

A Choice Lot of NURSERY STOCK

In Standard Varieties to offer for the Season 1912-13. Also some Select PEONIA BULBS

C. D. THOMPSON

Phone 3232-M R. R. No. 2 Hood River, Ore.

HORSES WINTERED

DON'T send your team to eastern Oregon to winter and get a skeleton back that isn't fit to handle your spring work. Keep it here in the valley where you can see it at any time and see what good shape it is in. It will not cost you much more.

We have just put up some of the finest grain, timothy and alfalfa hay in the Upper Valley. We have a big stock barn and are prepared to care for a number of teams during the winter. We are making up our list now. If you want your team well cared for this winter, you had better write or phone for terms at once

COUNCIL OAK RANCH

C. P. IVES MANAGER Telephone 268 Odell. Mount Hood, Oregon

In the Race for Leadership

"Benjamin" Clothes Always Win

IN the busy marts of trade, in the social whirl, clothes may not make the man, but they are a big help. Appearances count for a great deal. The best dressed men of America "Wear A Benjamin,"—the clothes of the leaders.

This leader wears an Avon model. A suit which is exceedingly popular with the very dressy.



J. G. VOGT

Gordon Hats for Men

SHIP YOUR APPLES

WITH THE

Davidson fruit Co.

We still need a few more crops to supply our trade and want them listed up at the earliest possible moment, in order to get the best results.

We invite investigation of our record for **High Prices and Quick Returns**, the two important features to the grower.

Selling Boxes, Paper, Etc.

Davidson fruit Co.

Hood River, Oregon

Investment—not Speculation

You take no chances when you buy your real estate through us—except to win. Our intimate knowledge of almost every foot of land in the valley places us in a position to advise you where to find the

REAL BARGAINS

W. S. NICHOL

HELPED TO MAKE HOOD RIVER FAMOUS

In the October number of "System" Joe Stenhardt of the firm of Stenhardt & Kelly is given an interesting write-up. Mr. Stenhardt is well known here and his firm has done much to make Hood River apples famous. The article is given in part herewith:

They call Joseph H. Stenhardt of New York the "Apple King." For several years in succession he has purchased the entire crop of the Hood River Valley of Oregon, through the Apple Growers' Union. Recently he has become the chief buyer in the Bitter Root region of Montana, which is perhaps the second apple region in importance in the United States. From forty to one hundred carloads of apples are continually rolling toward his New York warehouses. Not only does his firm purchase more apples annually than any other single house in the business, but it buys outright, accepting nothing on consignment.

"We do not buy apples so much as personalities," is Mr. Stenhardt's declaration. "We study the grower. We base our purchases on what we know of him."

No office boy is permitted to sift his callers. The door is always open and the man who has business can walk right in. The one thing that he is really proud of is that the first man who ever bought an apple from him is still his customer. He attaches more importance to that than to his achievement last year, when he reached Hood River on a noon train, took lunch, bought a million dollars' worth of apples, and took the four o'clock train back east.

He reached New York from Germany, via steamer, when he was 13 years old. He had that excellent rudimentary education which Germany gives its children, but he did not know a single word of the English language.

It was good luck that secured for him a job as night copy boy on the New York World, because conversation played no part in his duties. All he had to do was to jump when someone at the desk shouted "copy." For the year he held that place he managed to attend school every day, although he did not quit work until two o'clock in the morning. Then he had a streak of hard luck. An irritated copy reader fired him.

He discovered that one could buy apples three for a cent, and sell them two for a cent. He celebrated his 17th birthday by discarding his basket for a push cart. Two years later in 1885, he found that Richard Kelly had become a dangerous competitor. His legs were as tireless, his voice as loud, and his idea of a bargain as keen as Stenhardt's own. The obvious thing to do was to form a partnership. Ten years later two pushcarts had made them money, they had saved it, and had established credit wherever they were known. So they rented a store and had a sign painted and then their great business expansion began.

THINK BRANDED APPLES WILL BECOME POPULAR

A big, red-checked Jonathan apple with the familiar letters, "O. W. R. & N. Co." cast on one side is the novelty received recently by J. D. Farrell, president of the company, from Mrs. V. M. Persons of North Yakima, Wash., an enthusiastic orchardist of that city.

Mrs. Persons believes that the idea of growing the trademark of the railroad or of a business on the sides of red apples would be effective as an advertising medium. This result is obtained by covering that portion of the apple that is to bear the design with thin black paper of the design desired just before it begins to color. The covered portion remains white. After it ripens the paper is removed leaving the white letters in the body of red.

GRAND OPERA QUARTET TO APPEAR HERE OCTOBER 28

Announcement appears in our regular advertising columns of the appearance of the Fellows Grand Opera Quartet, Monday, October 28, at Riverside church, in a concert of numbers from Grand Operas. This company is recommended to us as one of the best attractions coming to the Coast this year and it will be an unusual privilege to hear them. The music lovers of Hood River will be put to a fair test by their patronage and it is hoped that the large audience necessary to "pay out" will not be lacking.

For District Attorney

I announce that I am a candidate for district attorney for Wasco and Hood River counties on the Independent ticket. If elected, I pledge myself to perform the duties of the office to the best of my ability.

[paid adv.] J. W. ALLEN.

Hood River—the gem of the Northwest.

HARVESTS SECOND STRAWBERRY CROP

A novel plan for producing two crops of strawberries on his vines each year has been developed by M. P. Briggs, a farmer living near Albany, Oregon. Mr. Briggs has a quarter of an acre in strawberries, and picked an unusually large crop last June. He then mowed down the vines covered the patch with straw and set it on fire. The vines were burned off so that the field was entirely bare.

New vines came up soon and rapidly blossomed out, and Mr. Briggs is now picking his second crop, which is two-thirds as large as his big crop in June.

In many strawberry gardens near Albany and in some of the big market gardens along the Santiam river at Lebanon second crops of strawberries were picked this year. This condition was largely due to the unusual rains in August and September, and many growers are planning to make arrangements to irrigate their gardens for a second crop next summer.

WILL LECTURE ON ROME IN THE VALLEY TOWNS

Professor R. H. Baldwin of New York, who has been spending the summer in the valley, has arranged for a series of lectures and musical entertainments to be held at Barrett, Pine Grove, Odell and Parkdale. During his residence abroad the lecturer spent some time in Rome and secured a series of views which will be used to illustrate the lecture. Many of the slides are in colors and are said to be of great beauty. That Mr. Baldwin is competent to treat the subject in an interesting manner is indicated by the fact that he received his education at Yale University, Leipzig and Oxford. He will be assisted by Prof. Arthur J. Harmon, violinist and mandolinist, Karl J. Gardner, of Eugene, Ore., soloist, and Mrs. Young of Odell, accompanist.

The dates for the entertainments are as follows: Pine Grove, Friday, October 25; M. E. Church, Barrett, Tuesday, October 29; Odd Fellows Hall, Odell, Thursday, October 31, and Grange Hall, Parkdale, Friday, November 8.

WHITE SALMON

(From the Enterprise)

Dr. Russell had three births in 12 hours on the night of the 13th and was on the jump between Husum, Bingen and Underwood. At the former place a girl was born to Mr. and Mrs. B. Hottman; at Underwood H. F. Massey and wife are happy over a girl.

George M. Donohue, who recently arrived with his family from San Francisco, has bought the store of E. Brayford beyond the Washington hotel on Main street. Mr. Brayford and wife will leave shortly for England to make their permanent home. Both were born in that country, Mr. Brayford coming out several years ago. He came to this place from Hood River, where he had a grocery store on the Heights.

The D. P. & A. N. boats, Bailey Gatzert and Dalles City, and the Open River boats, Teal and Tahoma, are now in direct competition with each other, the Bailey after the Teal and the Dalles City after the Tahoma. Both the D. P. & A. N. boats have been scheduled on the same days as the independent boats. The Bailey now carries freight as well as passengers. Another meeting is soon to be held in Portland to consider the matter of this competition whereby the railway-owned boats are said to be attempting to get control of the river business.

October 30 and 31 are the dates set by the Woman's Club of this place for its fruit, vegetable and fancy work fair. The ladies have taken hold of the matter of a fair, and while it cannot be made as complete as the fair the Commercial Club had in mind, there is no reason why a most attractive exhibit cannot be made. There are some excellent apples in the community, and if the growers will bring them in the people will be surprised at the showing which this White Salmon fruit district can make.

The name proposed now for the new county is "Warlyn." It is euphonious and would give honor to two of the earliest settlers of the west end. Let Bingen name the county, but White Salmon is near enough for the county seat. It is only a matter of a short time when the two towns will be united anyway.

A Woman's Beauty

Depends very much upon the appearance of her hair. I am prepared to make combings up to your order and to furnish switches, puffs and curls made of **genuine human cut hair** in any shade desired. The Bragg Mercantile Co. will be pleased to show them and give prices. Mrs. Eva Woodburn, phone 194-M.

PLANS FOR GARBAGE INCINERATOR MADE

Since the dumping of garbage north of the depot has been stopped quantities of refuse have been disposed of west of town and complaints have been numerous of late as to the unsanitary and offensive conditions, especially when the wind is from the west. With the growth of the city the matter of disposing of the garbage and thus safeguarding the public health has become a question of first importance.

In view of the conditions the city council has ordered City Engineer Morse to prepare working plans for the construction of an incinerator. A number of trips have been taken to Portland to study the plant in operation there and plans for the local incinerator are nearly complete. It is patterned after the one in Portland. The furnace would be so constructed that a forced draught would burn all garbage without additional fuel except to start the fire. The height of the chimney would be sufficient so that all odors would be entirely consumed and no objectionable features would remain.

The Youth's Companion for 1913

The Youth's Companion appeals to every interest of family life, from housekeeping to athletics. It begins with stories of youthful vim and vigor, with articles which disclose the secrets of successful play in the great games, with charming tales of life at the girls' colleges. But The Companion does not surrender these readers when they have entered the more serious paths of life. Mothers will welcome the page for little children and the weekly doctor's article. Fathers will find the important news of the day as it is, and not as it is rumored to be. The entire household will appreciate the sketches which touch gently on common foibles or caricature eccentricity. In short, for less than four cents a week The Companion brings into the home clean entertainment, pure inspiration, fine ideals, increase of knowledge.

Names rarely seen in tables of contents will be found in The Companion's Announcement for 1913, which will be sent upon request—with samples of the paper, to those not familiar with it.

Every new subscriber for 1913 will receive free all the issues for the remaining weeks of 1912; also, free, The Companion Window Transparency and Calendar for 1913, in rich, translucent colors—the most beautiful of all Companion souvenirs.

THE YOUTH'S COMPANION, 144 Berkeley St., Boston, Mass. New subscriptions received at this office.



TROUBLE

WITH OLD HARNESS

A runaway may cause more than trouble: Serious injuries and sometimes death are the awful results. An old Harness is often responsible, but a new Harness with weak spots in it is just as bad. The kind we sell have

NO WEAK SPOTS

You will get your money's worth if you buy harness of us.

R. G. YOWELL & CO.
Bell Building - Hood River, Ore.

F. PRICE
Wood Sawing
(Successors to W. A. Brown)
Phone R. Depee, 278-M

When you feel discouraged, nervous, tired, worried or despondent it is a sure sign you need **MOTT'S NERVE-PILLS**. They renew the normal vigor and make life worth living. Be sure and ask for **Mott's Nerve-Pills** Price \$1.00 by druggists. **WILLIAMS MFG. CO., Props., Cleveland, Ohio** For Sale by Carl A. Plath, Druggist

Piles! Piles! Piles!

Williams' Indian Pile Ointment will cure Blind, Bleeding and Itching Piles. It absorbs the tumors, allays itching at once, acts as a poultice, gives instant relief. Williams' Indian Pile Ointment is prepared for Piles and itching of the private parts. Druggists, mail 50c and \$1.00. **WILLIAMS MFG. CO., Props., Cleveland, Ohio** For Sale by Carl A. Plath, Druggist

T. D. TWEEDY
Mutual Insurance at 60 Per Cent of Old Line Rate. Fire Insurance on Buildings in Course of Construction, Free. **NOTARY PUBLIC ON THE HEIGHTS**

Copy for advertisements MUST be in the office by Monday NOON.



SHOT SHELLS
Surer Cleaner Shooting
Arrow and Nitro Clubs—the Speed Shells
EASTERN FACTORY LOADED
Surer because speedier. The steel lining grips the powder charge with just the exact compression that puts every ounce of drive into the shot.
Cleaner because the "factory loaded" pattern hasn't a hole or a "wing tip" in it. And, too, Eastern factory loading means uniformity—every shell shoots alike.
Shoot Arrow and Nitro Club steel lined Eastern Factory Loaded Shells for speed plus pattern in any make of shotgun
REMINGTON ARMS UNION METALLIC CARTRIDGE CO.
299 BROADWAY, NEW YORK
15

Butler Banking Co.

Established—Nineteen Hundred

Capital—One Hundred Thousand Dollars

Safe Deposit Boxes Savings Department

Leslie Butler, President
Truman Butler, Vice President
C. H. Vaughan, Cashier

FOR SALE!

Team of Bay Mares, Five Years Old—These horses are splendid workers and are well matched. I am selling because I do not need two teams, inspection invited.

J. R. PUTNAM
MOUNT HOOD, ORE. TEL. 264 ODELL

Upper Valley People

Will now be able to secure strictly **FRESH MEATS** throughout the summer. We have just installed a capacious cooler for use in connection with our meat market.

ICE FOR SALE

A complete line of goods to meet all the needs of the Upper Valley.



R. J. McIsaac & Co.
Parkdale, Oregon

S. E. BARTMESS
Funeral Director and Practical Embalmer
ESTABLISHED 18 YEARS
HOOD RIVER, OREGON