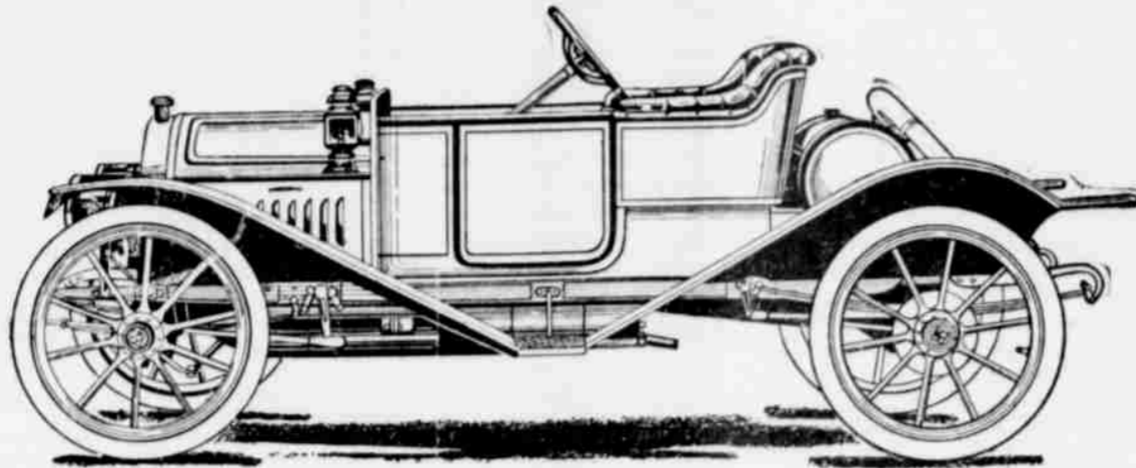
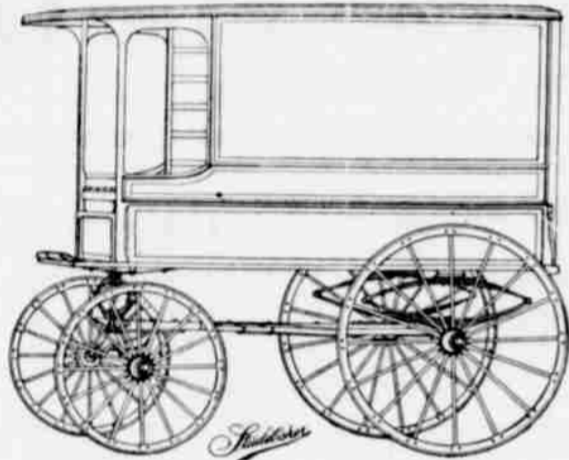


THIS IS THE CAR FOR YOU!

The car you have been waiting for. Of course you have your own ideas about cars--what the power should be, the cost of maintenance, the weight, the finish and the style of body. Now take a look at our 1912 Herreshoff runabout and see if it doesn't embody all your ideas.

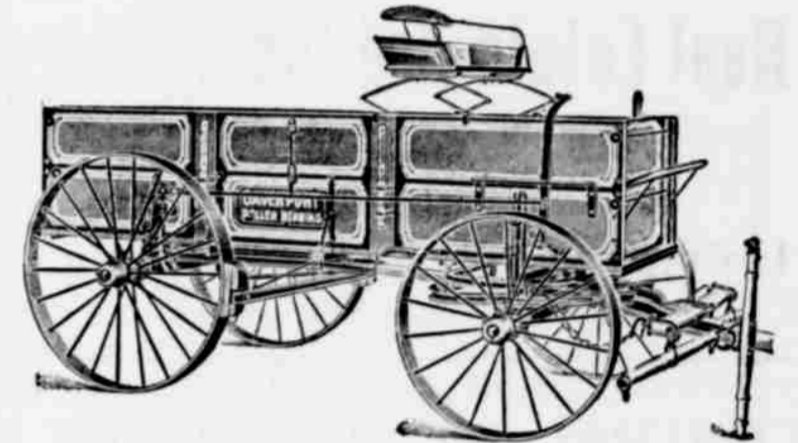


Honestly, its the most economical car we have ever seen or heard of. We have been averaging from 18 to 22 miles to every gallon of gasoline. We have beat the car over rough roads at a speed we would not ask heavier cars to maintain-- and the little car is always ready and eager to go. The car is a wonder and you lose if you don't ask us for a demonstration.



We can furnish you with any kind of a wagon you want. For you, Mr. Merchant, we have a beautiful line of delivery wagons---vehicles that will stand the wear and tear, and give you good service for years to come.

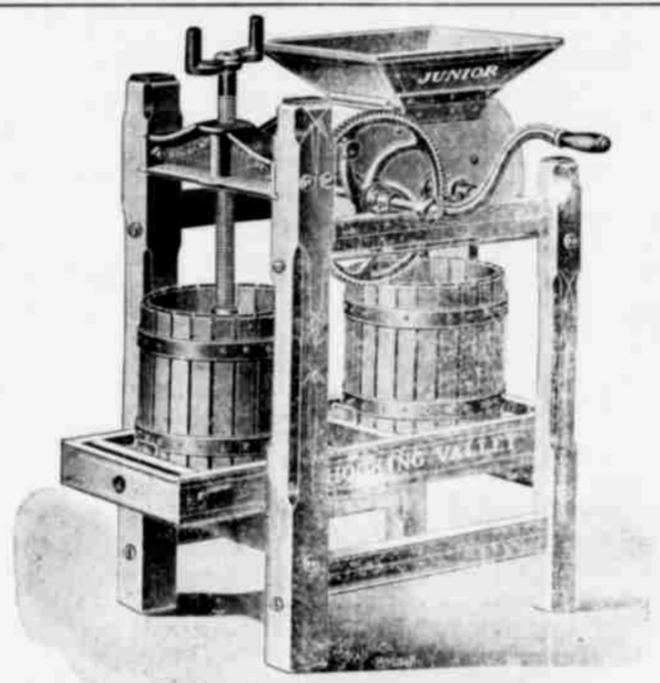
And for you, Mr. Orchardist, we also have a variety. Wagons for use in the orchard or on the road---at prices that are right. We carry the largest stock of wagons in the city, and we guarantee service.



Our Automobile Supply Dept.

Has proven a winner. We are complimented every day on the completeness of our stock. All the little things you have heretofore had to order special, we now carry in stock. Our prices are exactly what you would have to pay in Portland and we add no charges for express except on Presto-lite tanks.

We keep all kinds of oils and greases used on cars, and solicit your trade. For your engine, we are still selling Polarine at 50 cents per gallon. Bring in your can.



The time for Cider Mills will soon be here. Prepare to take care of your wants by looking over our line. We have these mills in 4 sizes and guarantee you can't equal them in price nor service

Now, a Word About a Sprayer

Perhaps you are still using the old hand pump. If you are, we can show you it is false economy when you can get a Har- die Power Sprayer for \$340.00. This includes complete equipment.

Suppose you have to borrow the money and pay 8% interest on it. This amounts to \$27.20 per year. How much do you pay the man to operate your pump? Figure out his time and you pay him almost this amount every time you go over your orchard. Now if you can eliminate this expense, isn't it false economy not to buy a power machine? Send for literature.

Chalmers
MOTOR CARS

This Monogram
on the
Radiator



Stands for All You
Can Ask
In a Motor Car

Chalmers
MOTOR CARS

We expect our Chalmers "30," 1912 model within a few days now. Ask us for literature and note the surprising offers for the coming year. This Car, completely equipped, will sell for \$1650.00 here in Hood River.

Our Chalmers "36," 1912 model will arrive the latter part of this month or 1st of September. Fully equipped with lamps, top, glass front, self starter, demountable rims, and all the latest improvements in motordom, this Car will sell here in Hood River for \$2050.00. Send for literature.

GILBERT-VAUGHAN IMPLEMENT COMPANY