

STATE APPLE SHOW PRIZES
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variety must be shown of commercial sizes from 88 to 112.
First prize, cash \$150, and gold-embossed medal.
Second prize, cash \$75, and silver medal.
Third prize, cash \$50, and bronze medal.
Fourth prize, cash \$20.
The party winning first prize in 100 box lots shall donate to the society 15 boxes of the apples, and the one taking second prize five boxes. The party winning first prize in the 50 box lots is to donate seven boxes of apples, and the one winning second prize three boxes.

INDIVIDUAL PRIZES
All contests except the two above and the ones for packers of dried prunes or otherwise specially mentioned, to be open to growers only.
25 Box Lots—Class 25; total cash, \$500.—Four prizes of \$125 each will be offered on the following four varieties: Baldwin, Jonathan, Spitzenburg, Yellow Newtown Pippin.
First prize, \$75.00.
Second prize, \$50.
10 Box Lots—Class 10—Twenty-five hundred nursery trees and \$50 cash will be offered in the following five prizes: The second prize in each case \$10 by the Society.
Oregon Nursery Company, Orenco, Oregon—Offer \$100 worth of nursery stock on the best 10 boxes of three varieties, at least three boxes of each variety—Baldwin, Spitzenburg and Newtown Pippin.
Second prize, \$10 cash by Society.
Portland Wholesale Nursery Co., Portland, Oregon—Offer 500 4 to 6 foot Spitzenburg apple trees on best ten boxes, at least three boxes of each variety: Jonathan, Spitzenburg and Yellow Newtown Pippin.
Second prize, \$10 cash by Society.
Yakima Independent Nursery Co., North Yakima, Wash.—Offer 500 3 to 4 foot apple trees, assorted, on best 10 boxes, three varieties, at least three boxes of each variety: Arkansas Black, Jonathan, Yellow Newtown Pippin.
Second prize, \$10 cash by Society.
Sunnyside Nursery Co., Sunnyside, Wash.—Offer 400 4 to 6-foot apple trees of any of the following varieties—Jonathan, Rome Beauty, Staymen Winesap or Yellow Newtown Pippin—for best 10 boxes Jonathan.
Second prize, \$10 cash by Society.
5 Box Lots—Milton Nursery Co., Milton, Ore.—Offer 250 2-year-old Yellow Newtown apple trees 1. a b. Milton, for best five boxes Jonathan.

Second prize, \$10 cash by Society.
Hazelwood Cream Store, Portland, Oregon—Offer \$50 cash, fruit to become property of donor, for best five boxes—not more than two boxes of each variety.
First prize, cash \$50.
Second prize, silver medal by the Society.
The Society also offers eight prizes on the following eight varieties, of \$25 each: Arkansas Black, Baldwin, Grimes Golden, Northern Spy, Ortlby, Rome Beauty, Spitzenburg, Yellow Newtown Pippin.
First prize, cash \$15.
Second prize, cash \$10.
3 Box Lots—Class 3; total cash \$140.—Nine prizes of \$15 each on the following 10 varieties: Arkansas Black, Baldwin, Ben Davis or Gano, Grimes Golden, Jonathan, Northern Spy, Rome Beauty, Spitzenburg, Yellow Newtown Pippin.
First prize, cash \$10.
Second prize, cash \$5.
G. Heltemper & Co., Portland, Oregon—Offer a \$20 silver cup (one box to go to donor) for best three boxes of Ortlby.
First prize, silver cup.
Second prize, \$5 cash by Society.
Single Box Lots—Class 1; total cash \$137.50.—Eighteen prizes are offered on single box lots. Except as otherwise stated below, each variety will have \$7.50 cash prizes. Arkansas Black, Baldwin, Gravenstein, Hyde's King, King of Tompkins, Northern Spy, Red Cheeked Pippin, Spitzenburg, Vanderpool Red, Wagener, Winesap.
First prize, cash \$5.
Second prize, cash \$2.50.
Chico Nursery Co., Chico, Calif.—Offer 100 Winter Banana apple trees for best box Winter Banana.
First prize, 100 Winter Banana trees.
Second prize, \$2.50 cash by Society.
C. F. Lansing, Salem, Oregon—Offers 100 Jonathan apple trees, 4 to 6 foot, for best box Jonathan.
First prize, 100 apple trees.
Second prize, \$2.50 cash by Society.
Vineland Nursery Co., Clarkston, Wash.—Offer 100 4 to 6-foot Spitzenburg apple trees on best box Ortlby.
First prize, 100 apple trees.
Second prize, \$2.50 cash by Society.
Hardie Mfg. Co., Portland, Ore.—Offers 100 4 to 6-foot Rome Beauty trees on best box Rome Beauty.
First prize, 100 apple trees.
Second prize, \$2.50 cash by Society.
Offer a prize of \$20 in merchandise on (fruit to donor) best box Delicious.
First prize, \$20 merchandise.
Second prize, \$2.50 cash by Society.

Fairbanks, Morse & Co., Portland, Ore.—Offer one No. 500 Fairbanks Union Family Scale on best box Ben Davis or Gano.
First prize, family scale.
Second prize, \$2.50 cash by Society.
Studebaker Bros. Co., Portland, Ore.—Offer one plush carriage robe, value \$10, (fruit to donor) best box Vanderpool Red.
First prize, carriage robe.
Second prize, \$2.50 cash by Society.
G. Stolz Co., Salem, Ore.—Offer one barrel Lime Sulphur Spray on best box Baldwin grown in the Williamette Valley.
First prize, barrel spray.
Second prize, \$2.50 cash by Society.
Chas. H. Lilly & Co., Seattle and Portland—Offer one barrel Lime Sulphur Spray on best box Grimes Golden.
First prize, barrel spray.
Second prize, \$2.50 cash by Society.
Largest Apples in Box—For box of largest apples, to score as follows: Size, 50 points; quality, 10 points; pack, 10 points; condition and freedom from blemishes, 20 points; color, 10 points.
First prize, \$10 cash.
Second prize, silver medal.
Third prize, bronze medal.
Palmer Bucket Co., Hood River—Offer in addition to the cash prize on single box apples that each one winning a first prize will receive a Palmer Apple Picking Bucket, valued at \$1.50.

PLATE EXHIBITS
Apples on Plates—Class 3; cash \$54.—Best exhibit on plates, not less than five varieties.
First prize, \$5 cash.
Second prize, \$2.50 cash; total, \$7.50.
Single Plate Exhibits—Class 6.—Twenty-nine cash prizes on single varieties on plates.
First prize, \$1 cash.
Second prize, 50 cents cash.
Largest Apple—First prize, \$2 cash.
Second Prize, \$1 cash.

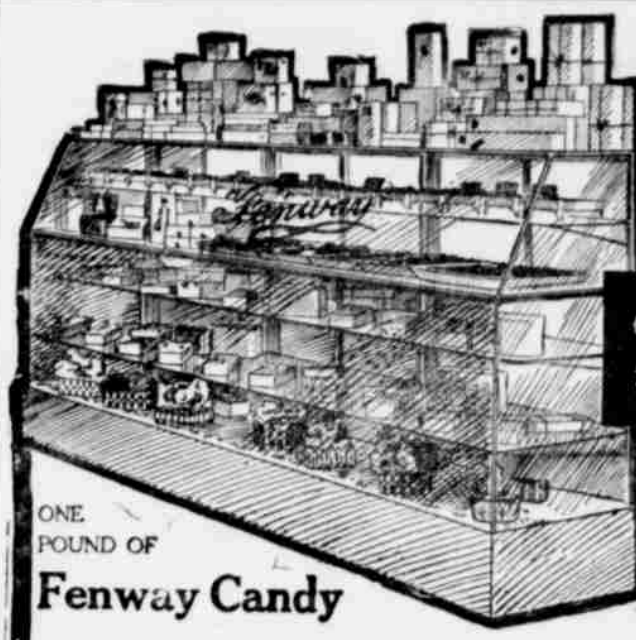
UNDER THE NEW APPLE TREE
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the valley. After a time a man who knew about apple growing looked around, bought and cleared some land, set out some apple trees and cared for them scientifically. Ten years ago there were not more than six hundred people in the village of Hood River, and the valley was sparsely settled and given over largely to forest or laboriously cleared farms, where old-fashioned farmers were trying to raise wheat.
By a slow evolution the market for Hood River apples was built up. New orchardists came in. New tracts were cleared. Old orchards were bought and modern methods applied. Now there is a market for every apple raised in the valley, at good prices.
The orchardists are of two distinct varieties, without consideration of their theories about apple growing, which are almost as many as there are individuals, every orchardman having some croquet of his own, which he thinks brings the best fruit. The first kind are the men who go in and buy the ground in the rough, clear it and break it, and set out young trees; then wait until bearing time. It is the general opinion that a man who intends to raise apples there and make a living should not have less than ten acres. Of course, there are many men with five acres, and some have as high as fifty, eighty or a hundred. Still, ten acres is considered the right unit for the small investor who hopes to make a competence by his own labor. In round numbers, it will cost the man

who buys a ten-acre orchard, clears it and plants it, about \$300 an acre from the time he cuts the first tree down or pulls the first stump, until his trees are five years old and beginning to bear a little. If he has \$5,000 he can get along very comfortably until his trees are returning a revenue, and have no debts.
In the second class is the man who comes in and buys the orchard with the trees set out, with the preliminary clearing done and the trees ranging from one year to five or six years in age. A good price for an orchard with five-year trees, just beginning to bear, is \$1500 an acre. Some can be had for less, some cost more. An orchard of trees ten years old, in full bearing, will cost in the neighborhood of \$3,000 an acre. Thus, to get a ten-acre orchard, just beginning to produce revenue, a total initial investment of \$15,000 is required.
No young man, with his bride, thinking to spend the years wandering down blossomed bowers or straying beneath trees ruddy with the ripening apples, should apply; nor should any middle-aged or old man apply, tired of the grind of the city and desiring to end his days in peace and quiet. There is peace and quiet enough, but the main essential for profit-making is work—incessant work and hard work, at that.
Actual, tolling experience is necessary. I saw a man who is half owner in an orchard of fifty acres, with fine trees on it, worth \$75,000 at least, working in overalls in a packing house. "I have got to know this business from the ground up," he said. "Now that I have made it my lifework, I am learning every stage of it. I shall work in this packing house all the season, learning how to pack apples; not that I shall want to pack my own apples, but so I can know how they should be packed and direct the men who do the packing for me."
A man with a ten-acre tract can do his own cultivation, do it day after day, which he must do to get the best results. He must know the right distance apart for the trees. He must learn how to spray the trees, when to destroy the bugs and worms, and when to spray for fungus and scale. He will have to hire help for this and also for thinning. The apple trees in the Hood River Valley are not big trees. They are kept back and the topmost branches can be reached from an ordinary stepladder, wherein they differ from the trees of the old orchards in the east. At the proper time scientific thinning is done. Half, and even more, of the set apples are pinched off, thus giving those left a chance to grow big and perfect. This work also requires help on a ten-acre tract.
The greatest care is taken in picking the apples after they are exactly at the perfect period of ripeness for shipping. They are taken off one by one carefully and laid—not dropped

or thrown—in the pail that is used. When the fancy brands are being picked the pails are half full of water, and the apples are placed gently in the water to avoid bruising. When the pail is full the pickers climb down from the step ladders and place the apples gently in the field boxes. They do not pour them in or dump them in. They pick up the apples and lay them in the boxes as gingerly as if they were eggs. This prevents bruising.
Then they are ready to be packed. Here is where the Hood River Apple Growers' Union comes in. This is an organization of about ninety per cent of the apple growers in the valley. The directors call in the growers about the first of August and ask them what their probable yield will be. The directors then market the apples, but do not divulge the price until all the apples are marketed. Then the grower gets his share of the total sum received for the crop, after the operating expenses have been taken out. An apple grower may cultivate his own trees, spray and thin them and pick his own apples, but if he belongs to the union he cannot pack them. The union does all the packing—so a uniform quality is preserved—and uses the union label on all the boxes. When a man has picked his crop and taken it to the apple house the union sends its own expert packers to sort, grade and pack the apples, wrapping each one in a paper on which the union label is printed. They are packed in boxes strictly according to size, running from fifty-four apples to a box, or bushel by weight, to considerably over a hundred of the smaller ones, 128 to the box being the smallest size packed.
The packers sort the apples. In the fancy grades, the slightest bruise or blemish throws out an apple—a speck, the sting of an insect, any defect at all. I saw a pile of beautiful Spitzenburgs in one of the apple houses. They had been rejected. Apparently there were no blemishes on them, but the packer pointed out a minute black speck on one, down by the stem, and to a scratch on the skin of another. Nothing but perfect fruit is sent out with the union label, and that is why the union has its own packers.
To be sure, there are some big growers who do not belong to the union, and pack their own apples, but then they are competing with union-packed apples.

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