

Insure Your Next Year's Crop!

We Have Something Special!

Read This Over Carefully!

YOU ARE expecting a bumper crop next year. All indications point that way. Naturally, when YOU have a big year, so do WE; and when YOUR season is slack, so is OURS. Now then! Each and every one of you orchardists are preparing for the busiest season ever experienced in the history of the valley. And so are we. You are perhaps already planning on how you are to do your Spraying and Cultivating most economically and surely. You decide you cannot afford to risk your enormous crop by waiting for your neighbor to finish his spraying so you can borrow his sprayer. Your orchard needs spraying the same day his does. Neither can you afford to spray with the low pressure delivered by a hand pump--nor depend on hired help. The best insurance you can have is to...

**OWN A POWER
SPRAYER YOURSELF**

Figure it out. There are a variety of Sprayers on the market, ranging in price from \$250 to \$350. Now suppose you have to borrow the money to pay for the Sprayer. Take as an example the machine costing \$350. Interest on this amount at 8% will cost you \$28 for a full year. Undoubtedly you will spray at least four times during the year. This brings your crop insurance to \$7 for each spraying. Can you beat it? Never! Maybe you hire your spraying done. Can you get it done for \$7? Not these days. We are going to be just as busy in the spring as you are, consequently we are asking you to ORDER NOW. We expect to call on you personally within the next month, but if we should miss you, just phone us for our Sprayer Catalogue.

Gilbert Implement Company