SYSTEM IN BUSINESS.

Advantage of the Man Who Knows Where to Find Things.

Among twenty clerks employed by a New York importing house it was no easy matter for one to attract the attention of the manager. And it was not with any such idea, in fact, that young Gaven kept his desk and the papers in his care in the most neat and careful order. He did it just because he had a systematic mind and liked things in place.

He was always able at a moment's notice to put his hand on anything he needed. So when the manager happened to need a certain price list, copies of which had been given not only to Gaven, but to every one of the other nineteen clerks, it was Gaven who placed his hand on his copy while the others were just beginning to wonder where they had put theirs.

There was no comment on that, but a few days later when the manager again needed certain papers Gaven found them first.

"Aren't you the man who gave me that price list on Monday?" asked the manager, "Yes!" "Well, my private secretary has just been promoted, and I need a new one, a man who will know where to find things. Would you like the place?"

There was only one answer to that. That was how Gaven got his first step. -New York World.

THE TINY HUMMING BIRD.

In One Species Its Bill Is Nearly as Long as Its Body.

All humming birds, though varying much in size and color, exhibit the same form of wing, legs, and feet, the wings being strong (considering the small size of the bird), while the legs and feet are remarkably weak and delicate, a clear indication that these little creatures are intended to spend almost all their time in the air.

In accordance with this we find that humming birds are never seen on the ground; that even when feeding they seldom trouble themselves to alight, but suspend themselves in the air before the flower on whose juices they mean to feed, the rapid vibration of the wings causing them to appear like two fans of filmy gauze and producing at the same time that peculiar humming sound from which these birds derive their popular name.

The beak of most humming birds is long, delicate and slightly curved to enable it to reach the inmost recesses of the trumpet shaped flowers which abound in the tropical regions, but the shape of the beak is very variable, probably on account of the particular flower on which the bird feeds.

In some instances it is nearly straight, and in one species, the sword bill humming bird, it is very nearly as long as the rest of the body.-St. Louis Globe-

Bismarck's Mystic Number,

Bismarck held, with Pythagoras, that not 13, but 3, was the great and perfect number. Bismarck's associations with 3 were remarkable. He had served three masters. He had three names -Bismarck, Schoenhausen and Lauenburg. The arms of his family are a clover leaf and three oak leaves. He was concerned in three wars and signed three treaties of peace. In the Franco-Prussian war he had three horses killed under him. He brought about the meeting of three emperors and was responsible for the triple alliance. He had three children. His family motto was "In Trinitate Robur" ("Strength In Trinity"), and contemporary caricature pictured him with three hairs on his head. Three was the beginning, the middle and the end of Bismarck.

He Got Along Fine.

Thomas had never been able to carry a tune, and after he had been for awhile in a class where singing was obligatory his mother felt curious to know how he managed to keep up with the singing.

"Thomas," she inquired, "how do you get along in your singing class?" "Fine!" declared Thomas.

"Why, that's lovely," said his delighted and mystified mother. "What does your teacher say about it?"

"She says," replied Thomas cheerfully, "'Now, Thomas, if you don't feel like singing you needn't.'"-Chicago Record-Herald.

Putting It to Good Use. "I s'pose you've been very careful about th' books you let your children

have." "Oh, yes, indeed! There's our Jimwe intend him for a statesman. Jim was raised on the Congressional Rec-

"The Congressional Record! Well,

"Yes; we let him sit on it for years so be'd be raised enough to eat from the table."-Cleveland Plain Dealer.

The Song Bird.

They say the birds are timid. Great beavens, to be so small and lovely in a world of hawks and snares and yet dare to sing as if the gods were good! In all the wide creation there is nothing braver than the heart of a singing

Yet Both Made Hits.

Shakespeare's statue is standing on the pedestal marked Scott? Attendant -He must have got his base on an error, sir.-Brooklyn Life.

Legitimate Question. Father-No. indeed! My father never beard me tell a lie! Willie-Was grandpa as deaf as grandma?-Cleveland Plain Dealer.

ASK SANTA TO STOP AT THIS STORE

on his way to your chimney or Christmas tree. There are more things here for every member of the family, than in any other store in town. Come in and pick out the things you want him to deliver



Clothing-We have one of the finest assortments you could wish to select from in Hart Schaffner & Marx Suits and Overcoats.

They are the very best you can buy, and we will stand back of them, giving you the very strongest kind of a guarantee as to the satisfaction one of these garments will give you.

Manhattan Shirts We also have a fine lot of Manhattan Shirts to show you, something any man or boy would be proud of.

Hats-Then we can fit you out with a nice John B. Stetson Hat, another article that cannot help but please any gentleman. All the newest blocks in stiff or soft hats. Ties-Or, if you do not care for a hat, we can supply you

with a neat 4-in-hand or cravat Tie. We have one of the largest and finest assortments that have ever been displayed in the city. Gloves-Genuine Dent Gloves as well as many other kinds, any of which would be most acceptable as a present,

LADIES' FUR SETS and FUR SCARFS - A most complete line and at special prices. These will make splendid Christmas presents and be much appreciated by any lady something most appropriate for this season of the year. Let us show you the splendid values.

GLOVES---IF

IN DOUBT GIVE HER GLOVES. A lady never has too many pairs and they are always appreciated. We have a splendid lot appropriate for Christmas giving from a nice golf glove for 25 cents to the finest kid.16 button length, for \$3.25 You need take no chances about the size as we will gladly exchange gloves bought for presents if they do not prove to be the

NECKWEAR

Among the really practical gifts none is more acceptable than a nice neckpiece. We have an excellent assortment and at ridiculously low prices. A new lot just received this week by express of these dainty and stylish wearables. Hows, plain and beaded, Fancy Stocks, Robespierre Collars, Jabots, etc., etc.

10c, 15c, 25c and up

CHRISTMAS

THE LARGEST AND MOST BEAUTIFUL ASSORTMENT IN THE CITY. Displayed so well that you can tell at a glance just which you wish. Plain embroidered 5c Plain, embroidered and lace.... 10c. Plain, embroidered and lace, all pure

And on up to \$1, all pure linen, hemstitched, lace and embroidery edge. We also have a fine line of initial handkerchiefs in pure linen that are nice for gift giving.

FANCY APRONS

We have a nice lot of these with scolloped edge and embroidered in different patterns made of good grade of lawn and well finished. These are very appropriate and are always pleasing...We have them for.....

25c, 35c and 50c

CHRISTMAS HOSIERY

A lady is always delighted with a Christmas gift of Hosiery. It never fails to please her. We have a splendid assortment suitable for gifts and at most reasonable prices. Fine silk liste hose in all colors made to give the best of service, as well as fine appearance...THE PAIR

25 cents

All pure silk hose in colors-black, tan, white, smoke, etc. SPECIAL THE PAIR

45 cents

Highest grade all pure silk, good heavy weight, extra big values, THE PAIR

\$1.50

MEN'S AND LADIES' UMBRELLAS

Made with handsome gold and silver handles. The assortment includes all the latest novelties. All are made with paragon frame with steel rods and handsome handles in many patterns. They have fine wool and silk covers, fast colors and are waterproof for

\$1, \$1.50, \$2, \$2.50 \$3 and up

LADIES' WAISTS

WHAT COULD BE MORE APPRO-PRIATE and acceptable for a Christmas present than one of the many handsome silk or Marquisette Waists that we have on the Second Floor. We have a fine line of these waists and would be pleased to show them to

TOYS FOR THE TOTS

undressed), Steam Engines, Magic Lanterns, a whole Menagerie of Wild Animals, Wagons, Rocking Horses, Guns, Tops, Go Carts, Doll Buggies, Dishes, Blocks, Balls, Games, Books, etc., etc., in fact our Christmas showing is a Fairyland of many mysteries to the childish mind. There is hardly a want that we cannot supply. Make up your list and come to this store. WE WILL BE PLEASED TO HELP YOU IN ANY WAY WE CAN.

.Toy Dressers and Sideboards 12c and up. Woolly Lambs and other

Animals 10c and up. Stuffed and Mechanical Animals...25c Dolls for 1c, 2c, 5c and up.

Nine-piece China Set 10c 9-piece Enameled Cooking Utensils..... 20c 12-piece China Set 10c Autograph Albums 10c. Games of all kinds5c and up.

Fancy Rubber Balls 5c and up Baby Rattle with Wells . .5c and up. Aluminum Cups for the

children 10c and up Silver Mugs, Gold Lined . . 25c and up Mechanical Trains with Circular Track......30c and up Magic Lanterns 50c and up.

Kitchen Set with Big Range \$1. Complete Grocery Store70c. Paints 5c and up. Banks of Every Description,10c and up Toy Guns......15c Toy Sewing Machines\$1 Fancy Box Paper in pretty Christmas Boxes 10c and up

Celluloid Necktie Boxes 70c

Comb and Brush Sets 98c and up

Genuine Cutglass Spoon Trays. \$1.15 Genuine Cutglass Fruit Bowls. \$2.50 Toy Wash Boards 10c Child's Little Red Chairs 35c Wheelbarrows35c Wooden Tubs......14c Shoo Flies for Children \$1.25 Sleds, a Good Assortment. .65c and up Gold Bracelets.....\$1.25 Gold Front Collar pins......25c

A most complete line and at special prices. These will make splendid Christmas presents and be much appreciated by any lady Something most appropriate for this season of the year. Let us show you what splen-

did values we have. Second Floor.

Hood River's Largest ... And Best Store

Store Open SATURDAY, MONDAY and TUESDAY Evenings

DEVELOPMENT NEWS OF STATE GIVEN

important gathering of irrigationists prevent an over-supply of Northwestever held in this state. Every irriga-jern apples and the hope of the indus- ating. tion district in Oregon is expected to be represented and members of the government reclamation service, as well as the entire membership of the next legislature will be invited. There will be a thorough consideration of the needs of the irrigated land farmer both on the government and state projects and everything possbile will be go ahead with the deepening of the done to aid in the development of the irrigated sections of the state. William Hanley of Burns is president of is awaited. the congress and J. T. Hinkle of Hermiston is the secretary. The Oregon Development League is busy on preliminary plans for the Congress.

Oregon dairymen and cheese and butter makers of the state are in seasion this week at Albany. A four days' convention opened Tuesday. The program of addresses and discussions is of a high standard and from the annual gathering much benefit to the in-

dustry will result. Eastern Oregon can be counted on to do its share in the state's agriculare gathered, instances of big yields are being reported. Elba Rogers, a Director-Say, my man, how is it that farmer of the Freewater district, received over \$1100 for tomatoes raised ers' Union, which was probably resplendid potatoes from two and one make their home in Portland. half acres. From one hill 66 potatoes were taken. More than seven carloads

of pure alfalfa honey was shipped ou of Vale this year.

Closer co-operation between the fruit grower, the railroads and all alied interests was urged at a meeting of growers and dealers at a luncheon The second annual Oregon Irriga at the Portland Commercial Club. It ry was said to be a closer harmony in growing and marketing the fruit.

Commercial bodies of the William ette Valley will, it is said by government officials, be obliged to show more interest in the improvement of the channel of the Willamette River be fore federal engineers will be ready to

Better steamer service on the Uppe Columbia and the Snake Rivers was the subject recently taken up by a conference of commercial club represent atives at Kennewick. Plans were made for the operations of boats for the coming year and resolutions were adopted that the organizations represented should assist in every way the these streams.

Smith-Pieplow Wedding Smith, a Portland business man, and Walla, Wash., were united in marriage several weeks last summer taking his

The News for good printing

CHURCH UNDERTAKES LARGER ACTIVITY

At the citizens' platform meeting ion Congress will be held in Portland was stated by a prominent Eastern some time ago Prof. L. B. Gibson said classical instrumental and vocal in the church. January 9-11 and the program is now dealer that a study of the market con- it was the duty of the church to pro- music. being arranged. It will be the most ditions and a better organization will vide amusements for the boys and men of a community in which it was oper- first meeting were:

Last Friday night a musical and lit-B. church and the entire congregation went on record as favoring such an advance. Rev. Parsons said in part:

"What the Christian needs to do is to re-enforce precept by the unanswerable logic of practice. He should nevcounteract sin and sinful influences.

"The Christian church is a living force organized so as to glorify Christ and bring good to men. She is to minister to and make over again the broken, hopeless delinquents of society. However, the most important duty of the church is the conservation of her forces and the utilization of her equipment and opportunities at hand. To fortify growing life is better than to ferret out mature creatures who are stranded; to say the least it is the Meeting here yesterday, George W. business of the church to try to keep men from becoming stranded, by the tural production. Now that the crops Miss Ruby Marie Pieplow of Walla use of kindly restraints. Furthermore, it is the business of the church to shortly before noon by Rev. W. B. nourish natural hunger. It is not Young of the Methodist church. Miss enough to denounce certain practices Pieplow's father is well known here and amusements as evil; we must proon three-quarters of an acre. His crop as the Western Union operator and vide substitutes and agencies by which was marketed through the Fruit Grow Miss Pieplow was in Hood River for the energies of men shall be employed so as to make that employment consponsible for a good price. Curtis and place. She has friends here who will tribute to the development of charac-Rolph of Ontario dug 1000 bushels of wish her much happiness. They will ter and the uplift of human kind. To be effectual as Christians we must know how to pray. To be effectual as workers we must know how to play."

Timely remarks and addresses were To offer free gymnasium privileges

Some of the things voted at this

To have "Family Night" programs friends. throughout the winter and draw upon erary program was rendered in the U. the talent of the entire community.

Mrs. Isaac Ford, Mrs. S. E. Bartmess as to the members of the local congre- when I had finished writing it. gation.

mess rendered several numbers of only when religious services are held it.-Pathfinder.

Regular Sunday excursion to Park- in," declared a Pittsburg poet. dale. Pleasant trip for yourself and

Couldn't beat this weather.

made by Chas. Davidson, W. B. North, to the non-church going public as well that poem. I was perfectly exhausted

Sporting Editor-I can sympathize Dr. Sharp, Mr. Newman, Miss Car- To have an open door every night with you. I was in exactly the same lisle, Mrs. Woodburn and E. K. Bart- in the week, the "gym" being closed condition when I had finished reading

"By George, I call this rubbing it

"How now?" "I sent this magazine two poems and they sent me back three,"-Pitts-

Let it be ...

go ahead with the deepening of the er compromise with error nor should stream to six feet at all points as far he countenance sin. It is our business as followers of Jesus Christ to STERLING SILVER

When you buy Sterling Silver for your home, you are practicing economy. You never thought of it in that light perhaps, yet Sterling is everlasting. You may take pride in it year after year-use it year after year-and still it is as good as ever. Many of our customers are collecting Sterling Silver for the home. Wouldn't you like to do it too? Our stock is complete and our prices low

Please step in and examine.

F. LARAWAY

Hood River, Oregon