking at the seeming waste of cloth, it seems to be almost too heavy to be considered, but every years the territory of the mail-order business is enlarging, until it has become one of the great factors in the trade of every big retail house. Considered as an established department that must be kept up, the sample-cutting rooms are important as advertising centers. Sending a bunch of new goods patterns to the ordinary country town, we might estimate, that at least half a dozen families will see it; and even if our retail trade through mail orders is not stimulated, we may suppose that many a country merchant is reminded of our jobbing department by these students of samples."

A True Story. Robbie-Mamma, do you like stories? His Mother-I like true ones, my

Robbie-Shall I tell you a true one? His Mother-Yes. Robbie-But you might not like it.

His Mother-Oh, yes, I should if you told it. Robbie-But it is quite short. Well, once upon a time there was a water bottle

His Mother-Yes; go on. Robbie-And yesterday I broke it; but I'll never-o-oh!-do it again .-Cincinnati Enquirer.

Candid. Borroughs-I'm in hard luck, and I've come to you for the loan of a ten-spot

Markley-But I hardly know you. Borroughs-Yes, that's the reason 1 thought you might lend it to me.-Philadelphia Press.

Knew Where It Hit Him. Whyte-What denomination is your church? Browne-Well, I don't know for sure, but they charge \$500 a year for a pew on the center aisle.-Somerville Jour-

Cats and some voters spend a good deal of time on the fence.

# TACOMA ADVERTISING

## **GAWLEY FOUNDRY** & MACHINE WORKS

Makers of

High Grade Saw Mill Machinery and Mill Specialties. TACOMA, WASH.

Cor. 21st and A St.

Phone, Red 1941.

#### Consumers Co-Operative Bakery JOHN PLUHAR, Manager.

Cakes, Pies and Confectionery Ornamented Cakes a Specialty BREAD AT COST

Two Loaves of Bread for 5 Cents Telephone, Black 1815.

1105 Tacoma Ave. TACOMA

THE STAR

Livery & Boarding Stable A. EFAW.

Boarding Horses a Specialty.

TACOMA. WASH.

Phone, Main 139.

MANUFACTURERS OF

Rolled Oats. Daily Bread Flour. Cereals of All Kinds. Feed.

# THE BEE HIVE

## **Lunch Counter** and Restaurant

D. WISSINGER & M. C. RUSSELL, Props.

The only first-class and up-to-date Restaurant now open and doing busi-1544 Pacific Avenue.

taurant in this city. Open All Night

# POPULAR PRICES.

NORTHWESTERN IRON WORKS.

Telephone PIKE 73.

Steamboat, Mill and Mining Machinery. Water Front, Foot of University St.

Manufacturers of

Seattle, Wash

### Schwabacher Bros. & Co., Inc. WHOLESALE GROCERS COFFEE ROASTERS

Agents for Hernan Cortez, White Knight and Fontella Cigars.

Proprietors of Happy Home and Silver Shield Brand Canned Goods.

# SEATTLE, WASHINGTON. Wittler-Corbin Machinery Co.

Manufacturers and Dealers in

Saw Mill, Shingle Mill and Planing Mill Machinery. Engines, Boilers, Etc., Etc. Complete Mills Our Specialty.

Cor. Jackson St. and Second Ave. South SEATTLE, WASHINGTON.

> Bar Fixtures and .. Billiard Tables..

### BRUNSWICK-BALKE-GOLLENDER GO. Have Re-established their busi-

PORTLAND,

at 49 Third Street.

A full stock of Bar Fixtures, Billiard and Pool Tables. Bowling Alleys and Supplies always on

EASY PAYMENTS. J. G. REDDICK, Manager.

# TACOMA, WASHINGTON, ADVERTISING.

HENRY LONGSTRETH, Pres.

JOHN R. ARKLEY, Sec. and Treas.

## Tacoma Land and Improvement Co. TACOMA, WASHINGTON.

Write for copy of handsome illustrated booklet on Tacoma, just issued.

WILLIAM W. MILNER

JAMES H. DEGE

### DEGE & MILNER.

# Clothiers, Furnishers and Hatters

Sole Agents for Hart, Schaffner & Marx and Alfred Benjamin & Co.'s Tailor-Made Suits, Raintoats and Overcoats. Finest Line of Haberdashery and Hats in Tacoma. Up-to-Date Merchandise at Popular Prices. : : : : : : : : : : : : :

1108 Pacific Avenue.

TACOMA, WASHINGTON

# G. L. HOLMES FURNITURE COMPANY

Patronize the House that has but One Price, and that the Right Price. "Live and Let Live" is our motto, Furniture, Carpets, Stoves, Ranges, Crockery and Glassware, in fact, everything to furnish a simple cottage or a palace, either for cash or on installments. . . .

Nos. IIOI to IIO5 Second Ave., - Seattle, Wash. Nos. 923 and 925 C Street, - Tacoma, Wash.

### Tacoma Brass and Machine Works J. BAMFORD, Proprietor.

IRON AND BRASS CASTINGS.

...MACHINISTS... Agents and Builders of the Flynn Shingle Machines and Meteor Gasoline Engines.

Telephone Main 477. Fifteenth and A Sts., Tacoma, Wash Frye Bruhn & Co.

1316 Pacific Avenue, Tacoma, Wash. Wholesale and Retail Butchers

Meats furnished for Railroads and Steamboat Lines.

John Siebenbaum M. G. Baker.

Grand Central Hotel. SIEBENBAUM & BAKER, Proprietors.

1211-1213 Pacific Avenue.

Our coffee is unexcelled. Side dishes served such is served in no other Res- Free Bus To and From All Trains and

Rooms 50c, 75c, \$1.00.

Rates \$1.00 a Day Up.

American and European Plan.

WASH.

TACOMA

# Merchants Delivery Co.

Northern Pacific, Great Morthern, Wells Fargo and American Express Companies; Swift & Co.; Omaha Packing

Co.; American Paper Co. Etc.

Baggage to and from Trains, Hotels, Etc. Telephone Main 168.

Photo Supply Co. Kodaks and Supplies.



TACOMA. 903 Pacific Ave.

McLean, McMillan & Co.

Wholesale and Retail GROCERS.

Proprietors of the Laurel brand of high grade groceries.

Telephones, Main 517 and Main 506. 911-13 C Street

TACOMA,

912 Commerce Street

John Donahue Manufacturer of and Dealer in

Sawmill and Office

Twenty-first and Dock Sts.

936 Commerce St. Tacoma, Wash. H. Hohenschild Co. FOREIGN and DOMESTIC Dry Goods

> Gents' Goods, Notions, Etc. 932 Pacific Ave. Tacoma.

Telephone, Black 1713.

All work guaranteed. Gentlemen's clothing kept in thorough repair. Any osses made good immediately,

1152 Commerce Street

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# ...LUMBER

WASH. Telephone Main 289. Tacoma, Wash.

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DAVE BLAKE, Prop.

Finest Resort for Gentlemen on the

Pacific Coast.

1015 Pacific Ave. TADOMA.

Puget Sound Iron & Steel Works

Machinists, Engineers

and Iron Founders

Marine, Saw Mill & Mining Machin-

ery. Logging Engines. Works, corner

Twenty-first and A Sts. Phone Main 257.

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General Hardware

MILL AND LOGGERS' SUPPLIES.

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