APRIL TERM WILL

## SOME FACTS ABOUT AUTO TRUCKS

The Following Article, Taken from the Last Issue of the Commercial Car Journal
THE COMMERCIAL CAR HAS PASSED THE EXPERIMENTAL STAGE
Emphatically Proven By the Experience and Testimony of Hundreds of Users. Out of 876 Only 6 Per Cent Say That They Are Still Experimental

cent of the total, are from concerns who say that they do not re
gard the commercial motor car as being past the experimental stage; but from specimens of letters selected from this division, it will be seen that they qualify this statement by saying that some
makes of cars are successful and cannot be classed as experiments makes of cars are successful and cannot be classed as experiments,
or that, for some classes of service, the commercial car is beyond
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$\qquad$ tor unequivocally expressed their opinion that the commercial these letters, of which we also print some examples, shows that
some of these cases at least are not to be counted against the com-
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$\qquad$ meet so many and so varied conditions, that could make a better 6 per cent unequivocally state that they have not had good results, and that in their opinion, the commercial motor car is not past the We give herewith a classified table, showing the main classes rade represented by the letters received. These are divided be seen that some classes of trade have, apparently, secured much better results, proportionately, than others; but on the whole, the xperiences of the various classes of trade are almost on a parallel
with each other.

