



Mr. S. St. Clair is indeed a successful self-made man. Born in Harrisburg, Kentucky, on March 1, 1865, of humble parentage, he was, therefore, compelled at an early age to earn his own living. At the tender years of 10 his ambitious spirit tempted him to leave the scene of his birthplace. He chose the city of Cincinnati, where he embarked in business as a vender of newspapers and soft drinks. Now up to this time young St. Clair's education had been sadly neglected, so instead of wasting his spare moments as most boys would have did, he sought the aid of night schools, where his aptitude soon rewarded to him a liberal learning. During this time he made friends rapidly, they seeing the mettle of the youth determined to help and encourage him. Therefore, in a few years with their influence, combined with his thrift in business we find him manager of a sample room which was the leading resort in Cincinnati for years. Now about this time the golden state of California was offering fabulous inducements to the Easterner. Mr. St. Clair, always on the alert and ready to speculate on his chances, sold his business and came West. After an extensive tour of California, he determined on San Francisco, where he dealt largely in real estate and insurance, realizing a snug income from his business enterprises. So successful had Mr. St. Clair been in this business, that he decided to try the board. There he made his first and up to this time, his only mistake in business. Wheat almost proved his ruin, yet he was able to settle all his obligations and move to Montana with between \$6,000 and \$7,000 in cash. In Butte City, according to Mr. St. Clair's ideas, comfortable means of conveying passengers to and from trains and throughout the city, seemed to have

been overlooked, so he quickly invested his few thousands in carriages and omnibuses and soon "cornered" Butte in the transportation business. His success was phenomenal. So great that in a short while he had accumulated nearly \$15,000 which we are pained to hear was only the forerunner of misfortune. Mr. St. Clair's mind led him to the erection of one of the finest hotels for the accommodation of colored people in the United States. This was in Denver, Colorado. The boom of Cripple Creek—now too many irons in the fire are not good—so while his business in the mining camps prospered, his Denver possessions perished, so he soon saw the advisability of abandoning both. Yet not to be daunted, he engaged in other enterprises in Denver with but little better results. So in the spring of '92, he went to Chicago, where his former business exploits had long preceded him there, he engaged again in the business he began life nearly 20 years ago in Cincinnati, that of caring for the thirsty. He seemed to have found his talisman during the World's Fair, his congenial smile and cooling beverage greeted many a weary sightseer, and long after that great event, while others were closing their doors, St. Clair's mill continued to grind, and only his desire to return to the vicinity of his former life, led him to come to Portland and open business. Little need be said of his success here. Few who have occasion to visit this city fail to hear of Dollar Bill—and many avail themselves of the opportunity of calling at his place and hearing a good story for which this wide-known man is famous. Mr. St. Clair has invested liberally in real estate in Portland and intends making it his future home. "May he live long and prosper."



As evidence of what pluck and energy coupled with youth and popularity can accomplish, The New Age presents to its readers today a sketch and picture of Mr. Burr Williams.

This popular young business man of Portland was born about 20 years ago at Martins Ferry, Ohio. His first work on leaving his home was in the service of the Northern Pacific Railroad Company, being employed between this city and St. Paul, Minn., for about a year. In 1898 he resigned from the service of the railway company and came to Portland to reside, where he noted the absence of respectable places of resorts for the many members of his race that reside in this city, and he organized the popular Arcadia

Club and became its president—an honor which he still retains.

In August, 1899, he formed a partnership with Mr. S. St. Clair and opened the Arcadia saloon, which is located at the corner of Fourth and Everett streets, and has a business said to be unequalled in the Northwest for a colored saloon.

In personal appearance Mr. Williams is neat and genteel, and refined and unassuming in deportment. Although but little more than a year has passed since entering business here, he has been unusually successful. One of the brightest jewels in the crown of Mr. Williams' success has been that of loyalty to friends, and that he has many of them no one can doubt who visits his establishment.

The picnic given last Friday at Brunsells Garden by the Musical Club was a decided success, socially, in spite of the fact that the weather clerk furnished showers instead of sunshine on that occasion. Whilst the attendance was lessened by the disagreeable weather, the committee spared no pains to afford all that came an enjoyable treat. Excellent music was furnished and an abundance of refreshments were served.

The contest going on in this city whereby one of the daily papers agrees to pay the expenses of the four most popular working girls on a two weeks' vacation, has not been entered into by any of the colored young ladies of this city. The matter of trying to obtain one of the prizes for one of our young

ladies was broached, but it was soon evident that it could not be carried to a successful issue for two causes. First, because our people here could not be united to work for any one person. Secondly, there does not seem to be the amount of push about the people of this state, this is true of both white and colored, that those living in other parts of the country have. In a contest of this kind in Washington, D. C., where one of the papers agreed to pay the expenses of the five most popular school teachers on a trip to the Paris exposition, the colored people all united in their efforts to see that one of their number should be one of the successful candidates and succeeded in having Miss J. Imogen Howard finish as one of the winners standing third in the list.

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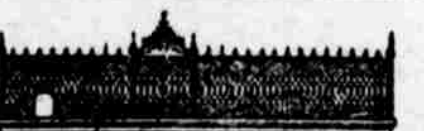
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